

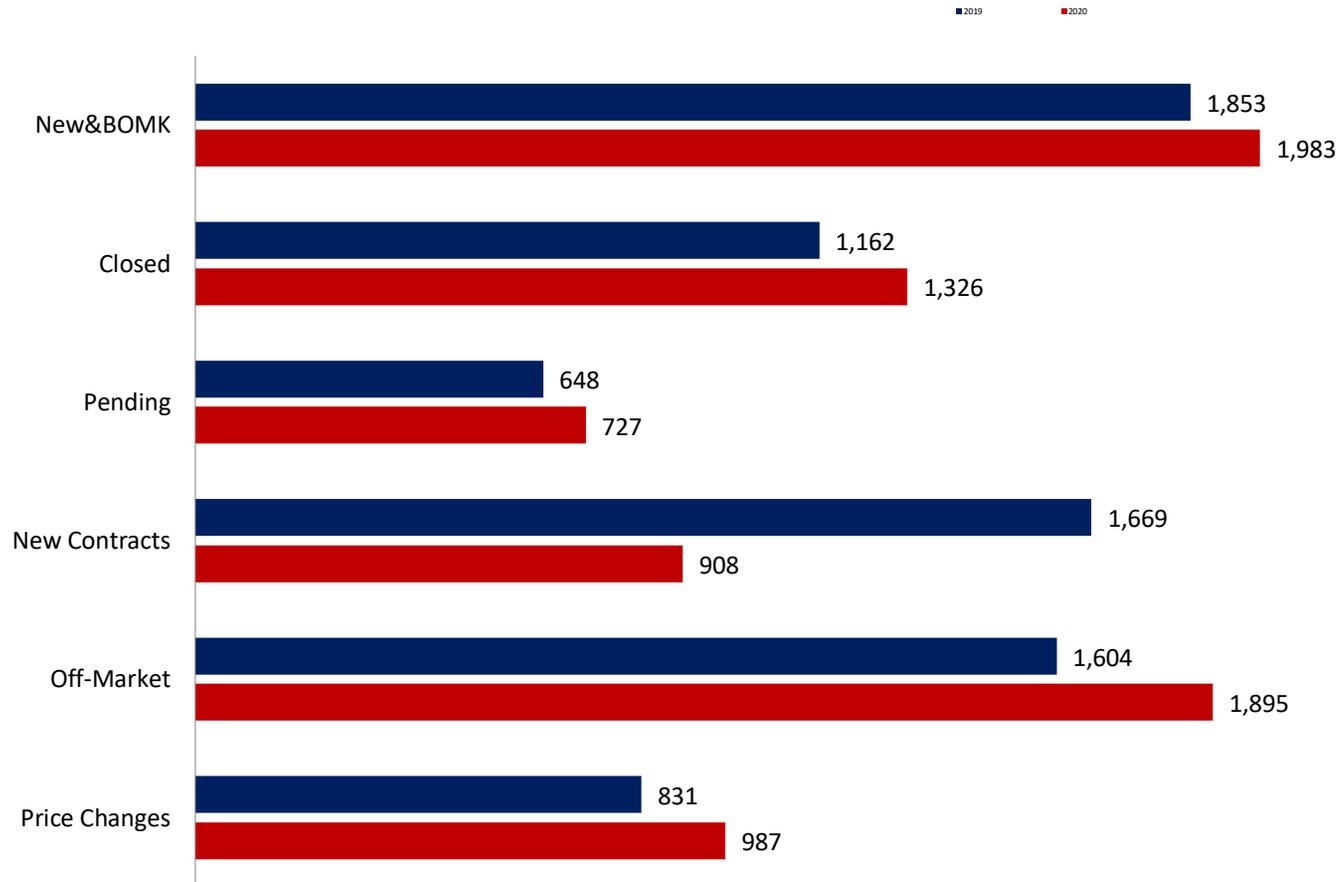


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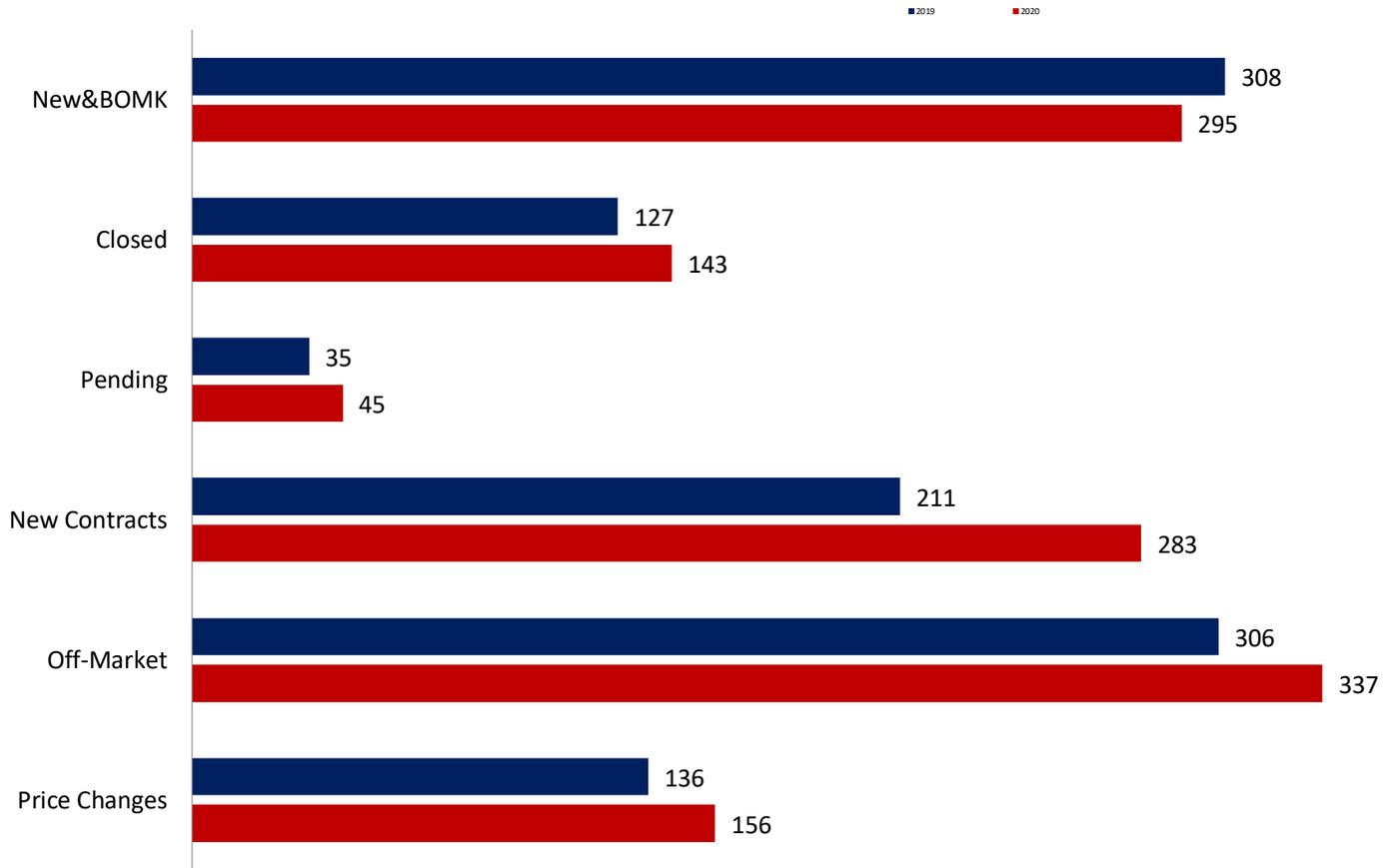
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

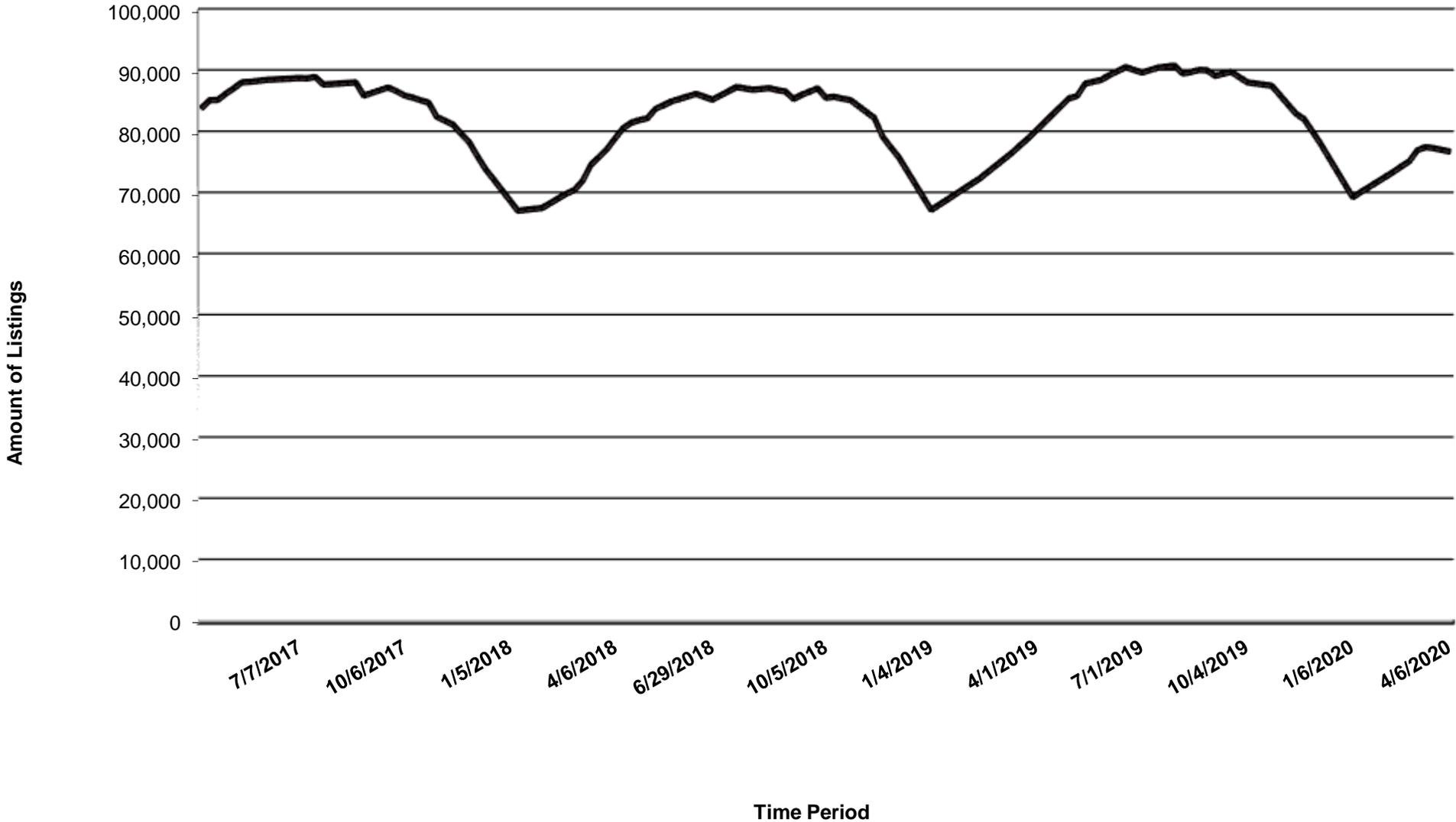
North Shore Area Quick Data



Barrington Area Quick Data

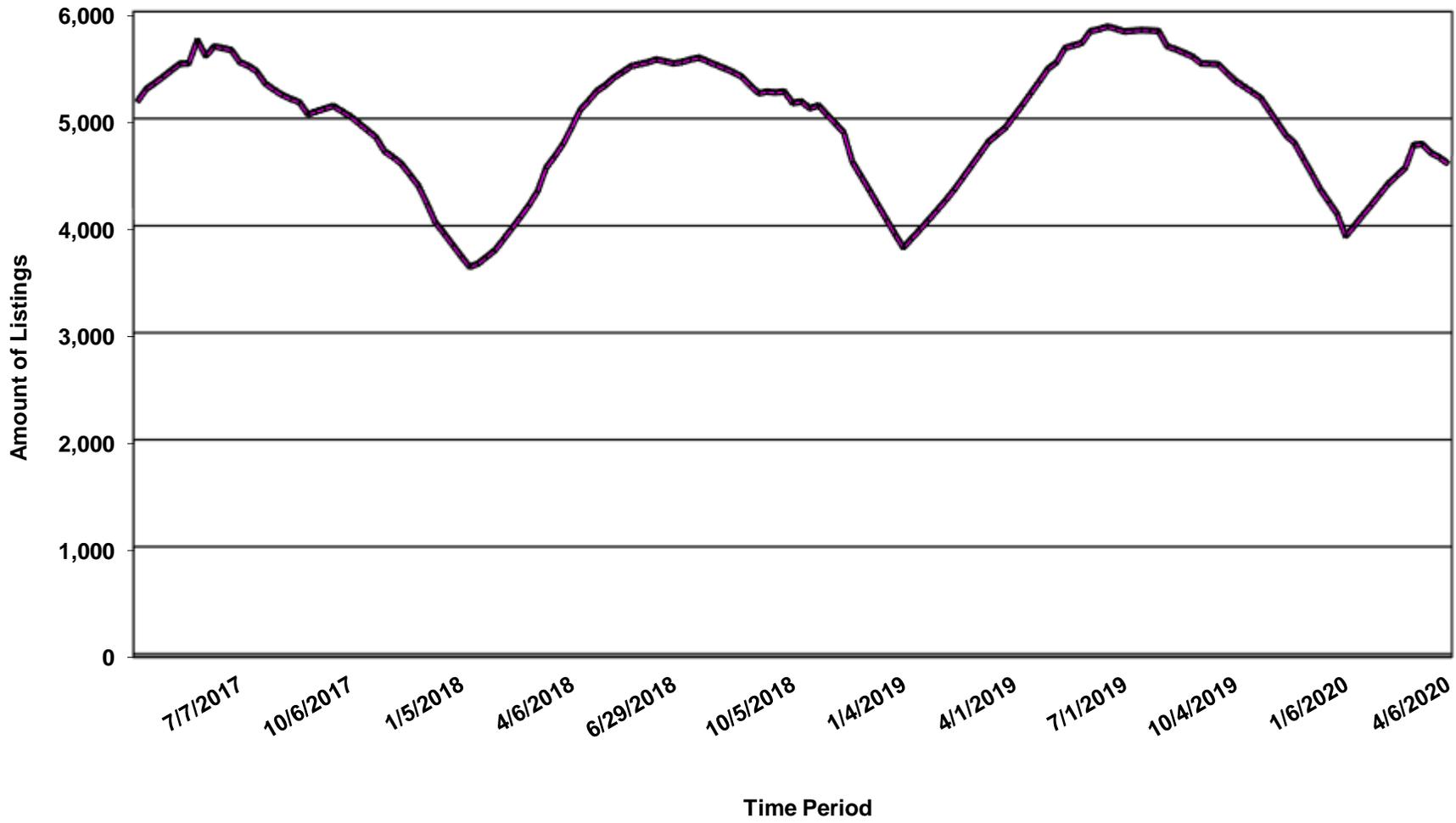


MRED Active Listngs All Property Types

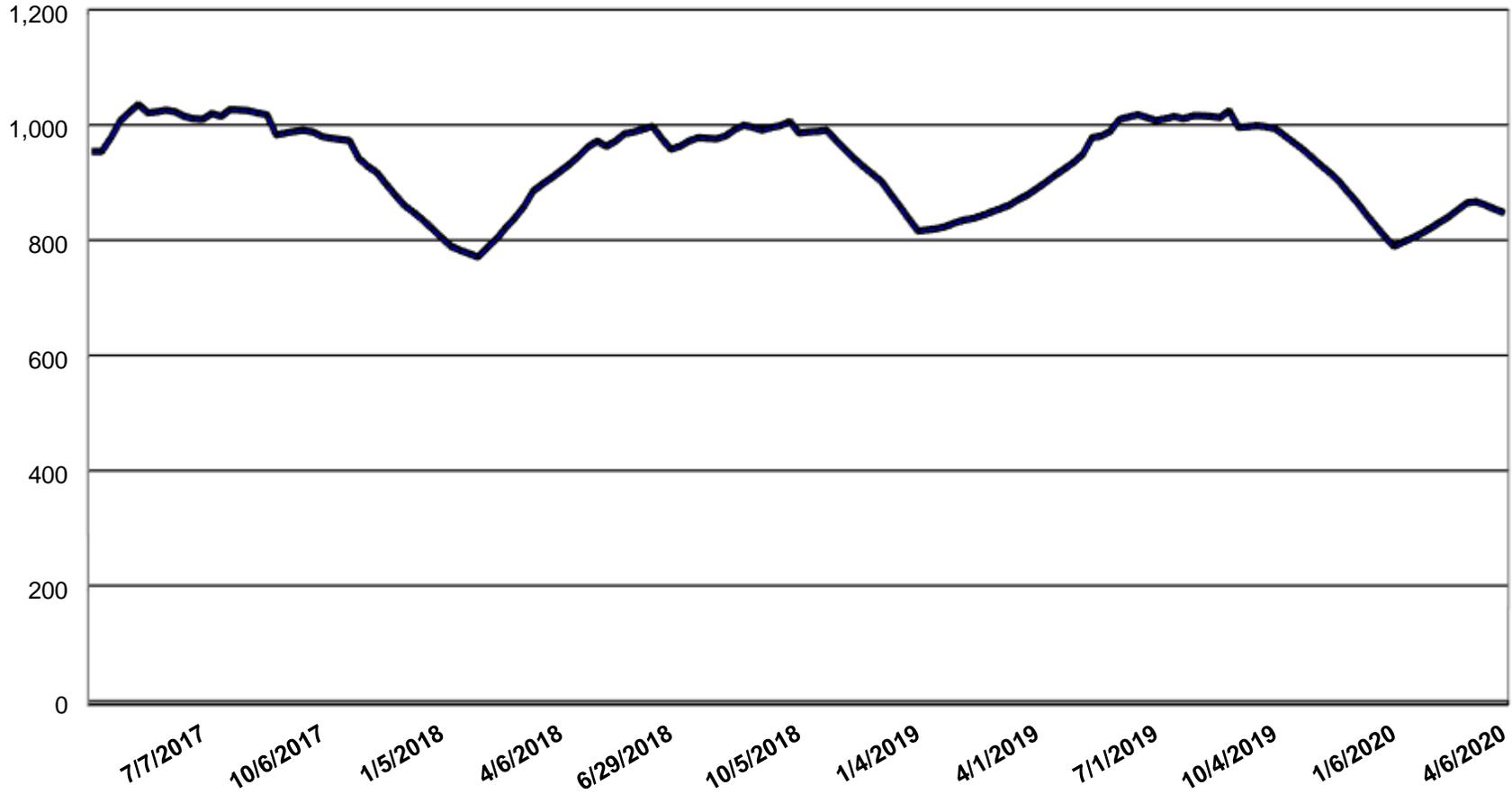


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

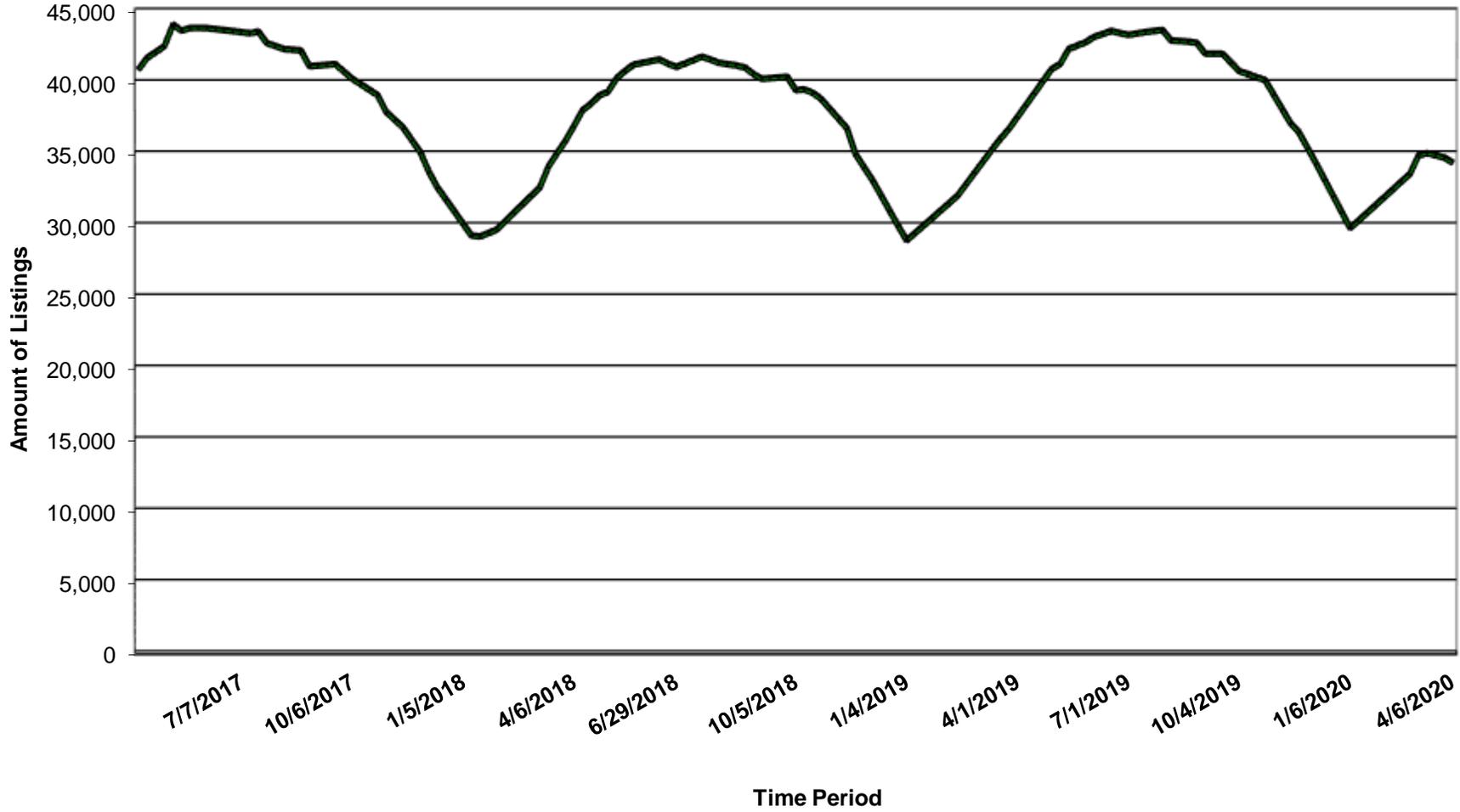
North Shore Area Active Listings All Property Types



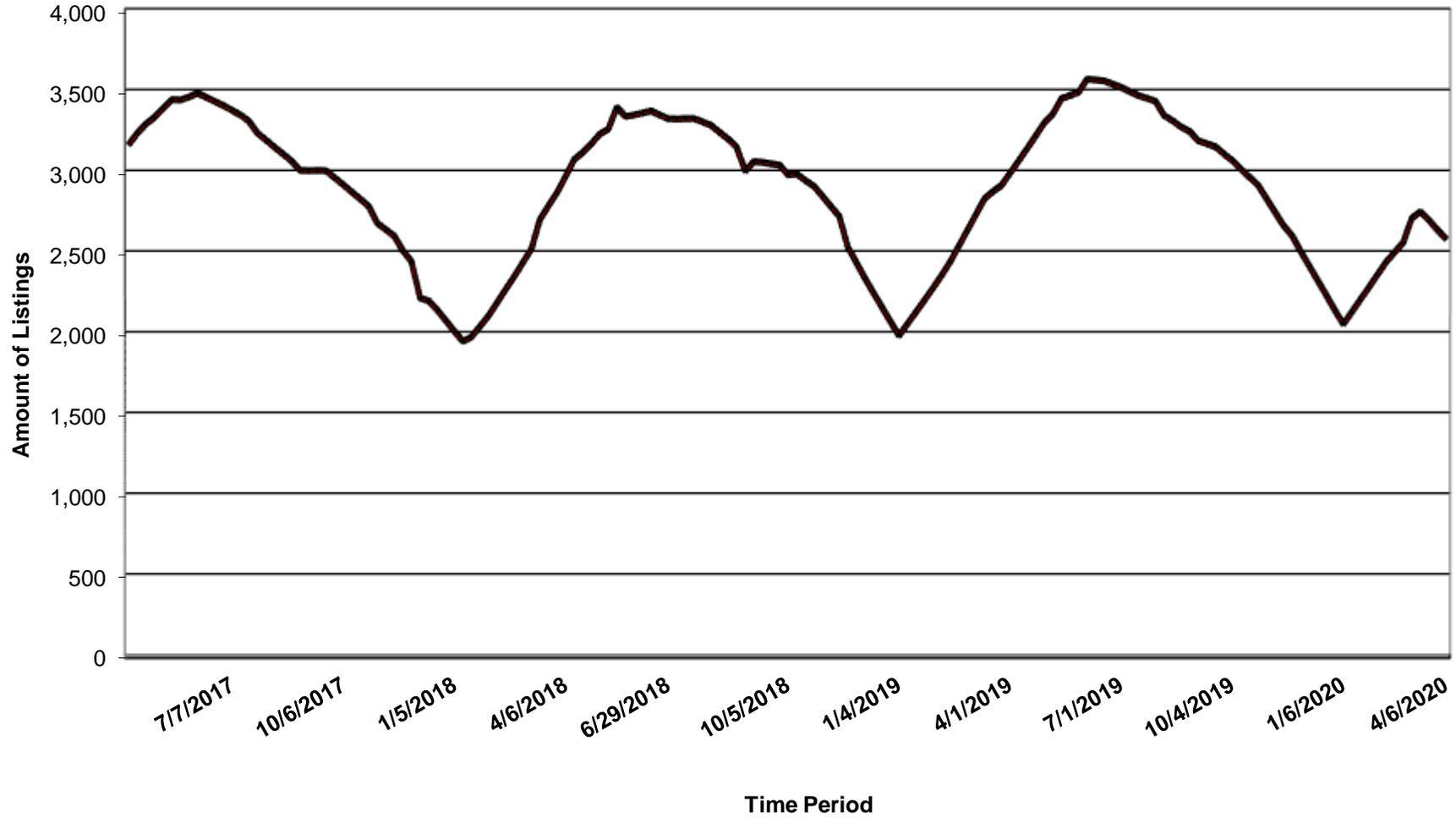
Barrington Area Active Listings - All Property Types



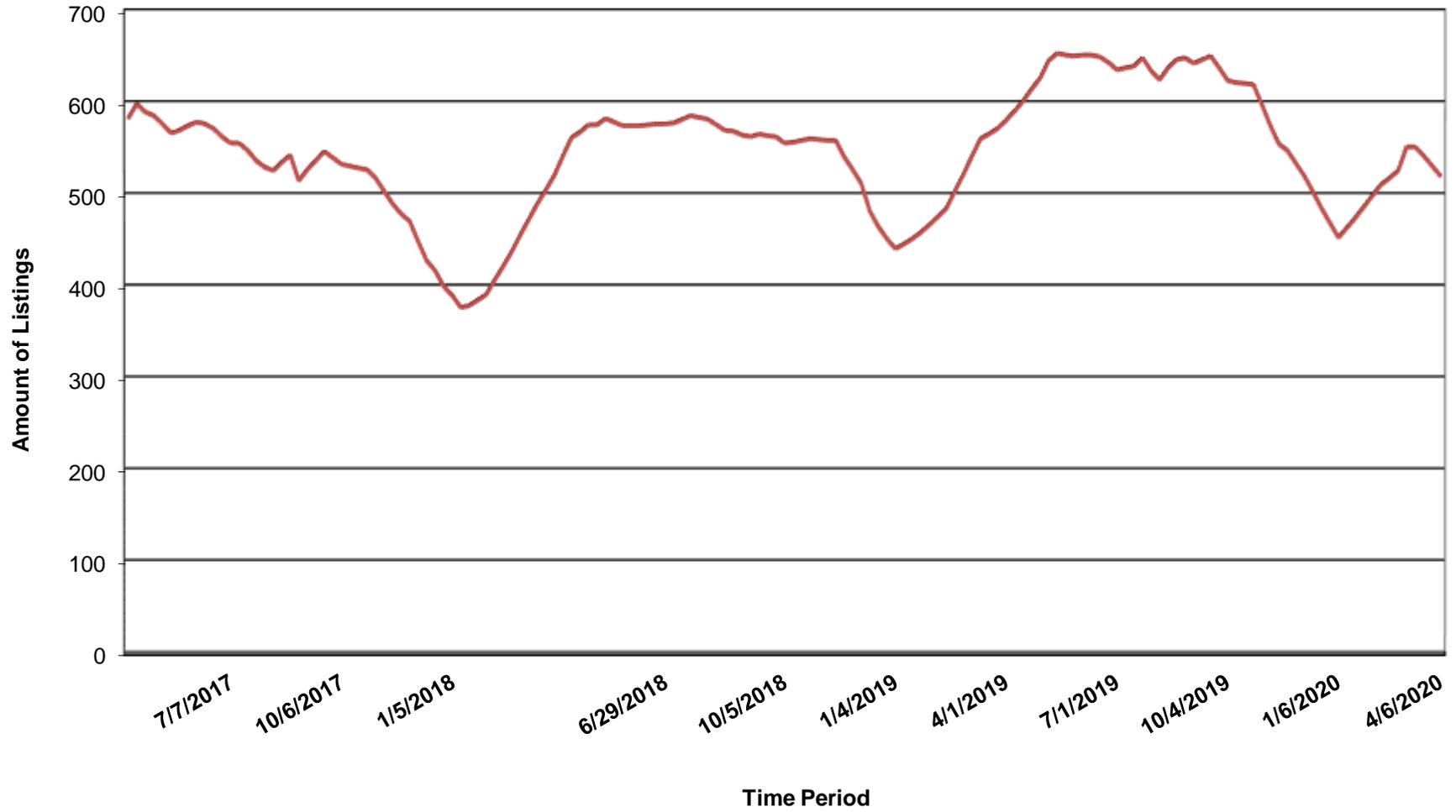
MRED Single Family Homes Active Listings (DE)



North Shore Area Single Family Homes Active Listings (DE)

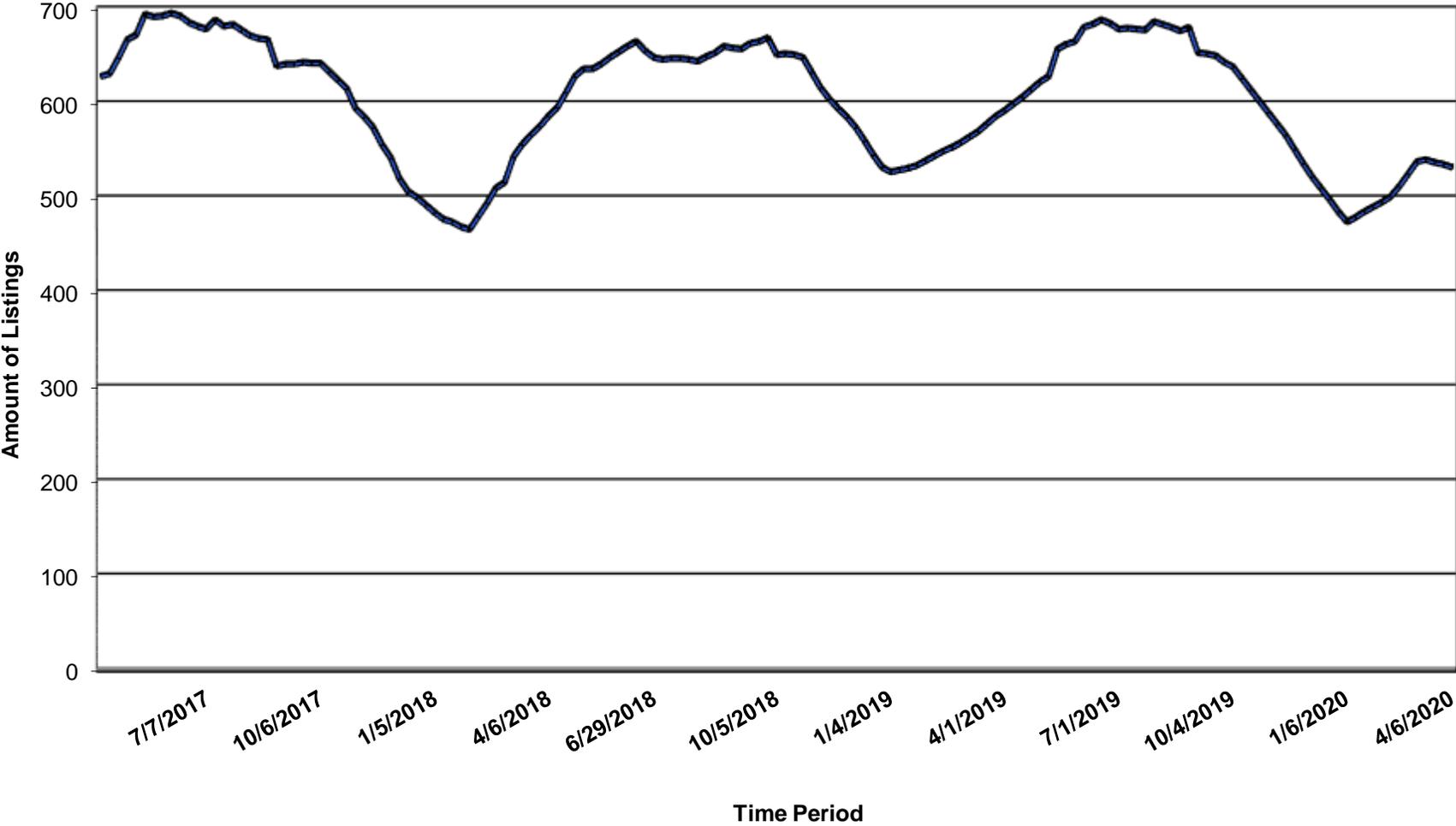


North Shore Area Active Condo Listings

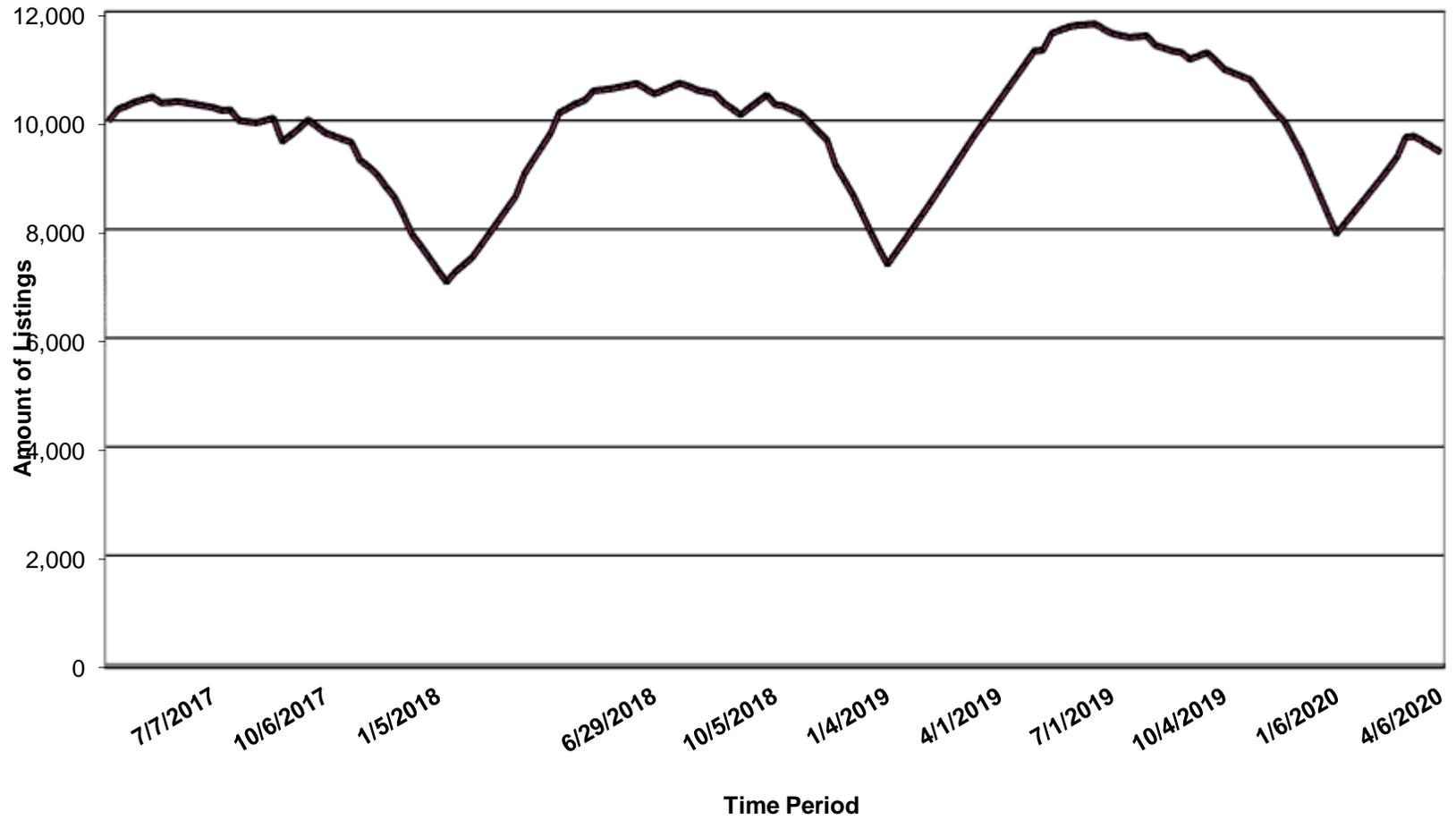


Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Single Family Homes Active Listings (DE)

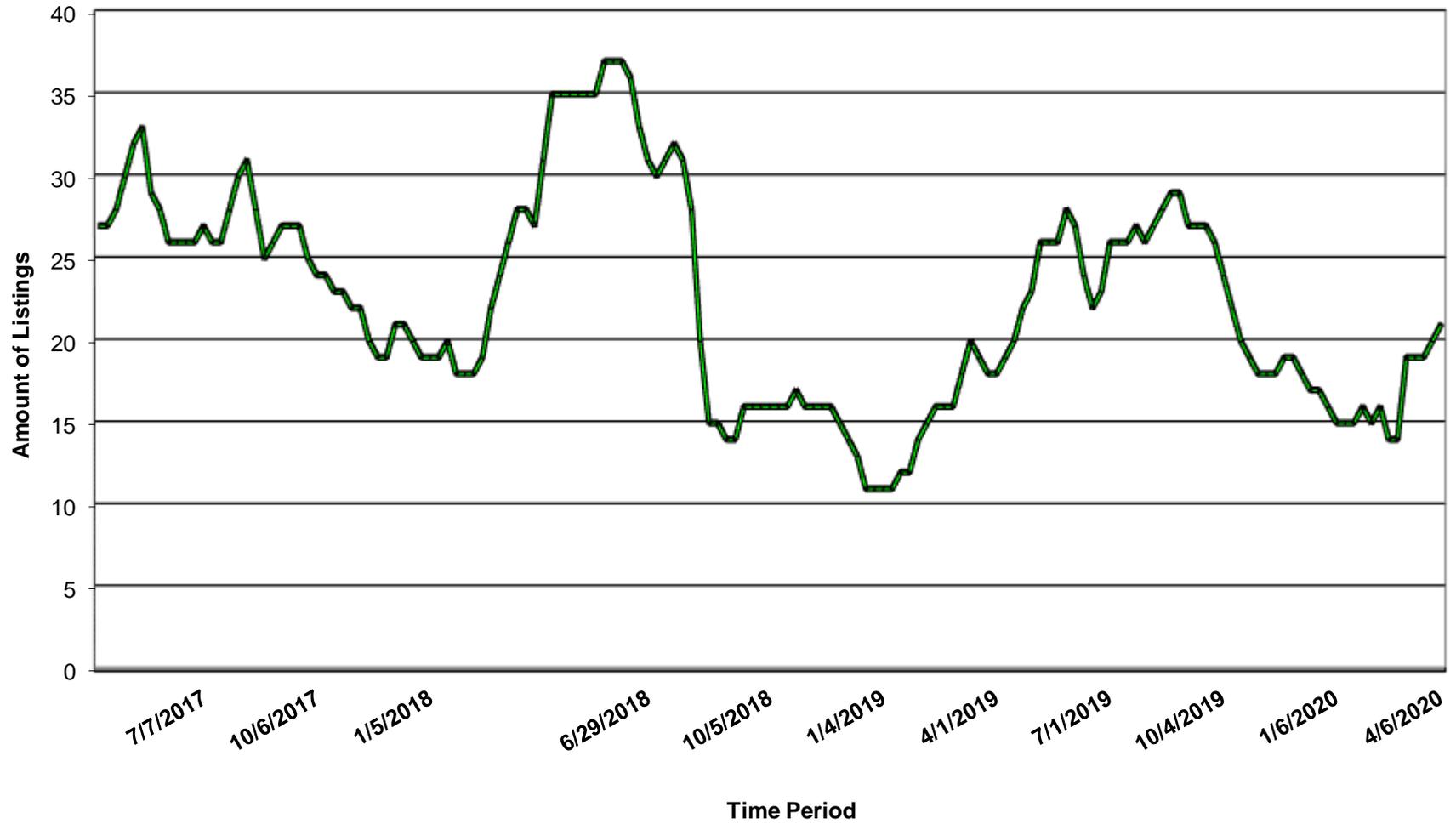


MRED Active Condo Listings(AT-C)



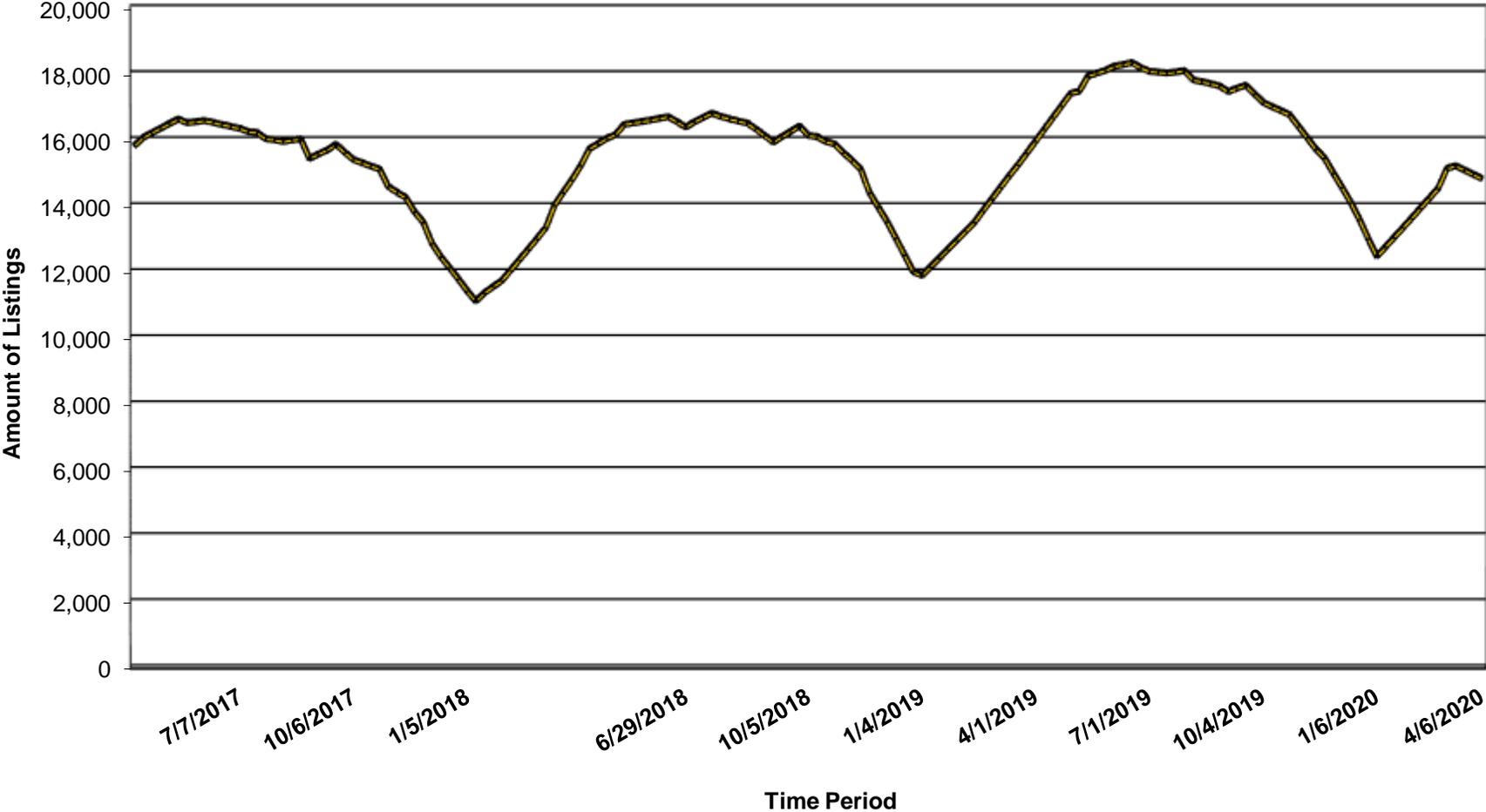
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



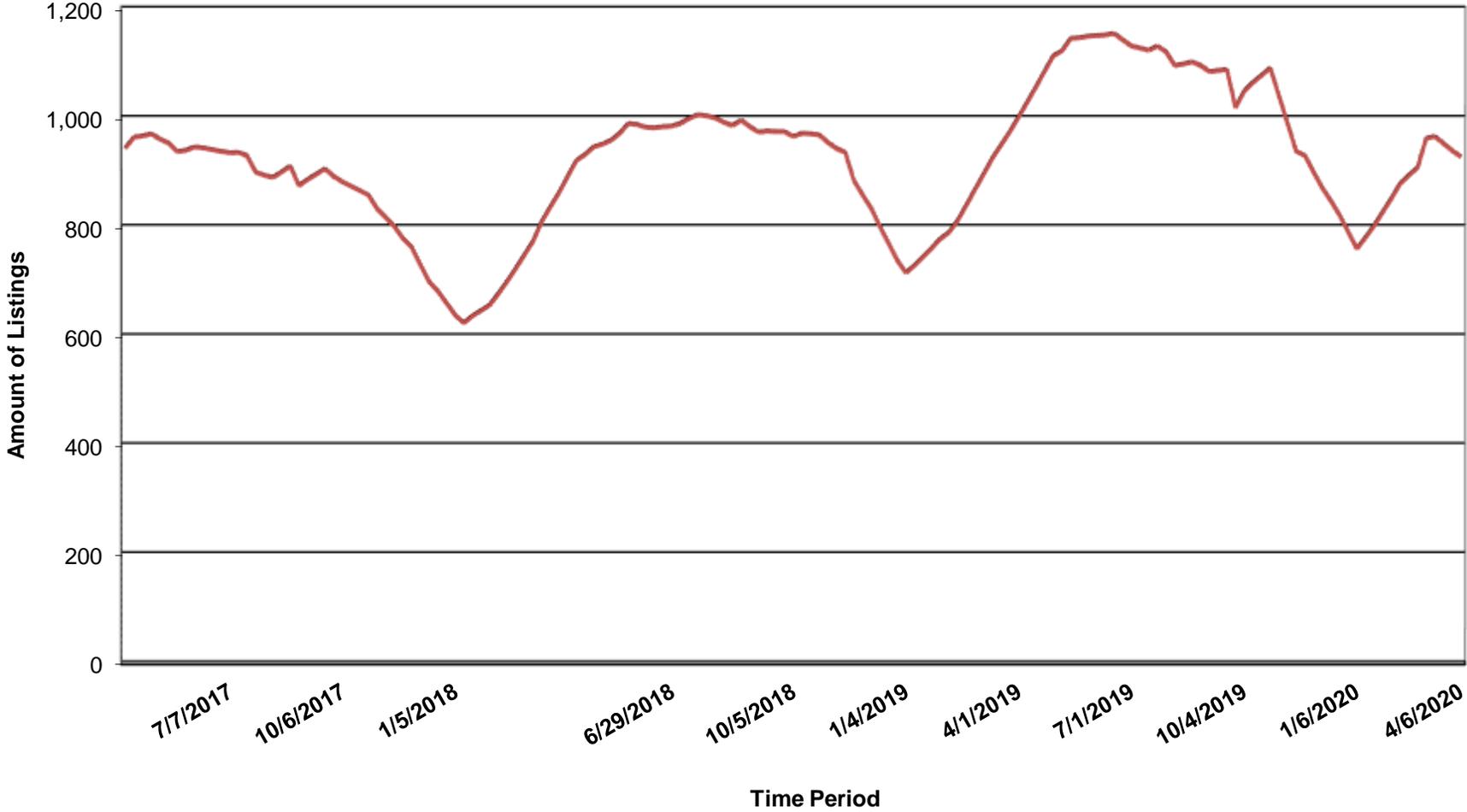
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



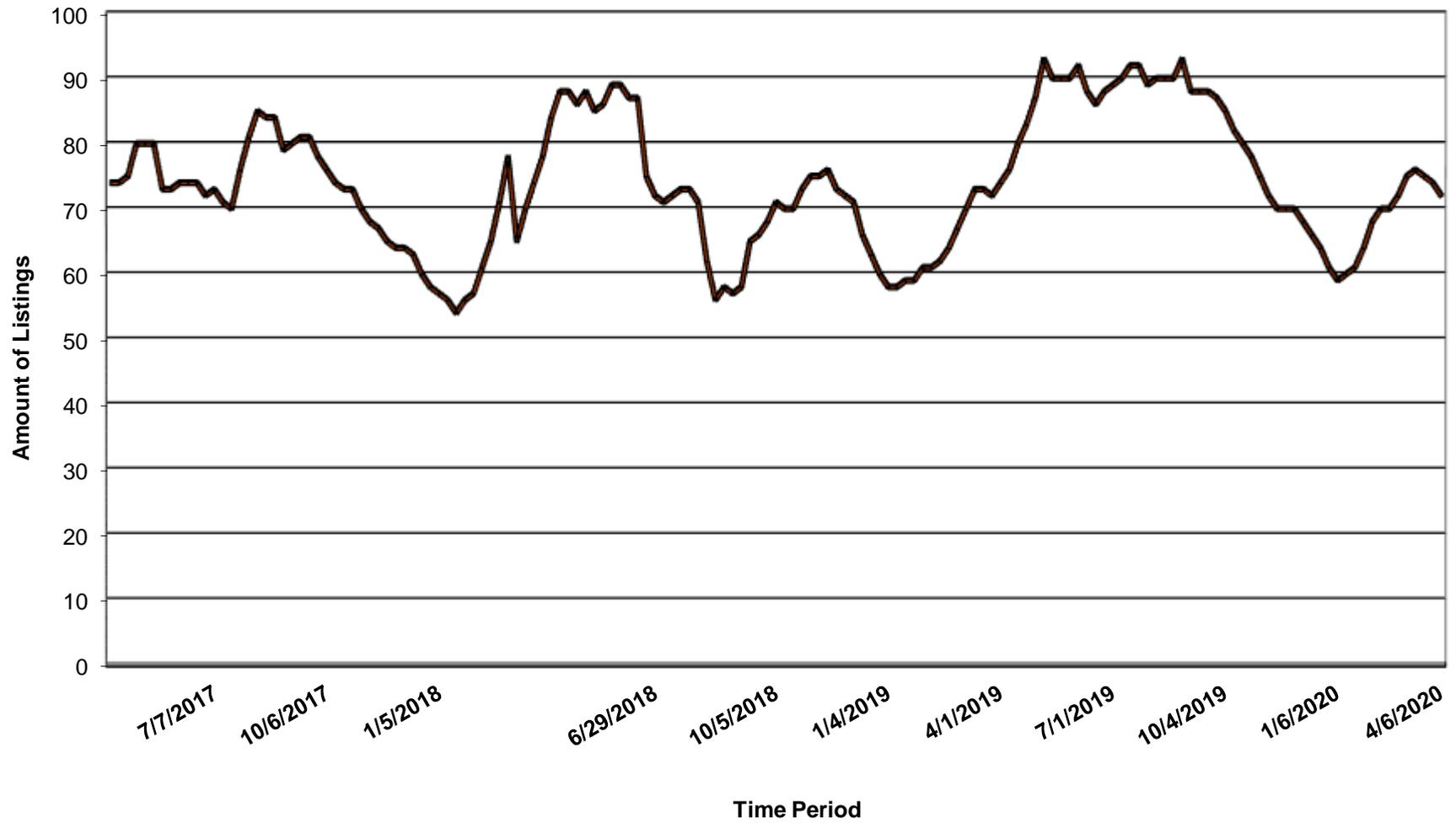
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	89	64	39.1%	279,309	278,897	0.1%	265,000	288,513	-8.1%
ANTIOCH	60	61	-1.6%	230,290	227,356	1.3%	227,495	214,900	5.9%
ARLINGTON HEIGHTS	150	114	31.6%	380,472	393,597	-3.3%	359,950	351,250	2.5%
BARRINGTON AREA	128	102	25.5%	552,753	589,795	-6.3%	485,000	480,000	1.0%
BARTLETT	88	69	27.5%	300,649	305,105	-1.5%	291,000	292,000	-0.3%
BEACH PARK	29	27	7.4%	176,011	172,867	1.8%	176,000	177,000	-0.6%
BUFFALO GROVE	72	57	26.3%	349,857	338,479	3.4%	331,250	335,000	-1.1%
CAROL STREAM	48	54	-11.1%	274,694	274,150	0.2%	265,000	258,000	2.7%
CARPENTERSVILLE	61	56	8.9%	217,191	197,271	10.1%	207,598	168,900	22.9%
CHICAGO - ALBANY PARK	31	27	14.8%	406,110	420,456	-3.4%	395,000	400,000	-1.3%
CHICAGO - DUNNING	90	73	23.3%	289,501	301,972	-4.1%	279,500	292,900	-4.6%
CHICAGO - EDGEWATER	18	15	20.0%	703,554	799,927	-12.0%	612,750	700,000	-12.5%
CHICAGO - IRVING PARK	55	51	7.8%	521,192	537,456	-3.0%	475,000	507,500	-6.4%
CHICAGO - LAKE VIEW	28	29	-3.4%	1,446,741	1,566,462	-7.6%	1,352,500	1,565,000	-13.6%
CHICAGO - LINCOLN PARK	30	34	-11.8%	1,616,897	1,776,290	-9.0%	1,322,500	1,562,500	-15.4%
CHICAGO - LINCOLN SQUARE	12	19	-36.8%	807,375	916,758	-11.9%	929,250	740,000	25.6%
CHICAGO - LOGAN SQUARE	46	41	12.2%	907,954	749,155	21.2%	787,000	687,500	14.5%
CHICAGO - NEAR NORTH SIDE	10	3	100.0%	2,142,053	3,030,000	100.0%	1,827,767	2,365,000	100.0%
CHICAGO - NEAR WEST SIDE	4	5	100.0%	512,171	669,600	100.0%	549,500	525,000	100.0%
CHICAGO - PORTAGE PARK	67	85	-21.2%	362,131	359,143	0.8%	329,900	330,000	0.0%
CHICAGO - ROGERS PARK	9	11	0.0%	475,278	416,250	0.0%	510,000	417,500	0.0%
CHICAGO - UPTOWN	6	6	0.0%	892,917	906,592	-1.5%	871,250	727,000	19.8%
CHICAGO - WEST RIDGE	31	30	3.3%	393,508	373,150	5.5%	355,000	352,500	0.7%
CHICAGO - WEST TOWN	29	36	-19.4%	975,552	1,087,792	-10.3%	1,035,000	922,500	12.2%
DE KALB	71	70	1.4%	172,455	155,375	11.0%	161,000	148,700	8.3%
DEERFIELD	57	48	18.8%	591,168	570,307	3.7%	522,500	532,500	-1.9%
DES PLAINES	87	70	24.3%	282,892	289,475	-2.3%	275,000	285,000	-3.5%
ELGIN	214	177	20.9%	244,003	238,262	2.4%	227,750	219,000	4.0%
ELK GROVE VILLAGE	39	37	5.4%	290,067	289,391	0.2%	287,000	262,200	9.5%
EVANSTON	91	78	16.7%	597,967	523,893	14.1%	575,000	440,000	30.7%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
FOX LAKE	16	15	6.7%	222,269	193,947	14.6%	153,450	165,000	-7.0%
GLENCOE	24	23	4.3%	1,004,274	1,192,196	-15.8%	690,000	840,000	-17.9%
GOLF-GLENVIEW	117	67	74.6%	601,711	632,356	-4.8%	535,000	520,000	2.9%
GREEN OAKS-LIBERTYVILLE	79	53	49.1%	495,037	475,604	4.1%	441,500	410,000	7.7%
GREENWOOD- WOODSTOCK	74	85	-12.9%	235,199	237,958	-1.2%	205,875	232,500	-11.5%
GURNEE	65	69	-5.8%	289,204	289,637	-0.1%	292,500	282,500	3.5%
HAINESVILLE-GRAYSLAKE	105	86	22.1%	213,882	213,984	0.0%	208,000	202,750	2.6%
HANOVER PARK	44	52	-15.4%	234,939	233,664	0.5%	230,500	233,500	-1.3%
HIGHLAND PARK	81	57	42.1%	535,156	549,234	-2.6%	493,500	465,100	6.1%
HIGHWOOD	6	2	100.0%	197,333	275,700	100.0%	190,000	275,700	100.0%
HOFFMAN ESTATES	114	87	31.0%	305,554	311,886	-2.0%	304,000	293,000	3.8%
INGLESIDE	35	21	66.7%	203,951	186,379	9.4%	199,900	173,900	15.0%
INVERNESS	13	19	-31.6%	516,885	622,289	-16.9%	530,000	595,000	-10.9%
ISLAND LAKE	24	27	-11.1%	212,308	198,410	7.0%	208,500	183,000	13.9%
KENILWORTH	1	4	-75.0%	1,130,000	1,364,375	-17.2%	1,130,000	1,287,500	-12.2%
LAKE BLUFF	37	20	85.0%	667,054	647,465	3.0%	525,000	459,500	14.3%
LAKE FOREST	73	51	43.1%	902,357	983,472	-8.2%	725,000	845,500	-14.3%
LAKE IN THE HILLS	58	53	9.4%	258,754	253,316	2.1%	260,000	253,000	2.8%
LAKE VILLA- LINDENHURST	101	107	-5.6%	254,293	233,292	9.0%	235,000	225,500	4.2%
LAKELAND-CRYSTAL LAKE	159	149	6.7%	283,714	273,568	3.7%	260,000	240,000	8.3%
LINCOLNSHIRE	13	9	44.4%	510,192	555,444	-8.1%	486,500	500,000	-2.7%
LINCOLNWOOD	28	19	47.4%	459,988	457,716	0.5%	398,500	365,000	9.2%
LONG GROVE-LAKE ZURICH- HAWTHORN W	118	111	6.3%	438,501	455,078	-3.6%	412,500	455,000	-9.3%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	170	134	26.9%	225,594	203,196	11.0%	216,250	185,510	16.6%
METTAWA	0	0	0.0%	0	0	0.0%	0	0	0.0%
MORTON GROVE	63	47	34.0%	342,644	317,970	7.8%	311,000	295,000	5.4%
MT. PROSPECT	88	85	3.5%	349,034	312,513	11.7%	320,000	295,000	8.5%
MUNDELEIN	66	55	20.0%	285,541	293,223	-2.6%	266,250	260,000	2.4%
NAPERVILLE	275	250	10.0%	485,531	474,596	2.3%	425,000	435,875	-2.5%
NILES	46	30	53.3%	311,808	339,823	-8.2%	303,000	303,500	-0.2%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
NORTH CHICAGO	9	17	-47.1%	119,656	103,928	15.1%	126,000	112,000	12.5%
NORTHBROOK	63	64	-1.6%	596,597	665,756	-10.4%	530,000	608,500	-12.9%
NORTHFIELD	20	14	42.9%	900,205	1,022,036	-11.9%	755,500	775,500	-2.6%
OAKWOOD HILLS - CARY	55	55	0.0%	264,593	248,050	6.7%	256,000	230,000	11.3%
PALATINE	87	86	1.2%	346,252	350,364	-1.2%	310,000	309,000	0.3%
PARK CITY -WAUKEGAN	87	76	14.5%	143,968	131,818	9.2%	140,000	132,750	5.5%
PARK RIDGE	91	96	-5.2%	488,966	428,523	14.1%	460,000	399,500	15.1%
PRAIRIE VIEW	0	1	100.0%	0	232,000	100.0%	0	232,000	100.0%
PROSPECT HEIGHTS	14	14	0.0%	330,546	297,957	10.9%	327,500	290,000	12.9%
ROLLING MEADOWS	33	23	43.5%	265,015	266,546	-0.6%	248,000	264,750	-6.3%
ROUND LAKE	89	113	-21.2%	186,466	154,577	20.6%	185,000	157,500	17.5%
SCHAUMBURG	88	73	20.5%	329,211	322,069	2.2%	319,625	312,000	2.4%
SKOKIE	82	87	-5.7%	337,005	349,500	-3.6%	331,000	340,000	-2.6%
STREAMWOOD	77	61	26.2%	225,605	206,007	9.5%	210,000	200,000	5.0%
SYCAMORE	47	39	20.5%	229,694	233,521	-1.6%	230,000	232,500	-1.1%
VERNON HILLS	32	25	28.0%	386,525	500,107	-22.7%	390,000	480,000	-18.8%
WADSWORTH - OLD MILL CREEK	21	12	75.0%	338,452	287,208	17.8%	302,000	279,250	8.1%
WAUCONDA	43	38	13.2%	279,119	250,004	11.6%	279,000	252,950	10.3%
WHEELING	21	20	5.0%	261,471	254,273	2.8%	275,000	237,275	15.9%
WILMETTE	64	52	23.1%	814,954	763,077	6.8%	668,250	640,000	4.4%
WINNETKA	43	33	30.3%	1,137,711	1,317,310	-13.6%	965,000	1,155,000	-16.5%
WINTHROP HARBOR	18	12	50.0%	177,100	165,658	6.9%	178,300	163,500	9.1%
ZION	69	54	27.8%	115,889	145,319	-20.3%	114,900	140,000	-17.9%

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Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	14	5	3	236,607	280,320	254,966	223,992	263,440	248,800
Feb	5	4	12	270,580	215,900	289,363	260,000	207,225	280,485
Mar	9	8	11	237,955	294,486	364,990	227,611	285,061	338,316
Apr	14	7		301,514	271,742		289,294	260,857	
May	14	15		234,221	312,065		227,482	303,083	
Jun	23	17		324,282	285,000		315,601	274,205	
Jul	14	12		265,828	308,709		256,160	295,590	
Aug	11	10		296,145	310,979		279,227	291,691	
Sep	7	13		328,612	290,568		316,569	278,876	
Oct	5	15		276,894	299,073		275,729	284,638	
Nov	7	6		316,085	314,481		308,628	303,665	
Dec	8	41		265,075	543,278		258,437	508,854	
TOTAL	133	123		280,285	293,258		270,384	281,640	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	124	126	223	227,750	269,000	220,000	211,500	261,000	219,900
Feb	130	83	120	264,900	219,350	314,500	255,000	202,000	297,000
Mar	151	107	146	215,000	289,500	364,990	210,000	275,000	350,840
Apr	117	102		283,000	230,000		267,500	222,000	
May	111	94		207,450	319,000		202,000	305,000	
Jun	83	145		300,000	285,000		285,000	275,000	
Jul	78	44		260,850	266,250		252,500	258,750	
Aug	47	153		235,000	287,500		222,500	268,250	
Sep	101	136		265,000	255,000		255,000	246,000	
Oct	38	78		185,000	249,900		182,500	230,000	
Nov	69	116		359,000	302,500		350,000	285,000	
Dec	110	228		234,950	475,000		232,500	452,000	
TOTAL	97	112		262,000	264,900		250,000	257,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	27	23	-78.3%	183,731	202,019	#REF!	180,500	192,000	-27.6%
ANTIOCH	5	3	0.0%	144,600	238,333	0.0%	139,000	240,000	0.0%
ARLINGTON HEIGHTS	78	91	-14.3%	195,556	182,031	7.4%	196,500	158,000	24.4%
BARRINGTON AREA	26	17	52.9%	301,296	260,388	15.7%	315,250	235,000	34.1%
BARTLETT	32	39	-79.5%	206,938	193,600	-20.5%	210,500	202,000	-30.2%
BEACH PARK	8	5	60.0%	145,750	127,120	-24.7%	141,000	120,101	-30.2%
BUFFALO GROVE	72	57	26.3%	205,858	208,839	61.9%	202,750	190,000	68.8%
CAROL STREAM	37	30	-20.0%	185,526	175,427	-11.2%	182,000	170,250	-10.7%
CARPENTERSVILLE	24	27	-3.7%	150,308	146,618	-14.3%	152,000	153,500	39.6%
CHICAGO - ALBANY PARK	26	28	-39.3%	259,781	208,323	77.2%	214,250	207,450	-10.8%
CHICAGO - DUNNING	17	22	459.1%	183,653	168,209	-11.8%	185,000	172,500	27.6%
CHICAGO - EDGEWATER	123	160	-65.0%	240,370	246,859	42.9%	220,180	224,700	7.8%
CHICAGO - IRVING PARK	56	42	719.0%	277,852	223,376	12.6%	242,250	220,450	78.0%
CHICAGO - LAKE VIEW	344	322	-33.2%	424,123	368,752	89.9%	392,500	321,250	52.5%
CHICAGO - LINCOLN PARK	215	198	-66.7%	581,360	566,671	57.7%	490,000	500,000	-38.2%
CHICAGO - LINCOLN SQUARE	66	67	53.7%	347,823	301,338	-38.6%	309,225	289,900	44.2%
CHICAGO - LOGAN SQUARE	103	106	15.1%	424,787	432,522	41.0%	418,000	403,000	-19.2%
CHICAGO - LOOP	122	138	230.4%	403,466	409,452	-6.7%	325,500	318,250	25.7%
CHICAGO - NEAR NORTH SIDE	456	430	-70.7%	572,781	620,080	39.9%	400,000	370,500	3.6%
CHICAGO - NEAR SOUTH SIDE	126	131	42.0%	435,706	454,747	-29.7%	383,750	370,500	-5.1%
CHICAGO - NEAR WEST SIDE	186	172	-86.6%	426,977	491,077	-6.1%	351,750	420,000	-65.5%
CHICAGO - PORTAGE PARK	23	15	480.0%	196,880	154,767	-59.9%	145,000	145,000	4.8%
CHICAGO - ROGERS PARK	87	73	79.5%	173,146	185,681	11.9%	152,000	173,500	72.9%
CHICAGO - UPTOWN	131	154	-57.1%	297,155	271,980	60.0%	299,900	255,550	-50.5%
CHICAGO - WEST RIDGE	66	70	367.1%	151,791	153,291	-44.2%	126,500	140,000	257.1%
CHICAGO - WEST TOWN	327	262	-93.9%	528,015	477,369	244.5%	500,000	450,500	-44.7%
DEERFIELD	16	17	-5.9%	248,803	235,099	5.8%	248,925	237,500	4.8%
DEKALB	12	3	3633.3%	150,354	153,000	-36.0%	146,500	157,500	13.0%
DES PLAINES	112	111	0.9%	190,509	182,617	4.3%	178,000	170,000	4.7%
ELGIN	99	73	-46.6%	168,117	161,095	-7.9%	170,000	160,000	6.3%
ELK GROVE VILLAGE	39	28	39.3%	165,882	165,358	0.3%	170,000	164,750	3.2%
EVANSTON	108	88	-76.1%	282,822	270,128	71.0%	251,250	229,950	-48.7%
FOX LAKE	21	21	0.0%	110,690	110,380	0.3%	118,000	133,000	-11.3%
GLENCOE	55	2	2650.0%	304,864	237,500	28.4%	242,000	237,500	1.9%

Disclaimer:

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
GOLF-GLENVIEW	41	48	-14.6%	162,856	301,130	-45.9%	161,000	257,250	-37.4%
GREEN OAKS-LIBERTYVILLE	36	26	38.5%	140,081	293,639	-53.5%	150,000	270,000	-41.7%
GREENWOOD- WOODSTOCK	14	18	-22.2%	133,787	158,316	-54.4%	122,000	154,278	-54.8%
GURNEE	24	24	0.0%	305,521	154,558	97.7%	287,500	140,500	104.6%
HAINESVILLE-GRAYSLAKE	31	41	-24.4%	155,594	164,368	-5.3%	154,900	162,000	-4.4%
HANOVER PARK	42	54	-94.4%	166,245	159,173	1.1%	151,450	152,950	37.3%
HIGHLAND PARK	3	19	-84.2%	254,667	369,197	-31.0%	210,000	346,000	-39.3%
HIGHWOOD	13	3	333.3%	134,662	168,167	-19.9%	135,000	155,000	-12.9%
HOFFMAN ESTATES	40	63	-96.8%	175,964	172,695	4.6%	167,000	178,000	117.7%
INVERNESS	2	3	166.7%	387,500	331,667	124.4%	387,500	367,000	-44.1%
ISLAND LAKE	8	7	100.0%	194,337	137,686	100.0%	205,000	139,400	100.0%
LAKE BLUFF	16	9	77.8%	545,966	268,389	296.5%	501,250	210,000	259.6%
LAKE FOREST	8	19	-57.9%	158,625	519,288	-40.9%	147,000	425,000	-30.0%
LAKE IN THE HILLS	32	34	-64.7%	175,095	156,809	-66.3%	172,250	155,000	56.9%
LAKE VILLA- LINDENHURST	12	13	-7.7%	272,167	144,804	73.6%	243,250	137,400	56.9%
LAKEWOOD-CRYSTAL LAKE	40	35	14.3%	166,242	149,678	11.1%	171,000	164,500	4.0%
LINCOLNSHIRE	7	10	-30.0%	311,857	344,038	108.4%	315,000	318,500	91.5%
LINCOLNWOOD	5	6	183.3%	201,600	248,083	-41.4%	205,000	237,500	30.5%
LONG GROVE-LAKE ZURICH- HAWTHORN W	17	10	70.0%	334,627	271,390	34.9%	310,000	258,000	30.5%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	22	37	-40.5%	260,782	142,238	-3.9%	293,000	150,000	13.6%
MORTON GROVE	51	22	131.8%	178,163	192,045	25.3%	165,000	167,000	10.0%
MT. PROSPECT	18	44	-59.1%	191,167	175,805	-0.5%	187,000	180,250	12.0%
MUNDELEIN	43	23	87.0%	201,260	178,218	14.5%	181,000	175,000	0.4%
NAPERVILLE	156	139	-77.7%	243,034	237,501	36.4%	206,500	226,000	4.0%
NILES	31	18	-94.4%	213,922	176,278	-9.9%	235,000	156,500	-70.6%
NORTHBROOK	1	46	-97.8%	46,000	296,063	-73.9%	46,000	266,000	-70.6%
NORTHFIELD	8	3	666.7%	231,313	200,833	-21.9%	226,750	200,000	-14.0%
OAKWOOD HILLS - CARY	23	17	35.3%	172,556	178,082	-3.1%	172,000	161,000	6.8%
PALATINE	124	132	-6.1%	189,848	180,054	6.6%	171,500	167,500	6.5%
PARK CITY -WAUKEGAN	6	3	100.0%	87,733	137,100	-51.3%	79,950	140,300	-52.3%
PARK RIDGE	27	23	17.4%	342,023	312,002	149.5%	300,000	299,900	113.8%
PROSPECT HEIGHTS	25	24	4.2%	187,926	169,402	-39.8%	156,100	139,000	-47.9%
ROLLING MEADOWS	45	24	87.5%	153,646	151,022	1.7%	125,000	133,750	-6.5%
ROUND LAKE	54	52	3.8%	140,907	130,421	-6.7%	144,000	139,750	7.7%
SCHAUMBURG	176	148	-65.5%	184,102	182,240	41.2%	171,500	170,500	24.3%
SKOKIE	51	35	45.7%	211,028	190,914	15.8%	212,000	190,000	24.3%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

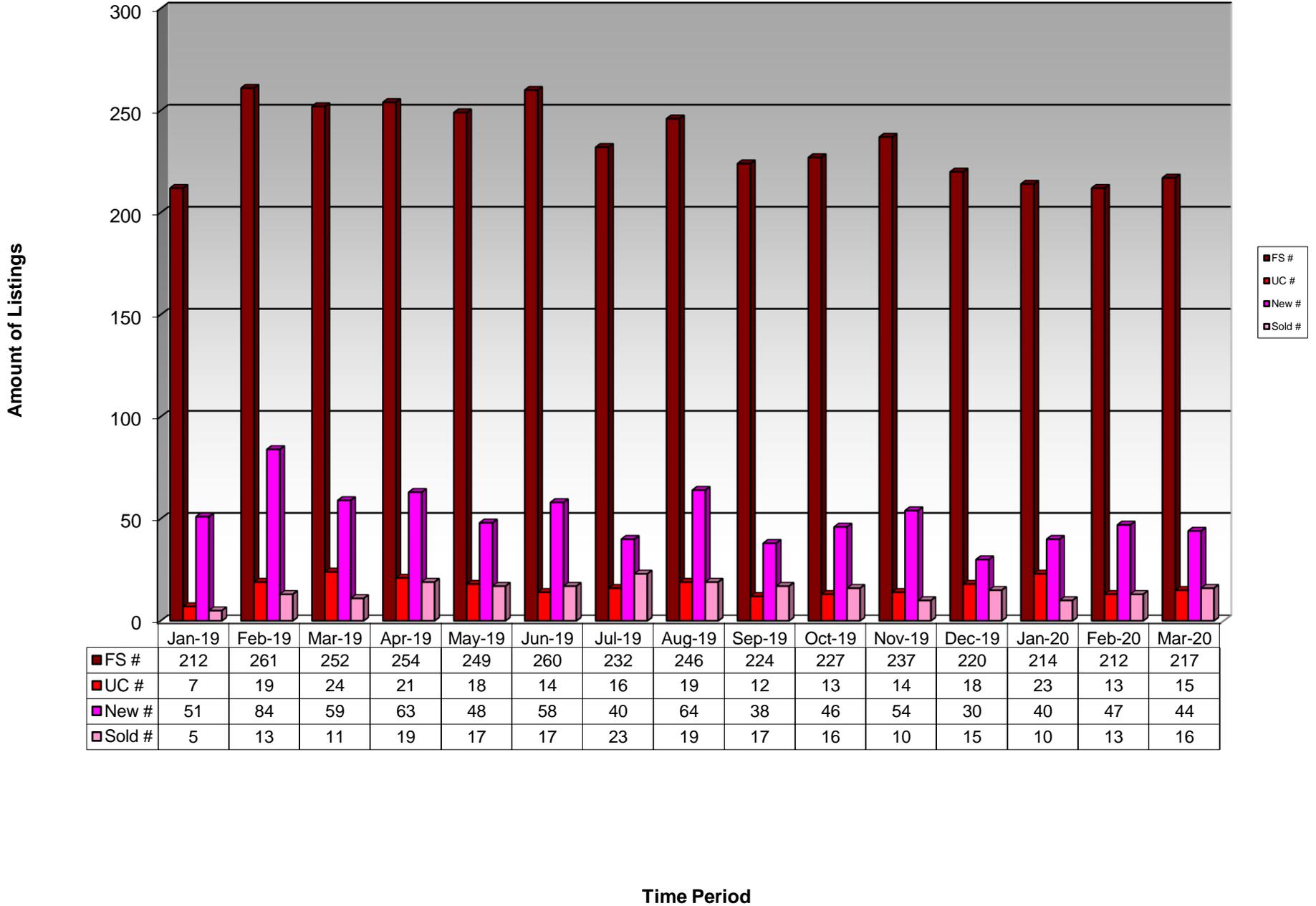
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
STREAMWOOD	50	56	-64.3%	168,996	170,402	-11.5%	163,950	168,000	-17.4%
SYCAMORE	20	26	107.7%	146,820	138,627	-13.8%	138,750	128,750	93.4%
VERNON HILLS	54	34	58.8%	296,308	214,840	113.7%	249,000	201,700	93.4%
WADSWORTH - OLD MILL CREEK	5	9	-44.4%	155,430	130,811	-27.7%	163,000	126,000	-19.2%
WAUCONDA	8	11	-27.3%	138,438	189,809	5.8%	150,000	165,000	19.0%
WHEELING	62	44	40.9%	178,236	184,859	-6.1%	169,000	182,500	2.4%
WILMETTE	14	9	55.6%	272,373	416,263	47.3%	277,860	460,000	52.3%
WINNETKA	5	3	66.7%	412,400	347,500	-0.9%	380,000	330,000	-17.4%

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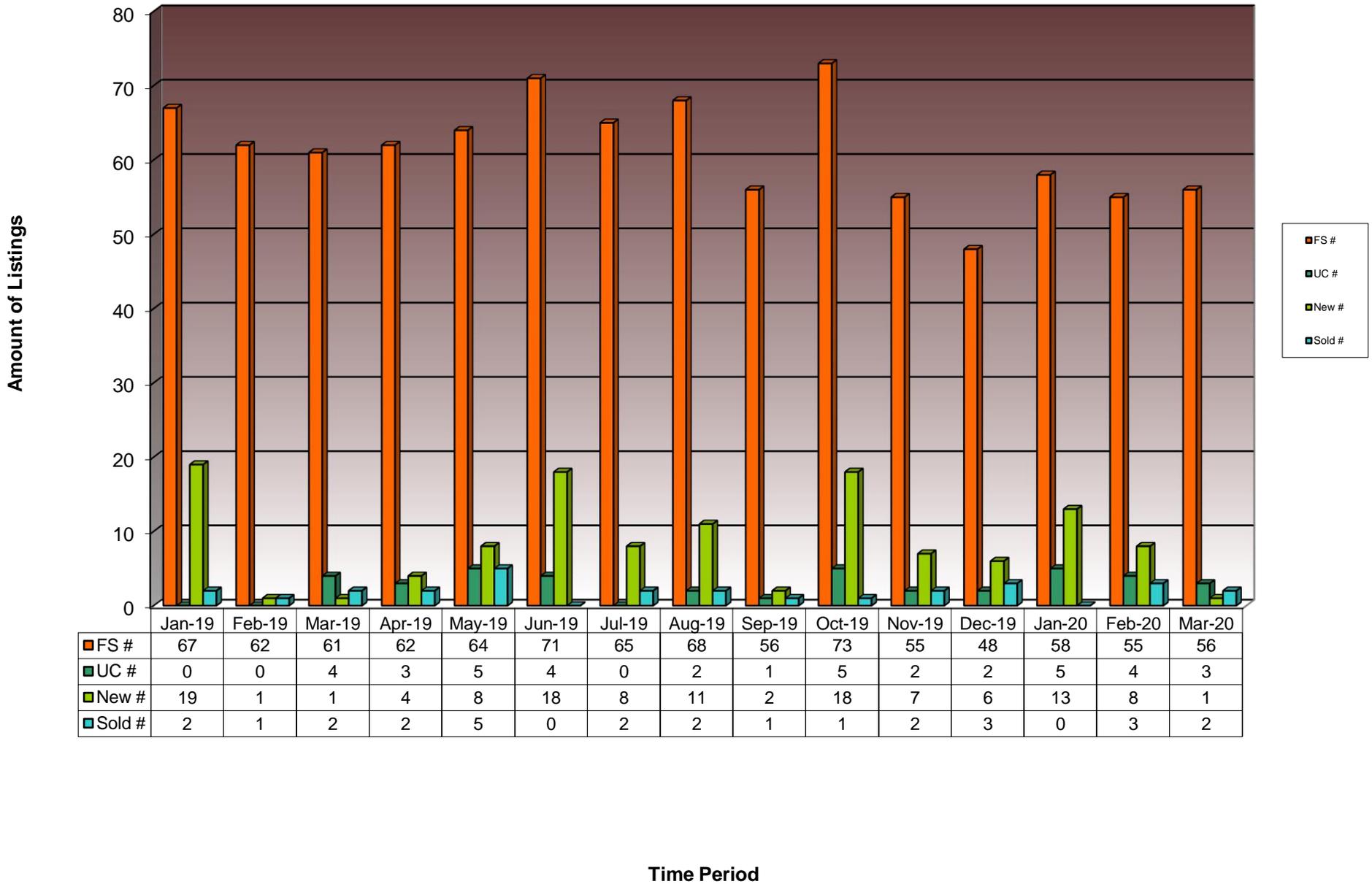
The Association makes no claim as to the accuracy of this data and has provided this data as a service to our members.

North Shore Area New Construction for All Property Types



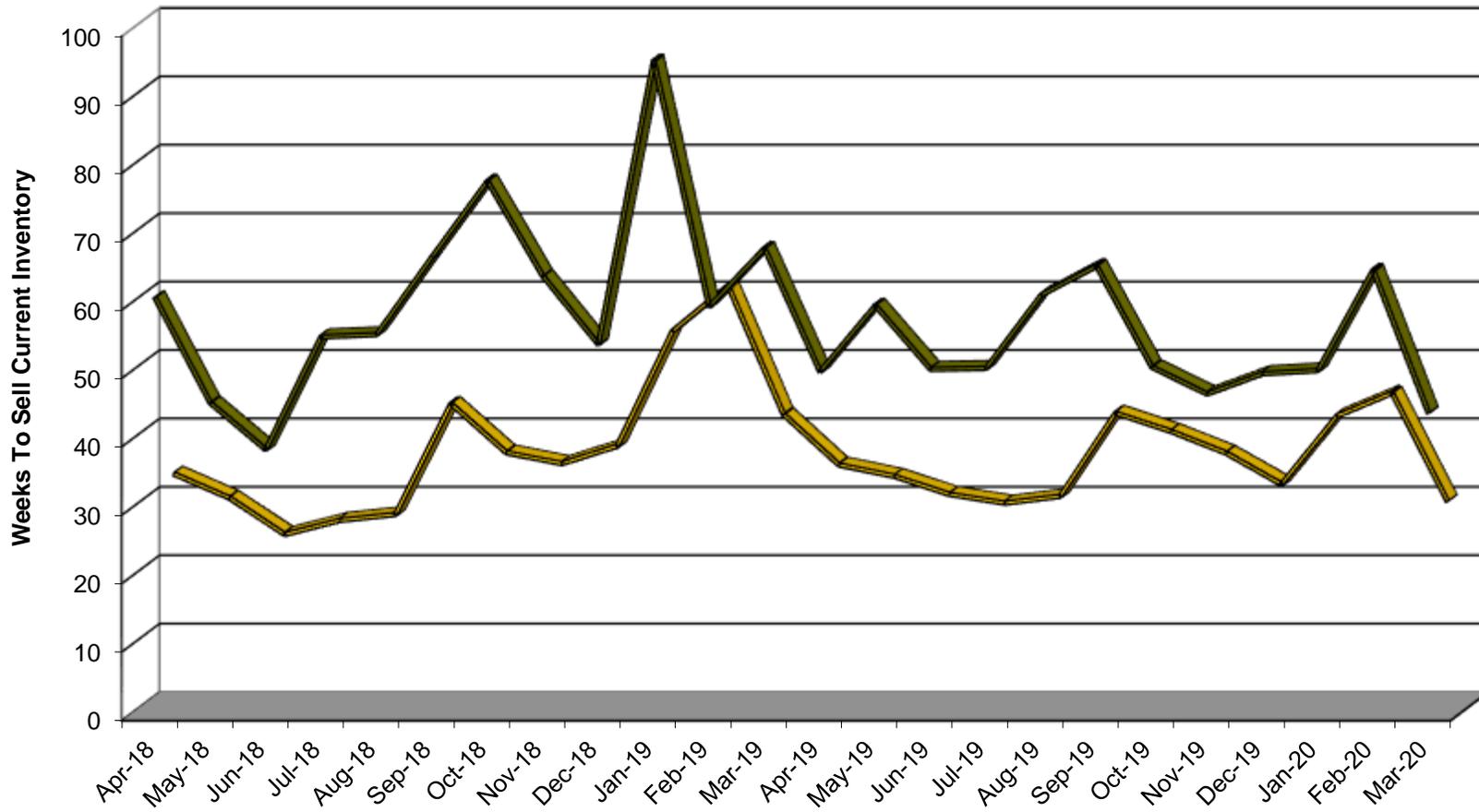
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Barrington Area New Construction for All Property Types

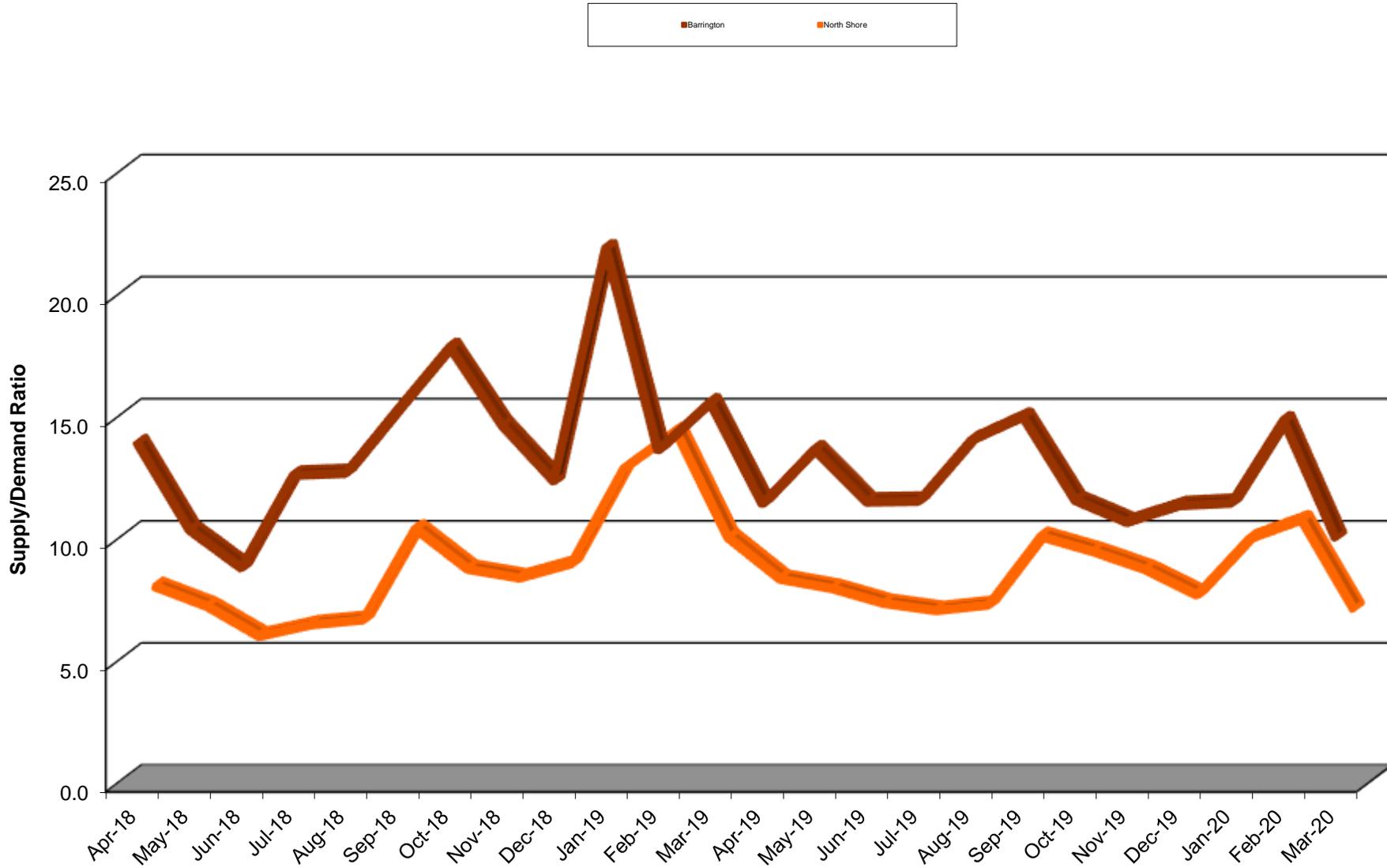


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

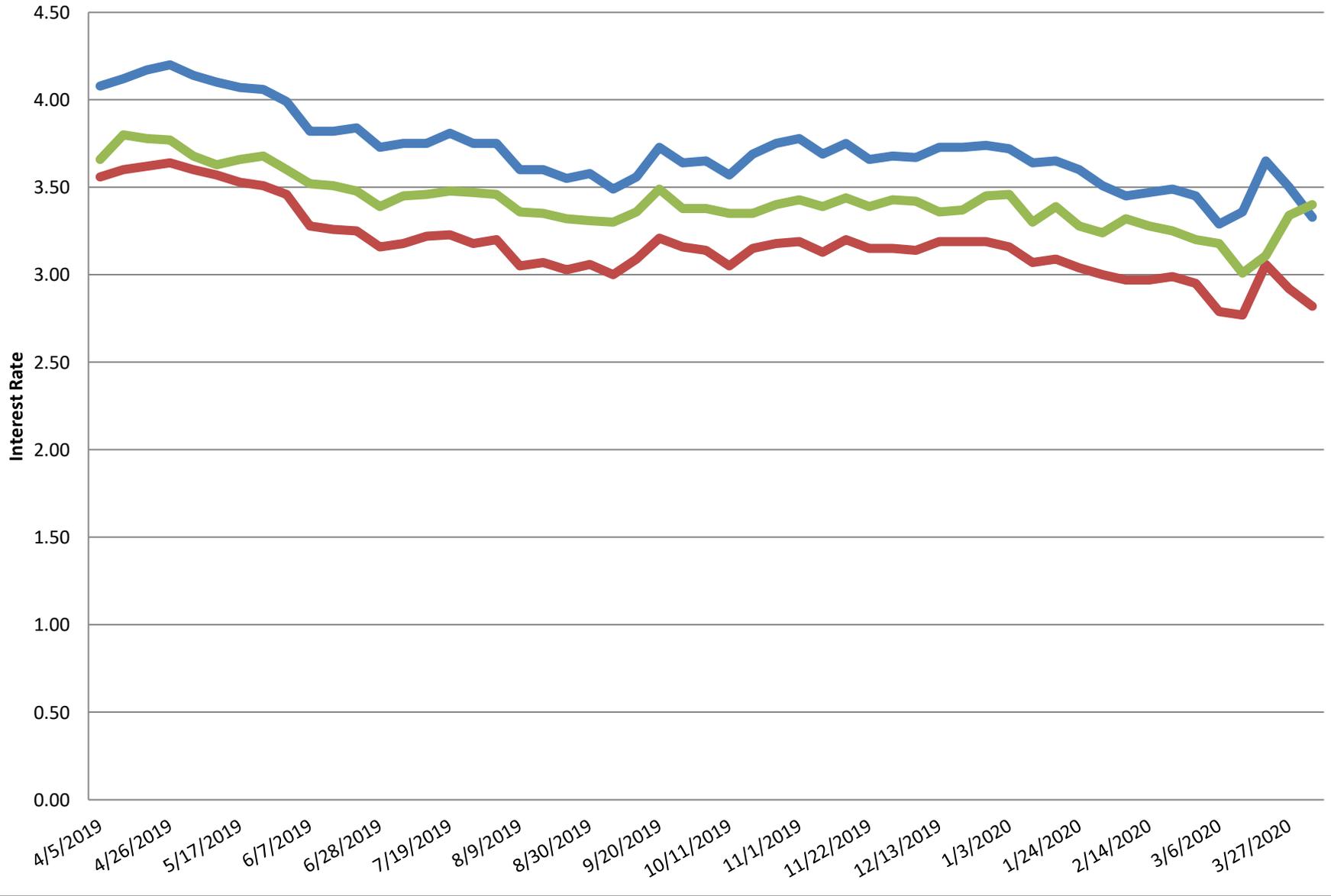


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price