

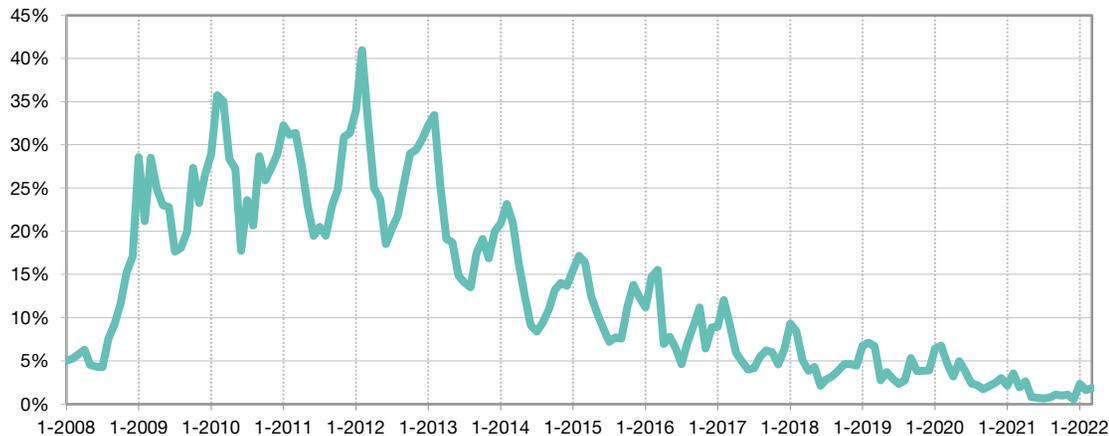
Lender-Mediated Report – March 2022



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 1.9%



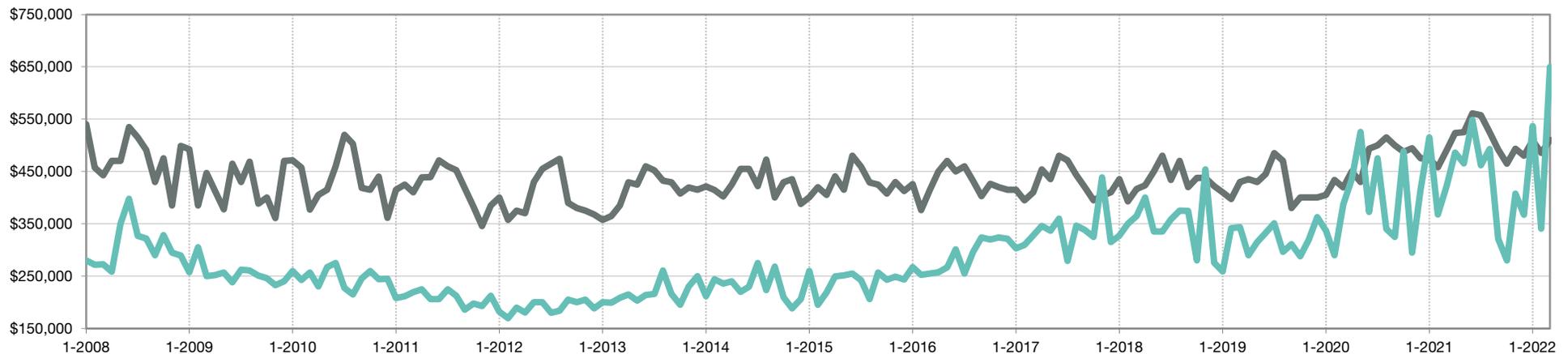
Closed Sales	3-2021	3-2022	+ / -
Traditional	758	683	-9.9%
REO	9	8	-11.1%
Short Sales	6	5	-16.7%
Total Market*	773	696	-10.0%

Median Sales Price	3-2021	3-2022	+ / -
Traditional	\$490,500	\$510,000	+4.0%
REO	\$422,000	\$600,000	+42.2%
Short Sales	\$410,500	\$675,000	+64.4%
Total Market*	\$485,000	\$512,744	+5.7%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®



Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

March 2022

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	121	6	5.0%	1,058	24	2.3%	\$372,500	\$518,000	+39.1%	\$495,000	\$577,500	+16.7%	\$499,355	\$520,417	+4.2%	\$540,657	\$639,937	+18.4%
Deerfield	34	0	0.0%	605	12	2.0%	\$374,500	\$574,000	+53.3%	\$477,500	\$525,000	+9.9%	\$497,898	\$597,081	+19.9%	\$540,285	\$571,327	+5.7%
Evanston	104	1	1.0%	1,250	5	0.4%	\$240,000	\$296,625	+23.6%	\$392,500	\$362,500	-7.6%	\$369,141	\$237,455	-35.7%	\$486,745	\$479,799	-1.4%
Glencoe	11	0	0.0%	187	2	1.1%	\$917,500	\$470,500	-48.7%	\$925,000	\$1,185,000	+28.1%	\$917,500	\$470,500	-48.7%	\$1,146,736	\$1,354,561	+18.1%
Glenview, Golf	90	1	1.1%	1,142	5	0.4%	\$418,500	\$460,000	+9.9%	\$480,000	\$539,000	+12.3%	\$560,904	\$481,200	-14.2%	\$575,294	\$627,125	+9.0%
Highland Park	62	2	3.2%	739	8	1.1%	\$399,000	\$462,500	+15.9%	\$507,500	\$599,000	+18.0%	\$515,531	\$637,763	+23.7%	\$595,778	\$677,743	+13.8%
Highwood	3	0	0.0%	51	0	0.0%	\$332,500	\$0	-100.0%	\$506,000	\$425,000	-16.0%	\$332,500	\$0	-100.0%	\$490,250	\$454,406	-7.3%
Inverness	14	1	7.1%	182	0	0.0%	\$290,000	\$0	-100.0%	\$560,000	\$614,250	+9.7%	\$388,955	\$0	-100.0%	\$586,244	\$655,681	+11.8%
Kenilworth	8	0	0.0%	72	1	1.4%	\$1,735,000	\$2,100,000	+21.0%	\$1,222,500	\$1,560,000	+27.6%	\$3,336,667	\$2,100,000	-37.1%	\$1,563,140	\$1,892,503	+21.1%
Lake Bluff	18	1	5.6%	245	2	0.8%	\$369,500	\$194,000	-47.5%	\$511,250	\$499,000	-2.4%	\$455,313	\$194,000	-57.4%	\$586,147	\$644,697	+10.0%
Lake Forest	75	1	1.3%	570	10	1.8%	\$558,875	\$828,200	+48.2%	\$775,750	\$839,500	+8.2%	\$582,495	\$1,005,590	+72.6%	\$954,315	\$1,037,678	+8.7%
Lincolnshire	32	4	12.5%	243	5	2.1%	\$465,000	\$490,000	+5.4%	\$465,000	\$565,000	+21.5%	\$480,000	\$422,400	-12.0%	\$493,076	\$604,134	+22.5%
Lincolnwood	13	0	0.0%	212	2	0.9%	\$290,000	\$737,500	+154.3%	\$415,500	\$437,500	+5.3%	\$417,771	\$737,500	+76.5%	\$471,614	\$494,616	+4.9%
Mettawa	8	0	0.0%	16	0	0.0%	\$0	\$0	--	\$720,000	\$958,006	+33.1%	\$0	\$0	--	\$720,562	\$1,019,393	+41.5%
Morton Grove	39	0	0.0%	460	2	0.4%	\$234,000	\$235,450	+0.6%	\$333,500	\$354,000	+6.1%	\$270,111	\$235,450	-12.8%	\$343,178	\$359,697	+4.8%
Northbrook	87	2	2.3%	944	9	1.0%	\$520,000	\$280,639	-46.0%	\$475,000	\$495,000	+4.2%	\$530,572	\$341,060	-35.7%	\$534,412	\$570,164	+6.7%
Northfield	10	0	0.0%	160	3	1.9%	\$160,000	\$769,900	+381.2%	\$580,000	\$735,000	+26.7%	\$160,000	\$668,300	+317.7%	\$681,422	\$892,266	+30.9%
Prairie View	2	0	0.0%	18	1	5.6%	\$0	\$375,000	--	\$312,000	\$393,000	+26.0%	\$0	\$375,000	--	\$326,060	\$457,235	+40.2%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	70	2	2.9%	916	17	1.9%	\$292,450	\$279,019	-4.6%	\$315,000	\$350,000	+11.1%	\$323,660	\$276,942	-14.4%	\$320,872	\$352,231	+9.8%
Wilmette	23	0	0.0%	599	9	1.5%	\$477,187	\$385,882	-19.1%	\$675,000	\$735,000	+8.9%	\$545,307	\$459,042	-15.8%	\$810,578	\$842,155	+3.9%
Winnetka	23	0	0.0%	378	2	0.5%	\$626,850	\$1,202,500	+91.8%	\$1,085,000	\$1,255,000	+15.7%	\$692,783	\$1,202,500	+73.6%	\$1,338,038	\$1,489,136	+11.3%