

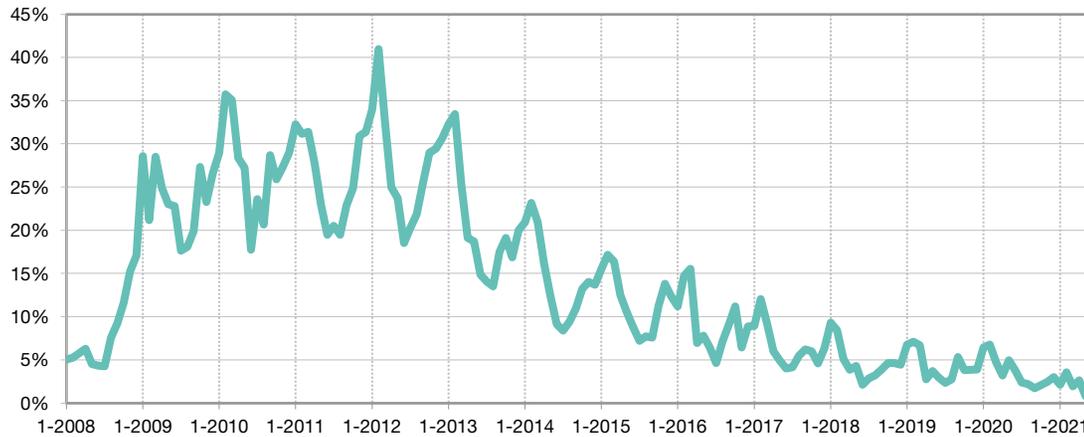
# Lender-Mediated Report – June 2021

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®



Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

## Share of Closed Sales that were Lender-Mediated: 0.7%



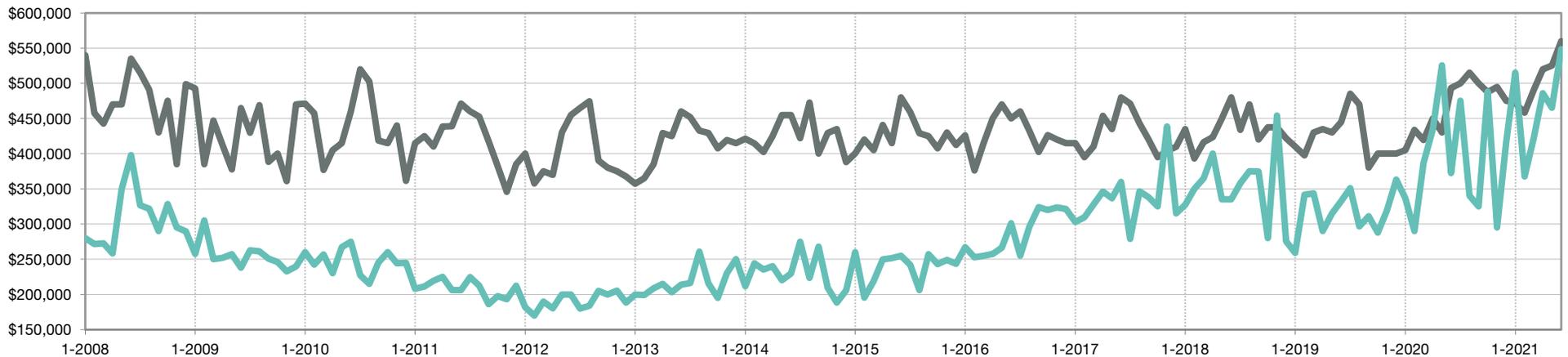
Closed Sales	6-2020	6-2021	+ / -
Traditional	614	1,222	+99.0%
REO	16	5	-68.8%
Short Sales	8	4	-50.0%
Total Market*	638	1,231	+92.9%

Median Sales Price	6-2020	6-2021	+ / -
Traditional	\$493,250	\$560,000	+13.5%
REO	\$372,500	\$548,500	+47.2%
Short Sales	\$418,000	\$429,450	+2.7%
Total Market*	\$488,000	\$556,786	+14.1%

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional      — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

June 2021

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2020			6-2021			6-2020			6-2021		
									+ / -			+ / -			+ / -			+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	252	3	1.2%	1,231	35	2.8%	\$351,000	\$420,000	+19.7%	\$455,000	\$525,000	+15.4%	\$437,948	\$522,634	+19.3%	\$501,845	\$569,240	+13.4%
Deerfield	115	3	2.6%	589	19	3.2%	\$365,000	\$455,000	+24.7%	\$438,250	\$494,250	+12.8%	\$424,216	\$558,097	+31.6%	\$492,321	\$564,018	+14.6%
Evanston	201	1	0.5%	1,223	14	1.1%	\$197,500	\$241,000	+22.0%	\$359,000	\$400,000	+11.4%	\$224,890	\$361,555	+60.8%	\$441,608	\$497,227	+12.6%
Glencoe	36	0	0.0%	235	2	0.9%	\$602,500	\$544,500	-9.6%	\$900,000	\$939,000	+4.3%	\$632,500	\$544,500	-13.9%	\$1,089,227	\$1,126,465	+3.4%
Glenview, Golf	208	2	1.0%	1,207	25	2.1%	\$340,000	\$465,000	+36.8%	\$445,000	\$505,000	+13.5%	\$413,042	\$589,427	+42.7%	\$536,889	\$598,048	+11.4%
Highland Park	130	2	1.5%	791	20	2.5%	\$380,000	\$447,500	+17.8%	\$447,000	\$535,000	+19.7%	\$427,123	\$532,260	+24.6%	\$522,541	\$609,225	+16.6%
Highwood	8	0	0.0%	33	1	3.0%	\$280,000	\$385,000	+37.5%	\$267,750	\$506,000	+89.0%	\$280,000	\$385,000	+37.5%	\$348,390	\$493,625	+41.7%
Inverness	47	2	4.3%	196	8	4.1%	\$477,500	\$370,000	-22.5%	\$523,000	\$588,500	+12.5%	\$459,713	\$392,500	-14.6%	\$539,546	\$618,752	+14.7%
Kenilworth	19	0	0.0%	81	4	4.9%	\$875,000	\$1,917,500	+119.1%	\$997,500	\$1,275,000	+27.8%	\$875,000	\$3,027,500	+246.0%	\$1,198,777	\$1,662,597	+38.7%
Lake Bluff	36	3	8.3%	242	4	1.7%	\$242,250	\$369,500	+52.5%	\$447,000	\$507,250	+13.5%	\$293,132	\$451,000	+53.9%	\$571,622	\$595,154	+4.1%
Lake Forest	150	1	0.7%	637	13	2.0%	\$510,000	\$561,750	+10.1%	\$725,000	\$795,000	+9.7%	\$690,389	\$687,498	-0.4%	\$889,884	\$993,431	+11.6%
Lincolnshire	41	0	0.0%	230	5	2.2%	\$438,000	\$515,000	+17.6%	\$471,000	\$495,000	+5.1%	\$495,000	\$484,200	-2.2%	\$499,182	\$525,821	+5.3%
Lincolnwood	44	1	2.3%	193	6	3.1%	\$331,000	\$287,500	-13.1%	\$380,000	\$437,000	+15.0%	\$359,396	\$362,400	+0.8%	\$399,284	\$498,829	+24.9%
Mettawa	8	0	0.0%	10	0	0.0%	\$0	\$0	--	\$474,000	\$720,000	+51.9%	\$0	\$0	--	\$575,075	\$797,365	+38.7%
Morton Grove	73	1	1.4%	442	8	1.8%	\$287,125	\$226,950	-21.0%	\$305,000	\$345,000	+13.1%	\$304,203	\$254,738	-16.3%	\$313,287	\$347,578	+10.9%
Northbrook	165	3	1.8%	978	19	1.9%	\$375,000	\$515,000	+37.3%	\$459,000	\$481,839	+5.0%	\$469,644	\$504,684	+7.5%	\$500,592	\$552,445	+10.4%
Northfield	31	0	0.0%	165	2	1.2%	\$1,100,000	\$235,000	-78.6%	\$541,000	\$650,000	+20.1%	\$1,100,000	\$235,000	-78.6%	\$681,706	\$749,971	+10.0%
Prairie View	5	0	0.0%	20	1	5.0%	\$278,250	\$375,000	+34.8%	\$312,000	\$321,000	+2.9%	\$278,250	\$375,000	+34.8%	\$361,000	\$363,600	+0.7%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	167	2	1.2%	847	9	1.1%	\$245,000	\$285,000	+16.3%	\$300,000	\$325,500	+8.5%	\$271,347	\$282,633	+4.2%	\$310,889	\$329,227	+5.9%
Wilmette	99	1	1.0%	656	11	1.7%	\$391,850	\$515,000	+31.4%	\$690,000	\$715,000	+3.6%	\$423,553	\$576,761	+36.2%	\$781,445	\$823,778	+5.4%
Winnetka	56	1	1.8%	408	3	0.7%	\$777,700	\$476,000	-38.8%	\$977,250	\$1,135,000	+16.1%	\$646,740	\$744,000	+15.0%	\$1,207,537	\$1,364,999	+13.0%