

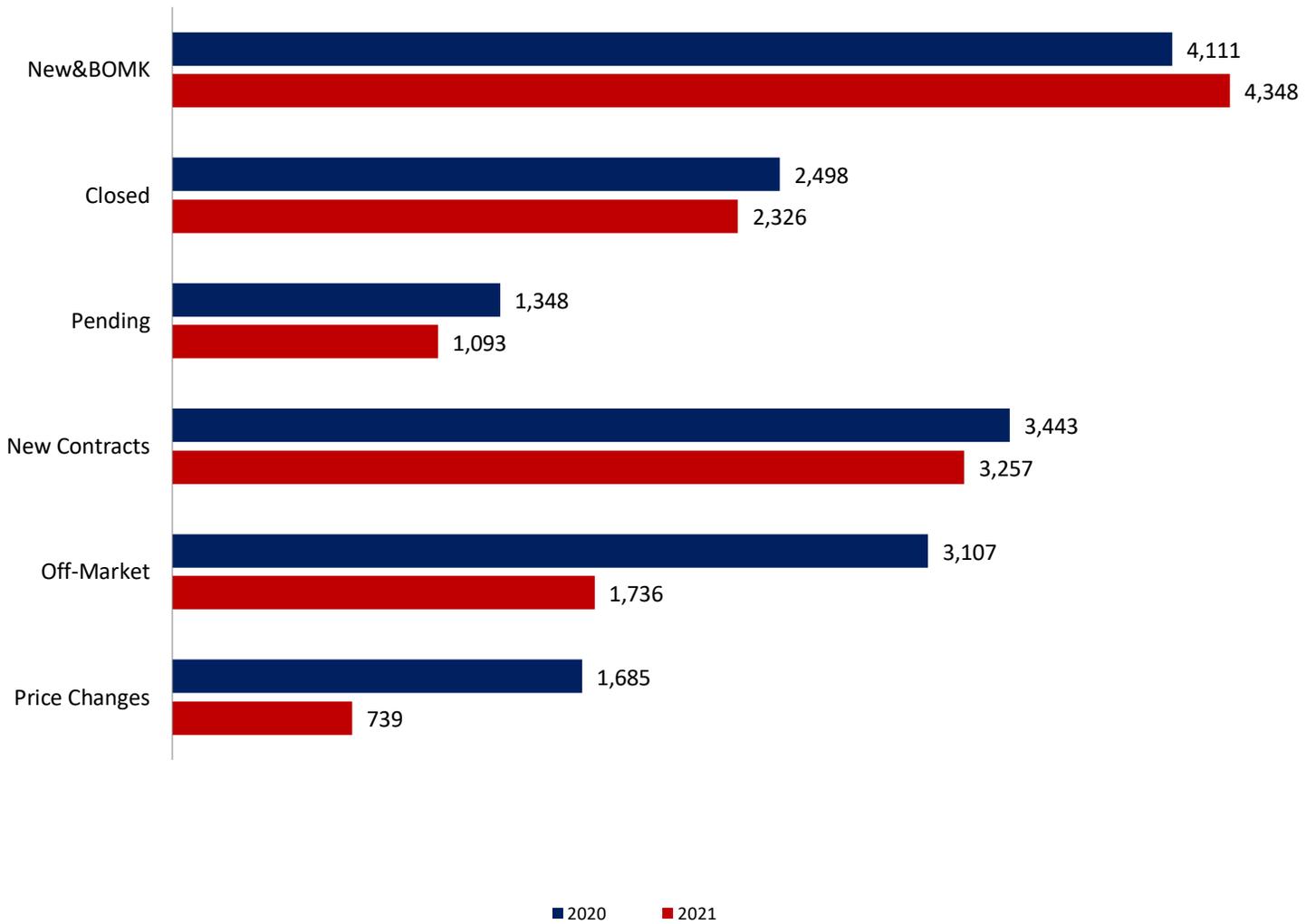


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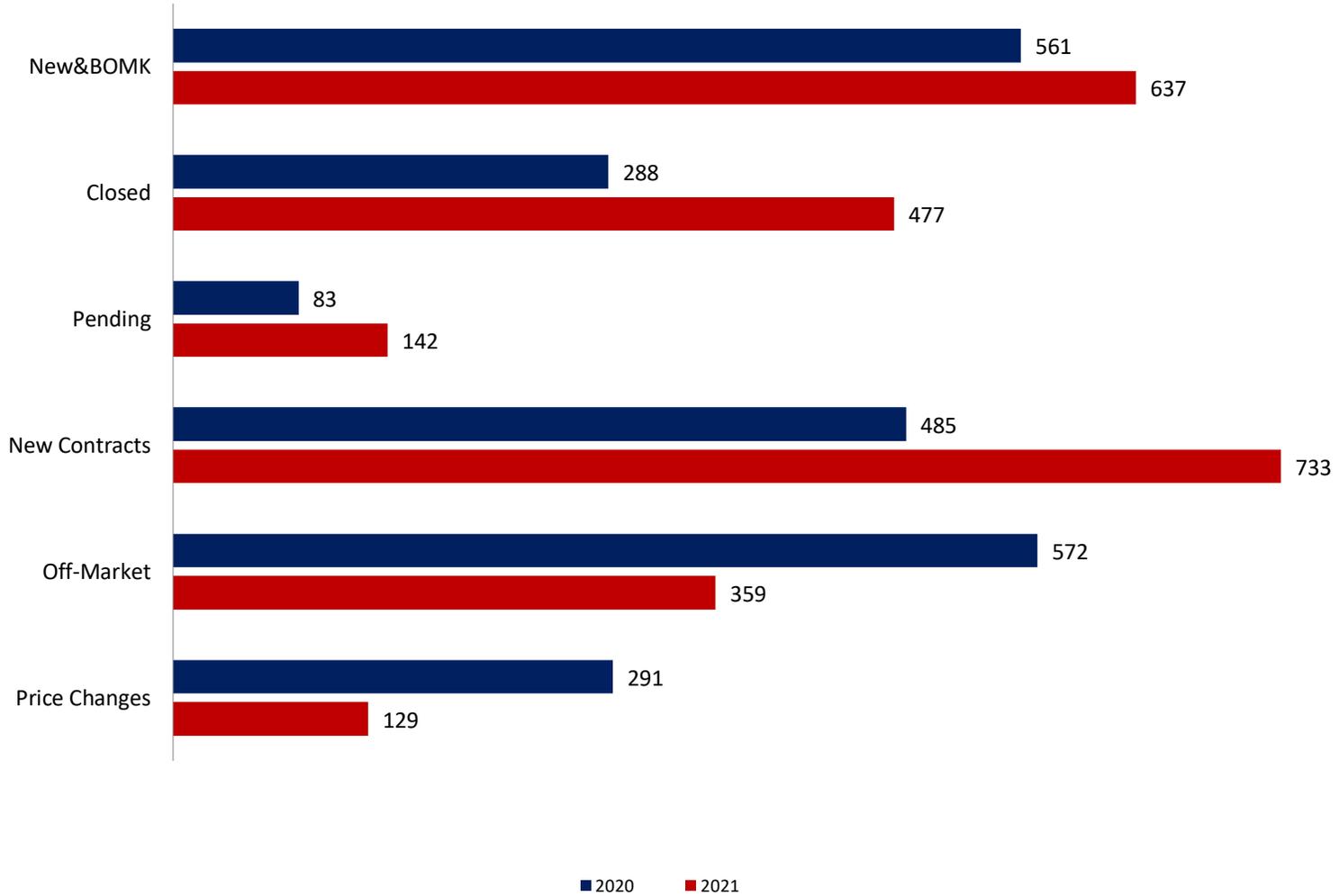
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

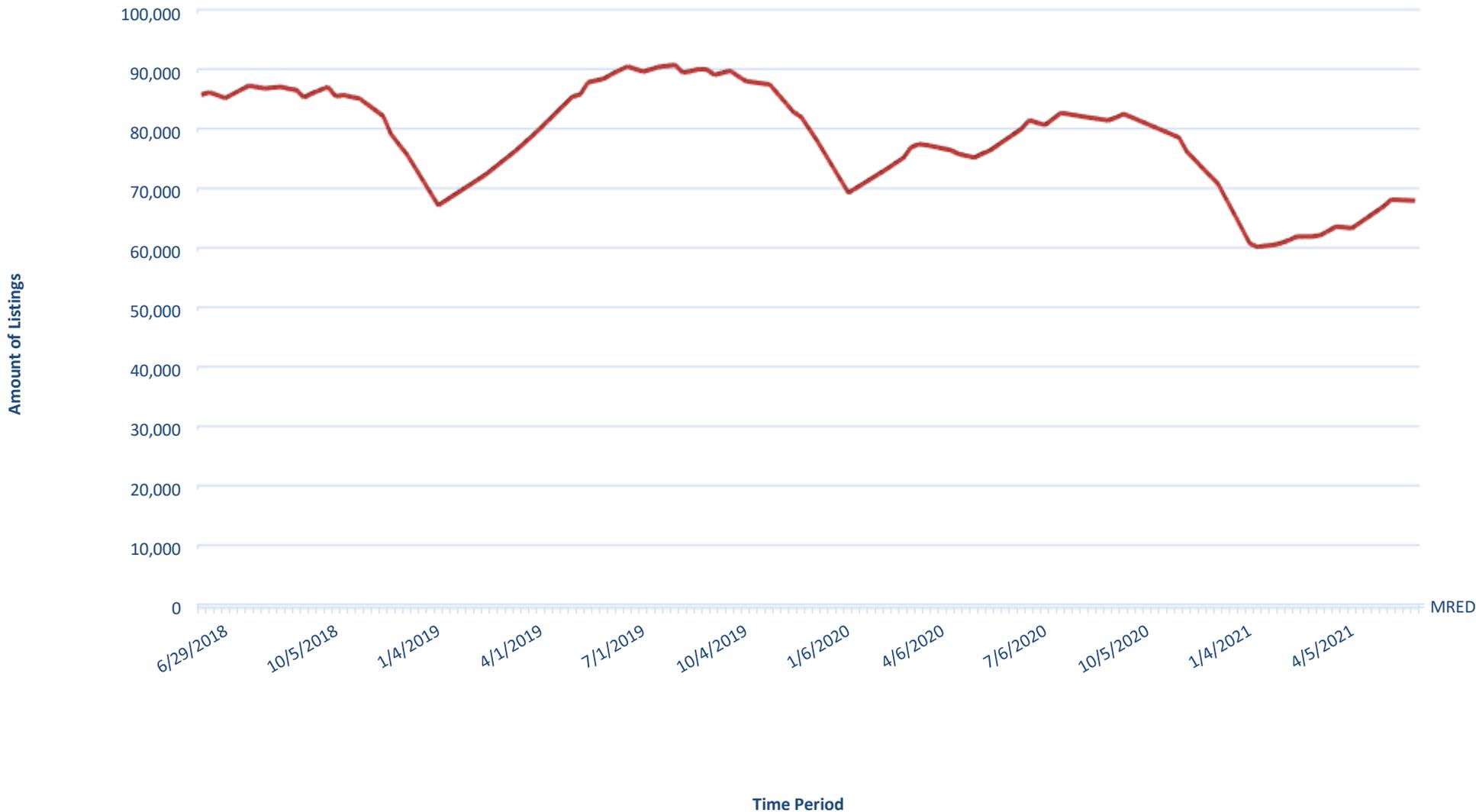
North Shore Area Quick Data



Barrington Area Quick Data

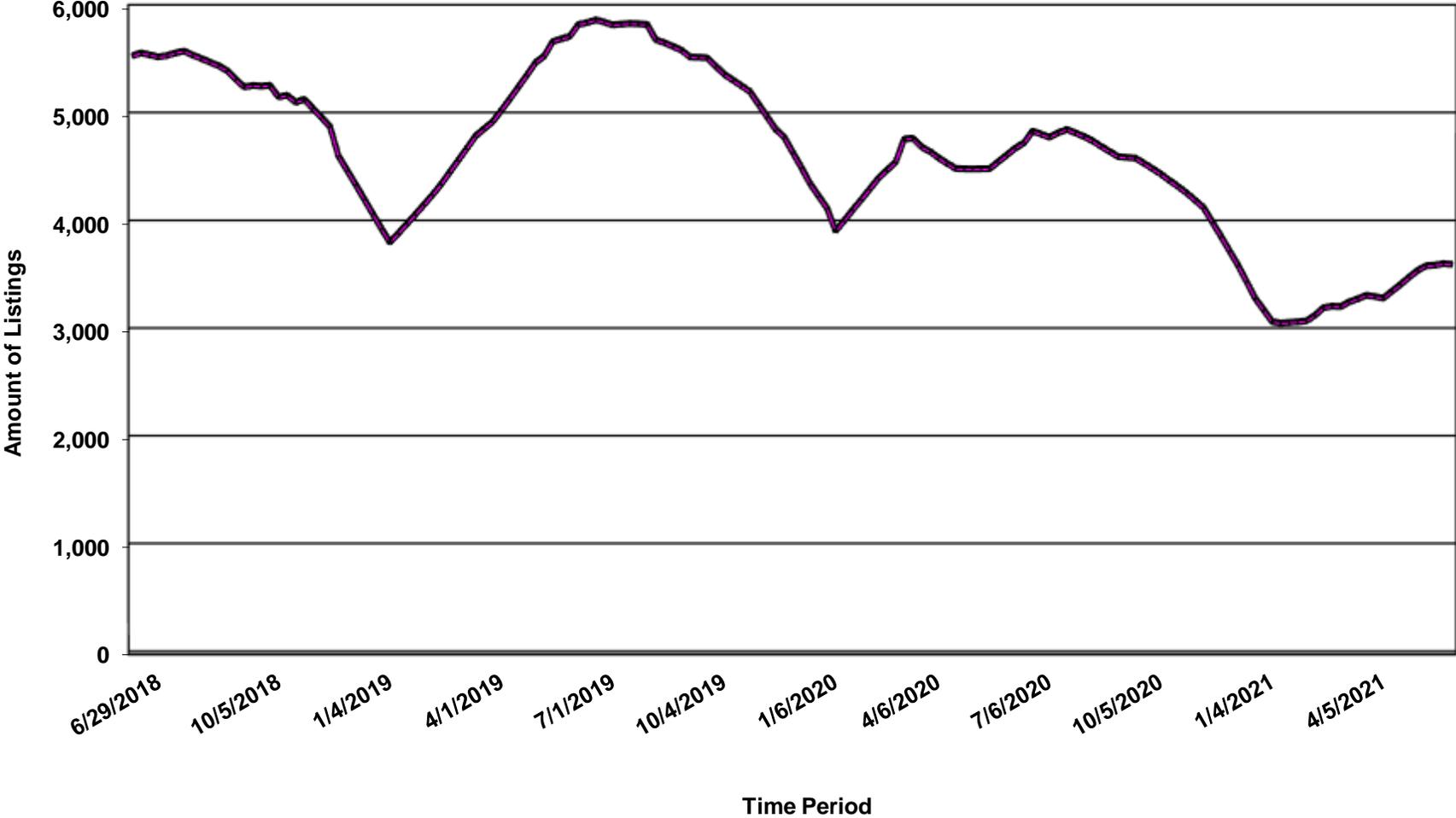


MRED Active Listngs All Property Types

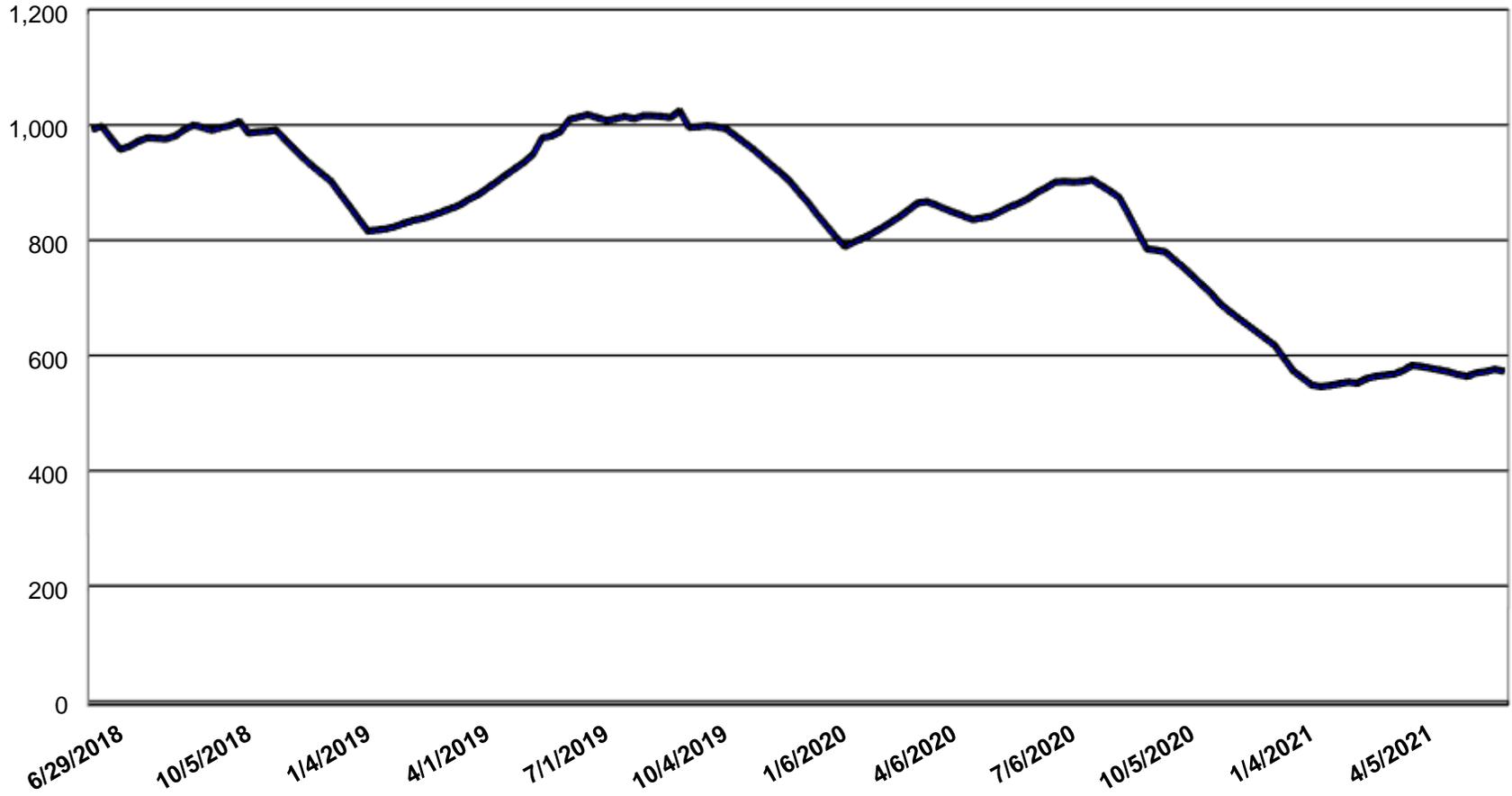


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

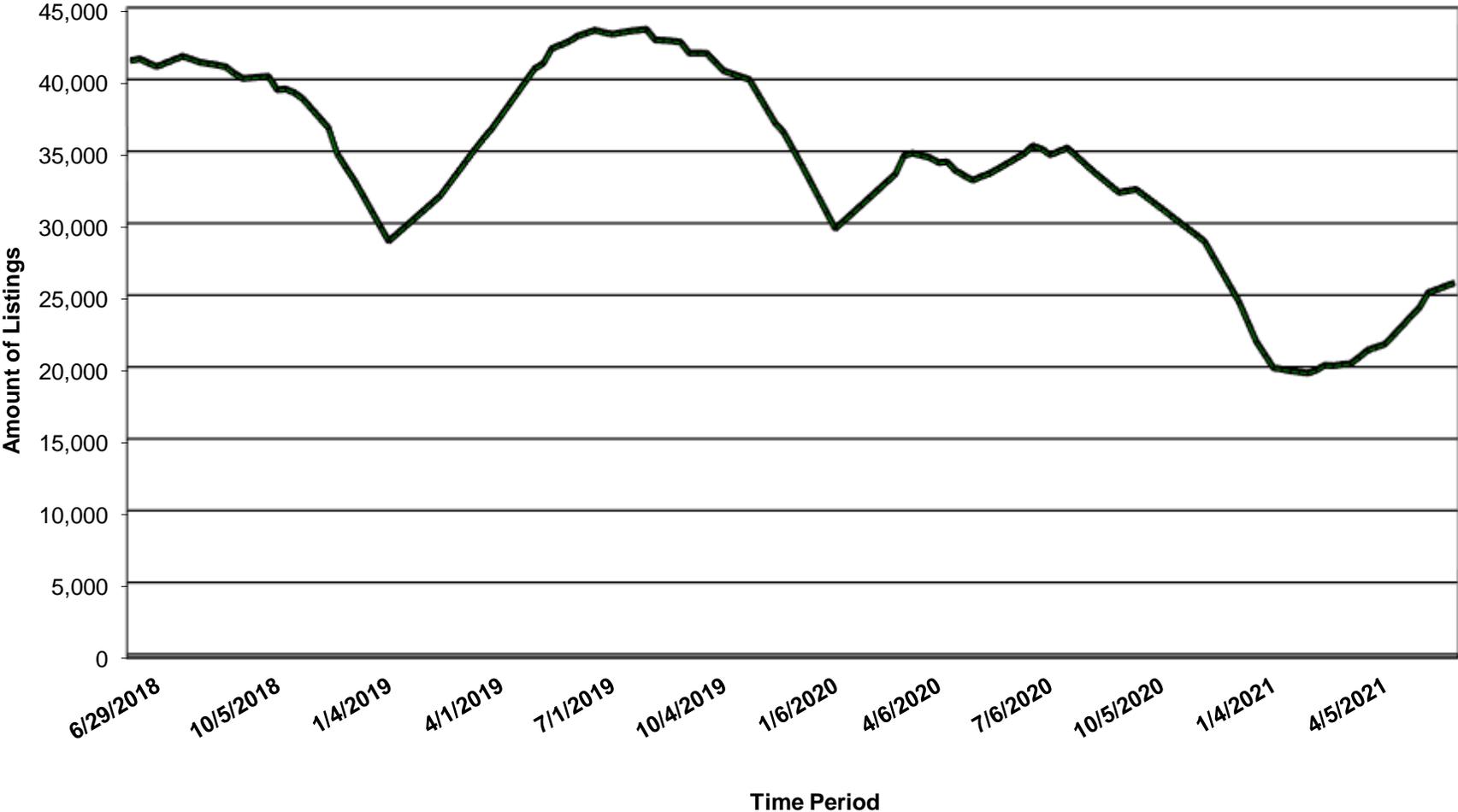
North Shore Area Active Listings All Property Types



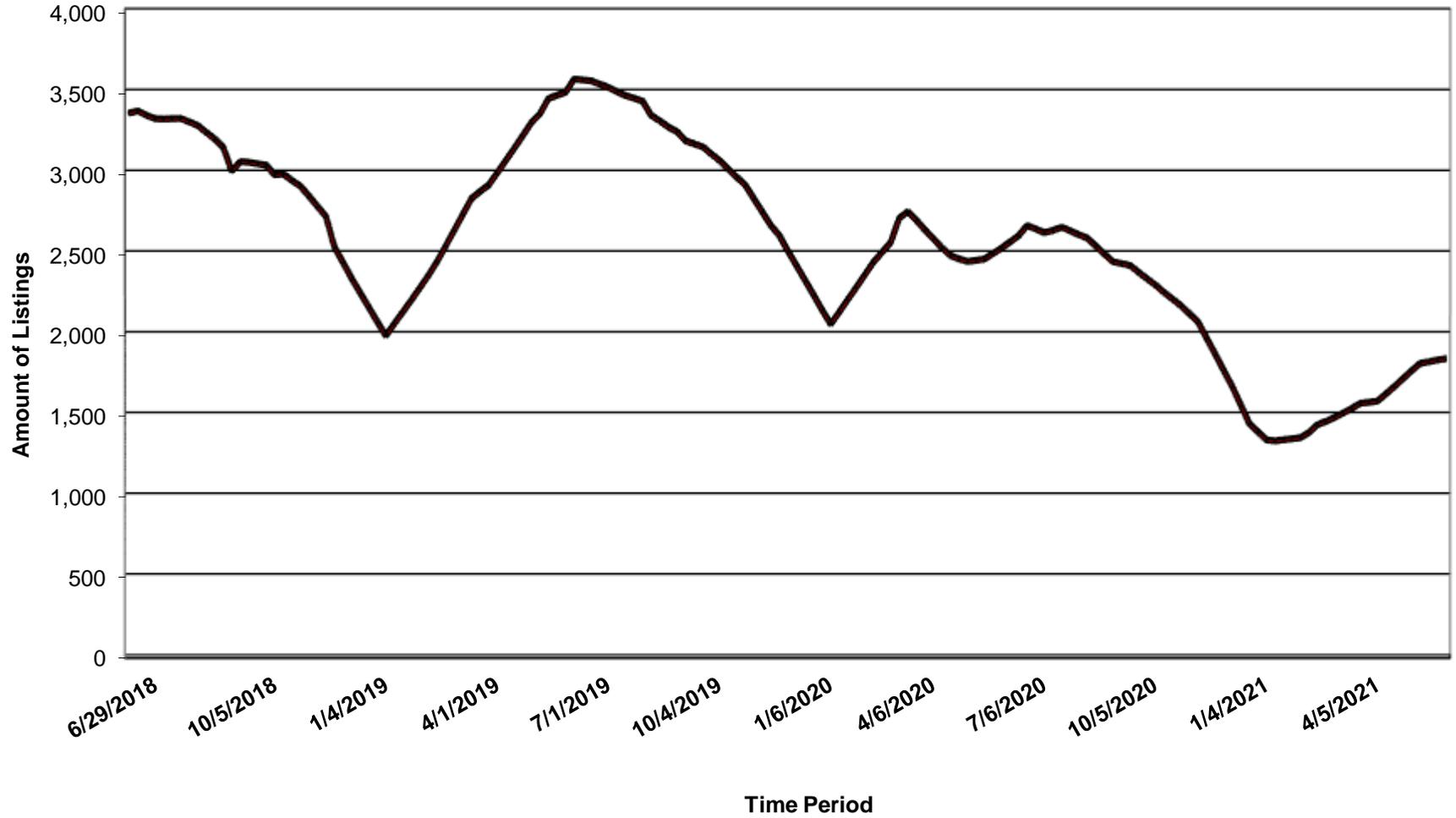
Barrington Area Active Listings - All Property Types



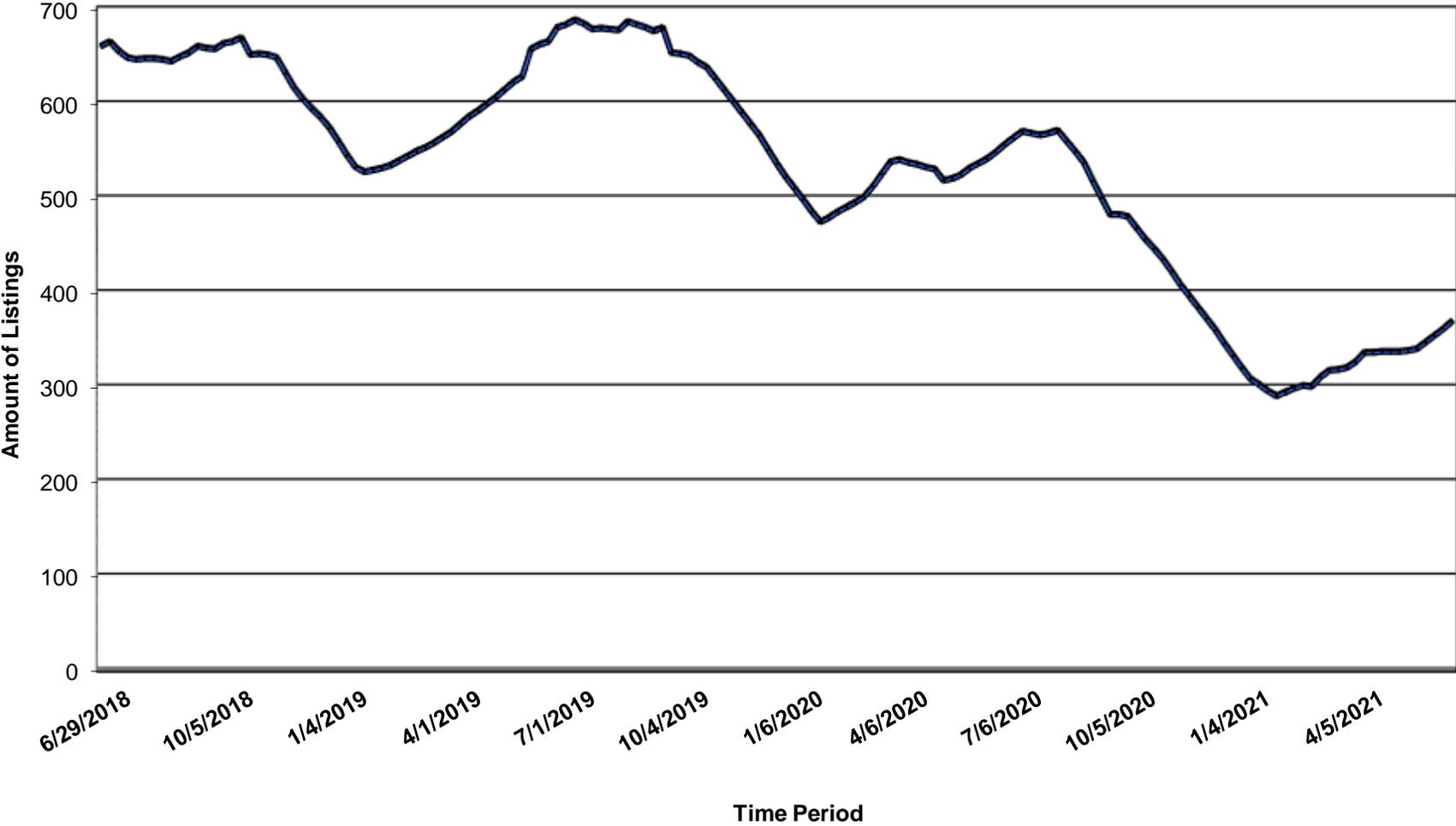
MRED Single Family Homes Active Listings (DE)



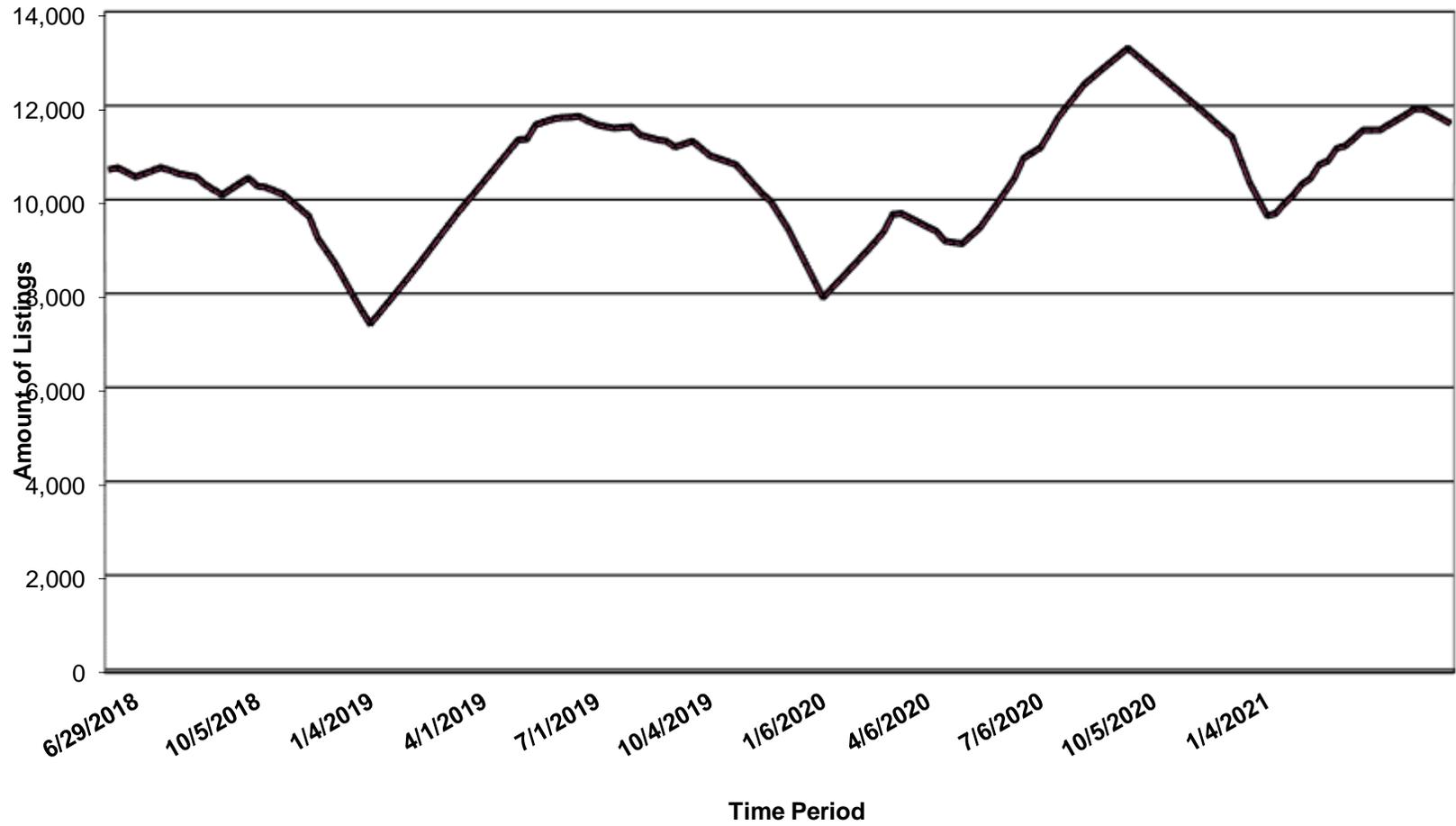
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

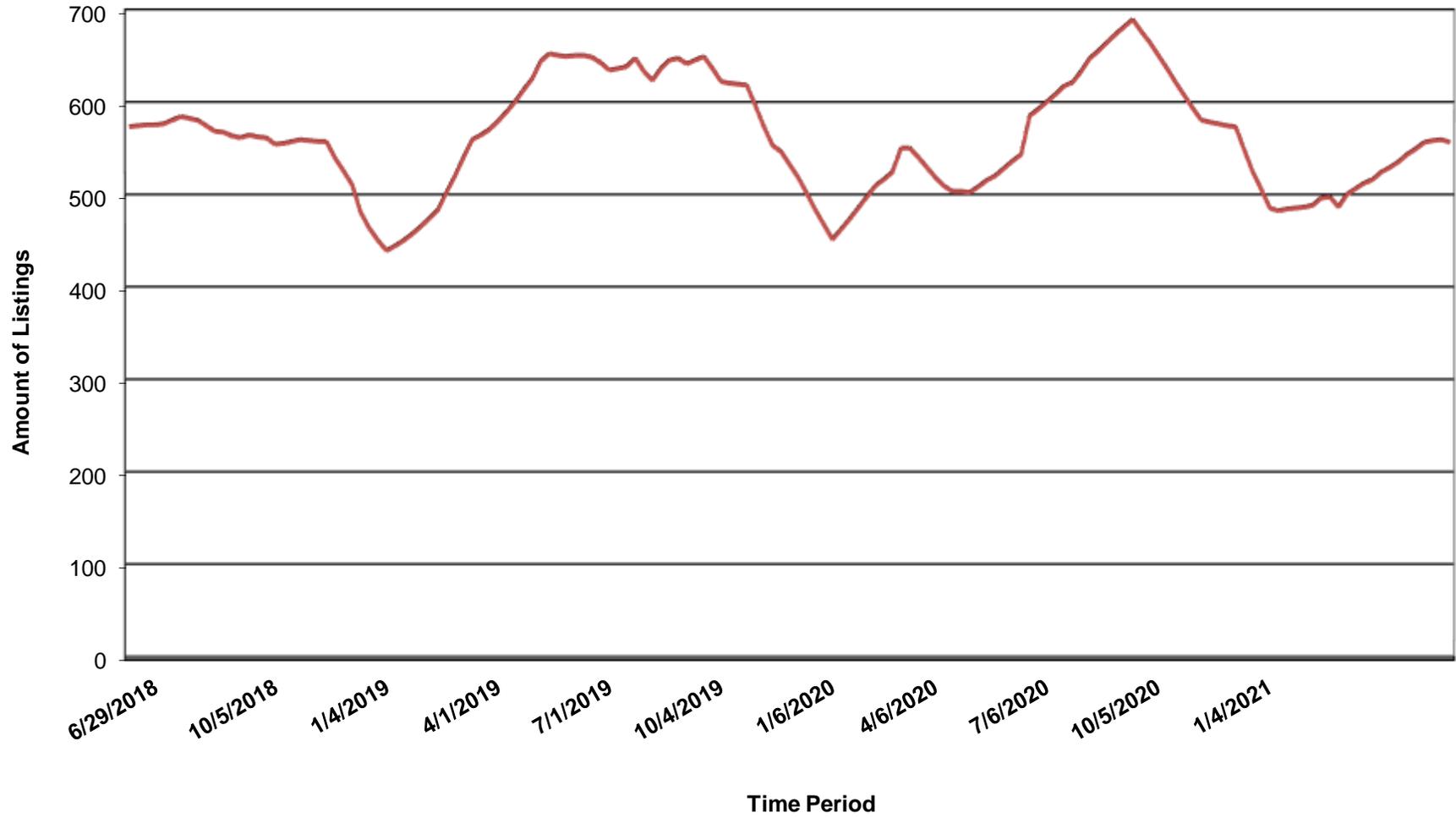


MRED Active Condo Listings(AT-C)



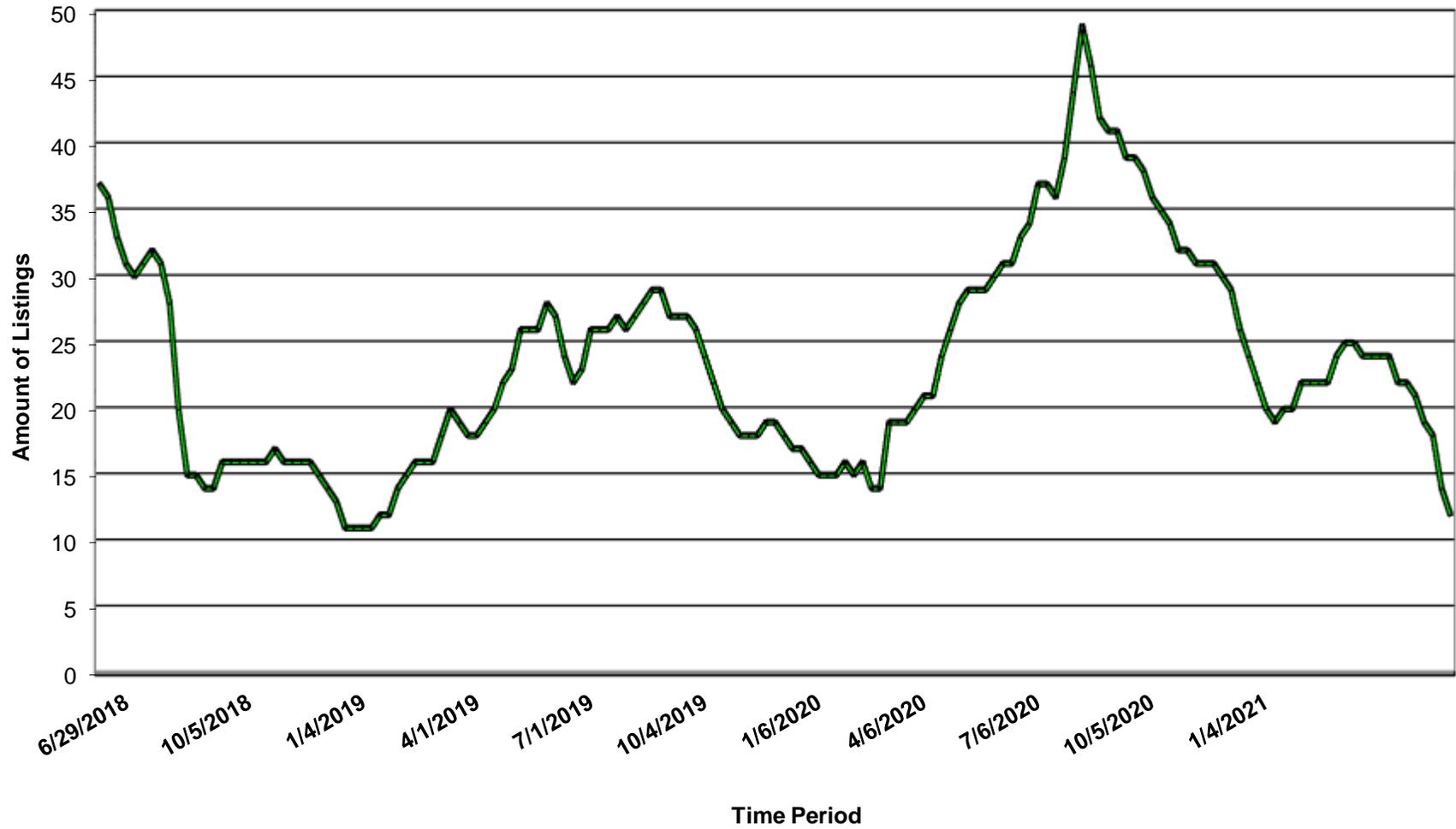
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



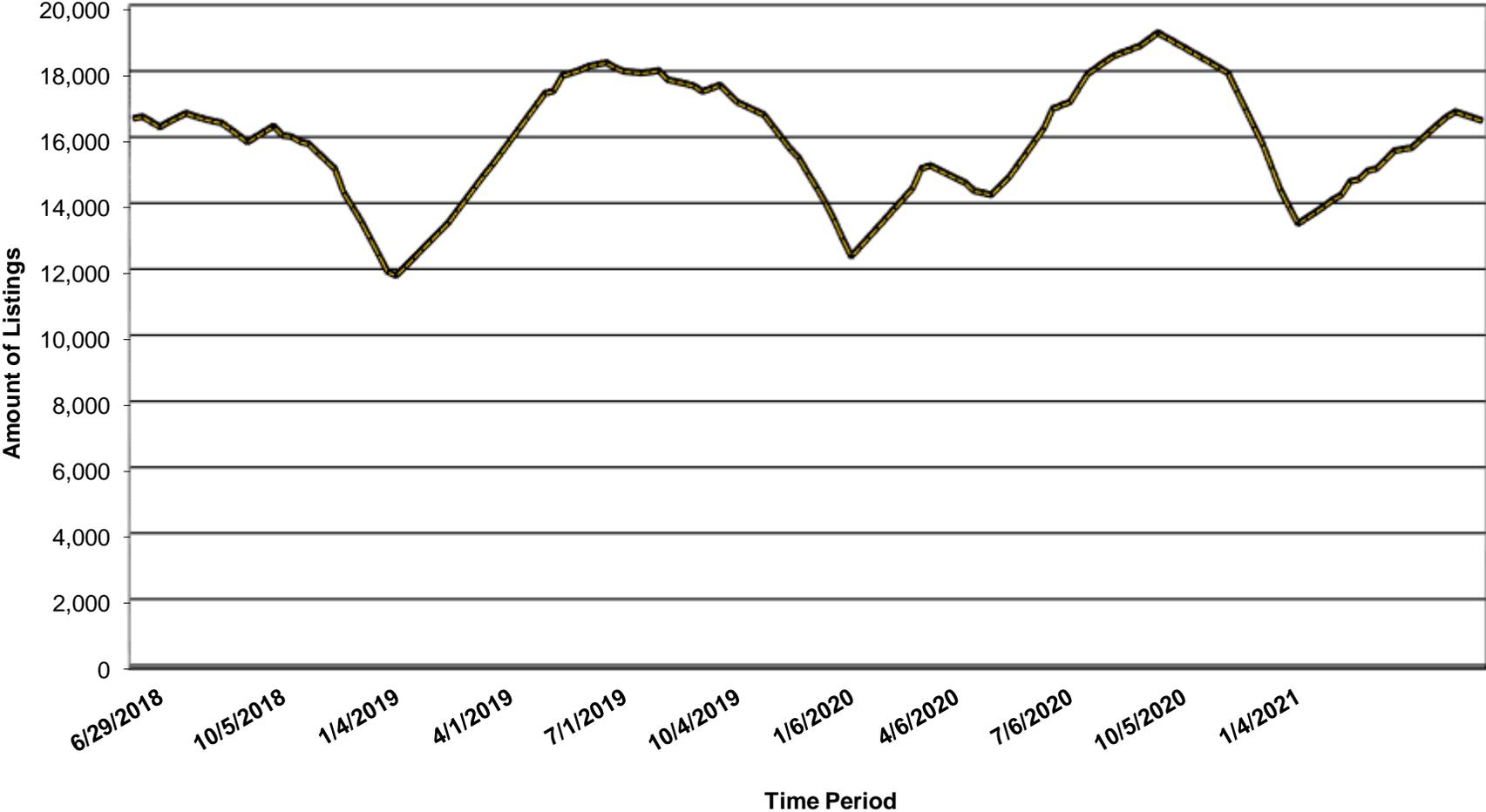
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



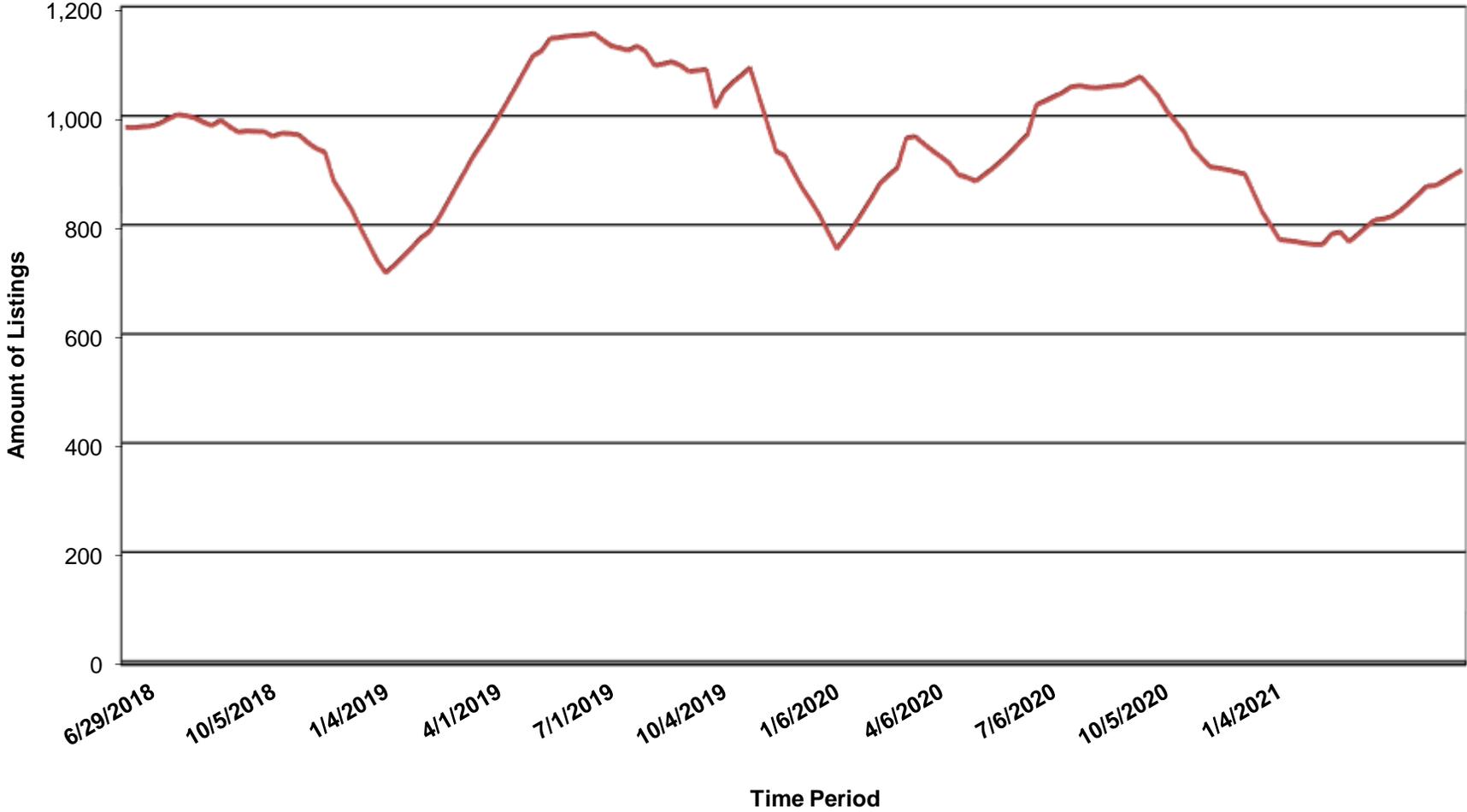
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



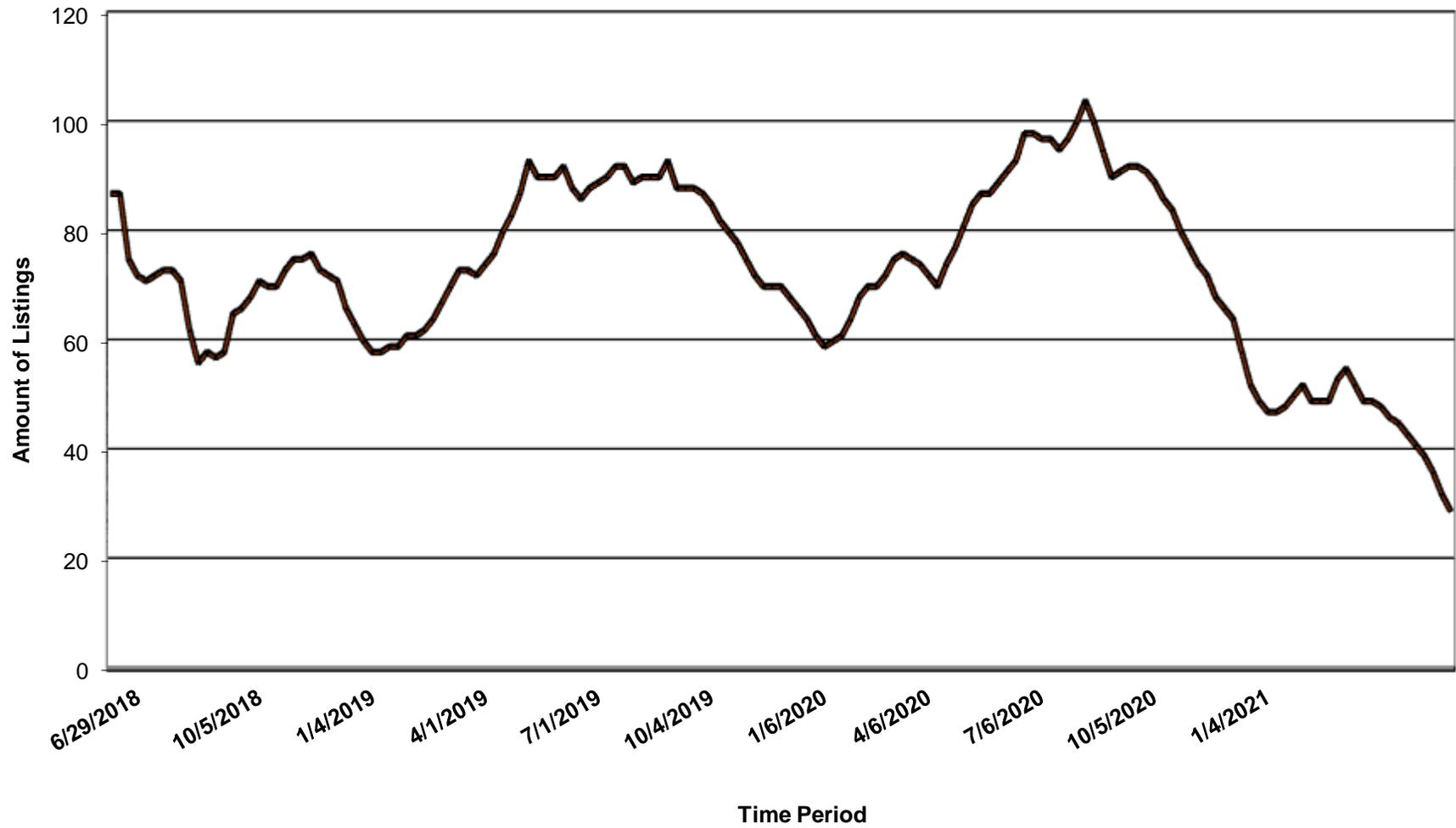
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Detached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	180	237	322	391,370	674,696	748,132	650,750	628,981
Feb	181	240	253	649,501	653,972	754,201	612,322	615,769	727,690
Mar	311	382	439	703,927	677,865	761,428	667,918	642,089	739,786
Apr	420	352	553	718,987	696,821	806,130	686,108	658,267	788,679
May	470	318	559	682,155	701,214	799,483	650,513	647,950	779,202
Jun	503	434		748,054	777,224		706,014	736,421	
Jul	498	597		789,209	787,829		749,679	751,601	
Aug	460	682		752,758	838,693		715,382	799,572	
Sep	315	587		652,798	802,920		614,762	768,517	
Oct	319	578		691,071	813,153		653,355	778,530	
Nov	288	470		653,651	756,728		652,091	728,228	
Dec	280	464		625,955	744,742		590,114	712,851	
TOTAL	4,284	5,341	5,341	731,812	758,818		671,917	722,890	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	141	158	106	549,450	519,000	596,950	520,000	490,000
Feb	144	164	128	499,900	537,000	585,000	488,000	514,000	570,000
Mar	138	160	94	519,000	537,000	618,500	500,000	517,500	606,000
Apr	121	149	85	549,500	549,000	689,000	530,000	526,000	675,000
May	115	120	71	550,000	595,000	675,000	530,500	540,000	655,000
Jun	116	126		599,000	599,999		565,000	582,000	
Jul	90	117		625,000	615,000		610,500	603,000	
Aug	99	124		599,250	656,000		579,000	635,000	
Sep	95	110		499,000	599,900		475,000	592,000	
Oct	150	83		535,000	649,950		510,000	636,250	
Nov	155	99		525,000	589,450		504,000	570,000	
Dec	134	97		499,000	575,000		471,500	556,500	
TOTAL	121	120		575,000	600,000		531,500	575,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	184	165	11.5%	335,467	281,284	19.3%	329,250	268,000	22.9%
ANTIOCH	199	118	68.6%	285,086	234,465	21.6%	256,500	228,250	12.4%
ARLINGTON HEIGHTS	384	292	31.5%	456,877	389,042	17.4%	408,250	363,650	12.3%
BARRINGTON AREA	360	245	46.9%	645,047	532,836	21.1%	595,500	480,000	24.1%
BARTLETT	188	174	8.0%	349,647	306,932	13.9%	335,500	294,750	13.8%
BEACH PARK	63	43	46.5%	216,714	186,203	16.4%	212,888	189,900	12.1%
BUFFALO GROVE	188	128	46.9%	401,930	362,558	10.9%	384,000	342,500	12.1%
CAROL STREAM	118	97	21.6%	331,825	289,826	14.5%	320,000	275,000	16.4%
CARPENTERSVILLE	104	117	-11.1%	241,290	218,488	10.4%	214,000	204,000	4.9%
CHICAGO - ALBANY PARK	55	49	12.2%	525,063	427,937	22.7%	520,000	409,900	26.9%
CHICAGO - DUNNING	192	142	35.2%	352,050	299,349	17.6%	345,450	290,000	19.1%
CHICAGO - EDGEWATER	27	23	17.4%	990,870	742,999	33.4%	925,000	695,000	33.1%
CHICAGO - IRVING PARK	116	93	24.7%	636,557	553,826	14.9%	605,950	541,000	12.0%
CHICAGO - LAKE VIEW	69	51	35.3%	1,410,620	1,410,015	0.0%	1,460,000	1,250,000	16.8%
CHICAGO - LINCOLN PARK	115	60	91.7%	2,111,910	1,838,524	14.9%	1,700,000	1,550,000	9.7%
CHICAGO - LINCOLN SQUARE	62	24	158.3%	944,151	763,563	23.7%	866,750	837,500	3.5%
CHICAGO - LOGAN SQUARE	120	86	39.5%	940,553	870,065	8.1%	872,500	767,500	13.7%
CHICAGO - NEAR NORTH SIDE	15	11	36.4%	2,150,633	2,047,321	5.0%	1,850,000	1,550,000	19.4%
CHICAGO - NEAR WEST SIDE	19	7	171.4%	637,058	461,812	37.9%	615,800	500,000	23.2%
CHICAGO - PORTAGE PARK	194	133	45.9%	396,241	367,609	7.8%	370,000	350,000	5.7%
CHICAGO - ROGERS PARK	14	15	-6.7%	535,179	479,967	11.5%	525,500	500,000	5.1%
CHICAGO - UPTOWN	17	11	54.5%	1,205,596	958,864	25.7%	1,262,625	900,000	40.3%
CHICAGO - WEST RIDGE	43	47	-8.5%	432,297	397,954	8.6%	425,000	365,000	16.4%
CHICAGO - WEST TOWN	112	59	89.8%	1,048,768	988,424	6.1%	956,875	980,000	-2.4%
DE KALB	125	116	7.8%	191,065	167,861	13.8%	169,000	161,500	4.6%
DEERFIELD	182	107	70.1%	687,781	565,756	21.6%	600,000	495,000	21.2%
DES PLAINES	225	165	36.4%	343,897	294,317	16.8%	335,000	287,000	16.7%
ELGIN	430	397	8.3%	290,497	256,401	13.3%	279,950	235,000	19.1%
ELK GROVE VILLAGE	124	91	36.3%	340,630	307,587	10.7%	320,000	305,000	4.9%
EVANSTON	190	174	9.2%	739,115	613,638	20.4%	662,062	553,500	19.6%
FOX LAKE	37	29	27.6%	312,750	222,069	40.8%	255,000	149,000	71.1%
GLENCOE	67	47	42.6%	1,072,283	1,052,748	1.9%	899,000	874,000	2.9%
GOLF-GLENVIEW	302	202	49.5%	722,457	630,323	14.6%	650,500	568,750	14.4%
GREEN OAKS-LIBERTYVILLE	236	156	51.3%	525,405	501,717	4.7%	462,500	448,750	3.1%

Disclaimer:

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GREENWOOD- WOODSTOCK	158	144	9.7%	301,210	242,811	24.1%	274,995	220,000	25.0%
GURNEE	217	132	64.4%	353,505	292,696	20.8%	340,000	292,750	16.1%
HAINESVILLE-GRAYSLAKE	223	217	2.8%	250,436	232,084	7.9%	258,000	228,500	12.9%
HANOVER PARK	98	86	14.0%	264,989	239,371	10.7%	269,950	243,500	10.9%
HIGHLAND PARK	201	152	32.2%	689,909	549,085	25.6%	610,000	481,500	26.7%
HIGHWOOD	14	9	55.6%	520,464	243,222	114.0%	471,250	215,000	119.2%
HOFFMAN ESTATES	209	188	11.2%	347,216	317,329	9.4%	340,000	313,750	8.4%
INGLESIDE	56	62	-9.7%	249,136	204,279	22.0%	216,250	200,450	7.9%
INVERNESS	65	24	170.8%	715,540	568,458	25.9%	660,000	575,000	14.8%
ISLAND LAKE	33	46	-28.3%	244,382	216,678	12.8%	220,000	211,250	4.1%
KENILWORTH	25	6	316.7%	1,759,400	1,116,083	57.6%	1,230,000	974,500	26.2%
LAKE BLUFF	72	61	18.0%	647,075	699,459	-7.5%	529,500	535,000	-1.0%
LAKE FOREST	156	114	36.8%	1,059,008	943,100	12.3%	838,250	760,000	10.3%
LAKE IN THE HILLS	129	113	14.2%	283,527	263,425	7.6%	275,850	258,000	6.9%
LAKE VILLA- LINDENHURST	222	169	31.4%	285,103	250,945	13.6%	269,500	231,000	16.7%
LAKELAKE-CRYSTAL LAKE	348	300	16.0%	354,148	286,766	23.5%	325,000	262,750	23.7%
LINCOLNSHIRE	57	23	147.8%	624,105	496,652	25.7%	557,500	486,500	14.6%
LINCOLNWOOD	51	46	10.9%	552,487	443,099	24.7%	460,000	396,000	16.2%
LONG GROVE-LAKE ZURICH- HAWTHORN W	339	215	57.7%	530,987	453,742	17.0%	505,000	433,000	16.6%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	364	314	15.9%	276,594	222,650	24.2%	241,000	215,500	11.8%
METTAWA	5	2	0.0%	808,299	676,500	0.0%	785,000	676,500	0.0%
MORTON GROVE	103	106	-2.8%	384,633	351,954	9.3%	365,000	325,000	12.3%
MT. PROSPECT	190	160	18.8%	390,443	352,252	10.8%	365,000	327,250	11.5%
MUNDELEIN	195	133	46.6%	336,283	293,407	14.6%	319,000	270,000	18.1%
NAPERVILLE	830	574	44.6%	558,211	484,018	15.3%	516,756	435,000	18.8%
NILES	112	86	30.2%	371,432	324,874	14.3%	360,000	314,500	14.5%
NORTH CHICAGO	25	19	31.6%	132,022	118,705	11.2%	133,000	120,000	10.8%
NORTHBROOK	199	128	55.5%	644,915	579,266	11.3%	550,000	525,000	4.8%
NORTHFIELD	42	30	40.0%	891,135	833,305	6.9%	784,500	618,282	26.9%
OAKWOOD HILLS - CARY	153	125	22.4%	342,013	254,972	34.1%	320,500	250,000	28.2%
PALATINE	304	183	66.1%	412,627	354,667	16.3%	387,750	324,450	19.5%
PARK CITY -WAUKEGAN	169	156	8.3%	171,648	148,873	15.3%	169,900	142,700	19.1%
PARK RIDGE	229	183	25.1%	559,860	502,592	11.4%	480,000	460,000	4.3%
PRAIRIE VIEW	4	0	0.0%	293,625	0	0.0%	328,500	0	0.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
PROSPECT HEIGHTS	33	23	43.5%	481,954	339,980	41.8%	440,000	325,000	35.4%
ROLLING MEADOWS	101	59	71.2%	305,511	264,577	15.5%	290,000	248,000	16.9%
ROUND LAKE	210	164	28.0%	222,016	190,802	16.4%	225,000	192,500	16.9%
SCHAUMBURG	186	168	10.7%	379,962	340,088	11.7%	356,250	324,500	9.8%
SKOKIE	189	137	38.0%	404,885	347,039	16.7%	385,000	335,000	14.9%
STREAMWOOD	173	123	40.7%	261,163	230,426	13.3%	255,000	220,500	15.6%
SYCAMORE	88	85	3.5%	294,967	230,927	27.7%	290,200	217,000	33.7%
VERNON HILLS	92	58	58.6%	500,203	386,659	29.4%	454,250	392,500	15.7%
WADSWORTH - OLD MILL CREEK	38	33	15.2%	349,976	332,288	5.3%	331,450	300,000	10.5%
WAUCONDA	63	73	-13.7%	295,768	268,675	10.1%	300,000	255,000	17.6%
WHEELING	62	36	72.2%	299,238	258,433	15.8%	277,000	246,900	12.2%
WILMETTE	182	115	58.3%	940,297	818,659	14.9%	857,500	699,000	22.7%
WINNETKA	117	78	50.0%	1,358,737	1,115,897	21.8%	1,149,000	939,500	22.3%
WINTHROP HARBOR	35	34	2.9%	206,997	172,594	19.9%	200,000	175,800	13.8%
ZION	131	120	9.2%	163,826	120,874	35.5%	154,900	115,000	34.7%

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	97	114	136	293,282	277,915	322,084	280,440	265,776
Feb	100	120	146	287,249	315,368	302,586	275,303	302,229	292,010
Mar	137	163	211	311,521	299,903	323,811	300,798	287,785	314,850
Apr	195	160	251	326,338	319,352	328,515	316,098	308,687	319,098
May	250	114	274	296,782	314,505	354,725	287,427	301,275	348,764
Jun	247	130		315,032	314,226		305,331	300,960	
Jul	216	218		319,191	316,914		307,662	305,940	
Aug	201	239		310,450	332,358		299,190	318,904	
Sep	176	233		301,168	351,161		290,634	337,930	
Oct	186	254		305,498	335,827		294,272	324,730	
Nov	136	173		296,847	334,046		285,175	323,492	
Dec	144	178		313,139	348,654		301,526	338,581	
TOTAL	2,133	2,096	1,018	315,077	286,755		297,016	313,126	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	89	116	92	249,000	245,000	262,000	241,000	229,250	249,950
Feb	85	124	109	244,950	262,500	247,000	230,000	243,000	243,500
Mar	100	124	94	250,000	260,000	295,000	240,000	253,000	280,000
Apr	87	88	92	289,000	292,000	295,000	279,000	277,500	288,000
May	85	111	72	249,950	279,900	315,000	241,250	270,000	310,000
Jun	80	91		275,000	300,960		265,000	280,000	
Jul	73	103		285,000	269,450		266,500	258,725	
Aug	68	94		270,000	285,000		260,500	272,000	
Sep	89	97		259,000	299,950		253,250	288,750	
Oct	78	90		264,950	285,000		253,500	275,000	
Nov	94	77		285,175	285,000		251,875	275,000	
Dec	92	88		249,499	294,500		240,750	279,250	
TOTAL	84	98		269,000	270,000		251,875	270,000	

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	5	3	5	280,320	254,966	358,720	263,440	248,800	351,842
Feb	4	12	7	215,900	289,363	293,514	207,225	280,485	282,500
Mar	8	11	21	294,486	364,990	297,460	285,061	338,316	293,622
Apr	7	3	21	271,742	294,933	244,900	260,857	283,000	267,237
May	15	8	26	312,065	360,913	313,707	303,083	328,492	309,621
Jun	17	10		285,000	268,710		274,205	253,050	
Jul	12	16		308,709	333,649		295,590	329,346	
Aug	10	20		310,979	315,047		291,691	305,263	
Sep	13	20		290,568	296,180		278,876	288,350	
Oct	15	21		299,073	284,498		284,638	280,547	
Nov	6	18		314,481	313,893		303,665	307,042	
Dec	4	17		543,278	315,775		508,854	317,590	
TOTAL	123	159		293,258	308,812		281,640	300,630	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	126	223	83	269,000	220,000	314,900	261,000	219,900	314,910
Feb	83	120	118	219,350	314,500	309,000	202,000	297,000	297,500
Mar	107	146	137	289,500	364,990	292,900	275,000	350,840	281,500
Apr	102	143	92	230,000	225,000	244,900	222,000	217,500	244,000
May	94	108	107	319,000	372,450	283,000	305,000	336,250	289,250
Jun	145	129		285,000	244,950		275,000	242,500	
Jul	44	100		266,250	294,500		258,750	292,000	
Aug	153	88		287,500	307,000		268,250	295,000	
Sep	136	71		255,000	284,800		246,000	271,000	
Oct	78	75		249,900	230,000		230,000	225,000	
Nov	116	95		302,500	267,000		285,000	264,500	
Dec	228	62		475,000	324,900		452,000	317,000	
TOTAL	112	97		264,900	299,000		257,000	289,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	64	49	30.6%	203,267	189,416	7.3%	201,000	180,000	11.7%
ANTIOCH	10	9	11.1%	150,340	150,222	0.1%	152,250	147,000	3.6%
ARLINGTON HEIGHTS	227	144	57.6%	212,716	199,640	6.5%	170,000	178,500	-4.8%
BARRINGTON AREA	82	37	121.6%	293,523	305,693	-4.0%	275,500	314,000	-12.3%
BARTLETT	84	57	47.4%	213,948	207,874	2.9%	222,750	213,000	4.6%
BEACH PARK	14	12	16.7%	152,150	143,250	6.2%	154,750	141,000	9.8%
BUFFALO GROVE	200	117	70.9%	229,897	216,589	6.1%	214,500	205,000	4.6%
CAROL STREAM	107	76	40.8%	203,916	188,124	8.4%	205,000	190,000	7.9%
CARPENTERSVILLE	65	47	38.3%	156,402	152,877	2.3%	160,000	153,900	4.0%
CHICAGO - ALBANY PARK	79	61	29.5%	226,947	255,075	-11.0%	215,000	226,000	-4.9%
CHICAGO - DUNNING	46	29	58.6%	205,048	188,720	8.7%	199,950	205,000	-2.5%
CHICAGO - EDGEWATER	392	218	79.8%	270,678	262,612	3.1%	247,550	237,250	4.3%
CHICAGO - IRVING PARK	145	91	59.3%	258,420	265,626	-2.7%	230,000	230,000	0.0%
CHICAGO - LAKE VIEW	1,153	667	72.9%	426,658	427,462	-0.2%	399,000	409,900	-2.7%
CHICAGO - LINCOLN PARK	749	418	79.2%	610,316	561,200	8.8%	525,000	483,500	8.6%
CHICAGO - LINCOLN SQUARE	204	115	77.4%	337,342	348,667	-3.2%	299,950	315,000	-4.8%
CHICAGO - LOGAN SQUARE	390	197	98.0%	450,939	442,647	1.9%	427,250	426,500	0.2%
CHICAGO - LOOP	397	201	97.5%	813,112	409,367	98.6%	425,000	329,000	29.2%
CHICAGO - NEAR NORTH SIDE	1,058	717	47.6%	556,496	566,269	-1.7%	405,000	402,500	0.6%
CHICAGO - NEAR SOUTH SIDE	344	213	61.5%	446,435	426,450	4.7%	387,500	366,700	5.7%
CHICAGO - NEAR WEST SIDE	609	329	85.1%	462,202	427,777	8.0%	380,000	351,000	8.3%
CHICAGO - PORTAGE PARK	44	37	18.9%	189,382	220,585	-14.1%	170,000	182,000	-6.6%
CHICAGO - ROGERS PARK	240	143	67.8%	217,004	181,779	19.4%	204,950	169,000	21.3%
CHICAGO - UPTOWN	442	260	70.0%	311,792	300,772	3.7%	305,500	296,250	3.1%
CHICAGO - WEST RIDGE	177	105	68.6%	176,292	164,219	7.4%	165,000	148,187	11.3%
CHICAGO - WEST TOWN	933	611	52.7%	516,219	524,540	-1.6%	500,000	500,000	0.0%
DEERFIELD	49	31	58.1%	292,427	252,705	15.7%	295,000	243,850	21.0%
DEKALB	31	25	24.0%	153,558	148,358	3.5%	155,000	146,700	5.7%
DES PLAINES	272	183	48.6%	195,251	188,579	3.5%	184,950	177,000	4.5%
ELGIN	191	149	28.2%	190,237	173,368	9.7%	190,000	174,900	8.6%
ELK GROVE VILLAGE	109	68	60.3%	186,231	184,106	1.2%	185,000	180,500	2.5%
EVANSTON	265	187	41.7%	295,357	284,268	3.9%	260,000	265,000	-1.9%
FOX LAKE	72	45	60.0%	129,507	120,685	7.3%	142,500	129,500	10.0%
GLENCOE	6	1	500.0%	244,667	335,500	-27.1%	230,500	335,500	-31.3%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GOLF-GLENVIEW	143	101	41.6%	352,379	311,376	13.2%	353,500	270,000	30.9%
GREEN OAKS-LIBERTYVILLE	52	35	48.6%	268,147	324,981	-17.5%	246,250	310,000	-20.6%
GREENWOOD- WOODSTOCK	48	31	54.8%	167,063	131,275	27.3%	163,000	129,900	25.5%
GURNEE	80	55	45.5%	182,269	158,288	15.2%	174,000	154,900	12.3%
HAINESVILLE-GRAYSLAKE	103	76	35.5%	184,918	164,746	12.2%	180,000	163,000	10.4%
HANOVER PARK	74	70	5.7%	185,674	170,346	9.0%	178,000	163,200	9.1%
HIGHLAND PARK	63	37	70.3%	376,322	305,473	23.2%	310,000	310,000	0.0%
HIGHWOOD	4	4	0.0%	400,500	366,000	9.4%	372,250	307,000	21.3%
HOFFMAN ESTATES	119	65	83.1%	181,511	186,576	-2.7%	165,000	185,000	-10.8%
INGLESIDE	2	1	100.0%	176,000	195,000	-9.7%	176,000	195,000	-9.7%
INVERNESS	15	4	275.0%	460,227	408,375	12.7%	450,000	387,500	16.1%
ISLAND LAKE	21	20	5.0%	150,224	136,220	10.3%	152,900	137,000	11.6%
LAKE BLUFF	20	14	42.9%	221,233	251,321	-12.0%	177,000	205,000	-13.7%
LAKE FOREST	42	27	55.6%	516,599	551,890	-6.4%	454,500	487,500	-6.8%
LAKE IN THE HILLS	65	53	22.6%	203,748	167,672	21.5%	175,000	163,000	7.4%
LAKE VILLA- LINDENHURST	25	17	47.1%	179,824	158,124	13.7%	179,000	150,000	19.3%
LAKEWOOD-CRYSTAL LAKE	93	76	22.4%	206,205	175,414	17.6%	217,000	177,500	22.3%
LINCOLNSHIRE	28	13	115.4%	399,488	344,846	15.8%	348,000	334,000	4.2%
LINCOLNWOOD	13	6	116.7%	306,685	212,667	44.2%	275,000	209,000	31.6%
LONG GROVE-LAKE ZURICH- HAWTHORN W	45	22	104.5%	309,568	277,291	11.6%	300,000	248,000	21.0%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	80	57	40.4%	163,361	143,622	13.7%	165,000	152,550	8.2%
MORTON GROVE	46	32	43.8%	265,308	248,881	6.6%	254,500	239,500	6.3%
MT. PROSPECT	108	81	33.3%	199,386	172,905	15.3%	176,176	155,000	13.7%
MUNDELEIN	52	30	73.3%	231,969	200,630	15.6%	226,000	192,500	17.4%
NAPERVILLE	361	252	43.3%	264,530	250,575	5.6%	230,000	215,500	6.7%
NILES	63	48	31.3%	196,394	211,499	-7.1%	200,000	226,000	-11.5%
NORTH CHICAGO	7	1	600.0%	89,568	46,000	94.7%	79,000	46,000	71.7%
NORTHBROOK	139	87	59.8%	336,990	317,452	6.2%	334,000	285,000	17.2%
NORTHFIELD	22	12	83.3%	333,859	217,958	53.2%	275,750	207,500	32.9%
OAKWOOD HILLS - CARY	47	44	6.8%	201,817	183,614	9.9%	192,500	172,250	11.8%
PALATINE	393	205	91.7%	205,485	197,923	3.8%	185,000	184,000	0.5%
PARK CITY -WAUKEGAN	14	16	-12.5%	110,263	101,101	9.1%	135,000	104,712	28.9%
PARK RIDGE	62	51	21.6%	308,794	339,687	-9.1%	264,750	310,000	-14.6%
PROSPECT HEIGHTS	53	39	35.9%	165,840	180,796	-8.3%	146,000	149,000	-2.0%
ROLLING MEADOWS	91	64	42.2%	196,879	155,603	26.5%	166,000	128,750	28.9%
ROUND LAKE	102	84	21.4%	153,741	143,007	7.5%	154,200	146,000	5.6%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

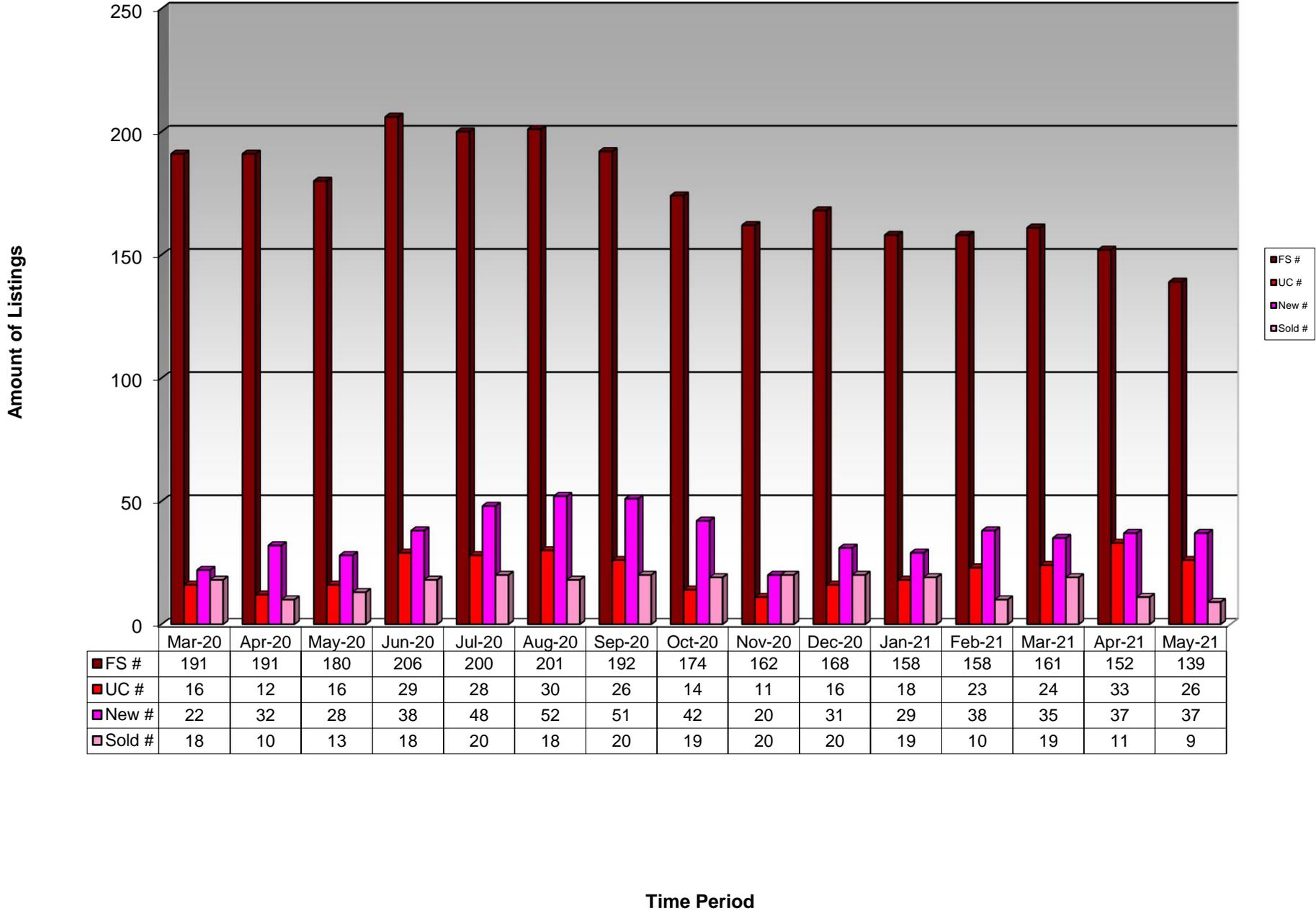
	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
SCHAUMBURG	359	276	30.1%	200,968	185,702	8.2%	188,000	172,500	9.0%
SKOKIE	130	81	60.5%	210,473	213,153	-1.3%	204,500	212,000	-3.5%
STREAMWOOD	111	89	24.7%	191,263	180,722	5.8%	185,000	180,000	2.8%
SYCAMORE	36	35	2.9%	178,451	152,655	16.9%	151,500	137,000	10.6%
VERNON HILLS	129	59	118.6%	241,828	220,084	9.9%	232,000	195,000	19.0%
WADSWORTH - OLD MILL CREEK	17	12	41.7%	168,191	162,338	3.6%	166,750	163,500	2.0%
WAUCONDA	41	15	173.3%	208,829	171,167	22.0%	215,000	162,000	32.7%
WHEELING	182	103	76.7%	212,071	188,575	12.5%	197,556	173,000	14.2%
WILMETTE	50	25	100.0%	424,980	296,841	43.2%	324,750	312,000	4.1%
WINNETKA	17	8	112.5%	390,294	387,250	0.8%	330,000	365,000	-9.6%
ZION	2	2	0.0%	31,200	116,500	-73.2%	31,200	116,500	-73.2%

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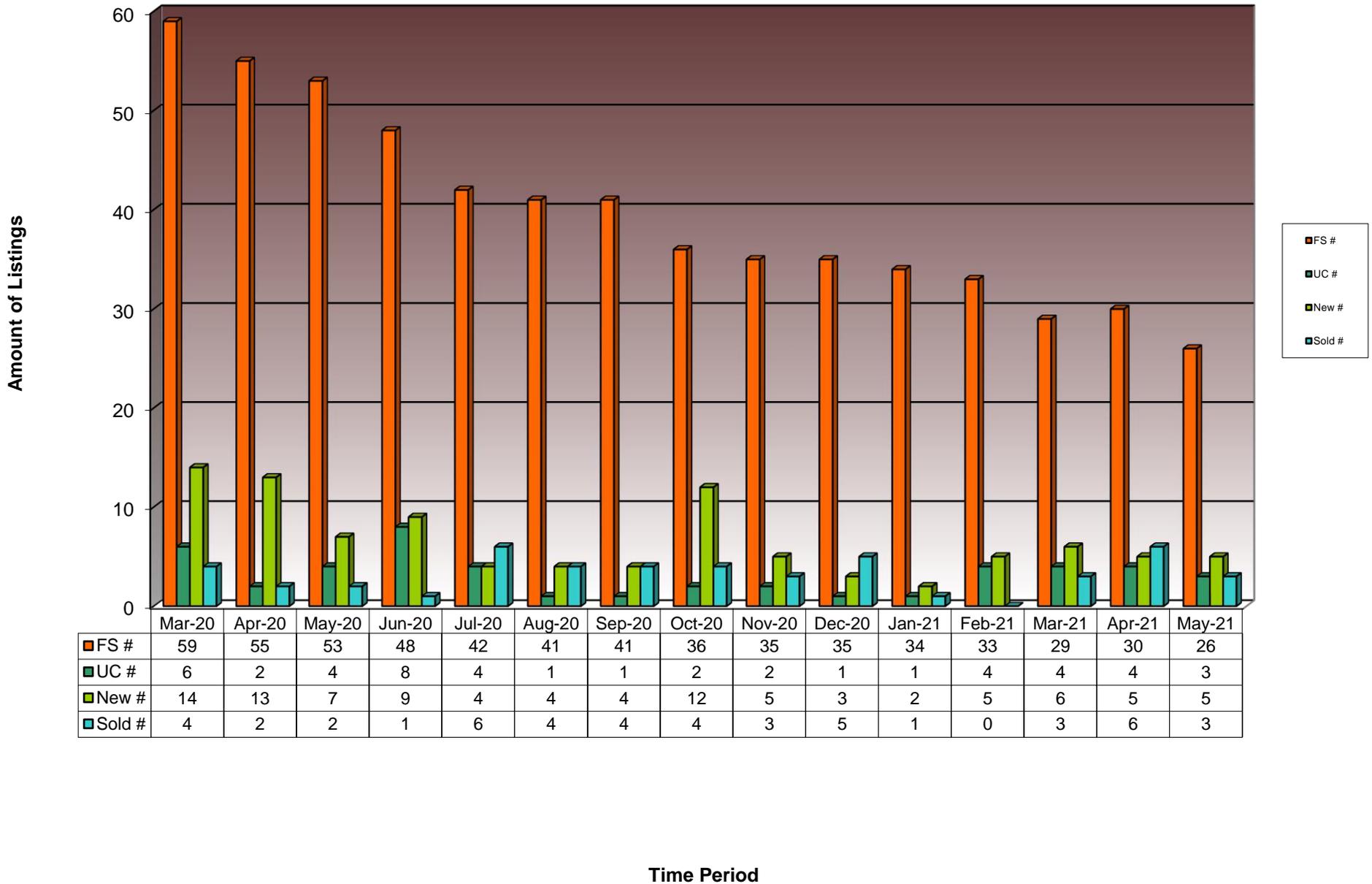
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North Shore Area New Construction for All Property Types



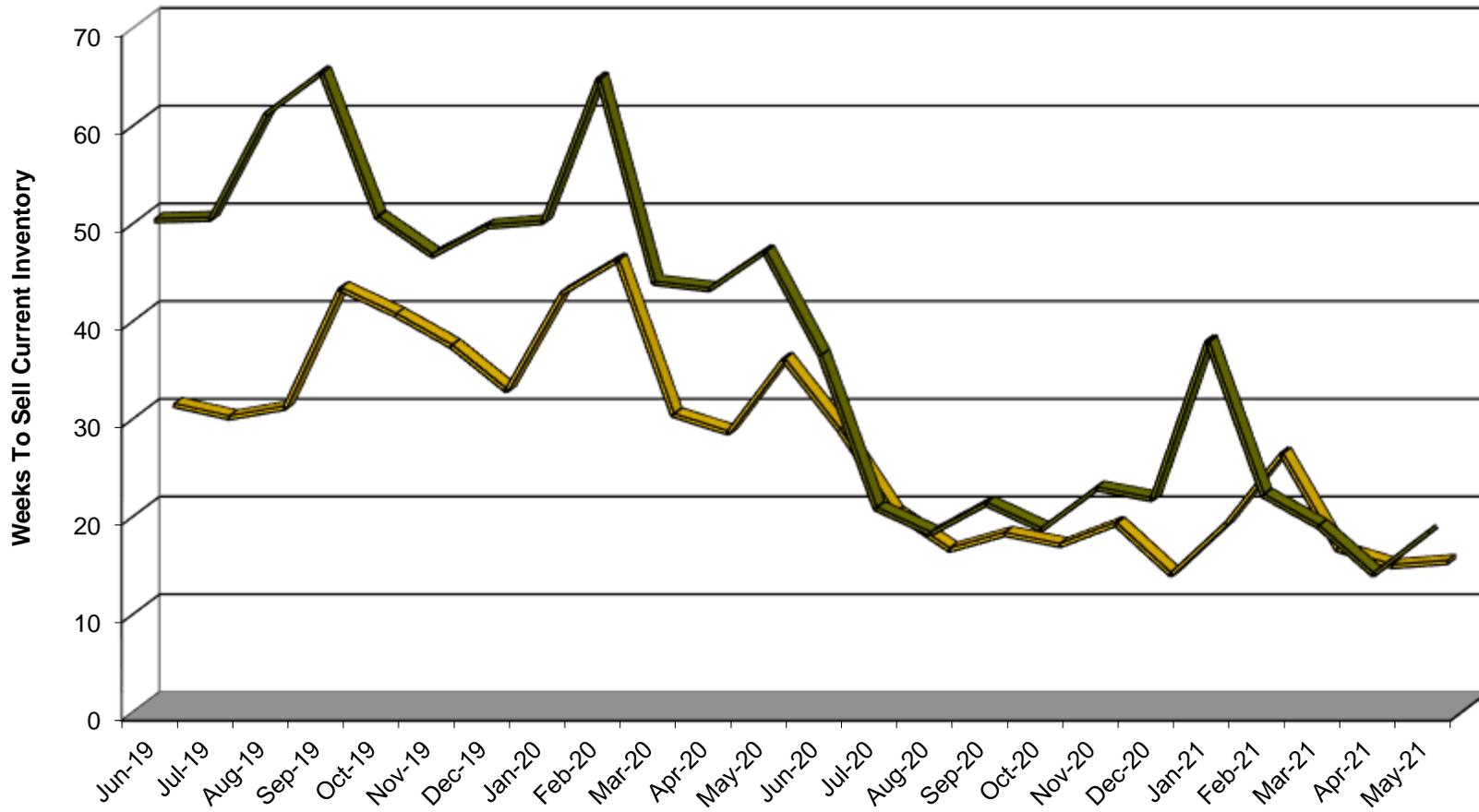
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Barrington Area New Construction for All Property Types

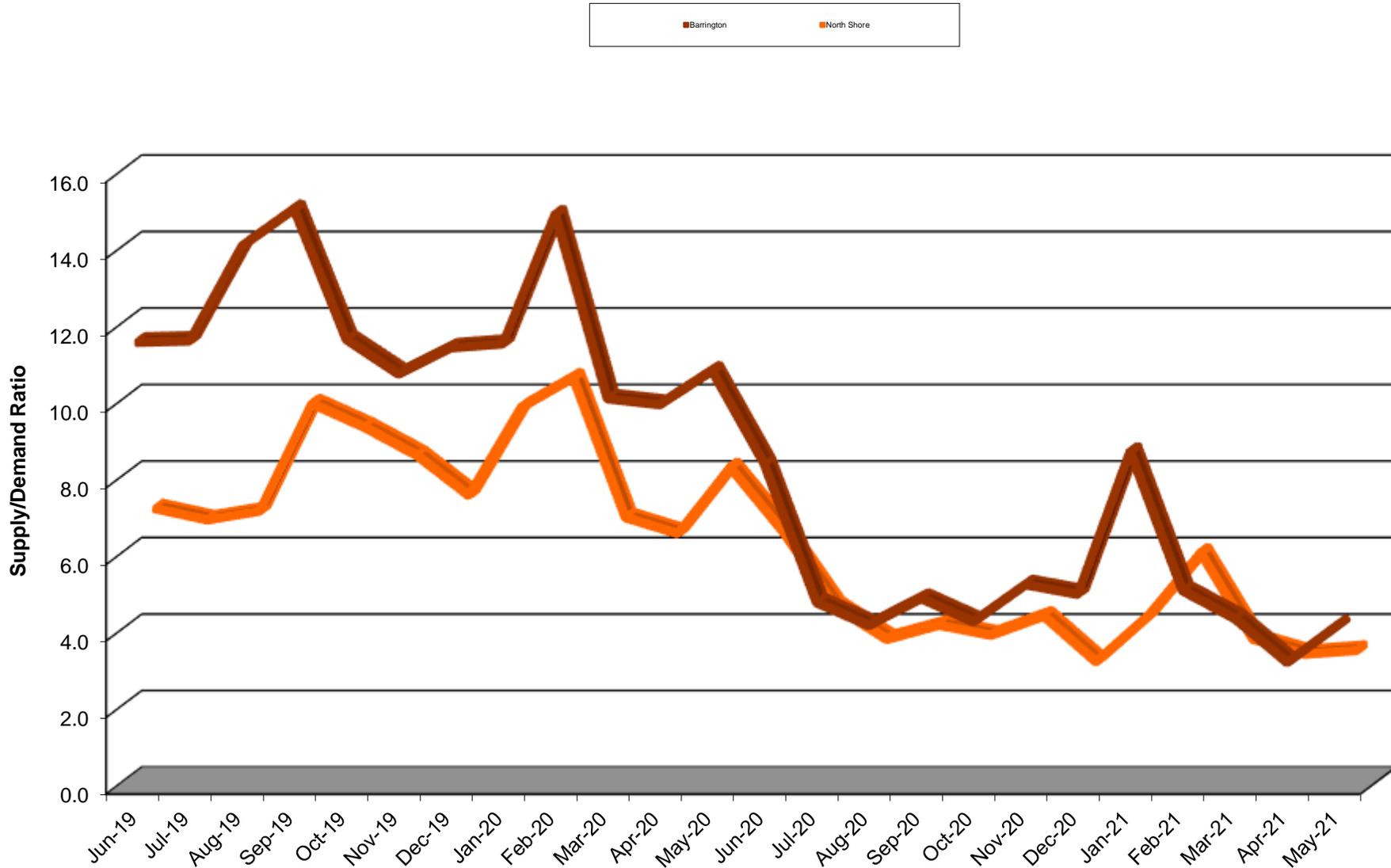


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

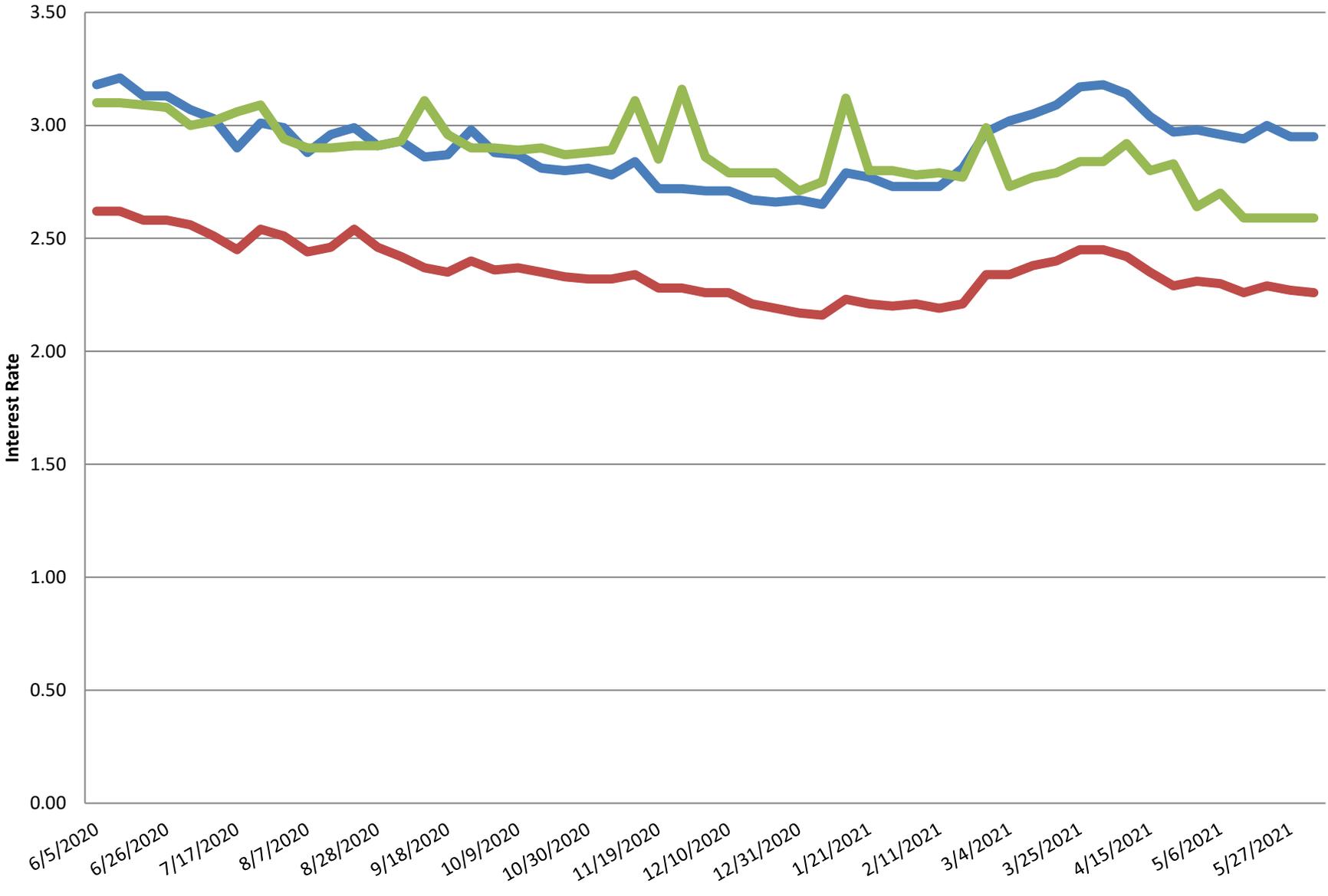


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price