

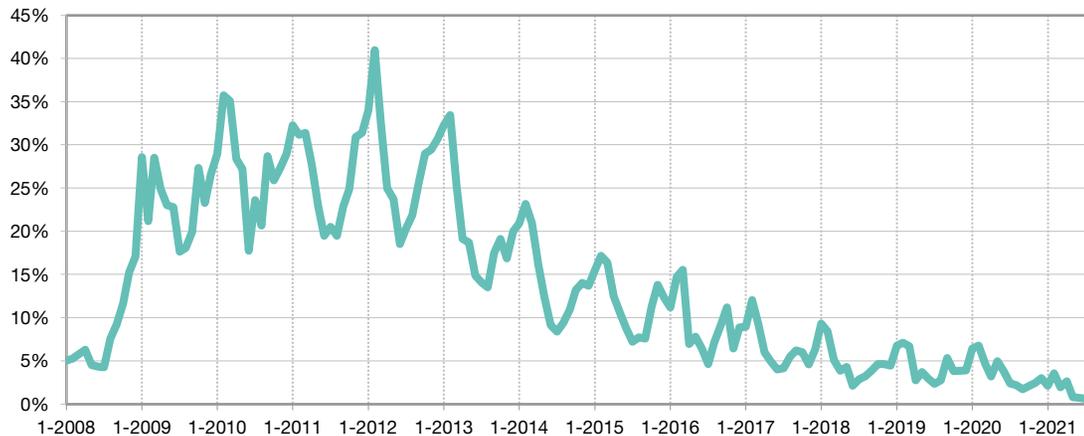
# Lender-Mediated Report – August 2021



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

## Share of Closed Sales that were Lender-Mediated: 0.8%



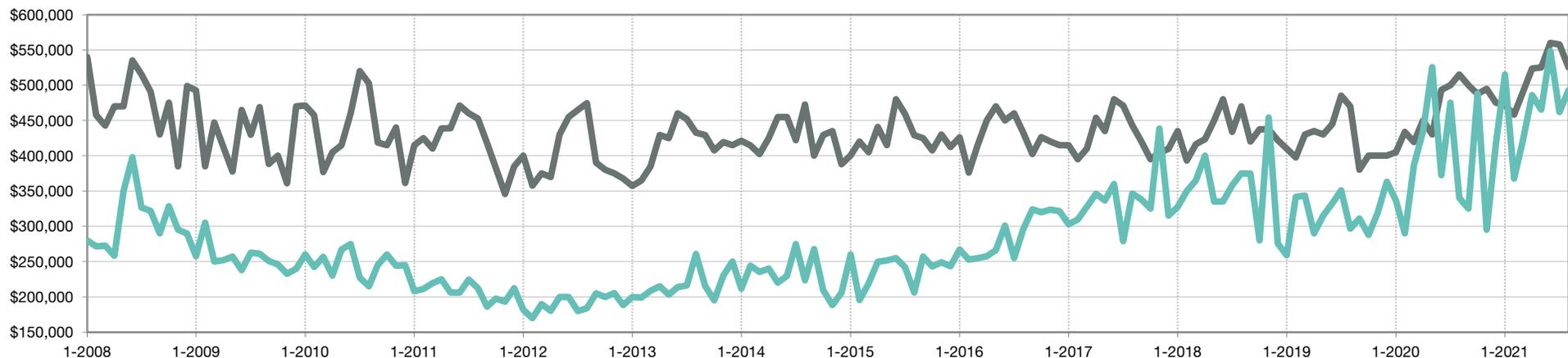
Closed Sales	8-2020	8-2021	+ / -
Traditional	1,069	1,022	-4.4%
REO	16	1	-93.8%
Short Sales	8	7	-12.5%
Total Market*	1,093	1,030	-5.8%

Median Sales Price	8-2020	8-2021	+ / -
Traditional	\$515,000	\$525,000	+1.9%
REO	\$440,560	\$325,000	-26.2%
Short Sales	\$309,500	\$573,000	+85.1%
Total Market*	\$508,890	\$525,000	+3.2%

\* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices

— Traditional      — Lender-Mediated



# Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

August 2021

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	8-2020	8-2021	+ / -	8-2020	8-2021	+ / -	8-2020	8-2021	+ / -	8-2020	8-2021	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	256	2	0.8%	1,168	30	2.6%	\$352,500	\$503,000	+42.7%	\$460,000	\$550,000	+19.6%	\$420,847	\$577,917	+37.3%	\$506,720	\$595,266	+17.5%
Deerfield	111	1	0.9%	619	16	2.6%	\$395,000	\$436,525	+10.5%	\$435,000	\$509,000	+17.0%	\$498,136	\$514,553	+3.3%	\$479,796	\$571,672	+19.1%
Evanston	203	1	0.5%	1,233	10	0.8%	\$209,000	\$234,000	+12.0%	\$367,500	\$385,000	+4.8%	\$297,272	\$273,165	-8.1%	\$457,110	\$490,716	+7.4%
Glencoe	33	0	0.0%	217	1	0.5%	\$655,000	\$239,000	-63.5%	\$900,000	\$967,500	+7.5%	\$663,571	\$239,000	-64.0%	\$1,121,574	\$1,151,422	+2.7%
Glenview, Golf	230	0	0.0%	1,201	20	1.7%	\$340,000	\$462,500	+36.0%	\$455,000	\$520,000	+14.3%	\$496,377	\$534,195	+7.6%	\$541,255	\$617,980	+14.2%
Highland Park	141	1	0.7%	788	17	2.2%	\$377,500	\$470,000	+24.5%	\$460,000	\$550,000	+19.6%	\$422,128	\$561,765	+33.1%	\$541,419	\$635,604	+17.4%
Highwood	6	0	0.0%	40	1	2.5%	\$280,000	\$385,000	+37.5%	\$274,750	\$500,000	+82.0%	\$280,000	\$385,000	+37.5%	\$354,536	\$480,808	+35.6%
Inverness	44	1	2.3%	191	4	2.1%	\$359,600	\$428,000	+19.0%	\$523,000	\$595,000	+13.8%	\$390,670	\$411,500	+5.3%	\$543,831	\$627,468	+15.4%
Kenilworth	18	0	0.0%	75	3	4.0%	\$7,500,000	\$1,735,000	-76.9%	\$1,130,000	\$1,410,000	+24.8%	\$7,500,000	\$1,536,667	-79.5%	\$1,350,520	\$1,740,885	+28.9%
Lake Bluff	42	2	4.8%	256	3	1.2%	\$275,000	\$420,000	+52.7%	\$479,000	\$510,000	+6.5%	\$316,586	\$495,000	+56.4%	\$571,057	\$616,168	+7.9%
Lake Forest	141	0	0.0%	632	13	2.1%	\$510,000	\$625,000	+22.5%	\$738,125	\$799,000	+8.2%	\$680,603	\$735,596	+8.1%	\$907,715	\$1,012,855	+11.6%
Lincolnshire	35	0	0.0%	238	4	1.7%	\$438,000	\$490,000	+11.9%	\$469,000	\$520,000	+10.9%	\$515,000	\$462,750	-10.1%	\$495,953	\$555,085	+11.9%
Lincolnwood	40	1	2.5%	198	6	3.0%	\$305,000	\$297,500	-2.5%	\$388,900	\$440,000	+13.1%	\$345,629	\$374,167	+8.3%	\$426,966	\$504,074	+18.1%
Mettawa	9	0	0.0%	12	0	0.0%	\$0	\$0	--	\$475,000	\$760,000	+60.0%	\$0	\$0	--	\$606,600	\$909,471	+49.9%
Morton Grove	87	1	1.1%	465	6	1.3%	\$284,250	\$241,950	-14.9%	\$305,500	\$350,000	+14.6%	\$305,956	\$264,817	-13.4%	\$316,037	\$352,048	+11.4%
Northbrook	163	2	1.2%	988	16	1.6%	\$395,050	\$508,000	+28.6%	\$450,000	\$485,250	+7.8%	\$485,798	\$516,813	+6.4%	\$500,511	\$562,227	+12.3%
Northfield	23	0	0.0%	177	2	1.1%	\$1,100,000	\$235,000	-78.6%	\$534,000	\$665,000	+24.5%	\$1,100,000	\$235,000	-78.6%	\$668,836	\$790,346	+18.2%
Prairie View	2	0	0.0%	20	1	5.0%	\$279,500	\$375,000	+34.2%	\$299,250	\$382,000	+27.7%	\$279,500	\$375,000	+34.2%	\$335,500	\$407,442	+21.4%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	192	4	2.1%	889	14	1.6%	\$235,000	\$292,450	+24.4%	\$300,000	\$335,000	+11.7%	\$252,303	\$290,907	+15.3%	\$313,475	\$334,994	+6.9%
Wilmette	78	0	0.0%	681	8	1.2%	\$370,000	\$532,500	+43.9%	\$640,000	\$730,000	+14.1%	\$468,493	\$572,422	+22.2%	\$766,779	\$842,745	+9.9%
Winnetka	53	1	1.9%	407	2	0.5%	\$626,850	\$878,000	+40.1%	\$1,029,000	\$1,147,000	+11.5%	\$618,283	\$878,000	+42.0%	\$1,242,975	\$1,362,278	+9.6%