

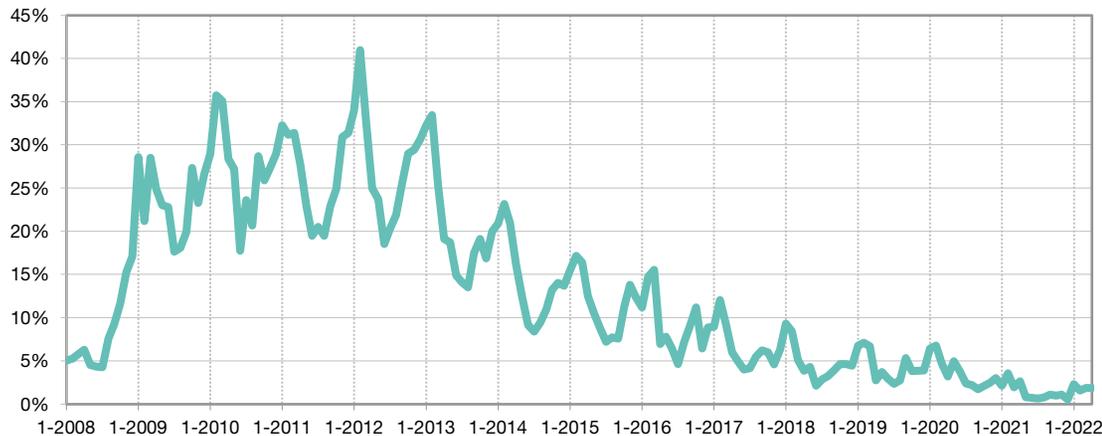
Lender-Mediated Report – April 2022



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 1.9%



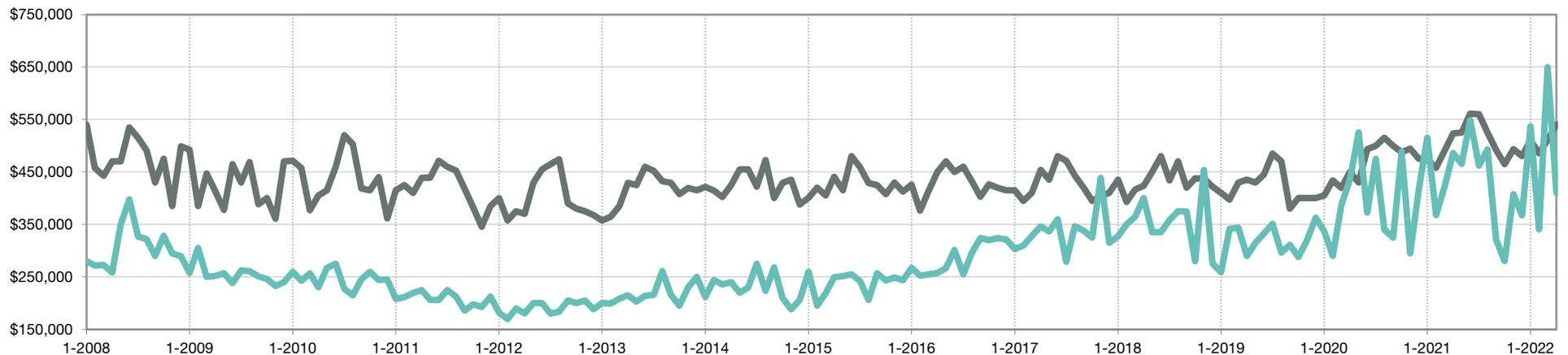
Closed Sales	4-2021	4-2022	+ / -
Traditional	959	793	-17.3%
REO	18	9	-50.0%
Short Sales	8	6	-25.0%
Total Market*	985	808	-18.0%

Median Sales Price	4-2021	4-2022	+ / -
Traditional	\$523,500	\$540,000	+3.2%
REO	\$613,000	\$410,000	-33.1%
Short Sales	\$290,500	\$445,000	+53.2%
Total Market*	\$520,000	\$537,500	+3.4%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

April 2022

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	4-2021	4-2022	+ / -	4-2021	4-2022	+ / -	4-2021	4-2022	+ / -	4-2021	4-2022	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Barrington Area	149	3	2.0%	1,038	19	1.8%	\$372,500	\$521,000	+39.9%	\$499,900	\$585,000	+17.0%	\$515,400	\$525,153	+1.9%	\$544,426	\$655,657	+20.4%
Deerfield	45	1	2.2%	592	12	2.0%	\$380,000	\$565,500	+48.8%	\$485,000	\$525,188	+8.3%	\$510,302	\$561,290	+10.0%	\$548,418	\$575,588	+5.0%
Evanston	120	1	0.8%	1,251	5	0.4%	\$233,000	\$299,900	+28.7%	\$392,500	\$362,500	-7.6%	\$349,273	\$291,205	-16.6%	\$486,357	\$482,461	-0.8%
Glencoe	20	0	0.0%	179	1	0.6%	\$850,000	\$702,000	-17.4%	\$925,000	\$1,200,000	+29.7%	\$691,333	\$702,000	+1.5%	\$1,161,882	\$1,404,416	+20.9%
Glenview, Golf	118	1	0.8%	1,114	6	0.5%	\$442,500	\$350,000	-20.9%	\$489,500	\$534,250	+9.1%	\$589,355	\$357,750	-39.3%	\$587,451	\$624,894	+6.4%
Highland Park	66	1	1.5%	714	7	1.0%	\$447,500	\$422,100	-5.7%	\$530,000	\$595,000	+12.3%	\$548,499	\$557,371	+1.6%	\$611,081	\$686,394	+12.3%
Highwood	2	0	0.0%	48	0	0.0%	\$385,000	\$0	-100.0%	\$500,000	\$418,000	-16.4%	\$385,000	\$0	-100.0%	\$476,640	\$454,817	-4.6%
Inverness	11	0	0.0%	177	0	0.0%	\$290,000	\$0	-100.0%	\$560,000	\$615,000	+9.8%	\$378,333	\$0	-100.0%	\$586,465	\$659,789	+12.5%
Kenilworth	13	0	0.0%	72	0	0.0%	\$1,917,500	\$0	-100.0%	\$1,252,500	\$1,570,000	+25.3%	\$3,027,500	\$0	-100.0%	\$1,632,233	\$1,889,339	+15.8%
Lake Bluff	22	0	0.0%	252	1	0.4%	\$319,000	\$163,000	-48.9%	\$515,000	\$505,000	-1.9%	\$409,250	\$163,000	-60.2%	\$584,079	\$682,250	+16.8%
Lake Forest	85	0	0.0%	565	9	1.6%	\$568,375	\$850,000	+49.5%	\$780,000	\$859,500	+10.2%	\$672,296	\$963,278	+43.3%	\$945,984	\$1,061,358	+12.2%
Lincolnshire	26	1	3.8%	244	4	1.6%	\$517,500	\$450,400	-13.0%	\$466,000	\$570,000	+22.3%	\$476,500	\$412,950	-13.3%	\$500,134	\$613,180	+22.6%
Lincolnwood	23	1	4.3%	206	3	1.5%	\$290,000	\$882,007	+204.1%	\$425,000	\$436,000	+2.6%	\$417,771	\$785,669	+88.1%	\$483,850	\$488,763	+1.0%
Mettawa	6	0	0.0%	14	0	0.0%	\$0	\$0	--	\$720,000	\$970,506	+34.8%	\$0	\$0	--	\$743,312	\$1,055,377	+42.0%
Morton Grove	40	0	0.0%	457	2	0.4%	\$234,000	\$235,450	+0.6%	\$333,000	\$355,000	+6.6%	\$270,111	\$235,450	-12.8%	\$341,255	\$364,808	+6.9%
Northbrook	97	1	1.0%	925	8	0.9%	\$517,500	\$286,320	-44.7%	\$476,057	\$497,500	+4.5%	\$521,500	\$353,817	-32.2%	\$537,976	\$573,883	+6.7%
Northfield	15	0	0.0%	154	3	1.9%	\$235,000	\$925,000	+293.6%	\$580,000	\$725,000	+25.0%	\$235,000	\$1,306,633	+456.0%	\$698,744	\$897,025	+28.4%
Prairie View	1	0	0.0%	19	1	5.3%	\$0	\$375,000	--	\$312,000	\$391,500	+25.5%	\$0	\$375,000	--	\$326,060	\$451,833	+38.6%
Riverwoods	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Skokie	72	0	0.0%	915	16	1.7%	\$287,500	\$295,510	+2.8%	\$315,000	\$355,000	+12.7%	\$305,633	\$279,501	-8.6%	\$321,885	\$355,357	+10.4%
Wilmette	34	0	0.0%	575	9	1.6%	\$515,000	\$360,500	-30.0%	\$702,500	\$728,750	+3.7%	\$554,825	\$423,087	-23.7%	\$823,818	\$843,053	+2.3%
Winnetka	34	0	0.0%	364	2	0.5%	\$476,000	\$1,202,500	+152.6%	\$1,090,300	\$1,288,197	+18.2%	\$675,800	\$1,202,500	+77.9%	\$1,315,786	\$1,567,317	+19.1%