

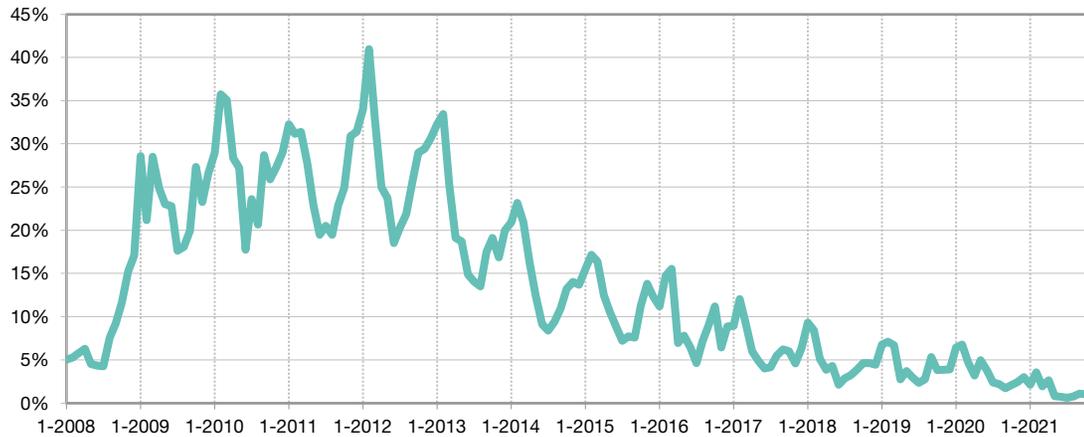
Lender-Mediated Report – November 2021



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 1.1%



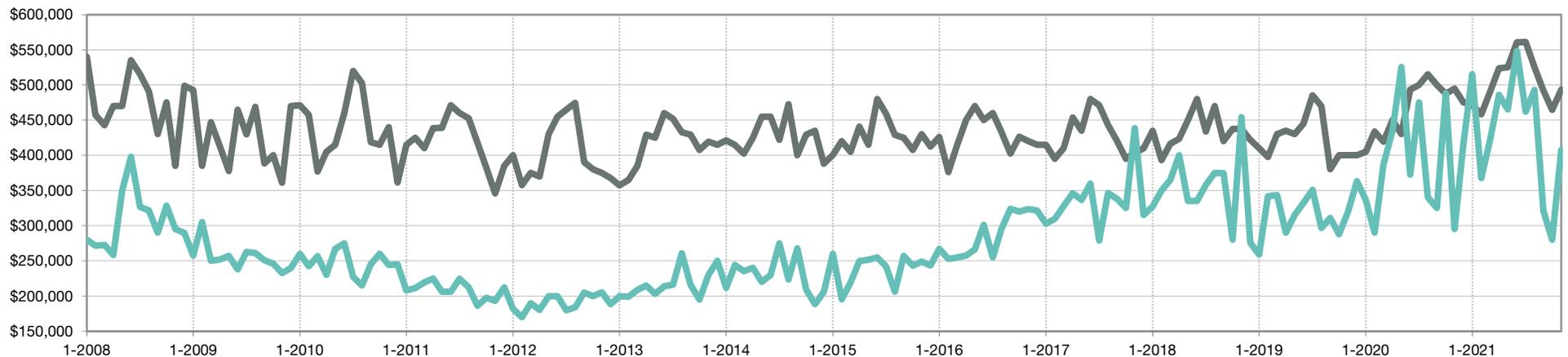
Closed Sales	11-2020	11-2021	+ / -
Traditional	717	716	-0.1%
REO	8	3	-62.5%
Short Sales	10	5	-50.0%
Total Market*	735	724	-1.5%

Median Sales Price	11-2020	11-2021	+ / -
Traditional	\$494,600	\$493,400	-0.2%
REO	\$322,450	\$419,900	+30.2%
Short Sales	\$285,000	\$395,000	+38.6%
Total Market*	\$485,000	\$490,434	+1.1%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

November 2021

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	11-2020	11-2021	+ / -	11-2020	11-2021	+ / -	11-2020	11-2021	+ / -	11-2020	11-2021	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	166	6	3.6%	1,109	25	2.3%	\$361,500	\$462,000	+27.8%	\$475,000	\$560,500	+18.0%	\$473,692	\$495,320	+4.6%	\$525,106	\$618,699	+17.8%
Deerfield	50	2	4.0%	616	13	2.1%	\$382,500	\$435,600	+13.9%	\$461,750	\$514,000	+11.3%	\$487,850	\$541,162	+10.9%	\$515,226	\$575,741	+11.7%
Evanston	164	2	1.2%	1,230	8	0.7%	\$215,500	\$246,000	+14.2%	\$385,000	\$368,500	-4.3%	\$314,216	\$290,706	-7.5%	\$475,120	\$485,051	+2.1%
Glencoe	18	0	0.0%	192	1	0.5%	\$727,500	\$239,000	-67.1%	\$900,000	\$1,095,000	+21.7%	\$705,833	\$239,000	-66.1%	\$1,139,679	\$1,221,485	+7.2%
Glenview, Golf	156	2	1.3%	1,151	12	1.0%	\$402,000	\$462,500	+15.0%	\$475,000	\$529,000	+11.4%	\$504,187	\$583,908	+15.8%	\$566,217	\$619,346	+9.4%
Highland Park	71	0	0.0%	744	15	2.0%	\$377,500	\$480,000	+27.2%	\$489,500	\$575,000	+17.5%	\$428,932	\$626,667	+46.1%	\$572,966	\$651,923	+13.8%
Highwood	6	0	0.0%	43	1	2.3%	\$280,000	\$385,000	+37.5%	\$370,000	\$431,250	+16.6%	\$280,000	\$385,000	+37.5%	\$381,001	\$468,469	+23.0%
Inverness	24	1	4.2%	179	2	1.1%	\$290,000	\$430,500	+48.4%	\$530,000	\$607,500	+14.6%	\$379,722	\$430,500	+13.4%	\$552,202	\$637,412	+15.4%
Kenilworth	8	0	0.0%	68	2	2.9%	\$4,617,500	\$1,437,500	-68.9%	\$1,157,500	\$1,337,500	+15.6%	\$4,617,500	\$1,437,500	-68.9%	\$1,547,415	\$1,842,421	+19.1%
Lake Bluff	36	1	2.8%	258	2	0.8%	\$337,500	\$532,500	+57.8%	\$505,000	\$499,000	-1.2%	\$360,272	\$532,500	+47.8%	\$583,802	\$596,137	+2.1%
Lake Forest	104	2	1.9%	561	11	2.0%	\$555,161	\$575,000	+3.6%	\$750,000	\$807,090	+7.6%	\$708,084	\$753,923	+6.5%	\$928,273	\$1,003,856	+8.1%
Lincolnshire	25	2	8.0%	230	4	1.7%	\$405,000	\$490,000	+21.0%	\$461,000	\$535,626	+16.2%	\$454,000	\$462,750	+1.9%	\$481,016	\$577,965	+20.2%
Lincolnwood	36	0	0.0%	203	3	1.5%	\$305,000	\$285,000	-6.6%	\$409,000	\$435,000	+6.4%	\$401,925	\$291,667	-27.4%	\$460,634	\$492,757	+7.0%
Mettawa	11	0	0.0%	13	0	0.0%	\$0	\$0	--	\$587,500	\$785,000	+33.6%	\$0	\$0	--	\$622,167	\$997,588	+60.3%
Morton Grove	66	2	3.0%	450	5	1.1%	\$328,500	\$264,000	-19.6%	\$323,500	\$350,000	+8.2%	\$311,071	\$290,180	-6.7%	\$333,351	\$353,809	+6.1%
Northbrook	107	1	0.9%	975	11	1.1%	\$428,000	\$419,900	-1.9%	\$460,000	\$487,250	+5.9%	\$501,044	\$438,082	-12.6%	\$518,884	\$566,021	+9.1%
Northfield	21	0	0.0%	163	3	1.8%	\$1,100,000	\$310,000	-71.8%	\$550,000	\$703,850	+28.0%	\$1,100,000	\$465,000	-57.7%	\$675,401	\$862,979	+27.8%
Prairie View	2	0	0.0%	18	1	5.6%	\$0	\$375,000	--	\$310,500	\$392,500	+26.4%	\$0	\$375,000	--	\$331,700	\$433,529	+30.7%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	134	3	2.2%	902	15	1.7%	\$240,000	\$312,000	+30.0%	\$309,500	\$342,000	+10.5%	\$259,831	\$291,367	+12.1%	\$316,018	\$344,407	+9.0%
Wilmette	46	0	0.0%	631	11	1.7%	\$359,000	\$495,000	+37.9%	\$673,500	\$730,000	+8.4%	\$461,342	\$500,579	+8.5%	\$806,590	\$834,601	+3.5%
Winnetka	37	1	2.7%	380	2	0.5%	\$626,850	\$878,000	+40.1%	\$1,050,000	\$1,209,500	+15.2%	\$618,283	\$878,000	+42.0%	\$1,294,965	\$1,382,967	+6.8%