

Lender-Mediated Report – December 2021

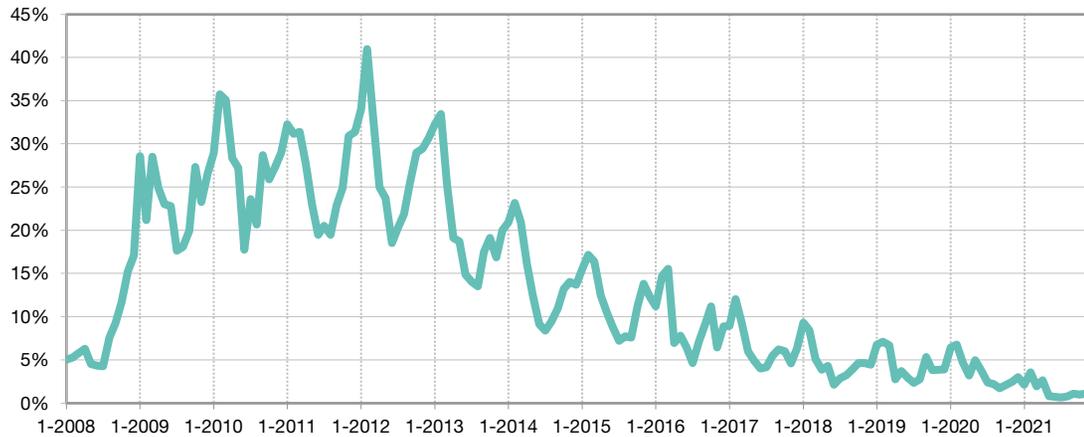


NORTH SHORE-BARRINGTON
ASSOCIATION OF REALTORS®

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 0.6%



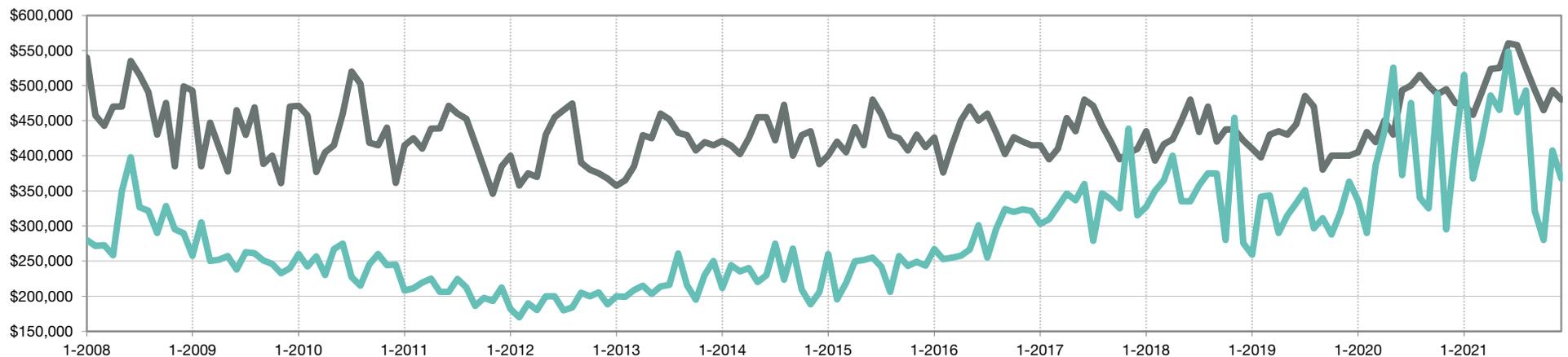
Closed Sales	12-2020	12-2021	+ / -
Traditional	712	701	-1.5%
REO	15	2	-86.7%
Short Sales	7	2	-71.4%
Total Market*	734	705	-4.0%

Median Sales Price	12-2020	12-2021	+ / -
Traditional	\$475,000	\$480,000	+1.1%
REO	\$401,000	\$275,000	-31.4%
Short Sales	\$550,000	\$504,191	-8.3%
Total Market*	\$475,000	\$480,000	+1.1%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

December 2021

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	121	2	1.7%	1,110	24	2.2%	\$360,000	\$491,500	+36.5%	\$480,000	\$565,000	+17.7%	\$475,672	\$508,625	+6.9%	\$531,274	\$625,304	+17.7%
Deerfield	36	2	5.6%	622	12	1.9%	\$385,000	\$434,100	+12.8%	\$460,000	\$525,000	+14.1%	\$501,647	\$523,758	+4.4%	\$519,019	\$582,537	+12.2%
Evanston	121	1	0.8%	1,244	6	0.5%	\$220,250	\$274,950	+24.8%	\$391,000	\$362,250	-7.4%	\$314,704	\$313,775	-0.3%	\$481,098	\$476,659	-0.9%
Glencoe	13	1	7.7%	186	1	0.5%	\$825,000	\$239,000	-71.0%	\$911,500	\$1,095,000	+20.1%	\$822,500	\$239,000	-70.9%	\$1,153,944	\$1,302,541	+12.9%
Glenview, Golf	109	2	1.8%	1,156	9	0.8%	\$402,000	\$465,000	+15.7%	\$484,872	\$525,000	+8.3%	\$512,333	\$616,222	+20.3%	\$570,708	\$621,750	+8.9%
Highland Park	66	2	3.0%	736	14	1.9%	\$389,500	\$452,500	+16.2%	\$497,500	\$583,500	+17.3%	\$458,431	\$612,857	+33.7%	\$583,297	\$666,659	+14.3%
Highwood	6	0	0.0%	44	0	0.0%	\$332,500	\$0	-100.0%	\$404,000	\$431,250	+6.7%	\$332,500	\$0	-100.0%	\$395,060	\$465,857	+17.9%
Inverness	18	1	5.6%	183	1	0.5%	\$370,000	\$231,000	-37.6%	\$535,000	\$615,000	+15.0%	\$404,750	\$231,000	-42.9%	\$550,370	\$641,285	+16.5%
Kenilworth	4	0	0.0%	73	1	1.4%	\$1,735,000	\$2,100,000	+21.0%	\$1,172,500	\$1,307,500	+11.5%	\$3,336,667	\$2,100,000	-37.1%	\$1,552,519	\$1,824,970	+17.5%
Lake Bluff	28	1	3.6%	256	2	0.8%	\$337,500	\$532,500	+57.8%	\$508,750	\$499,000	-1.9%	\$360,272	\$532,500	+47.8%	\$601,142	\$593,288	-1.3%
Lake Forest	76	2	2.6%	557	11	2.0%	\$537,581	\$575,000	+7.0%	\$762,325	\$807,090	+5.9%	\$613,489	\$753,923	+22.9%	\$935,663	\$998,914	+6.8%
Lincolnshire	21	2	9.5%	237	3	1.3%	\$435,000	\$515,000	+18.4%	\$460,000	\$535,626	+16.4%	\$456,750	\$462,000	+1.1%	\$478,902	\$580,771	+21.3%
Lincolnwood	28	0	0.0%	201	2	1.0%	\$305,000	\$305,000	0.0%	\$410,500	\$435,000	+6.0%	\$409,425	\$305,000	-25.5%	\$468,282	\$493,322	+5.3%
Mettawa	10	0	0.0%	13	0	0.0%	\$0	\$0	--	\$700,000	\$785,000	+12.1%	\$0	\$0	--	\$651,600	\$997,588	+53.1%
Morton Grove	55	1	1.8%	451	3	0.7%	\$249,000	\$343,000	+37.8%	\$325,000	\$350,000	+7.7%	\$284,357	\$328,300	+15.5%	\$336,792	\$357,128	+6.0%
Northbrook	89	1	1.1%	939	10	1.1%	\$445,000	\$303,500	-31.8%	\$465,000	\$490,000	+5.4%	\$525,967	\$334,490	-36.4%	\$525,269	\$566,962	+7.9%
Northfield	13	0	0.0%	161	3	1.9%	\$1,100,000	\$310,000	-71.8%	\$561,000	\$701,350	+25.0%	\$1,100,000	\$465,000	-57.7%	\$682,984	\$853,602	+25.0%
Prairie View	3	0	0.0%	19	1	5.3%	\$0	\$375,000	--	\$313,500	\$392,750	+25.3%	\$0	\$375,000	--	\$340,950	\$433,889	+27.3%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	106	2	1.9%	909	13	1.4%	\$272,500	\$312,000	+14.5%	\$313,000	\$345,000	+10.2%	\$279,132	\$285,692	+2.4%	\$318,775	\$345,311	+8.3%
Wilmette	26	0	0.0%	615	12	2.0%	\$413,700	\$467,187	+12.9%	\$660,000	\$735,000	+11.4%	\$503,491	\$497,063	-1.3%	\$803,139	\$841,975	+4.8%
Winnetka	30	0	0.0%	381	1	0.3%	\$777,700	\$341,000	-56.2%	\$1,080,000	\$1,239,500	+14.8%	\$732,100	\$341,000	-53.4%	\$1,309,275	\$1,424,650	+8.8%