

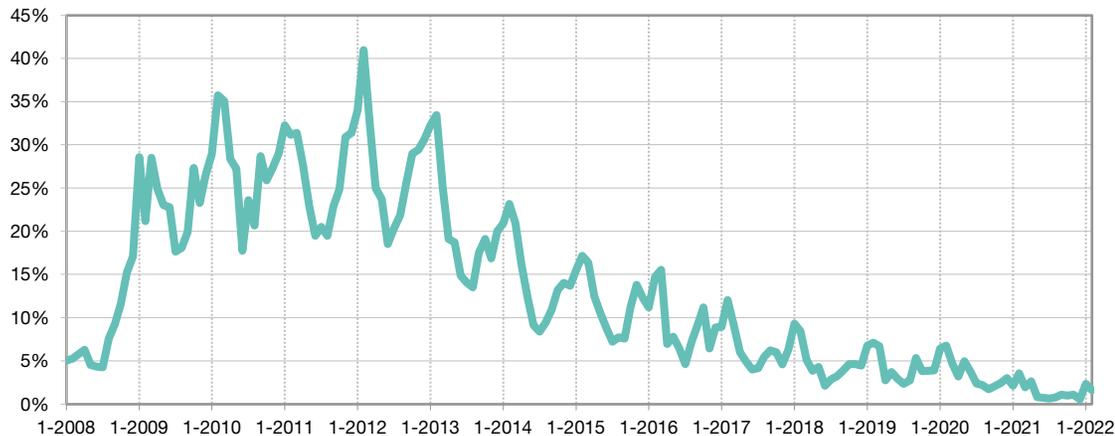
Lender-Mediated Report – February 2022



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 1.6%



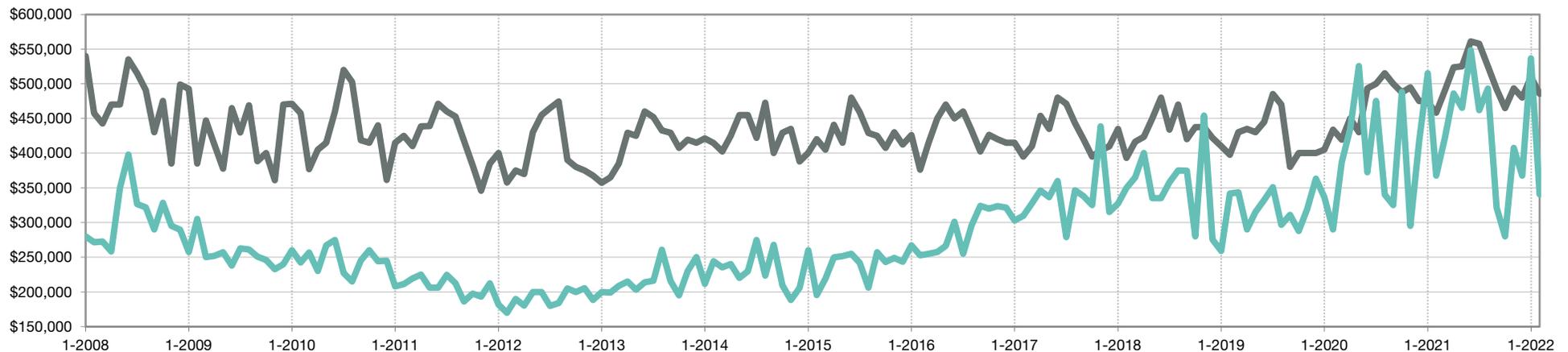
Closed Sales	2-2021	2-2022	+ / -
Traditional	463	492	+6.3%
REO	11	7	-36.4%
Short Sales	6	1	-83.3%
Total Market*	480	500	+4.2%

Median Sales Price	2-2021	2-2022	+ / -
Traditional	\$458,000	\$485,565	+6.0%
REO	\$420,000	\$296,625	-29.4%
Short Sales	\$305,000	\$538,250	+76.5%
Total Market*	\$450,000	\$485,250	+7.8%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

February 2022

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	2-2021	2-2022	+ / -	2-2021	2-2022	+ / -	2-2021	2-2022	+ / -	2-2021	2-2022	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	113	5	4.4%	1,091	24	2.2%	\$365,000	\$518,000	+41.9%	\$490,000	\$565,000	+15.3%	\$489,226	\$520,000	+6.3%	\$540,017	\$631,535	+16.9%
Deerfield	31	1	3.2%	620	13	2.1%	\$380,000	\$573,000	+50.8%	\$473,500	\$525,000	+10.9%	\$504,682	\$579,537	+14.8%	\$539,046	\$569,540	+5.7%
Evanston	96	1	1.0%	1,242	8	0.6%	\$233,000	\$273,313	+17.3%	\$395,000	\$362,910	-8.1%	\$394,084	\$226,972	-42.4%	\$487,282	\$475,877	-2.3%
Glencoe	12	0	0.0%	189	2	1.1%	\$850,000	\$470,500	-44.6%	\$925,000	\$1,163,018	+25.7%	\$830,000	\$470,500	-43.3%	\$1,162,800	\$1,348,278	+16.0%
Glenview, Golf	85	3	3.5%	1,156	7	0.6%	\$402,000	\$548,500	+36.4%	\$477,500	\$530,000	+11.0%	\$507,770	\$696,571	+37.2%	\$571,004	\$623,550	+9.2%
Highland Park	48	3	6.3%	732	6	0.8%	\$399,000	\$462,500	+15.9%	\$500,000	\$599,000	+19.8%	\$501,839	\$667,500	+33.0%	\$587,309	\$677,184	+15.3%
Highwood	3	0	0.0%	47	0	0.0%	\$332,500	\$0	-100.0%	\$410,000	\$427,500	+4.3%	\$332,500	\$0	-100.0%	\$416,352	\$460,270	+10.5%
Inverness	12	0	0.0%	185	0	0.0%	\$290,000	\$0	-100.0%	\$545,500	\$613,500	+12.5%	\$388,955	\$0	-100.0%	\$572,434	\$639,202	+11.7%
Kenilworth	8	0	0.0%	72	1	1.4%	\$1,735,000	\$2,100,000	+21.0%	\$1,197,500	\$1,560,000	+30.3%	\$3,336,667	\$2,100,000	-37.1%	\$1,522,258	\$1,875,603	+23.2%
Lake Bluff	18	0	0.0%	255	2	0.8%	\$368,500	\$194,000	-47.4%	\$505,000	\$505,000	0.0%	\$427,850	\$194,000	-54.7%	\$595,374	\$616,855	+3.6%
Lake Forest	68	1	1.5%	571	10	1.8%	\$575,000	\$660,875	+14.9%	\$774,700	\$829,900	+7.1%	\$601,534	\$844,615	+40.4%	\$952,221	\$1,013,548	+6.4%
Lincolnshire	21	1	4.8%	247	5	2.0%	\$435,000	\$490,000	+12.6%	\$458,500	\$556,250	+21.3%	\$456,750	\$422,400	-7.5%	\$481,909	\$591,233	+22.7%
Lincolnwood	13	0	0.0%	204	1	0.5%	\$290,000	\$325,000	+12.1%	\$411,000	\$439,000	+6.8%	\$417,771	\$325,000	-22.2%	\$470,387	\$501,349	+6.6%
Mettawa	11	0	0.0%	17	0	0.0%	\$0	\$0	--	\$720,000	\$791,011	+9.9%	\$0	\$0	--	\$753,249	\$987,016	+31.0%
Morton Grove	36	1	2.8%	452	4	0.9%	\$224,500	\$297,000	+32.3%	\$330,000	\$354,000	+7.3%	\$264,625	\$308,975	+16.8%	\$340,854	\$360,590	+5.8%
Northbrook	74	2	2.7%	945	9	1.0%	\$510,500	\$292,000	-42.8%	\$466,500	\$493,750	+5.8%	\$530,379	\$315,989	-40.4%	\$533,146	\$566,617	+6.3%
Northfield	8	0	0.0%	167	3	1.8%	\$160,000	\$769,900	+381.2%	\$580,000	\$703,850	+21.4%	\$160,000	\$668,300	+317.7%	\$690,909	\$859,004	+24.3%
Prairie View	2	0	0.0%	20	1	5.0%	\$0	\$375,000	--	\$312,000	\$392,500	+25.8%	\$0	\$375,000	--	\$324,338	\$444,605	+37.1%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	75	2	2.7%	921	15	1.6%	\$292,450	\$312,000	+6.7%	\$313,500	\$350,000	+11.6%	\$323,660	\$281,267	-13.1%	\$318,691	\$349,919	+9.8%
Wilmette	27	0	0.0%	605	8	1.3%	\$515,000	\$440,441	-14.5%	\$667,500	\$740,000	+10.9%	\$550,370	\$476,923	-13.3%	\$801,096	\$846,740	+5.7%
Winnetka	28	0	0.0%	381	2	0.5%	\$626,850	\$525,500	-16.2%	\$1,080,000	\$1,240,000	+14.8%	\$699,283	\$525,500	-24.9%	\$1,319,340	\$1,449,730	+9.9%