

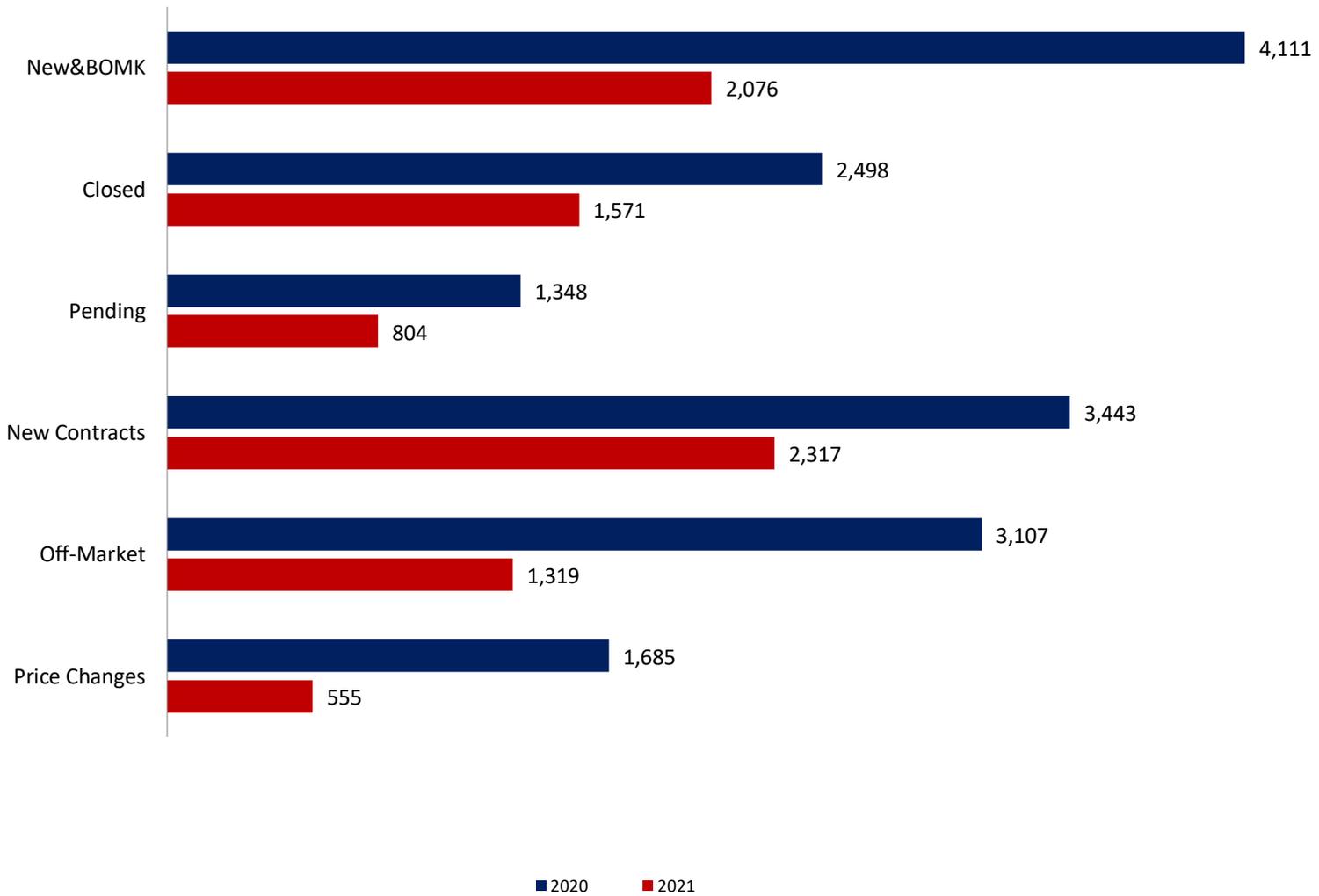


Legal

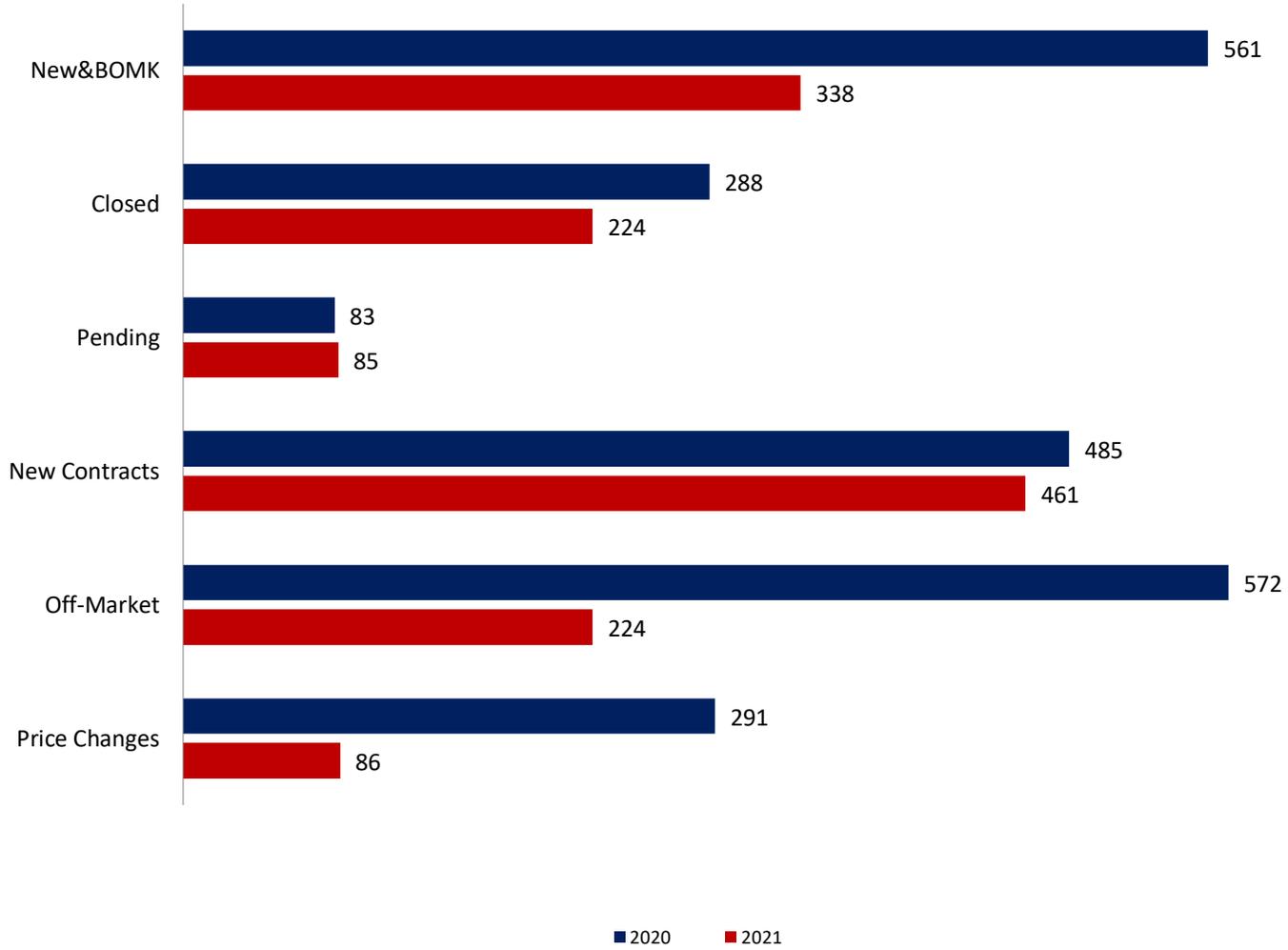
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

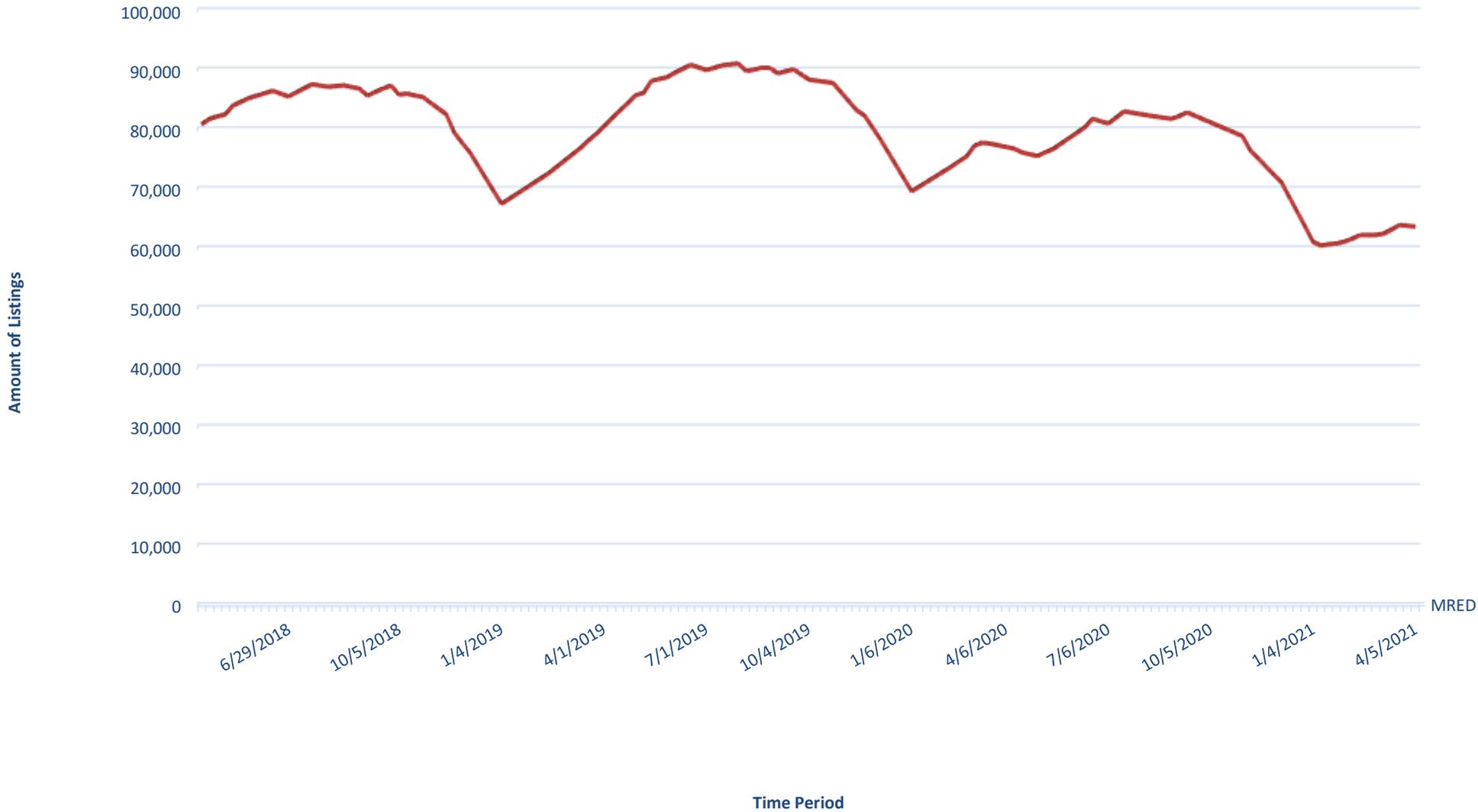
North Shore Area Quick Data



Barrington Area Quick Data

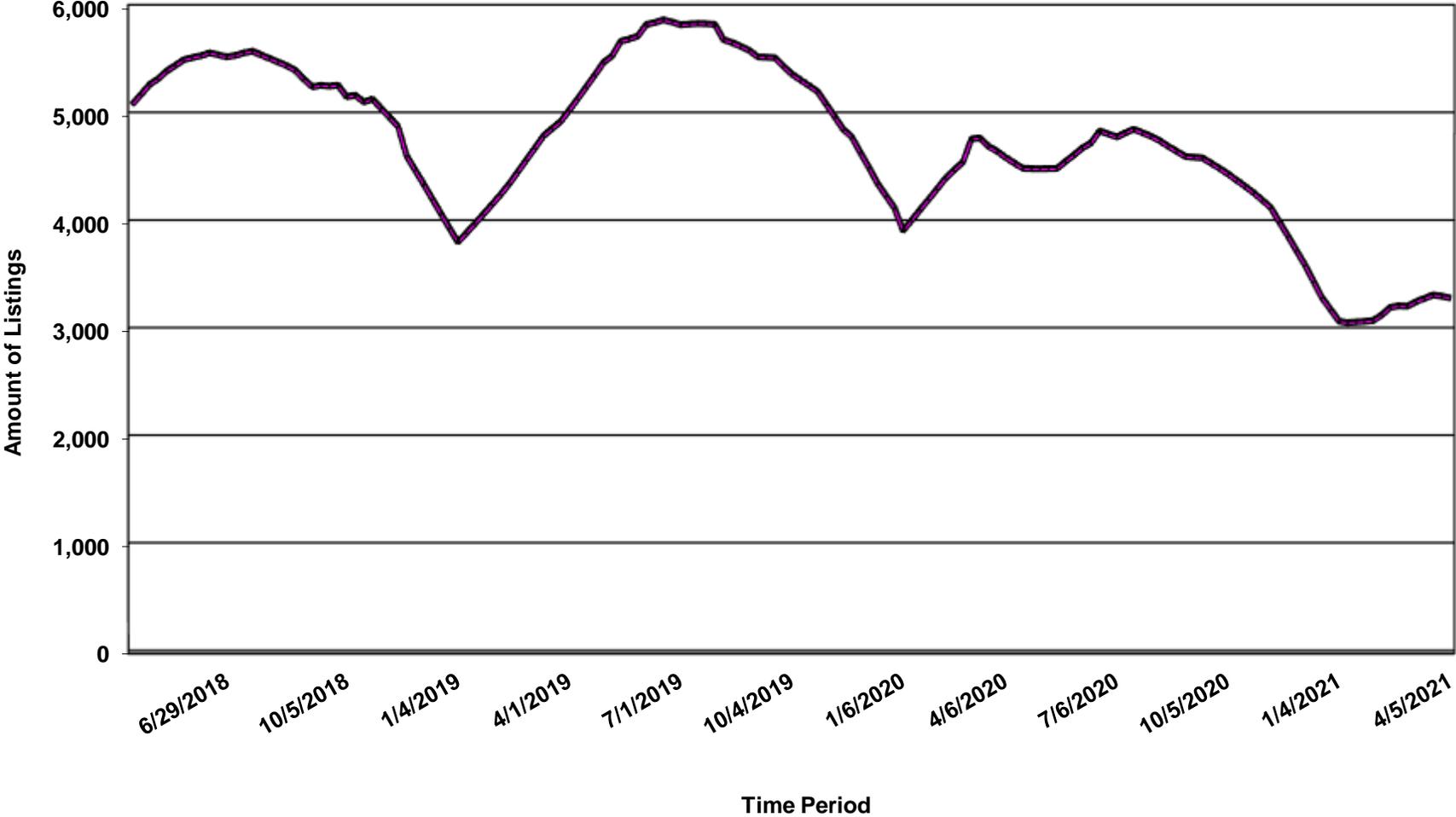


MRED Active Listngs All Property Types

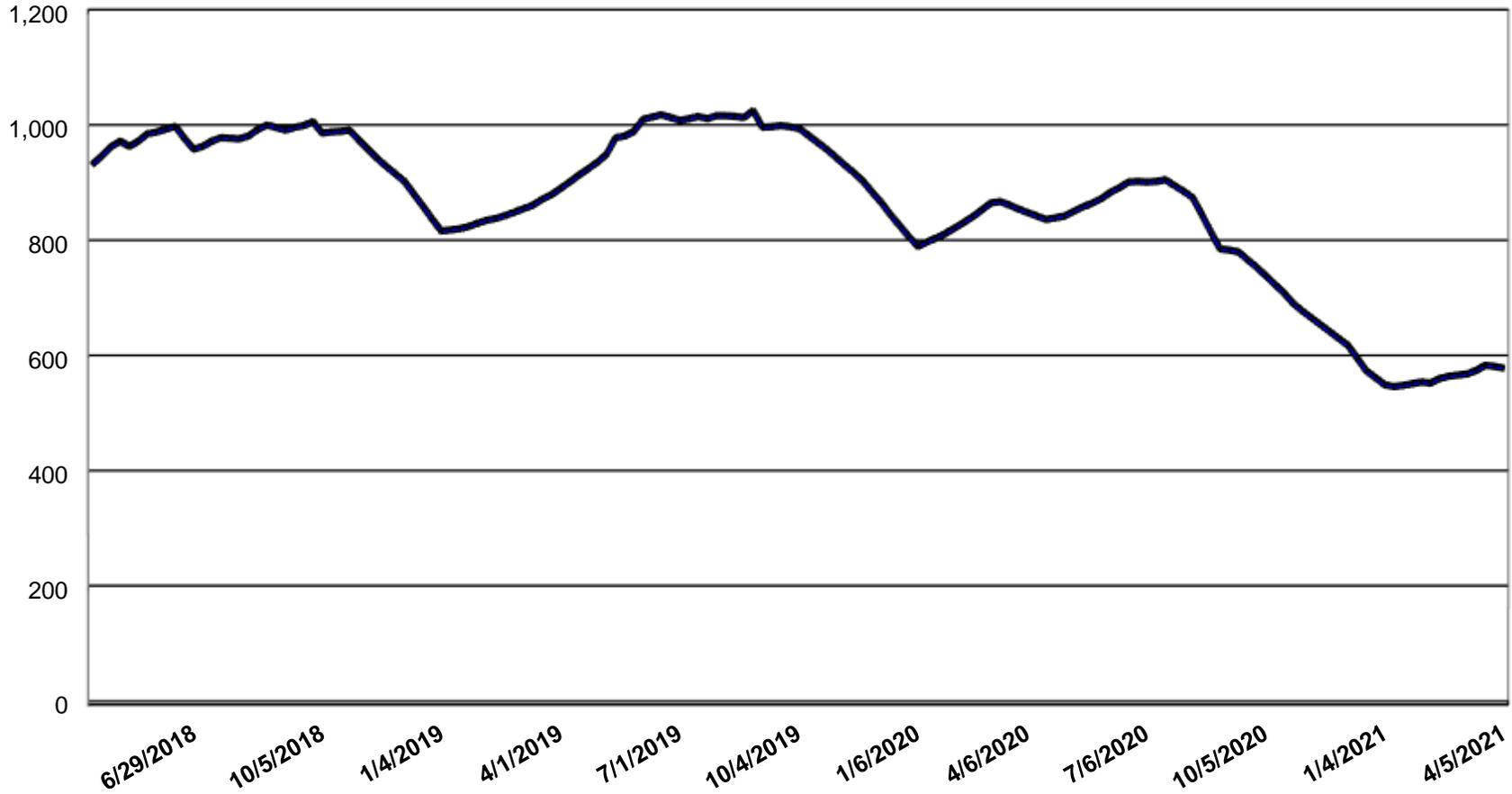


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

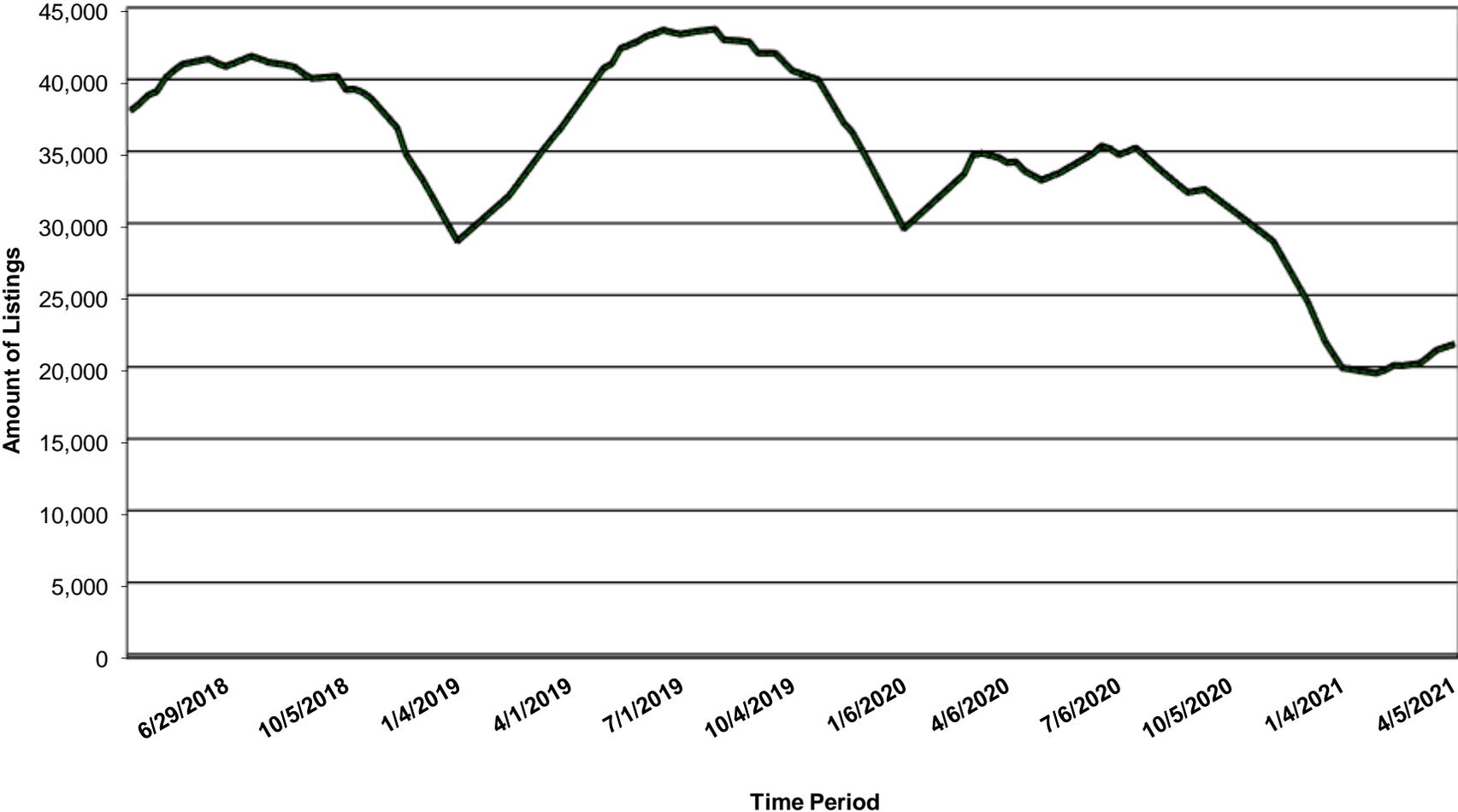
North Shore Area Active Listings All Property Types



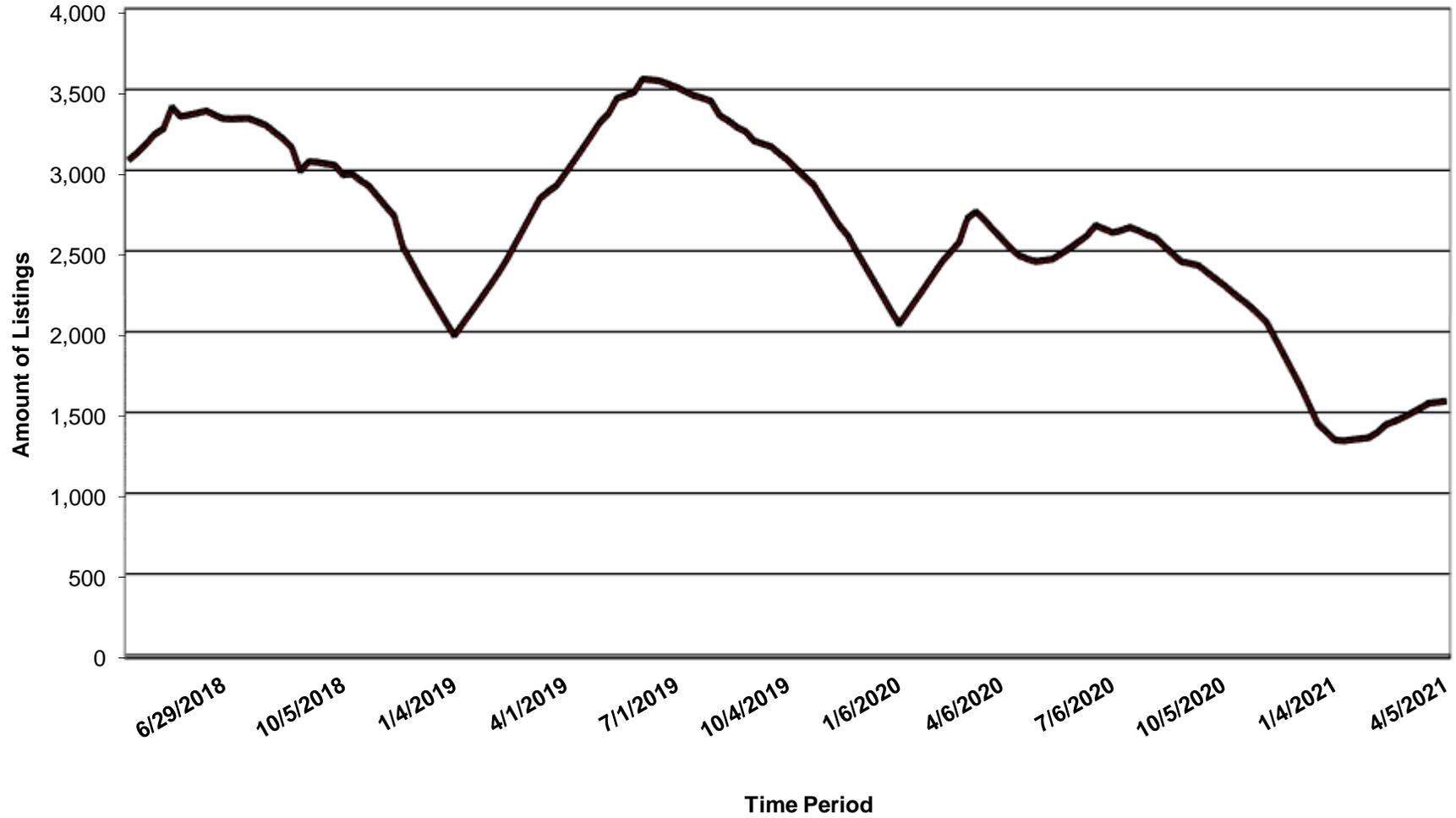
Barrington Area Active Listings - All Property Types



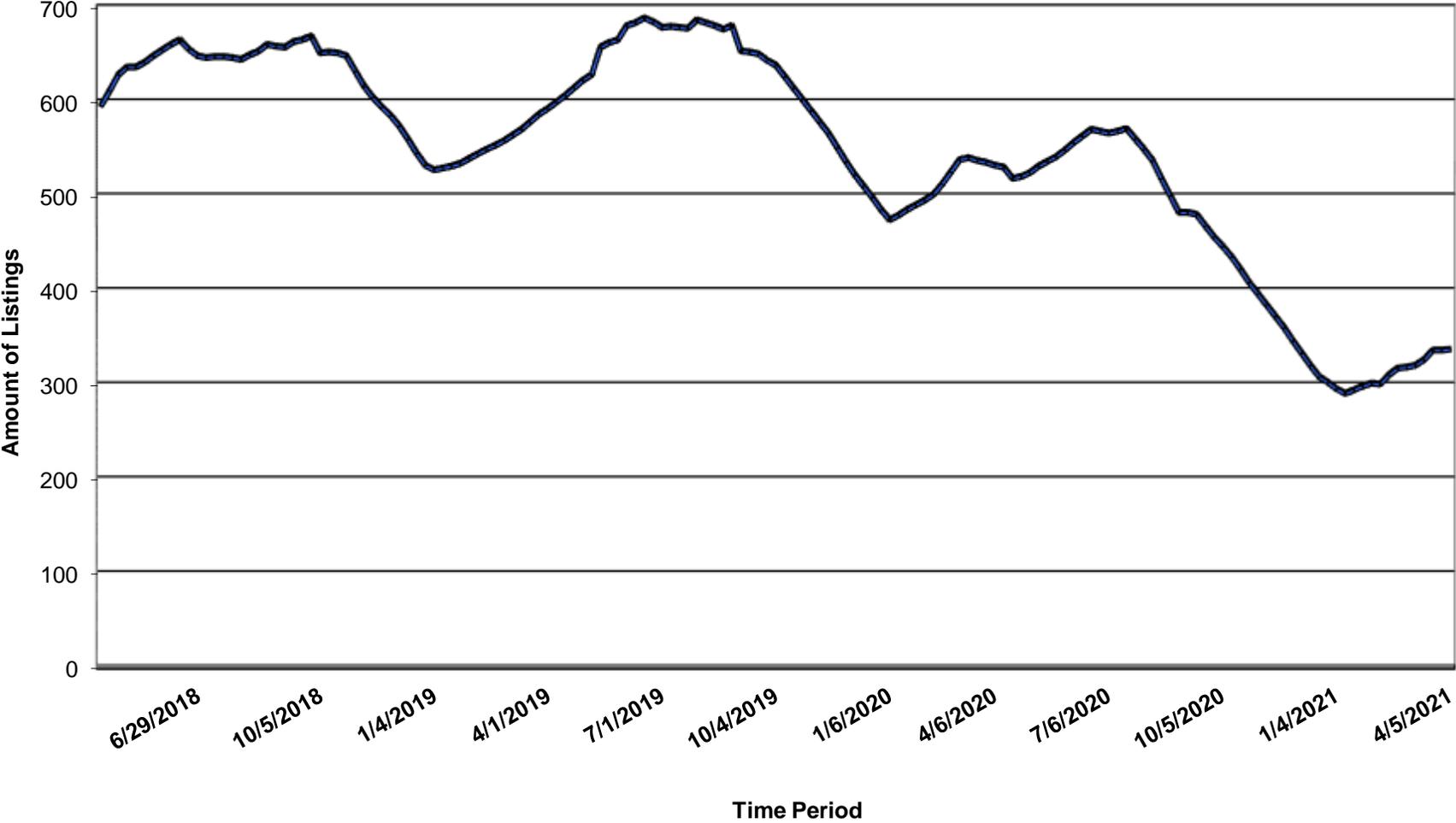
MRED Single Family Homes Active Listings (DE)



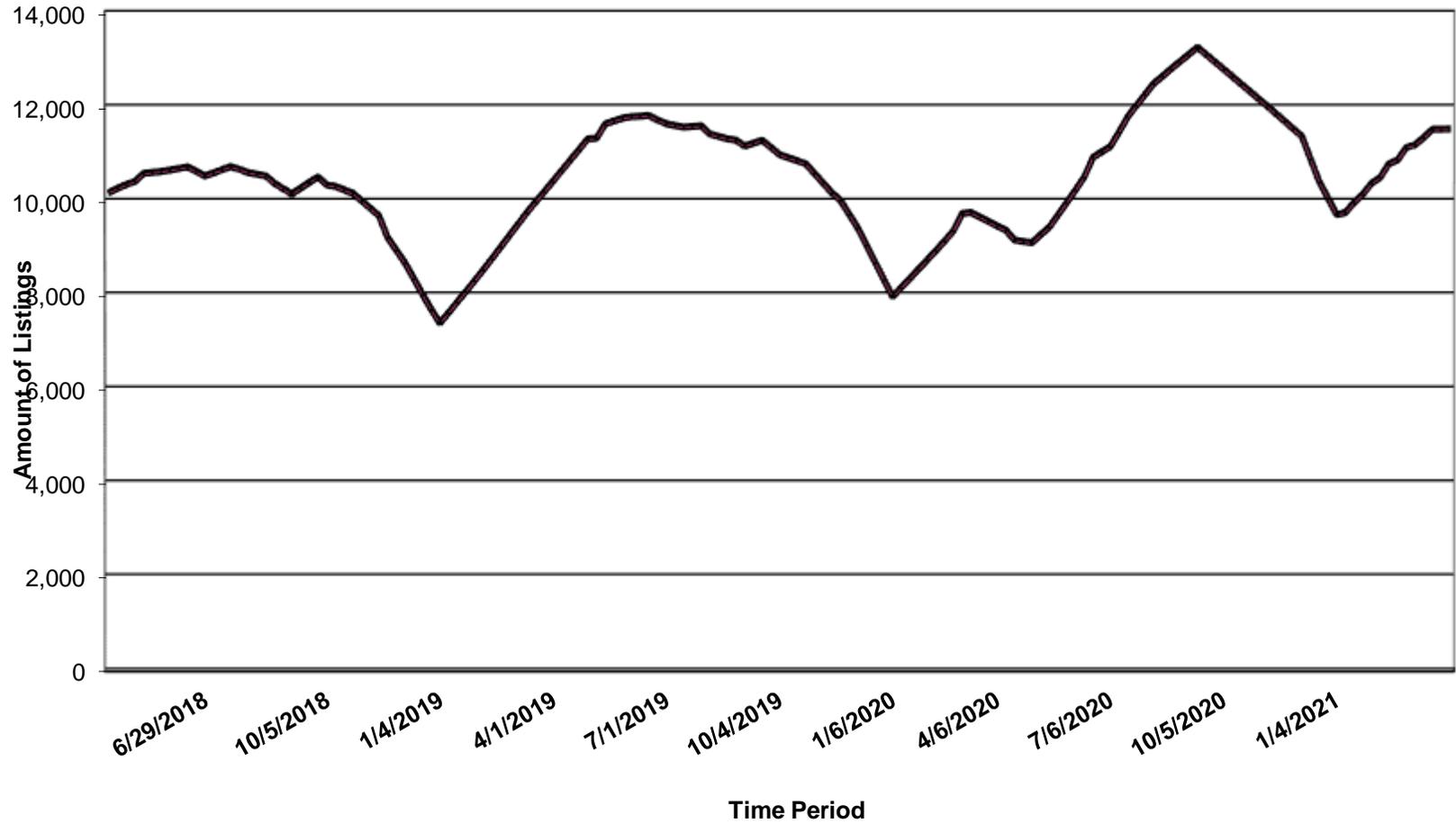
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

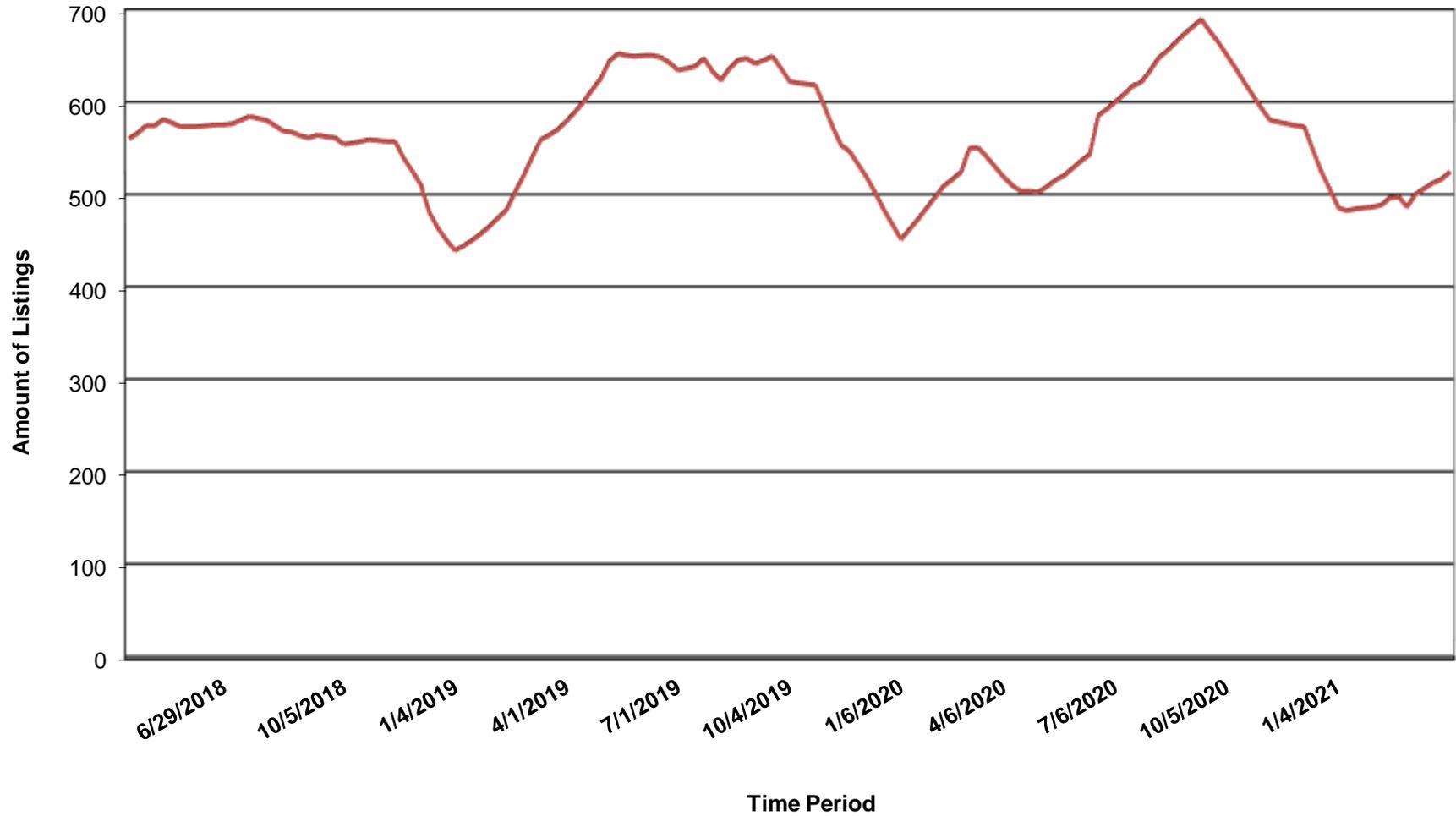


MRED Active Condo Listings(AT-C)



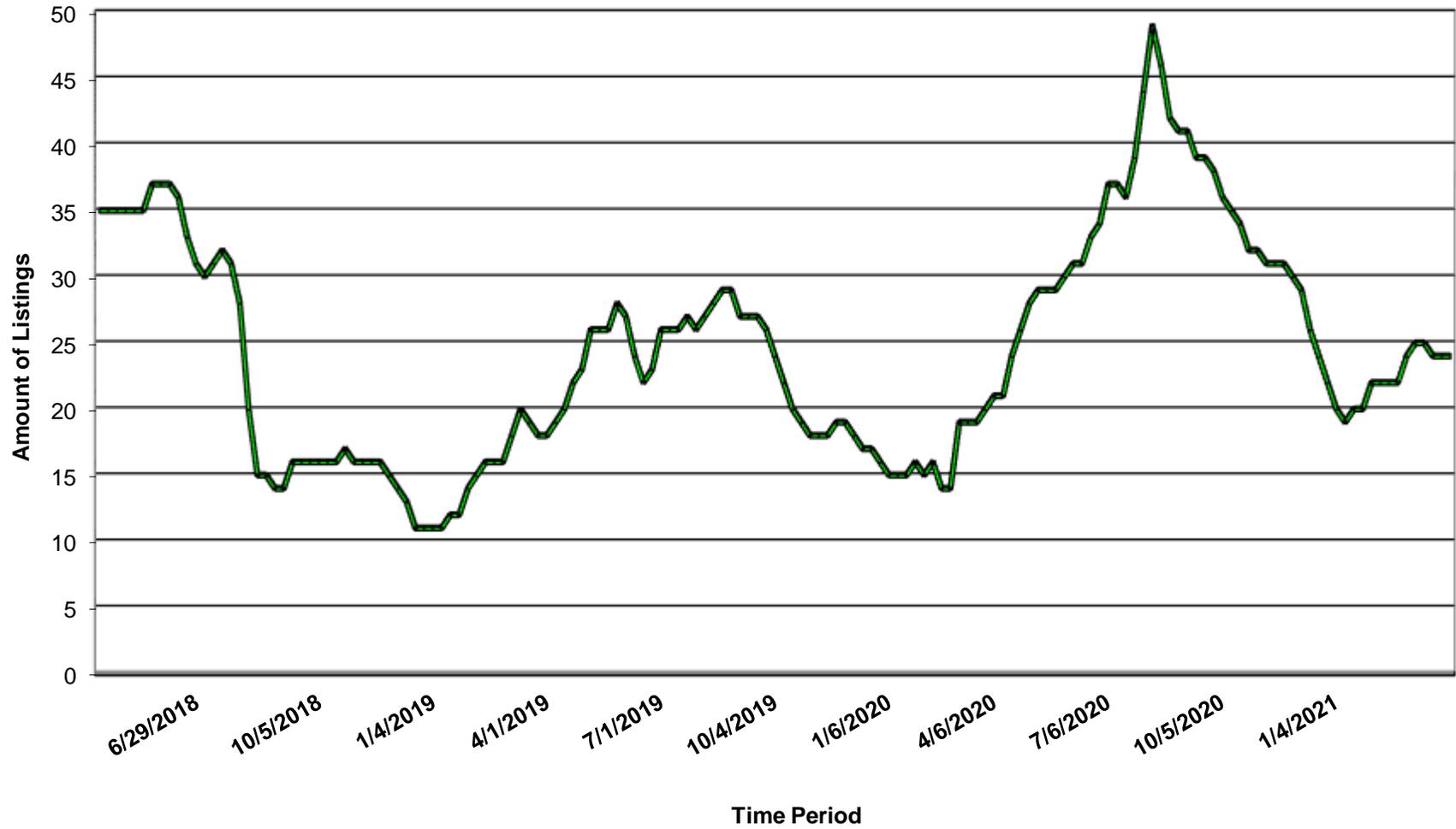
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



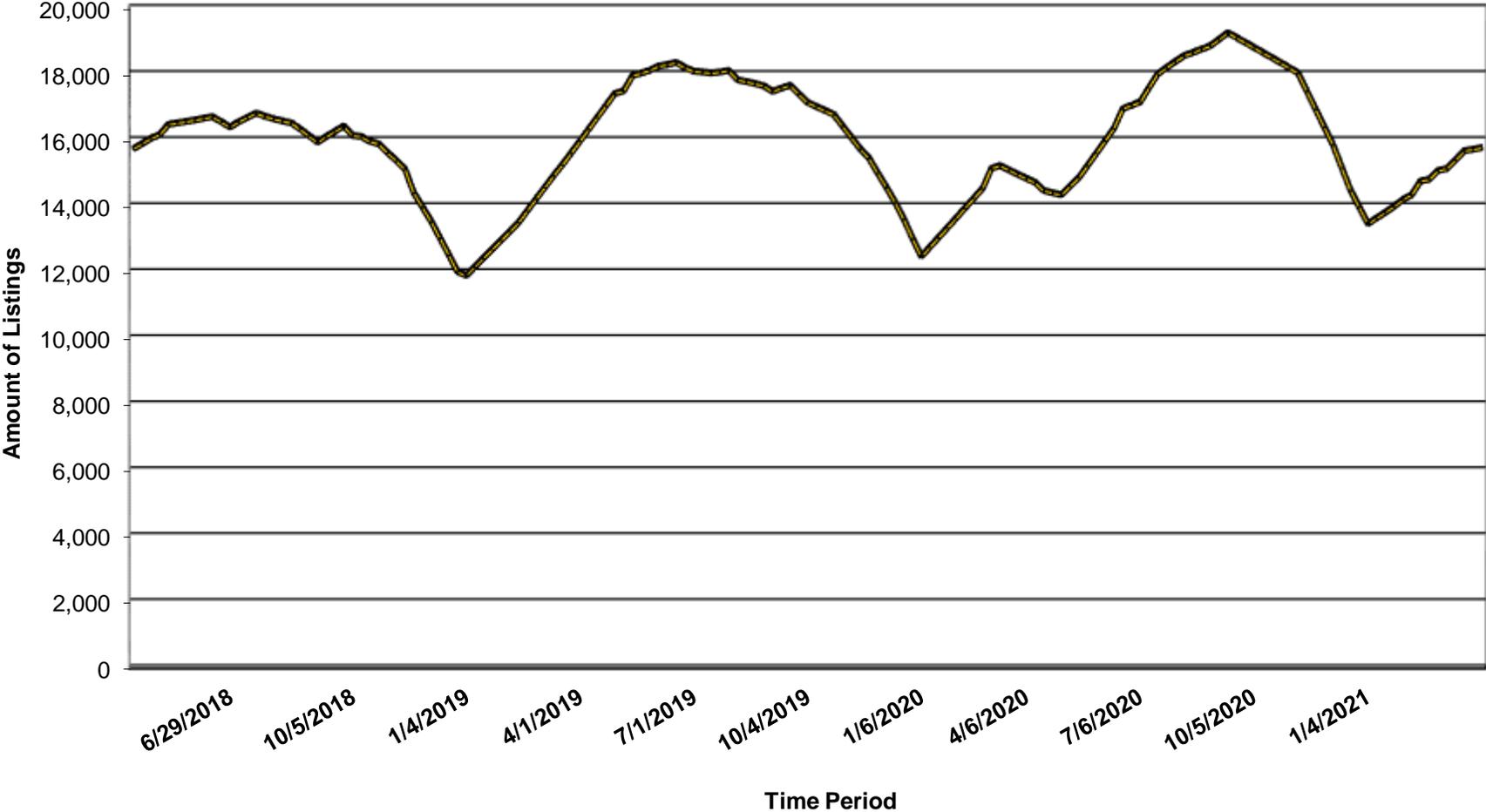
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



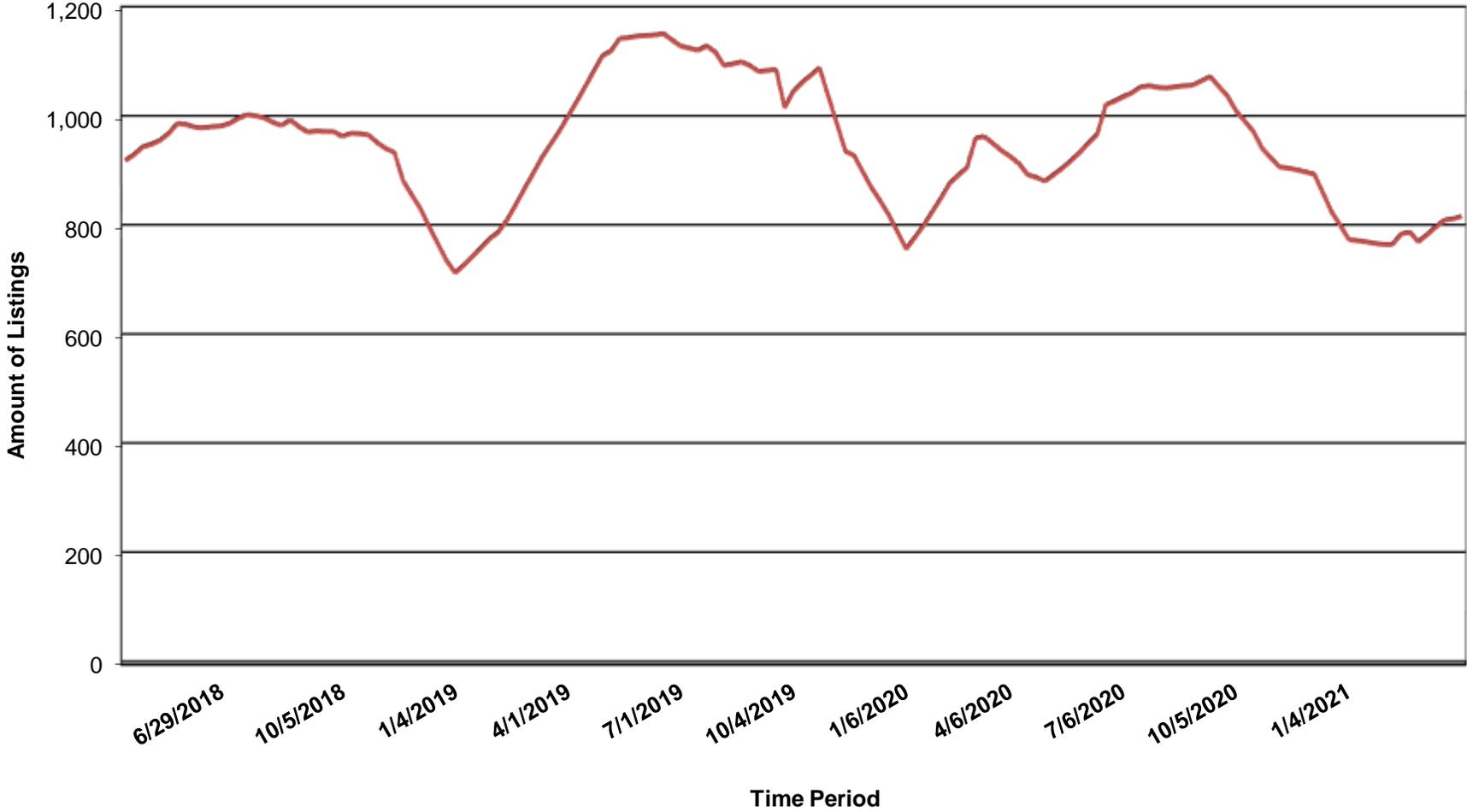
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



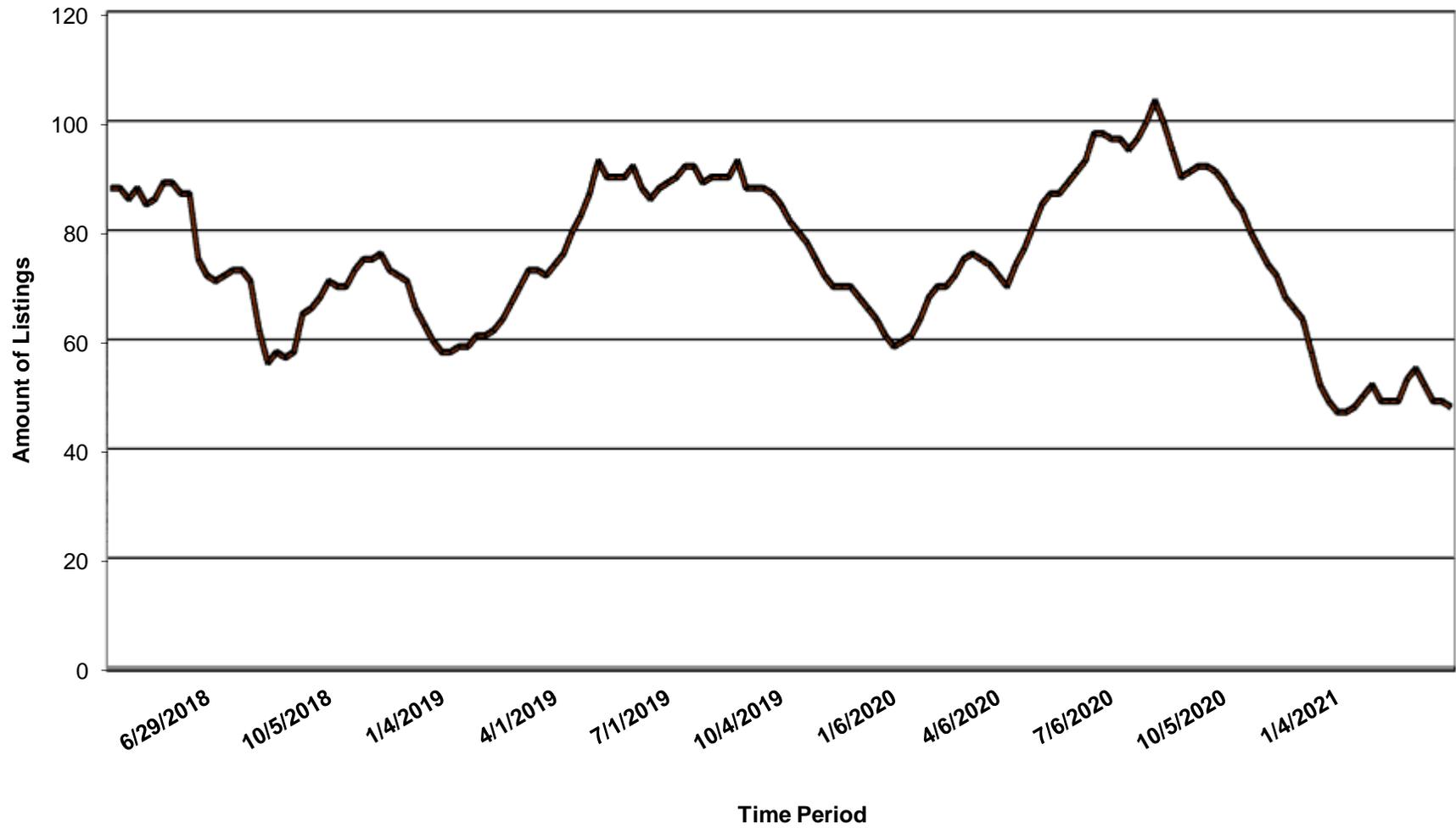
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
	TOWN	2021	2020 % CHG	2021	2020 % CHG	2021	2020 % CHG	2021	2020 % CHG
ALGONQUIN	89	89	0.0%	327,804	279,309	17.4%	325,000	265,000	22.6%
ANTIOCH	110	60	83.3%	286,045	230,290	24.2%	254,250	227,495	11.8%
ARLINGTON HEIGHTS	171	150	14.0%	443,034	380,472	16.4%	398,000	359,950	10.6%
BARRINGTON AREA	171	128	33.6%	620,017	552,753	12.2%	575,000	485,000	18.6%
BARTLETT	85	88	-3.4%	347,913	300,649	15.7%	330,000	291,000	13.4%
BEACH PARK	42	29	44.8%	203,277	176,011	15.5%	207,500	176,000	17.9%
BUFFALO GROVE	91	72	26.4%	388,889	349,857	11.2%	375,000	331,250	13.2%
CAROL STREAM	45	48	-6.3%	321,018	274,694	16.9%	311,000	265,000	17.4%
CARPENTERSVILLE	57	61	-6.6%	240,101	217,191	10.5%	219,900	207,598	5.9%
CHICAGO - ALBANY PARK	32	31	3.2%	512,277	406,110	26.1%	520,063	395,000	31.7%
CHICAGO - DUNNING	88	90	-2.2%	335,968	289,501	16.1%	326,500	279,500	16.8%
CHICAGO - EDGEWATER	11	18	-38.9%	1,003,182	703,554	42.6%	925,000	612,750	51.0%
CHICAGO - IRVING PARK	51	55	-7.3%	615,513	521,192	18.1%	620,000	475,000	30.5%
CHICAGO - LAKE VIEW	28	28	0.0%	1,410,127	1,446,741	-2.5%	1,512,500	1,352,500	11.8%
CHICAGO - LINCOLN PARK	46	30	53.3%	2,188,836	1,616,897	35.4%	1,742,000	1,322,500	31.7%
CHICAGO - LINCOLN SQUARE	29	12	141.7%	826,565	807,375	2.4%	830,000	929,250	-10.7%
CHICAGO - LOGAN SQUARE	58	46	26.1%	971,048	907,954	6.9%	864,500	787,000	9.8%
CHICAGO - NEAR NORTH SIDE	3	10	-70.0%	1,359,167	2,142,053	-36.5%	1,170,000	1,827,767	-36.0%
CHICAGO - NEAR WEST SIDE	14	4	250.0%	640,307	512,171	25.0%	603,750	549,500	9.9%
CHICAGO - PORTAGE PARK	100	67	49.3%	375,157	362,131	3.6%	347,500	329,900	5.3%
CHICAGO - ROGERS PARK	6	9	-33.3%	461,333	475,278	-2.9%	447,500	510,000	-12.3%
CHICAGO - UPTOWN	11	6	83.3%	1,100,511	892,917	23.2%	1,000,500	871,250	14.8%
CHICAGO - WEST RIDGE	24	31	-22.6%	442,595	393,508	12.5%	419,000	355,000	18.0%
CHICAGO - WEST TOWN	59	29	103.4%	1,037,148	975,552	6.3%	955,000	1,035,000	-7.7%
DE KALB	73	71	2.8%	185,610	172,455	7.6%	158,000	161,000	-1.9%
DEERFIELD	81	57	42.1%	695,342	591,168	17.6%	605,000	522,500	15.8%
DES PLAINES	117	87	34.5%	335,578	282,892	18.6%	320,000	275,000	16.4%
ELGIN	241	214	12.6%	283,674	244,003	16.3%	265,000	227,750	16.4%
ELK GROVE VILLAGE	63	39	61.5%	325,955	290,067	12.4%	304,900	287,000	6.2%

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

The Association makes no claim as to the accuracy of this data and has provided this data as a service to our members.

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
	TOWN	2021	2020 % CHG	2021	2020 % CHG		2021	2020 % CHG	
EVANSTON	97	91	6.6%	728,440	597,967	21.8%	660,000	575,000	14.8%
FOX LAKE	5	16	-68.8%	261,800	222,269	17.8%	281,000	153,450	83.1%
GLENCOE	27	24	12.5%	1,032,015	1,004,274	2.8%	899,000	690,000	30.3%
GOLF-GLENVIEW	143	117	22.2%	665,825	601,711	10.7%	550,000	535,000	2.8%
GREEN OAKS-LIBERTYVILLE	116	79	46.8%	531,247	495,037	7.3%	451,000	441,500	2.2%
GREENWOOD- WOODSTOCK	77	74	4.1%	276,411	235,199	17.5%	272,000	205,875	32.1%
GURNEE	109	65	67.7%	334,539	289,204	15.7%	318,750	292,500	9.0%
HAINESVILLE-GRAYSLAKE	102	105	-2.9%	230,633	213,882	7.8%	244,450	208,000	17.5%
HANOVER PARK	53	44	20.5%	262,347	234,939	11.7%	268,000	230,500	16.3%
HIGHLAND PARK	97	81	19.8%	657,051	535,156	22.8%	575,000	493,500	16.5%
HIGHWOOD	3	6	-50.0%	636,667	197,333	222.6%	750,000	190,000	294.7%
HOFFMAN ESTATES	96	114	-15.8%	334,671	305,554	9.5%	327,500	304,000	7.7%
INGLESIDE	32	35	-8.6%	248,316	203,951	21.8%	202,950	199,900	1.5%
INVERNESS	34	13	161.5%	690,250	516,885	33.5%	692,500	530,000	30.7%
ISLAND LAKE	15	24	-37.5%	218,347	212,308	2.8%	215,000	208,500	3.1%
KENILWORTH	15	1	1400.0%	1,569,667	1,130,000	38.9%	1,230,000	1,130,000	8.8%
LAKE BLUFF	34	37	-8.1%	648,544	667,054	-2.8%	660,500	525,000	25.8%
LAKE FOREST	77	73	5.5%	1,055,227	902,357	16.9%	790,000	725,000	9.0%
LAKE IN THE HILLS	68	58	17.2%	271,120	258,754	4.8%	269,950	260,000	3.8%
LAKE VILLA- LINDENHURST	112	101	10.9%	271,291	254,293	6.7%	265,000	235,000	12.8%
LAKELAND-CRYSTAL LAKE	178	159	11.9%	357,329	283,714	25.9%	314,250	260,000	20.9%
LINCOLNSHIRE	21	13	61.5%	600,286	510,192	17.7%	529,000	486,500	8.7%
LINCOLNWOOD	18	28	-35.7%	505,933	459,988	10.0%	427,500	398,500	7.3%
LONG GROVE-LAKE ZURICH- HAWTHORN WOODS- KILDEER	166	118	40.7%	512,583	438,501	16.9%	499,625	412,500	21.1%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JOHNSTOWN	188	170	10.6%	255,346	225,594	13.2%	229,950	216,250	6.3%
METTAWA	3	0	100.0%	835,498	0	100.0%	785,000	0	100.0%
MORTON GROVE	57	63	-9.5%	379,386	342,644	10.7%	355,000	311,000	14.1%
MT. PROSPECT	93	88	5.7%	360,537	349,034	3.3%	344,000	320,000	7.5%
MUNDELEIN	91	66	37.9%	343,977	285,541	20.5%	319,000	266,250	19.8%

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

The Association makes no claim as to the accuracy of this data and has provided this data as a service to our members.

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
	TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020
NAPERVILLE	392	275	42.5%	548,063	485,531	12.9%	498,565	425,000	17.3%
NILES	60	46	30.4%	357,549	311,808	14.7%	345,000	303,000	13.9%
NORTH CHICAGO	12	9	33.3%	136,304	119,656	13.9%	137,875	126,000	9.4%
NORTHBROOK	91	63	44.4%	642,042	596,597	7.6%	540,000	530,000	1.9%
NORTHFIELD	19	20	-5.0%	844,299	900,205	-6.2%	712,500	755,500	-5.7%
OAKWOOD HILLS - CARY	70	55	27.3%	329,130	264,593	24.4%	319,700	256,000	24.9%
PALATINE	146	87	67.8%	386,425	346,252	11.6%	368,950	310,000	19.0%
PARK CITY -WAUKEGAN	98	87	12.6%	168,961	143,968	17.4%	168,250	140,000	20.2%
PARK RIDGE	122	91	34.1%	548,304	488,966	12.1%	487,450	460,000	6.0%
PRAIRIE VIEW	3	0	100.0%	266,500	0	100.0%	282,000	0	100.0%
PROSPECT HEIGHTS	15	14	7.1%	418,565	330,546	26.6%	367,500	327,500	12.2%
ROLLING MEADOWS	48	33	45.5%	299,916	265,015	13.2%	283,750	248,000	14.4%
ROUND LAKE	98	89	10.1%	200,828	186,466	7.7%	198,250	185,000	7.2%
SCHAUMBURG	86	88	-2.3%	372,087	329,211	13.0%	344,950	319,625	7.9%
SKOKIE	93	82	13.4%	385,584	337,005	14.4%	360,000	331,000	8.8%
STREAMWOOD	91	77	18.2%	255,561	225,605	13.3%	250,000	210,000	19.0%
SYCAMORE	39	47	-17.0%	271,896	229,694	18.4%	275,000	230,000	19.6%
VERNON HILLS	46	32	43.8%	500,945	386,525	29.6%	474,500	390,000	21.7%
WADSWORTH - OLD MILL CREEK	20	21	-4.8%	325,515	338,452	-3.8%	325,950	302,000	7.9%
WAUCONDA	32	43	-25.6%	291,889	279,119	4.6%	288,000	279,000	3.2%
WHEELING	29	21	38.1%	276,390	261,471	5.7%	259,900	275,000	-5.5%
WILMETTE	83	64	29.7%	876,139	814,954	7.5%	770,000	668,250	15.2%
WINNETKA	53	43	23.3%	1,347,066	1,137,711	18.4%	1,075,000	965,000	11.4%
WINTHROP HARBOR	17	18	-5.6%	178,035	177,100	0.5%	180,000	178,300	1.0%
ZION	74	69	7.2%	148,993	115,889	28.6%	141,000	114,900	22.7%

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

The Association makes no claim as to the accuracy of this data and has provided this data as a service to our members.

NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	97	114	136	293,282	277,915	322,084	280,440	265,776
Feb	100	120	146	287,249	315,368	302,586	275,303	302,229	292,010
Mar	137	163	211	311,521	299,903	323,811	300,798	287,785	314,850
Apr	195	160		326,338	319,352		316,098	308,687	
May	250	114		296,782	314,505		287,427	301,275	
Jun	247	130		315,032	314,226		305,331	300,960	
Jul	216	218		319,191	316,914		307,662	305,940	
Aug	201	239		310,450	332,358		299,190	318,904	
Sep	176	233		301,168	351,161		290,634	337,930	
Oct	186	254		305,498	335,827		294,272	324,730	
Nov	136	173		296,847	334,046		285,175	323,492	
Dec	144	178		313,139	348,654		301,526	338,581	
TOTAL	2,133	2,096	493	315,077	286,755		297,016	313,126	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	89	116	92	249,000	245,000	262,000	241,000	229,250	249,950
Feb	85	124	109	244,950	262,500	247,000	230,000	243,000	243,500
Mar	100	124	94	250,000	260,000	295,000	240,000	253,000	280,000
Apr	87	88		289,000	292,000		279,000	277,500	
May	85	111		249,950	279,900		241,250	270,000	
Jun	80	91		275,000	300,960		265,000	280,000	
Jul	73	103		285,000	269,450		266,500	258,725	
Aug	68	94		270,000	285,000		260,500	272,000	
Sep	89	97		259,000	299,950		253,250	288,750	
Oct	78	90		264,950	285,000		253,500	275,000	
Nov	94	77		285,175	285,000		251,875	275,000	
Dec	92	88		249,499	294,500		240,750	279,250	
TOTAL	84	98		269,000	270,000		251,875	270,000	

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	5	3	5	280,320	254,966	358,720	263,440	248,800	351,842
Feb	4	12	7	215,900	289,363	293,514	207,225	280,485	282,500
Mar	8	11	21	294,486	364,990	297,460	285,061	338,316	293,622
Apr	7	3		271,742	294,933		260,857	283,000	
May	15	8		312,065	360,913		303,083	328,492	
Jun	17	10		285,000	268,710		274,205	253,050	
Jul	12	16		308,709	333,649		295,590	329,346	
Aug	10	20		310,979	315,047		291,691	305,263	
Sep	13	20		290,568	296,180		278,876	288,350	
Oct	15	21		299,073	284,498		284,638	280,547	
Nov	6	18		314,481	313,893		303,665	307,042	
Dec	4	17		543,278	315,775		508,854	317,590	
TOTAL	123	159		293,258	308,812		281,640	300,630	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	126	223	83	269,000	220,000	314,900	261,000	219,900	314,910
Feb	83	120	118	219,350	314,500	309,000	202,000	297,000	297,500
Mar	107	146	137	289,500	364,990	292,900	275,000	350,840	281,500
Apr	102	143		230,000	225,000		222,000	217,500	
May	94	108		319,000	372,450		305,000	336,250	
Jun	145	129		285,000	244,950		275,000	242,500	
Jul	44	100		266,250	294,500		258,750	292,000	
Aug	153	88		287,500	307,000		268,250	295,000	
Sep	136	71		255,000	284,800		246,000	271,000	
Oct	78	75		249,900	230,000		230,000	225,000	
Nov	116	95		302,500	267,000		285,000	264,500	
Dec	228	62		475,000	324,900		452,000	317,000	
TOTAL	112	97		264,900	299,000		257,000	289,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2020	2021	% CHG	2021	2020	% CHG
ALGONQUIN	36	27	33.3%	183,731	198,525	-7.5%	197,174	180,500	9.2%
ANTIOCH	3	5	-40.0%	144,600	129,800	11.4%	124,900	139,000	-10.1%
ARLINGTON HEIGHTS	115	78	47.4%	195,556	204,693	-4.5%	160,000	196,500	-18.6%
BARRINGTON AREA	33	26	26.9%	301,296	300,084	0.4%	295,000	315,250	-6.4%
BARTLETT	36	32	12.5%	206,938	205,498	0.7%	220,000	210,500	4.5%
BEACH PARK	5	8	-37.5%	145,750	146,520	-0.5%	143,000	141,000	1.4%
BUFFALO GROVE	99	72	37.5%	205,858	223,484	-7.9%	214,000	202,750	5.5%
CAROL STREAM	47	37	27.0%	185,526	196,495	-5.6%	197,500	182,000	8.5%
CARPENTERSVILLE	31	24	29.2%	150,308	152,916	-1.7%	160,000	152,000	5.3%
CHICAGO - ALBANY PARK	32	26	23.1%	259,781	225,984	15.0%	214,500	214,250	0.1%
CHICAGO - DUNNING	25	17	47.1%	183,653	196,280	-6.4%	199,000	185,000	7.6%
CHICAGO - EDGEWATER	196	123	59.3%	240,370	274,854	-12.5%	251,275	220,180	14.1%
CHICAGO - IRVING PARK	64	56	14.3%	277,852	267,777	3.8%	227,751	242,250	-6.0%
CHICAGO - LAKE VIEW	505	344	46.8%	424,123	422,151	0.5%	391,000	392,500	-0.4%
CHICAGO - LINCOLN PARK	338	215	57.2%	581,360	589,256	-1.3%	524,900	490,000	7.1%
CHICAGO - LINCOLN SQUARE	91	66	37.9%	347,823	339,158	2.6%	283,000	309,225	-8.5%
CHICAGO - LOGAN SQUARE	184	103	78.6%	424,787	430,628	-1.4%	409,500	418,000	-2.0%
CHICAGO - LOOP	173	122	41.8%	403,466	863,888	-53.3%	500,000	325,500	53.6%
CHICAGO - NEAR NORTH SIDE	470	456	3.1%	572,781	550,774	4.0%	394,500	400,000	-1.4%
CHICAGO - NEAR SOUTH SIDE	165	126	31.0%	435,706	437,142	-0.3%	394,000	383,750	2.7%
CHICAGO - NEAR WEST SIDE	282	186	51.6%	426,977	478,119	-10.7%	400,000	351,750	13.7%
CHICAGO - PORTAGE PARK	15	23	-34.8%	196,880	201,533	-2.3%	168,000	145,000	15.9%
CHICAGO - ROGERS PARK	126	87	44.8%	173,146	224,187	-22.8%	206,500	152,000	35.9%
CHICAGO - UPTOWN	197	131	50.4%	297,155	300,134	-1.0%	287,000	299,900	-4.3%
CHICAGO - WEST RIDGE	84	66	27.3%	151,791	176,183	-13.8%	153,000	126,500	20.9%
CHICAGO - WEST TOWN	432	327	32.1%	528,015	514,336	2.7%	495,000	500,000	-1.0%
DEERFIELD	19	16	18.8%	248,803	280,784	-11.4%	270,000	248,925	8.5%
DEKALB	15	12	25.0%	150,354	150,697	-0.2%	155,000	146,500	5.8%
DES PLAINES	130	112	16.1%	190,509	194,581	-2.1%	179,500	178,000	0.8%
ELGIN	91	99	-8.1%	168,117	185,130	-9.2%	185,000	170,000	8.8%
ELK GROVE VILLAGE	57	39	46.2%	165,882	185,365	-10.5%	185,000	170,000	8.8%
EVANSTON	134	108	24.1%	282,822	283,794	-0.3%	243,500	251,250	-3.1%
FOX LAKE	34	21	61.9%	110,690	121,591	-9.0%	128,750	118,000	9.1%
GLENCOE	1	55	-98.2%	304,864	222,000	37.3%	222,000	242,000	-8.3%

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

The Association makes no claim as to the accuracy of this data and has provided this data as a service to our members.

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
GOLF-GLENVIEW	71	41	73.2%	162,856	317,155	-48.7%	292,000	161,000	81.4%
GREEN OAKS-LIBERTYVILLE	27	36	-25.0%	140,081	285,987	-51.0%	257,500	150,000	71.7%
GREENWOOD- WOODSTOCK	28	14	100.0%	133,787	171,800	-22.1%	164,000	122,000	34.4%
GURNEE	42	24	75.0%	305,521	173,981	75.6%	168,750	287,500	-41.3%
HAINESVILLE-GRAYSLAKE	54	31	74.2%	155,594	178,740	-12.9%	170,500	154,900	10.1%
HANOVER PARK	46	42	9.5%	166,245	177,882	-6.5%	171,050	151,450	12.9%
HIGHLAND PARK	33	3	1000.0%	254,667	344,515	-26.1%	300,000	210,000	42.9%
HIGHWOOD	3	13	-76.9%	134,662	315,667	-57.3%	367,500	135,000	172.2%
HOFFMAN ESTATES	56	40	40.0%	175,964	167,836	4.8%	150,050	167,000	-10.1%
INVERNESS	5	2	150.0%	387,500	495,200	-21.7%	540,000	387,500	39.4%
ISLAND LAKE	12	8	50.0%	194,337	146,817	32.4%	150,450	205,000	-26.6%
LAKE BLUFF	11	16	-31.3%	545,966	231,636	135.7%	235,000	501,250	-53.1%
LAKE FOREST	18	8	125.0%	158,625	543,742	-70.8%	520,000	147,000	253.7%
LAKE IN THE HILLS	40	32	25.0%	175,095	192,643	-9.1%	178,250	172,250	3.5%
LAKE VILLA- LINDENHURST	10	12	-16.7%	272,167	167,340	62.6%	169,500	243,250	-30.3%
LAKEWOOD-CRYSTAL LAKE	42	40	5.0%	166,242	191,913	-13.4%	190,000	171,000	11.1%
LINCOLNSHIRE	18	7	157.1%	311,857	437,829	-28.8%	375,000	315,000	19.0%
LINCOLNWOOD	10	5	100.0%	201,600	307,650	-34.5%	280,250	205,000	36.7%
LONG GROVE-LAKE ZURICH- HAWTHORN W	21	17	23.5%	334,627	278,871	20.0%	265,000	310,000	-14.5%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	39	22	77.3%	260,782	158,860	64.2%	165,000	293,000	-43.7%
MORTON GROVE	16	51	-68.6%	178,163	267,984	-33.5%	242,500	165,000	47.0%
MT. PROSPECT	57	18	216.7%	191,167	200,401	-4.6%	175,000	187,000	-6.4%
MUNDELEIN	26	43	-39.5%	201,260	199,059	1.1%	199,000	181,000	9.9%
NAPERVILLE	180	156	15.4%	243,034	262,114	-7.3%	230,000	206,500	11.4%
NILES	32	31	3.2%	213,922	172,728	23.8%	150,000	235,000	-36.2%
NORTHBROOK	60	1	5900.0%	46,000	324,889	-85.8%	324,250	46,000	604.9%
NORTHFIELD	9	8	12.5%	231,313	350,111	-33.9%	304,500	226,750	34.3%
OAKWOOD HILLS - CARY	31	23	34.8%	172,556	197,528	-12.6%	189,900	172,000	10.4%
PALATINE	201	124	62.1%	189,848	197,026	-3.6%	179,900	171,500	4.9%
PARK CITY -WAUKEGAN	9	6	50.0%	87,733	114,310	-23.2%	140,000	79,950	75.1%
PARK RIDGE	27	27	0.0%	342,023	254,835	34.2%	207,000	300,000	-31.0%
PROSPECT HEIGHTS	32	25	28.0%	187,926	150,614	24.8%	142,100	156,100	-9.0%
ROLLING MEADOWS	46	45	2.2%	153,646	192,662	-20.3%	162,250	125,000	29.8%
ROUND LAKE	45	54	-16.7%	140,907	147,298	-4.3%	146,000	144,000	1.4%
SCHAUMBURG	162	176	-8.0%	184,102	193,209	-4.7%	181,000	171,500	5.5%
SKOKIE	65	51	27.5%	211,028	203,178	3.9%	190,000	212,000	-10.4%

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

The Association makes no claim as to the accuracy of this data and has provided this data as a service to our members.

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

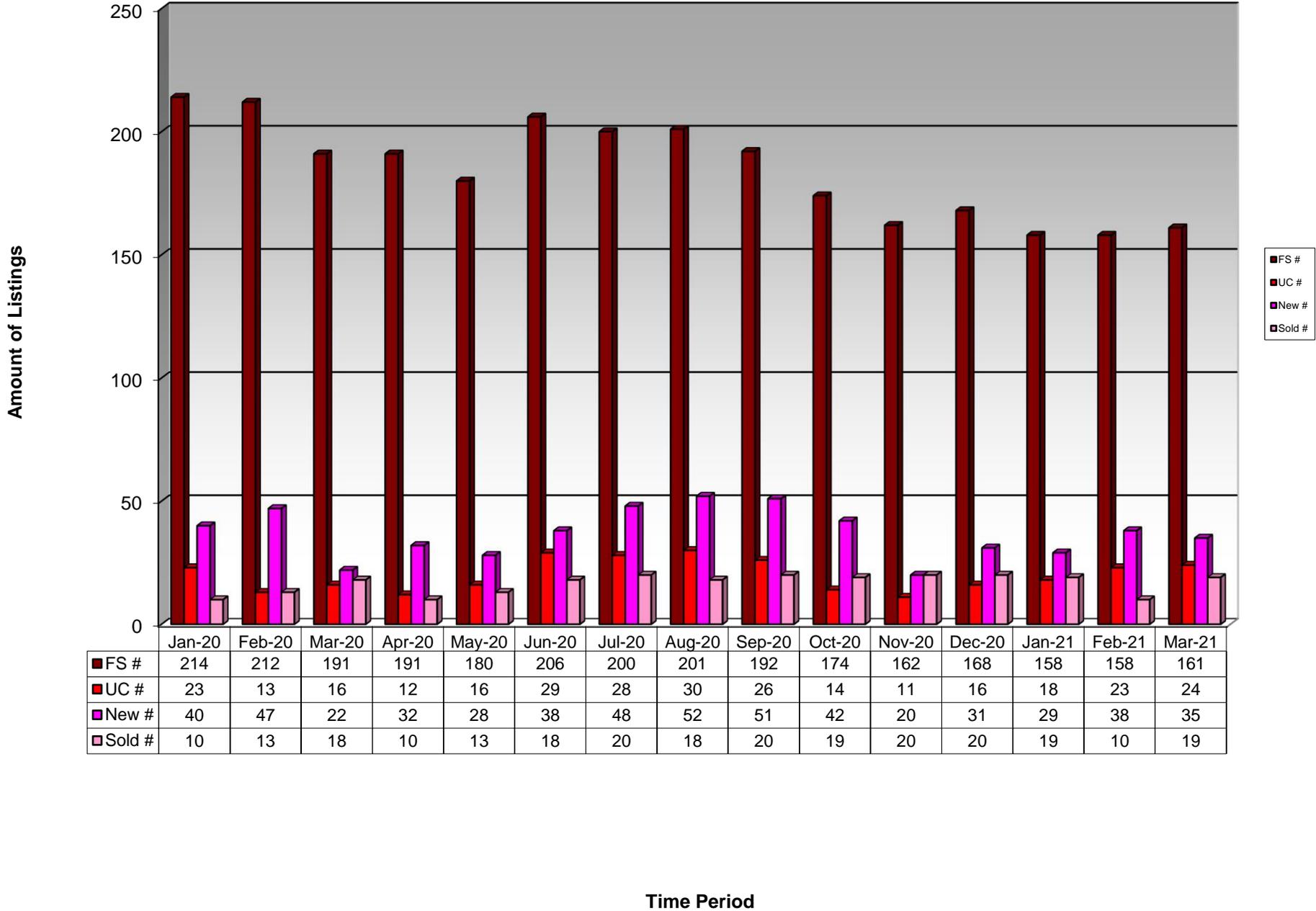
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
STREAMWOOD	57	50	14.0%	168,996	180,316	-6.3%	175,000	163,950	6.7%
SYCAMORE	21	20	5.0%	146,820	180,997	-18.9%	150,000	138,750	8.1%
VERNON HILLS	72	54	33.3%	296,308	229,180	29.3%	200,050	249,000	-19.7%
WADSWORTH - OLD MILL CREEK	11	5	120.0%	155,430	165,500	-6.1%	165,000	163,000	1.2%
WAUCONDA	20	8	150.0%	138,438	174,375	-20.6%	169,750	150,000	13.2%
WHEELING	94	62	51.6%	178,236	204,749	-12.9%	190,000	169,000	12.4%
WILMETTE	20	14	42.9%	272,373	376,575	-27.7%	312,500	277,860	12.5%
WINNETKA	6	5	20.0%	412,400	389,417	5.9%	288,250	380,000	-24.1%

Disclaimer:

Statistics provided using data from Midwest Real Estate Data LLC.

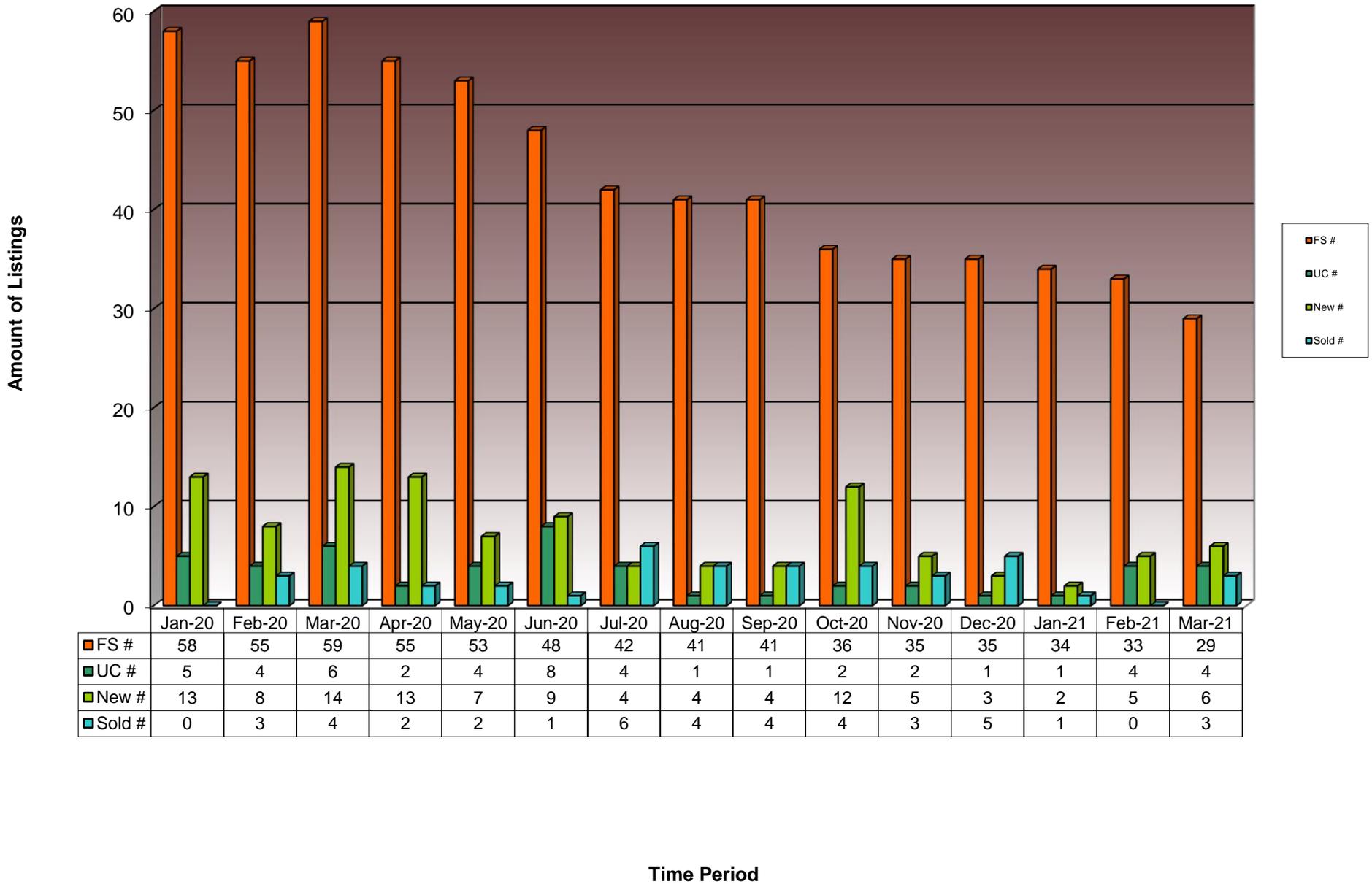
The Association makes no claim as to the accuracy of this data and has provided this data as a service to our members.

North Shore Area New Construction for All Property Types



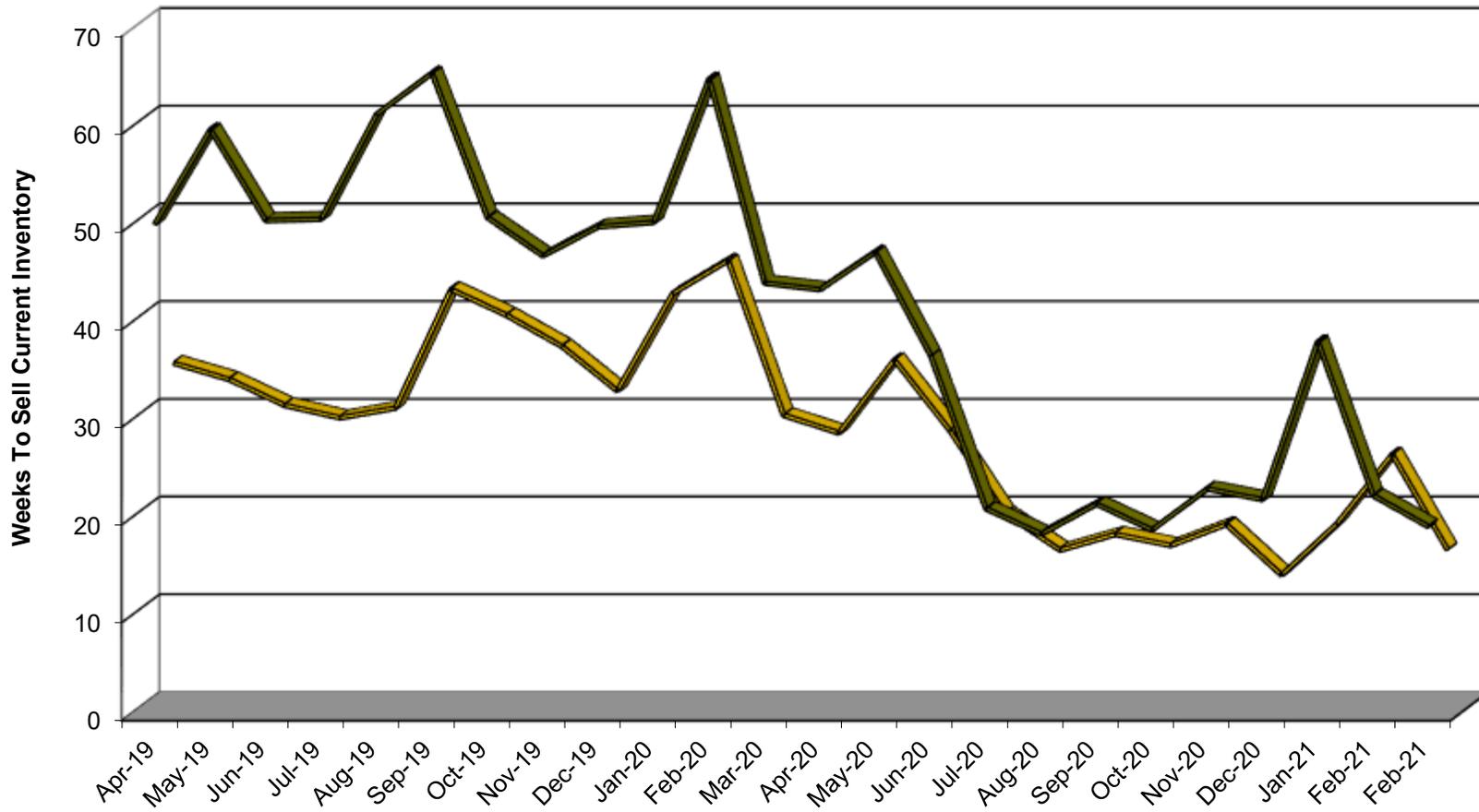
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Barrington Area New Construction for All Property Types

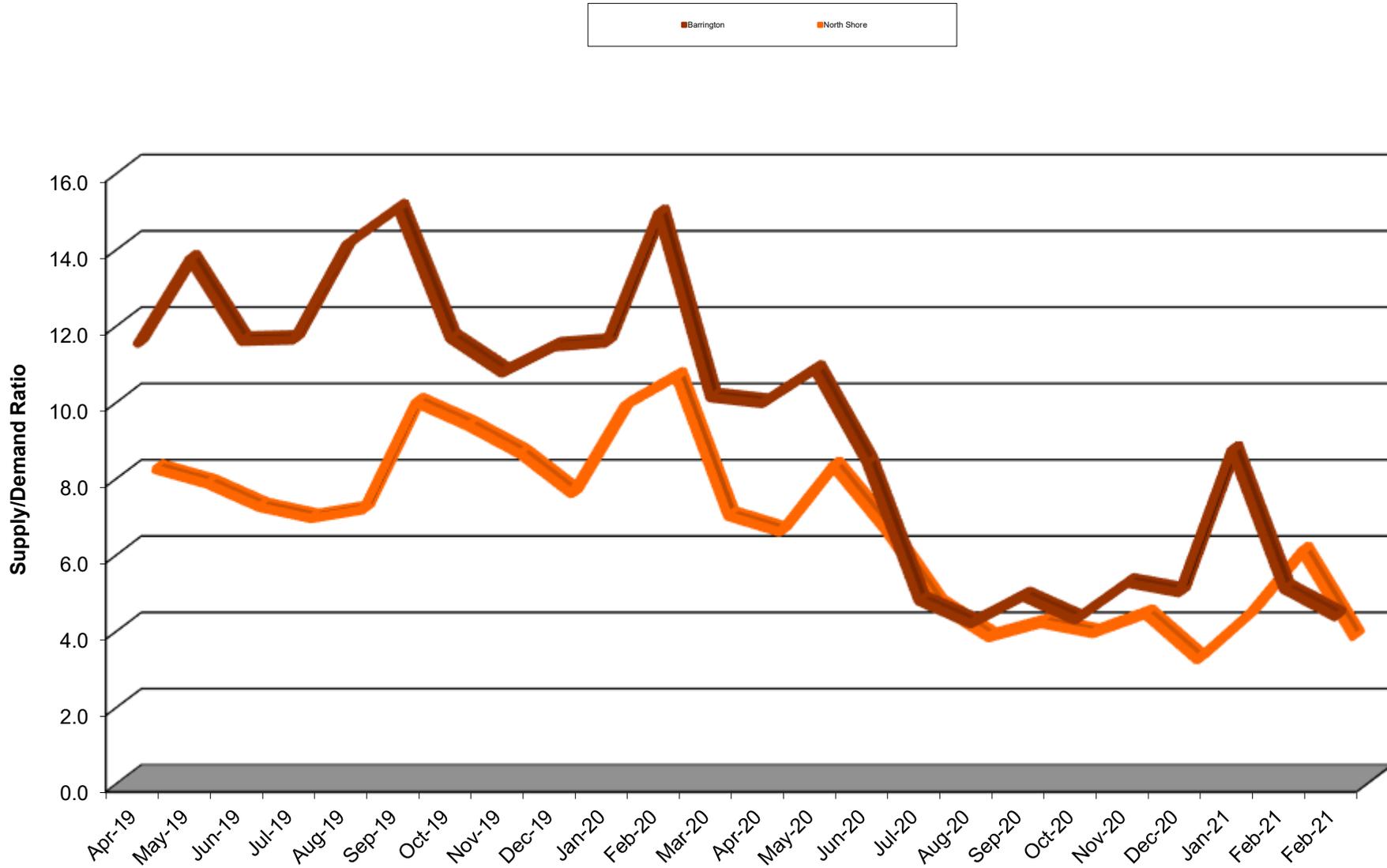


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

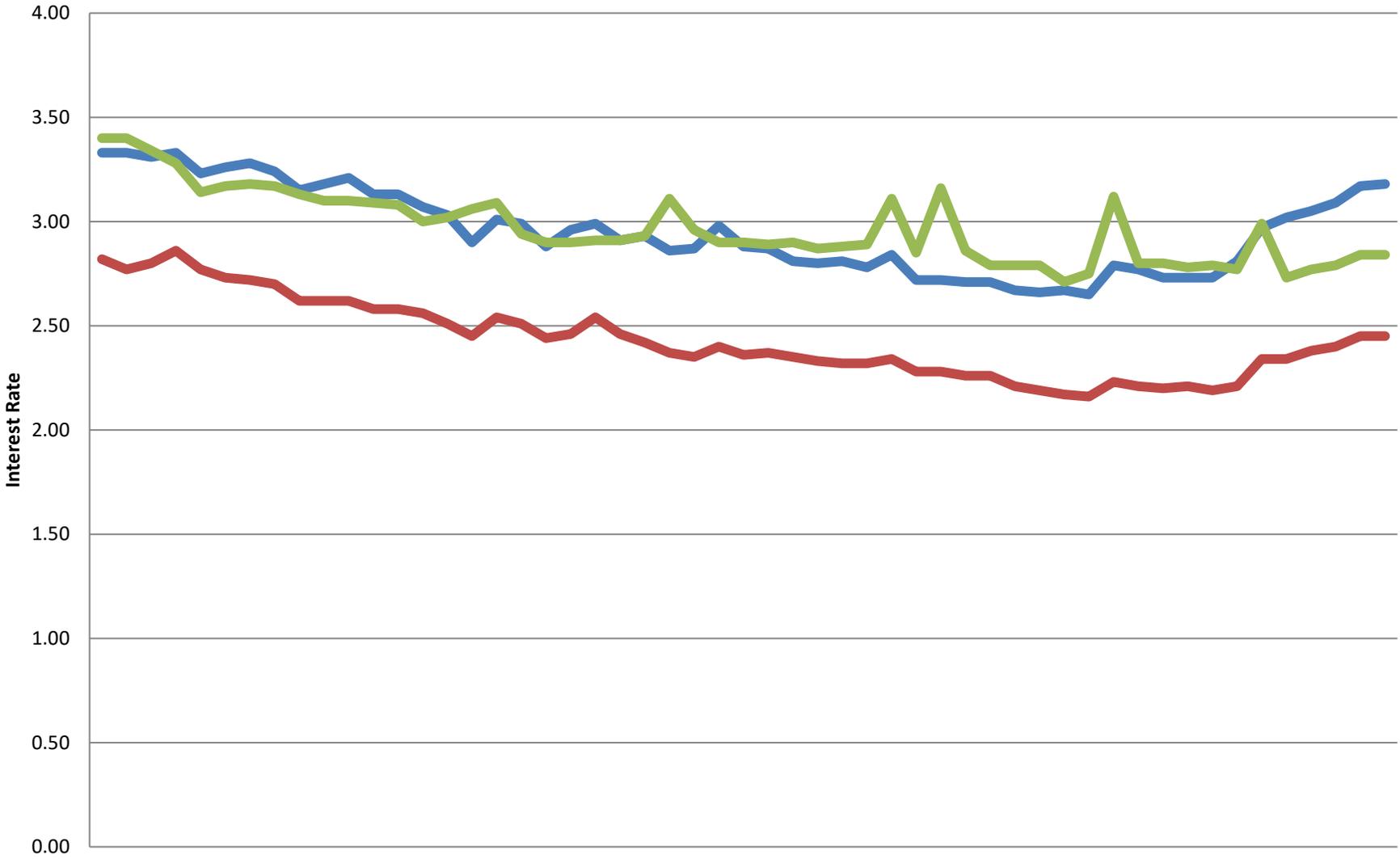


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



4/3/2020 4/24/2020 5/15/2020 6/5/2020 6/26/2020 7/17/2020 8/7/2020 8/28/2020 9/18/2020 10/9/2020 10/30/2020 11/19/2020 12/10/2020 12/31/2020 1/21/2021 2/11/2021 3/4/2021 3/25/2021

Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price