

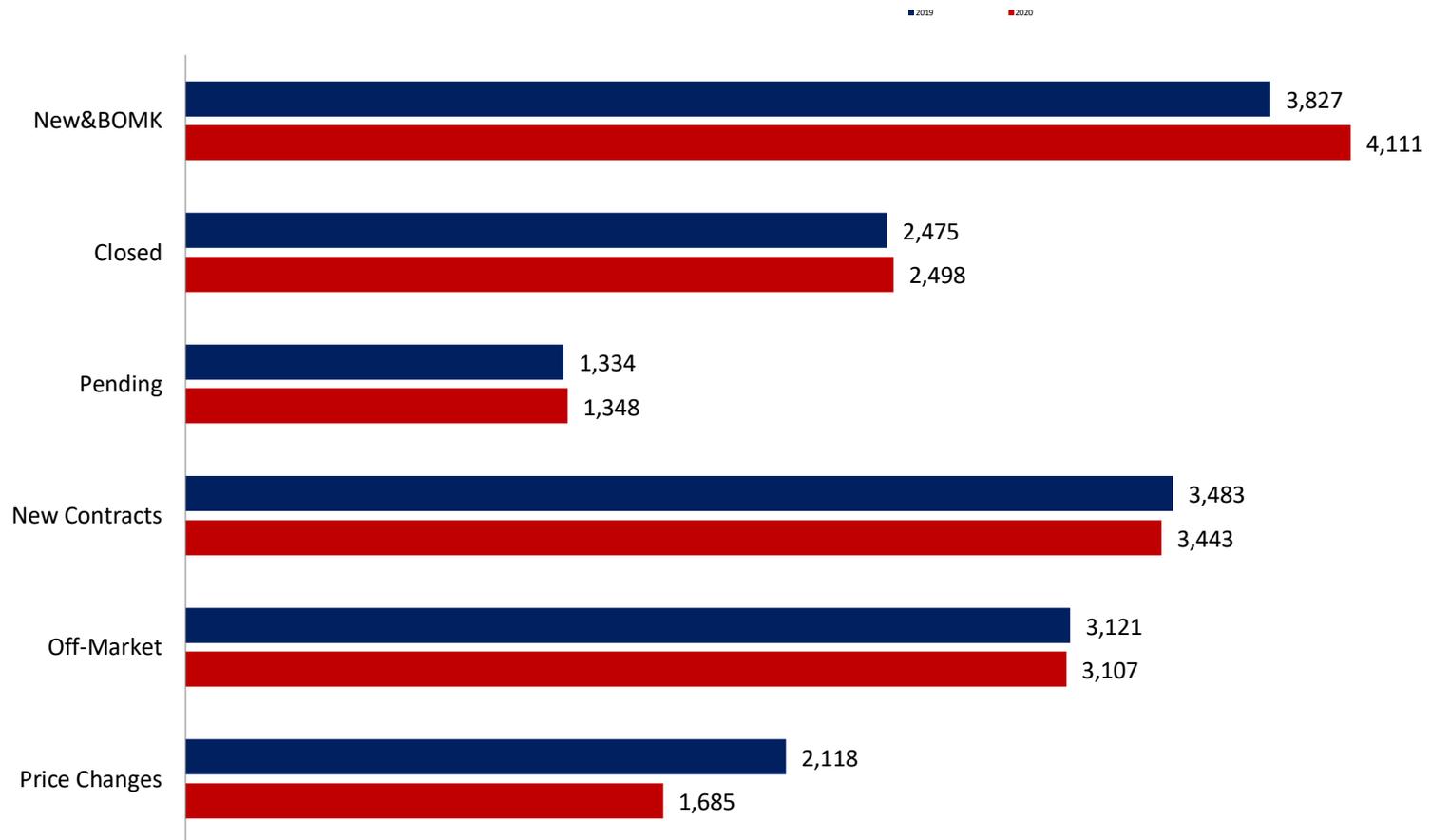


## Legal

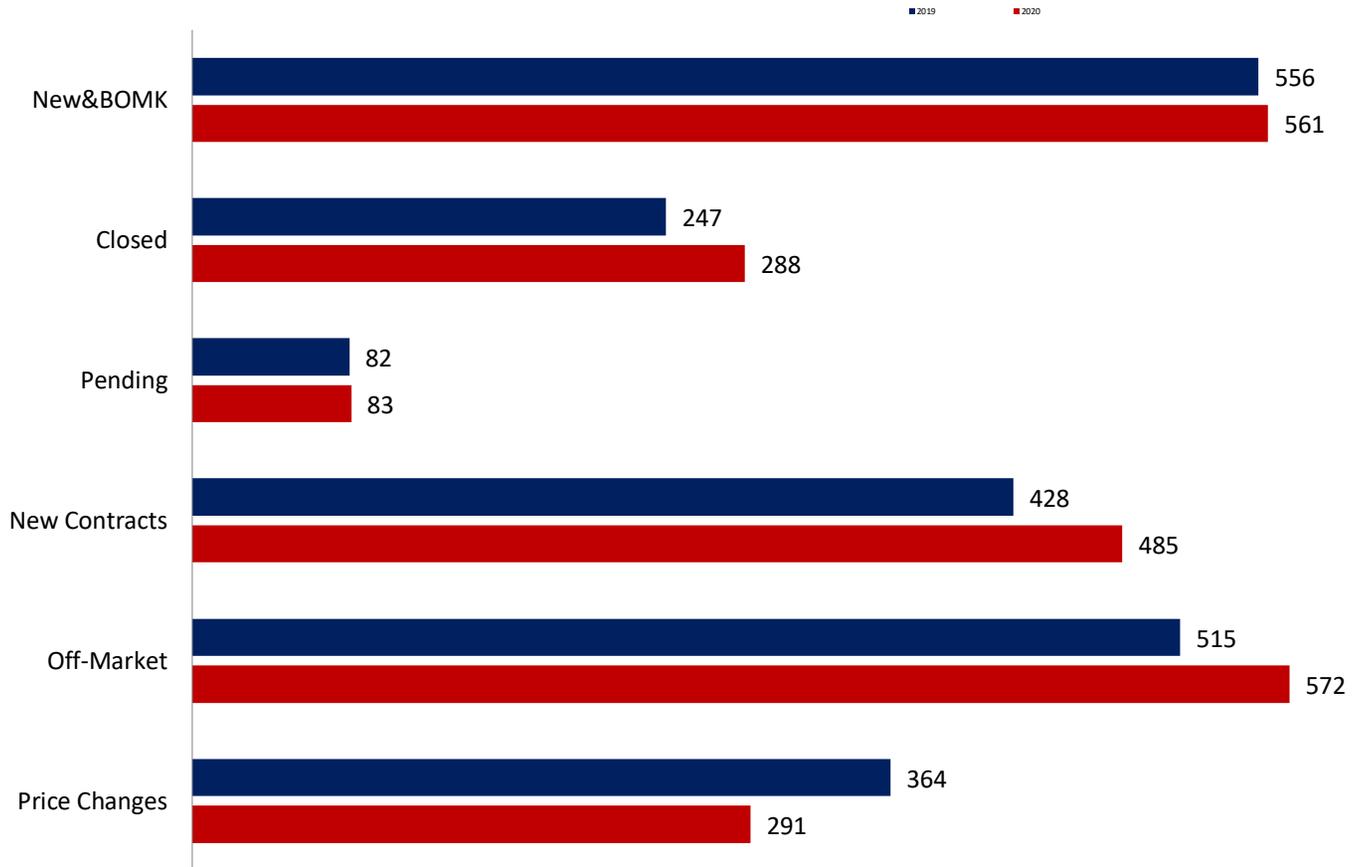
### Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

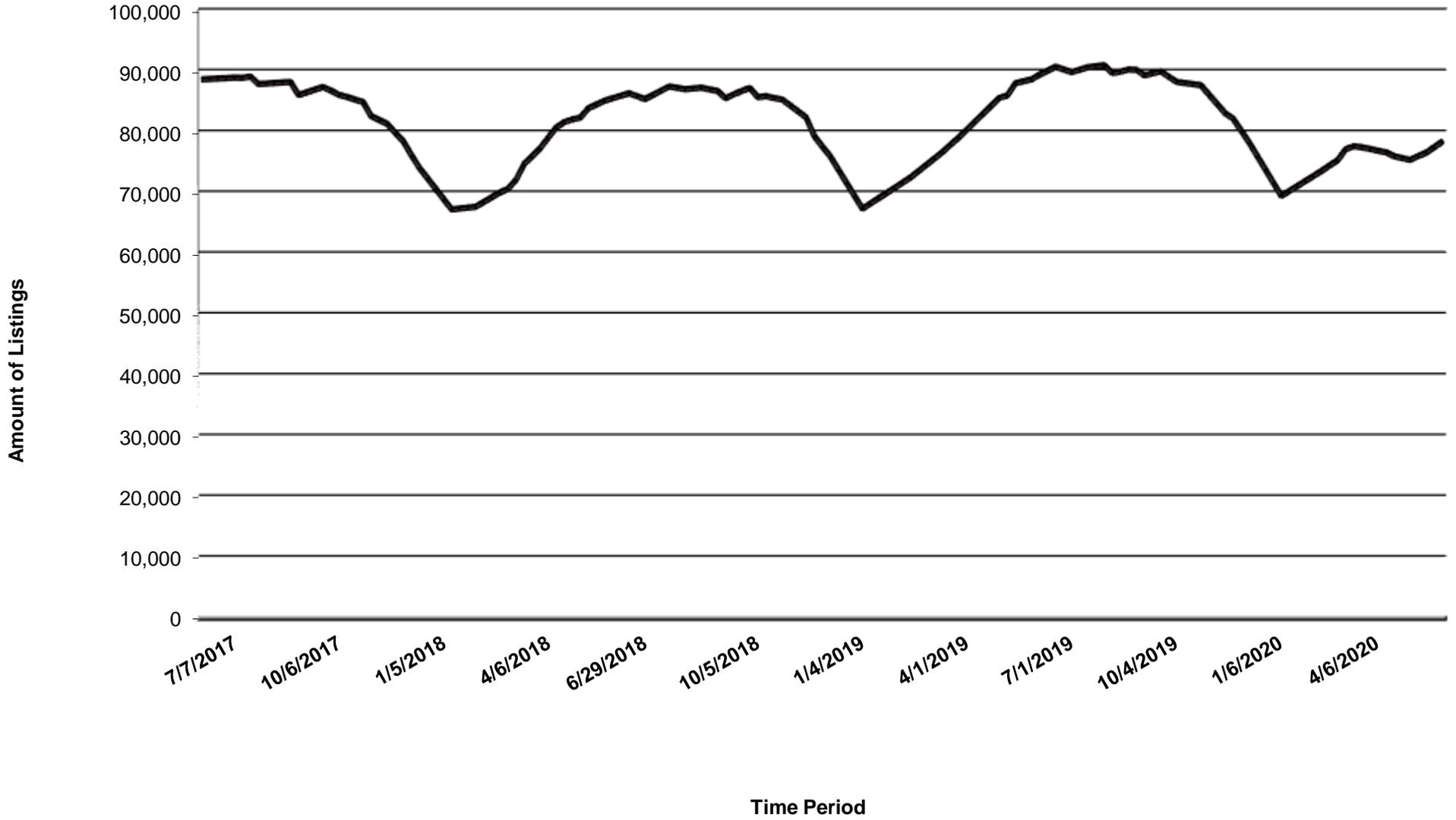
## North Shore Area Quick Data



# Barrington Area Quick Data

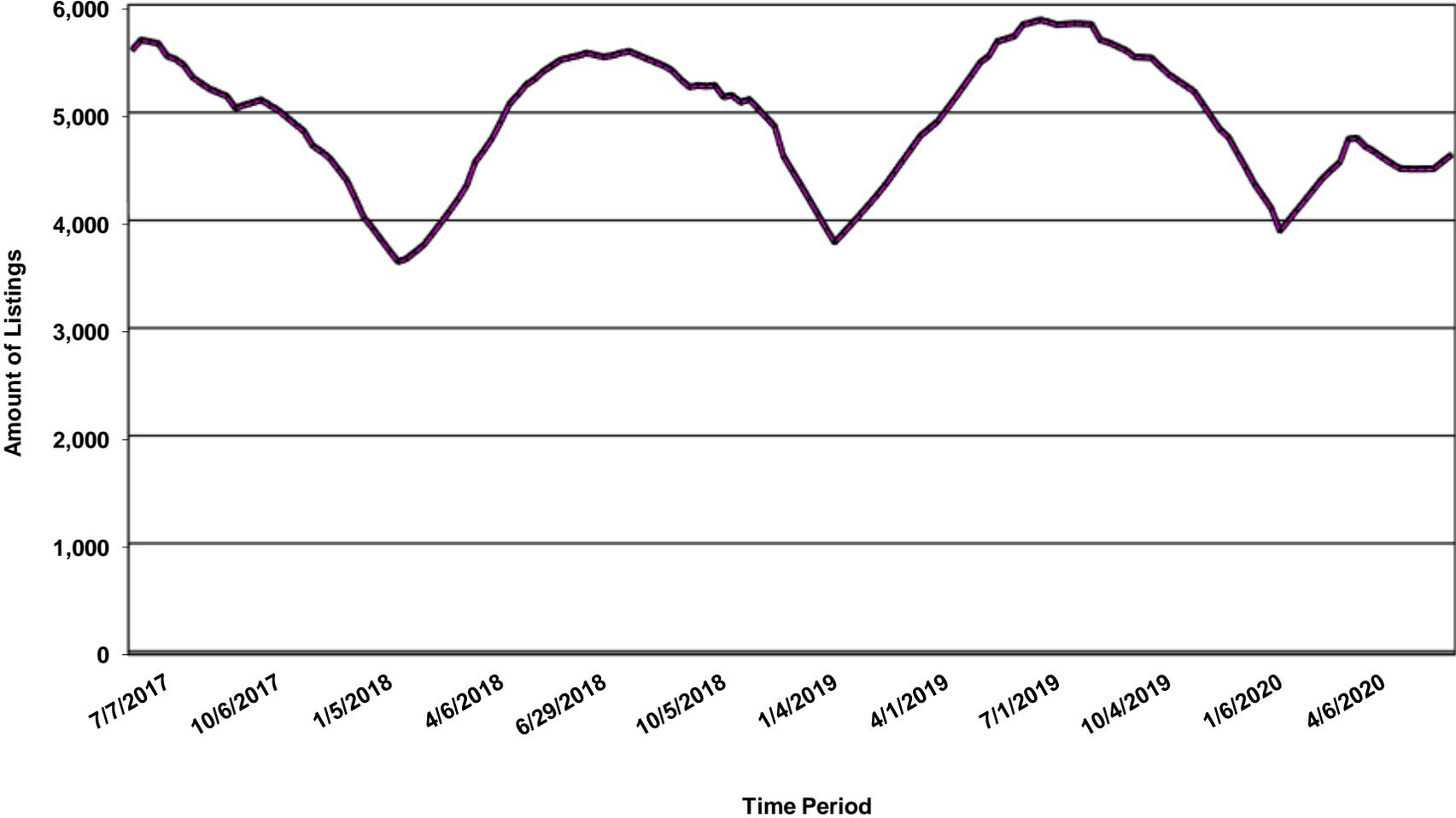


### MRED Active Listngs All Property Types

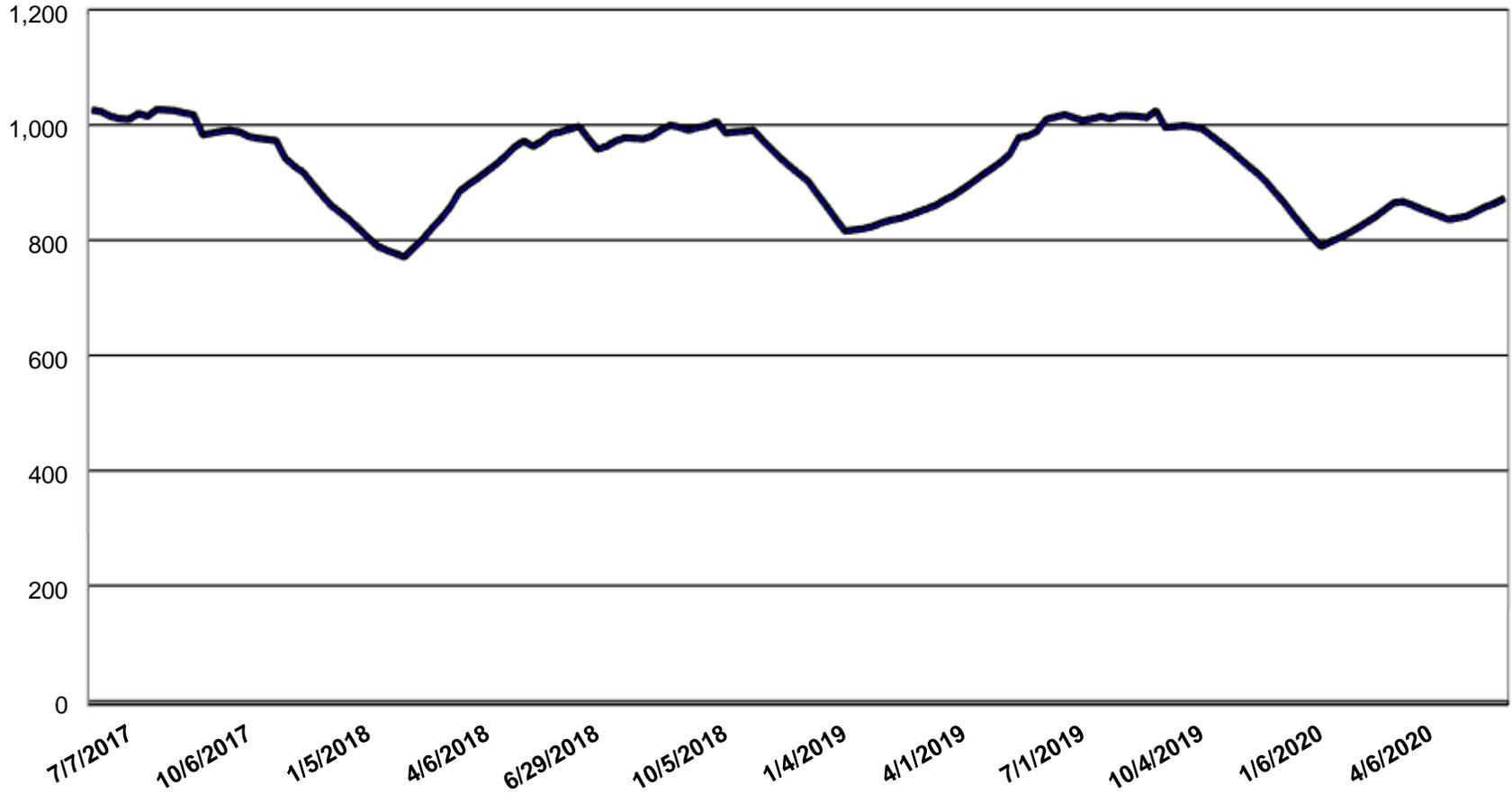


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

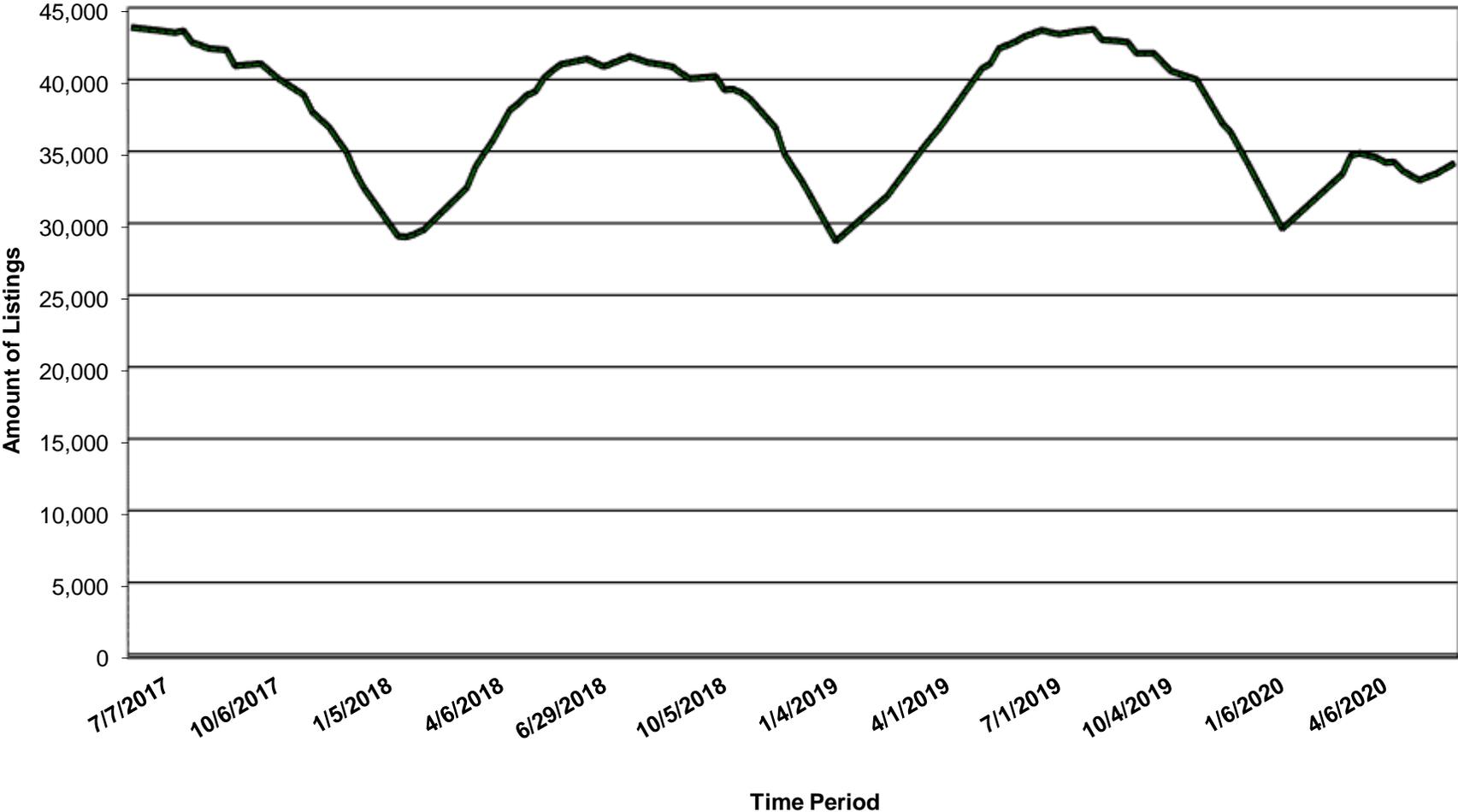
North Shore Area Active Listings All Property Types



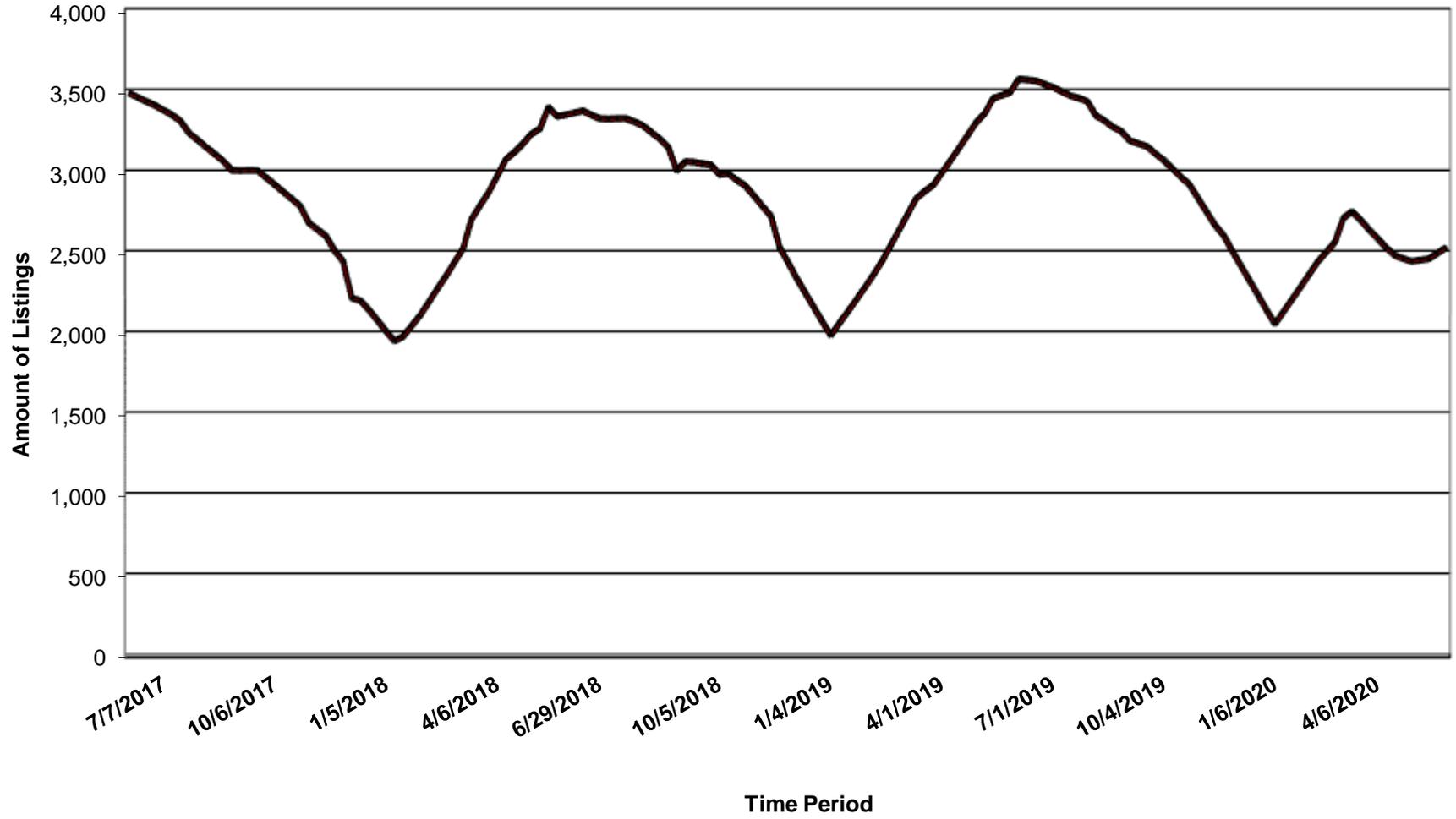
Barrington Area Active Listings - All Property Types



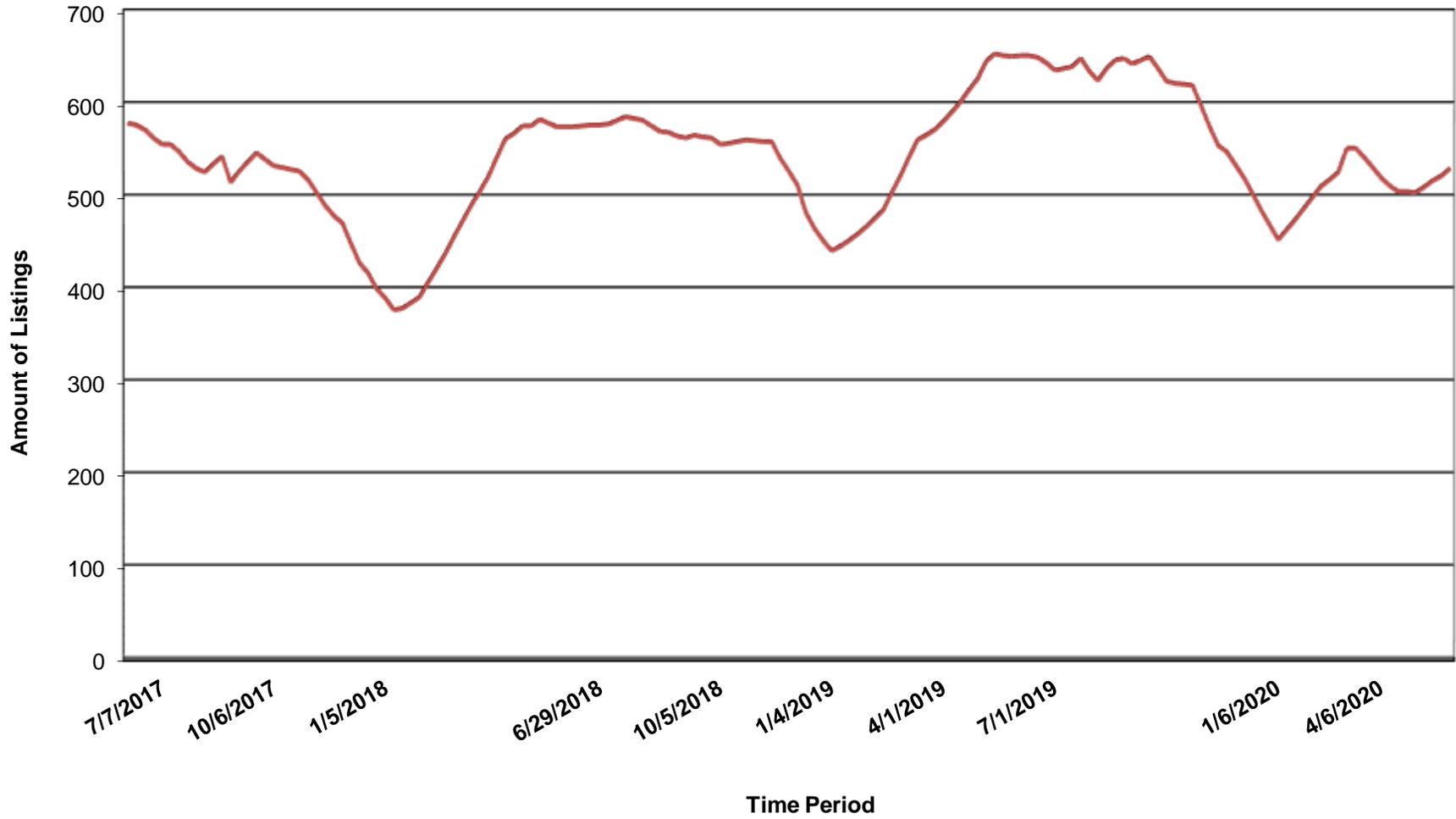
MRED Single Family Homes Active Listings (DE)



North Shore Area Single Family Homes Active Listings (DE)

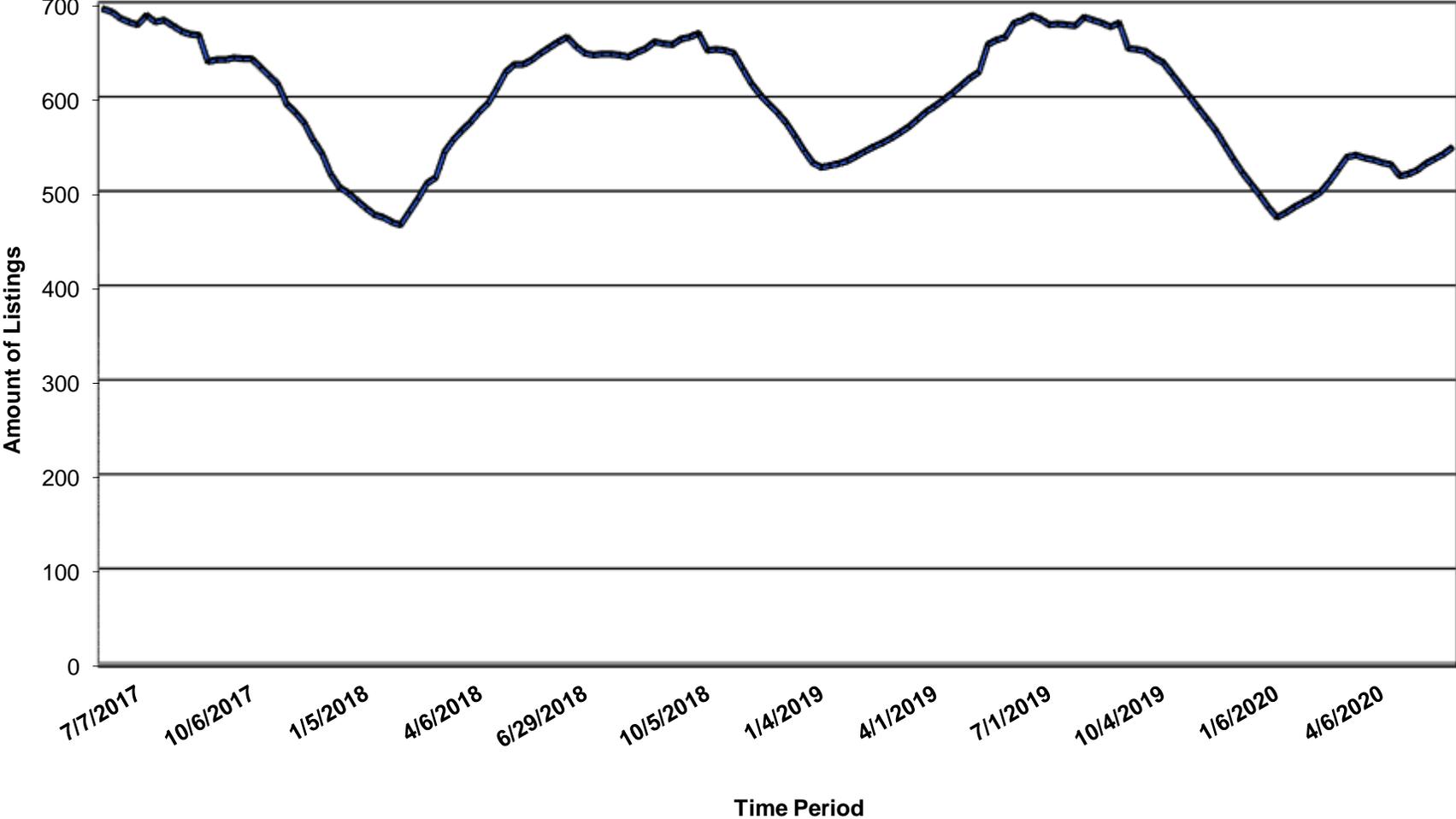


### North Shore Area Active Condo Listings

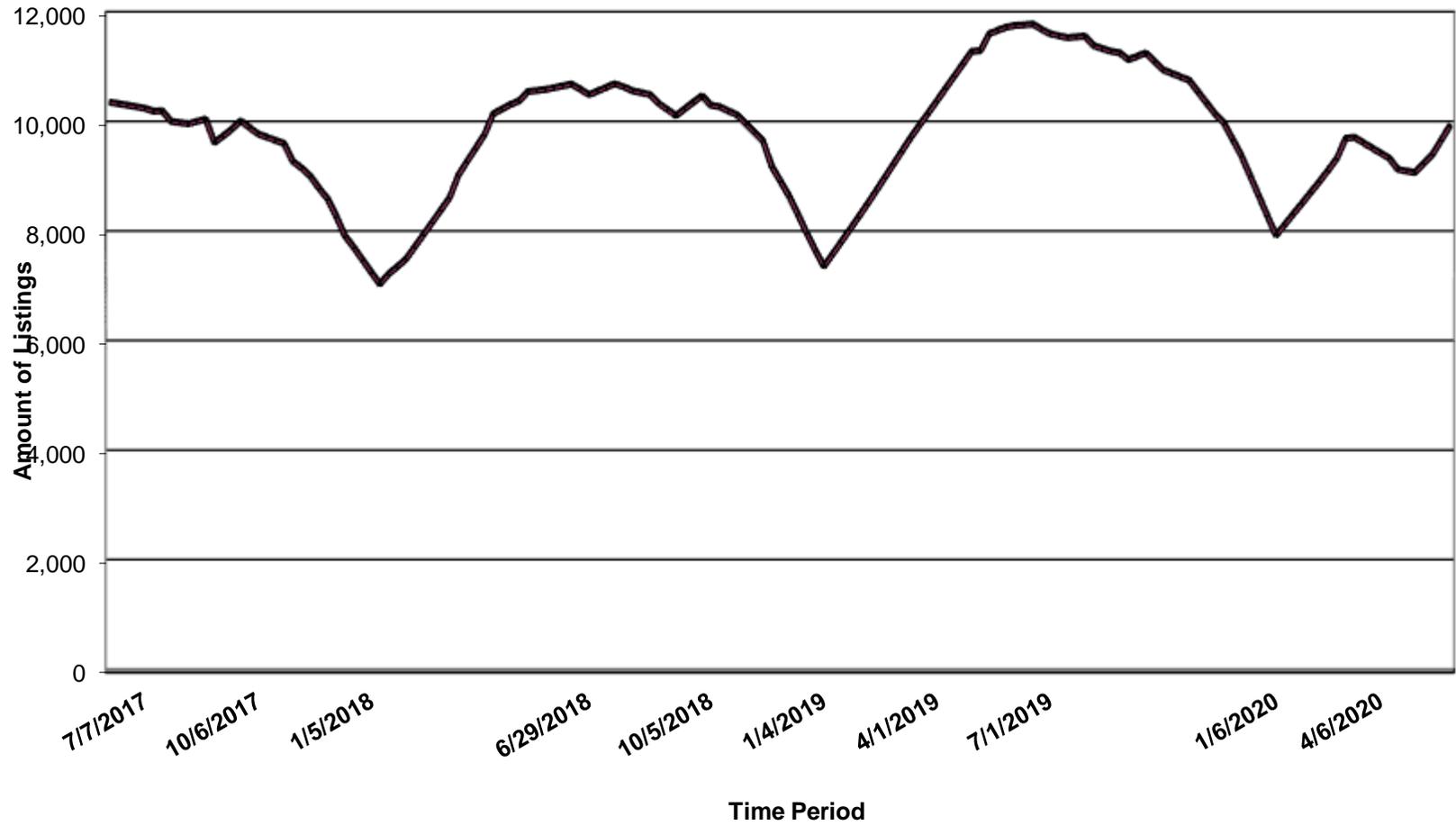


Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Single Family Homes Active Listings (DE)

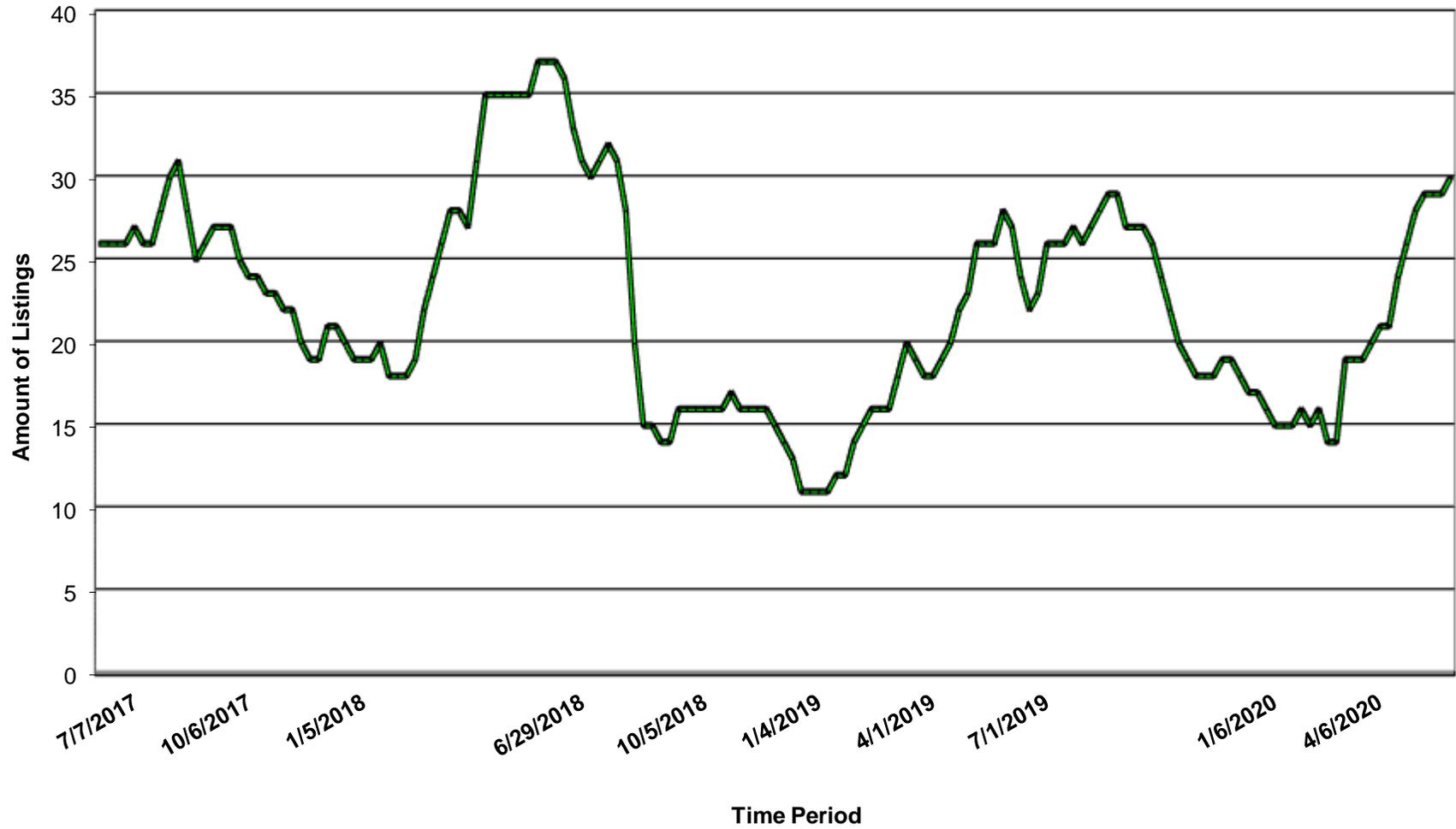


### MRED Active Condo Listings(AT-C)



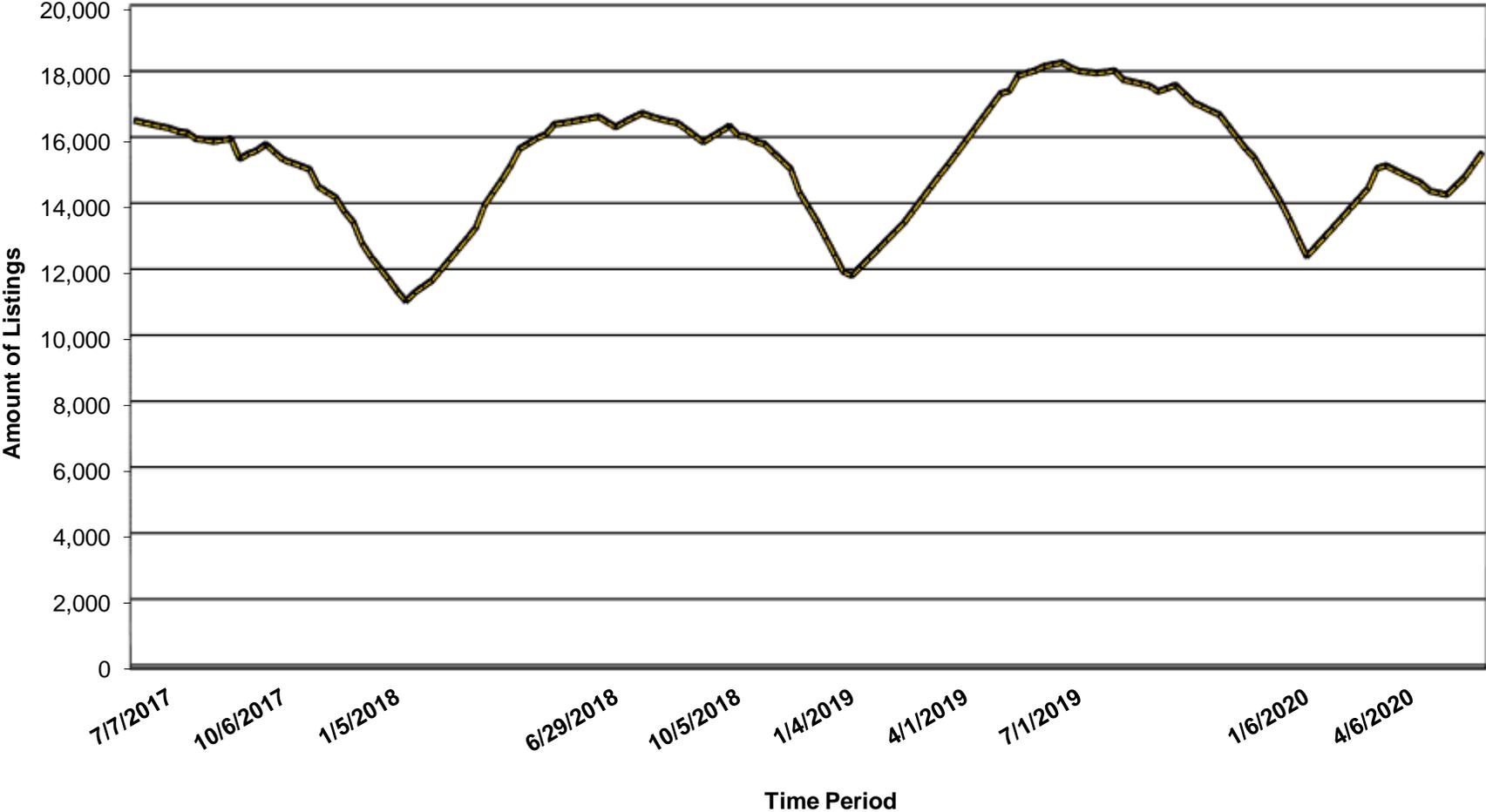
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

### Barrington Area Active Condo Listings



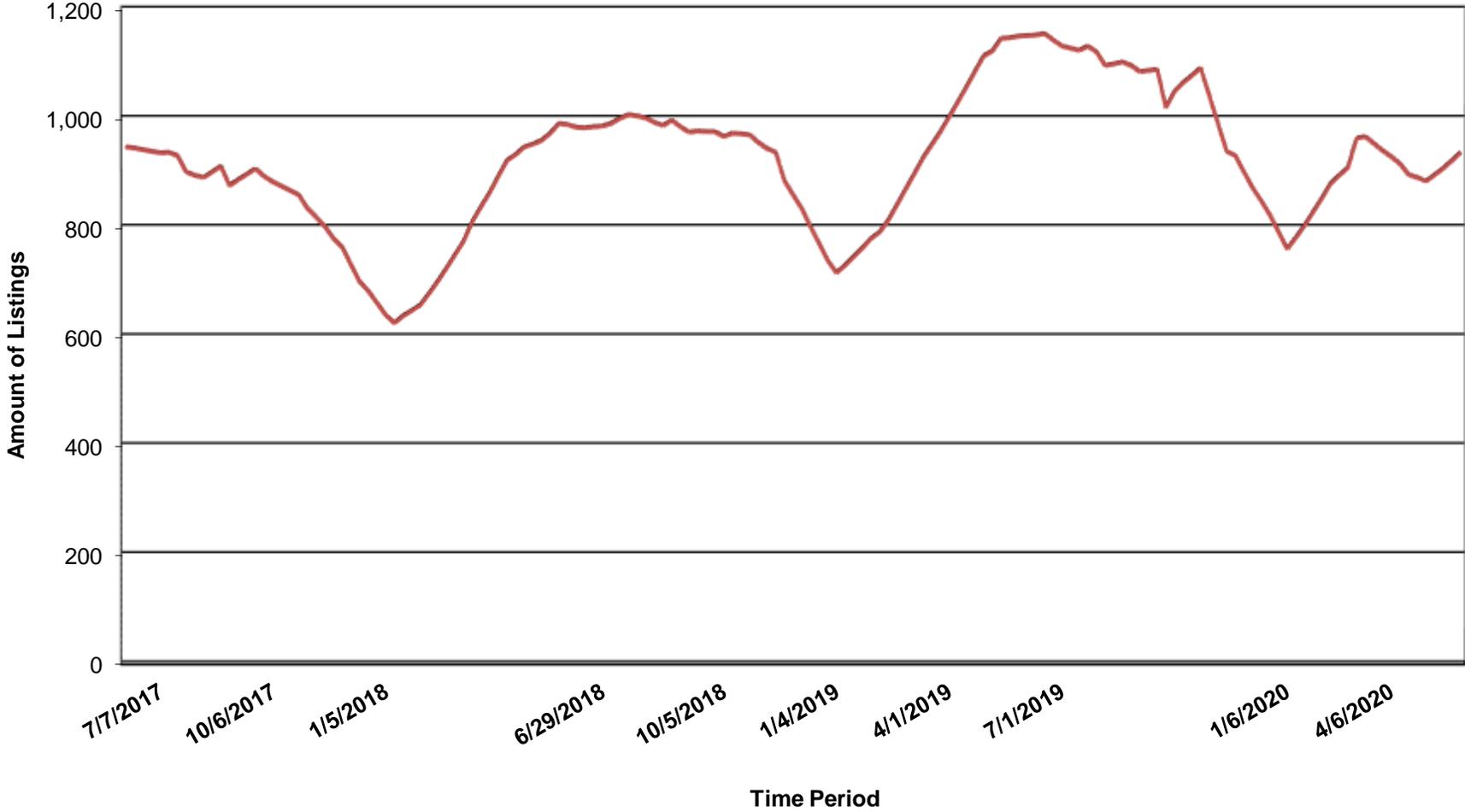
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

### MRED Attached Active Listings



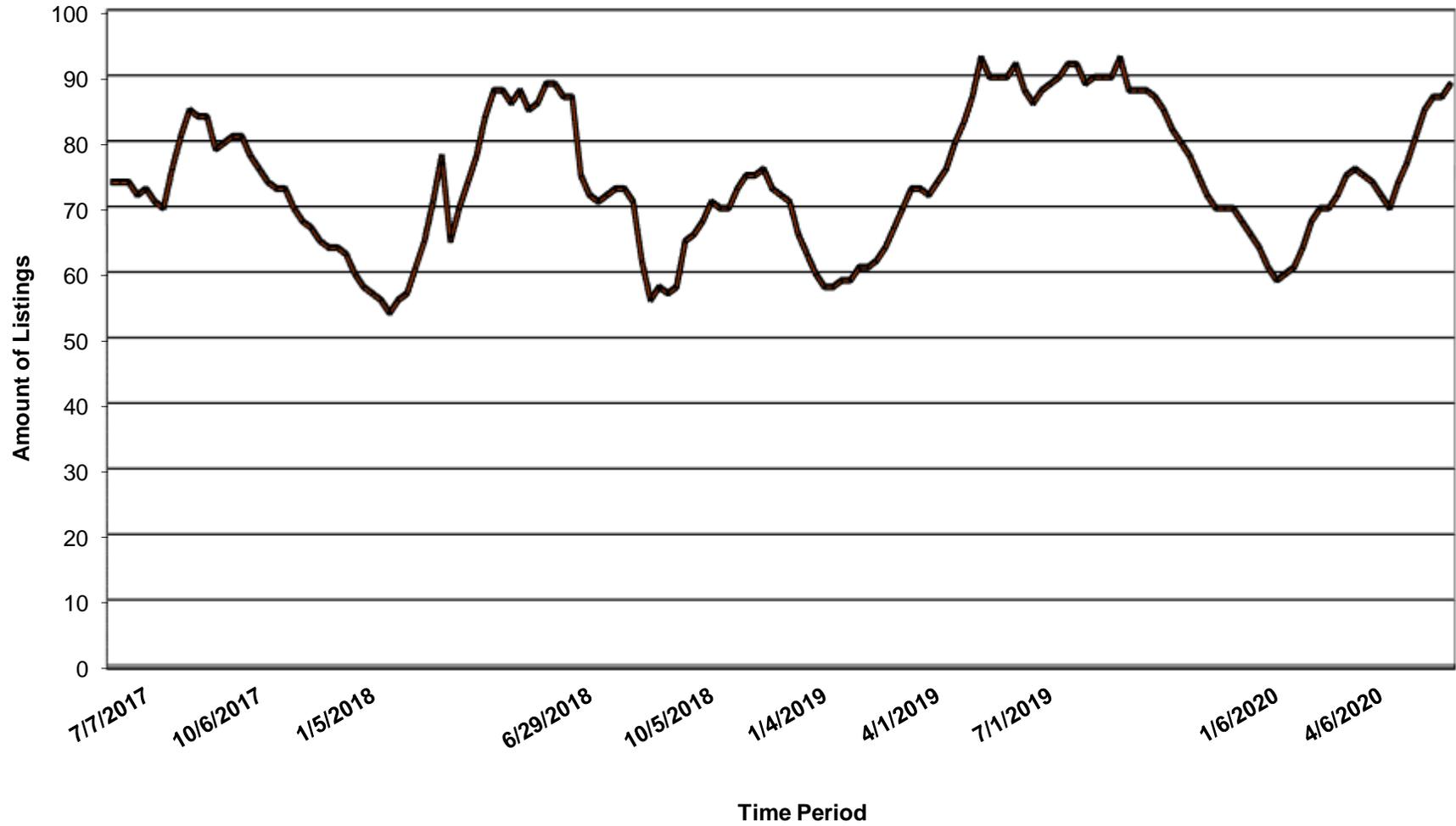
Information is for all types of properties listed under Attached, Property Type 2

### North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

### Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

## NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Detached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	220	180	237	869,048	391,370	674,696	799,600	650,750	628,981
Feb	180	181	240	681,268	649,501	653,972	644,146	612,322	615,769
Mar	321	311	382	718,461	703,927	677,865	680,527	667,918	642,089
Apr	420	420	352	706,895	718,987	696,821	670,164	686,108	658,267
May	492	470	313	760,632	682,155	701,214	727,294	650,513	647,950
Jun	589	503		748,705	748,054		716,304	706,014	
Jul	448	498		704,012	789,209		680,989	749,679	
Aug	485	460		798,817	752,758		757,400	715,382	
Sep	297	315		744,714	652,798		695,209	614,762	
Oct	339	319		690,826	391,071		651,509	653,355	
Nov	315	288		715,022	653,651		674,942	652,091	
Dec	230	280		718,470	625,955		656,558	590,114	
<b>TOTAL</b>	<b>4,414</b>	<b>4,284</b>		<b>762,870</b>	<b>731,812</b>		<b>697,981</b>	<b>671,917</b>	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	149	141	158	575,000	549,450	519,000	560,500	520,000	490,000
Feb	145	144	164	514,950	499,900	537,000	483,000	488,000	514,000
Mar	146	138	160	565,000	519,000	537,000	542,500	500,000	517,500
Apr	110	121	149	549,000	549,500	549,000	530,000	530,000	526,000
May	109	115	120	588,000	550,000	595,000	570,000	530,500	540,000
Jun	96	116		599,900	599,000		580,000	565,000	
Jul	105	90		598,905	625,000		570,000	610,500	
Aug	97	99		635,000	599,250		605,000	579,000	
Sep	104	95		550,000	499,000		528,000	475,000	
Oct	107	150		535,000	535,000		500,000	510,000	
Nov	118	155		550,000	525,000		535,000	504,000	
Dec	128	134		534,500	499,000		507,500	471,500	
<b>TOTAL</b>	<b>113</b>	<b>121</b>		<b>589,000</b>	<b>575,000</b>		<b>550,000</b>	<b>531,500</b>	



NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS  
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	164	154	6.5%	281,232	281,887	-0.2%	267,995	282,995	-5.3%
ANTIOCH	118	146	-19.2%	234,465	232,699	0.8%	228,250	218,000	4.7%
ARLINGTON HEIGHTS	291	284	2.5%	388,919	394,501	-1.4%	363,300	352,750	3.0%
BARRINGTON AREA	245	205	19.5%	532,856	584,199	-8.8%	480,000	499,900	-4.0%
BARTLETT	174	167	4.2%	306,932	313,291	-2.0%	294,750	300,000	-1.8%
BEACH PARK	43	52	-17.3%	186,203	180,817	3.0%	189,900	182,250	4.2%
BUFFALO GROVE	128	137	-6.6%	362,558	350,697	3.4%	342,500	337,500	1.5%
CAROL STREAM	97	129	-24.8%	289,826	277,439	4.5%	275,000	270,000	1.9%
CARPENTERSVILLE	117	108	8.3%	218,488	205,419	6.4%	204,000	179,000	14.0%
CHICAGO - ALBANY PARK	133	46	189.1%	367,609	438,579	-16.2%	350,000	407,500	-14.1%
CHICAGO - DUNNING	86	158	-45.6%	870,065	302,842	187.3%	767,500	290,000	164.7%
CHICAGO - EDGEWATER		23	-100.0%		724,735	-100.0%		650,000	-100.0%
CHICAGO - IRVING PARK	142	120	18.3%	299,349	548,123	-45.4%	290,000	535,000	-45.8%
CHICAGO - LAKE VIEW	60	55	9.1%	1,838,524	1,479,593	24.3%	1,550,000	1,425,000	8.8%
CHICAGO - LINCOLN PARK	11	73	-84.9%	2,047,321	1,811,266	13.0%	1,550,000	1,575,000	-1.6%
CHICAGO - LINCOLN SQUARE	51	49	4.1%	1,410,015	883,519	59.6%	1,250,000	740,000	68.9%
CHICAGO - LOGAN SQUARE	59	89	-33.7%	988,424	764,416	29.3%	980,000	738,000	32.8%
CHICAGO - NEAR NORTH SIDE	48	7	585.7%	428,175	2,002,055	-78.6%	404,950	1,512,500	-73.2%
CHICAGO - NEAR WEST SIDE	23	16	43.8%	742,999	649,460	14.4%	695,000	525,000	32.4%
CHICAGO - PORTAGE PARK	93	156	-40.4%	553,826	367,770	50.6%	541,000	355,000	52.4%
CHICAGO - ROGERS PARK	47	17	176.5%	397,954	433,397	-8.2%	365,000	457,000	-20.1%
CHICAGO - UPTOWN	24	9	166.7%	763,563	955,506	-20.1%	837,500	880,000	-4.8%
CHICAGO - WEST RIDGE	11	62	-82.3%	958,864	391,792	144.7%	900,000	363,750	147.4%
CHICAGO - WEST TOWN	7	87	-92.0%	461,812	1,026,517	-55.0%	500,000	920,000	-45.7%
DE KALB	116	133	-12.8%	167,861	159,250	5.4%	161,500	152,000	6.3%
DEERFIELD	107	124	-13.7%	565,756	582,298	-2.8%	495,000	526,000	-5.9%
DES PLAINES	164	177	-7.3%	292,691	301,616	-3.0%	286,000	295,000	-3.1%
ELGIN	397	415	-4.3%	256,401	248,181	3.3%	235,000	240,000	-2.1%
ELK GROVE VILLAGE	91	92	-1.1%	307,587	310,023	-0.8%	305,000	296,000	3.0%
EVANSTON	174	166	4.8%	613,638	544,451	12.7%	553,500	465,000	19.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS  
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
FOX LAKE	29	42	-31.0%	222,069	206,586	7.5%	149,000	201,750	-26.1%
GLENCOE	47	63	-25.4%	1,052,748	1,083,183	-2.8%	874,000	837,500	4.4%
GOLF-GLENVIEW	201	183	9.8%	629,079	642,063	-2.0%	562,500	525,000	7.1%
GREEN OAKS-LIBERTYVILLE	155	131	18.3%	501,397	503,005	-0.3%	448,500	458,000	-2.1%
GREENWOOD- WOODSTOCK	144	180	-20.0%	242,811	242,354	0.2%	220,000	233,750	-5.9%
GURNEE	131	159	-17.6%	292,488	286,826	2.0%	292,500	284,900	2.7%
HAINESVILLE-GRAYSLAKE	217	211	2.8%	232,084	225,374	3.0%	228,500	217,500	5.1%
HANOVER PARK	85	92	-7.6%	239,658	230,488	4.0%	244,000	230,500	5.9%
HIGHLAND PARK	152	130	16.9%	549,085	561,476	-2.2%	481,500	467,550	3.0%
HIGHWOOD	9	6	50.0%	243,222	411,067	-40.8%	215,000	287,450	-25.2%
HOFFMAN ESTATES	187	174	7.5%	316,940	319,021	-0.7%	312,500	300,930	3.8%
INGLESIDE	62	53	17.0%	204,279	200,728	1.8%	200,450	183,000	9.5%
INVERNESS	24	36	-33.3%	568,458	597,513	-4.9%	575,000	571,250	0.7%
ISLAND LAKE	46	49	-6.1%	216,678	201,567	7.5%	211,250	183,000	15.4%
KENILWORTH	6	9	-33.3%	1,116,083	1,176,278	-5.1%	974,500	1,240,000	-21.4%
LAKE BLUFF	60	42	42.9%	698,583	584,041	19.6%	530,000	459,500	15.3%
LAKE FOREST	114	99	15.2%	941,542	928,373	1.4%	760,000	775,000	-1.9%
LAKE IN THE HILLS	113	119	-5.0%	262,232	253,288	3.5%	258,000	249,900	3.2%
LAKE VILLA- LINDENHURST	169	213	-20.7%	250,945	234,456	7.0%	231,000	225,000	2.7%
LAKELAND-CRYSTAL LAKE	300	306	-2.0%	286,766	278,617	2.9%	262,750	255,000	3.0%
LINCOLNSHIRE	23	20	15.0%	496,652	547,695	-9.3%	486,500	494,000	-1.5%
LINCOLNWOOD	46	36	27.8%	443,099	446,183	-0.7%	396,000	397,500	-0.4%
LONG GROVE-LAKE ZURICH- HAWTHORN W	215	232	-7.3%	453,742	454,366	-0.1%	433,000	448,750	-3.5%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	312	295	5.8%	223,083	218,149	2.3%	215,500	198,000	8.8%
METTAWA	2	0	0.0%	676,500	0	0.0%	676,500	0	0.0%
MORTON GROVE	106	106	0.0%	351,954	334,138	5.3%	325,000	312,500	4.0%
MT. PROSPECT	159	196	-18.9%	352,125	351,916	0.1%	326,500	327,750	-0.4%
MUNDELEIN	132	131	0.8%	294,637	307,342	-4.1%	270,750	290,000	-6.6%
NAPERVILLE	574	602	-4.7%	484,018	477,014	1.5%	435,000	438,950	-0.9%
NILES	86	90	-4.4%	324,874	343,846	-5.5%	314,500	326,500	-3.7%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS  
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
NORTH CHICAGO	19	32	-40.6%	118,705	100,699	17.9%	120,000	108,300	10.8%
NORTHBROOK	128	150	-14.7%	579,266	640,078	-9.5%	525,000	604,750	-13.2%
NORTHFIELD	15	28	-46.4%	479,967	836,911	-42.7%	500,000	704,500	-29.0%
OAKWOOD HILLS - CARY	125	124	0.8%	254,972	274,310	-7.0%	250,000	261,750	-4.5%
PALATINE	182	218	-16.5%	354,786	351,699	0.9%	322,225	314,500	2.5%
PARK CITY -WAUKEGAN	155	154	0.6%	148,937	136,932	8.8%	143,900	135,000	6.6%
PARK RIDGE	182	199	-8.5%	498,348	457,825	8.9%	460,000	423,000	8.7%
PRAIRIE VIEW	30	4	0.0%	833,305	279,500	0.0%	618,282	280,500	0.0%
PROSPECT HEIGHTS	23	35	-34.3%	339,980	344,261	-1.2%	325,000	310,000	4.8%
ROLLING MEADOWS	59	61	-3.3%	264,577	268,500	-1.5%	248,000	244,900	1.3%
ROUND LAKE	164	225	-27.1%	190,857	169,226	12.8%	192,500	174,000	10.6%
SCHAUMBURG	168	186	-9.7%	340,088	332,069	2.4%	324,500	320,500	1.2%
SKOKIE	137	171	-19.9%	347,039	353,907	-1.9%	335,000	340,000	-1.5%
STREAMWOOD	123	135	-8.9%	230,499	224,379	2.7%	220,500	211,000	4.5%
SYCAMORE	85	96	-11.5%	230,927	233,806	-1.2%	217,000	231,750	-6.4%
VERNON HILLS	58	70	-17.1%	386,659	483,328	-20.0%	392,500	447,500	-12.3%
WADSWORTH - OLD MILL CREEK	33	33	0.0%	332,288	300,465	10.6%	300,000	288,500	4.0%
WAUCONDA	72	83	-13.3%	269,532	250,756	7.5%	258,125	256,000	0.8%
WHEELING	36	46	-21.7%	258,433	269,766	-4.2%	246,900	245,500	0.6%
WILMETTE	115	151	-23.8%	818,659	777,244	5.3%	699,000	675,000	3.6%
WINNETKA	78	84	-7.1%	1,115,897	1,465,988	-23.9%	939,500	1,282,500	-26.7%
WINTHROP HARBOR	34	34	0.0%	172,594	179,906	-4.1%	175,800	171,200	2.7%
ZION	120	116	3.4%	120,874	141,415	-14.5%	115,000	139,950	-17.8%

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## NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	100	97	114	315,071	293,282	277,915	299,985	280,440	265,776
Feb	99	100	120	325,966	287,249	315,368	314,708	275,303	302,229
Mar	154	137	163	291,051	311,521	299,903	280,503	300,798	287,785
Apr	190	195	160	320,916	326,338	319,352	311,949	316,098	308,687
May	246	250	109	308,621	296,782	314,505	298,639	287,427	301,275
Jun	221	247		305,885	315,032		296,034	305,331	
Jul	212	216		299,575	319,191		290,732	307,662	
Aug	204	201		310,043	310,450		297,092	299,190	
Sep	163	176		312,740	301,168		300,405	290,634	
Oct	141	186		317,238	305,498		304,762	294,272	
Nov	139	136		341,505	296,847		327,436	285,175	
Dec	119	144		306,749	313,139		294,397	301,526	
<b>TOTAL</b>	2,043	2,133		317,258	315,077		299,448	297,016	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	87	89	116	264,500	249,000	245,000	250,000	241,000	229,250
Feb	110	85	124	299,000	244,950	262,500	277,500	230,000	243,000
Mar	89	100	124	249,900	250,000	260,000	245,000	240,000	253,000
Apr	84	87	88	287,000	289,000	292,000	275,000	279,000	277,500
May	68	85	111	279,000	249,950	279,900	268,500	241,250	270,000
Jun	58	80		259,900	275,000		250,000	265,000	
Jul	54	73		264,906	285,000		256,250	266,500	
Aug	80	68		280,000	270,000		273,989	260,500	
Sep	69	89		269,900	259,000		260,000	253,250	
Oct	80	78		269,000	264,950		250,000	253,500	
Nov	72	94		280,000	285,175		271,000	251,875	
Dec	88	92		259,900	249,499		250,000	240,750	
<b>TOTAL</b>	76	84		275,000	269,000		258,000	251,875	

## Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
<b>Jan</b>	14	5	3	236,607	280,320	254,966	223,992	263,440	248,800
<b>Feb</b>	5	4	12	270,580	215,900	289,363	260,000	207,225	280,485
<b>Mar</b>	9	8	11	237,955	294,486	364,990	227,611	285,061	338,316
<b>Apr</b>	14	7	3	301,514	271,742	294,933	289,294	260,857	283,000
<b>May</b>	14	15	8	234,221	312,065	360,913	227,482	303,083	328,492
<b>Jun</b>	23	17		324,282	285,000		315,601	274,205	
<b>Jul</b>	14	12		265,828	308,709		256,160	295,590	
<b>Aug</b>	11	10		296,145	310,979		279,227	291,691	
<b>Sep</b>	7	13		328,612	290,568		316,569	278,876	
<b>Oct</b>	5	15		276,894	299,073		275,729	284,638	
<b>Nov</b>	7	6		316,085	314,481		308,628	303,665	
<b>Dec</b>	8	41		265,075	543,278		258,437	508,854	
<b>TOTAL</b>	133	123		280,285	293,258		270,384	281,640	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
<b>Jan</b>	124	126	223	227,750	269,000	220,000	211,500	261,000	219,900
<b>Feb</b>	130	83	120	264,900	219,350	314,500	255,000	202,000	297,000
<b>Mar</b>	151	107	146	215,000	289,500	364,990	210,000	275,000	350,840
<b>Apr</b>	117	102	143	283,000	230,000	225,000	267,500	222,000	217,500
<b>May</b>	111	94	108	207,450	319,000	372,450	202,000	305,000	336,250
<b>Jun</b>	83	145		300,000	285,000		285,000	275,000	
<b>Jul</b>	78	44		260,850	266,250		252,500	258,750	
<b>Aug</b>	47	153		235,000	287,500		222,500	268,250	
<b>Sep</b>	101	136		265,000	255,000		255,000	246,000	
<b>Oct</b>	38	78		185,000	249,900		182,500	230,000	
<b>Nov</b>	69	116		359,000	302,500		350,000	285,000	
<b>Dec</b>	110	228		234,950	475,000		232,500	452,000	
<b>TOTAL</b>	97	112		262,000	264,900		250,000	257,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS  
YTD

Sales for Attached Single Family - Listed by TOWN

TOWN	Attached Single Family								
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	49	64	-23.4%	189,416	196,027	-3.4%	180,000	191,000	-5.8%
ANTIOCH	9	8	12.5%	150,222	178,125	-15.7%	147,000	180,500	-18.6%
ARLINGTON HEIGHTS	144	191	-24.6%	199,640	193,570	3.1%	178,500	161,000	10.9%
BARRINGTON AREA	37	39	-5.1%	305,693	276,894	10.4%	314,000	257,000	22.2%
BARTLETT	57	89	-36.0%	207,874	200,004	3.9%	213,000	202,900	5.0%
BEACH PARK	12	8	50.0%	143,250	128,950	11.1%	141,000	127,500	10.6%
BUFFALO GROVE	117	144	-18.8%	216,589	216,596	0.0%	205,000	200,750	2.1%
CAROL STREAM	76	76	0.0%	188,124	181,916	3.4%	190,000	177,250	7.2%
CARPENTERSVILLE	47	58	-19.0%	152,877	154,127	-0.8%	153,900	154,500	-0.4%
CHICAGO - ALBANY PARK	61	62	-1.6%	255,075	213,520	19.5%	226,000	210,000	7.6%
CHICAGO - DUNNING	29	47	-38.3%	188,720	184,736	2.2%	205,000	189,000	8.5%
CHICAGO - EDGEWATER	218	299	-27.1%	262,612	240,844	9.0%	237,250	215,000	10.3%
CHICAGO - IRVING PARK	91	102	-10.8%	265,626	228,531	16.2%	230,000	207,500	10.8%
CHICAGO - LAKE VIEW	667	724	-7.9%	427,462	395,338	8.1%	409,900	346,500	18.3%
CHICAGO - LINCOLN PARK	418	481	-13.1%	561,200	598,389	-6.2%	483,500	507,000	-4.6%
CHICAGO - LINCOLN SQUARE	115	162	-29.0%	348,667	354,578	-1.7%	315,000	318,750	-1.2%
CHICAGO - LOGAN SQUARE	197	275	-28.4%	442,647	441,160	0.3%	426,500	420,000	1.5%
CHICAGO - LOOP	201	278	-27.7%	409,367	416,695	-1.8%	329,000	324,500	1.4%
CHICAGO - NEAR NORTH SIDE	717	948	-24.4%	566,269	630,333	-10.2%	402,500	395,000	1.9%
CHICAGO - NEAR SOUTH SIDE	213	280	-23.9%	426,450	459,417	-7.2%	366,700	385,000	-4.8%
CHICAGO - NEAR WEST SIDE	329	417	-21.1%	427,777	458,032	-6.6%	351,000	386,500	-9.2%
CHICAGO - PORTAGE PARK	37	32	15.6%	220,585	170,838	29.1%	182,000	149,500	21.7%
CHICAGO - ROGERS PARK	143	182	-21.4%	181,779	190,320	-4.5%	169,000	174,250	-3.0%
CHICAGO - UPTOWN	260	348	-25.3%	300,772	278,329	8.1%	296,250	260,000	13.9%
CHICAGO - WEST RIDGE	105	144	-27.1%	164,219	155,203	5.8%	148,187	144,000	2.9%
CHICAGO - WEST TOWN	611	629	-2.9%	524,540	490,317	7.0%	500,000	470,000	6.4%
DEERFIELD	31	39	-20.5%	252,705	261,628	-3.4%	243,850	260,000	-6.2%
DEKALB	25	29	-13.8%	148,358	150,669	-1.5%	146,700	150,000	-2.2%
DES PLAINES	183	237	-22.8%	188,579	186,110	1.3%	177,000	172,000	2.9%
ELGIN	149	157	-5.1%	173,368	169,291	2.4%	174,900	168,000	4.1%
ELK GROVE VILLAGE	68	68	0.0%	184,106	169,252	8.8%	180,500	172,000	4.9%
EVANSTON	187	238	-21.4%	284,268	290,609	-2.2%	265,000	238,500	11.1%
FOX LAKE	45	47	-4.3%	120,685	118,038	2.2%	129,500	134,000	-3.4%
GLENCOE	1	2	-50.0%	335,500	237,500	41.3%	335,500	237,500	41.3%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS  
YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
GOLF-GLENVIEW	101	100	1.0%	311,376	296,802	4.9%	270,000	254,500	6.1%
GREEN OAKS-LIBERTYVILLE	35	45	-22.2%	324,981	273,631	18.8%	310,000	255,000	21.6%
GREENWOOD- WOODSTOCK	31	38	-18.4%	131,275	161,318	-18.6%	129,900	155,250	-16.3%
GURNEE	55	58	-5.2%	158,288	147,517	7.3%	154,900	139,750	10.8%
HAINESVILLE-GRAYSLAKE	76	88	-13.6%	164,746	165,709	-0.6%	163,000	165,000	-1.2%
HANOVER PARK	70	93	-24.7%	170,346	164,114	3.8%	163,200	160,450	1.7%
HIGHLAND PARK	37	45	-17.8%	305,473	349,320	-12.6%	310,000	315,000	-1.6%
HIGHWOOD	4	4	0.0%	366,000	173,625	110.8%	307,000	172,500	78.0%
HOFFMAN ESTATES	65	121	-46.3%	186,576	170,129	9.7%	185,000	161,000	14.9%
INGLESIDE	1	3	-66.7%	195,000	151,683	28.6%	195,000	156,550	24.6%
INVERNESS	4	10	-60.0%	408,375	352,500	15.9%	387,500	364,750	6.2%
ISLAND LAKE	20	15	33.3%	136,220	141,987	-4.1%	137,000	140,000	-2.1%
LAKE BLUFF	14	18	-22.2%	251,321	275,852	-8.9%	205,000	217,500	-5.7%
LAKE FOREST	27	34	-20.6%	551,890	588,211	-6.2%	487,500	570,000	-14.5%
LAKE IN THE HILLS	53	69	-23.2%	167,672	179,225	-6.4%	163,000	168,000	-3.0%
LAKE VILLA- LINDENHURST	17	29	-41.4%	158,124	148,184	6.7%	150,000	139,900	7.2%
LAKEWOOD-CRYSTAL LAKE	76	71	7.0%	175,414	159,304	10.1%	177,500	165,500	7.3%
LINCOLNSHIRE	13	22	-40.9%	344,846	315,926	9.2%	334,000	310,000	7.7%
LINCOLNWOOD	6	11	-45.5%	212,667	246,727	-13.8%	209,000	235,000	-11.1%
LONG GROVE-LAKE ZURICH- HAWTHORN W	22	26	-15.4%	277,291	262,358	5.7%	248,000	258,000	-3.9%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	57	78	-26.9%	143,622	142,649	0.7%	152,550	147,000	3.8%
MORTON GROVE	32	46	-30.4%	248,881	210,876	18.0%	239,500	193,750	23.6%
MT. PROSPECT	81	87	-6.9%	172,905	189,296	-8.7%	155,000	185,000	-16.2%
MUNDELEIN	30	61	-50.8%	200,630	182,369	10.0%	192,500	183,000	5.2%
NAPERVILLE	252	294	-14.3%	250,575	235,528	6.4%	215,500	224,500	-4.0%
NILES	48	51	-5.9%	211,499	208,076	1.6%	226,000	212,000	6.6%
NORTH CHICAGO	1	2	-50.0%	46,000	58,000	-20.7%	46,000	58,000	-20.7%
NORTHBROOK	87	101	-13.9%	317,452	311,638	1.9%	285,000	286,000	-0.3%
NORTHFIELD	12	15	-20.0%	217,958	262,167	-16.9%	207,500	215,000	-3.5%
OAKWOOD HILLS - CARY	44	35	25.7%	183,614	188,988	-2.8%	172,250	173,000	-0.4%
PALATINE	205	262	-21.8%	197,923	185,976	6.4%	184,000	171,500	7.3%
PARK CITY -WAUKEGAN	16	16	0.0%	101,101	105,423	-4.1%	104,712	117,500	-10.9%
PARK RIDGE	51	49	4.1%	339,687	321,670	5.6%	310,000	299,900	3.4%
PROSPECT HEIGHTS	39	50	-22.0%	180,796	174,971	3.3%	149,000	153,200	-2.7%
ROLLING MEADOWS	64	57	12.3%	155,603	163,155	-4.6%	128,750	142,500	-9.6%
ROUND LAKE	84	88	-4.5%	143,007	132,652	7.8%	146,000	136,250	7.2%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

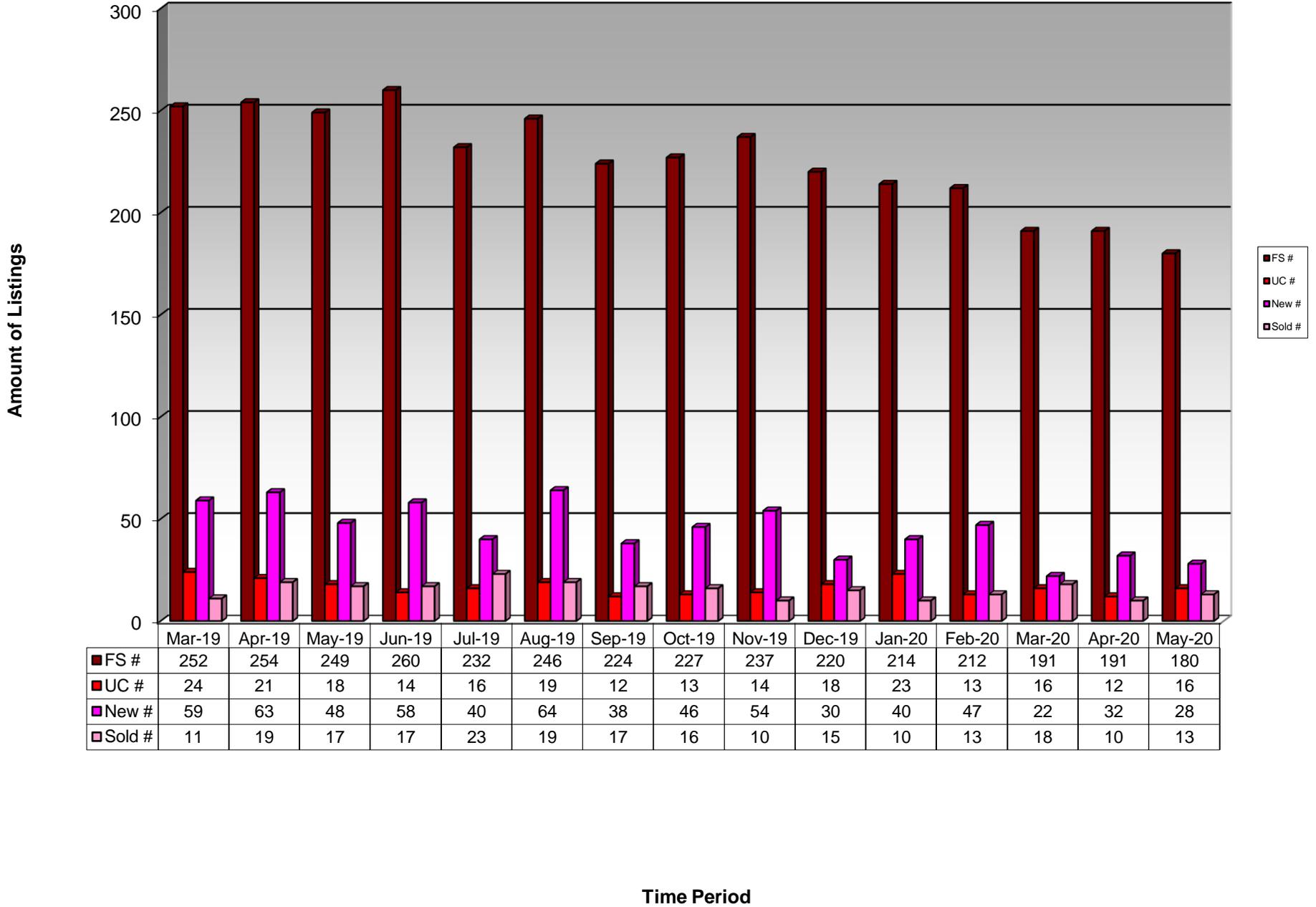
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
SCHAUMBURG	276	301	-8.3%	185,702	180,100	3.1%	172,500	174,000	-0.9%
SKOKIE	81	82	-1.2%	213,153	198,172	7.6%	212,000	195,000	8.7%
STREAMWOOD	89	113	-21.2%	180,722	173,809	4.0%	180,000	171,900	4.7%
SYCAMORE	35	43	-18.6%	152,655	144,621	5.6%	137,000	133,000	3.0%
VERNON HILLS	59	75	-21.3%	220,084	220,149	0.0%	195,000	204,900	-4.8%
WADSWORTH - OLD MILL CREEK	12	14	-14.3%	162,338	131,607	23.4%	163,500	127,000	28.7%
WAUCONDA	15	31	-51.6%	171,167	188,181	-9.0%	162,000	177,000	-8.5%
WHEELING	103	116	-11.2%	188,575	183,409	2.8%	173,000	179,450	-3.6%
WILMETTE	25	26	-3.8%	296,841	367,587	-19.2%	312,000	352,500	-11.5%
WINNETKA	8	6	33.3%	387,250	444,083	-12.8%	365,000	409,750	-10.9%
ZION	2	3	-33.3%	116,500	114,000	2.2%	116,500	115,000	1.3%

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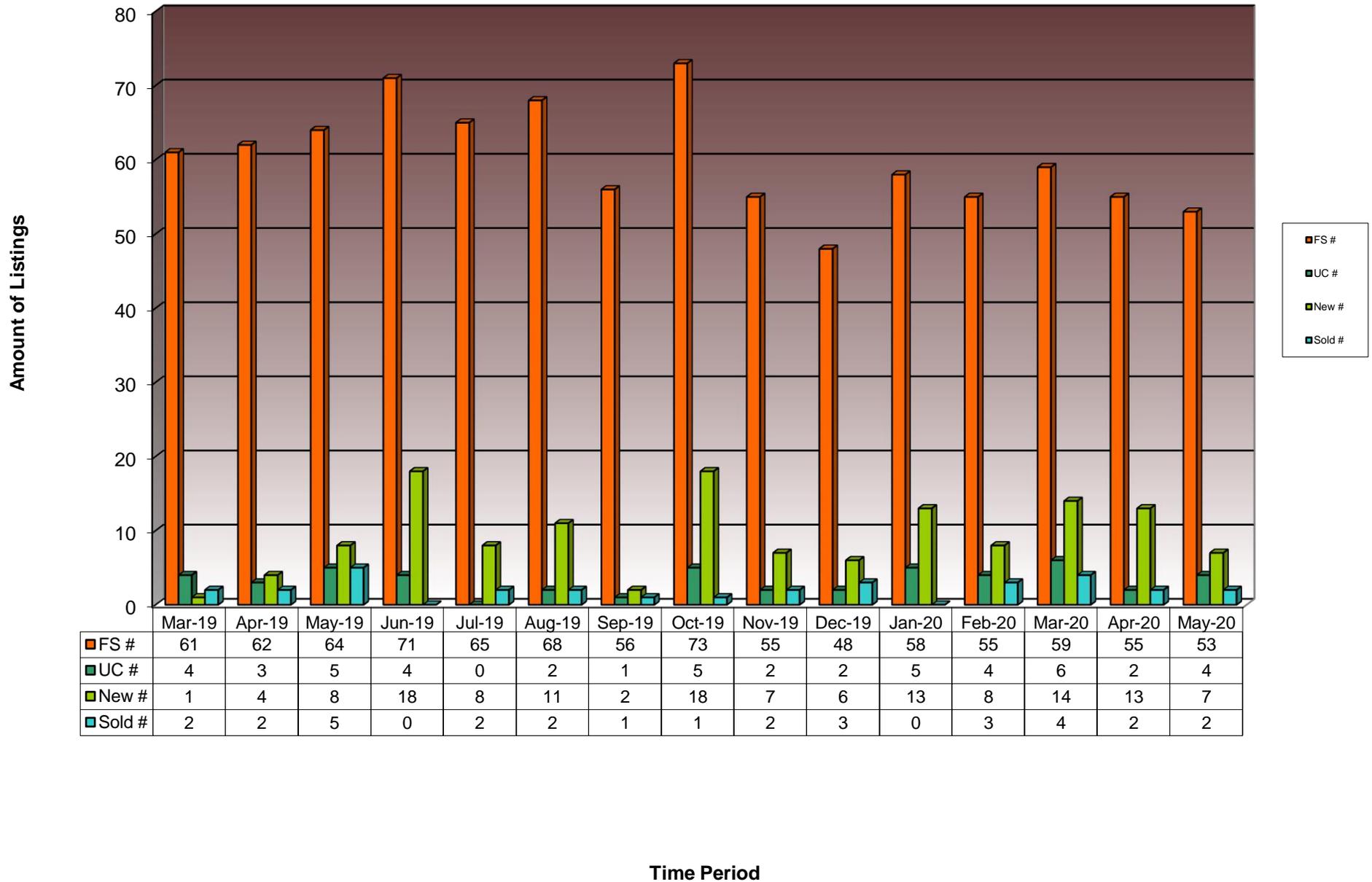
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## North Shore Area New Construction for All Property Types



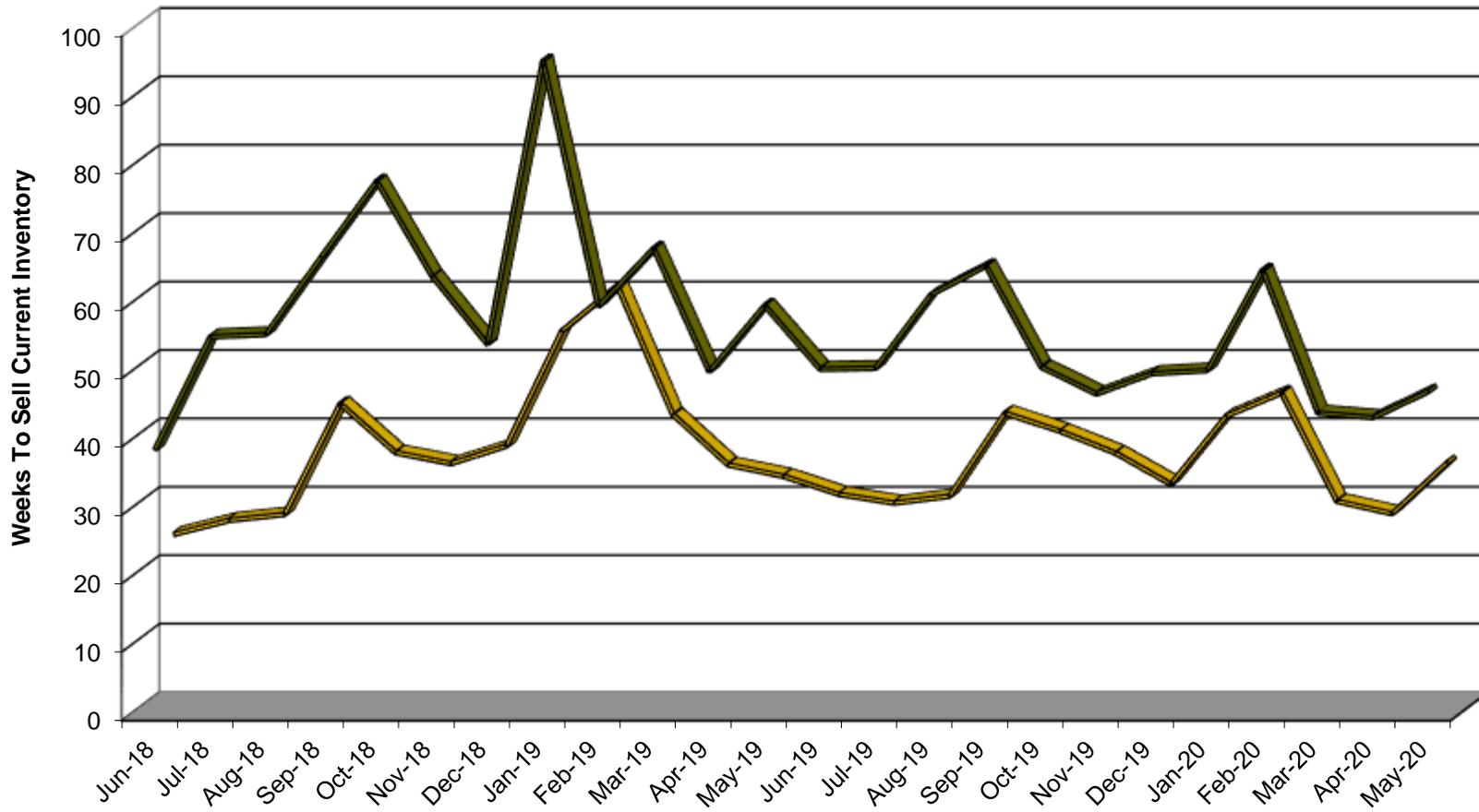
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..  
 Produced by NSBAR from information in MRED

## Barrington Area New Construction for All Property Types

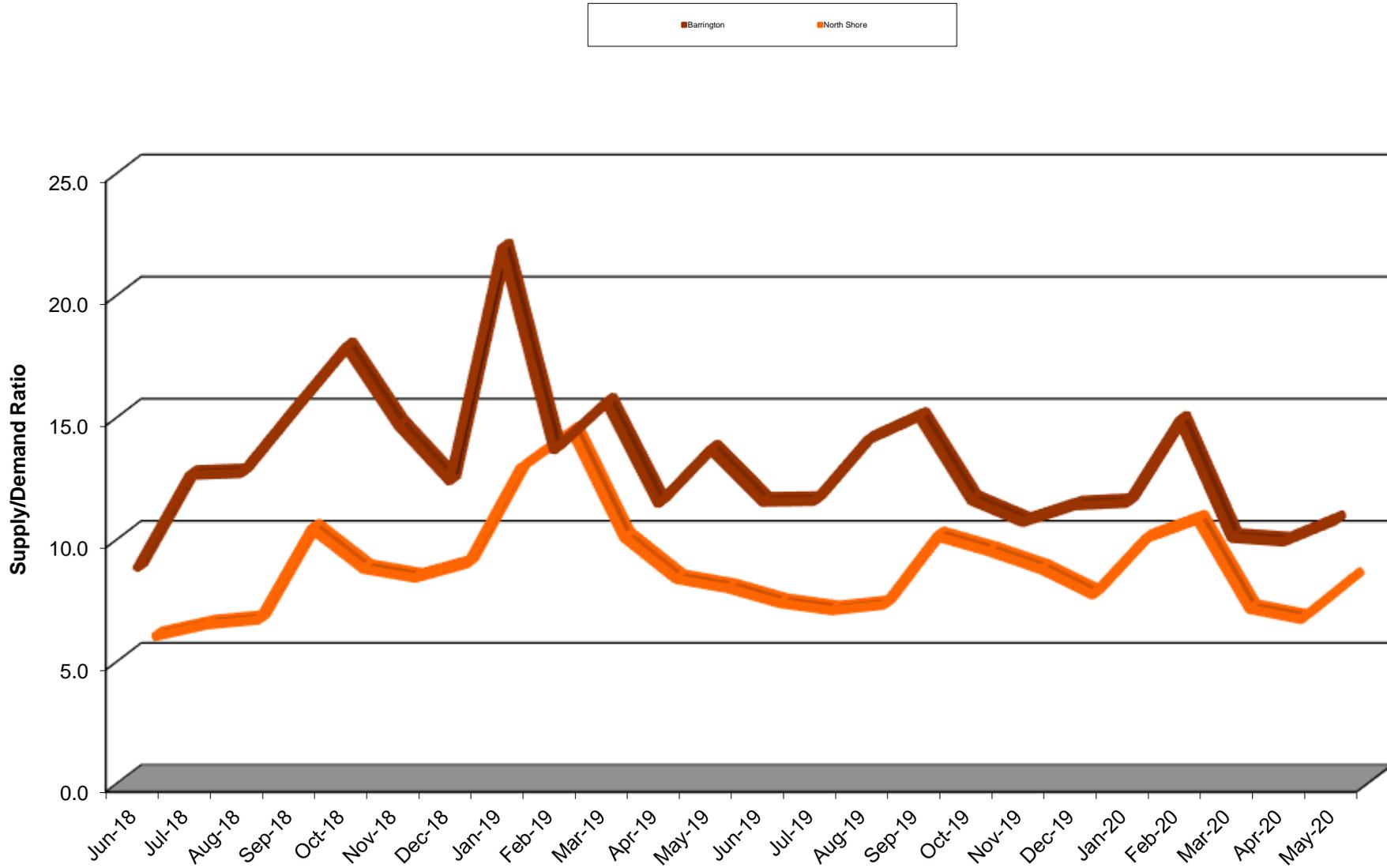


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..  
 Produced by NSBAR from information in MRED

# NSBAR Absorption Rate for Detached Single Family Homes

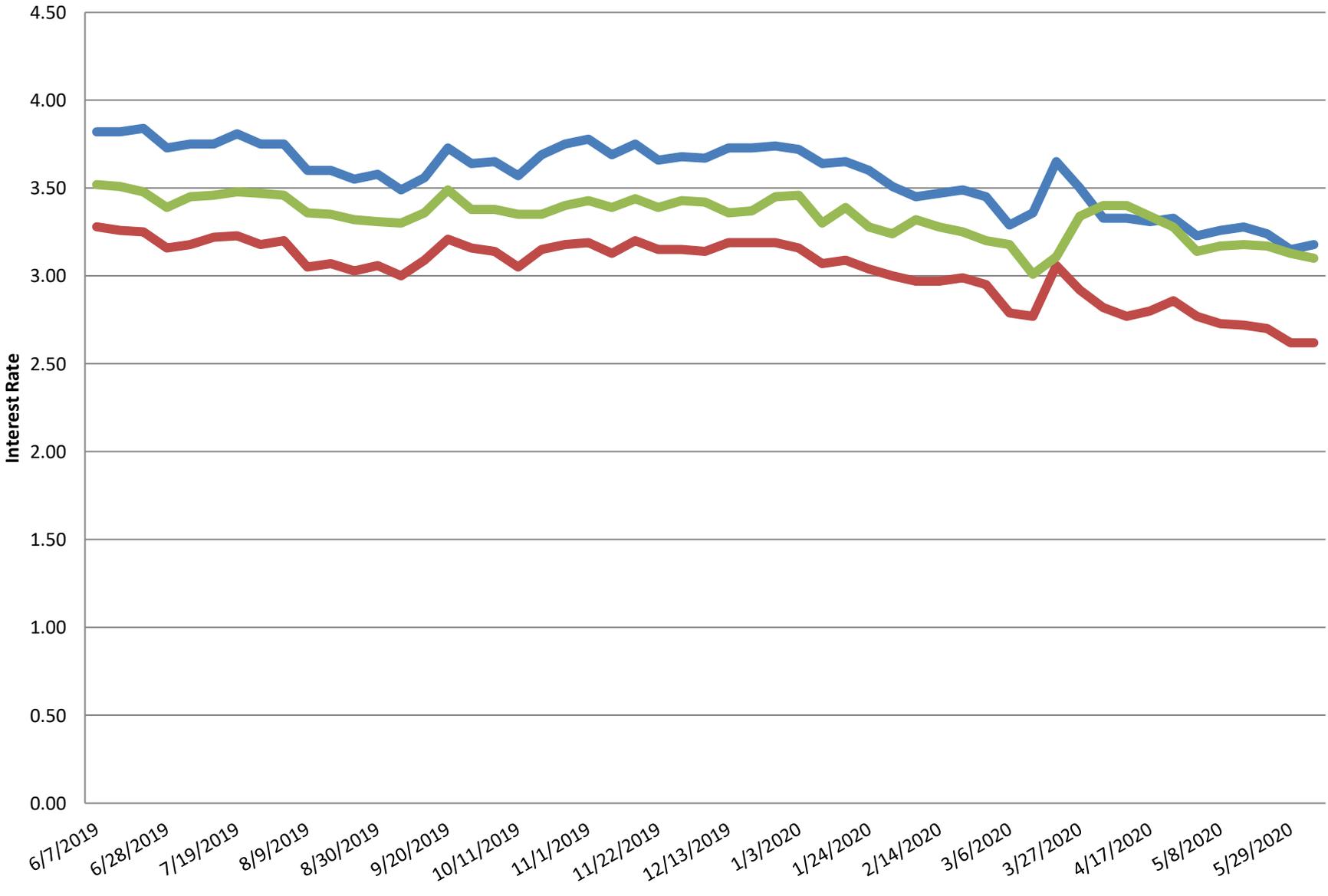
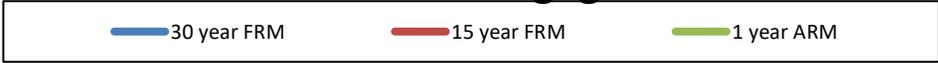


## NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

# Historical Mortgage Rates



## Glossary of Terms and Abbreviations

### Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

### To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

### Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

### Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

### Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

### Statuses for Active Listings

#### ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

**BOMK** - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

**CTG** - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

#### *CONTINGENCY FLAGS*

*A/I* - Attorney Approval/Home Inspection

*CTGO* - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

*FIN* - Financing

*HC\*\** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS\*\** - Buyer has home to sell. Code is followed by number of hours in kick out period

**NEW** - A New listing.

**PCHG** - Price Change: A listing showing a change in list price – new list price is required.

**RACT** Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

**TEMP** - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

**BOMK, NEW, PCHG & RACT** - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

## **OFF-MARKET LISTING**

**Closed** property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

**Expired** listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

**Temporary off the market/withdrawn** is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

**Cancelled** listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

## **OFF MARKET STATUSES**

**CANC** - A Canceled listing - cancellation date is required

**CLSD** - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

**EXP** - An Expired listing.

**PEND** - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

**RNTD** - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

**Median Sale Price** - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

**Average Sale Price** - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

**Days On Market (DOM) or Market Time (MT)** - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

**FS**= For Sale or Active Property

**UC**= Under Contract, Property under contract but has not had all contingencies met.

**OLP** = Original List Price

**LP** = List Price

**LLP** = Last List Price