

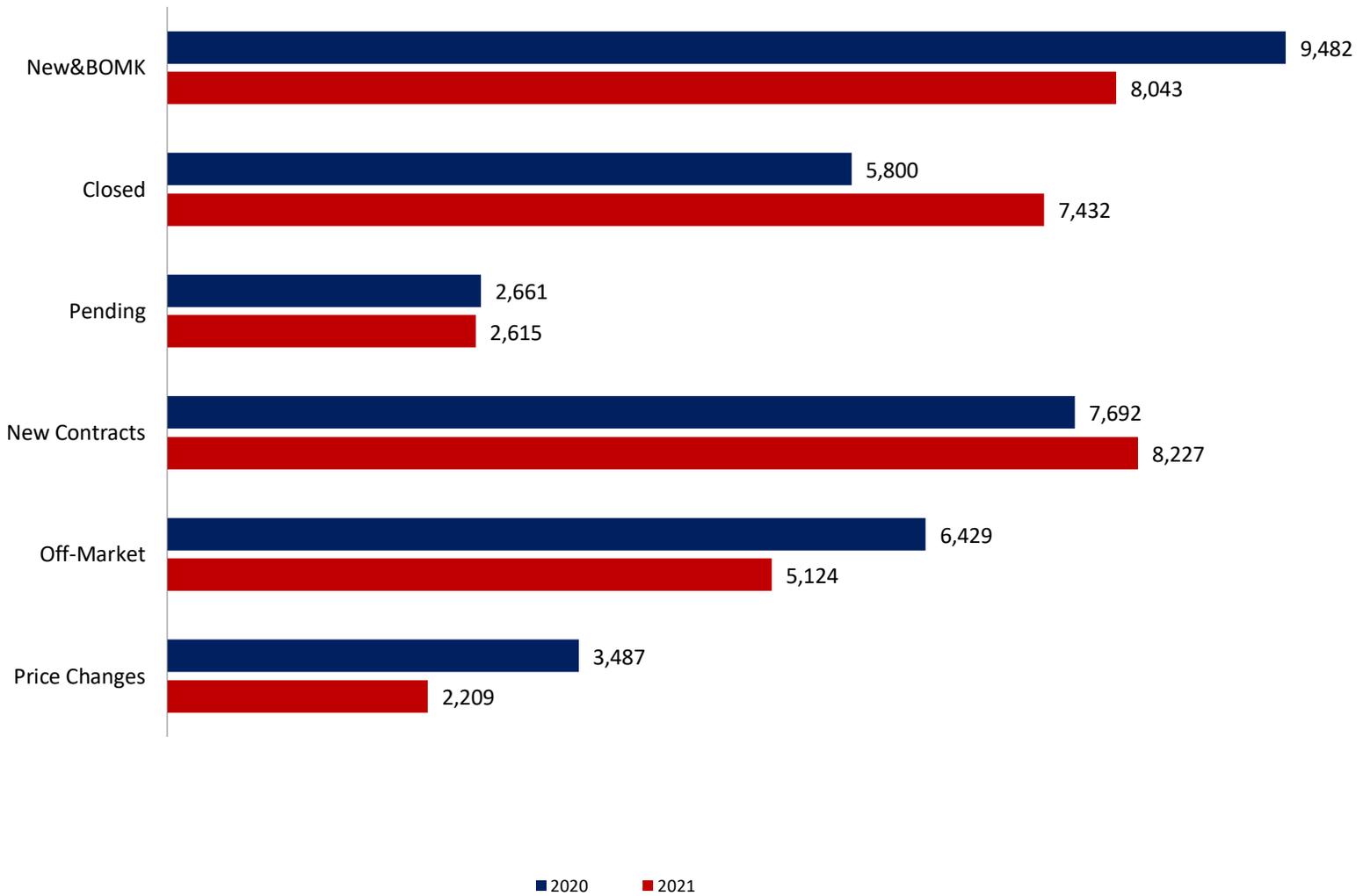


## Legal

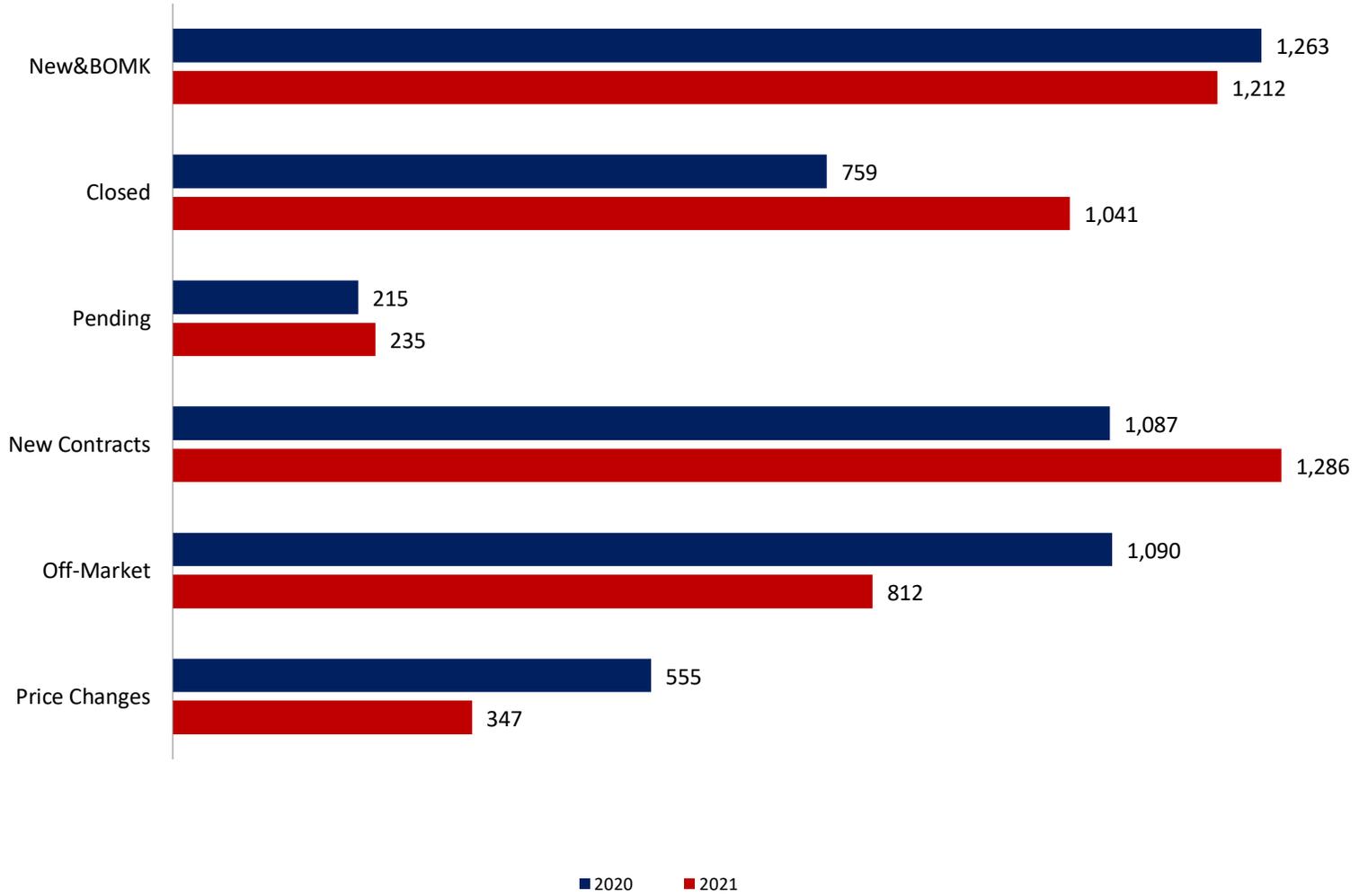
### Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

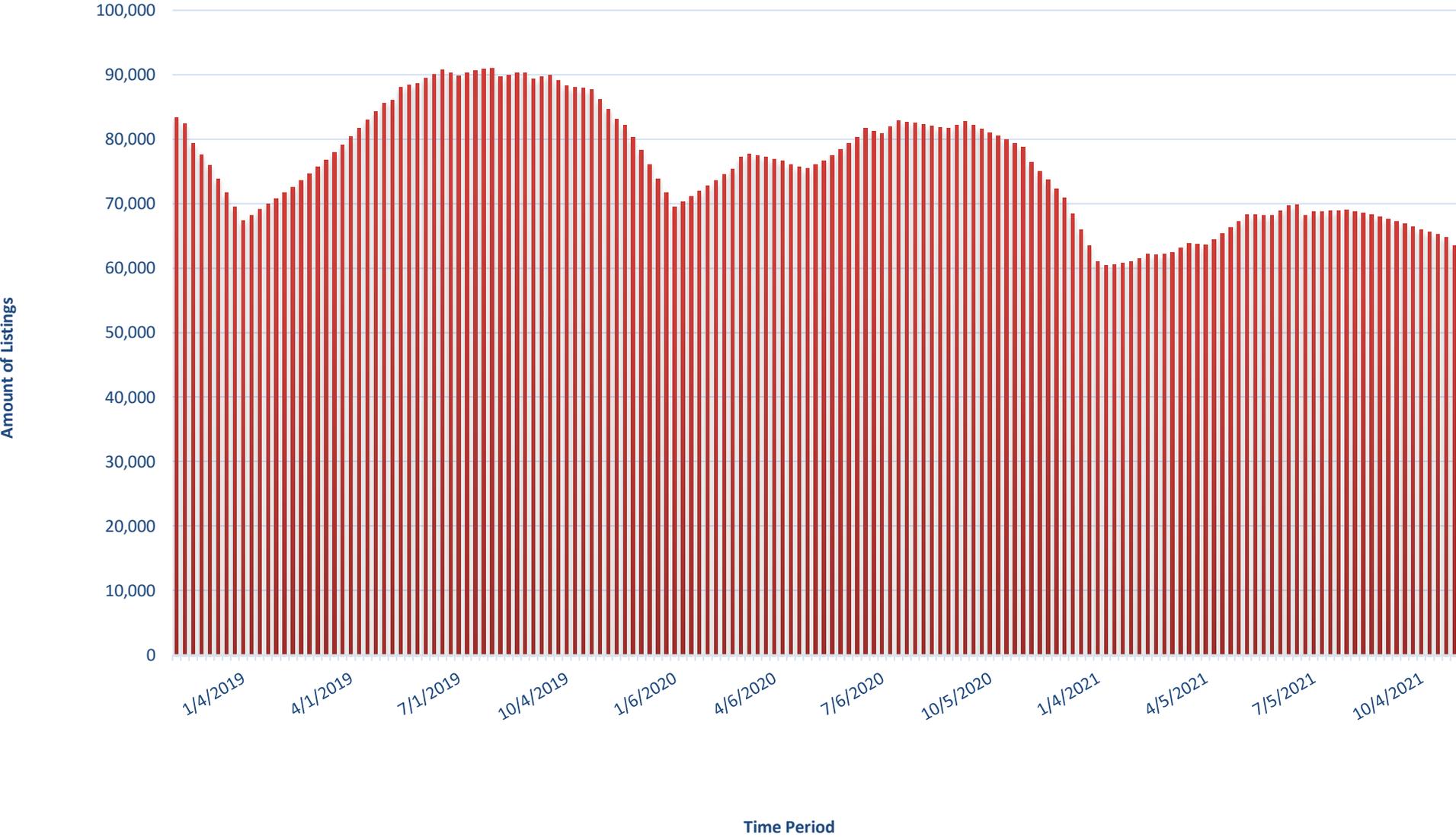
## North Shore Area Quick Data



## Barrington Area Quick Data

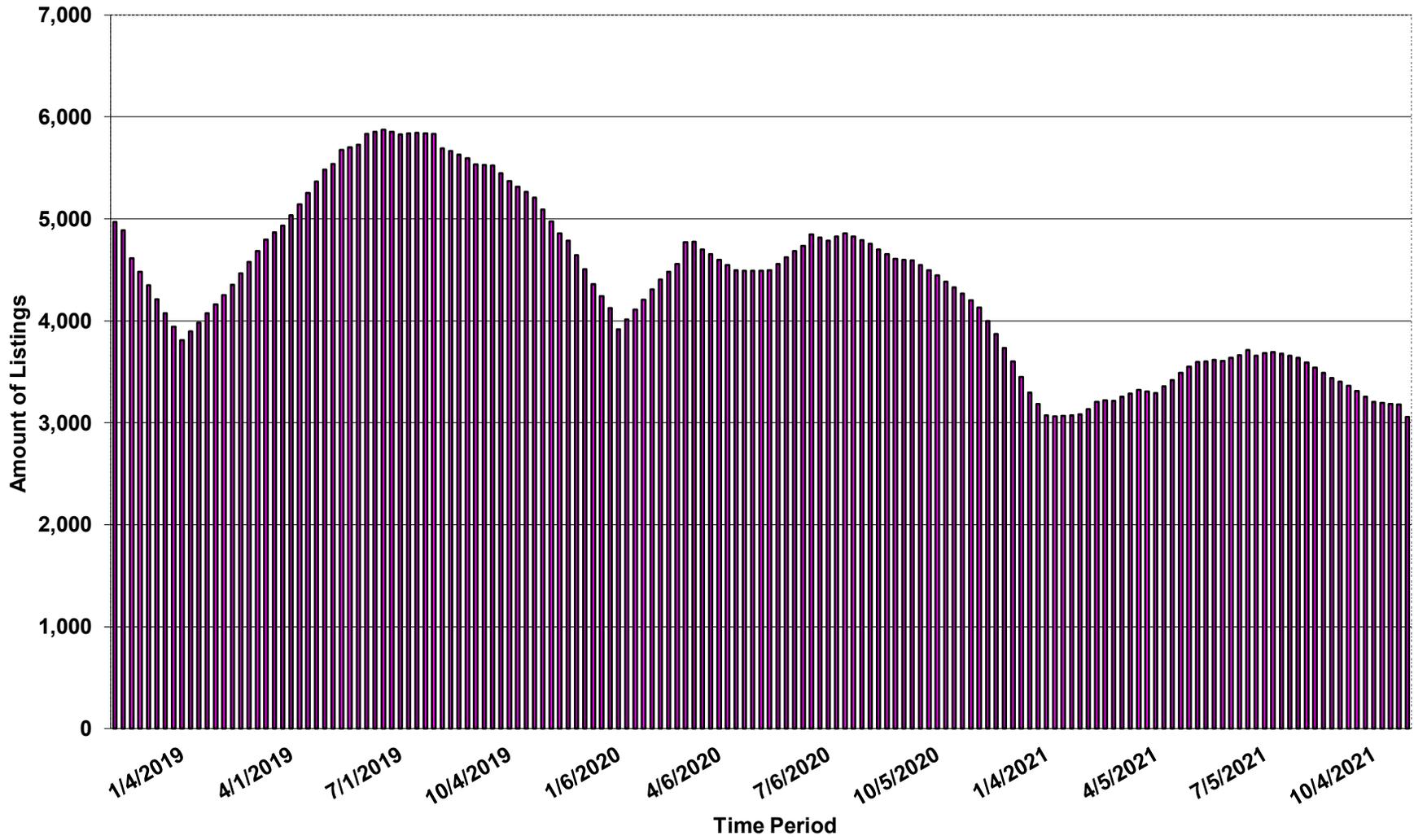


# MRED Active Listngs All Property Types

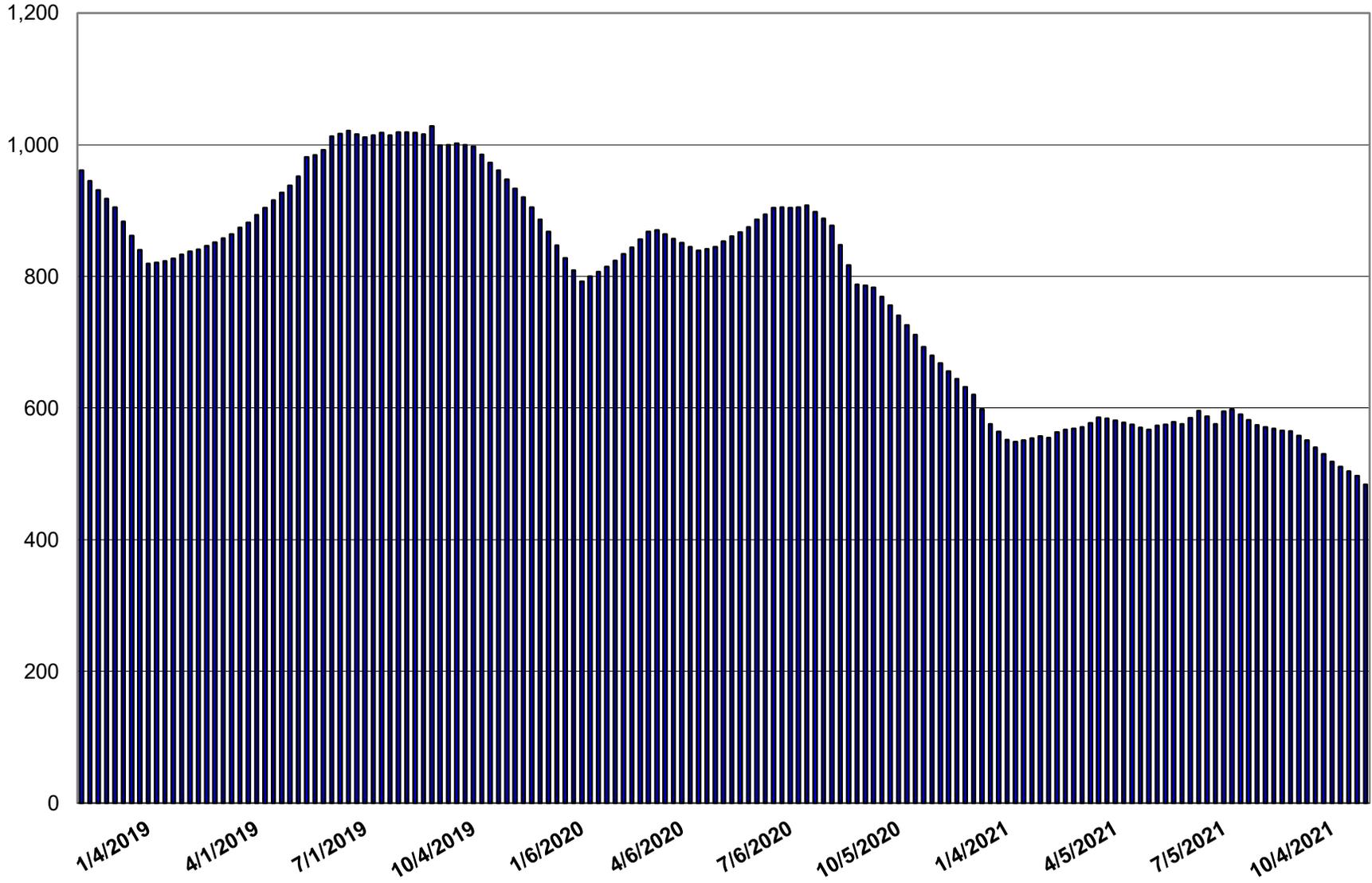


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

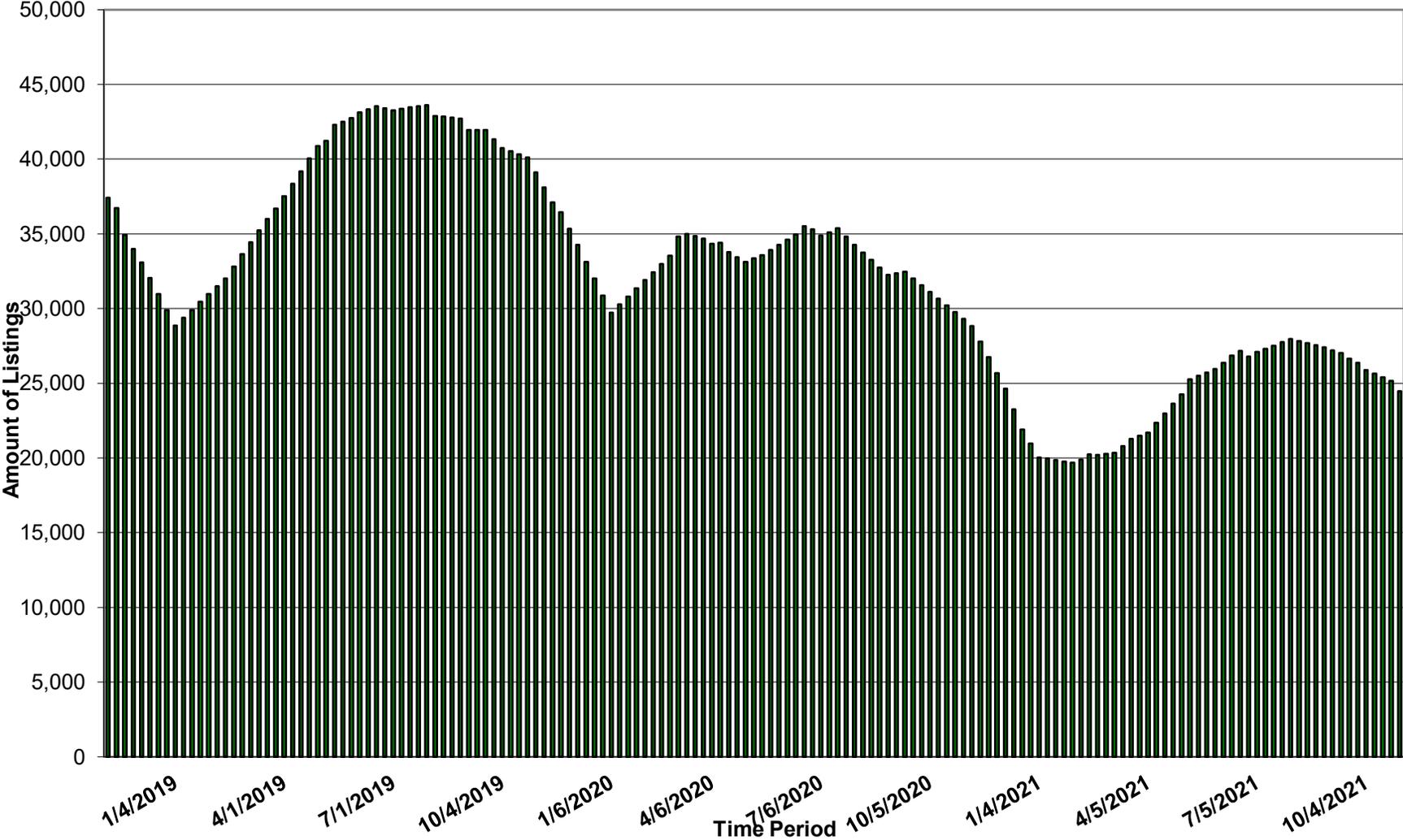
### North Shore Area Active Listings All Property Types



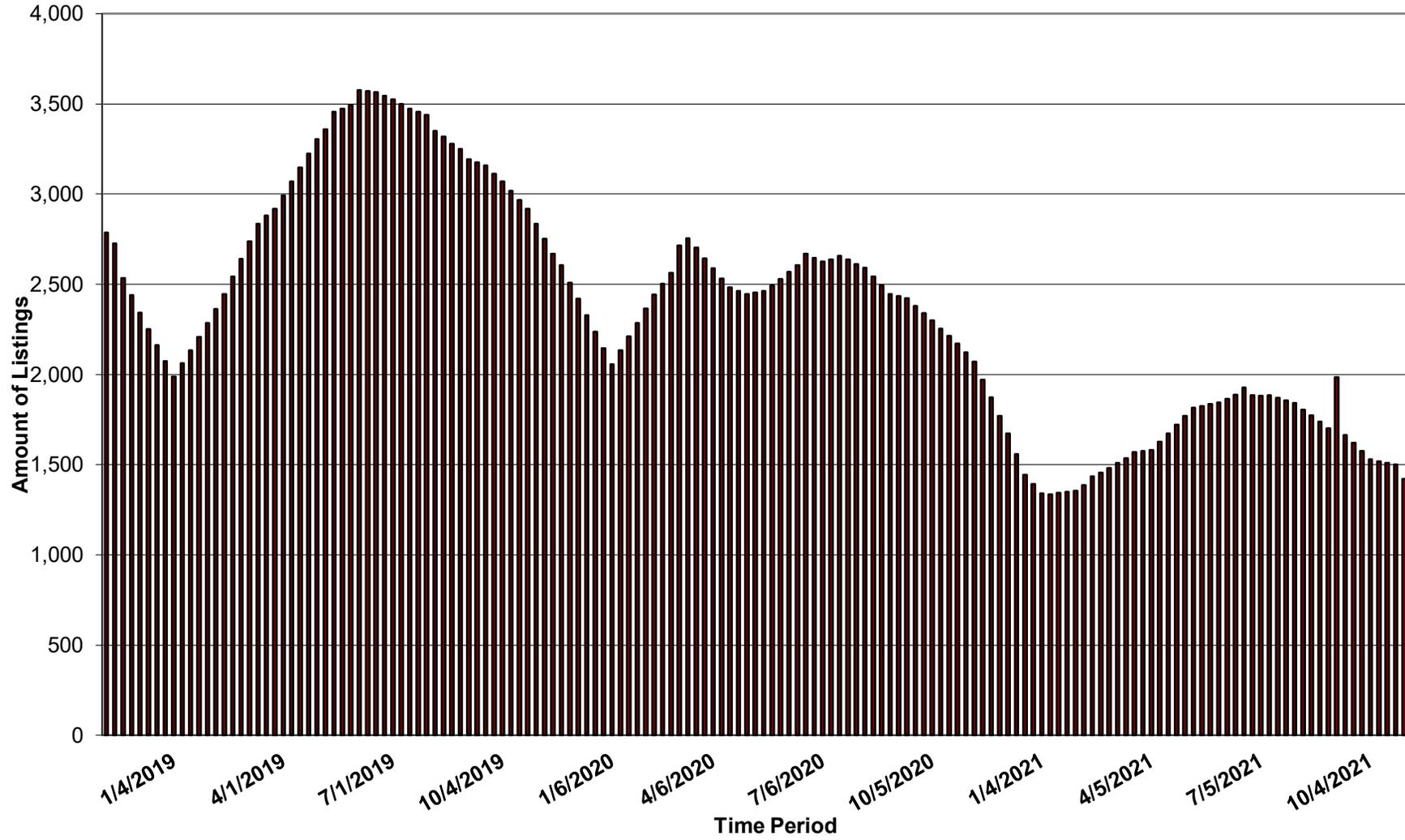
Barrington Area Active Listings - All Property Types



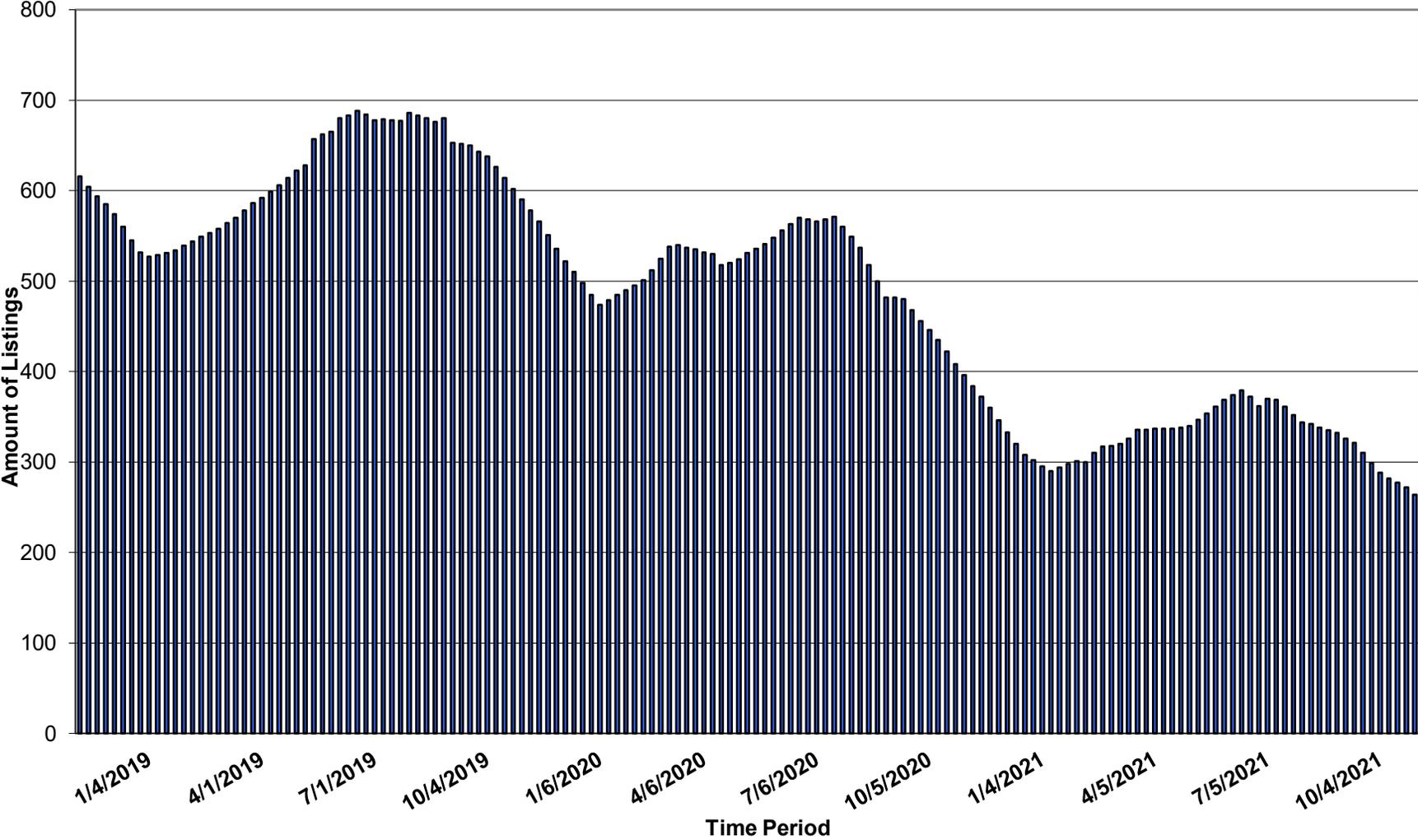
MRED Single Family Homes Active Listings (DE)



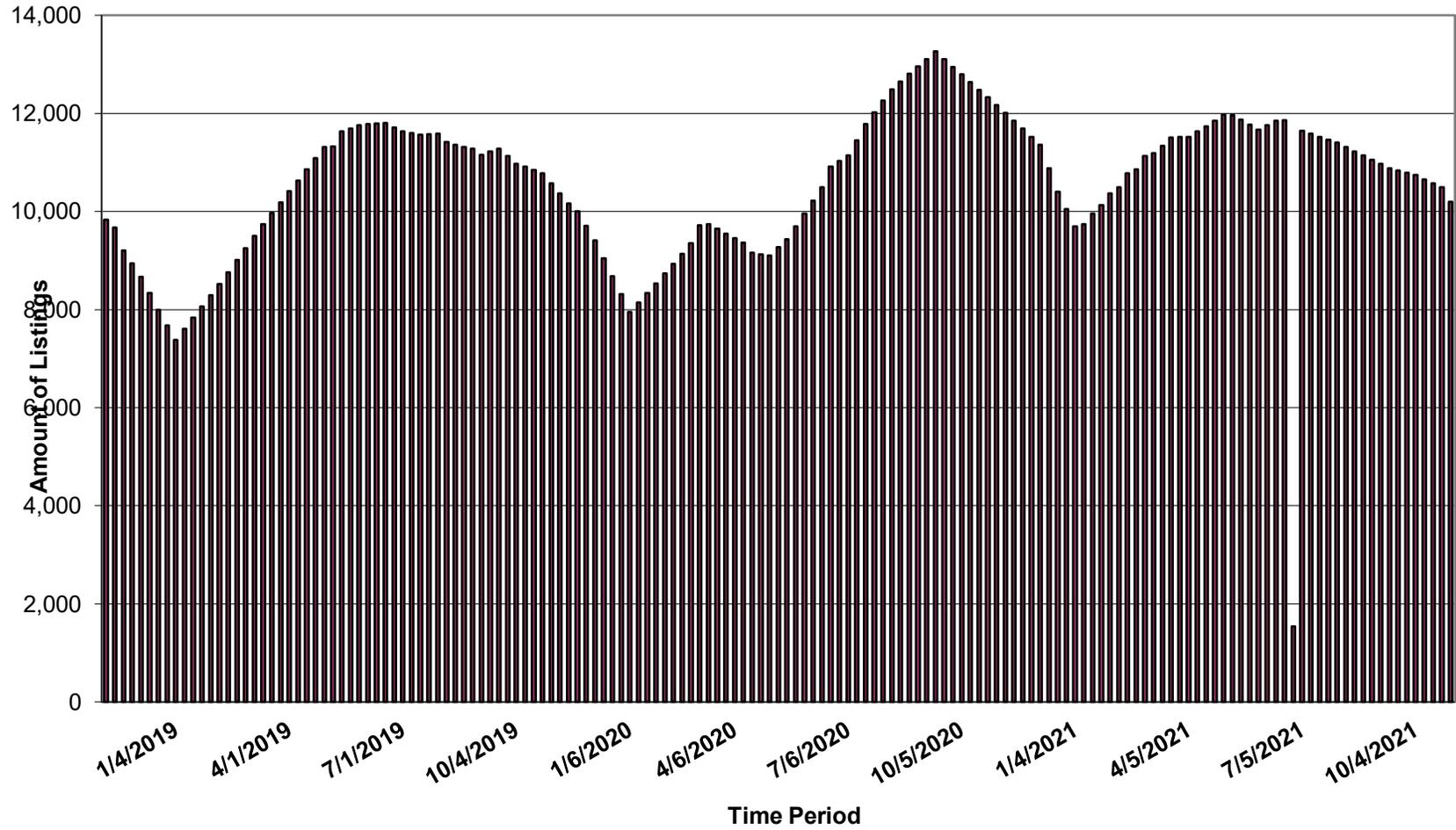
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

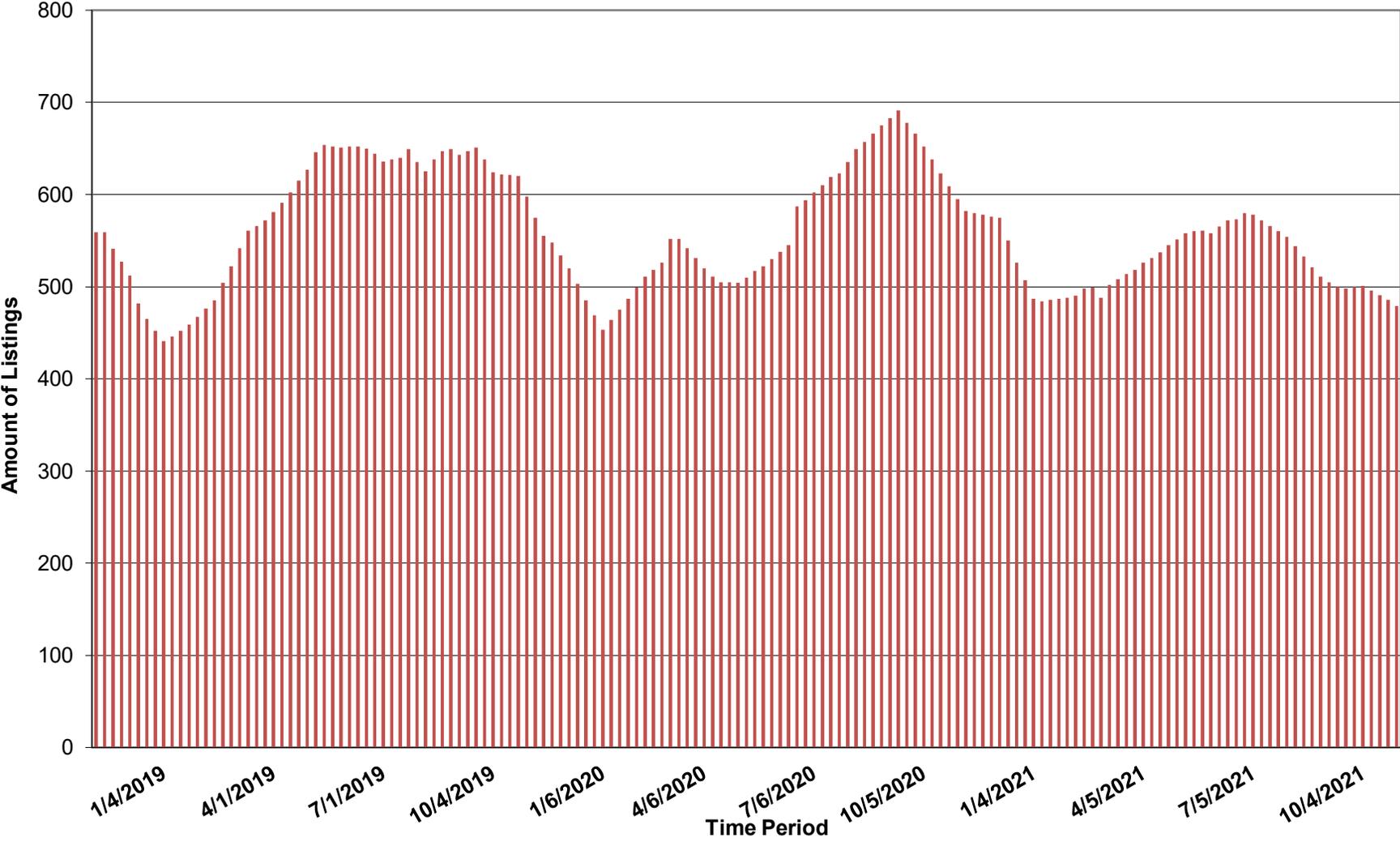


### MRED Active Condo Listings(AT-C)



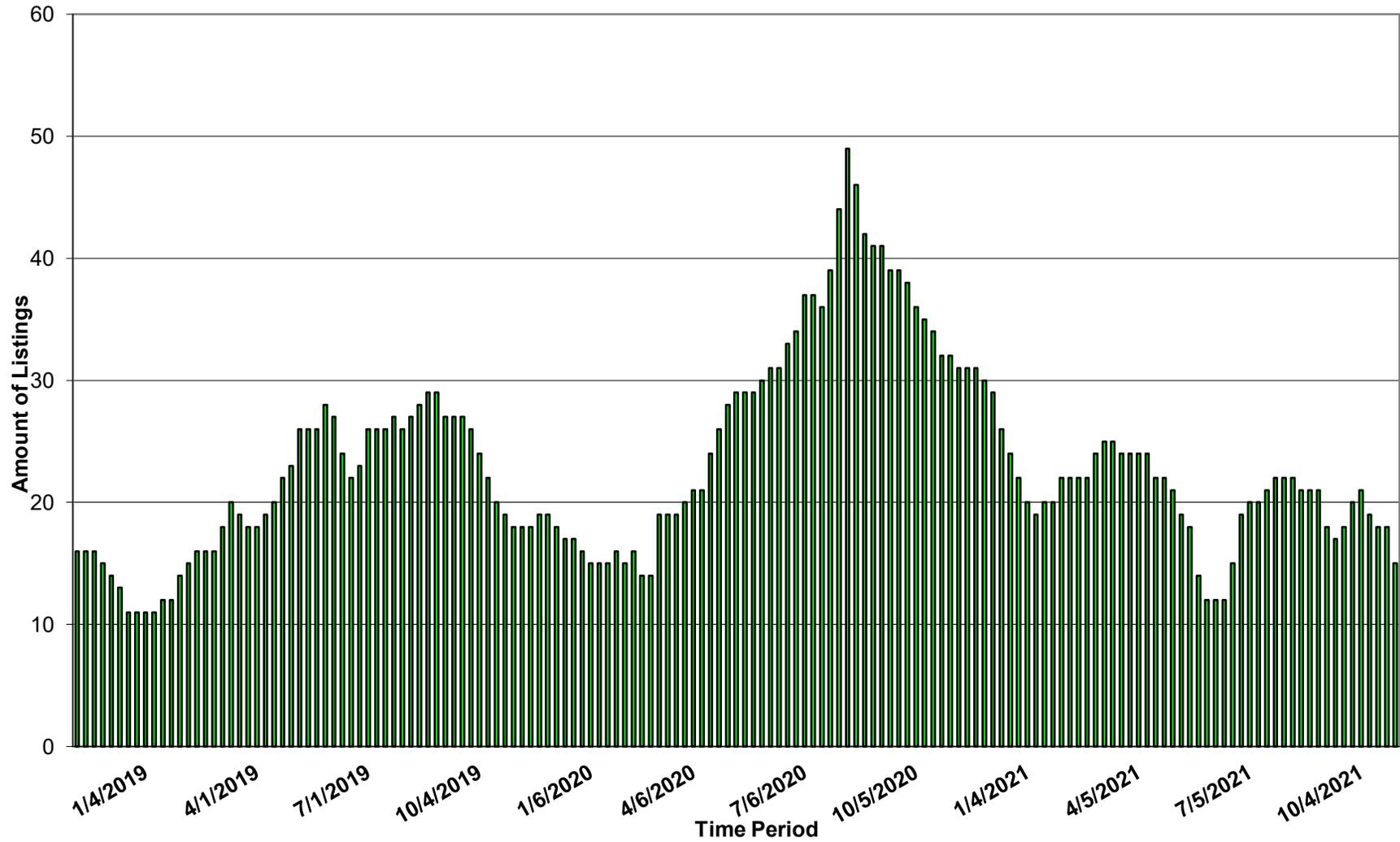
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

# North Shore Area Active Condo Listings



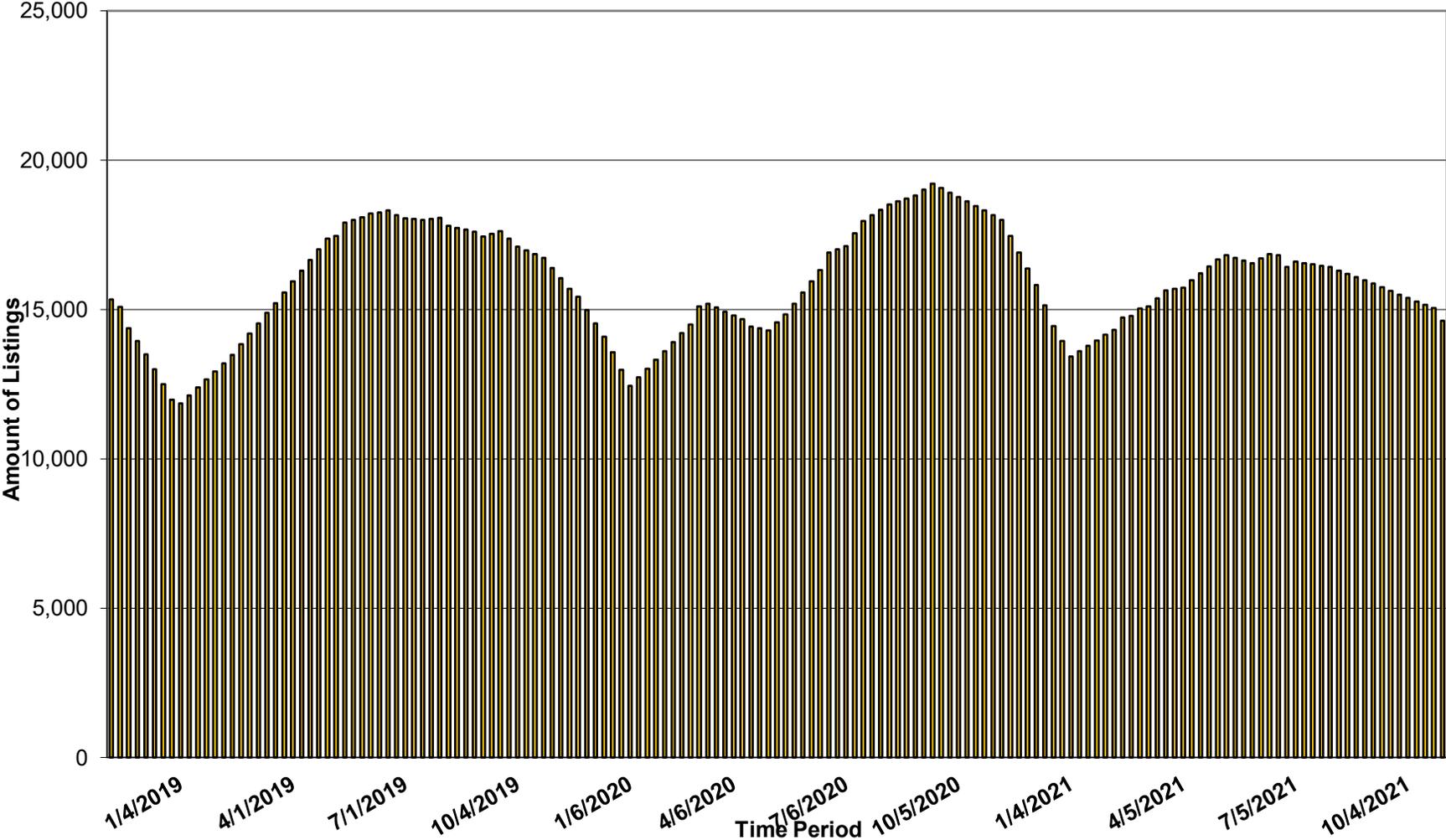
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

## Barrington Area Active Condo Listings



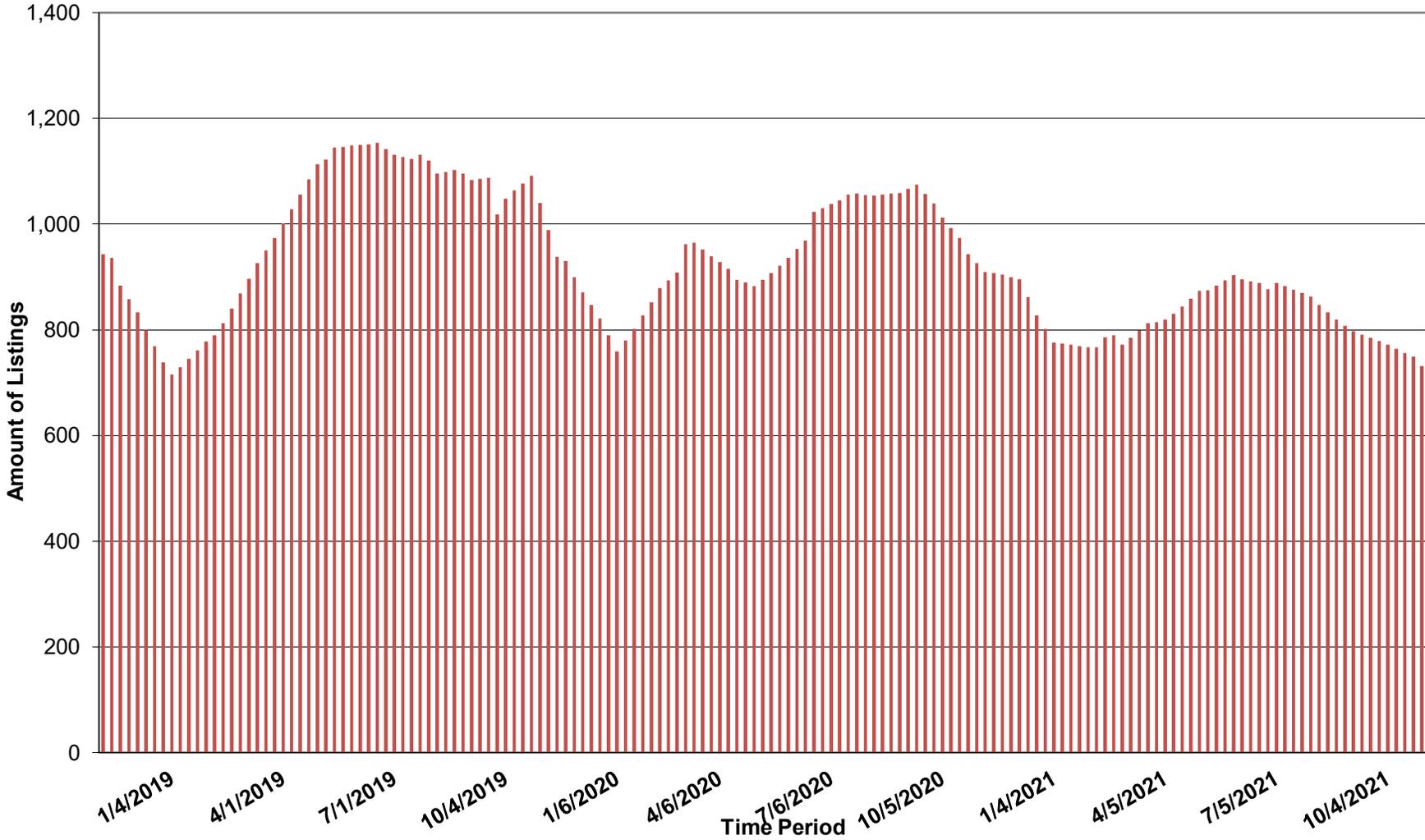
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

# MRED Attached Active Listings



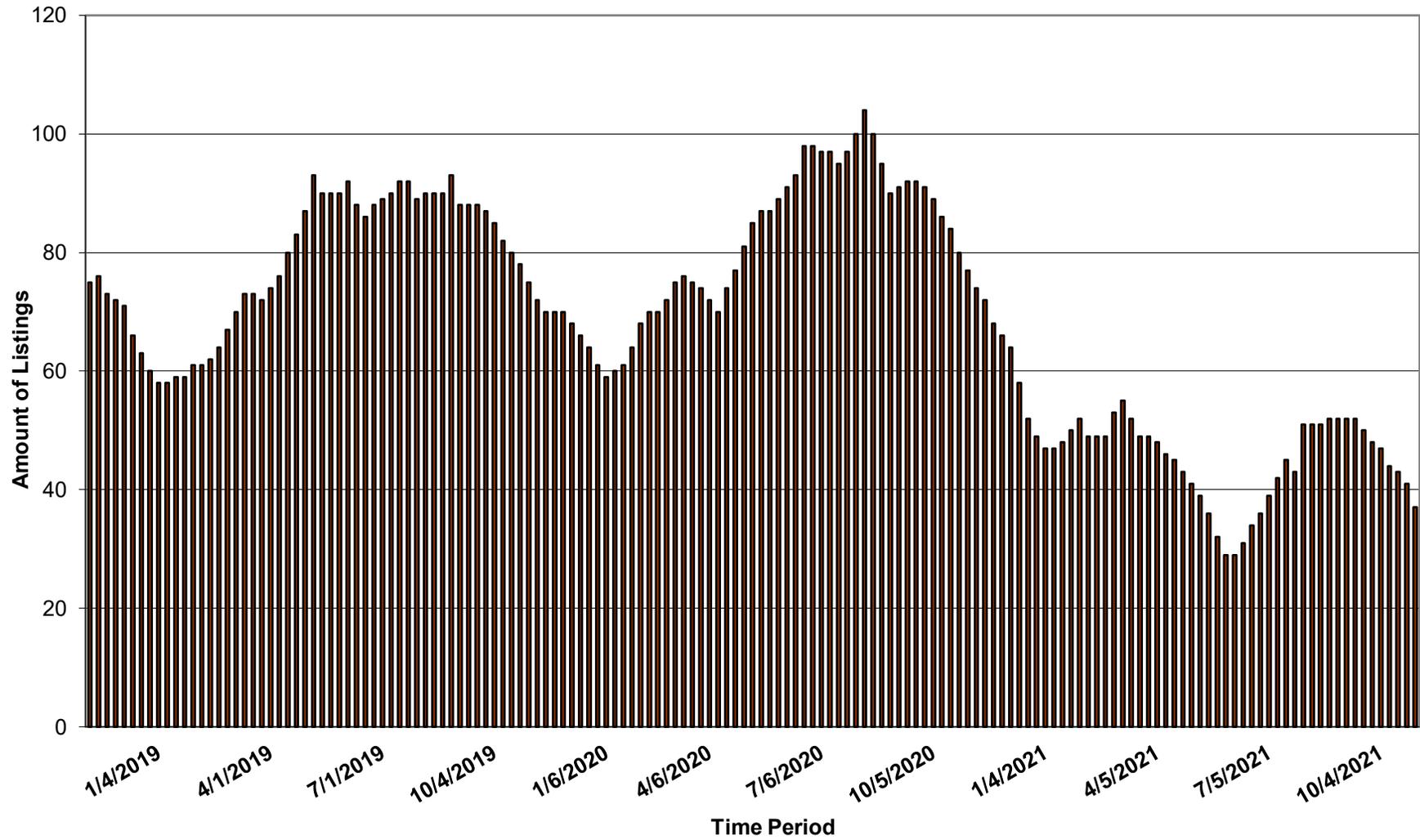
Information is for all types of properties listed under Attached, Property Type 2

### North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

## Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2





NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS  
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	464	448	3.6%	348,283	293,769	18.6%	343,500	290,000	18.4%
ANTIOCH	437	392	11.5%	293,838	245,395	19.7%	270,000	230,000	17.4%
ARLINGTON HEIGHTS	902	777	16.1%	473,592	410,634	15.3%	425,000	377,000	12.7%
BARRINGTON AREA	794	716	10.9%	680,495	564,786	20.5%	619,500	510,000	21.5%
BARTLETT	479	431	11.1%	370,168	315,567	17.3%	350,000	305,000	14.8%
BEACH PARK	165	141	17.0%	232,255	194,083	19.7%	232,000	190,000	22.1%
BUFFALO GROVE	460	342	34.5%	428,934	372,255	15.2%	410,770	351,250	16.9%
CAROL STREAM	333	281	18.5%	339,443	298,550	13.7%	330,000	288,000	14.6%
CARPENTERSVILLE	254	283	-10.2%	252,615	227,391	11.1%	220,000	215,000	2.3%
CHICAGO - ALBANY PARK	133	124	7.3%	543,623	467,699	16.2%	495,000	433,500	14.2%
CHICAGO - DUNNING	398	386	3.1%	353,491	315,209	12.1%	349,950	310,000	12.9%
CHICAGO - EDGEWATER	67	68	-1.5%	971,153	790,756	22.8%	905,000	745,000	21.5%
CHICAGO - IRVING PARK	243	238	2.1%	619,901	578,420	7.2%	585,000	548,950	6.6%
CHICAGO - LAKE VIEW	175	121	44.6%	1,456,231	1,439,563	1.2%	1,375,000	1,337,500	2.8%
CHICAGO - LINCOLN PARK	257	159	61.6%	2,054,057	1,787,042	14.9%	1,710,000	1,550,000	10.3%
CHICAGO - LINCOLN SQUARE	124	92	34.8%	939,377	770,668	21.9%	854,250	749,750	13.9%
CHICAGO - LOGAN SQUARE	275	226	21.7%	958,436	855,607	12.0%	882,750	794,500	11.1%
CHICAGO - NEAR NORTH SIDE	42	32	31.3%	2,072,702	2,086,532	-0.7%	1,837,500	1,612,500	14.0%
CHICAGO - NEAR WEST SIDE	61	25	144.0%	668,778	484,339	38.1%	618,600	489,000	26.5%
CHICAGO - PORTAGE PARK	425	339	25.4%	399,224	375,099	6.4%	370,000	359,000	3.1%
CHICAGO - ROGERS PARK	43	33	30.3%	569,122	492,344	15.6%	585,000	470,000	24.5%
CHICAGO - UPTOWN	35	34	2.9%	1,086,753	925,265	17.5%	1,000,500	900,000	11.2%
CHICAGO - WEST RIDGE	129	113	14.2%	460,210	414,648	11.0%	433,000	393,000	10.2%
CHICAGO - WEST TOWN	252	174	44.8%	1,079,889	1,021,196	5.7%	997,500	960,000	3.9%
DE KALB	321	303	5.9%	196,779	178,022	10.5%	178,000	171,000	4.1%
DEERFIELD	406	294	38.1%	669,629	581,915	15.1%	595,000	530,000	12.3%
DES PLAINES	526	455	15.6%	347,897	306,309	13.6%	335,000	294,900	13.6%
ELGIN	1,071	1,078	-0.6%	303,546	269,403	12.7%	281,000	252,950	11.1%
ELK GROVE VILLAGE	305	246	24.0%	351,606	314,167	11.9%	330,000	305,550	8.0%
EVANSTON	436	453	-3.8%	755,906	660,511	14.4%	658,250	587,250	12.1%
FOX LAKE	107	113	-5.3%	279,867	249,596	12.1%	230,000	215,000	7.0%
GLENCOE	146	167	-12.6%	1,261,225	1,196,433	5.4%	1,159,259	925,000	25.3%
GOLF-GLENVIEW	659	557	18.3%	757,467	688,790	10.0%	672,000	605,000	11.1%
GREEN OAKS-LIBERTYVILLE	506	421	20.2%	562,691	506,145	11.2%	515,000	462,500	11.4%

Disclaimer:

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS  
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GREENWOOD- WOODSTOCK	382	408	-6.4%	306,583	265,043	15.7%	275,000	250,000	10.0%
GURNEE	495	396	25.0%	349,129	305,573	14.3%	340,000	295,000	15.3%
HAINESVILLE-GRAYSLAKE	555	573	-3.1%	266,399	250,227	6.5%	265,000	241,500	9.7%
HANOVER PARK	235	231	1.7%	272,924	244,430	11.7%	270,100	246,900	9.4%
HIGHLAND PARK	506	468	8.1%	719,120	627,231	14.6%	626,750	538,750	16.3%
HIGHWOOD	25	15	66.7%	497,036	331,267	50.0%	427,500	280,000	52.7%
HOFFMAN ESTATES	472	493	-4.3%	359,300	323,542	11.1%	350,000	315,000	11.1%
INGLESIDE	127	163	-22.1%	252,457	227,568	10.9%	233,000	201,000	15.9%
INVERNESS	130	106	22.6%	690,452	574,967	20.1%	651,828	547,500	19.1%
ISLAND LAKE	97	104	-6.7%	260,126	229,862	13.2%	250,000	212,575	17.6%
KENILWORTH	64	45	42.2%	1,868,216	1,572,354	18.8%	1,347,500	1,150,000	17.2%
LAKE BLUFF	167	139	20.1%	707,618	645,572	9.6%	600,000	540,000	11.1%
LAKE FOREST	381	372	2.4%	1,137,924	992,899	14.6%	885,000	785,000	12.7%
LAKE IN THE HILLS	333	324	2.8%	306,318	274,278	11.7%	300,000	265,500	13.0%
LAKE VILLA- LINDENHURST	569	506	12.5%	297,268	257,449	15.5%	285,000	242,000	17.8%
LAKELAKE-CRYSTAL LAKE	881	812	8.5%	356,555	304,894	16.9%	331,521	284,250	16.6%
LINCOLNSHIRE	138	84	64.3%	653,661	551,427	18.5%	575,500	509,250	13.0%
LINCOLNWOOD	146	111	31.5%	542,443	519,799	4.4%	457,500	439,900	4.0%
LONG GROVE-LAKE ZURICH- HAWTHORN W	814	656	24.1%	558,744	476,840	17.2%	530,000	448,500	18.2%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	889	882	0.8%	280,607	239,151	17.3%	245,000	225,000	8.9%
METTAWA	13	4	0.0%	997,588	639,500	0.0%	785,000	606,500	0.0%
MORTON GROVE	256	252	1.6%	395,094	356,452	10.8%	375,000	340,000	10.3%
MT. PROSPECT	463	478	-3.1%	391,666	364,025	7.6%	370,000	340,000	8.8%
MUNDELEIN	424	386	9.8%	348,492	312,235	11.6%	330,000	295,000	11.9%
NAPERVILLE	1,939	1,701	14.0%	578,827	501,192	15.5%	530,000	450,000	17.8%
NILES	236	233	1.3%	389,145	341,781	13.9%	370,000	330,000	12.1%
NORTH CHICAGO	64	55	16.4%	136,980	132,348	3.5%	145,500	135,000	7.8%
NORTHBROOK	500	387	29.2%	700,356	632,567	10.7%	625,000	560,000	11.6%
NORTHFIELD	98	81	21.0%	1,028,482	800,520	28.5%	845,000	685,000	23.4%
OAKWOOD HILLS - CARY	393	377	4.2%	342,700	291,392	17.6%	319,900	267,000	19.8%
PALATINE	653	511	27.8%	413,251	364,924	13.2%	385,000	334,900	15.0%
PARK CITY -WAUKEGAN	439	383	14.6%	183,271	158,994	15.3%	178,000	153,000	16.3%
PARK RIDGE	504	473	6.6%	590,423	536,475	10.1%	515,000	475,000	8.4%
PRAIRIE VIEW	17	11	0.0%	437,059	343,309	0.0%	392,500	312,000	0.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS  
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
PROSPECT HEIGHTS	85	88	-3.4%	486,359	394,663	23.2%	450,000	375,000	20.0%
ROLLING MEADOWS	201	155	29.7%	311,089	280,292	11.0%	292,000	260,000	12.3%
ROUND LAKE	541	463	16.8%	230,237	196,438	17.2%	228,000	199,000	14.6%
SCHAUMBURG	470	412	14.1%	386,861	349,062	10.8%	364,500	335,000	8.8%
SKOKIE	462	363	27.3%	422,470	376,568	12.2%	394,450	348,500	13.2%
STREAMWOOD	416	342	21.6%	278,109	242,032	14.9%	272,500	233,243	16.8%
SYCAMORE	242	211	14.7%	291,417	257,517	13.2%	277,750	252,500	10.0%
VERNON HILLS	256	193	32.6%	532,817	440,479	21.0%	492,500	400,000	23.1%
WADSWORTH - OLD MILL CREEK	91	86	5.8%	374,186	322,120	16.2%	358,000	300,000	19.3%
WAUCONDA	197	192	2.6%	303,112	269,662	12.4%	300,000	269,000	11.5%
WHEELING	155	116	33.6%	308,354	271,156	13.7%	296,000	270,325	9.5%
WILMETTE	423	350	20.9%	964,120	917,878	5.0%	860,000	787,500	9.2%
WINNETKA	290	248	16.9%	1,503,511	1,345,981	11.7%	1,288,250	1,080,000	19.3%
WINTHROP HARBOR	97	93	4.3%	224,174	187,808	19.4%	220,000	184,000	19.6%
ZION	288	292	-1.4%	175,300	141,027	24.3%	170,000	139,050	22.3%

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## NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	<b>Jan</b>	97	114	136	293,282	277,915	322,084	280,440	265,776
<b>Feb</b>	100	120	146	287,249	315,368	302,586	275,303	302,229	292,010
<b>Mar</b>	137	163	211	311,521	299,903	323,811	300,798	287,785	314,850
<b>Apr</b>	195	160	251	326,338	319,352	328,515	316,098	308,687	319,098
<b>May</b>	250	114	274	296,782	314,505	354,725	287,427	301,275	348,764
<b>Jun</b>	247	130	325	315,032	314,226	352,141	305,331	300,960	346,623
<b>Jul</b>	216	218	282	319,191	316,914	325,915	307,662	305,940	319,257
<b>Aug</b>	201	239	299	310,450	332,358	337,714	299,190	318,904	330,090
<b>Sep</b>	176	233	233	301,168	351,161	346,424	290,634	337,930	338,606
<b>Oct</b>	186	254	206	305,498	335,827	346,064	294,272	324,730	338,460
<b>Nov</b>	136	173		296,847	334,046		285,175	323,492	
<b>Dec</b>	144	178		313,139	348,654		301,526	338,581	
<b>TOTAL</b>	2,133	2,096	2,363	315,077	286,755		297,016	313,126	
	<b>AVERAGE TIME ON MARKET</b>			<b>MEDIAN LIST PRICE</b>			<b>MEDIAN SALE PRICE</b>		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
<b>Jan</b>	89	116	92	249,000	245,000	262,000	241,000	229,250	249,950
<b>Feb</b>	85	124	109	244,950	262,500	247,000	230,000	243,000	243,500
<b>Mar</b>	100	124	94	250,000	260,000	295,000	240,000	253,000	280,000
<b>Apr</b>	87	88	92	289,000	292,000	295,000	279,000	277,500	288,000
<b>May</b>	85	111	72	249,950	279,900	315,000	241,250	270,000	310,000
<b>Jun</b>	80	91	52	275,000	300,960	319,000	265,000	280,000	314,000
<b>Jul</b>	73	103	53	285,000	269,450	285,000	266,500	258,725	282,750
<b>Aug</b>	68	94	61	270,000	285,000	290,000	260,500	272,000	285,000
<b>Sep</b>	89	97	42	259,000	299,950	308,000	253,250	288,750	297,000
<b>Oct</b>	78	90	60	264,950	285,000	300,000	253,500	275,000	294,000
<b>Nov</b>	94	77		285,175	285,000		251,875	275,000	
<b>Dec</b>	92	88		249,499	294,500		240,750	279,250	
<b>TOTAL</b>	84	98		269,000	270,000		251,875	270,000	

## Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
<b>Jan</b>	5	3	5	280,320	254,966	358,720	263,440	248,800	351,842
<b>Feb</b>	4	12	7	215,900	289,363	293,514	207,225	280,485	282,500
<b>Mar</b>	8	11	21	294,486	364,990	297,460	285,061	338,316	293,622
<b>Apr</b>	7	3	21	271,742	294,933	244,900	260,857	283,000	267,237
<b>May</b>	15	8	26	312,065	360,913	313,707	303,083	328,492	309,621
<b>Jun</b>	17	10	19	285,000	268,710	328,089	274,205	253,050	325,384
<b>Jul</b>	12	16	11	308,709	333,649	290,316	295,590	329,346	284,445
<b>Aug</b>	10	20	10	310,979	315,047	302,830	291,691	305,263	305,750
<b>Sep</b>	13	20	16	290,568	296,180	285,362	278,876	288,350	282,734
<b>Oct</b>	15	21	21	299,073	284,498	302,038	284,638	280,547	294,709
<b>Nov</b>	6	18		314,481	313,893		303,665	307,042	
<b>Dec</b>	4	17		543,278	315,775		508,854	317,590	
<b>TOTAL</b>	123	159		293,258	308,812		281,640	300,630	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
<b>Jan</b>	126	223	83	269,000	220,000	314,900	261,000	219,900	314,910
<b>Feb</b>	83	120	118	219,350	314,500	309,000	202,000	297,000	297,500
<b>Mar</b>	107	146	137	289,500	364,990	292,900	275,000	350,840	281,500
<b>Apr</b>	102	143	92	230,000	225,000	244,900	222,000	217,500	244,000
<b>May</b>	94	108	107	319,000	372,450	283,000	305,000	336,250	289,250
<b>Jun</b>	145	129	30	285,000	244,950	335,000	275,000	242,500	327,500
<b>Jul</b>	44	100	41	266,250	294,500	299,900	258,750	292,000	280,000
<b>Aug</b>	153	88	86	287,500	307,000	195,000	268,250	295,000	194,000
<b>Sep</b>	136	71	43	255,000	284,800	285,000	246,000	271,000	286,000
<b>Oct</b>	78	75	47	249,900	230,000	270,000	230,000	225,000	260,000
<b>Nov</b>	116	95		302,500	267,000		285,000	264,500	
<b>Dec</b>	228	62		475,000	324,900		452,000	317,000	
<b>TOTAL</b>	112	97		264,900	299,000		257,000	289,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	160	135	18.5%	215,439	191,959	12.2%	210,500	186,000	13.2%
ANTIOCH	30	24	25.0%	176,800	161,975	9.2%	163,000	154,250	5.7%
ARLINGTON HEIGHTS	516	381	35.4%	222,264	197,290	12.7%	184,000	163,000	12.9%
BARRINGTON AREA	159	124	28.2%	296,543	297,375	-0.3%	281,000	290,750	-3.4%
BARTLETT	223	167	33.5%	226,166	209,072	8.2%	233,900	215,500	8.5%
BEACH PARK	36	32	12.5%	163,922	146,150	12.2%	161,250	139,250	15.8%
BUFFALO GROVE	449	308	45.8%	237,689	223,023	6.6%	220,000	210,000	4.8%
CAROL STREAM	247	195	26.7%	208,896	190,896	9.4%	207,500	190,000	9.2%
CARPENTERSVILLE	156	110	41.8%	170,118	153,168	11.1%	172,450	155,250	11.1%
CHICAGO - ALBANY PARK	214	149	43.6%	226,313	239,602	-5.5%	212,250	219,000	-3.1%
CHICAGO - DUNNING	106	84	26.2%	215,889	197,190	9.5%	220,000	208,000	5.8%
CHICAGO - EDGEWATER	882	581	51.8%	271,690	272,489	-0.3%	241,000	245,000	-1.6%
CHICAGO - IRVING PARK	314	235	33.6%	265,568	257,953	3.0%	230,000	230,000	0.0%
CHICAGO - LAKE VIEW	2,294	1,608	42.7%	425,683	435,736	-2.3%	395,000	415,000	-4.8%
CHICAGO - LINCOLN PARK	1,589	1,052	51.0%	609,701	581,568	4.8%	510,000	515,000	-1.0%
CHICAGO - LINCOLN SQUARE	400	303	32.0%	337,427	362,509	-6.9%	304,000	325,000	-6.5%
CHICAGO - LOGAN SQUARE	739	549	34.6%	457,914	440,610	3.9%	430,000	417,000	3.1%
CHICAGO - LOOP	944	456	107.0%	726,800	401,255	81.1%	385,000	326,900	17.8%
CHICAGO - NEAR NORTH SIDE	2,577	1,658	55.4%	580,260	569,450	1.9%	410,000	412,250	-0.5%
CHICAGO - NEAR SOUTH SIDE	819	536	52.8%	446,554	443,657	0.7%	390,000	383,750	1.6%
CHICAGO - NEAR WEST SIDE	1,336	840	59.0%	496,662	443,215	12.1%	377,500	364,250	3.6%
CHICAGO - PORTAGE PARK	103	95	8.4%	208,889	207,454	0.7%	179,000	172,000	4.1%
CHICAGO - ROGERS PARK	532	379	40.4%	219,481	194,930	12.6%	204,950	175,000	17.1%
CHICAGO - UPTOWN	953	663	43.7%	309,600	304,729	1.6%	300,000	299,900	0.0%
CHICAGO - WEST RIDGE	392	251	56.2%	179,011	163,911	9.2%	160,000	148,000	8.1%
CHICAGO - WEST TOWN	1,789	1,393	28.4%	520,522	522,211	-0.3%	505,000	500,000	1.0%
DEERFIELD	118	81	45.7%	289,422	249,801	15.9%	284,500	243,850	16.7%
DEKALB	93	68	36.8%	161,879	155,936	3.8%	161,000	150,000	7.3%
DES PLAINES	632	458	38.0%	198,540	185,643	6.9%	183,250	174,500	5.0%
ELGIN	434	375	15.7%	196,543	179,786	9.3%	199,000	180,000	10.6%
ELK GROVE VILLAGE	222	174	27.6%	197,958	181,398	9.1%	194,500	179,500	8.4%
EVANSTON	633	455	39.1%	300,947	290,781	3.5%	266,000	260,000	2.3%
FOX LAKE	163	132	23.5%	143,459	130,287	10.1%	153,500	136,250	12.7%
GLENCOE	14	8	75.0%	303,509	392,750	-22.7%	252,500	395,000	-36.1%
GOLF-GLENVIEW	331	266	24.4%	359,093	326,136	10.1%	335,000	290,000	15.5%

Disclaimer:

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

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TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GREEN OAKS-LIBERTYVILLE	119	76	56.6%	287,766	298,202	-3.5%	255,000	290,000	-12.1%
GREENWOOD- WOODSTOCK	105	98	7.1%	169,886	158,805	7.0%	163,000	148,750	9.6%
GURNEE	189	150	26.0%	181,572	159,855	13.6%	174,900	159,450	9.7%
HAINESVILLE-GRAYSLAKE	240	208	15.4%	197,428	169,395	16.5%	192,500	165,000	16.7%
HANOVER PARK	217	182	19.2%	192,706	175,313	9.9%	186,900	171,000	9.3%
HIGHLAND PARK	132	111	18.9%	394,056	360,358	9.4%	335,500	312,000	7.5%
HIGHWOOD	13	10	30.0%	445,923	455,250	-2.0%	525,000	546,000	-3.8%
HOFFMAN ESTATES	287	212	35.4%	193,134	186,874	3.3%	180,000	183,000	-1.6%
INGLESIDE	5	6	-16.7%	185,380	193,423	-4.2%	185,000	194,500	-4.9%
INVERNESS	29	20	45.0%	438,614	370,345	18.4%	425,000	370,000	14.9%
ISLAND LAKE	48	35	37.1%	155,673	140,749	10.6%	158,000	142,900	10.6%
LAKE BLUFF	52	32	62.5%	219,357	259,239	-15.4%	192,250	205,000	-6.2%
LAKE FOREST	96	68	41.2%	541,344	576,117	-6.0%	505,000	560,000	-9.8%
LAKE IN THE HILLS	190	136	39.7%	203,565	188,336	8.1%	196,000	173,750	12.8%
LAKE VILLA- LINDENHURST	75	60	25.0%	184,493	167,653	10.0%	177,500	175,000	1.4%
LAKEWOOD-CRYSTAL LAKE	221	202	9.4%	207,341	177,626	16.7%	208,000	178,450	16.6%
LINCOLNSHIRE	66	48	37.5%	418,341	365,815	14.4%	377,500	355,000	6.3%
LINCOLNWOOD	28	20	40.0%	288,014	220,300	30.7%	269,000	205,250	31.1%
LONG GROVE-LAKE ZURICH- HAWTHORN W	78	66	18.2%	314,830	280,364	12.3%	300,000	269,500	11.3%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	186	152	22.4%	167,824	152,924	9.7%	171,500	158,500	8.2%
MORTON GROVE	130	73	78.1%	266,372	250,909	6.2%	250,000	244,000	2.5%
MT. PROSPECT	244	208	17.3%	209,106	182,333	14.7%	189,950	168,000	13.1%
MUNDELEIN	136	86	58.1%	244,781	201,663	21.4%	235,000	203,450	15.5%
NAPERVILLE	861	682	26.2%	282,002	253,767	11.1%	247,500	225,450	9.8%
NILES	141	122	15.6%	208,898	214,888	-2.8%	222,000	227,750	-2.5%
NORTH CHICAGO	13	4	225.0%	92,767	71,750	29.3%	85,000	64,000	32.8%
NORTHBROOK	308	221	39.4%	346,380	318,648	8.7%	324,000	300,000	8.0%
NORTHFIELD	41	32	28.1%	398,315	280,008	42.3%	337,500	227,750	48.2%
OAKWOOD HILLS - CARY	109	106	2.8%	212,358	183,211	15.9%	210,000	172,500	21.7%
PALATINE	825	566	45.8%	208,698	190,586	9.5%	190,000	174,500	8.9%
PARK CITY -WAUKEGAN	45	43	4.7%	134,998	115,905	16.5%	150,000	125,900	19.1%
PARK RIDGE	146	119	22.7%	321,103	321,003	0.0%	287,950	294,500	-2.2%
PROSPECT HEIGHTS	129	99	30.3%	172,863	188,240	-8.2%	148,000	158,000	-6.3%
ROLLING MEADOWS	214	157	36.3%	200,718	165,919	21.0%	165,000	140,000	17.9%
ROUND LAKE	258	218	18.3%	162,967	145,849	11.7%	166,101	153,000	8.6%
SCHAUMBURG	878	688	27.6%	208,700	190,958	9.3%	195,000	180,000	8.3%

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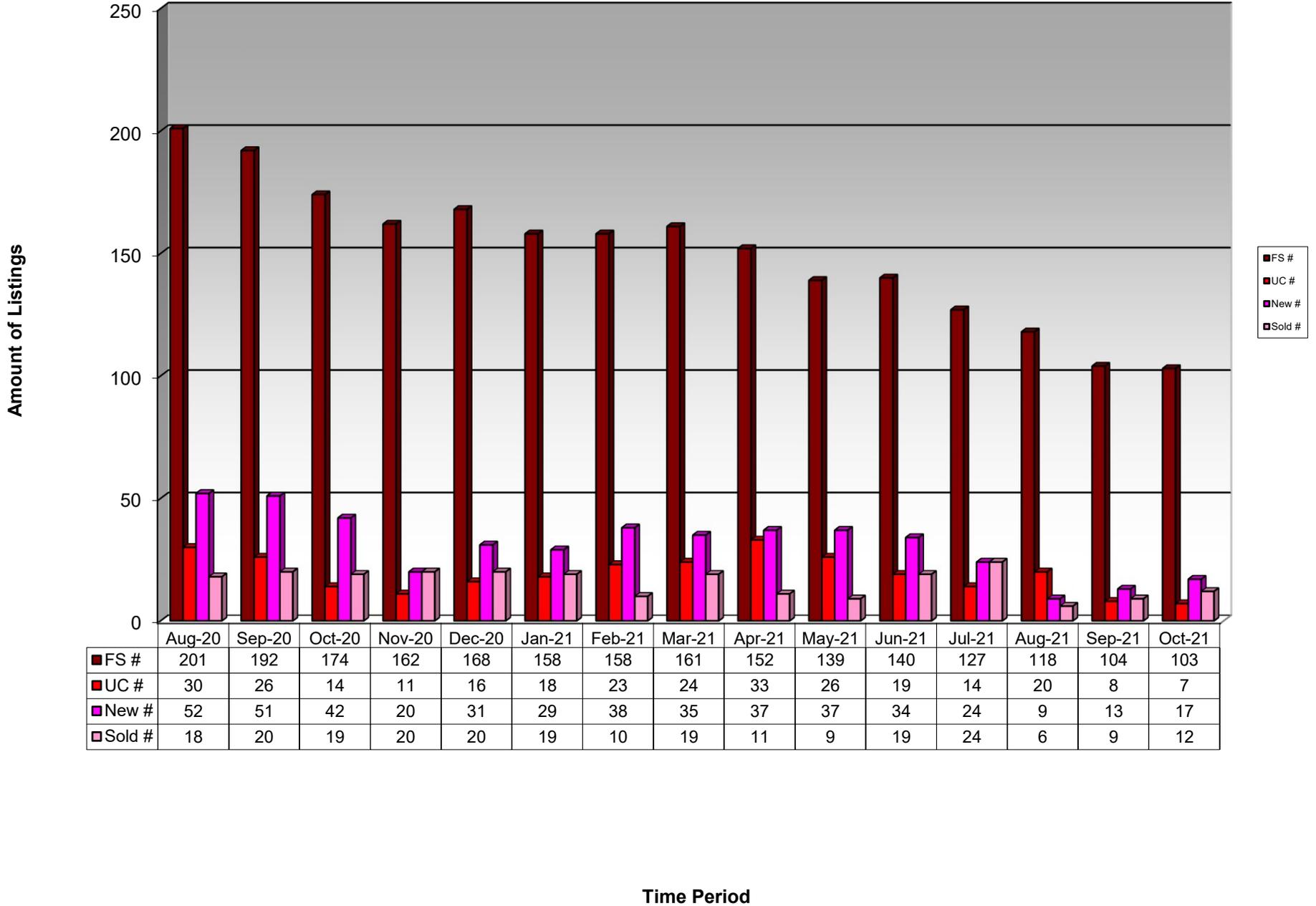
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
SKOKIE	289	213	35.7%	220,826	217,920	1.3%	209,000	207,000	1.0%
STREAMWOOD	312	241	29.5%	205,913	184,124	11.8%	200,000	180,000	11.1%
SYCAMORE	93	105	-11.4%	187,860	161,284	16.5%	156,100	142,500	9.5%
VERNON HILLS	288	165	74.5%	242,267	212,426	14.0%	228,500	182,000	25.5%
WADSWORTH - OLD MILL CREEK	35	31	12.9%	177,930	159,511	11.5%	175,000	164,000	6.7%
WAUCONDA	74	63	17.5%	203,149	177,690	14.3%	199,950	175,500	13.9%
WHEELING	371	256	44.9%	215,481	199,538	8.0%	202,000	182,250	10.8%
WILMETTE	120	83	44.6%	414,051	360,645	14.8%	350,500	329,000	6.5%
WINNETKA	36	20	80.0%	410,406	415,453	-1.2%	416,000	392,475	6.0%
ZION	6	7	-14.3%	100,550	115,643	-13.1%	115,500	115,000	0.4%

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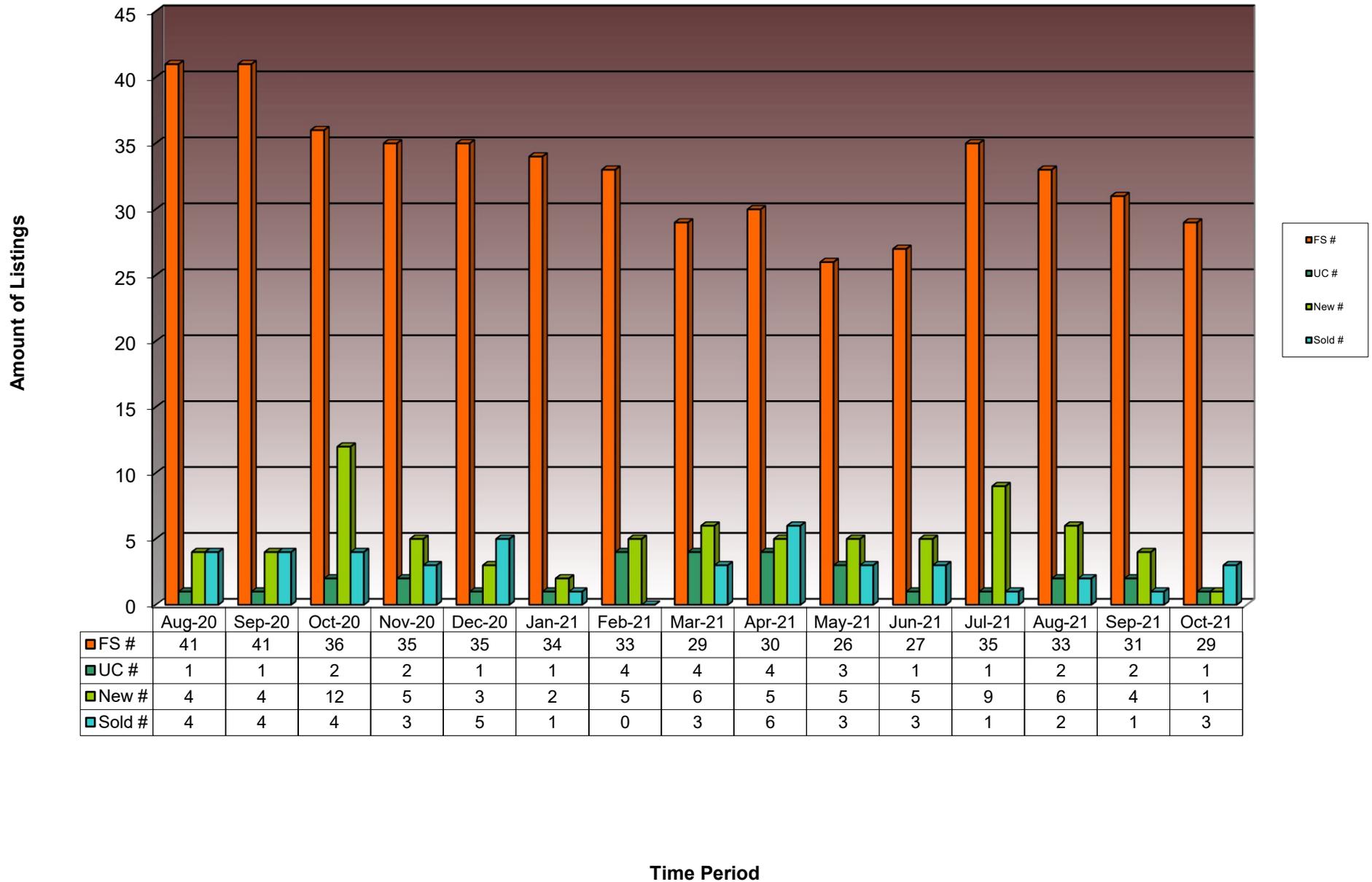
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## North Shore Area New Construction for All Property Types



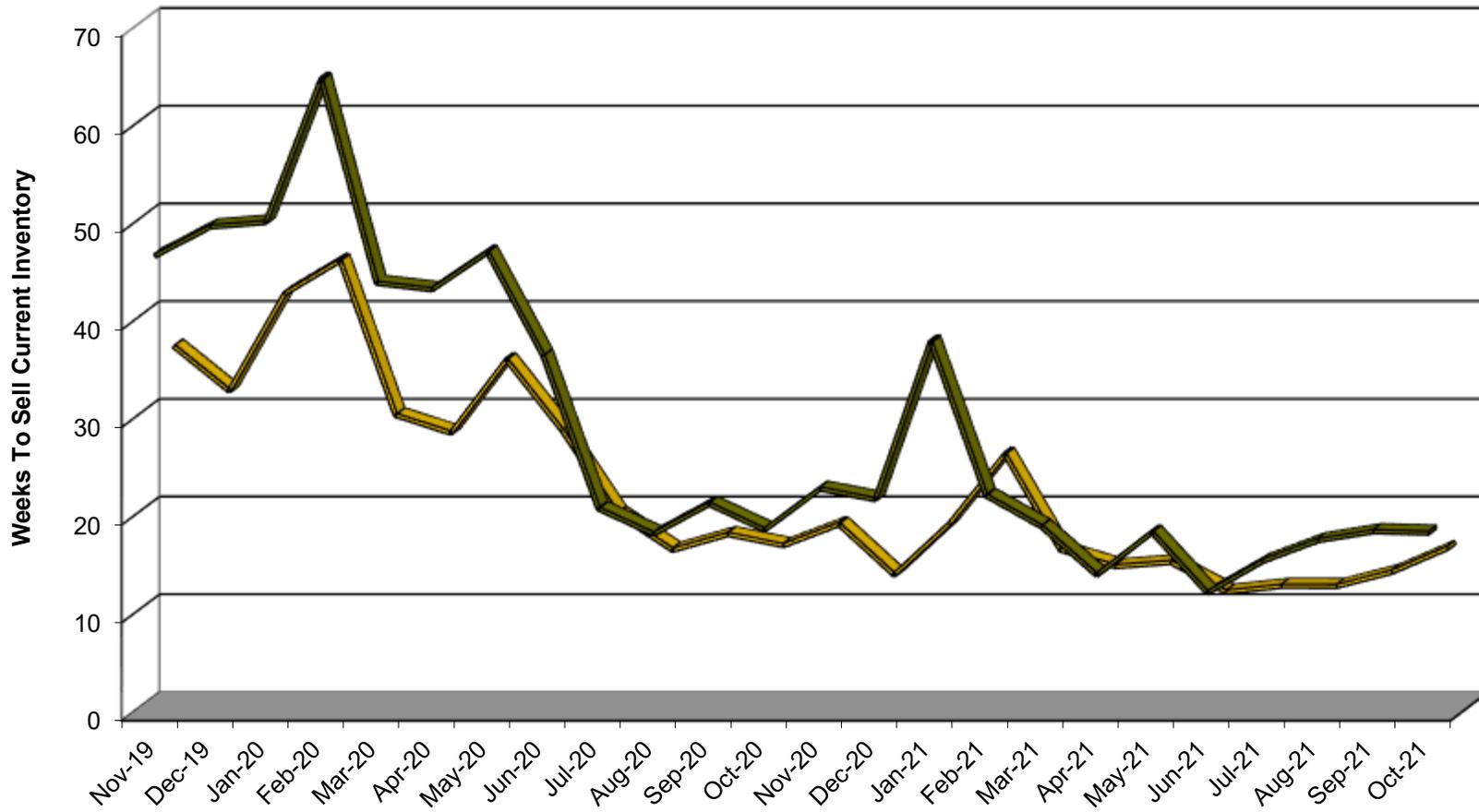
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..  
 Produced by NSBAR from information in MRED

## Barrington Area New Construction for All Property Types

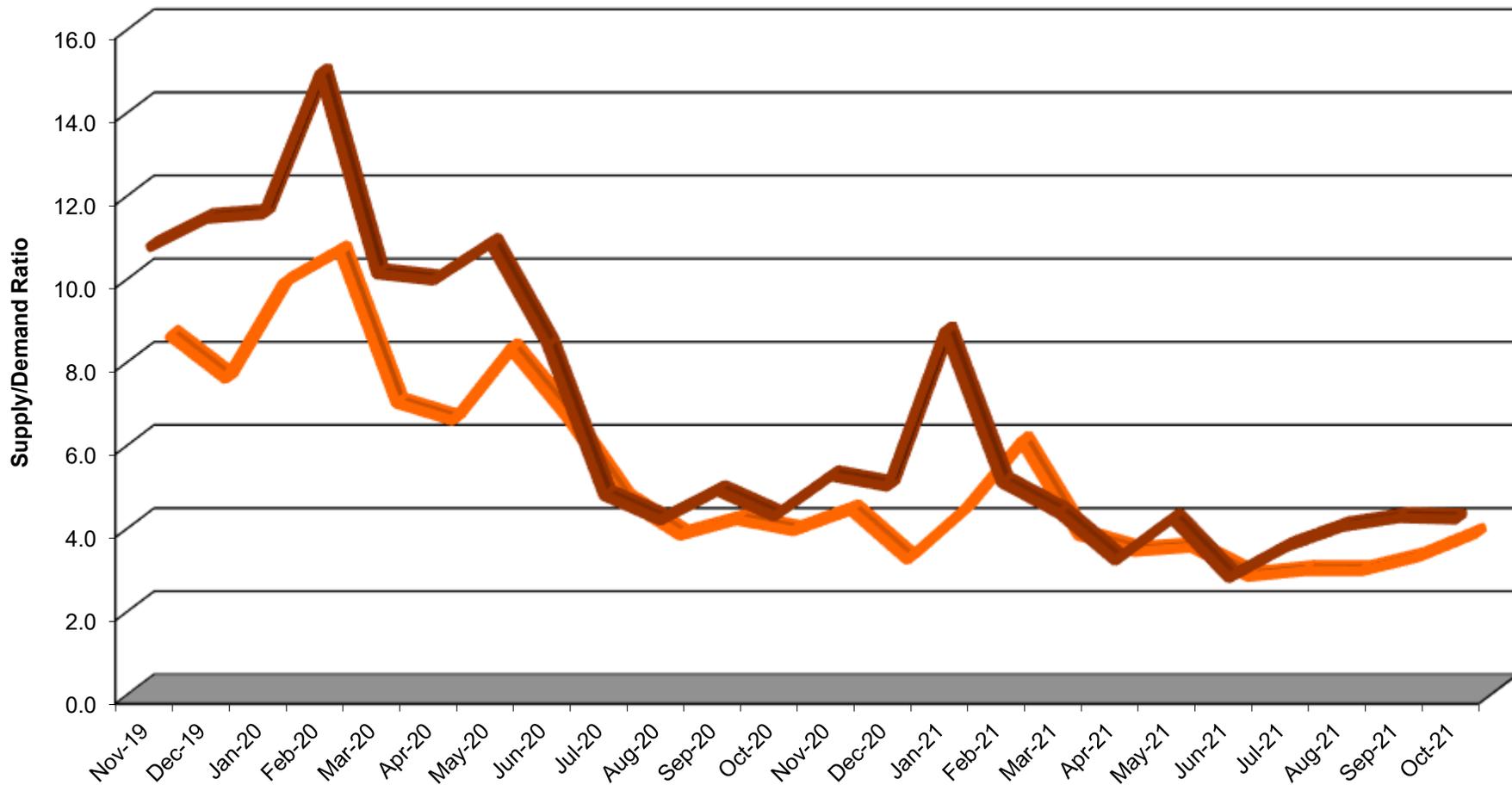


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..  
 Produced by NSBAR from information in MRED

# NSBAR Absorption Rate for Detached Single Family Homes

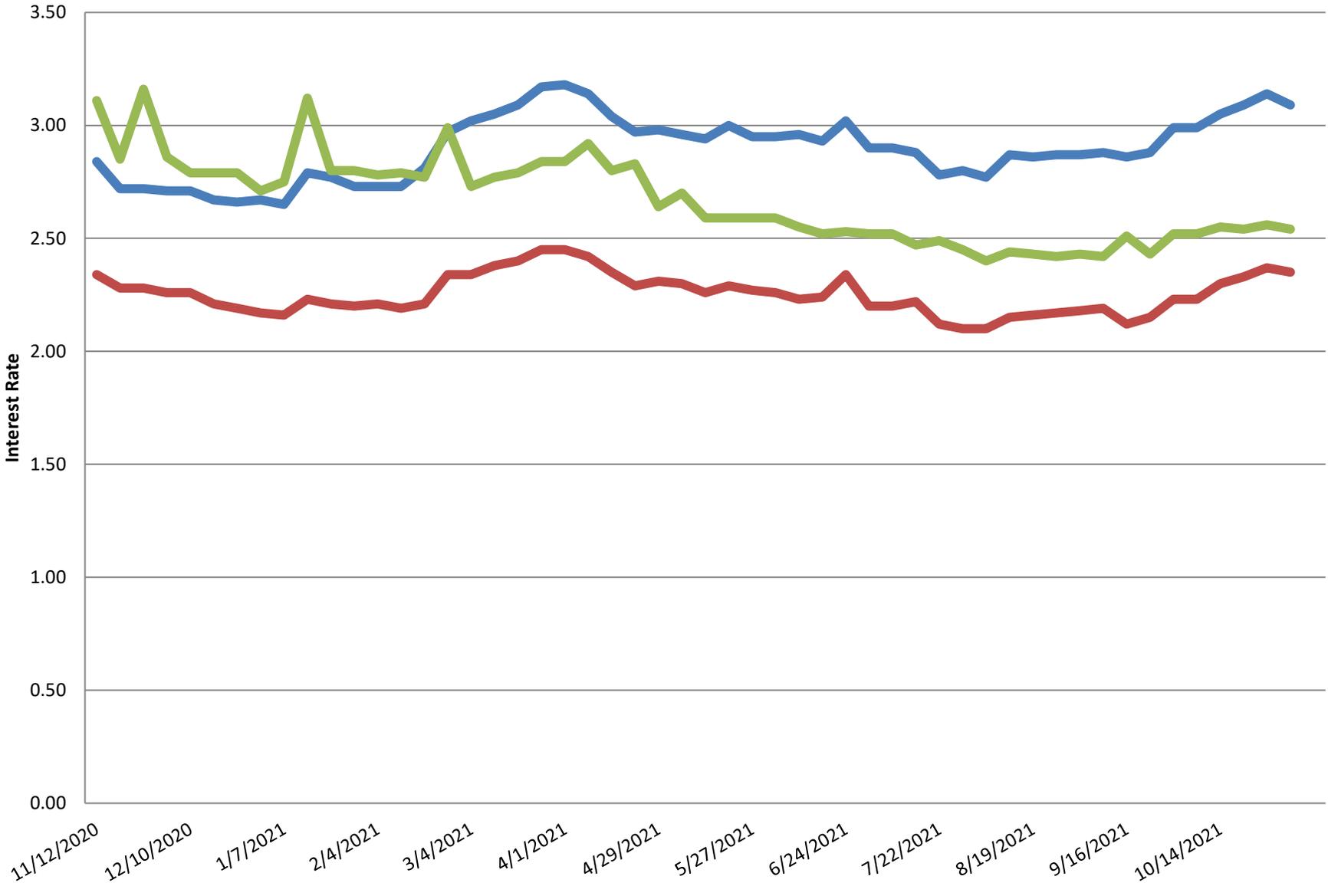


## NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

# Historical Mortgage Rates



## Glossary of Terms and Abbreviations

### Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

### To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

### Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

### Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

### Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

### Statuses for Active Listings

#### ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

**BOMK** - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

**CTG** - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

#### *CONTINGENCY FLAGS*

*A/I* - Attorney Approval/Home Inspection

*CTGO* - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

*FIN* - Financing

*HC\*\** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS\*\** - Buyer has home to sell. Code is followed by number of hours in kick out period

**NEW** - A New listing.

**PCHG** - Price Change: A listing showing a change in list price – new list price is required.

**RACT** Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

**TEMP** - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

**BOMK, NEW, PCHG & RACT** - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

## **OFF-MARKET LISTING**

**Closed** property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

**Expired** listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

**Temporary off the market/withdrawn** is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

**Cancelled** listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

## **OFF MARKET STATUSES**

**CANC** - A Canceled listing - cancellation date is required

**CLSD** - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

**EXP** - An Expired listing.

**PEND** - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

**RNTD** - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

**Median Sale Price** - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

**Average Sale Price** - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

**Days On Market (DOM) or Market Time (MT)** - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

**FS**= For Sale or Active Property

**UC**= Under Contract, Property under contract but has not had all contingencies met.

**OLP** = Original List Price

**LP** = List Price

**LLP** = Last List Price