

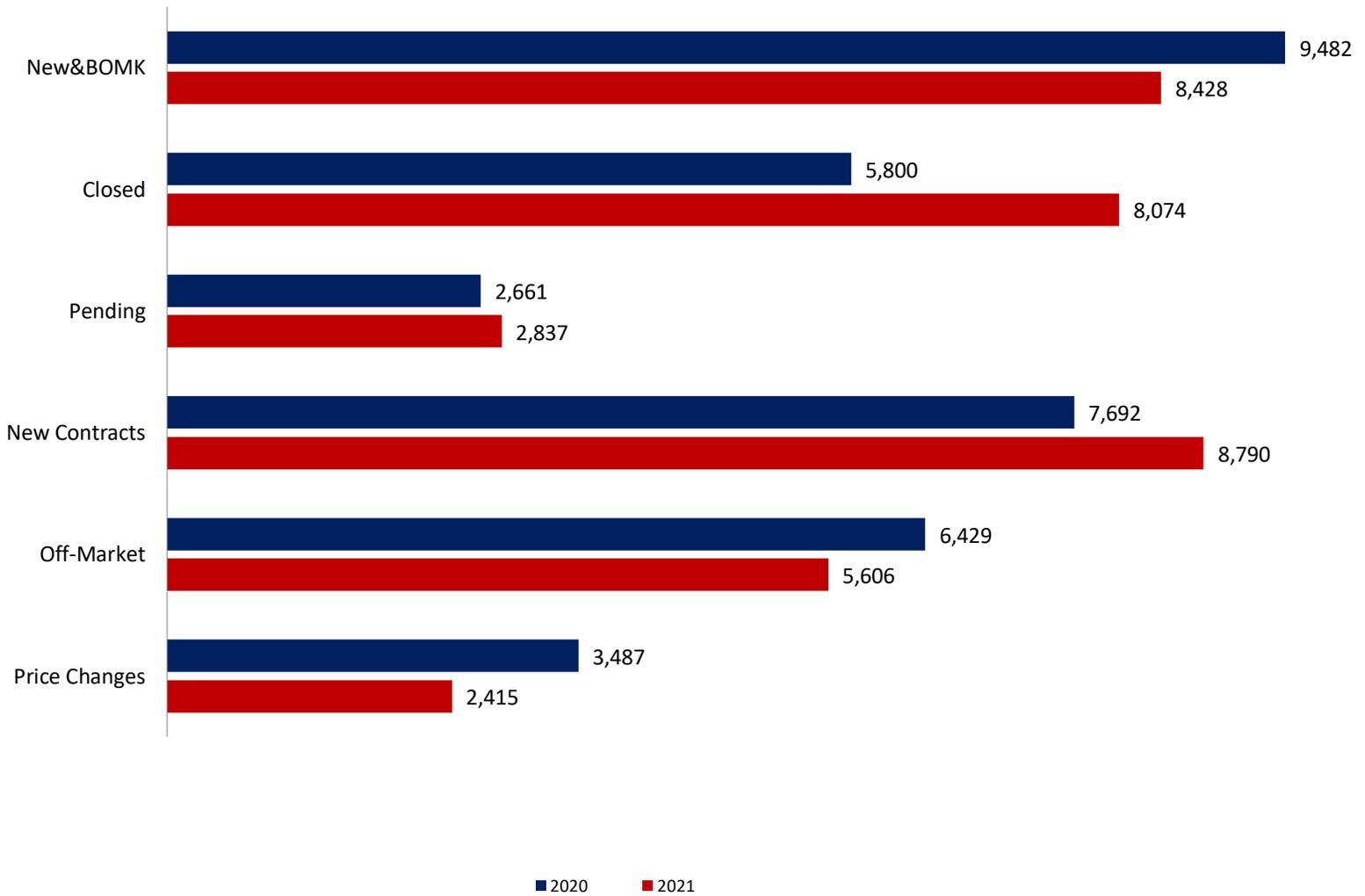


## Legal

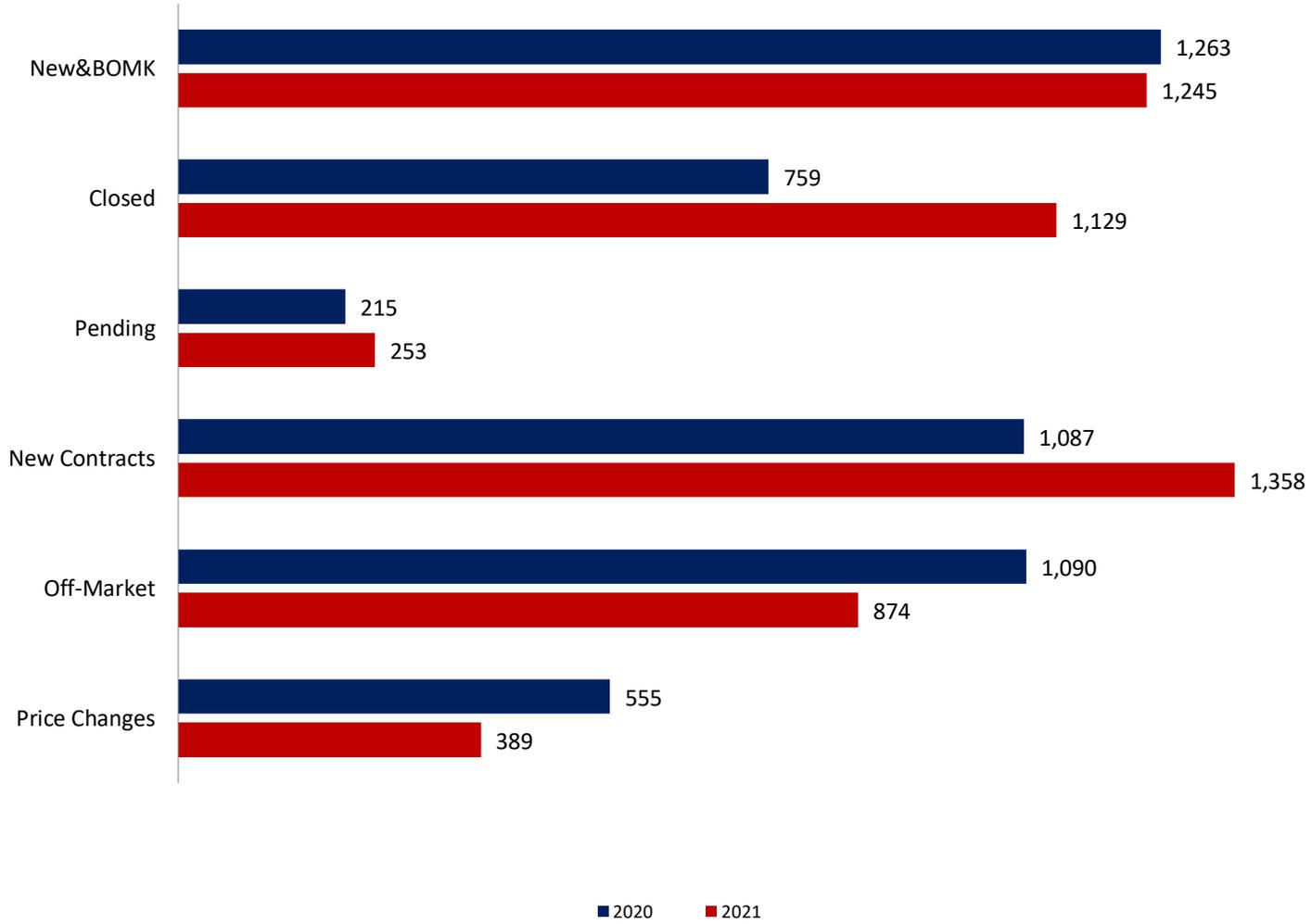
### Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

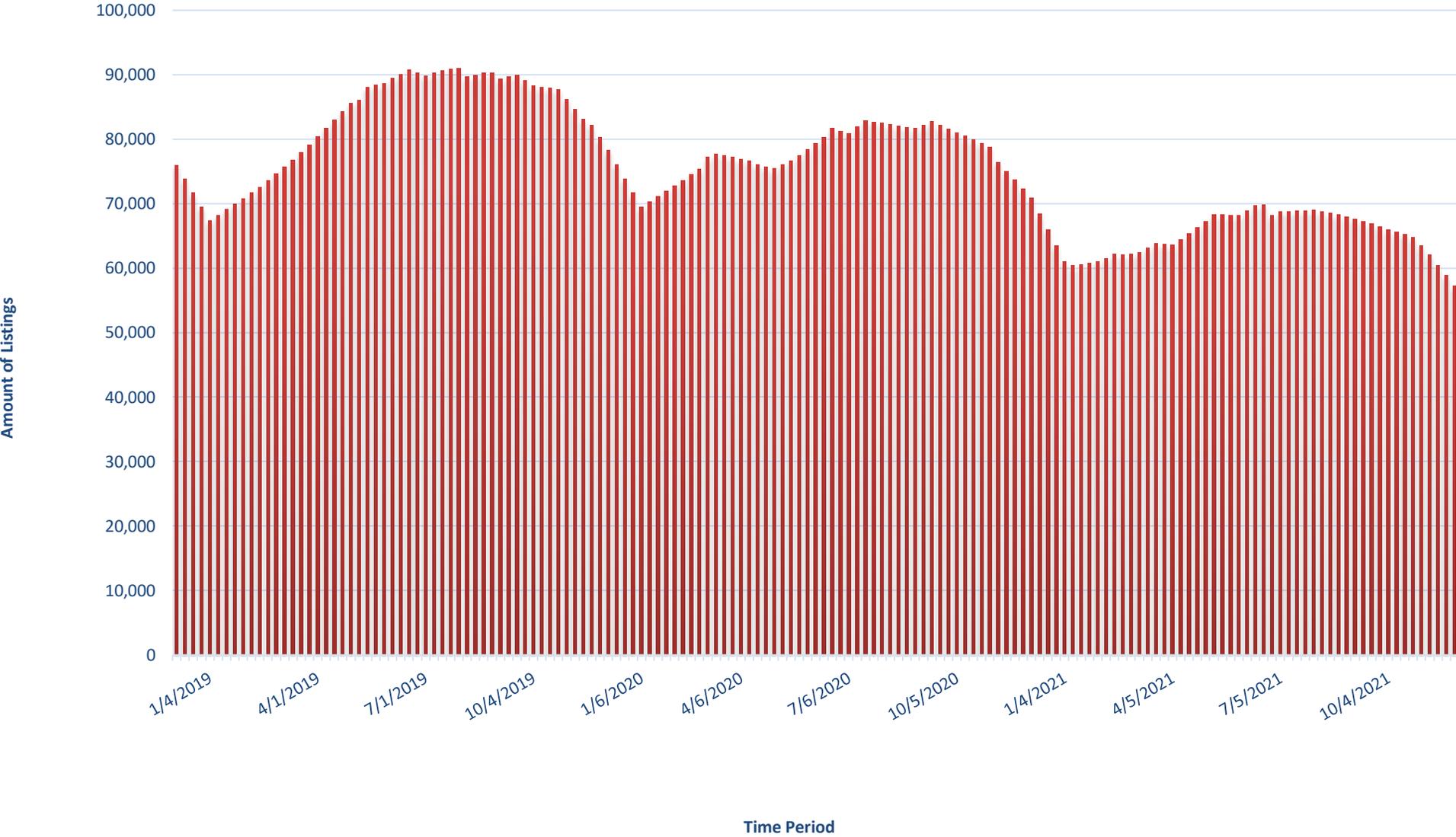
## North Shore Area Quick Data



## Barrington Area Quick Data

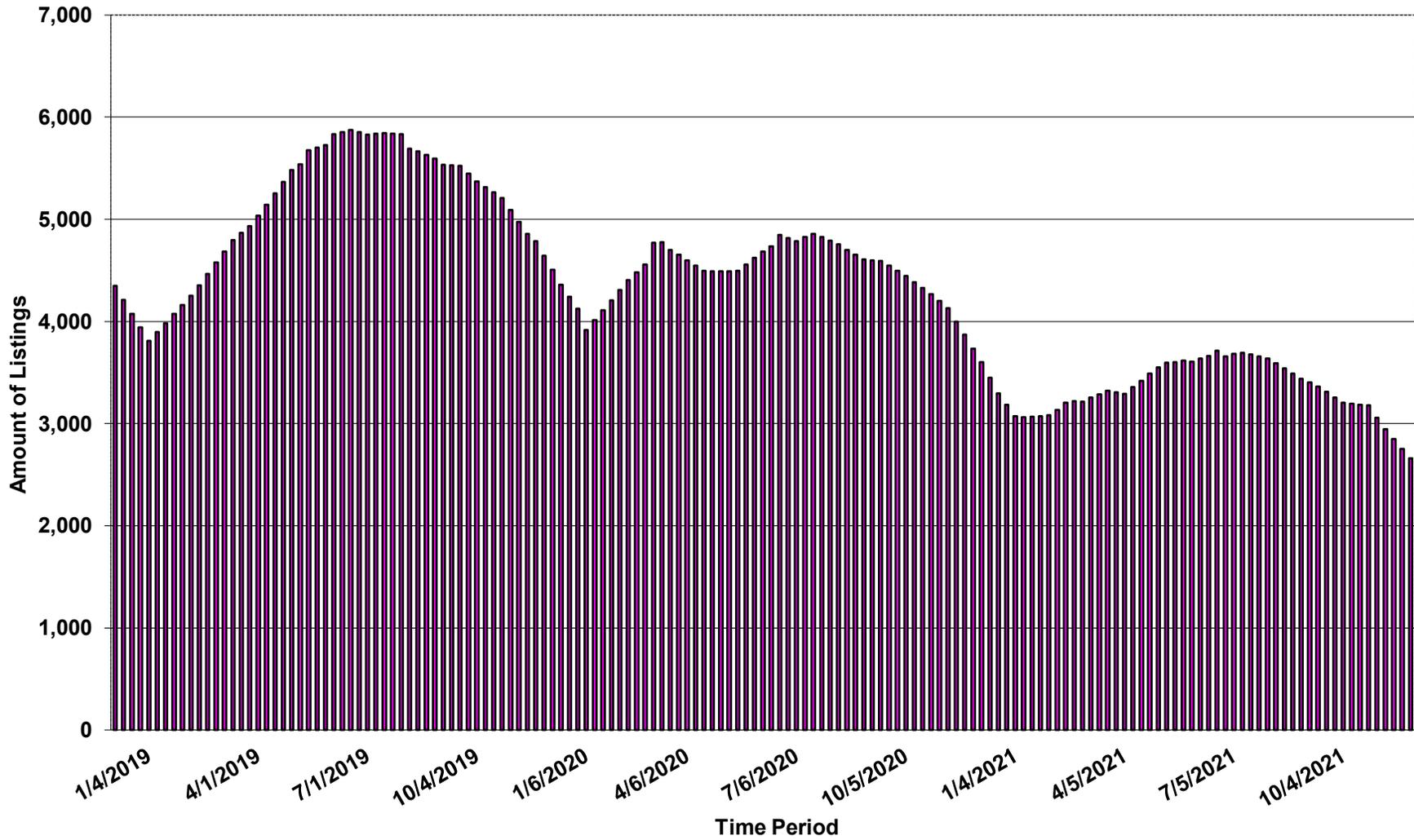


# MRED Active Listngs All Property Types

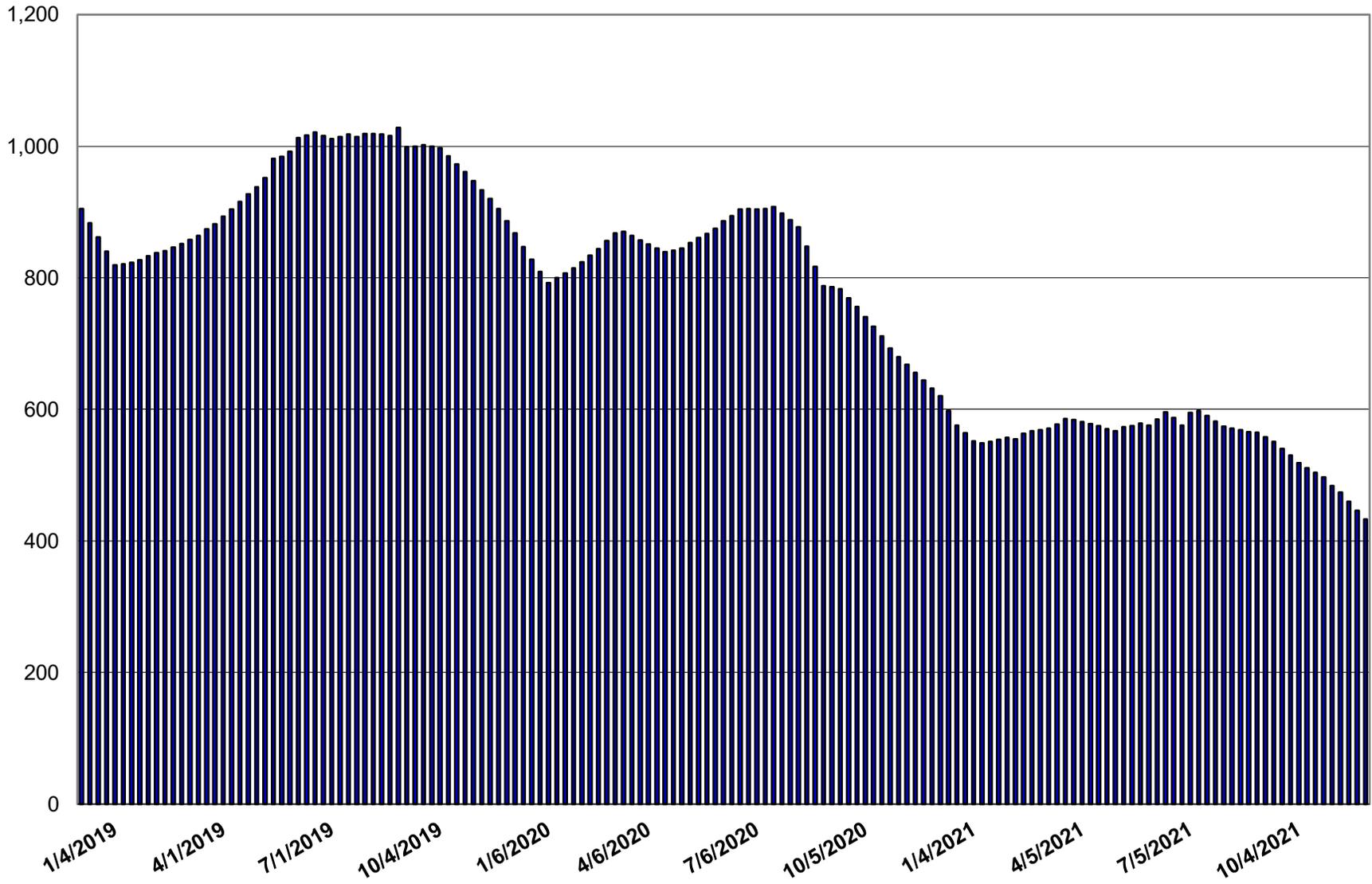


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

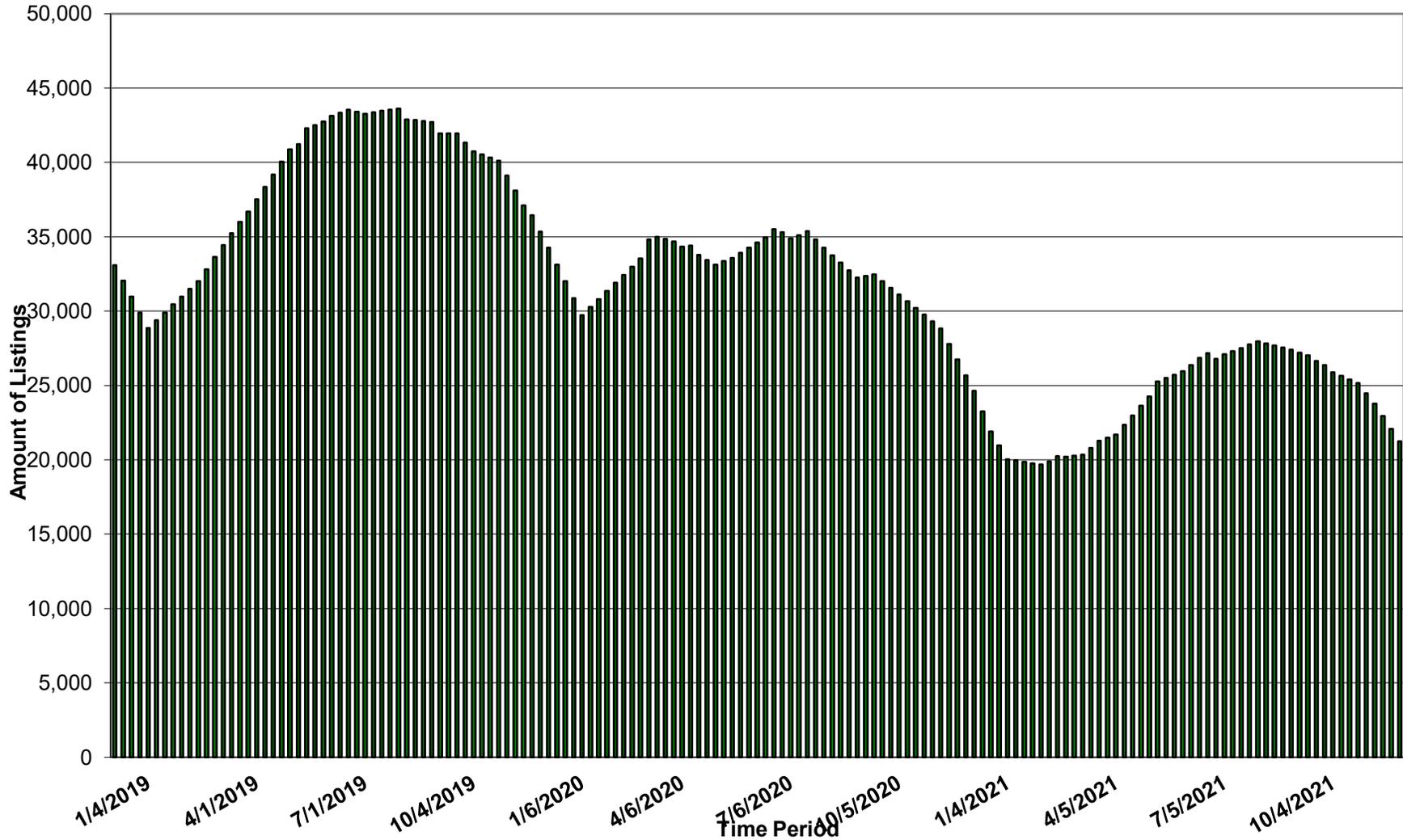
### North Shore Area Active Listings All Property Types



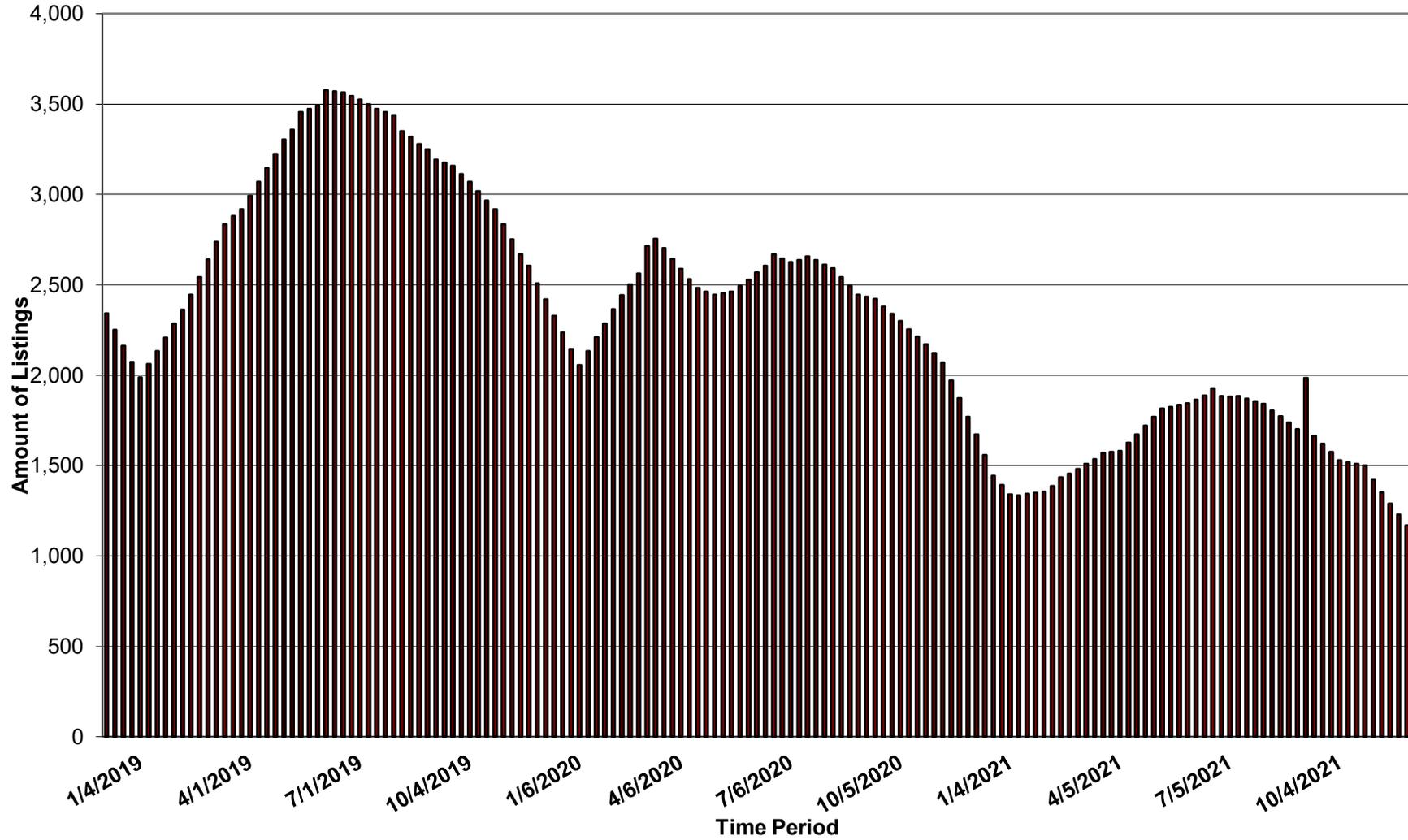
Barrington Area Active Listings - All Property Types



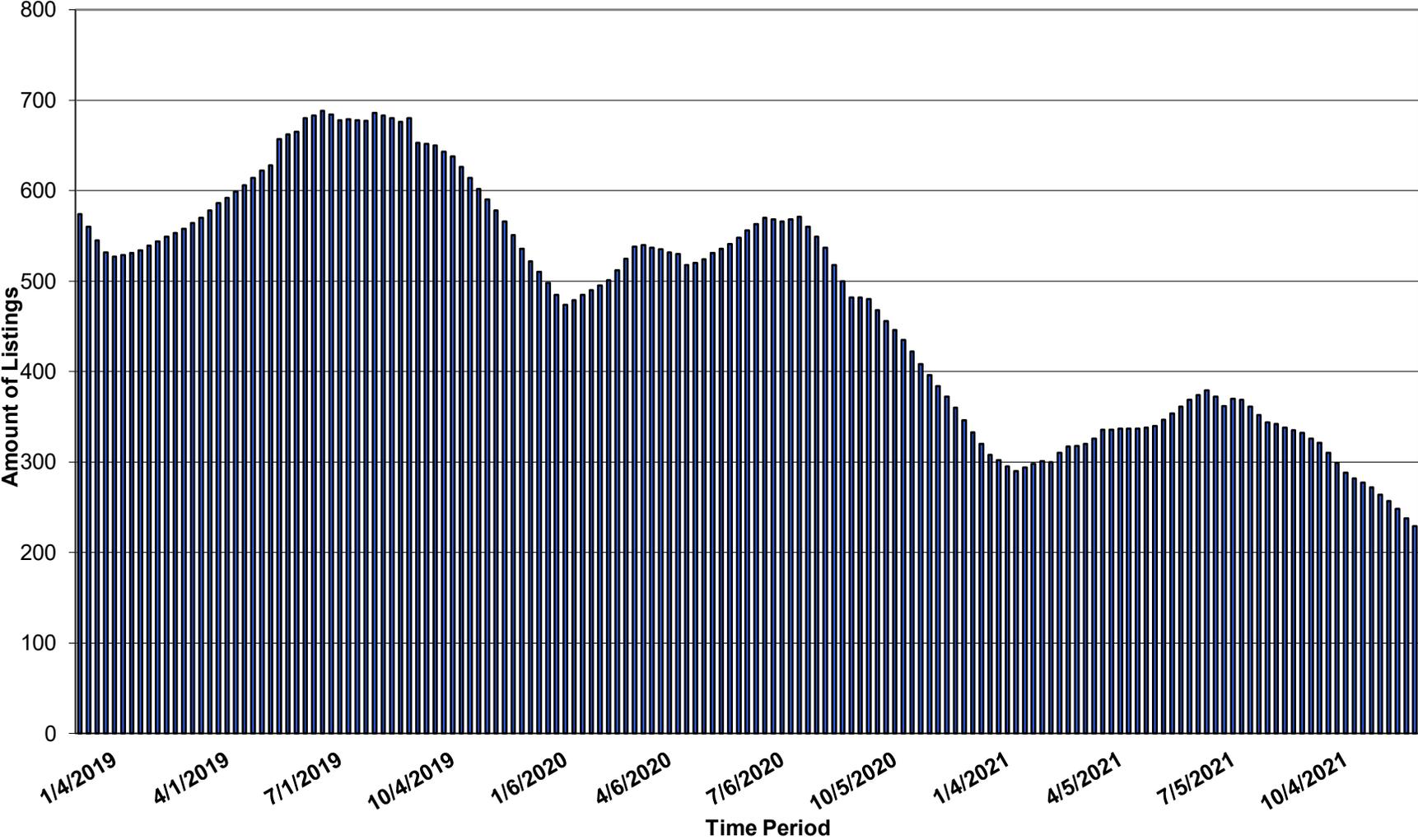
MRED Single Family Homes Active Listings (DE)



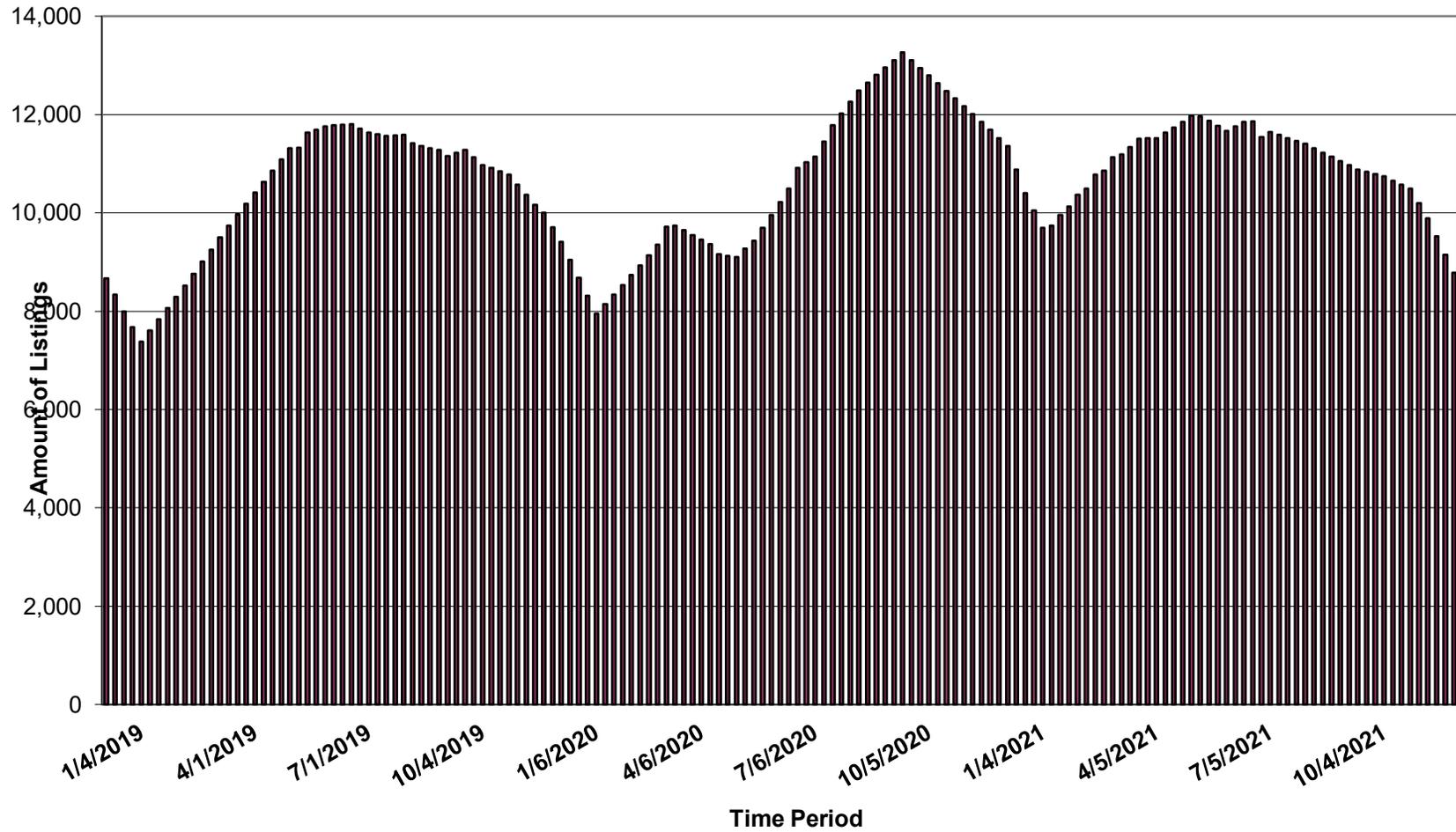
### North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

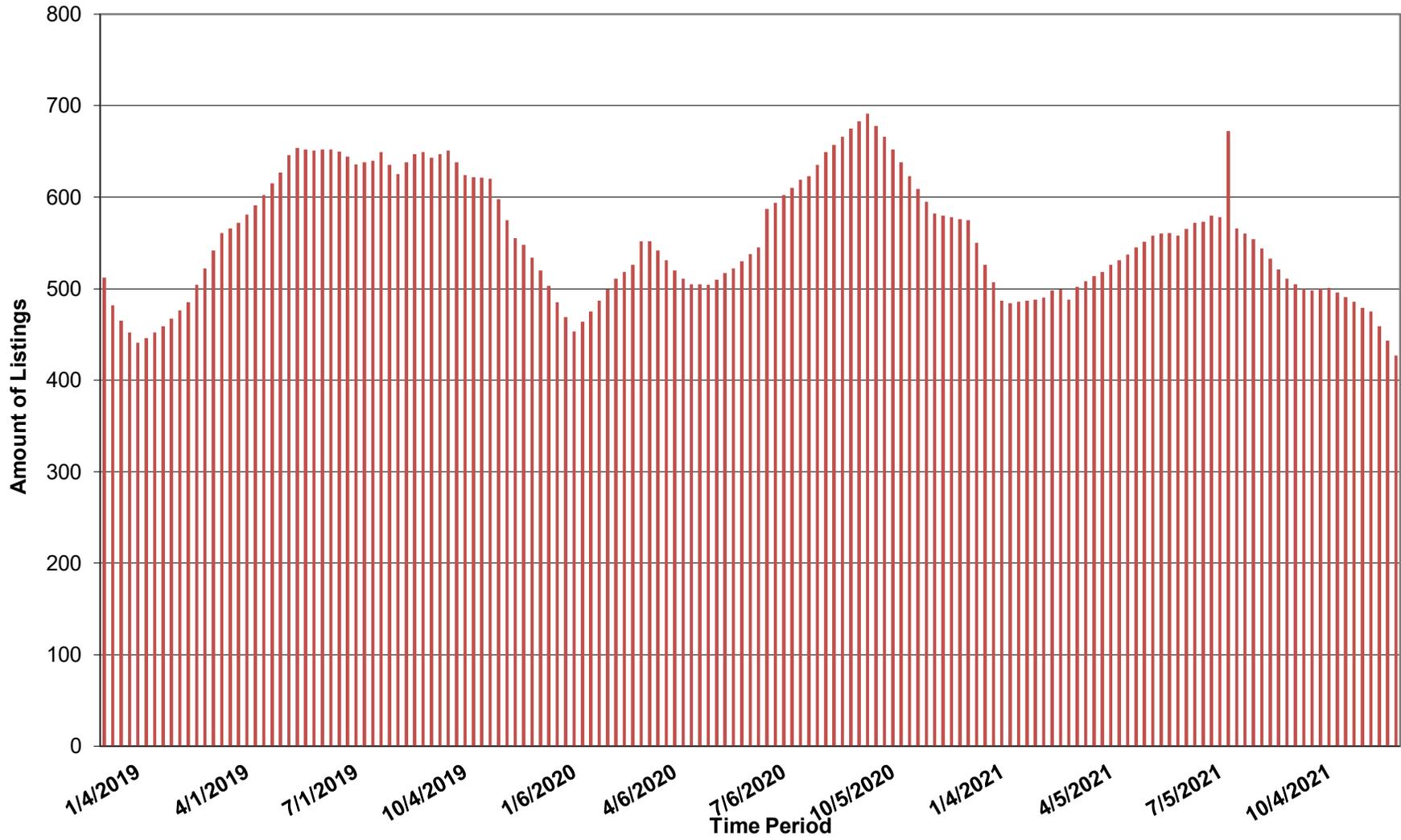


### MRED Active Condo Listings(AT-C)



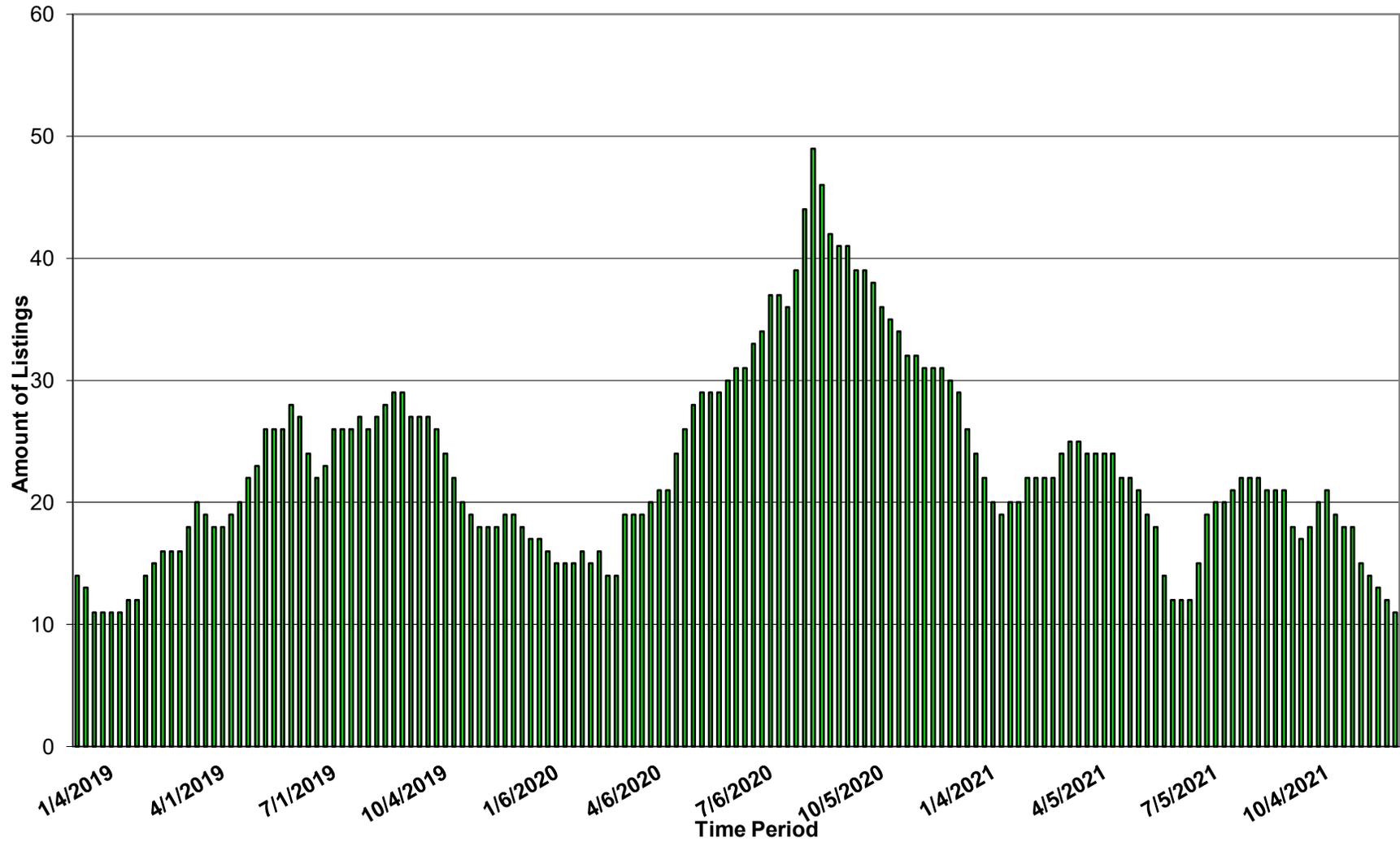
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

### North Shore Area Active Condo Listings



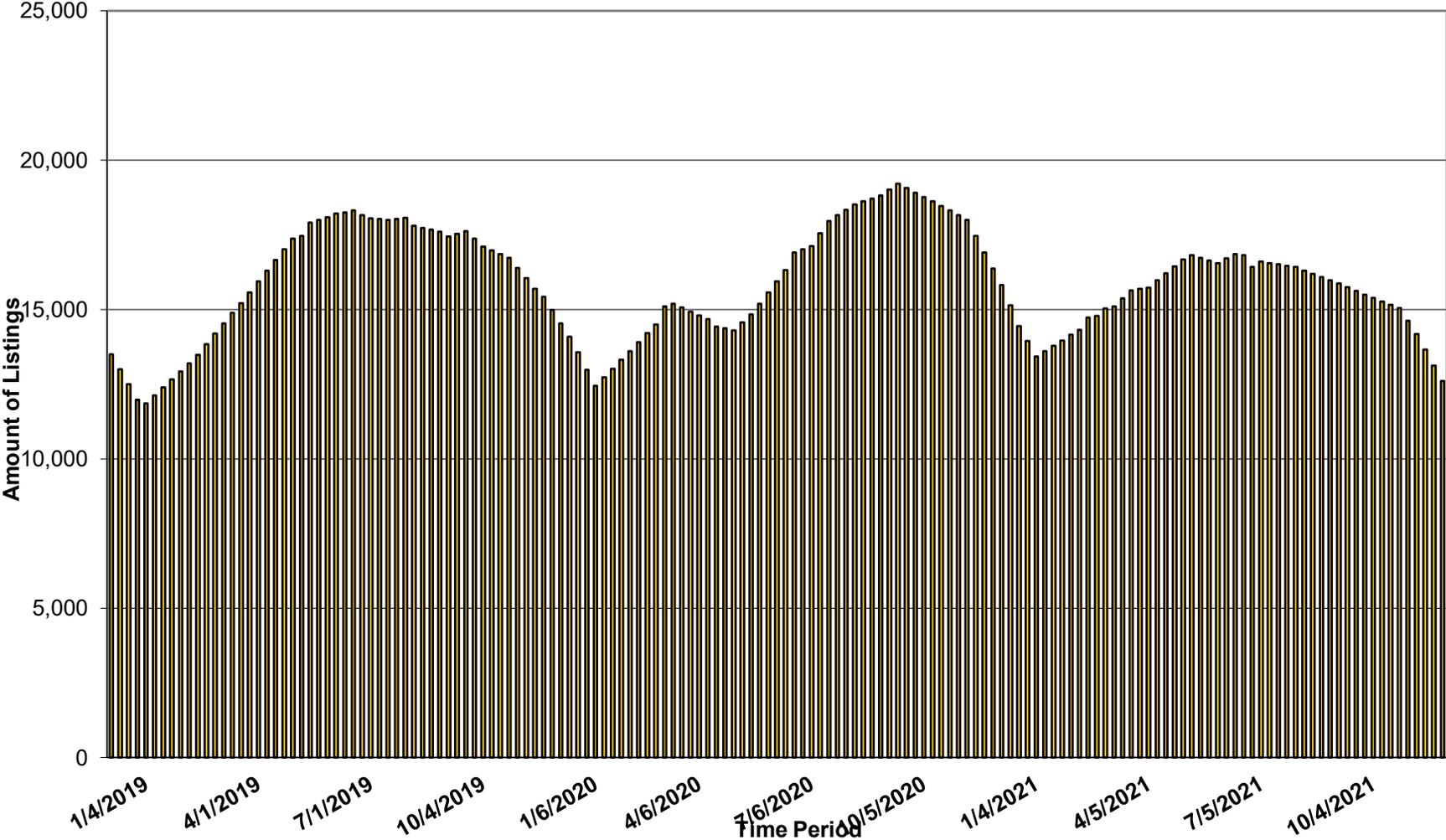
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## Barrington Area Active Condo Listings



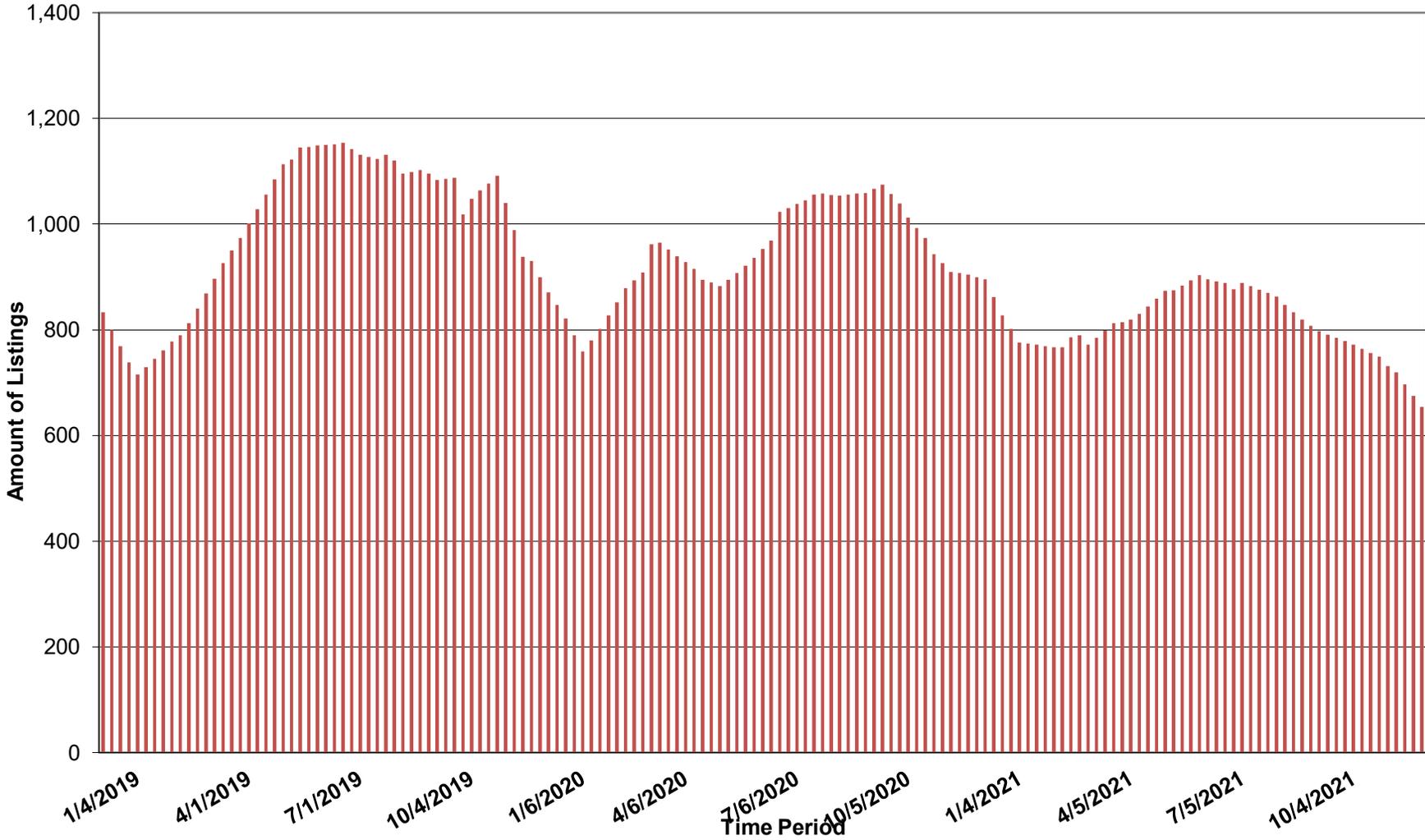
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

### MRED Attached Active Listings



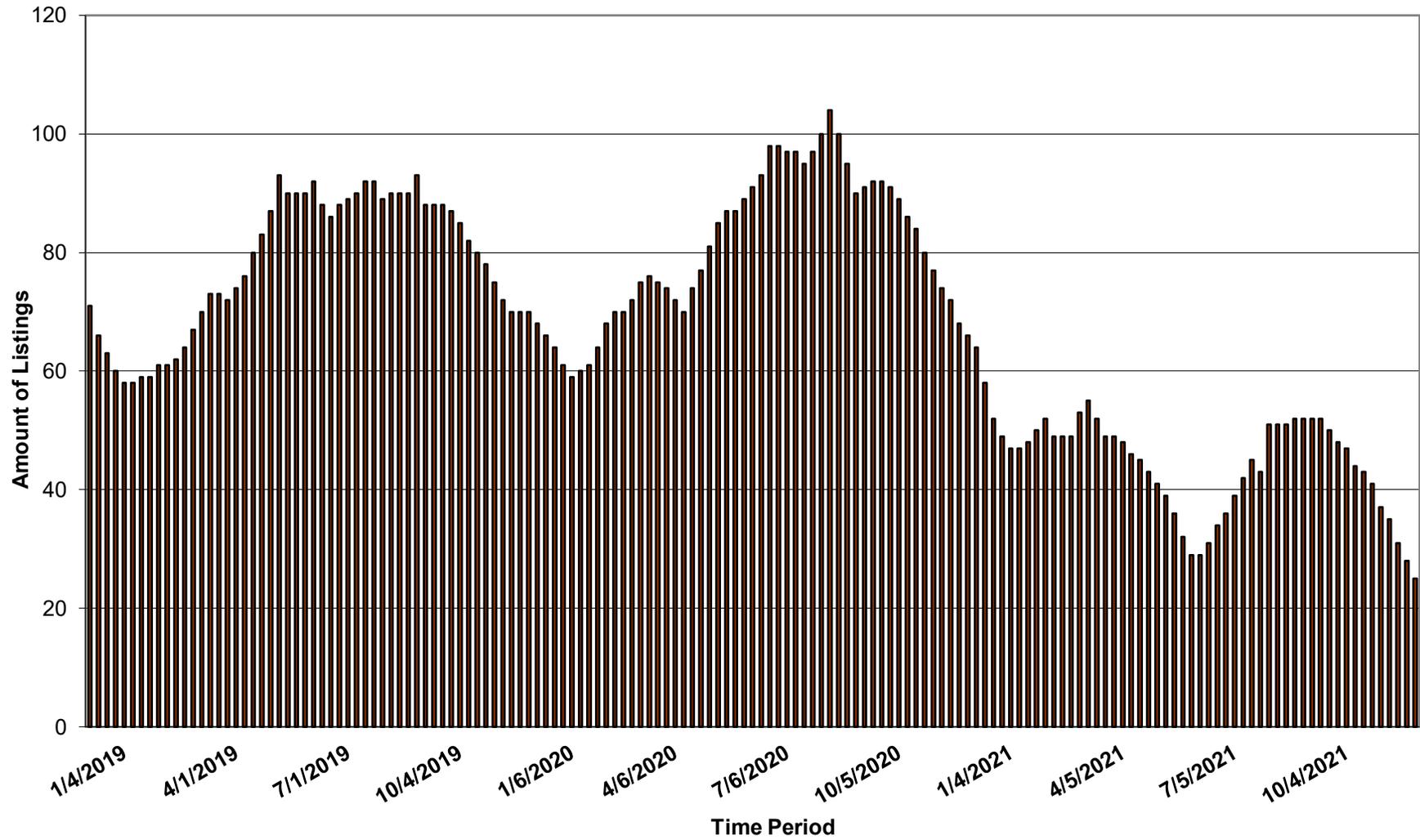
Information is for all types of properties listed under Attached, Property Type 2

# North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

## Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2





NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS  
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
	TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020
ALGONQUIN	507	481	5.4%	349,415	294,666	18.6%	343,000	292,000	17.5%
ANTIOCH	467	428	9.1%	294,039	244,305	20.4%	271,973	230,000	18.2%
ARLINGTON HEIGHTS	984	860	14.4%	470,184	412,750	13.9%	425,000	378,250	12.4%
BARRINGTON AREA	856	778	10.0%	685,372	567,211	20.8%	620,000	515,000	20.4%
BARTLETT	527	481	9.6%	372,314	316,812	17.5%	352,000	309,000	13.9%
BEACH PARK	178	153	16.3%	230,627	194,455	18.6%	229,950	190,000	21.0%
BUFFALO GROVE	497	375	32.5%	430,057	372,407	15.5%	410,000	355,000	15.5%
CAROL STREAM	351	302	16.2%	338,694	297,301	13.9%	327,500	286,000	14.5%
CARPENTERSVILLE	274	308	-11.0%	253,043	228,758	10.6%	221,000	217,000	1.8%
CHICAGO - ALBANY PARK	143	139	2.9%	539,772	471,199	14.6%	495,000	445,000	11.2%
CHICAGO - DUNNING	442	428	3.3%	351,798	317,657	10.7%	349,700	314,950	11.0%
CHICAGO - EDGEWATER	75	77	-2.6%	999,377	773,908	29.1%	905,000	740,000	22.3%
CHICAGO - IRVING PARK	263	264	-0.4%	615,982	573,271	7.5%	585,000	548,950	6.6%
CHICAGO - LAKE VIEW	191	131	45.8%	1,459,291	1,417,680	2.9%	1,375,000	1,325,500	3.7%
CHICAGO - LINCOLN PARK	275	171	60.8%	2,038,213	1,803,335	13.0%	1,710,000	1,560,000	9.6%
CHICAGO - LINCOLN SQUARE	136	107	27.1%	919,120	798,645	15.1%	835,750	772,500	8.2%
CHICAGO - LOGAN SQUARE	301	247	21.9%	960,606	868,980	10.5%	890,000	799,000	11.4%
CHICAGO - NEAR NORTH SIDE	45	35	28.6%	2,090,078	1,986,615	5.2%	1,850,000	1,420,000	30.3%
CHICAGO - NEAR WEST SIDE	64	29	120.7%	670,976	489,741	37.0%	618,800	500,000	23.8%
CHICAGO - PORTAGE PARK	468	382	22.5%	397,444	375,113	6.0%	370,000	355,000	4.2%
CHICAGO - ROGERS PARK	46	36	27.8%	561,299	503,538	11.5%	572,500	475,000	20.5%
CHICAGO - UPTOWN	41	36	13.9%	1,131,228	919,750	23.0%	1,031,000	888,750	16.0%
CHICAGO - WEST RIDGE	147	131	12.2%	454,936	414,740	9.7%	429,000	393,000	9.2%
CHICAGO - WEST TOWN	269	200	34.5%	1,064,870	1,024,631	3.9%	981,000	952,500	3.0%
DE KALB	358	334	7.2%	195,896	176,436	11.0%	177,000	169,750	4.3%
DEERFIELD	440	329	33.7%	666,470	592,232	12.5%	597,500	535,000	11.7%
DES PLAINES	574	517	11.0%	350,017	307,732	13.7%	335,000	294,900	13.6%
ELGIN	1174	1,193	-1.6%	304,212	269,709	12.8%	283,000	252,000	12.3%
ELK GROVE VILLAGE	330	270	22.2%	353,633	314,768	12.3%	333,435	305,550	9.1%
EVANSTON	470	496	-5.2%	744,806	656,825	13.4%	649,500	585,000	11.0%
FOX LAKE	113	123	-8.1%	276,708	249,144	11.1%	230,000	208,000	10.6%
GLENCOE	156	175	-10.9%	1,305,121	1,177,876	10.8%	1,192,000	920,000	29.6%
GOLF-GLENVIEW	715	610	17.2%	760,309	691,796	9.9%	675,000	608,500	10.9%
GREEN OAKS-LIBERTYVILLE	540	454	18.9%	561,068	509,524	10.1%	510,000	463,750	10.0%

Disclaimer:

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS  
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GREENWOOD- WOODSTOCK	421	458	-8.1%	307,223	265,205	15.8%	280,000	250,000	12.0%
GURNEE	528	438	20.5%	349,262	307,034	13.8%	340,000	295,000	15.3%
HAINESVILLE-GRAYSLAKE	607	630	-3.7%	272,196	248,022	9.7%	268,000	240,500	11.4%
HANOVER PARK	259	253	2.4%	274,087	246,159	11.3%	272,500	249,900	9.0%
HIGHLAND PARK	552	528	4.5%	718,615	623,703	15.2%	629,500	535,000	17.7%
HIGHWOOD	27	16	68.8%	500,174	350,250	42.8%	427,500	292,500	46.2%
HOFFMAN ESTATES	503	542	-7.2%	361,908	325,680	11.1%	351,000	317,000	10.7%
INGLESIDE	137	178	-23.0%	249,580	230,219	8.4%	229,900	202,750	13.4%
INVERNESS	137	112	22.3%	687,727	569,853	20.7%	650,156	548,000	18.6%
ISLAND LAKE	108	114	-5.3%	258,282	230,106	12.2%	247,125	212,575	16.3%
KENILWORTH	65	50	30.0%	1,851,536	1,670,219	10.9%	1,275,000	1,172,500	8.7%
LAKE BLUFF	182	154	18.2%	709,945	653,309	8.7%	584,500	540,000	8.2%
LAKE FOREST	408	416	-1.9%	1,124,939	985,688	14.1%	880,000	785,000	12.1%
LAKE IN THE HILLS	358	356	0.6%	306,149	275,519	11.1%	300,000	266,950	12.4%
LAKE VILLA- LINDENHURST	622	558	11.5%	298,816	257,514	16.0%	285,000	242,000	17.8%
LAKELAKE-CRYSTAL LAKE	958	886	8.1%	357,483	306,079	16.8%	332,250	284,950	16.6%
LINCOLNSHIRE	146	91	60.4%	660,693	544,257	21.4%	576,750	509,000	13.3%
LINCOLNWOOD	155	126	23.0%	537,465	515,148	4.3%	455,000	437,450	4.0%
LONG GROVE-LAKE ZURICH- HAWTHORN W	868	727	19.4%	557,104	478,582	16.4%	530,000	450,000	17.8%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	964	982	-1.8%	279,359	243,129	14.9%	245,000	226,000	8.4%
METTAWA	13	5	0.0%	997,588	651,600	0.0%	785,000	700,000	0.0%
MORTON GROVE	277	282	-1.8%	394,821	358,795	10.0%	375,000	340,000	10.3%
MT. PROSPECT	507	514	-1.4%	389,683	364,386	6.9%	368,000	340,000	8.2%
MUNDELEIN	476	429	11.0%	348,041	315,170	10.4%	327,000	295,000	10.8%
NAPERVILLE	2077	1,858	11.8%	577,316	501,547	15.1%	527,000	450,451	17.0%
NILES	263	254	3.5%	385,978	342,850	12.6%	370,000	330,000	12.1%
NORTH CHICAGO	69	59	16.9%	136,416	129,872	5.0%	144,000	133,000	8.3%
NORTHBROOK	542	429	26.3%	701,642	634,805	10.5%	625,000	560,000	11.6%
NORTHFIELD	108	90	20.0%	1,046,516	819,524	27.7%	845,000	685,000	23.4%
OAKWOOD HILLS - CARY	424	400	6.0%	341,624	290,034	17.8%	319,700	266,975	19.7%
PALATINE	698	563	24.0%	410,898	365,309	12.5%	380,000	334,900	13.5%
PARK CITY -WAUKEGAN	490	424	15.6%	183,152	160,125	14.4%	178,000	155,000	14.8%
PARK RIDGE	544	520	4.6%	589,591	541,051	9.0%	512,500	477,250	7.4%
PRAIRIE VIEW	17	11	0.0%	437,059	343,309	0.0%	392,500	312,000	0.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS  
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
PROSPECT HEIGHTS	94	97	-3.1%	486,032	396,607	22.5%	463,000	375,000	23.5%
ROLLING MEADOWS	218	178	22.5%	314,055	282,391	11.2%	294,250	260,750	12.8%
ROUND LAKE	601	524	14.7%	229,568	196,415	16.9%	227,500	201,000	13.2%
SCHAUMBURG	508	454	11.9%	387,878	351,928	10.2%	365,000	335,000	9.0%
SKOKIE	508	400	27.0%	423,254	373,732	13.3%	395,000	348,250	13.4%
STREAMWOOD	449	383	17.2%	279,357	242,340	15.3%	273,000	235,000	16.2%
SYCAMORE	265	234	13.2%	291,424	259,083	12.5%	280,000	253,750	10.3%
VERNON HILLS	280	217	29.0%	525,641	442,586	18.8%	470,000	399,000	17.8%
WADSWORTH - OLD MILL CREEK	99	95	4.2%	373,307	325,476	14.7%	358,000	300,000	19.3%
WAUCONDA	211	210	0.5%	299,971	270,994	10.7%	300,000	273,000	9.9%
WHEELING	163	128	27.3%	309,349	270,388	14.4%	299,900	268,450	11.7%
WILMETTE	449	388	15.7%	953,385	907,722	5.0%	855,000	792,500	7.9%
WINNETKA	314	277	13.4%	1,510,096	1,367,941	10.4%	1,295,197	1,100,000	17.7%
WINTHROP HARBOR	108	111	-2.7%	222,230	188,898	17.6%	213,450	184,000	16.0%
ZION	321	320	0.3%	175,585	142,825	22.9%	170,500	140,000	21.8%

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## NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
<b>Jan</b>	97	114	136	293,282	277,915	322,084	280,440	265,776	312,367
<b>Feb</b>	100	120	146	287,249	315,368	302,586	275,303	302,229	292,010
<b>Mar</b>	137	163	211	311,521	299,903	323,811	300,798	287,785	314,850
<b>Apr</b>	195	160	251	326,338	319,352	328,515	316,098	308,687	319,098
<b>May</b>	250	114	274	296,782	314,505	354,725	287,427	301,275	348,764
<b>Jun</b>	247	130	325	315,032	314,226	352,141	305,331	300,960	346,623
<b>Jul</b>	216	218	282	319,191	316,914	325,915	307,662	305,940	319,257
<b>Aug</b>	201	239	299	310,450	332,358	337,714	299,190	318,904	330,090
<b>Sep</b>	176	233	233	301,168	351,161	346,424	290,634	337,930	338,606
<b>Oct</b>	186	254	206	305,498	335,827	346,064	294,272	324,730	338,460
<b>Nov</b>	136	173	213	296,847	334,046	336,666	285,175	323,492	328,673
<b>Dec</b>	144	178		313,139	348,654		301,526	338,581	
<b>TOTAL</b>	2,133	2,096	2,576	315,077	286,755		297,016	313,126	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
<b>Jan</b>	89	116	92	249,000	245,000	262,000	241,000	229,250	249,950
<b>Feb</b>	85	124	109	244,950	262,500	247,000	230,000	243,000	243,500
<b>Mar</b>	100	124	94	250,000	260,000	295,000	240,000	253,000	280,000
<b>Apr</b>	87	88	92	289,000	292,000	295,000	279,000	277,500	288,000
<b>May</b>	85	111	72	249,950	279,900	315,000	241,250	270,000	310,000
<b>Jun</b>	80	91	52	275,000	300,960	319,000	265,000	280,000	314,000
<b>Jul</b>	73	103	53	285,000	269,450	285,000	266,500	258,725	282,750
<b>Aug</b>	68	94	61	270,000	285,000	290,000	260,500	272,000	285,000
<b>Sep</b>	89	97	42	259,000	299,950	308,000	253,250	288,750	297,000
<b>Oct</b>	78	90	60	264,950	285,000	300,000	253,500	275,000	294,000
<b>Nov</b>	94	77	59	285,175	285,000	289,000	251,875	275,000	285,000
<b>Dec</b>	92	88		249,499	294,500		240,750	279,250	
<b>TOTAL</b>	84	98		269,000	270,000		251,875	270,000	

# Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
<b>Jan</b>	5	3	5	280,320	254,966	358,720	263,440	248,800	351,842
<b>Feb</b>	4	12	7	215,900	289,363	293,514	207,225	280,485	282,500
<b>Mar</b>	8	11	21	294,486	364,990	297,460	285,061	338,316	293,622
<b>Apr</b>	7	3	21	271,742	294,933	244,900	260,857	283,000	267,237
<b>May</b>	15	8	26	312,065	360,913	313,707	303,083	328,492	309,621
<b>Jun</b>	17	10	19	285,000	268,710	328,089	274,205	253,050	325,384
<b>Jul</b>	12	16	11	308,709	333,649	290,316	295,590	329,346	284,445
<b>Aug</b>	10	20	10	310,979	315,047	302,830	291,691	305,263	305,750
<b>Sep</b>	13	20	16	290,568	296,180	285,362	278,876	288,350	282,734
<b>Oct</b>	15	21	21	299,073	284,498	302,038	284,638	280,547	294,709
<b>Nov</b>	6	18	18	314,481	313,893	352,305	303,665	307,042	351,961
<b>Dec</b>	4	17		543,278	315,775		508,854	317,590	
<b>TOTAL</b>	123	159		293,258	308,812		281,640	300,630	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
<b>Jan</b>	126	223	83	269,000	220,000	314,900	261,000	219,900	314,910
<b>Feb</b>	83	120	118	219,350	314,500	309,000	202,000	297,000	297,500
<b>Mar</b>	107	146	137	289,500	364,990	292,900	275,000	350,840	281,500
<b>Apr</b>	102	143	92	230,000	225,000	244,900	222,000	217,500	244,000
<b>May</b>	94	108	107	319,000	372,450	283,000	305,000	336,250	289,250
<b>Jun</b>	145	129	30	285,000	244,950	335,000	275,000	242,500	327,500
<b>Jul</b>	44	100	41	266,250	294,500	299,900	258,750	292,000	280,000
<b>Aug</b>	153	88	86	287,500	307,000	195,000	268,250	295,000	194,000
<b>Sep</b>	136	71	43	255,000	284,800	285,000	246,000	271,000	286,000
<b>Oct</b>	78	75	47	249,900	230,000	270,000	230,000	225,000	260,000
<b>Nov</b>	116	95	45	302,500	267,000	367,000	285,000	264,500	360,000
<b>Dec</b>	228	62		475,000	324,900		452,000	317,000	
<b>TOTAL</b>	112	97		264,900	299,000		257,000	289,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	181	150	20.7%	216,292	193,129	12.0%	211,500	186,250	13.6%
ANTIOCH	32	26	23.1%	179,953	158,843	13.3%	165,750	148,250	11.8%
ARLINGTON HEIGHTS	563	425	32.5%	219,988	195,798	12.4%	181,000	162,500	11.4%
BARRINGTON AREA	177	142	24.6%	302,178	298,600	1.2%	295,000	288,250	2.3%
BARTLETT	238	181	31.5%	227,454	208,203	9.2%	235,250	215,000	9.4%
BEACH PARK	38	36	5.6%	163,782	147,210	11.3%	161,250	141,500	14.0%
BUFFALO GROVE	483	339	42.5%	236,582	222,094	6.5%	220,000	210,000	4.8%
CAROL STREAM	262	208	26.0%	208,788	190,393	9.7%	207,750	190,000	9.3%
CARPENTERSVILLE	167	120	39.2%	170,515	153,039	11.4%	172,400	155,000	11.2%
CHICAGO - ALBANY PARK	232	164	41.5%	229,443	238,707	-3.9%	213,250	218,250	-2.3%
CHICAGO - DUNNING	117	93	25.8%	216,249	197,207	9.7%	220,000	208,000	5.8%
CHICAGO - EDGEWATER	943	639	47.6%	270,891	275,560	-1.7%	240,000	245,000	-2.0%
CHICAGO - IRVING PARK	333	252	32.1%	265,756	259,457	2.4%	232,000	230,000	0.9%
CHICAGO - LAKE VIEW	2,447	1,740	40.6%	426,417	435,038	-2.0%	395,000	415,000	-4.8%
CHICAGO - LINCOLN PARK	1,691	1,130	49.6%	614,075	581,845	5.5%	512,000	516,000	-0.8%
CHICAGO - LINCOLN SQUARE	428	333	28.5%	337,146	365,083	-7.7%	306,500	329,500	-7.0%
CHICAGO - LOGAN SQUARE	809	580	39.5%	459,878	442,806	3.9%	432,500	419,000	3.2%
CHICAGO - LOOP	1,014	482	110.4%	723,121	400,771	80.4%	385,000	326,900	17.8%
CHICAGO - NEAR NORTH SIDE	2,783	1,775	56.8%	580,134	566,292	2.4%	410,000	412,500	-0.6%
CHICAGO - NEAR SOUTH SIDE	877	575	52.5%	446,516	443,532	0.7%	390,000	384,735	1.4%
CHICAGO - NEAR WEST SIDE	1,436	894	60.6%	501,951	444,969	12.8%	379,000	367,000	3.3%
CHICAGO - PORTAGE PARK	112	112	0.0%	205,630	206,604	-0.5%	178,750	170,000	5.1%
CHICAGO - ROGERS PARK	572	417	37.2%	217,803	195,843	11.2%	200,000	175,000	14.3%
CHICAGO - UPTOWN	1,036	719	44.1%	312,353	305,152	2.4%	300,000	299,900	0.0%
CHICAGO - WEST RIDGE	425	274	55.1%	178,940	164,407	8.8%	160,000	148,344	7.9%
CHICAGO - WEST TOWN	1,889	1,496	26.3%	519,787	520,448	-0.1%	500,000	500,000	0.0%
DEERFIELD	130	90	44.4%	288,518	253,619	13.8%	280,000	247,250	13.2%
DEKALB	97	79	22.8%	162,781	154,269	5.5%	161,000	150,000	7.3%
DES PLAINES	698	515	35.5%	198,579	186,465	6.5%	184,450	175,000	5.4%
ELGIN	473	423	11.8%	197,811	179,595	10.1%	200,000	180,000	11.1%
ELK GROVE VILLAGE	238	189	25.9%	197,478	183,280	7.7%	193,950	181,000	7.2%
EVANSTON	684	497	37.6%	298,806	293,735	1.7%	265,000	260,000	1.9%
FOX LAKE	175	144	21.5%	143,885	127,336	13.0%	154,000	134,950	14.1%
GLENCOE	15	9	66.7%	326,142	408,556	-20.2%	255,000	410,000	-37.8%
GOLF-GLENVIEW	360	289	24.6%	360,830	323,509	11.5%	339,950	288,000	18.0%

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TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GREEN OAKS-LIBERTYVILLE	130	85	52.9%	285,389	294,411	-3.1%	255,000	280,000	-8.9%
GREENWOOD- WOODSTOCK	117	112	4.5%	173,120	159,345	8.6%	165,000	152,000	8.6%
GURNEE	210	171	22.8%	182,525	159,513	14.4%	174,950	159,500	9.7%
HAINESVILLE-GRAYSLAKE	261	229	14.0%	198,409	169,678	16.9%	194,000	165,000	17.6%
HANOVER PARK	240	201	19.4%	194,247	174,728	11.2%	189,950	172,000	10.4%
HIGHLAND PARK	141	118	19.5%	395,790	365,472	8.3%	330,000	313,500	5.3%
HIGHWOOD	14	10	40.0%	429,643	455,250	-5.6%	480,000	546,000	-12.1%
HOFFMAN ESTATES	321	237	35.4%	193,951	185,662	4.5%	180,000	180,000	0.0%
INGLESIDE	5	6	-16.7%	185,380	193,423	-4.2%	185,000	194,500	-4.9%
INVERNESS	32	20	60.0%	437,447	370,345	18.1%	420,000	370,000	13.5%
ISLAND LAKE	53	39	35.9%	155,345	140,513	10.6%	157,000	142,900	9.9%
LAKE BLUFF	60	35	71.4%	216,683	256,904	-15.7%	190,000	207,000	-8.2%
LAKE FOREST	110	78	41.0%	542,486	561,916	-3.5%	517,500	531,500	-2.6%
LAKE IN THE HILLS	202	148	36.5%	203,399	189,742	7.2%	199,950	174,750	14.4%
LAKE VILLA- LINDENHURST	81	64	26.6%	184,592	167,588	10.1%	179,000	175,000	2.3%
LAKEWOOD-CRYSTAL LAKE	242	226	7.1%	207,098	178,119	16.3%	208,050	179,000	16.2%
LINCOLNSHIRE	71	55	29.1%	424,509	375,630	13.0%	380,000	360,000	5.6%
LINCOLNWOOD	31	25	24.0%	286,981	242,760	18.2%	273,000	207,000	31.9%
LONG GROVE-LAKE ZURICH- HAWTHORN W	88	73	20.5%	319,808	283,437	12.8%	300,000	270,000	11.1%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	207	172	20.3%	170,815	155,221	10.0%	173,000	159,000	8.8%
MORTON GROVE	134	81	65.4%	267,988	248,881	7.7%	251,000	240,000	4.6%
MT. PROSPECT	263	237	11.0%	207,381	183,034	13.3%	189,000	168,000	12.5%
MUNDELEIN	157	91	72.5%	250,094	200,501	24.7%	238,450	202,500	17.8%
NAPERVILLE	945	756	25.0%	280,831	254,485	10.4%	250,000	228,000	9.6%
NILES	157	140	12.1%	209,928	214,284	-2.0%	226,000	227,750	-0.8%
NORTH CHICAGO	13	5	160.0%	92,767	69,200	34.1%	85,000	59,000	44.1%
NORTHBROOK	346	249	39.0%	345,259	322,208	7.2%	322,625	300,000	7.5%
NORTHFIELD	43	33	30.3%	396,405	286,674	38.3%	337,500	228,000	48.0%
OAKWOOD HILLS - CARY	125	115	8.7%	213,601	183,510	16.4%	210,000	172,500	21.7%
PALATINE	896	617	45.2%	207,731	192,958	7.7%	187,000	179,000	4.5%
PARK CITY -WAUKEGAN	53	50	6.0%	135,705	113,208	19.9%	155,000	125,000	24.0%
PARK RIDGE	166	128	29.7%	323,080	317,178	1.9%	285,000	285,000	0.0%
PROSPECT HEIGHTS	144	108	33.3%	169,151	186,623	-9.4%	145,000	156,550	-7.4%
ROLLING MEADOWS	234	175	33.7%	205,371	173,554	18.3%	175,500	148,000	18.6%
ROUND LAKE	278	250	11.2%	164,298	146,143	12.4%	168,250	154,000	9.3%
SCHAUMBURG	966	766	26.1%	210,054	190,038	10.5%	195,250	179,000	9.1%

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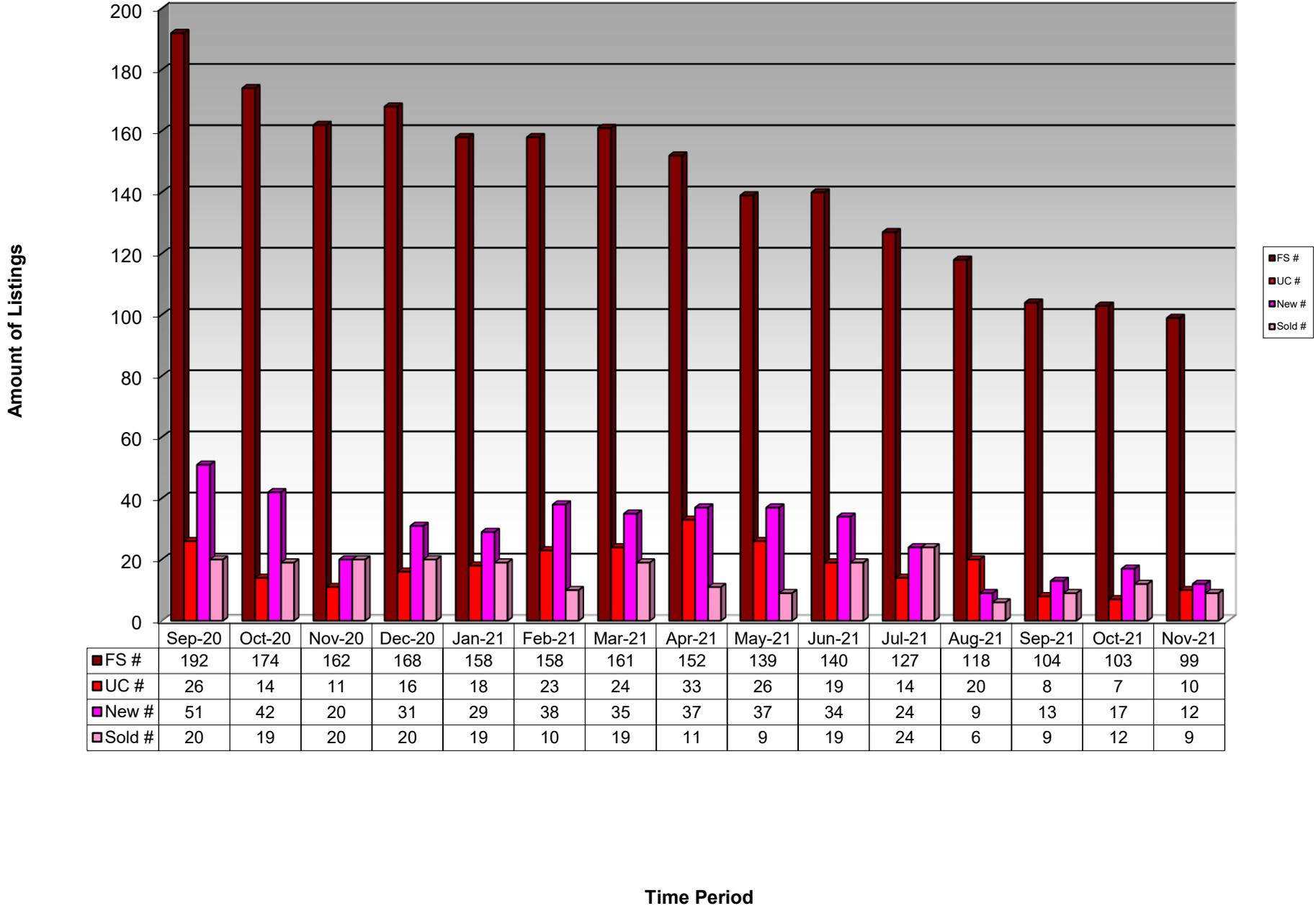
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	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
SKOKIE	317	234	35.5%	219,282	217,690	0.7%	208,500	209,000	-0.2%
STREAMWOOD	342	262	30.5%	205,688	183,635	12.0%	198,500	177,950	11.5%
SYCAMORE	99	109	-9.2%	186,934	162,007	15.4%	158,000	142,500	10.9%
VERNON HILLS	305	186	64.0%	242,698	215,878	12.4%	228,000	183,500	24.3%
WADSWORTH - OLD MILL CREEK	39	32	21.9%	179,129	159,792	12.1%	175,000	164,000	6.7%
WAUCONDA	84	67	25.4%	200,636	182,127	10.2%	199,450	176,000	13.3%
WHEELING	405	276	46.7%	215,861	201,069	7.4%	205,000	183,250	11.9%
WILMETTE	126	91	38.5%	418,485	360,150	16.2%	367,500	321,000	14.5%
WINNETKA	38	21	81.0%	412,727	413,574	-0.2%	416,000	380,000	9.5%
ZION	10	8	25.0%	107,970	116,313	-7.2%	122,750	118,000	4.0%

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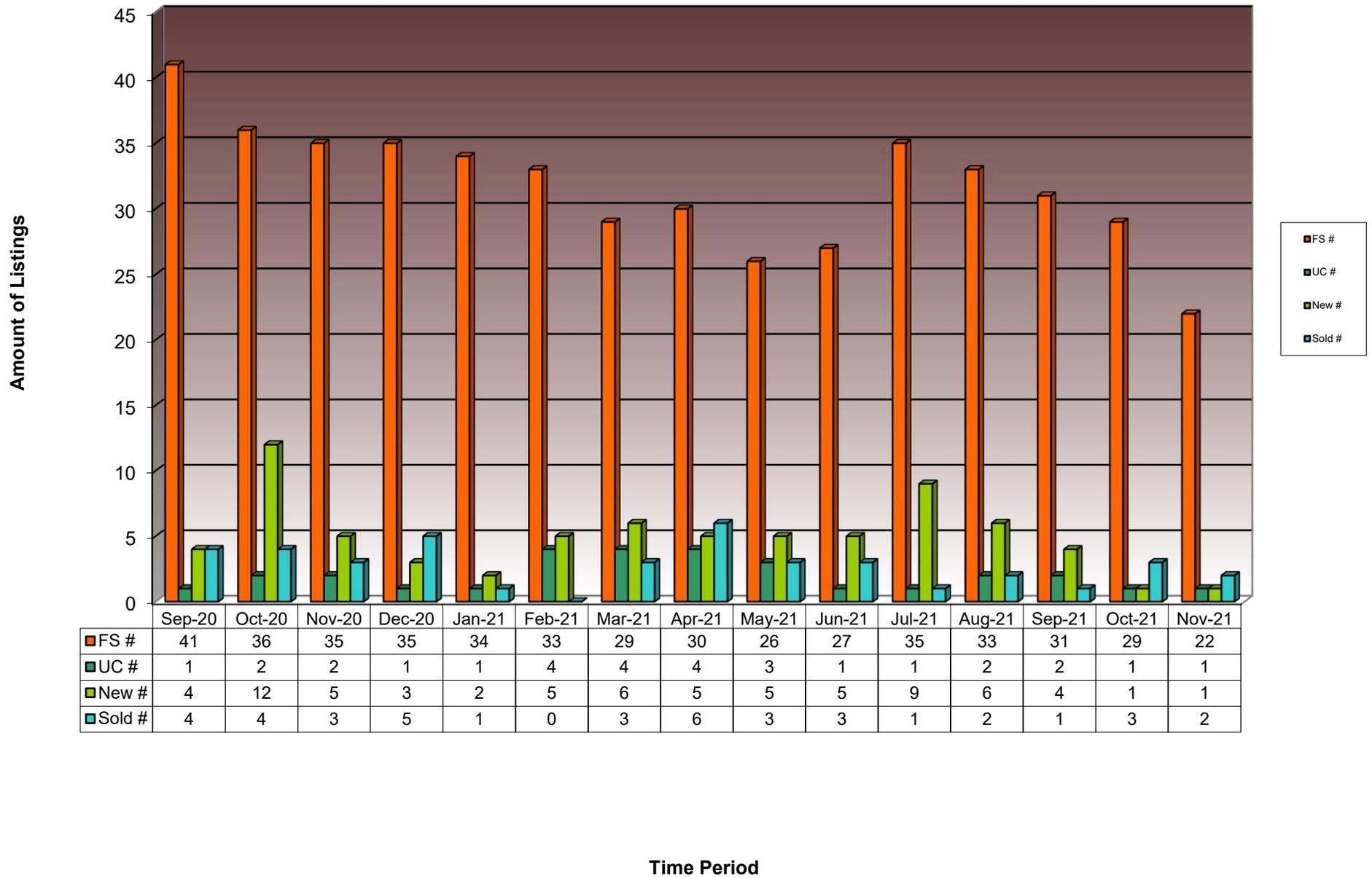
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## North Shore Area New Construction for All Property Types



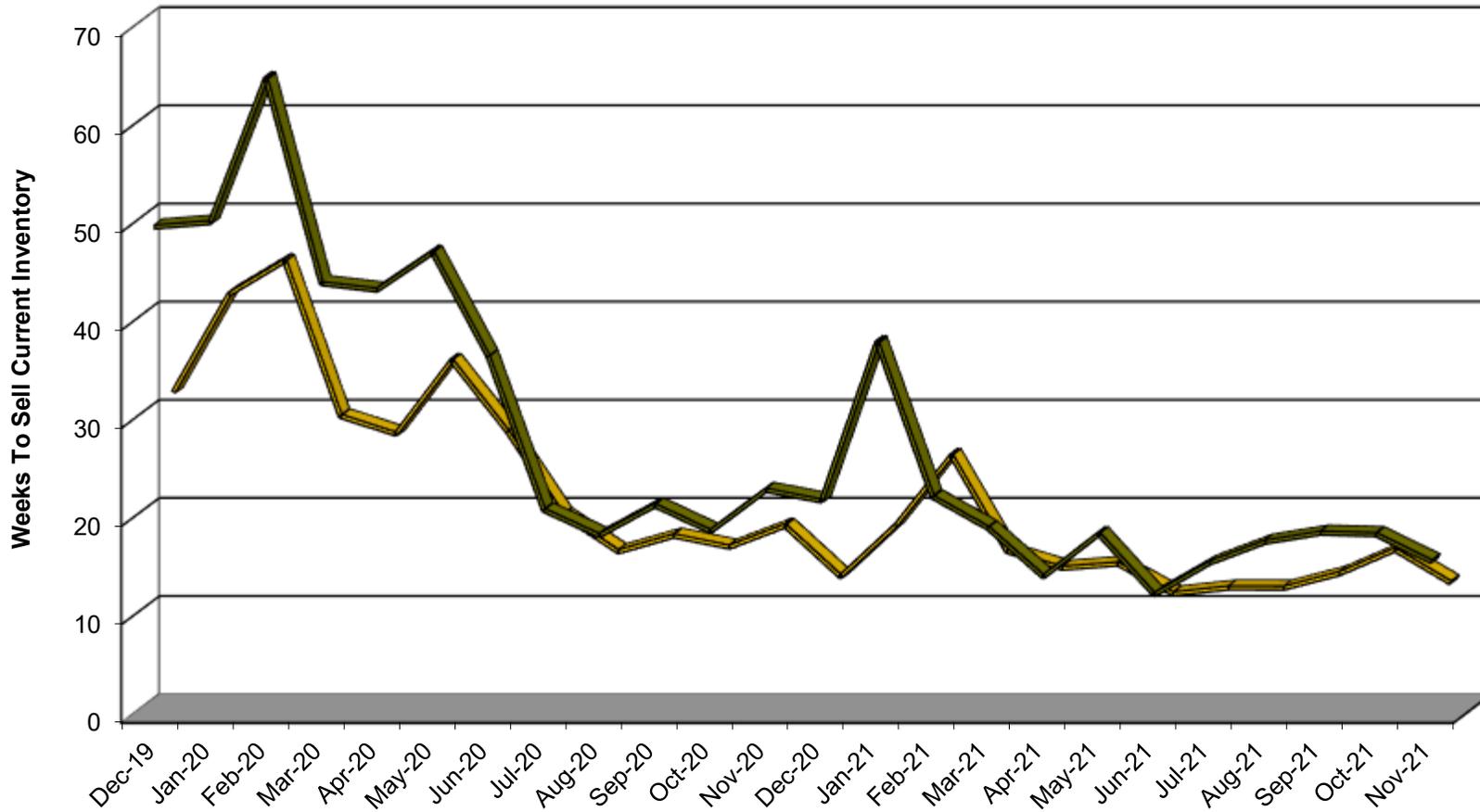
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..  
 Produced by NSBAR from information in MRED

## Barrington Area New Construction for All Property Types

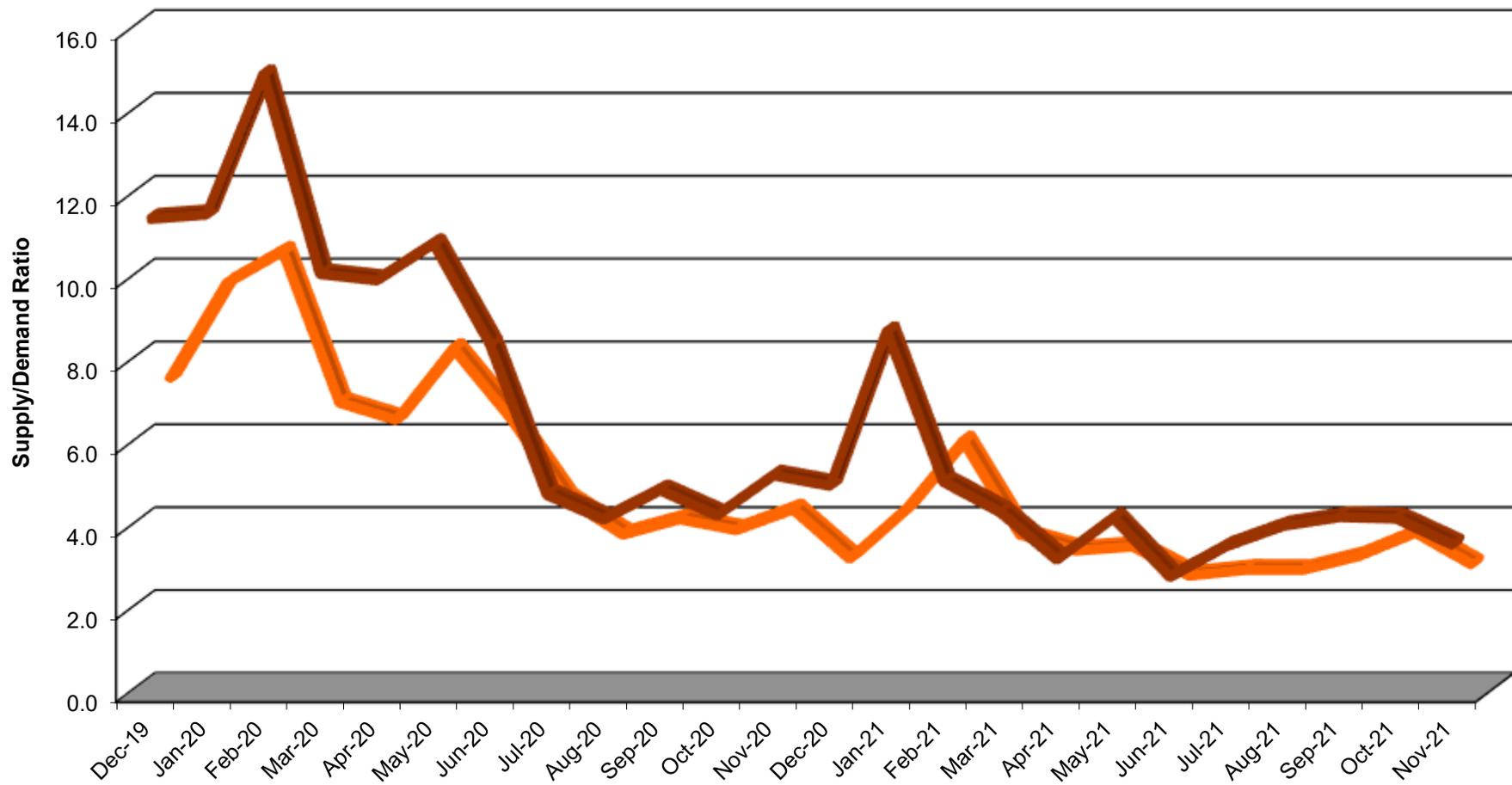


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..  
 Produced by NSBAR from information in MRED

# NSBAR Absorption Rate for Detached Single Family Homes

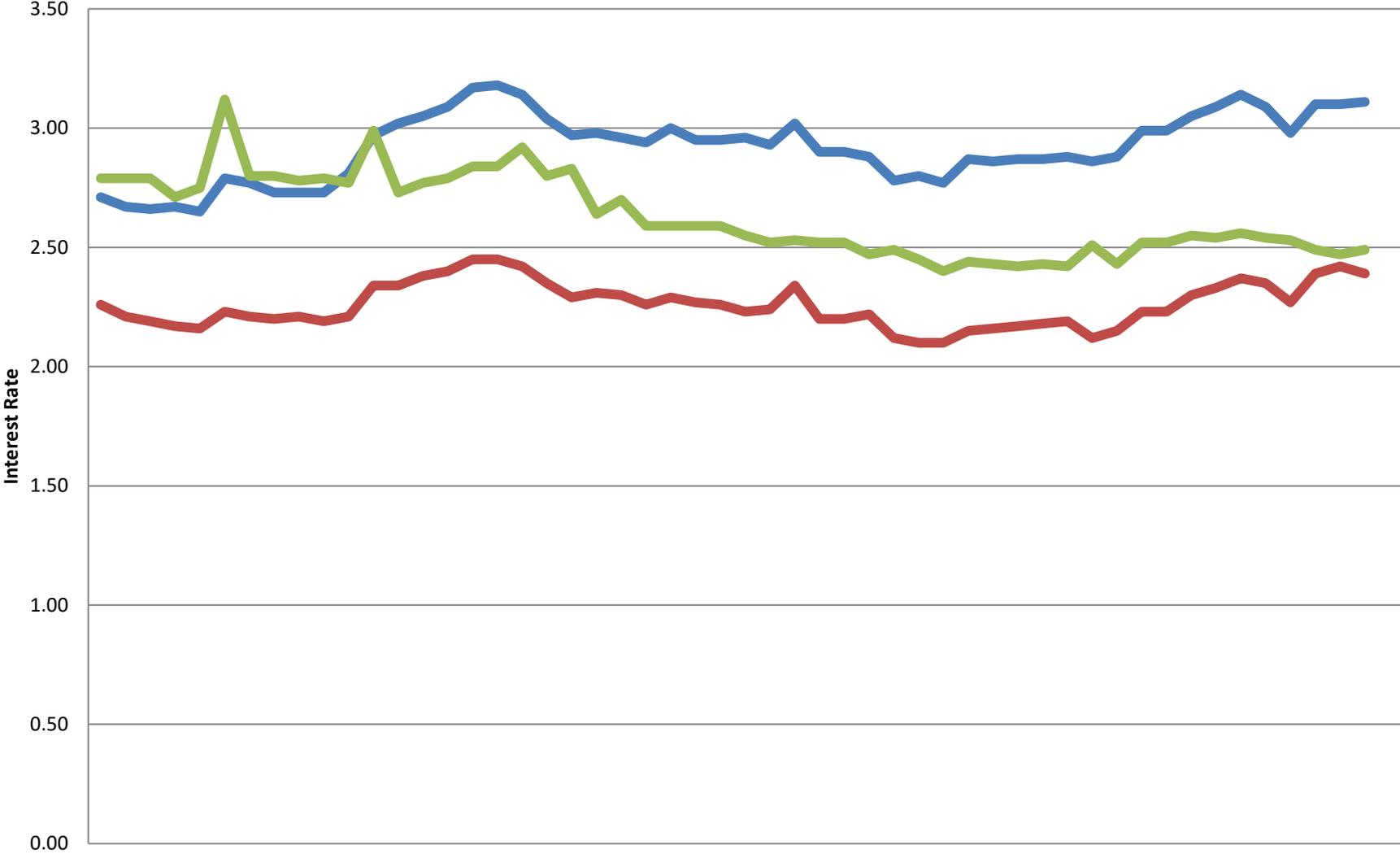


# NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

# Historical Mortgage Rates



12/10/2020 1/7/2021 2/4/2021 3/4/2021 4/1/2021 4/29/2021 5/27/2021 6/24/2021 7/22/2021 8/19/2021 9/16/2021 10/14/2021 11/11/2021

## Glossary of Terms and Abbreviations

### Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

### To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

### Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

### Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

### Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

### Statuses for Active Listings

#### ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

**BOMK** - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

**CTG** - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

#### *CONTINGENCY FLAGS*

*A/I* - Attorney Approval/Home Inspection

*CTGO* - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

*FIN* - Financing

*HC\*\** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS\*\** - Buyer has home to sell. Code is followed by number of hours in kick out period

**NEW** - A New listing.

**PCHG** - Price Change: A listing showing a change in list price – new list price is required.

**RACT** Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

**TEMP** - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

**BOMK, NEW, PCHG & RACT** - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

## **OFF-MARKET LISTING**

**Closed** property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

**Expired** listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

**Temporary off the market/withdrawn** is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

**Cancelled** listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

## **OFF MARKET STATUSES**

**CANC** - A Canceled listing - cancellation date is required

**CLSD** - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

**EXP** - An Expired listing.

**PEND** - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

**RNTD** - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

**Median Sale Price** - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

**Average Sale Price** - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

**Days On Market (DOM) or Market Time (MT)** - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

**FS**= For Sale or Active Property

**UC**= Under Contract, Property under contract but has not had all contingencies met.

**OLP** = Original List Price

**LP** = List Price

**LLP** = Last List Price