

Lender-Mediated Report – January 2022

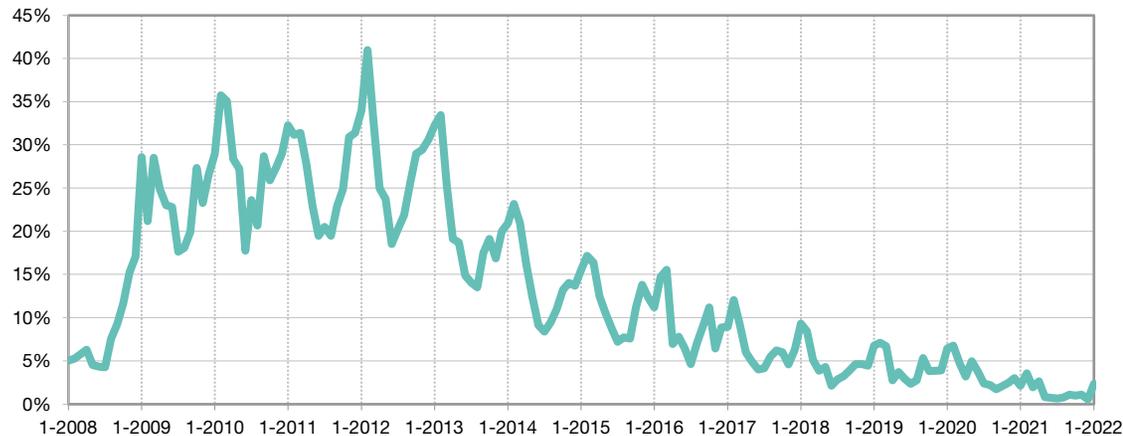


NORTH SHORE-BARRINGTON
ASSOCIATION OF REALTORS®

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 2.3%



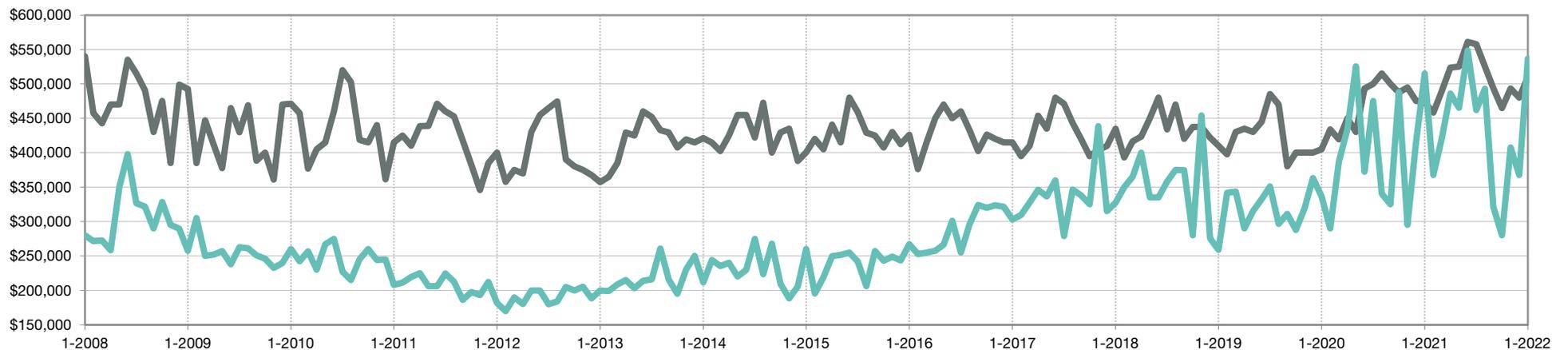
Closed Sales	1-2021	1-2022	+ / -
Traditional	506	502	-0.8%
REO	5	10	+100.0%
Short Sales	6	2	-66.7%
Total Market*	517	514	-0.6%

Median Sales Price	1-2021	1-2022	+ / -
Traditional	\$473,500	\$510,000	+7.7%
REO	\$575,000	\$536,500	-6.7%
Short Sales	\$424,500	\$605,000	+42.5%
Total Market*	\$475,000	\$510,000	+7.4%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

January 2022

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	1-2021	1-2022	+ / -	1-2021	1-2022	+ / -	1-2021	1-2022	+ / -	1-2021	1-2022	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	119	5	4.2%	1,123	27	2.4%	\$360,000	\$500,000	+38.9%	\$485,000	\$565,000	+16.5%	\$479,122	\$501,111	+4.6%	\$531,888	\$630,932	+18.6%
Deerfield	24	0	0.0%	621	13	2.1%	\$411,225	\$558,000	+35.7%	\$465,000	\$525,000	+12.9%	\$513,969	\$549,479	+6.9%	\$525,020	\$577,996	+10.1%
Evanston	112	1	0.9%	1,232	8	0.6%	\$220,250	\$274,950	+24.8%	\$395,000	\$365,000	-7.6%	\$314,704	\$302,769	-3.8%	\$486,817	\$477,813	-1.8%
Glencoe	14	0	0.0%	188	2	1.1%	\$825,000	\$470,500	-43.0%	\$920,000	\$1,159,259	+26.0%	\$822,500	\$470,500	-42.8%	\$1,154,108	\$1,334,635	+15.6%
Glenview, Golf	89	2	2.2%	1,149	8	0.7%	\$402,000	\$506,750	+26.1%	\$480,500	\$525,000	+9.3%	\$512,425	\$667,625	+30.3%	\$568,446	\$622,800	+9.6%
Highland Park	54	2	3.7%	737	12	1.6%	\$399,000	\$452,500	+13.4%	\$500,000	\$593,500	+18.7%	\$472,213	\$628,500	+33.1%	\$590,176	\$668,271	+13.2%
Highwood	4	0	0.0%	48	0	0.0%	\$332,500	\$0	-100.0%	\$435,000	\$426,250	-2.0%	\$332,500	\$0	-100.0%	\$416,212	\$456,723	+9.7%
Inverness	15	1	6.7%	183	1	0.5%	\$370,000	\$231,000	-37.6%	\$545,000	\$609,750	+11.9%	\$404,750	\$231,000	-42.9%	\$567,545	\$639,656	+12.7%
Kenilworth	7	0	0.0%	73	1	1.4%	\$1,735,000	\$2,100,000	+21.0%	\$1,172,500	\$1,460,000	+24.5%	\$3,336,667	\$2,100,000	-37.1%	\$1,552,193	\$1,827,990	+17.8%
Lake Bluff	20	0	0.0%	253	1	0.4%	\$368,500	\$225,000	-38.9%	\$511,250	\$499,000	-2.4%	\$427,850	\$225,000	-47.4%	\$605,945	\$613,447	+1.2%
Lake Forest	65	1	1.5%	559	10	1.8%	\$575,000	\$660,875	+14.9%	\$770,303	\$835,000	+8.4%	\$614,109	\$844,615	+37.5%	\$940,248	\$1,015,865	+8.0%
Lincolnshire	18	0	0.0%	234	3	1.3%	\$435,000	\$515,000	+18.4%	\$460,000	\$549,000	+19.3%	\$456,750	\$462,000	+1.1%	\$481,175	\$588,608	+22.3%
Lincolnwood	23	0	0.0%	203	2	1.0%	\$305,000	\$305,000	0.0%	\$410,500	\$435,000	+6.0%	\$409,425	\$305,000	-25.5%	\$469,915	\$490,258	+4.3%
Mettawa	9	0	0.0%	12	0	0.0%	\$0	\$0	--	\$720,000	\$760,000	+5.6%	\$0	\$0	--	\$753,249	\$975,596	+29.5%
Morton Grove	40	1	2.5%	449	3	0.7%	\$215,000	\$343,000	+59.5%	\$325,000	\$350,000	+7.7%	\$264,273	\$328,300	+24.2%	\$339,673	\$357,166	+5.1%
Northbrook	68	3	4.4%	946	9	1.0%	\$473,000	\$292,000	-38.3%	\$465,000	\$490,000	+5.4%	\$516,235	\$315,989	-38.8%	\$532,756	\$561,849	+5.5%
Northfield	11	0	0.0%	167	3	1.8%	\$160,000	\$769,900	+381.2%	\$567,500	\$701,350	+23.6%	\$160,000	\$668,300	+317.7%	\$678,059	\$849,619	+25.3%
Prairie View	2	0	0.0%	19	1	5.3%	\$0	\$375,000	--	\$313,500	\$392,750	+25.3%	\$0	\$375,000	--	\$340,950	\$433,889	+27.3%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	82	1	1.2%	909	14	1.5%	\$287,500	\$291,500	+1.4%	\$312,500	\$350,000	+12.0%	\$298,186	\$273,857	-8.2%	\$318,662	\$348,793	+9.5%
Wilmette	34	1	2.9%	610	10	1.6%	\$532,500	\$412,628	-22.5%	\$679,500	\$735,000	+8.2%	\$568,270	\$453,476	-20.2%	\$810,843	\$842,073	+3.9%
Winnetka	29	0	0.0%	379	2	0.5%	\$626,850	\$525,500	-16.2%	\$1,077,500	\$1,240,000	+15.1%	\$699,283	\$525,500	-24.9%	\$1,304,750	\$1,441,999	+10.5%