

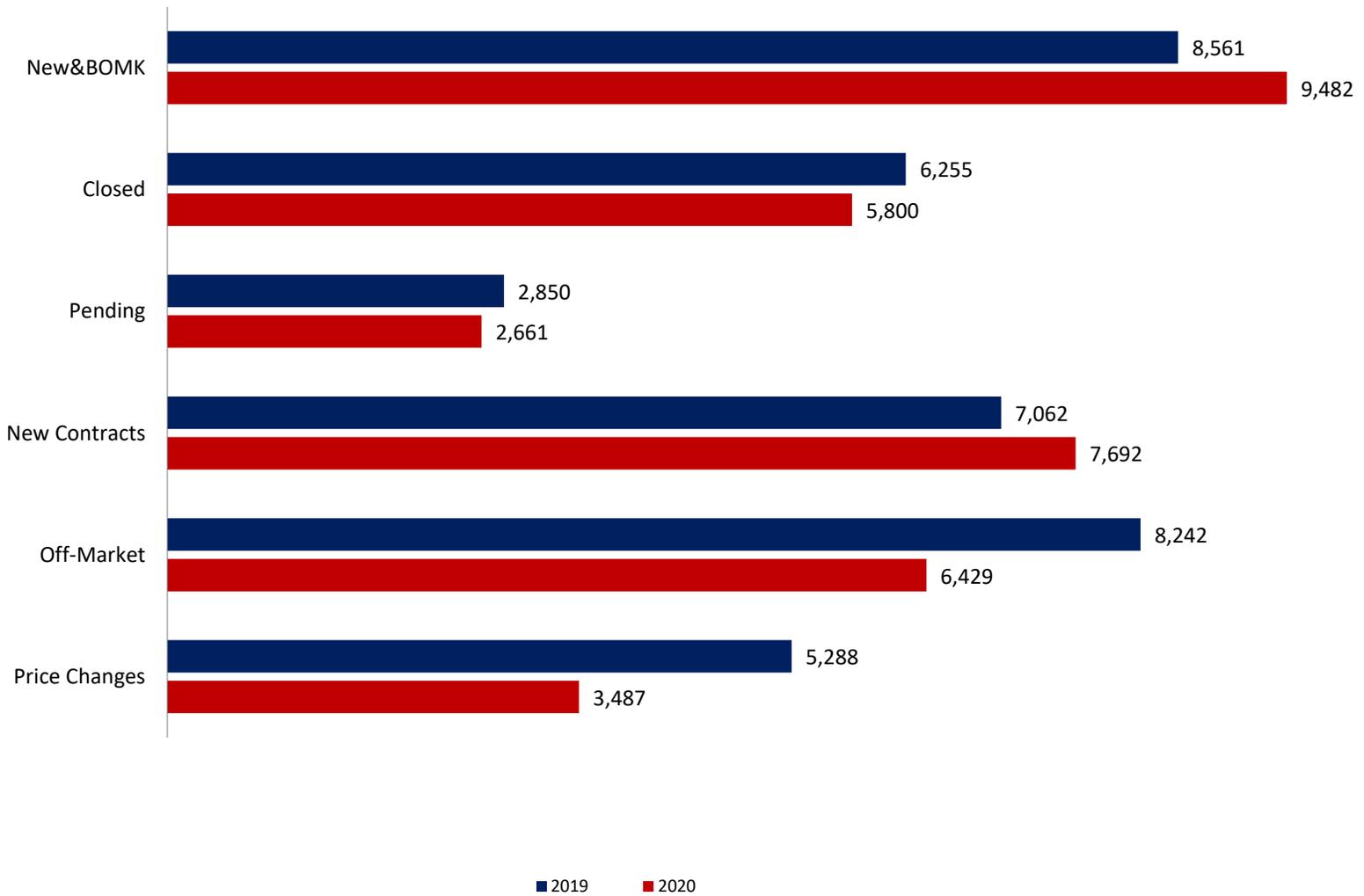


Legal

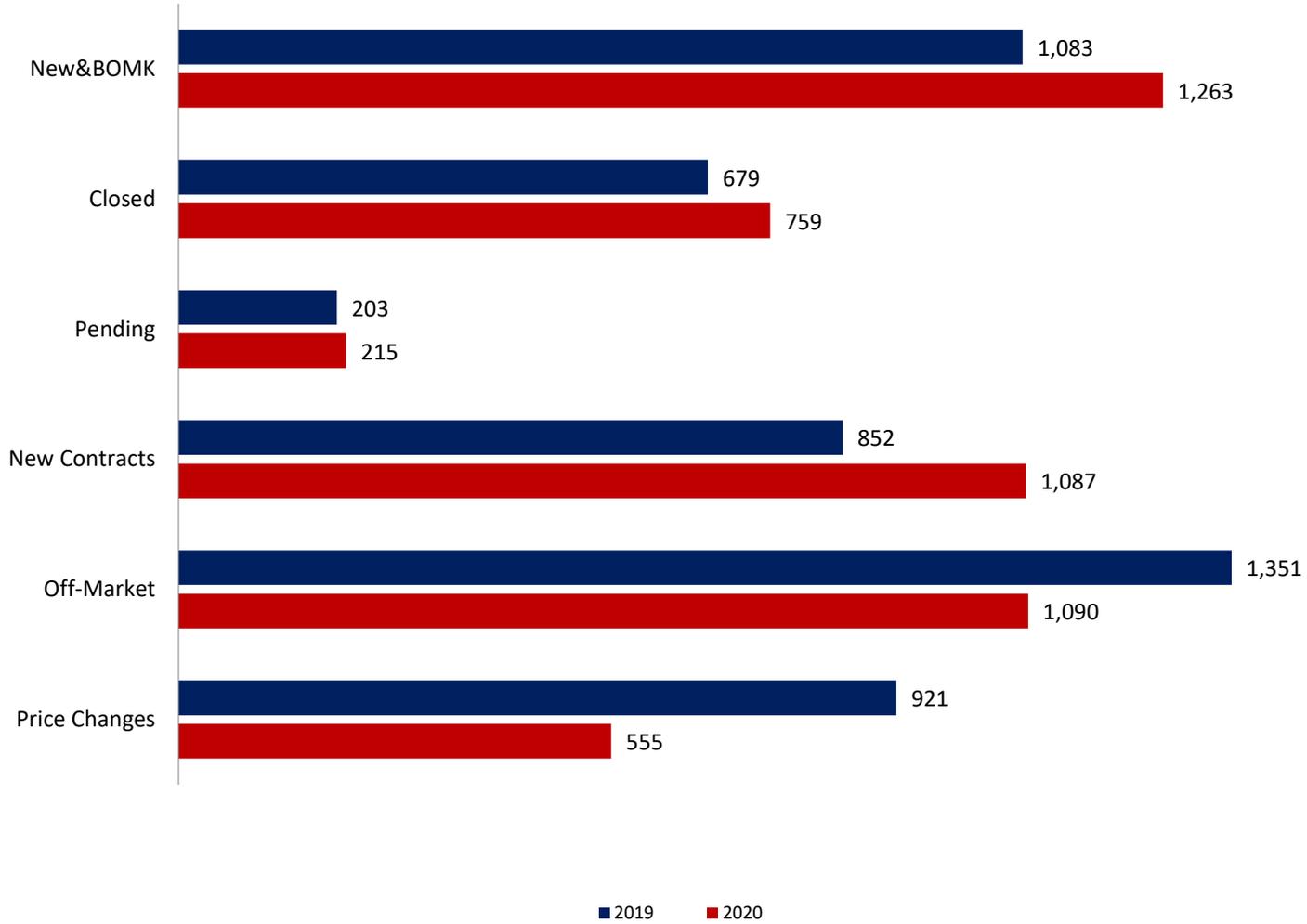
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

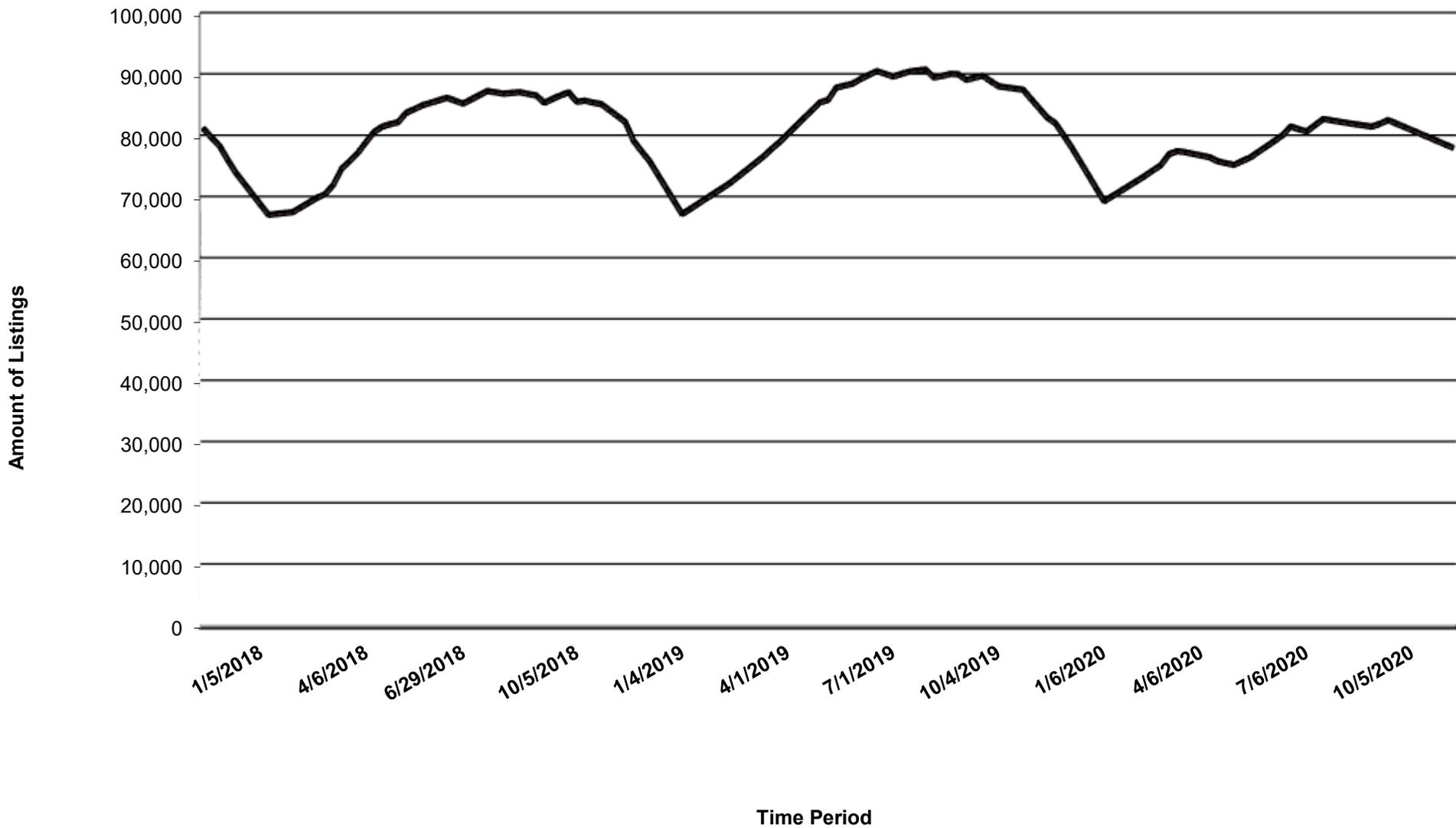
North Shore Area Quick Data



Barrington Area Quick Data

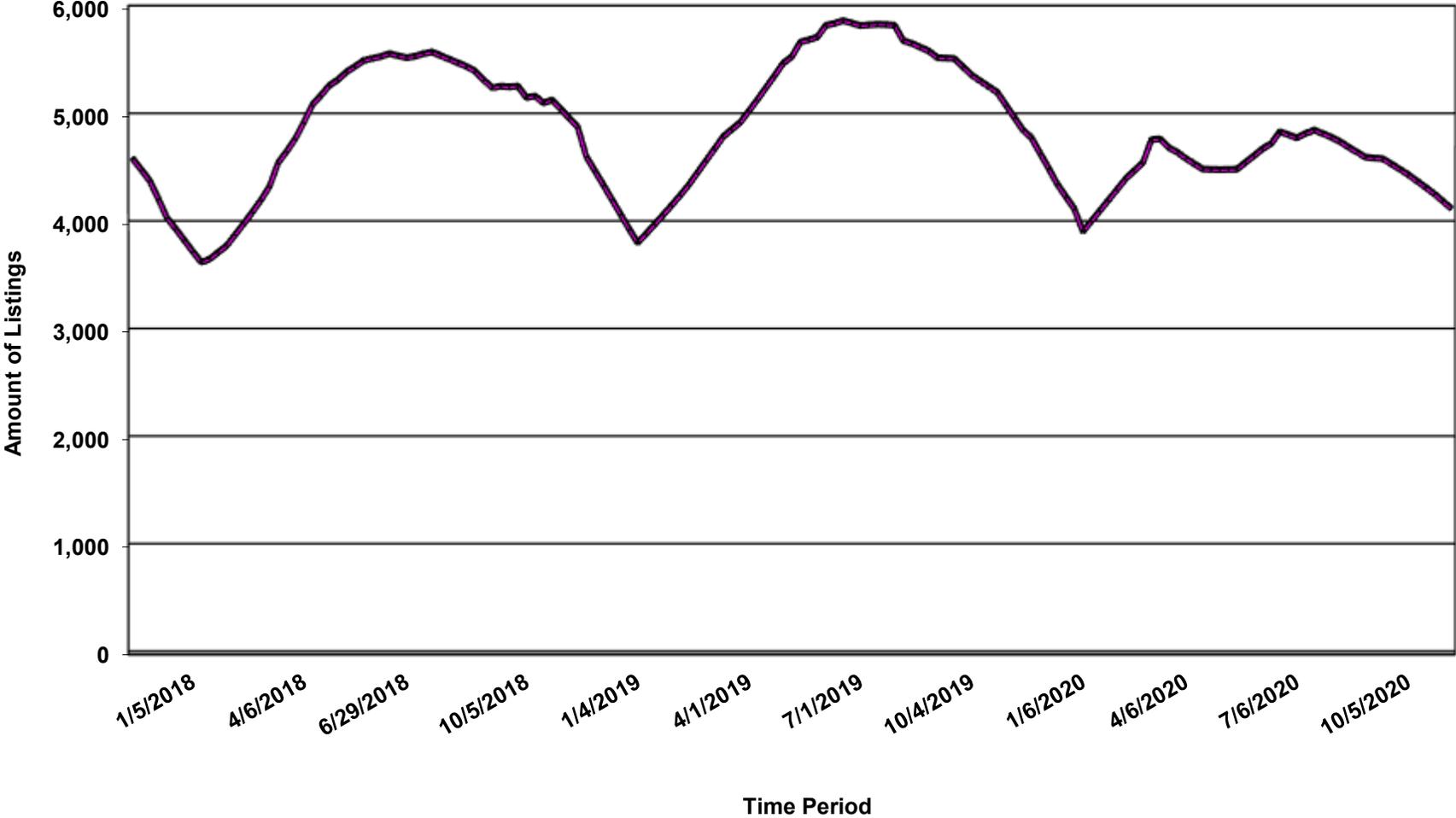


MRED Active Listngs All Property Types

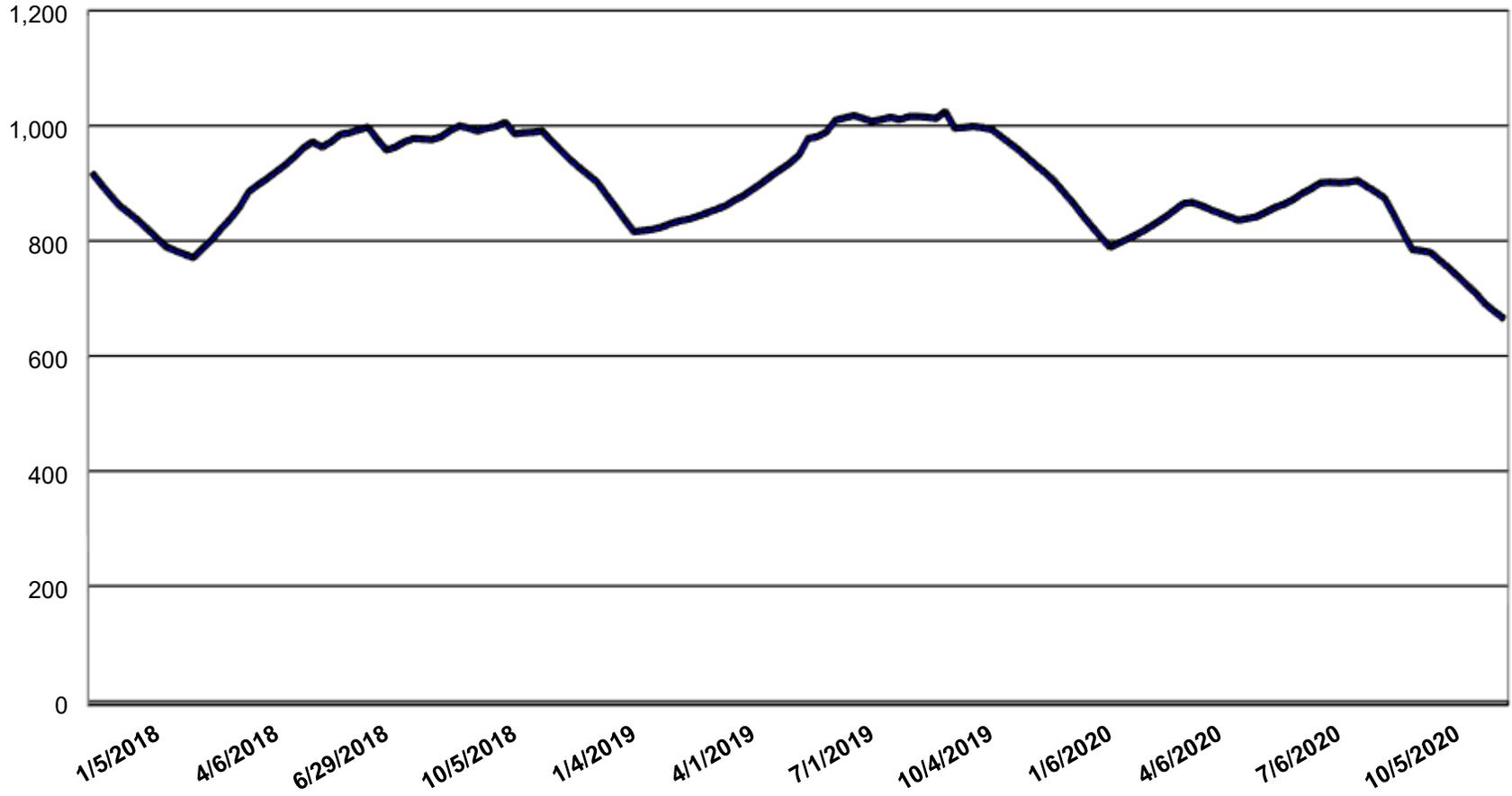


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

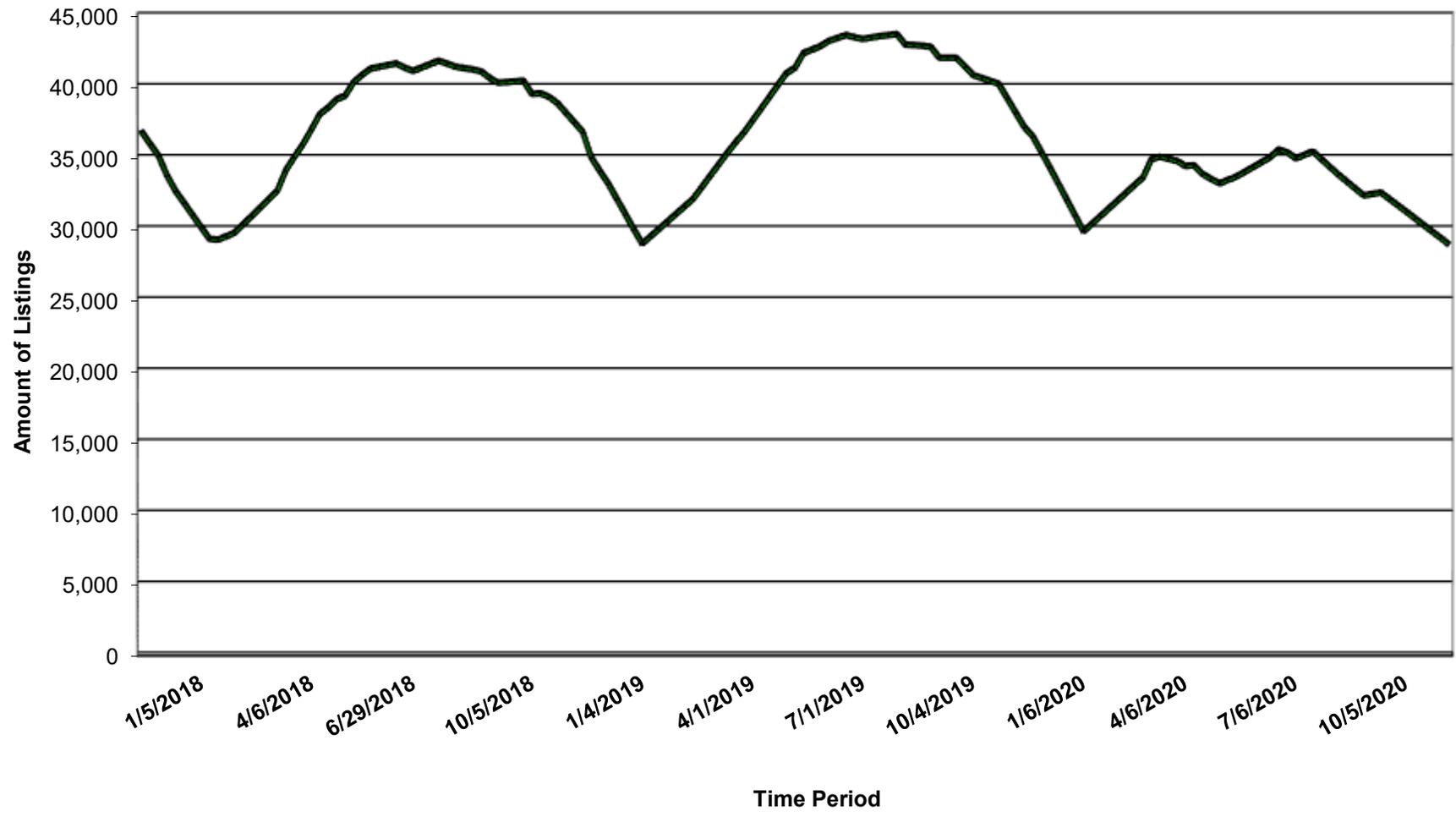
North Shore Area Active Listings All Property Types



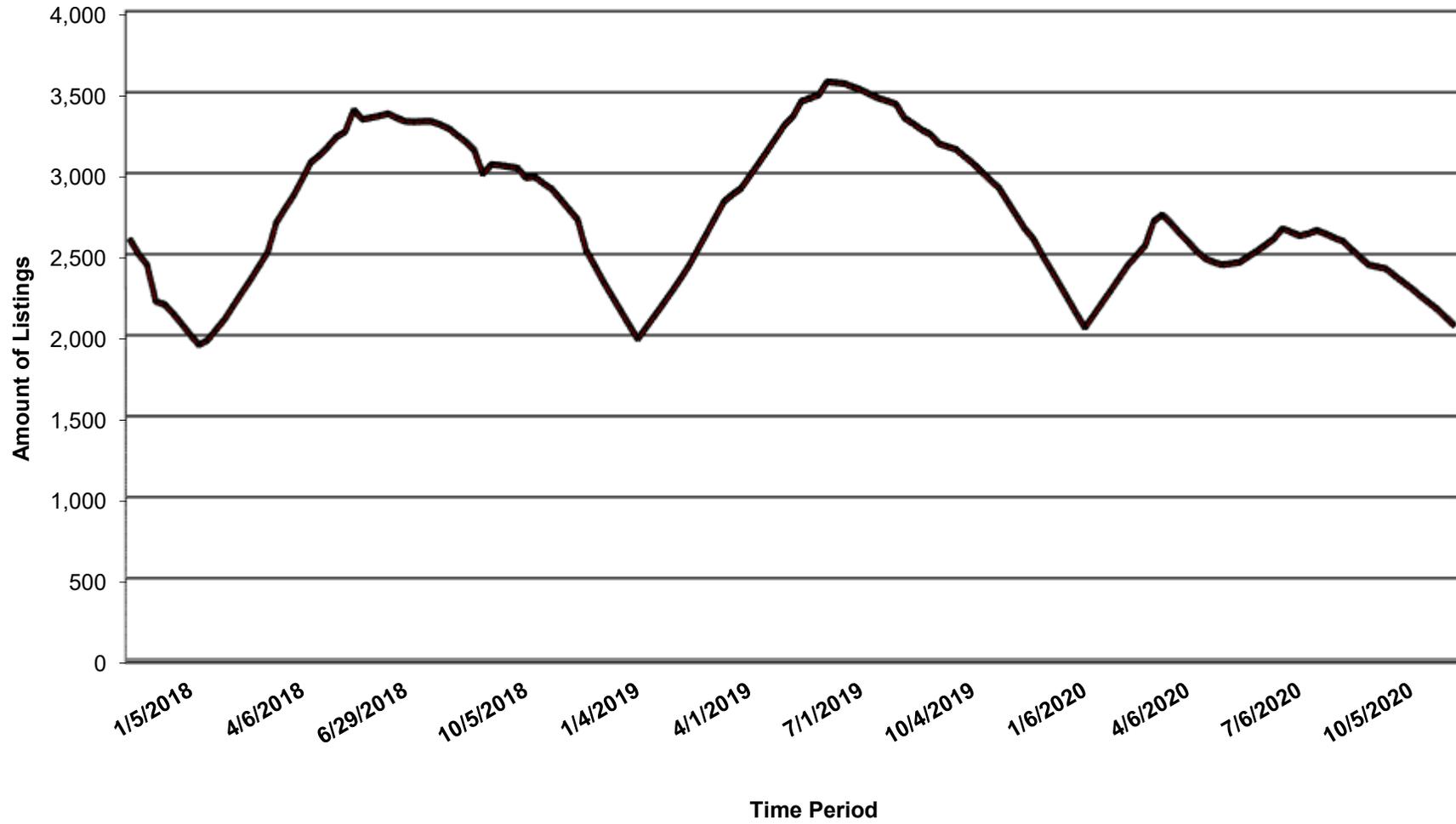
Barrington Area Active Listings - All Property Types



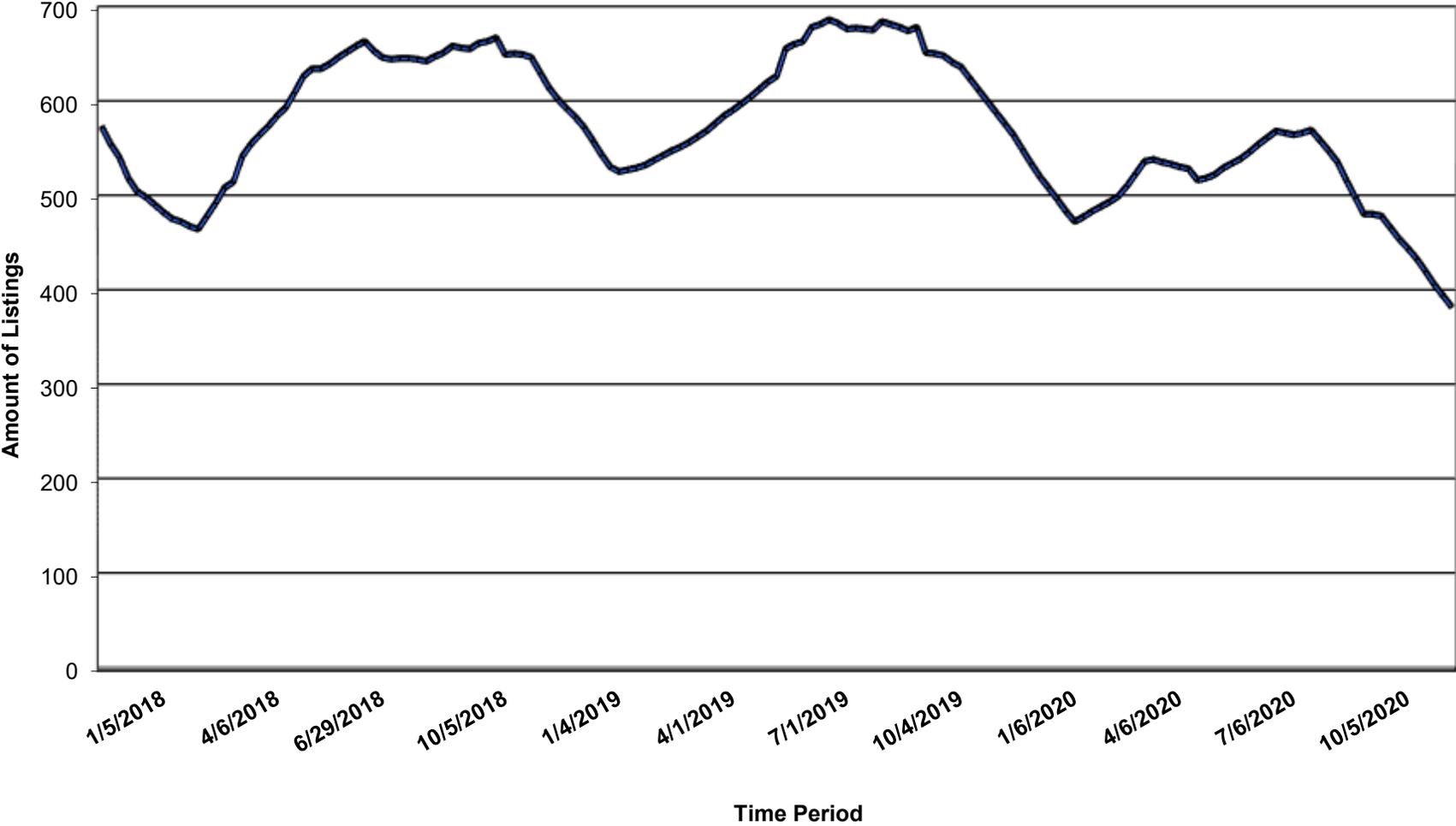
MRED Single Family Homes Active Listings (DE)



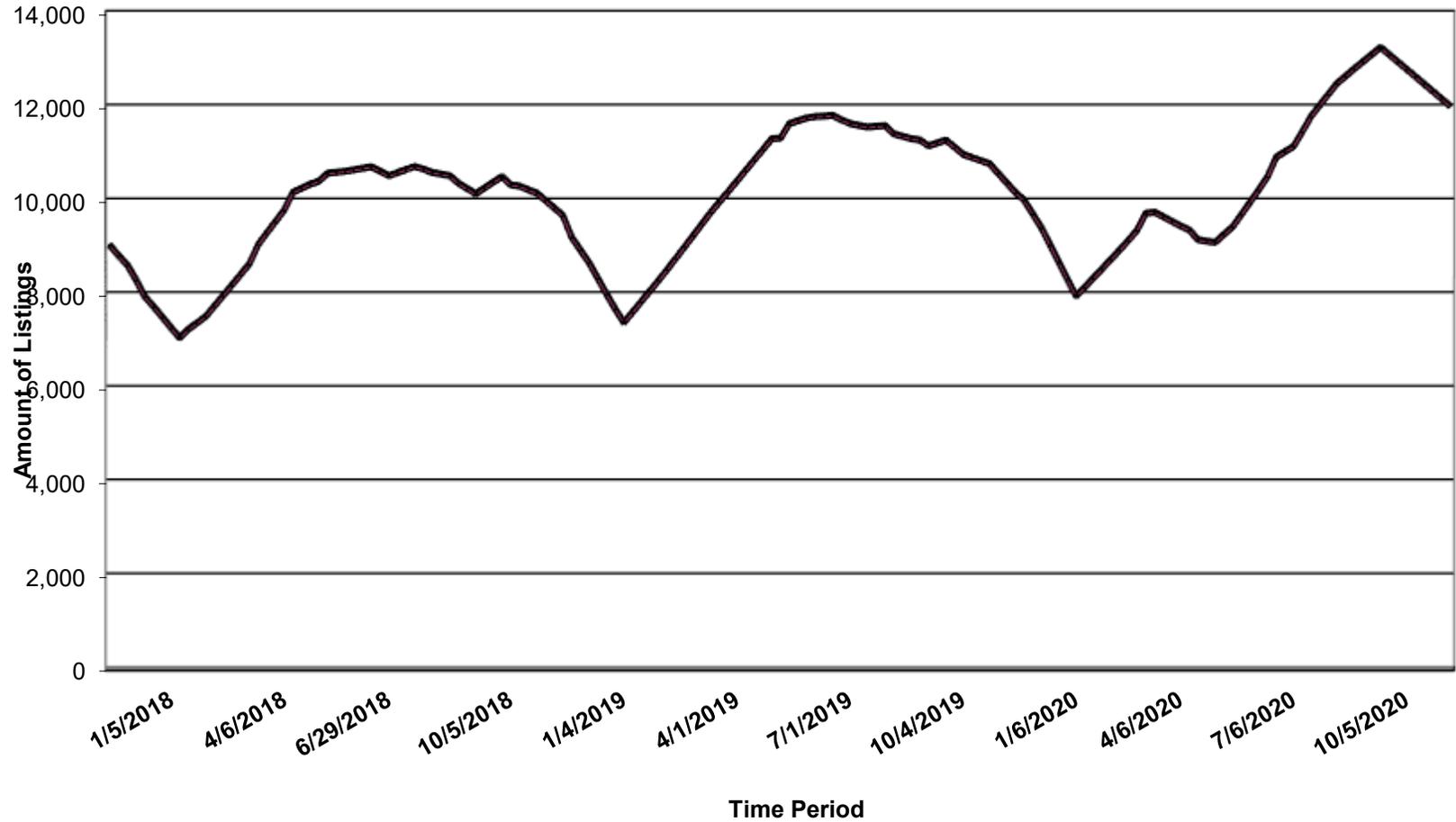
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

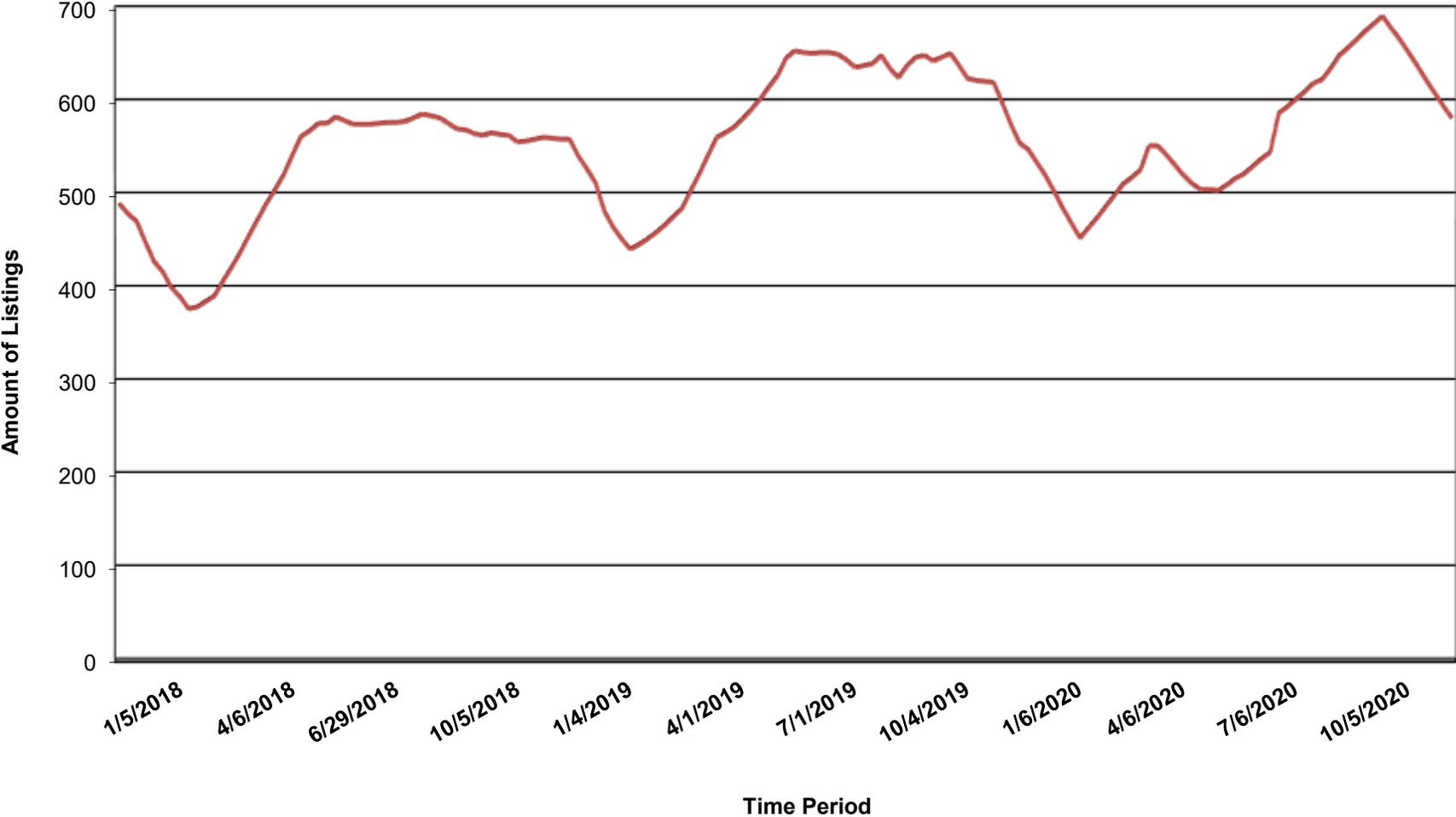


MRED Active Condo Listings(AT-C)



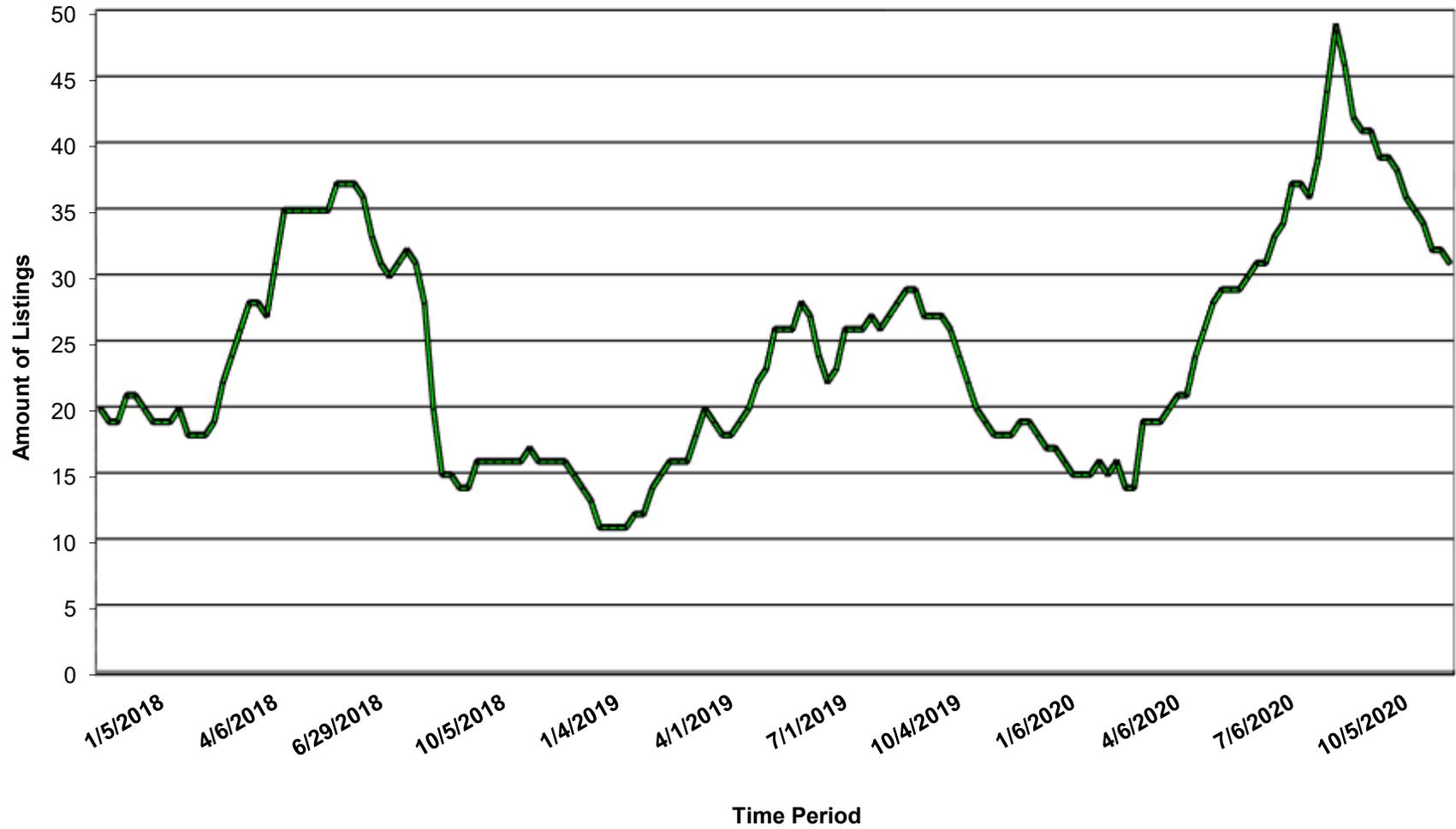
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



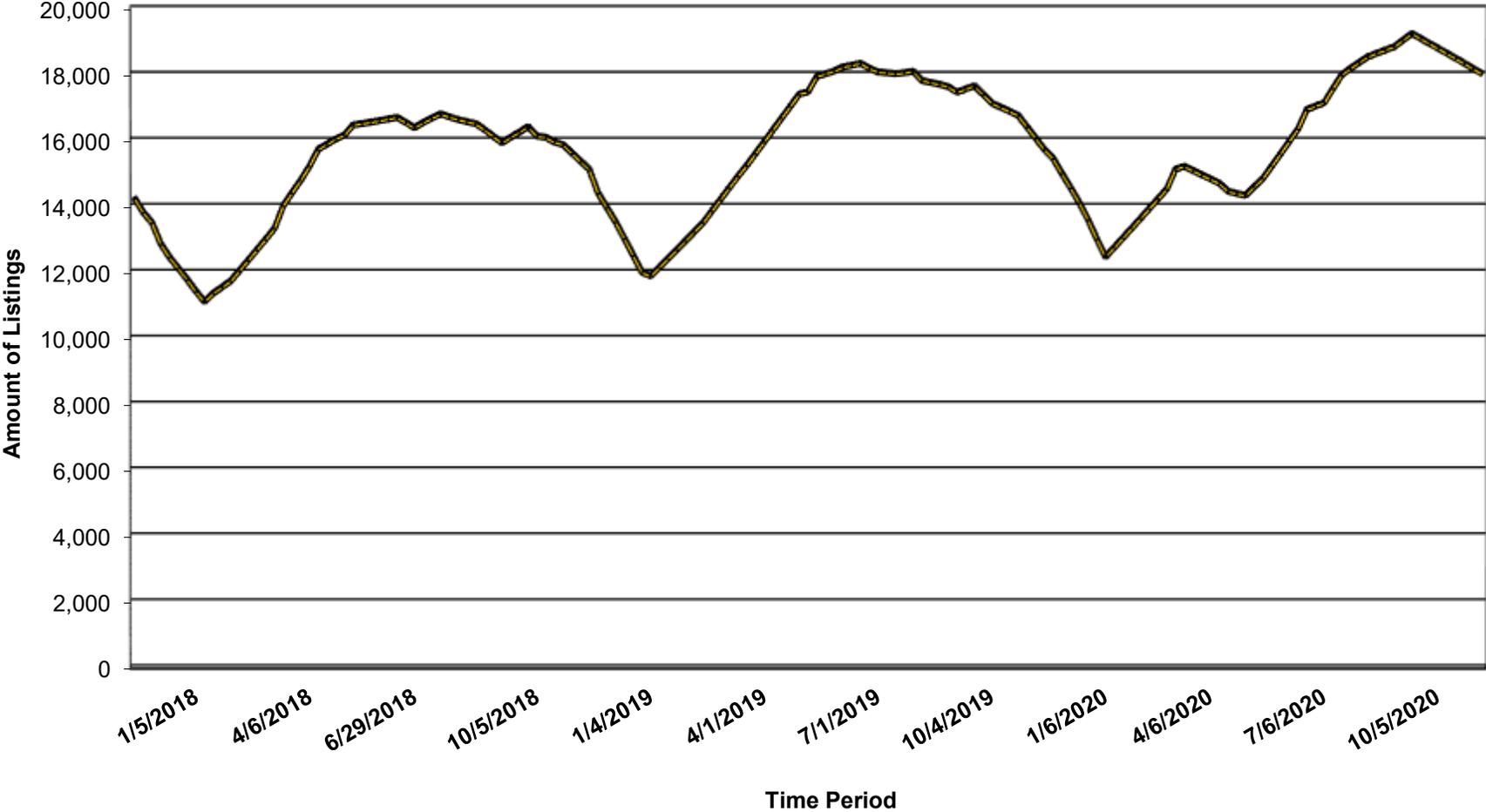
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



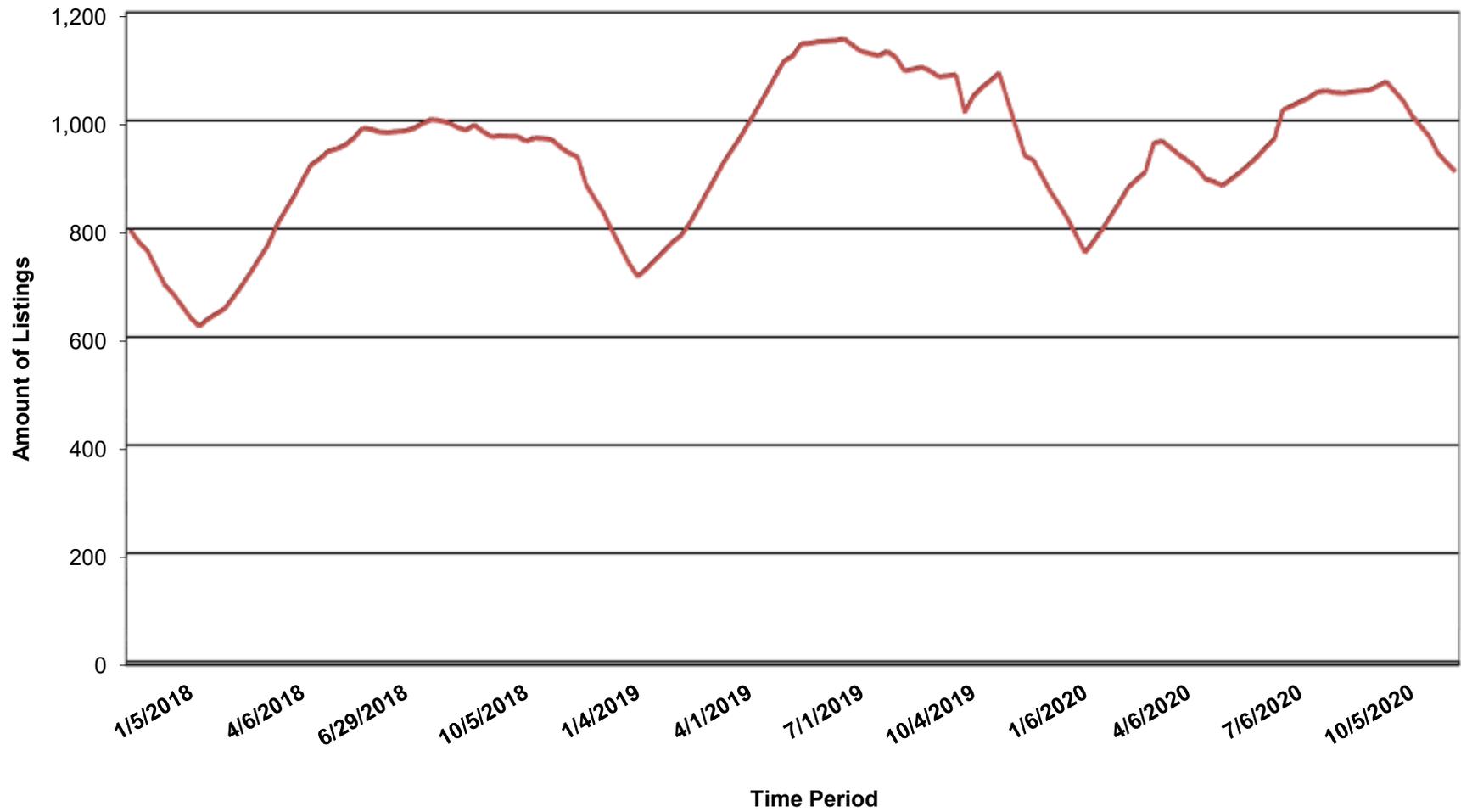
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings

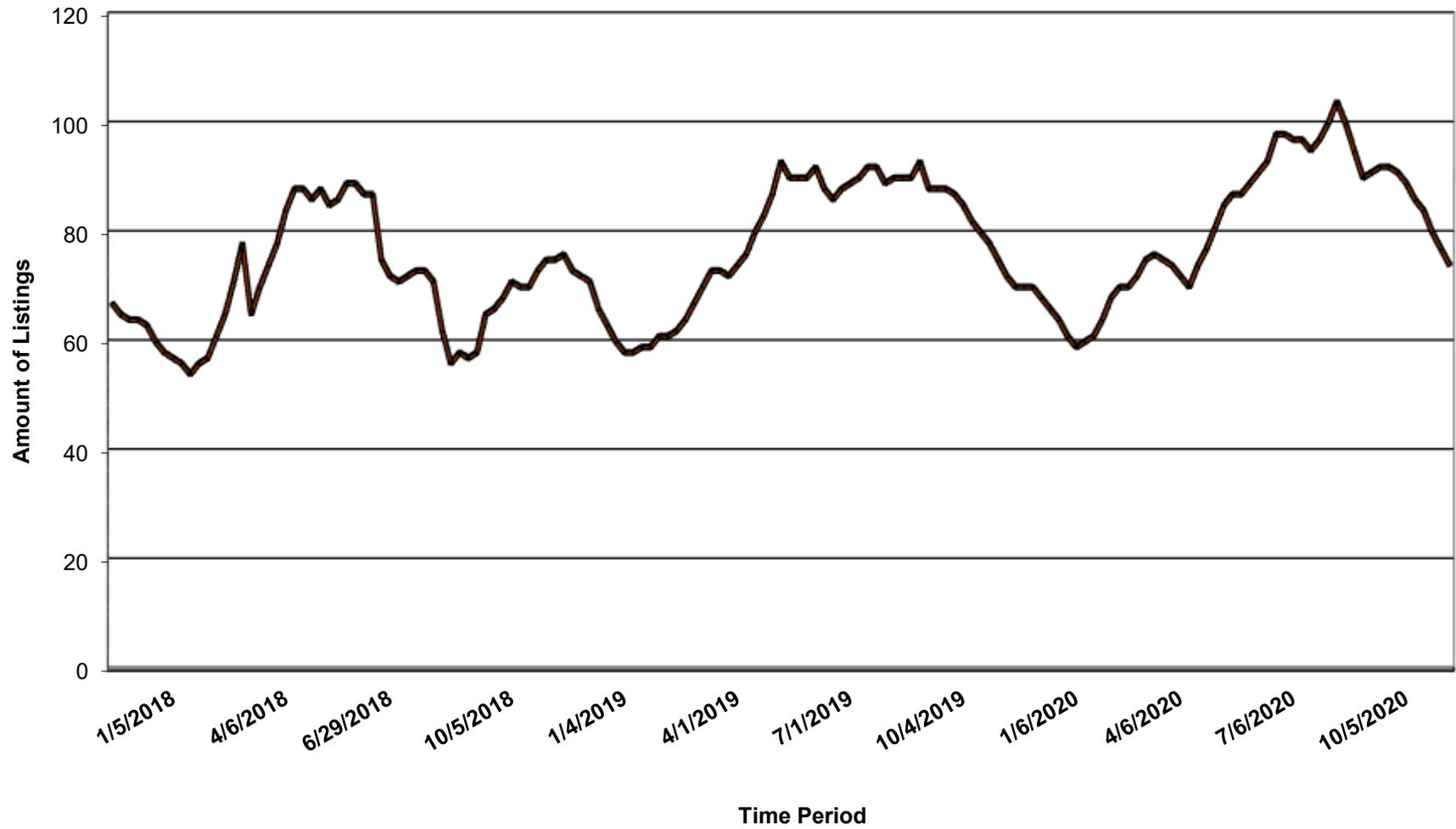


Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	448	398	12.6%	293,769	289,555	1.5%	290,000	281,175	3.1%
ANTIOCH	392	323	21.4%	245,395	238,155	3.0%	230,000	232,500	-1.1%
ARLINGTON HEIGHTS	777	663	17.2%	410,634	405,331	1.3%	377,000	365,000	3.3%
BARRINGTON AREA	716	463	54.6%	564,786	564,840	0.0%	510,000	497,500	2.5%
BARTLETT	431	401	7.5%	315,567	314,992	0.2%	305,000	305,000	0.0%
BEACH PARK	141	139	1.4%	194,083	188,180	3.1%	190,000	186,500	1.9%
BUFFALO GROVE	342	357	-4.2%	372,255	367,791	1.2%	351,250	349,000	0.6%
CAROL STREAM	281	261	7.7%	298,550	287,225	3.9%	288,000	278,000	3.6%
CARPENTERSVILLE	283	271	4.4%	227,391	209,668	8.5%	215,000	185,000	16.2%
CHICAGO - ALBANY PARK	124	113	9.7%	467,699	438,835	6.6%	433,500	394,950	9.8%
CHICAGO - DUNNING	386	359	7.5%	315,209	296,334	6.4%	310,000	289,000	7.3%
CHICAGO - EDGEWATER	68	58	17.2%	790,756	769,074	2.8%	745,000	695,000	7.2%
CHICAGO - IRVING PARK	238	249	-4.4%	578,420	530,176	9.1%	548,950	490,000	12.0%
CHICAGO - LAKE VIEW	121	128	-5.5%	1,439,563	1,386,957	3.8%	1,337,500	1,277,500	4.7%
CHICAGO - LINCOLN PARK	159	167	-4.8%	1,787,042	1,879,842	-4.9%	1,550,000	1,615,000	-4.0%
CHICAGO - LINCOLN SQUARE	92	93	-1.1%	770,668	843,096	-8.6%	749,750	725,000	3.4%
CHICAGO - LOGAN SQUARE	226	203	11.3%	855,607	788,413	8.5%	794,500	745,000	6.6%
CHICAGO - NEAR NORTH SIDE	32	16	100.0%	2,086,532	1,695,118	23.1%	1,612,500	1,290,000	25.0%
CHICAGO - NEAR WEST SIDE	25	35	-28.6%	484,339	579,733	-16.5%	489,000	525,000	-6.9%
CHICAGO - PORTAGE PARK	339	340	-0.3%	375,099	357,757	4.8%	359,000	334,500	7.3%
CHICAGO - ROGERS PARK	33	32	3.1%	492,344	502,494	-2.0%	470,000	490,000	-4.1%
CHICAGO - UPTOWN	34	23	47.8%	925,265	1,013,003	-8.7%	900,000	880,000	2.3%
CHICAGO - WEST RIDGE	113	125	-9.6%	414,648	389,365	6.5%	393,000	364,000	8.0%
CHICAGO - WEST TOWN	174	197	-11.7%	1,021,196	983,601	3.8%	960,000	900,000	6.7%
DE KALB	303	299	1.3%	178,022	166,267	7.1%	171,000	157,000	8.9%
DEERFIELD	294	278	5.8%	581,915	574,941	1.2%	530,000	520,000	1.9%
DES PLAINES	455	421	8.1%	306,309	306,110	0.1%	294,900	293,000	0.6%
ELGIN	1,078	974	10.7%	269,403	251,293	7.2%	252,950	236,000	7.2%
ELK GROVE VILLAGE	246	240	2.5%	314,167	310,136	1.3%	305,550	295,000	3.6%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
	TOWN	2020	2019 % CHG	2020	2019 % CHG		2020	2019 % CHG	
EVANSTON	453	371	22.1%	660,511	592,277	11.5%	587,250	514,000	14.3%
FOX LAKE	113	98	15.3%	249,596	218,932	14.0%	215,000	200,450	7.3%
GLENCOE	167	142	17.6%	1,196,433	1,082,067	10.6%	925,000	863,750	7.1%
GOLF-GLENVIEW	557	439	26.9%	688,790	683,031	0.8%	605,000	570,000	6.1%
GREEN OAKS-LIBERTYVILLE	421	321	31.2%	506,145	515,291	-1.8%	462,500	458,000	1.0%
GREENWOOD- WOODSTOCK	408	373	9.4%	265,043	246,343	7.6%	250,000	230,000	8.7%
GURNEE	396	360	10.0%	305,573	288,753	5.8%	295,000	285,000	3.5%
HAINESVILLE-GRAYSLAKE	573	470	21.9%	250,227	226,537	10.5%	241,500	225,000	7.3%
HANOVER PARK	231	218	6.0%	244,430	235,422	3.8%	246,900	237,950	3.8%
HIGHLAND PARK	468	325	44.0%	627,231	570,224	10.0%	538,750	500,000	7.7%
HIGHWOOD	15	10	50.0%	331,267	382,390	-13.4%	280,000	284,950	-1.7%
HOFFMAN ESTATES	493	391	26.1%	323,542	333,731	-3.1%	315,000	313,780	0.4%
INGLESIDE	163	115	41.7%	227,568	210,461	8.1%	201,000	187,500	7.2%
INVERNESS	106	92	15.2%	574,967	587,616	-2.2%	547,500	557,500	-1.8%
ISLAND LAKE	104	111	-6.3%	229,862	205,078	12.1%	212,575	191,000	11.3%
KENILWORTH	45	34	32.4%	1,572,354	1,280,235	22.8%	1,150,000	1,264,250	-9.0%
LAKE BLUFF	139	105	32.4%	645,572	606,840	6.4%	540,000	465,000	16.1%
LAKE FOREST	372	227	63.9%	992,899	950,237	4.5%	785,000	775,000	1.3%
LAKE IN THE HILLS	324	292	11.0%	274,278	249,350	10.0%	265,500	245,000	8.4%
LAKE VILLA- LINDENHURST	506	478	5.9%	257,449	242,179	6.3%	242,000	227,750	6.3%
LAKELAND-CRYSTAL LAKE	812	727	11.7%	304,894	277,964	9.7%	284,250	255,000	11.5%
LINCOLNSHIRE	84	68	23.5%	551,427	617,068	-10.6%	509,250	572,500	-11.0%
LINCOLNWOOD	111	99	12.1%	519,799	440,231	18.1%	439,900	410,000	7.3%
LONG GROVE-LAKE ZURICH- HAWTHORN W	656	543	20.8%	476,840	462,136	3.2%	448,500	447,500	0.2%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	882	743	18.7%	239,151	218,885	9.3%	225,000	200,000	12.5%
METTAWA	4	1	300.0%	639,500	472,300	35.4%	606,500	472,300	28.4%
MORTON GROVE	252	227	11.0%	356,452	333,234	7.0%	340,000	310,000	9.7%
MT. PROSPECT	478	436	9.6%	364,025	347,434	4.8%	340,000	322,250	5.5%
MUNDELEIN	386	332	16.3%	312,235	307,834	1.4%	295,000	291,750	1.1%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
NAPERVILLE	1,701	1467	16.0%	501,192	484,191	3.5%	450,000	445,000	1.1%
NILES	233	210	11.0%	341,781	341,972	-0.1%	330,000	325,500	1.4%
NORTH CHICAGO	55	70	-21.4%	132,348	103,022	28.5%	135,000	105,800	27.6%
NORTHBROOK	387	387	0.0%	632,567	641,796	-1.4%	560,000	583,000	-3.9%
NORTHFIELD	81	65	24.6%	800,520	918,474	-12.8%	685,000	708,000	-3.2%
OAKWOOD HILLS - CARY	377	308	22.4%	291,392	269,838	8.0%	267,000	255,000	4.7%
PALATINE	511	492	3.9%	364,924	358,295	1.9%	334,900	325,000	3.0%
PARK CITY - WAUKEGAN	383	378	1.3%	158,994	142,129	11.9%	153,000	139,900	9.4%
PARK RIDGE	473	410	15.4%	536,475	479,264	11.9%	475,000	430,000	10.5%
PRAIRIE VIEW	11	10	10.0%	343,309	310,950	10.4%	312,000	282,250	10.5%
PROSPECT HEIGHTS	88	73	20.5%	394,663	378,566	4.3%	375,000	350,000	7.1%
ROLLING MEADOWS	155	153	1.3%	280,292	276,633	1.3%	260,000	253,000	2.8%
ROUND LAKE	463	471	-1.7%	196,438	183,927	6.8%	199,000	186,900	6.5%
SCHAUMBURG	412	408	1.0%	349,062	341,488	2.2%	335,000	326,450	2.6%
SKOKIE	363	395	-8.1%	376,568	362,950	3.8%	348,500	340,000	2.5%
STREAMWOOD	342	329	4.0%	242,032	234,985	3.0%	233,243	225,000	3.7%
SYCAMORE	211	217	-2.8%	257,517	240,778	7.0%	252,500	243,000	3.9%
VERNON HILLS	193	186	3.8%	440,479	478,088	-7.9%	400,000	410,500	-2.6%
WADSWORTH - OLD MILL CREEK	86	83	3.6%	322,120	320,874	0.4%	300,000	302,500	-0.8%
WAUCONDA	192	180	6.7%	269,662	251,476	7.2%	269,000	254,889	5.5%
WHEELING	116	127	-8.7%	271,156	270,389	0.3%	270,325	250,000	8.1%
WILMETTE	350	327	7.0%	917,878	840,831	9.2%	787,500	740,000	6.4%
WINNETKA	248	203	22.2%	1,345,981	1,422,964	-5.4%	1,080,000	1,244,350	-13.2%
WINTHROP HARBOR	93	85	9.4%	187,808	193,754	-3.1%	184,000	195,000	-5.6%
ZION	292	292	0.0%	141,027	140,496	0.4%	139,050	137,950	0.8%

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	100	97	114	315,071	293,282	277,915	299,985	280,440	265,776
Feb	99	100	120	325,966	287,249	315,368	314,708	275,303	302,229
Mar	154	137	163	291,051	311,521	299,903	280,503	300,798	287,785
Apr	190	195	160	320,916	326,338	319,352	311,949	316,098	308,687
May	246	250	109	308,621	296,782	314,505	298,639	287,427	301,275
Jun	221	247	126	305,885	315,032	314,226	296,034	305,331	300,960
Jul	212	216	216	299,575	319,191	316,914	290,732	307,662	305,940
Aug	204	201	238	310,043	310,450	332,358	297,092	299,190	318,904
Sep	163	176	232	312,740	301,168	351,161	300,405	290,634	337,930
Oct	141	186	254	317,238	305,498	335,827	304,762	294,272	324,730
Nov	139	136		341,505	296,847		327,436	285,175	
Dec	119	144		306,749	313,139		294,397	301,526	
TOTAL	2,043	2,133		317,258	315,077		299,448	297,016	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	87	89	116	264,500	249,000	245,000	250,000	241,000	229,250
Feb	110	85	124	299,000	244,950	262,500	277,500	230,000	243,000
Mar	89	100	124	249,900	250,000	260,000	245,000	240,000	253,000
Apr	84	87	88	287,000	289,000	292,000	275,000	279,000	277,500
May	68	85	111	279,000	249,950	279,900	268,500	241,250	270,000
Jun	58	80	91	259,900	275,000	300,960	250,000	265,000	280,000
Jul	54	73	103	264,906	285,000	269,450	256,250	266,500	258,725
Aug	80	68	94	280,000	270,000	285,000	273,989	260,500	272,000
Sep	69	89	97	269,900	259,000	299,950	260,000	253,250	288,750
Oct	80	78	90	269,000	264,950	285,000	250,000	253,500	275,000
Nov	72	94		280,000	285,175		271,000	251,875	
Dec	88	92		259,900	249,499		250,000	240,750	
TOTAL	76	84		275,000	269,000		258,000	251,875	

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	14	5	3	236,607	280,320	254,966	223,992	263,440	248,800
Feb	5	4	12	270,580	215,900	289,363	260,000	207,225	280,485
Mar	9	8	11	237,955	294,486	364,990	227,611	285,061	338,316
Apr	14	7	3	301,514	271,742	294,933	289,294	260,857	283,000
May	14	15	8	234,221	312,065	360,913	227,482	303,083	328,492
Jun	23	17	10	324,282	285,000	268,710	315,601	274,205	253,050
Jul	14	12	16	265,828	308,709	333,649	256,160	295,590	329,346
Aug	11	10	20	296,145	310,979	315,047	279,227	291,691	305,263
Sep	7	13	20	328,612	290,568	296,180	316,569	278,876	288,350
Oct	5	15	21	276,894	299,073	284,498	275,729	284,638	280,547
Nov	7	6		316,085	314,481		308,628	303,665	
Dec	8	41		265,075	543,278		258,437	508,854	
TOTAL	133	123		280,285	293,258		270,384	281,640	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2018	2019	2020	2018	2019	2020	2018	2019	2020
Jan	124	126	223	227,750	269,000	220,000	211,500	261,000	219,900
Feb	130	83	120	264,900	219,350	314,500	255,000	202,000	297,000
Mar	151	107	146	215,000	289,500	364,990	210,000	275,000	350,840
Apr	117	102	143	283,000	230,000	225,000	267,500	222,000	217,500
May	111	94	108	207,450	319,000	372,450	202,000	305,000	336,250
Jun	83	145	129	300,000	285,000	244,950	285,000	275,000	242,500
Jul	78	44	100	260,850	266,250	294,500	252,500	258,750	292,000
Aug	47	153	88	235,000	287,500	307,000	222,500	268,250	295,000
Sep	101	136	71	265,000	255,000	284,800	255,000	246,000	271,000
Oct	38	78	75	185,000	249,900	230,000	182,500	230,000	225,000
Nov	69	116		359,000	302,500		350,000	285,000	
Dec	110	228		234,950	475,000		232,500	452,000	
TOTAL	97	112		262,000	264,900		250,000	257,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
ALGONQUIN	135	144	-6.3%	191,959	190,481	0.8%	186,000	187,750	-0.9%
ANTIOCH	24	25	-4.0%	161,975	168,224	-3.7%	154,250	153,000	0.8%
ARLINGTON HEIGHTS	381	425	-10.4%	197,290	196,920	0.2%	163,000	165,000	-1.2%
BARRINGTON AREA	124	107	15.9%	297,375	280,835	5.9%	290,750	257,500	12.9%
BARTLETT	167	199	-16.1%	209,072	199,534	4.8%	215,500	200,500	7.5%
BEACH PARK	32	24	33.3%	146,150	140,325	4.2%	139,250	136,500	2.0%
BUFFALO GROVE	308	296	4.1%	223,023	219,175	1.8%	210,000	200,750	4.6%
CAROL STREAM	195	193	1.0%	190,896	188,067	1.5%	190,000	185,000	2.7%
CARPENTERSVILLE	110	126	-12.7%	153,168	152,992	0.1%	155,250	153,750	1.0%
CHICAGO - ALBANY PARK	149	144	3.5%	239,602	212,984	12.5%	219,000	196,450	11.5%
CHICAGO - DUNNING	84	114	-26.3%	197,190	191,799	2.8%	208,000	197,250	5.4%
CHICAGO - EDGEWATER	581	639	-9.1%	272,489	240,551	13.3%	245,000	215,000	14.0%
CHICAGO - IRVING PARK	235	232	1.3%	257,953	230,943	11.7%	230,000	211,000	9.0%
CHICAGO - LAKE VIEW	1,608	1512	6.3%	435,736	396,609	9.9%	415,000	351,500	18.1%
CHICAGO - LINCOLN PARK	1,052	1094	-3.8%	581,568	596,184	-2.5%	515,000	495,000	4.0%
CHICAGO - LINCOLN SQUARE	303	325	-6.8%	362,509	355,076	2.1%	325,000	319,000	1.9%
CHICAGO - LOGAN SQUARE	549	551	-0.4%	440,610	431,719	2.1%	417,000	410,000	1.7%
CHICAGO - LOOP	456	627	-27.3%	401,255	420,377	-4.5%	326,900	332,500	-1.7%
CHICAGO - NEAR NORTH SIDE	1,658	2067	-19.8%	569,450	639,864	-11.0%	412,250	395,000	4.4%
CHICAGO - NEAR SOUTH SIDE	536	604	-11.3%	443,657	442,025	0.4%	383,750	372,500	3.0%
CHICAGO - NEAR WEST SIDE	840	1006	-16.5%	443,215	509,972	-13.1%	364,250	366,500	-0.6%
CHICAGO - PORTAGE PARK	95	70	35.7%	207,454	179,268	15.7%	172,000	153,000	12.4%
CHICAGO - ROGERS PARK	379	398	-4.8%	194,930	192,855	1.1%	175,000	174,250	0.4%
CHICAGO - UPTOWN	663	718	-7.7%	304,729	288,751	5.5%	299,900	277,750	8.0%
CHICAGO - WEST RIDGE	251	303	-17.2%	163,911	159,960	2.5%	148,000	145,000	2.1%
CHICAGO - WEST TOWN	1,393	1284	8.5%	522,211	497,467	5.0%	500,000	475,000	5.3%
DEERFIELD	81	91	-11.0%	249,801	266,549	-6.3%	243,850	255,000	-4.4%
DEKALB	68	72	-5.6%	155,936	151,518	2.9%	150,000	151,000	-0.7%
DES PLAINES	458	477	-4.0%	185,643	183,731	1.0%	174,500	173,900	0.3%
ELGIN	375	354	5.9%	179,786	172,176	4.4%	180,000	172,950	4.1%
ELK GROVE VILLAGE	174	169	3.0%	181,398	167,725	8.2%	179,500	168,000	6.8%
EVANSTON	455	515	-11.7%	290,781	285,905	1.7%	260,000	240,000	8.3%
FOX LAKE	132	118	11.9%	130,287	114,958	13.3%	136,250	125,500	8.6%
GLENCOE	8	6	33.3%	392,750	269,250	45.9%	395,000	232,000	70.3%
GOLF-GLENVIEW	266	254	4.7%	326,136	310,298	5.1%	290,000	267,500	8.4%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
GREEN OAKS-LIBERTYVILLE	76	87	-12.6%	298,202	273,854	8.9%	290,000	255,000	13.7%
GREENWOOD- WOODSTOCK	98	88	11.4%	158,805	150,730	5.4%	148,750	144,750	2.8%
GURNEE	150	140	7.1%	159,855	154,501	3.5%	159,450	150,000	6.3%
HAINESVILLE-GRAYSLAKE	208	194	7.2%	169,395	164,975	2.7%	165,000	163,000	1.2%
HANOVER PARK	182	185	-1.6%	175,313	167,161	4.9%	171,000	166,000	3.0%
HIGHLAND PARK	111	102	8.8%	360,358	338,211	6.5%	312,000	309,325	0.9%
HIGHWOOD	10	10	0.0%	455,250	319,840	42.3%	546,000	213,000	156.3%
HOFFMAN ESTATES	212	251	-15.5%	186,874	172,427	8.4%	183,000	164,900	11.0%
INGLESIDE	6	5	20.0%	193,423	161,610	19.7%	194,500	170,000	14.4%
INVERNESS	20	24	-16.7%	370,345	404,825	-8.5%	370,000	374,750	-1.3%
ISLAND LAKE	35	36	-2.8%	140,749	135,676	3.7%	142,900	139,950	2.1%
LAKE BLUFF	32	43	-25.6%	259,239	241,656	7.3%	205,000	205,382	-0.2%
LAKE FOREST	68	66	3.0%	576,117	582,457	-1.1%	560,000	600,000	-6.7%
LAKE IN THE HILLS	136	135	0.7%	188,336	182,849	3.0%	173,750	168,500	3.1%
LAKE VILLA- LINDENHURST	60	71	-15.5%	167,653	158,204	6.0%	175,000	148,500	17.8%
LAKEWOOD-CRYSTAL LAKE	202	198	2.0%	177,626	171,589	3.5%	178,450	170,000	5.0%
LINCOLNSHIRE	48	43	11.6%	365,815	328,864	11.2%	355,000	303,000	17.2%
LINCOLNWOOD	20	35	-42.9%	220,300	239,914	-8.2%	205,250	215,000	-4.5%
LONG GROVE-LAKE ZURICH- HAWTHORN W	66	51	29.4%	280,364	258,494	8.5%	269,500	251,500	7.2%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	152	166	-8.4%	152,924	140,393	8.9%	158,500	146,500	8.2%
MORTON GROVE	73	101	-27.7%	250,909	227,419	10.3%	244,000	224,000	8.9%
MT. PROSPECT	208	216	-3.7%	182,333	199,712	-8.7%	168,000	193,000	-13.0%
MUNDELEIN	86	116	-25.9%	201,663	192,653	4.7%	203,450	189,000	7.6%
NAPERVILLE	682	709	-3.8%	253,767	240,300	5.6%	225,450	222,500	1.3%
NILES	122	127	-3.9%	214,888	210,426	2.1%	227,750	214,000	6.4%
NORTH CHICAGO	4	9	-55.6%	71,750	70,378	1.9%	64,000	67,000	-4.5%
NORTHBROOK	221	237	-6.8%	318,648	314,619	1.3%	300,000	287,500	4.3%
NORTHFIELD	32	34	-5.9%	280,008	278,665	0.5%	227,750	212,000	7.4%
OAKWOOD HILLS - CARY	106	78	35.9%	183,211	185,894	-1.4%	172,500	174,500	-1.1%
PALATINE	566	607	-6.8%	190,586	189,909	0.4%	174,500	170,000	2.6%
PARK CITY -WAUKEGAN	43	34	26.5%	115,905	118,421	-2.1%	125,900	131,950	-4.6%
PARK RIDGE	119	121	-1.7%	321,003	312,571	2.7%	294,500	293,000	0.5%
PROSPECT HEIGHTS	99	120	-17.5%	188,240	173,686	8.4%	158,000	148,000	6.8%
ROLLING MEADOWS	157	123	27.6%	165,919	162,248	2.3%	140,000	145,000	-3.4%
ROUND LAKE	218	197	10.7%	145,849	137,172	6.3%	153,000	145,000	5.5%
SCHAUMBURG	688	728	-5.5%	190,958	183,291	4.2%	180,000	174,000	3.4%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

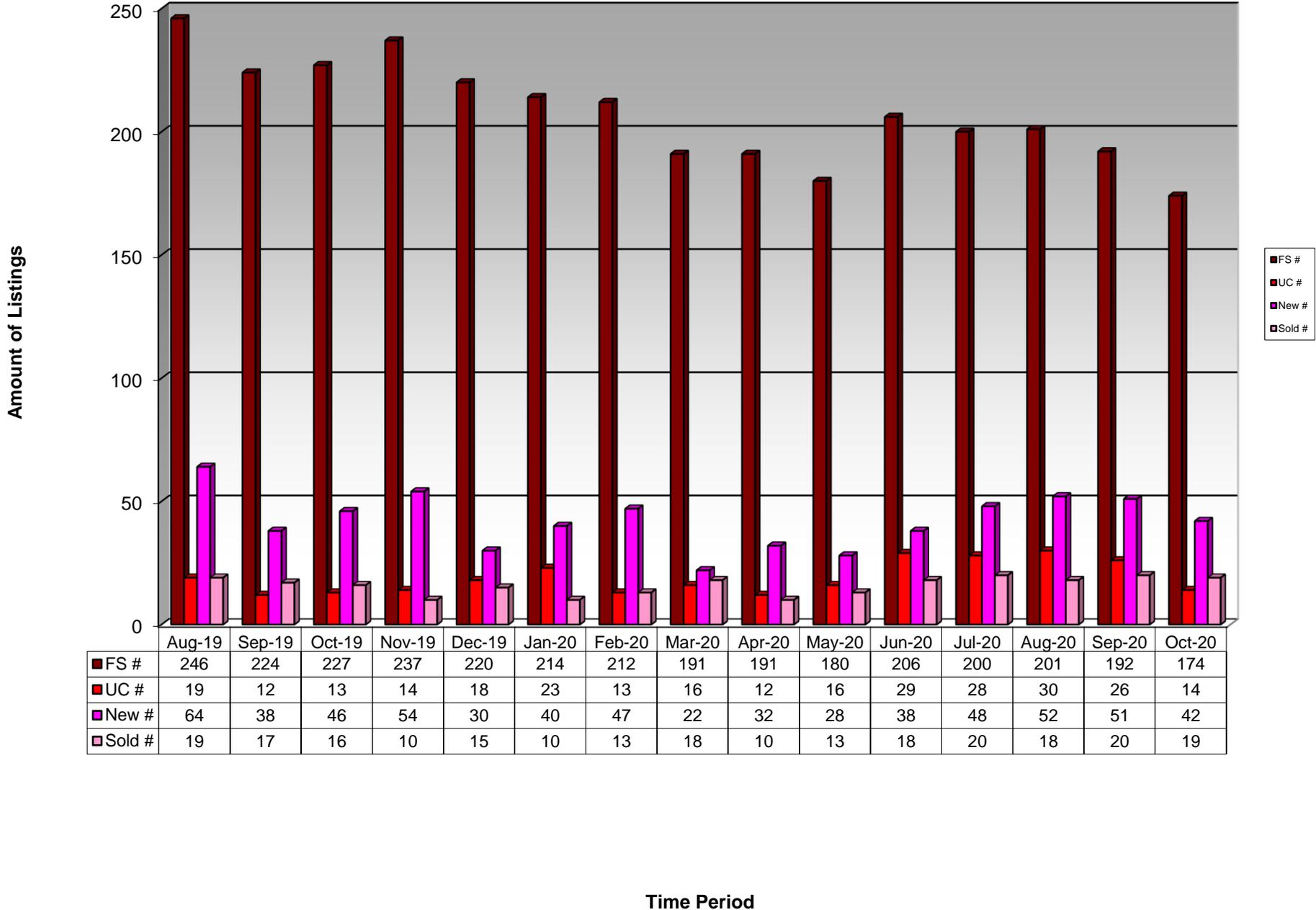
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2020	2019	% CHG	2020	2019	% CHG	2020	2019	% CHG
SKOKIE	213	226	-5.8%	217,920	214,409	1.6%	207,000	203,200	1.9%
STREAMWOOD	241	252	-4.4%	184,124	174,241	5.7%	180,000	171,450	5.0%
SYCAMORE	105	107	-1.9%	161,284	148,939	8.3%	142,500	135,000	5.6%
VERNON HILLS	165	183	-9.8%	212,426	215,987	-1.6%	182,000	189,900	-4.2%
WADSWORTH - OLD MILL CREEK	31	30	3.3%	159,511	148,560	7.4%	164,000	147,500	11.2%
WAUCONDA	63	70	-10.0%	177,690	196,421	-9.5%	175,500	182,750	-4.0%
WHEELING	256	290	-11.7%	199,538	185,630	7.5%	182,250	177,500	2.7%
WILMETTE	83	68	22.1%	360,645	362,356	-0.5%	329,000	328,500	0.2%
WINNETKA	20	18	11.1%	415,453	479,639	-13.4%	392,475	473,750	-17.2%
ZION	7	8	-12.5%	115,643	97,639	18.4%	115,000	94,950	21.1%

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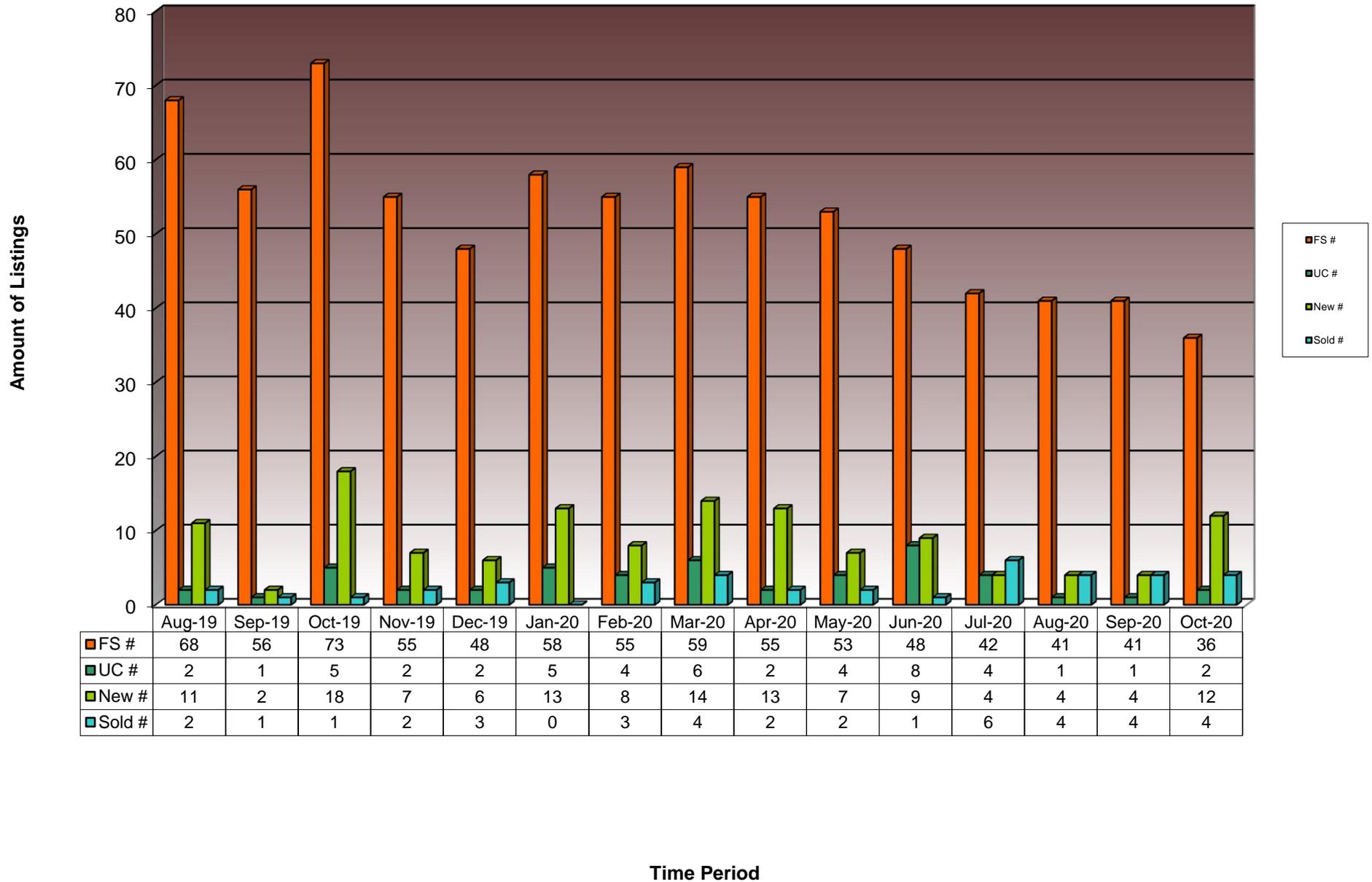
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North Shore Area New Construction for All Property Types



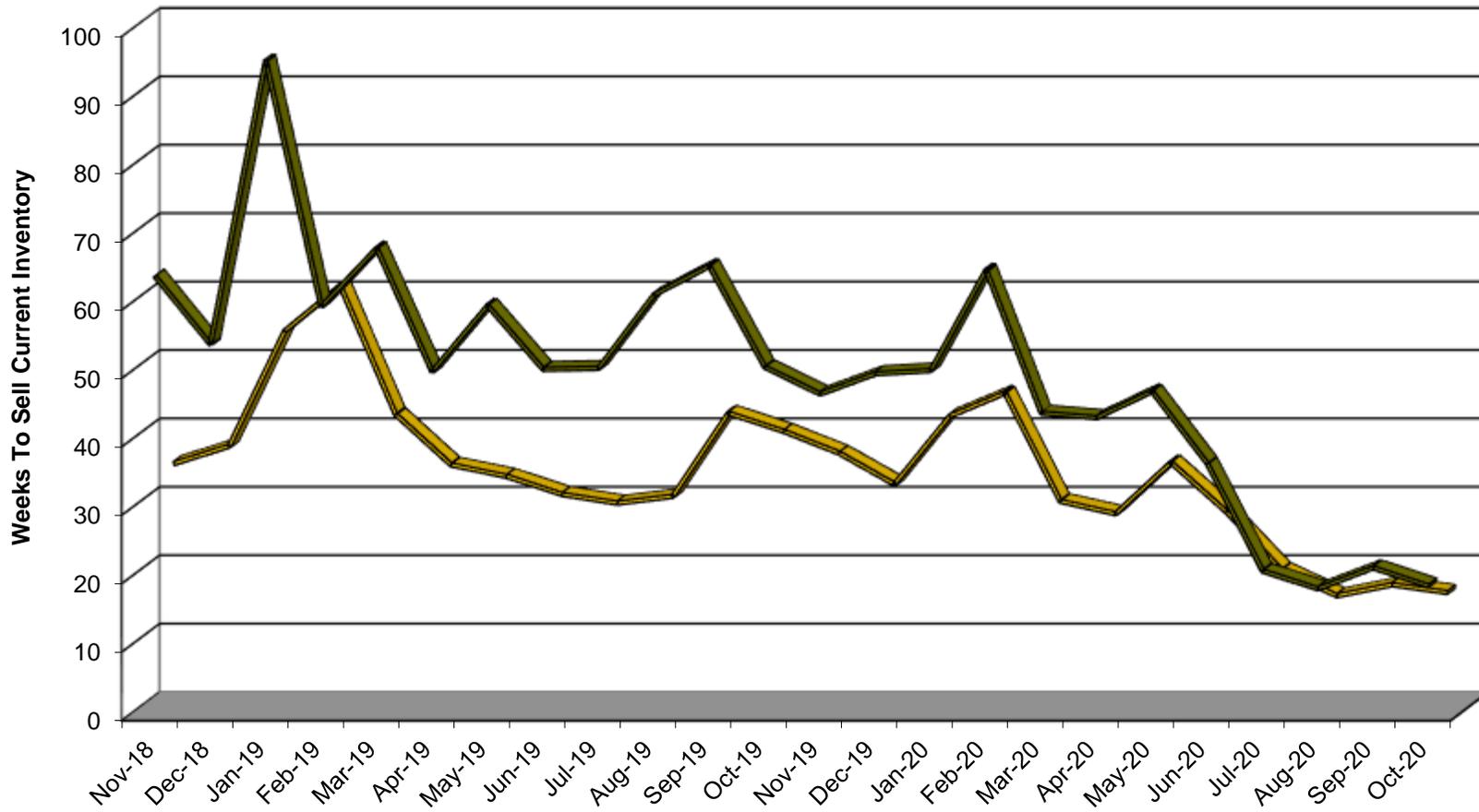
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Barrington Area New Construction for All Property Types

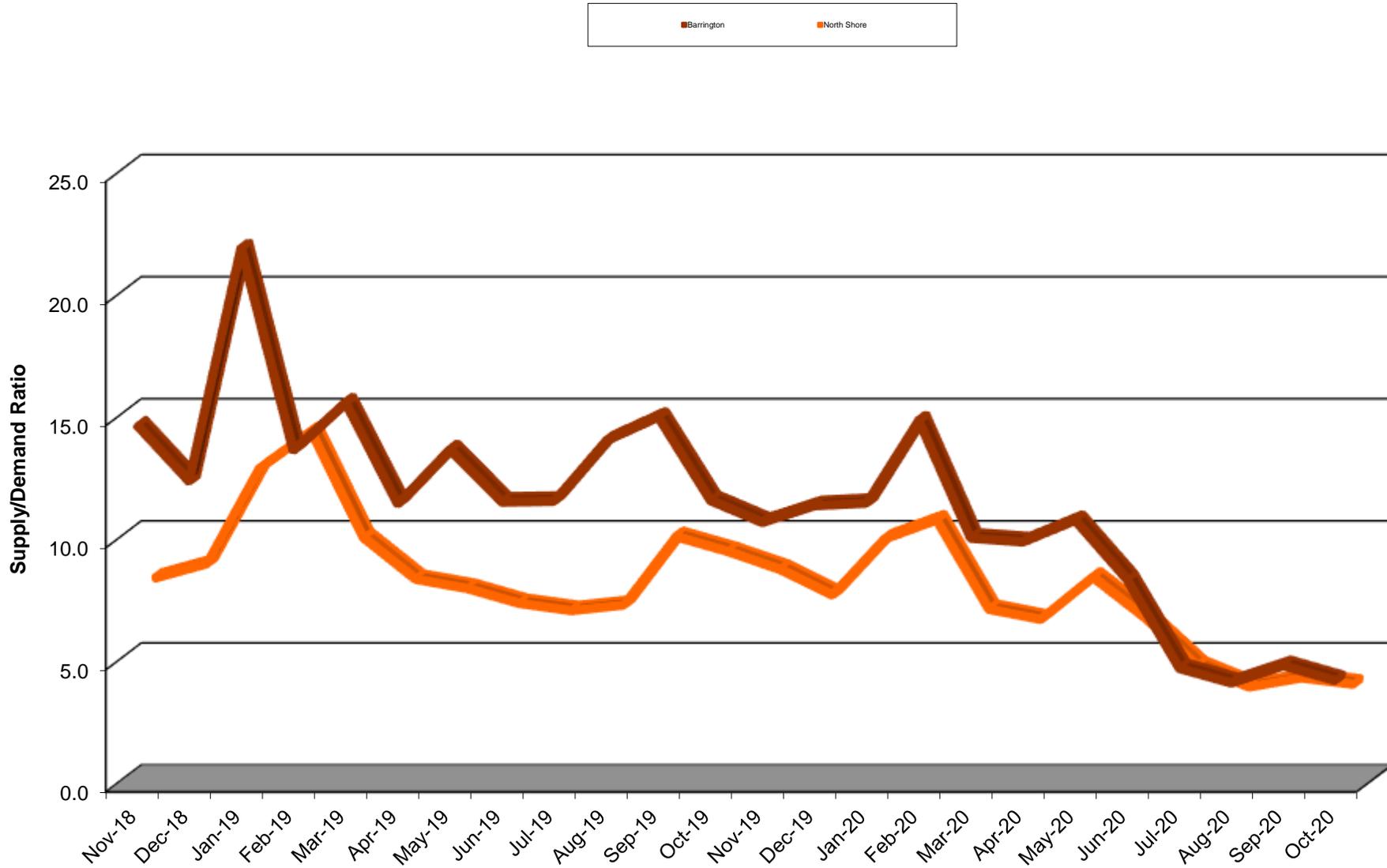


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

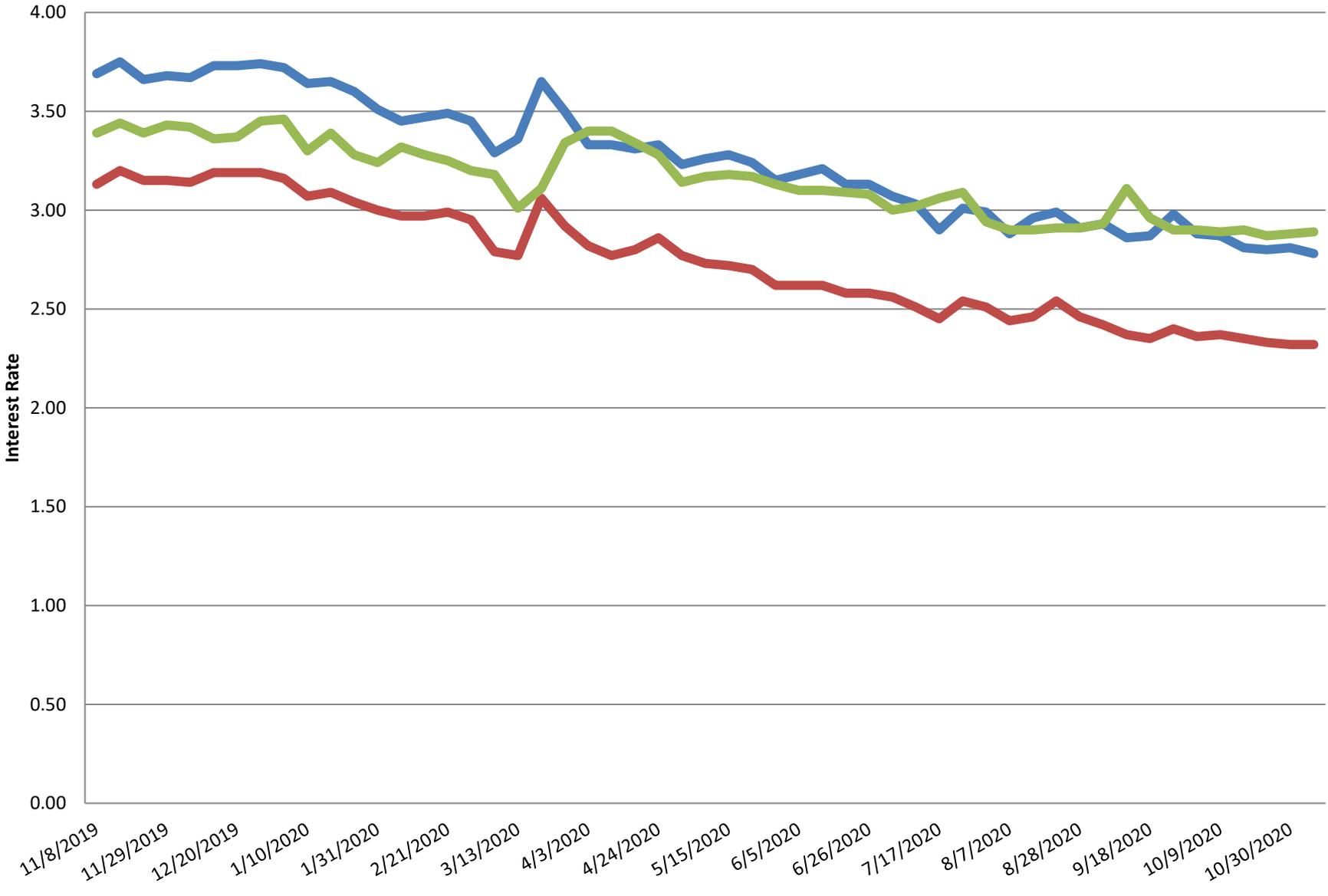


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price