

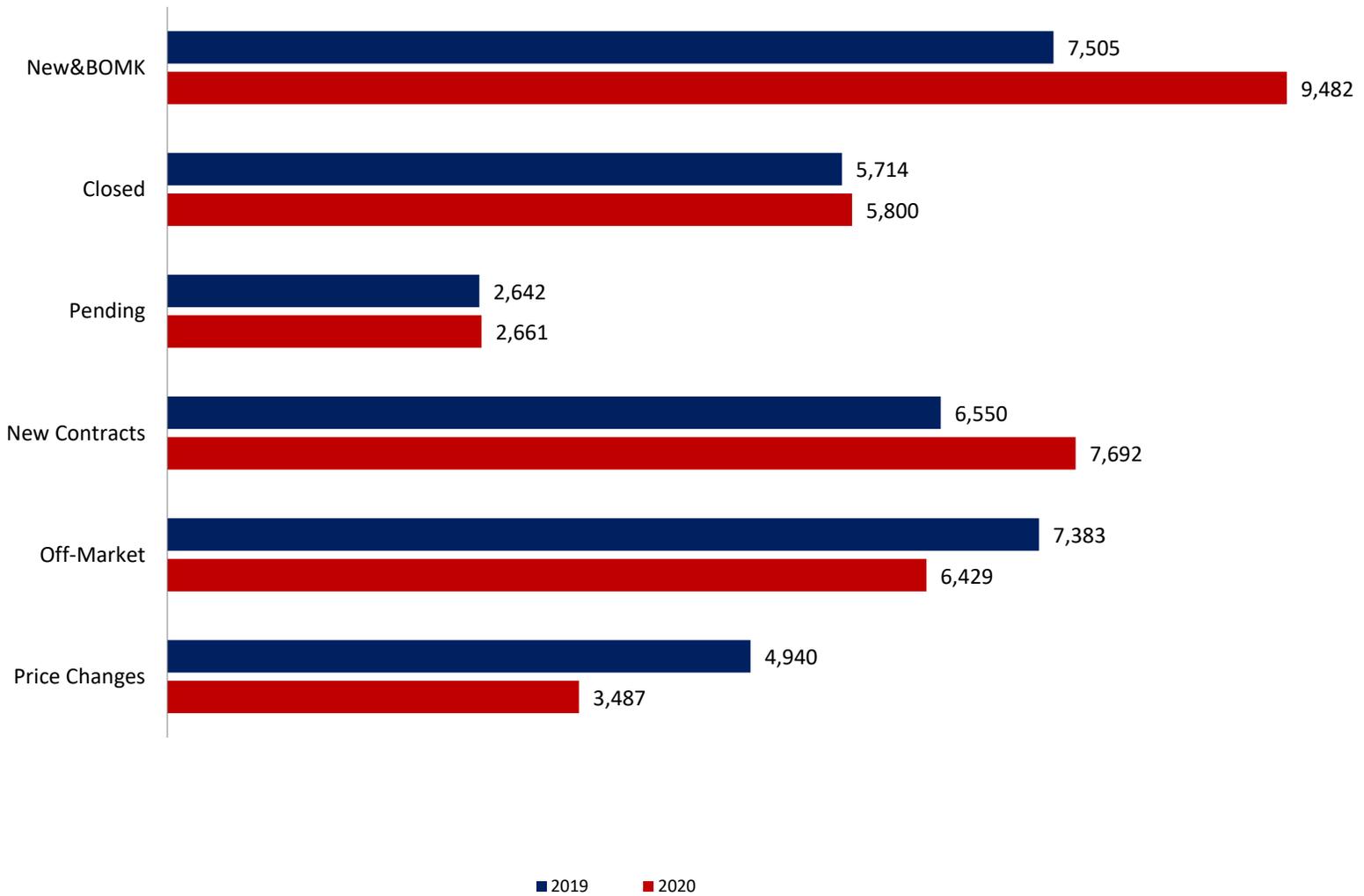


Legal

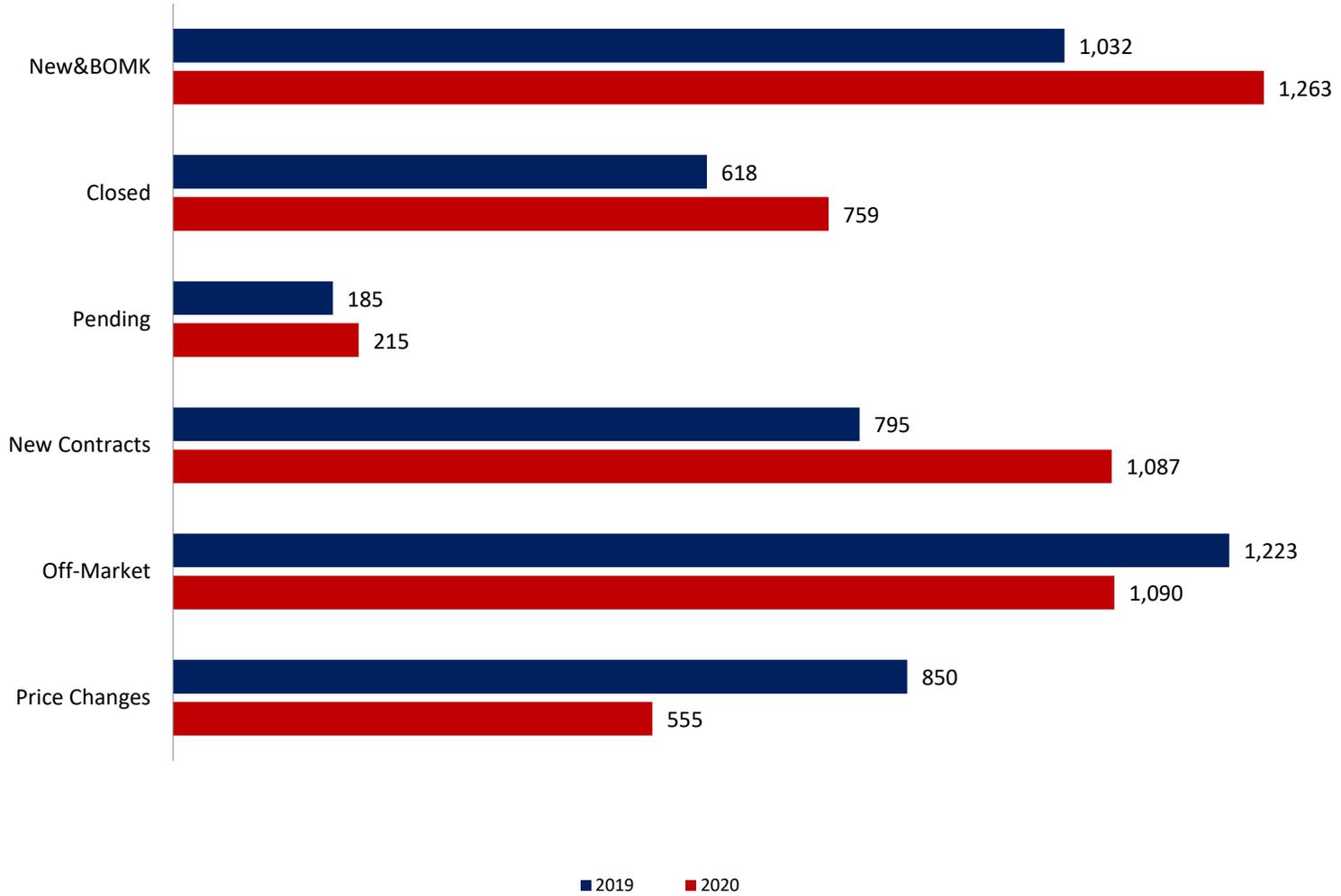
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

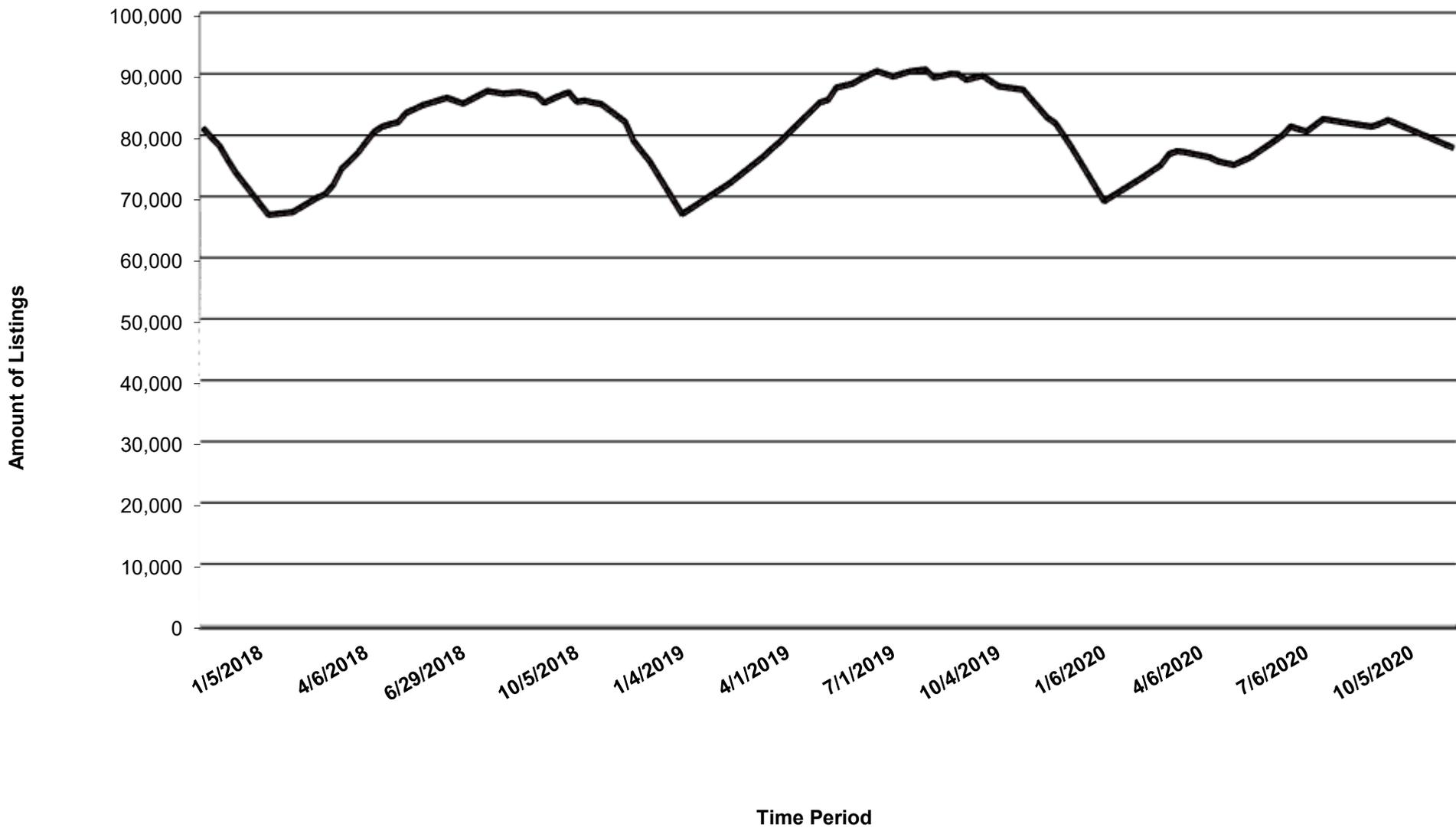
North Shore Area Quick Data



Barrington Area Quick Data

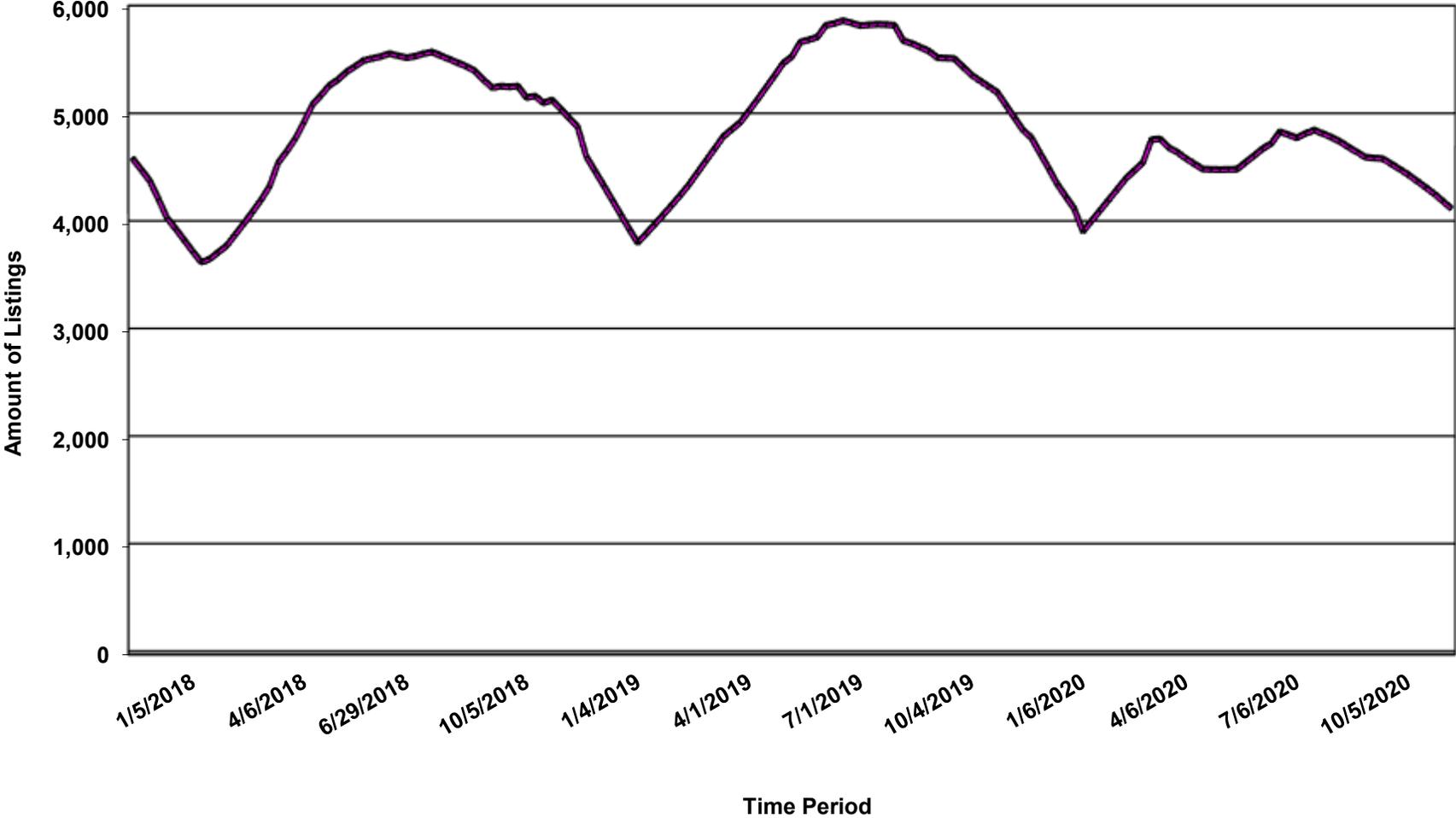


MRED Active Listngs All Property Types

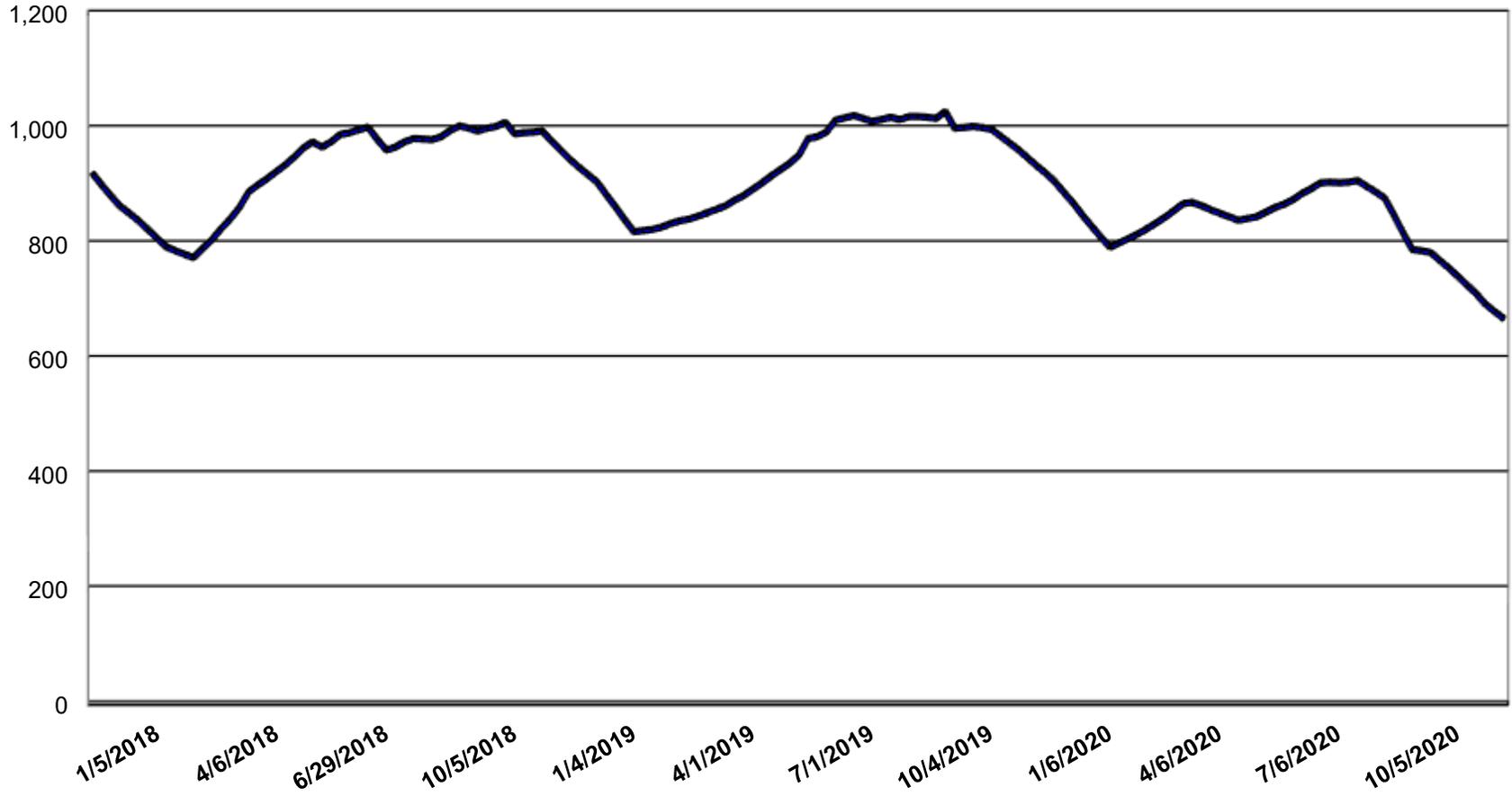


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

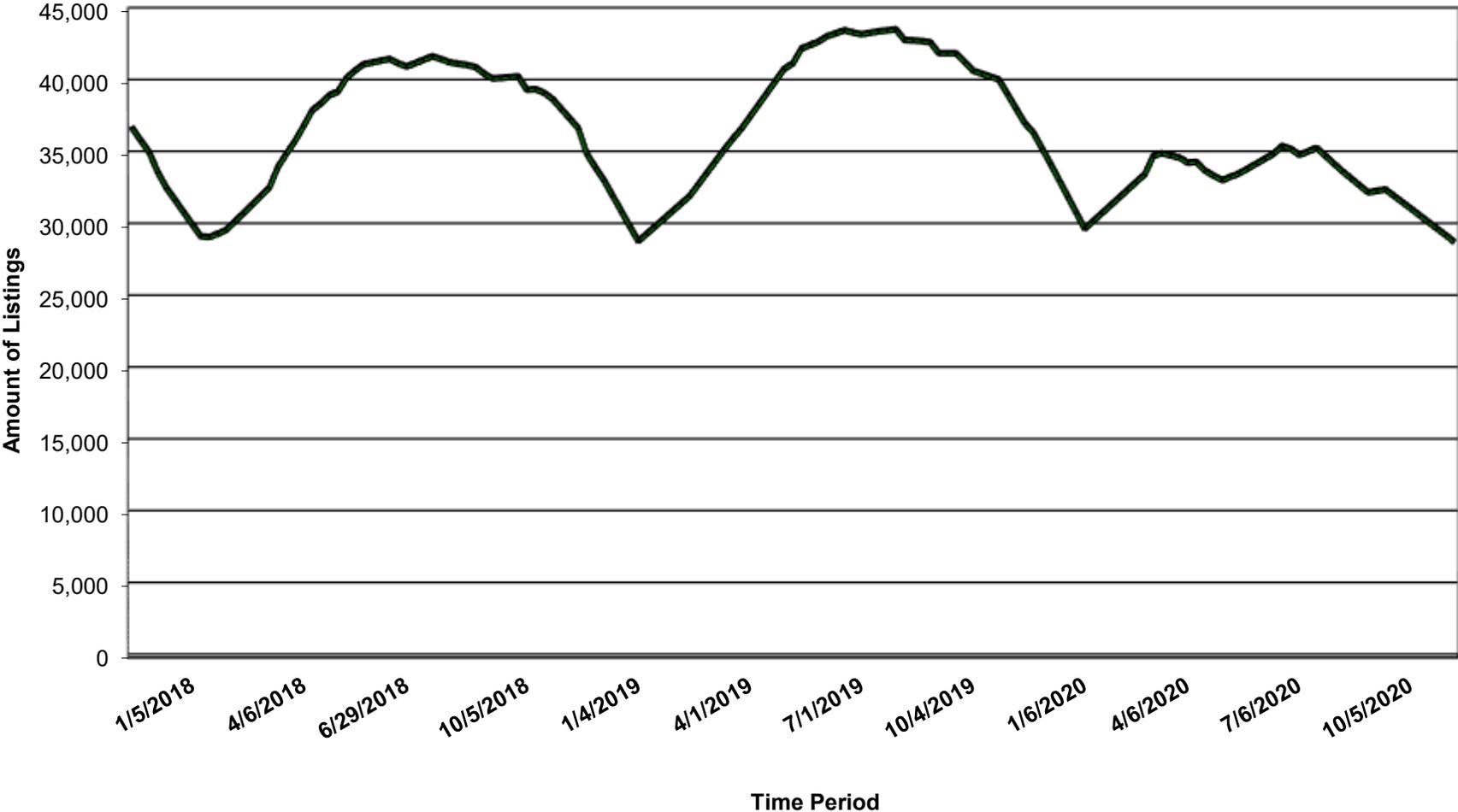
North Shore Area Active Listings All Property Types



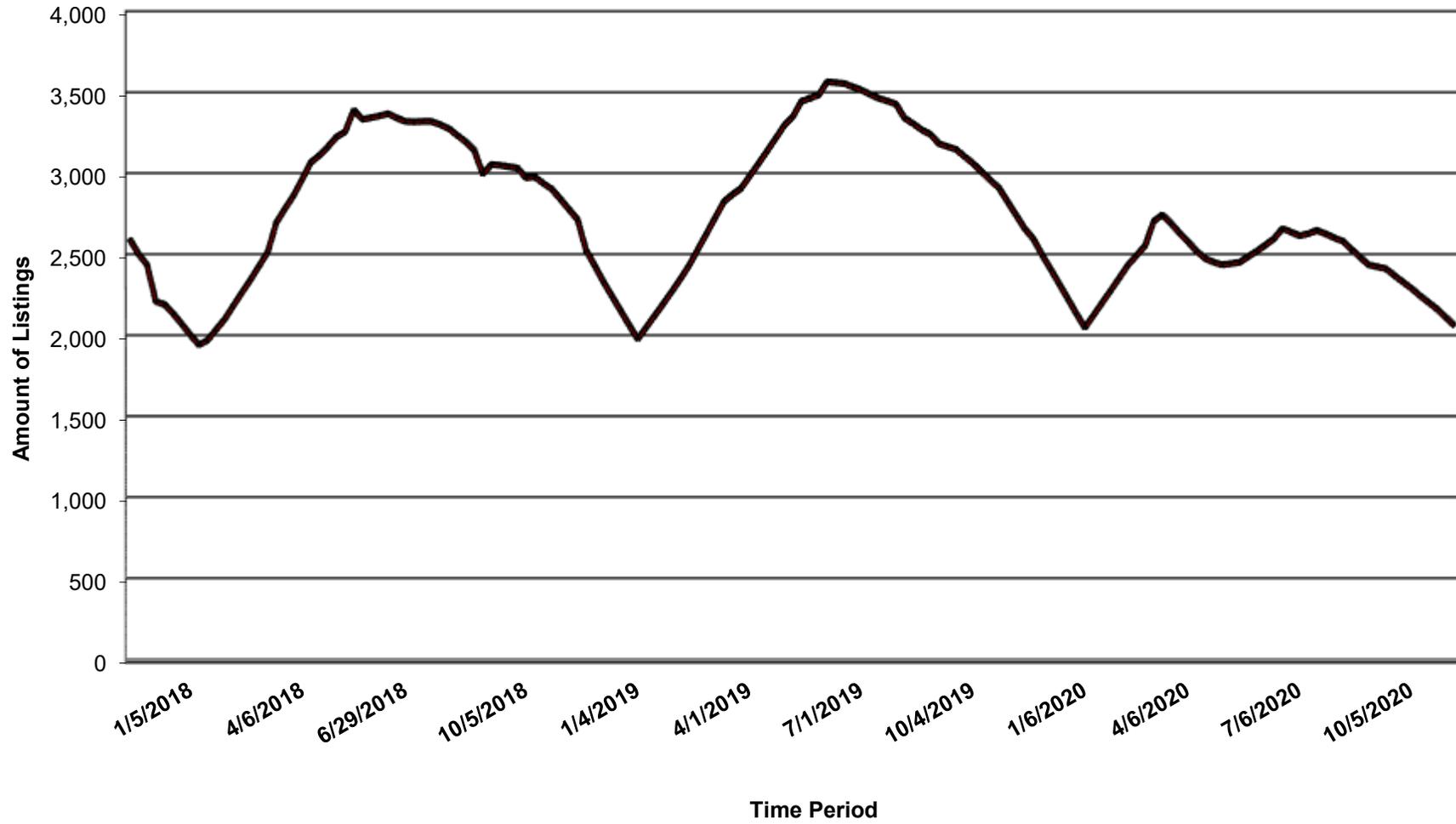
Barrington Area Active Listings - All Property Types



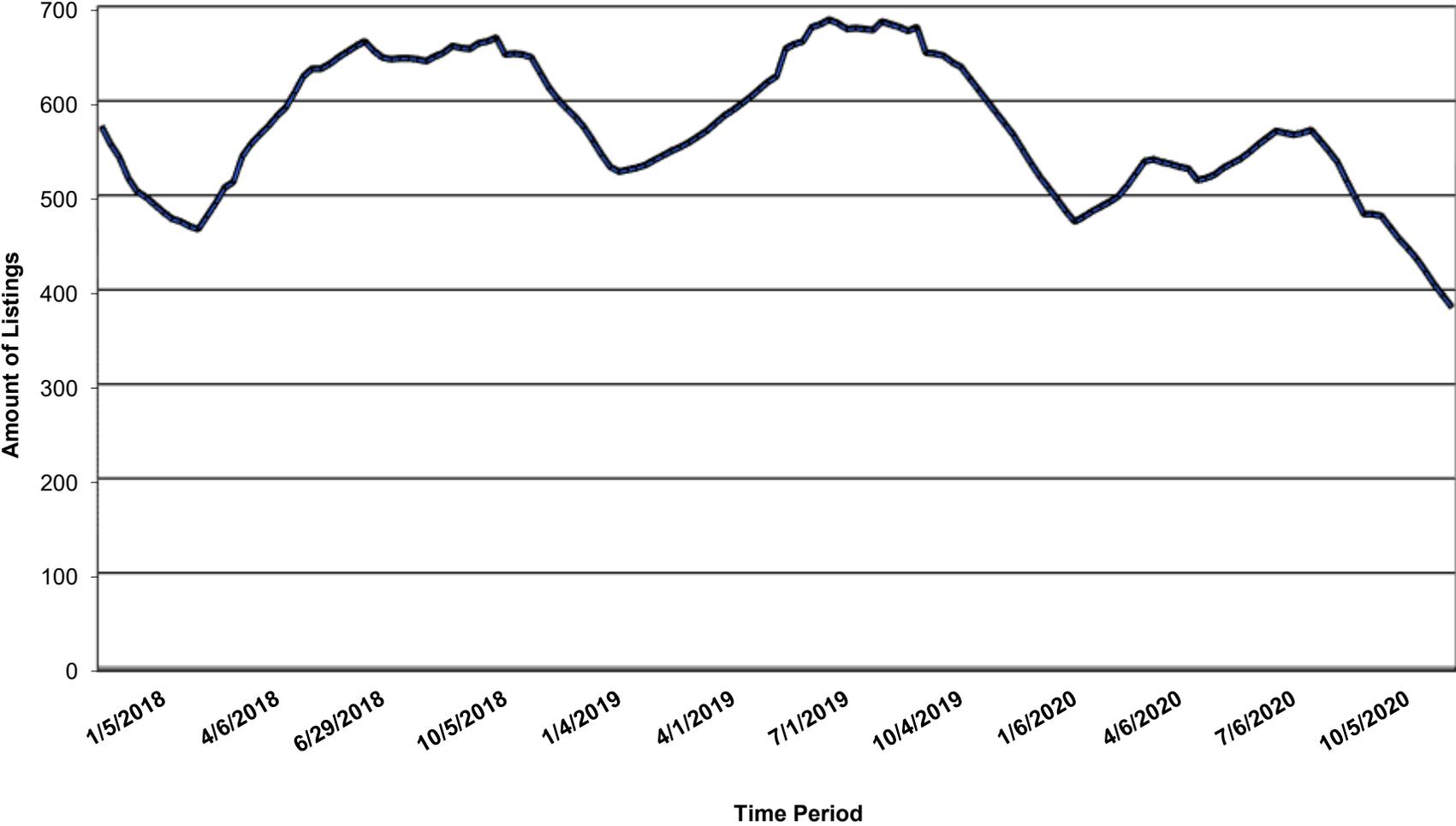
MRED Single Family Homes Active Listings (DE)



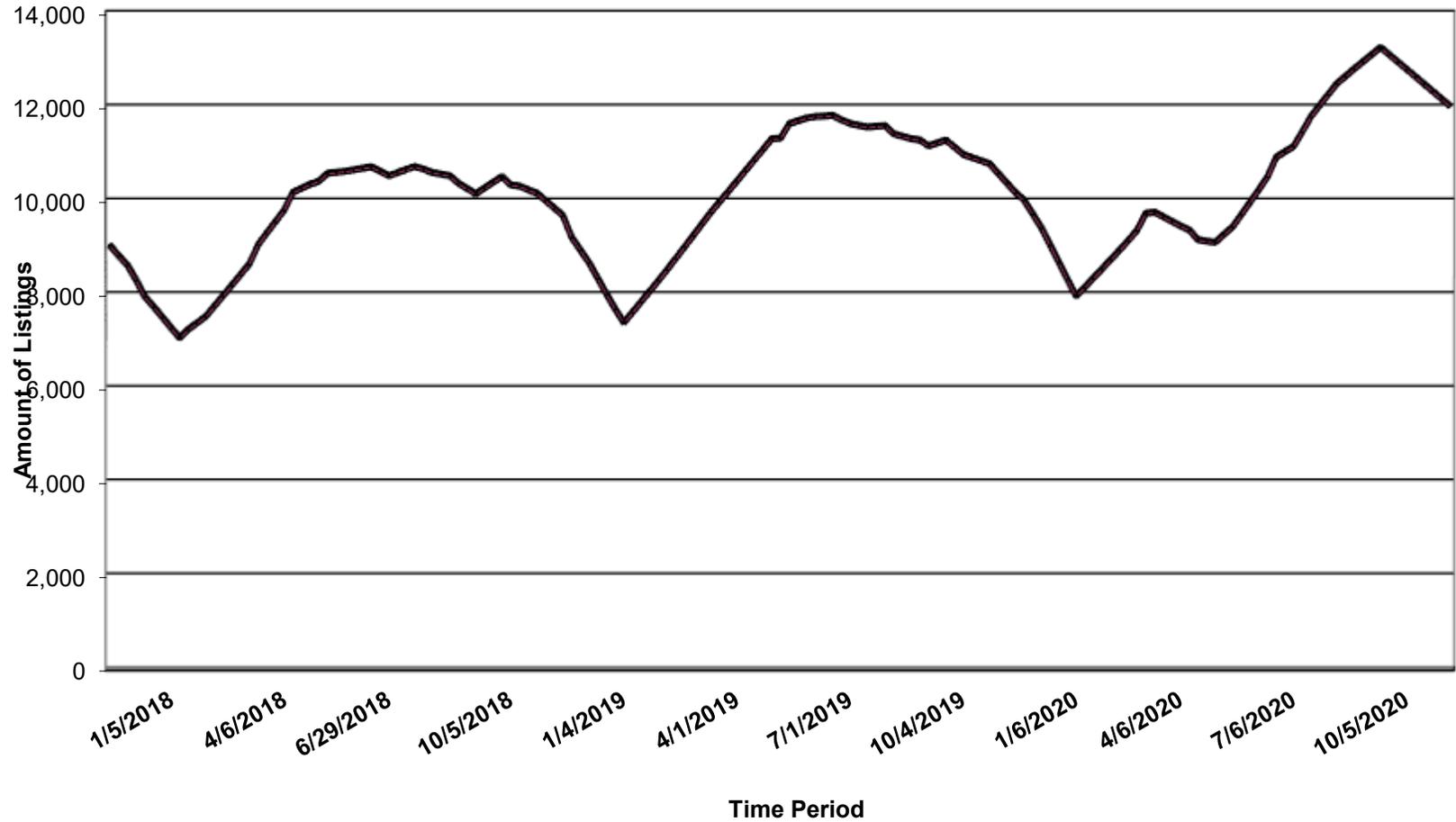
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

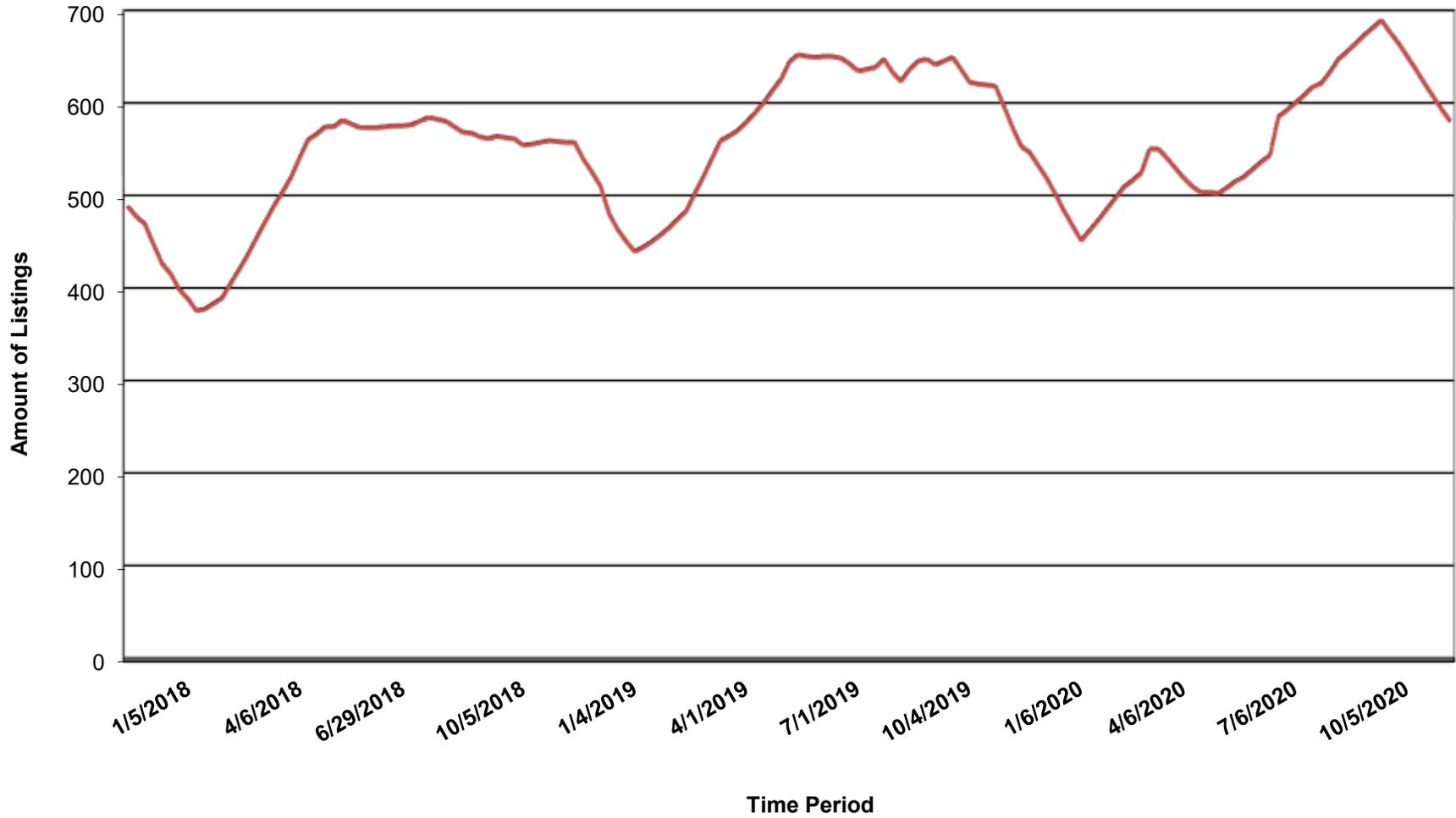


MRED Active Condo Listings(AT-C)



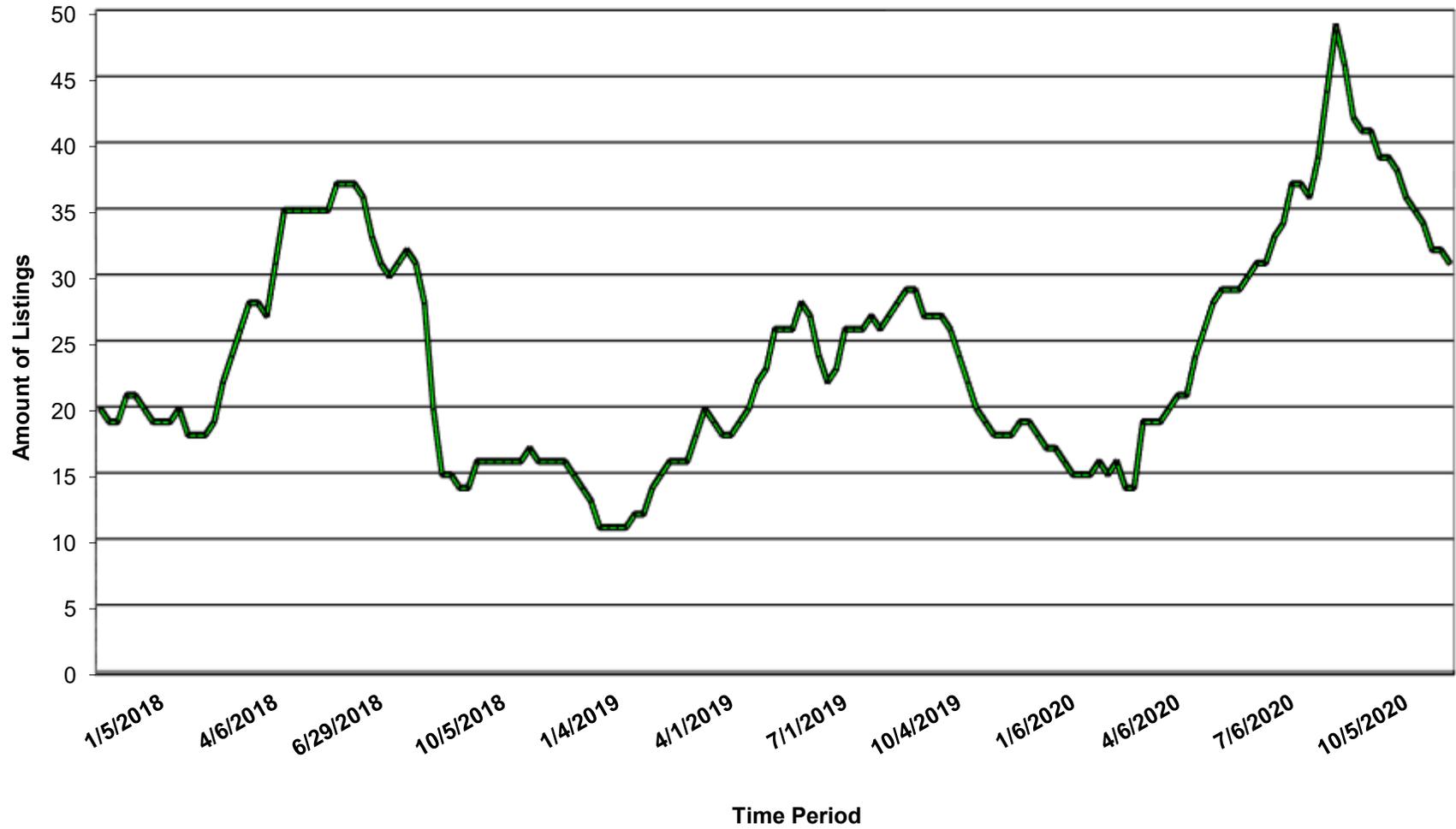
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



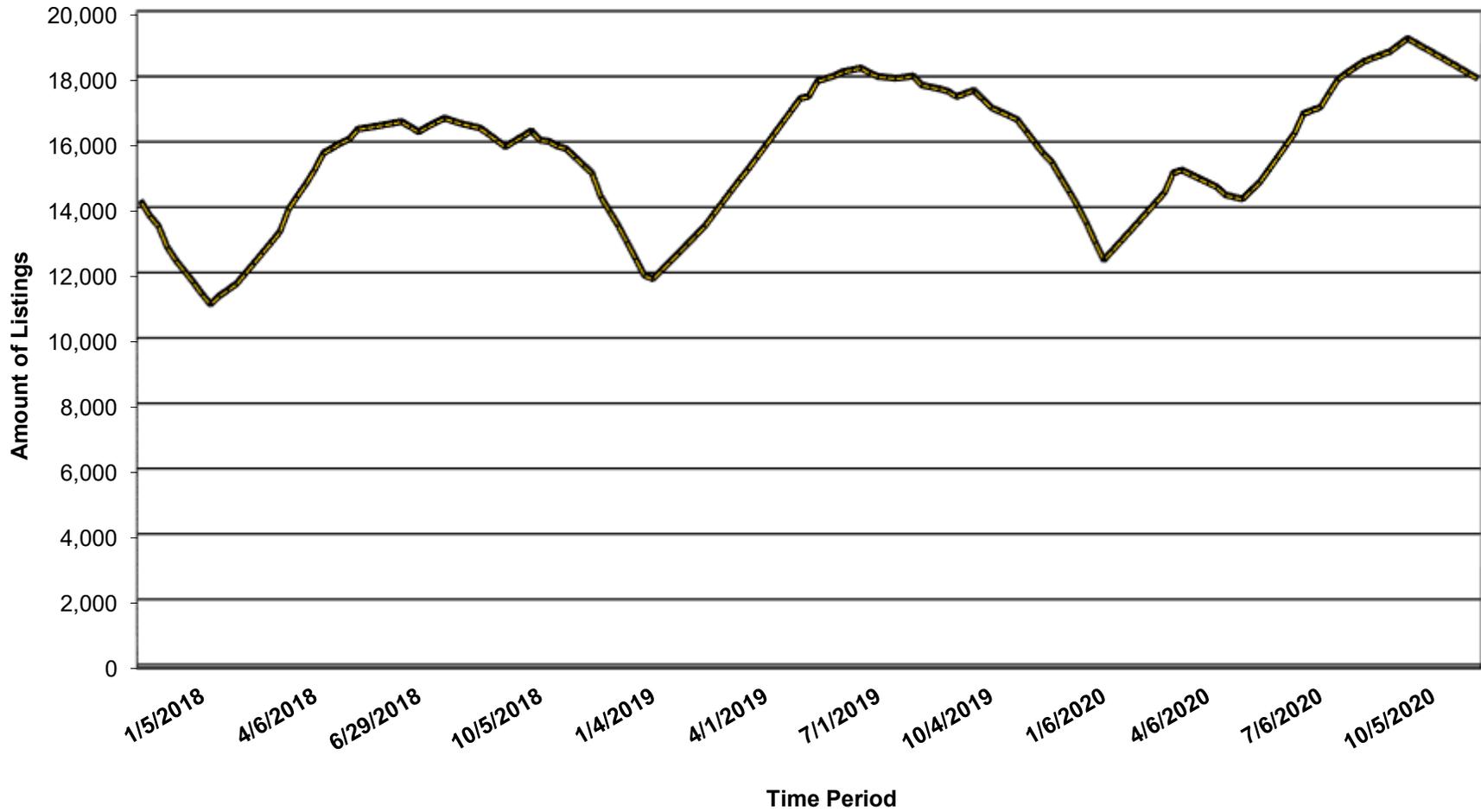
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



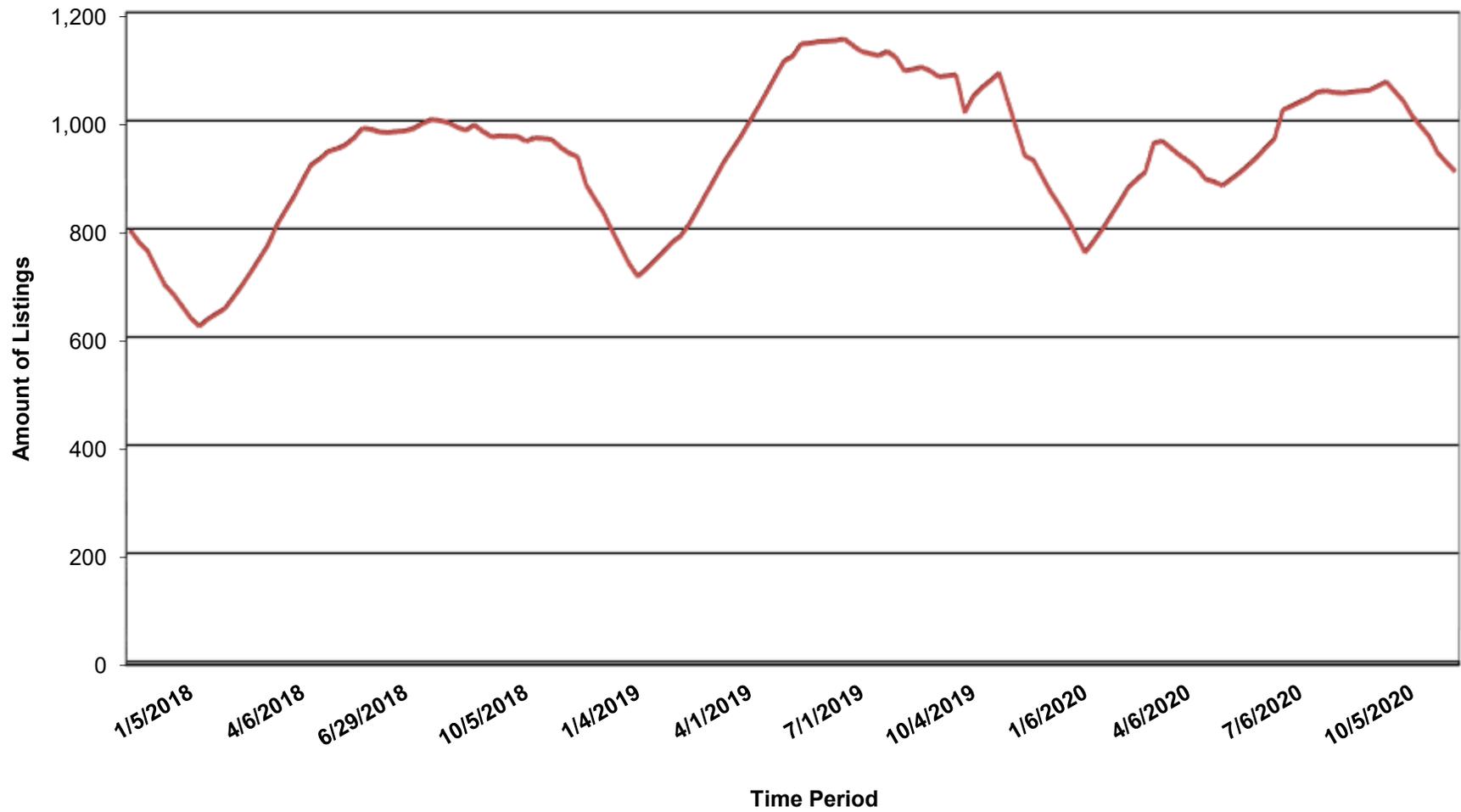
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



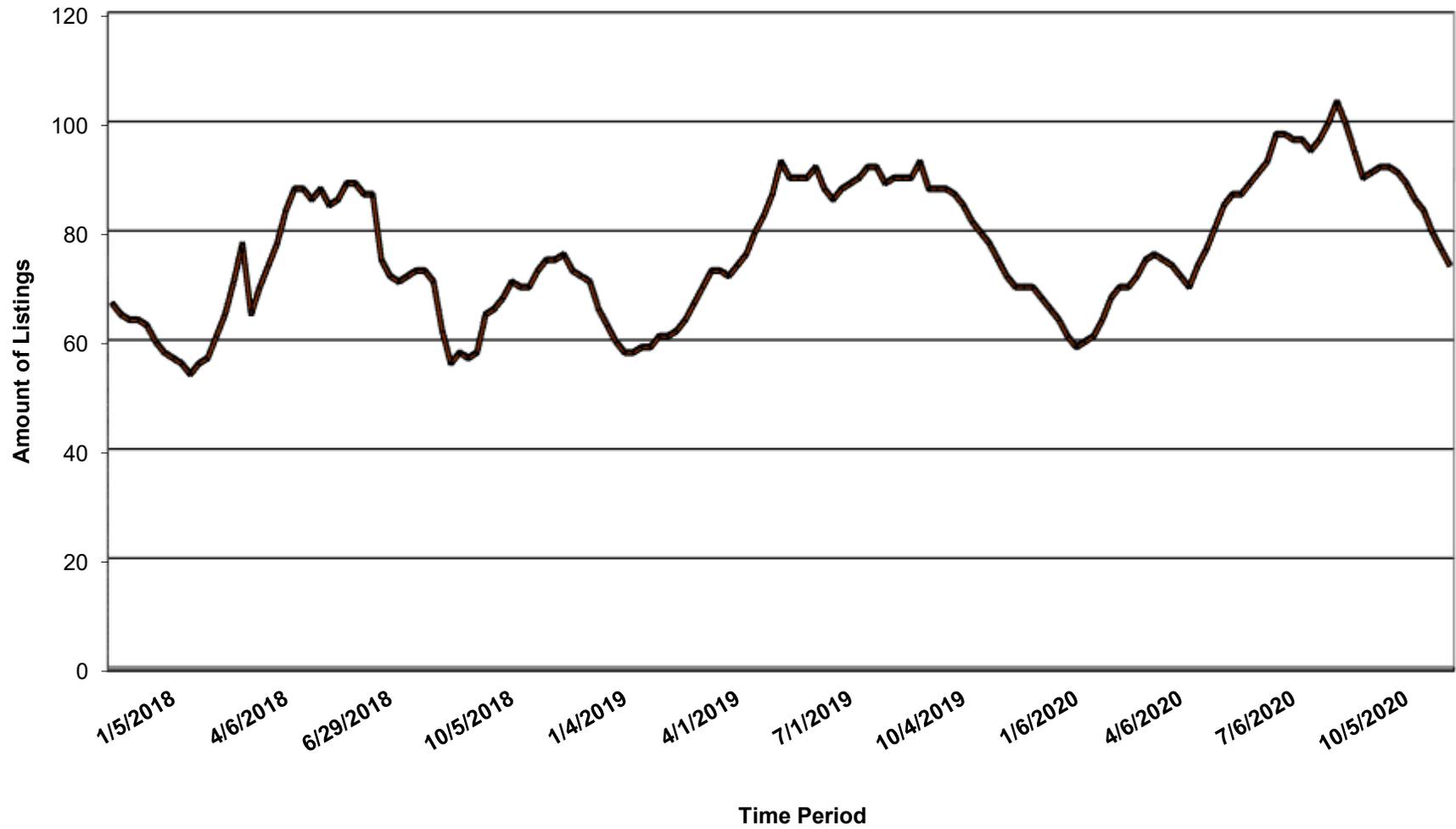
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

| Detached Single Family | # OF HOUSES SOLD | | | AVERAGE SALE PRICE | | | AVERAGE MEDIAN PRICE | | |
|---------------------------|------------------|------|--------|--------------------|-----------|--------|----------------------|-----------|-------|
| | YTD | YTD | YOY | AVG PRICE | AVG PRICE | YOY | MED PRICE | MED PRICE | YOY |
| TOWN | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG |
| ALGONQUIN | 397 | 351 | 13.1% | 290,508 | 289,833 | 0.2% | 285,000 | 281,000 | 1.4% |
| ANTIOCH | 342 | 294 | 16.3% | 240,181 | 237,767 | 1.0% | 229,945 | 229,950 | 0.0% |
| ARLINGTON HEIGHTS | 701 | 606 | 15.7% | 411,689 | 404,206 | 1.9% | 378,000 | 365,000 | 3.6% |
| BARRINGTON AREA | 626 | 412 | 51.9% | 556,194 | 570,272 | -2.5% | 505,625 | 500,000 | 1.1% |
| BARTLETT | 383 | 378 | 1.3% | 313,994 | 314,610 | -0.2% | 304,000 | 303,750 | 0.1% |
| BEACH PARK | 120 | 119 | 0.8% | 192,630 | 187,648 | 2.7% | 190,500 | 186,500 | 2.1% |
| BUFFALO GROVE | 298 | 322 | -7.5% | 369,192 | 369,278 | 0.0% | 350,000 | 349,500 | 0.1% |
| CAROL STREAM | 251 | 247 | 1.6% | 296,901 | 284,053 | 4.5% | 285,000 | 275,000 | 3.6% |
| CARPENTERSVILLE | 243 | 245 | -0.8% | 225,214 | 212,322 | 6.1% | 215,000 | 190,000 | 13.2% |
| CHICAGO - ALBANY PARK | 116 | 101 | 14.9% | 471,929 | 438,797 | 7.6% | 442,450 | 397,000 | 11.4% |
| CHICAGO - DUNNING | 334 | 324 | 3.1% | 309,549 | 295,936 | 4.6% | 300,000 | 289,450 | 3.6% |
| CHICAGO - EDGEWATER | 61 | 51 | 19.6% | 778,515 | 748,898 | 4.0% | 750,000 | 680,000 | 10.3% |
| CHICAGO - IRVING PARK | 211 | 226 | -6.6% | 574,042 | 534,925 | 7.3% | 547,900 | 497,000 | 10.2% |
| CHICAGO - LAKE VIEW | 102 | 117 | -12.8% | 1,418,908 | 1,382,875 | 2.6% | 1,330,250 | 1,260,000 | 5.6% |
| CHICAGO - LINCOLN PARK | 137 | 154 | -11.0% | 1,736,454 | 1,843,330 | -5.8% | 1,450,000 | 1,607,500 | -9.8% |
| CHICAGO - LINCOLN SQUARE | 81 | 86 | -5.8% | 772,327 | 855,825 | -9.8% | 749,500 | 740,000 | 1.3% |
| CHICAGO - LOGAN SQUARE | 190 | 181 | 5.0% | 857,496 | 781,478 | 9.7% | 794,500 | 745,000 | 6.6% |
| CHICAGO - NEAR NORTH SIDE | 28 | 13 | 115.4% | 2,135,715 | 1,732,837 | 23.2% | 1,687,500 | 1,180,000 | 43.0% |
| CHICAGO - NEAR WEST SIDE | 21 | 28 | -25.0% | 475,690 | 578,859 | -17.8% | 476,000 | 493,250 | -3.5% |
| CHICAGO - PORTAGE PARK | 289 | 311 | -7.1% | 371,386 | 357,680 | 3.8% | 350,400 | 330,000 | 6.2% |
| CHICAGO - ROGERS PARK | 29 | 31 | -6.5% | 496,806 | 499,510 | -0.5% | 480,000 | 490,000 | -2.0% |
| CHICAGO - UPTOWN | 30 | 23 | 30.4% | 943,233 | 1,013,003 | -6.9% | 917,500 | 880,000 | 4.3% |
| CHICAGO - WEST RIDGE | 98 | 118 | -16.9% | 409,073 | 389,596 | 5.0% | 396,000 | 363,000 | 9.1% |
| CHICAGO - WEST TOWN | 154 | 182 | -15.4% | 1,008,113 | 987,234 | 2.1% | 952,500 | 903,000 | 5.5% |
| DE KALB | 268 | 277 | -3.2% | 177,036 | 166,363 | 6.4% | 170,000 | 157,000 | 8.3% |
| DEERFIELD | 253 | 257 | -1.6% | 586,281 | 583,721 | 0.4% | 533,000 | 530,000 | 0.6% |
| DES PLAINES | 401 | 363 | 10.5% | 305,109 | 303,432 | 0.6% | 294,000 | 293,000 | 0.3% |
| ELGIN | 927 | 878 | 5.6% | 266,886 | 252,195 | 5.8% | 250,000 | 238,000 | 5.0% |
| ELK GROVE VILLAGE | 213 | 211 | 0.9% | 308,336 | 311,541 | -1.0% | 299,000 | 295,000 | 1.4% |
| EVANSTON | 408 | 339 | 20.4% | 654,076 | 596,093 | 9.7% | 575,350 | 518,000 | 11.1% |
| FOX LAKE | 98 | 92 | 6.5% | 245,305 | 221,175 | 10.9% | 205,000 | 200,700 | 2.1% |
| GLENCOE | 147 | 134 | 9.7% | 1,223,822 | 1,081,422 | 13.2% | 965,000 | 863,750 | 11.7% |
| GOLF-GLENVIEW | 482 | 397 | 21.4% | 678,942 | 687,902 | -1.3% | 590,000 | 575,000 | 2.6% |
| GREEN OAKS-LIBERTYVILLE | 367 | 297 | 23.6% | 507,293 | 514,310 | -1.4% | 470,000 | 460,000 | 2.2% |
| GREENWOOD- WOODSTOCK | 354 | 340 | 4.1% | 262,933 | 245,069 | 7.3% | 246,000 | 230,000 | 7.0% |

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

| Detached Single Family | # OF HOUSES SOLD | | | AVERAGE SALE PRICE | | | AVERAGE MEDIAN PRICE | | |
|------------------------------------|------------------|------|--------|--------------------|-----------|--------|----------------------|-----------|--------|
| | YTD | YTD | YOY | AVG PRICE | AVG PRICE | YOY | MED PRICE | MED PRICE | YOY |
| TOWN | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG |
| GURNEE | 343 | 324 | 5.9% | 304,955 | 290,303 | 5.0% | 295,000 | 287,500 | 2.6% |
| HAINESVILLE-GRAYSLAKE | 501 | 421 | 19.0% | 246,940 | 227,744 | 8.4% | 241,000 | 225,000 | 7.1% |
| HANOVER PARK | 203 | 196 | 3.6% | 243,134 | 234,758 | 3.6% | 246,500 | 237,250 | 3.9% |
| HIGHLAND PARK | 405 | 289 | 40.1% | 614,129 | 571,994 | 7.4% | 535,000 | 500,000 | 7.0% |
| HIGHWOOD | 13 | 9 | 44.4% | 315,308 | 394,822 | -20.1% | 279,000 | 285,000 | -2.1% |
| HOFFMAN ESTATES | 444 | 363 | 22.3% | 321,406 | 329,554 | -2.5% | 315,000 | 312,000 | 1.0% |
| INGLESIDE | 146 | 104 | 40.4% | 227,124 | 210,481 | 7.9% | 201,750 | 188,750 | 6.9% |
| INVERNESS | 92 | 79 | 16.5% | 572,314 | 591,348 | -3.2% | 547,500 | 560,000 | -2.2% |
| ISLAND LAKE | 94 | 102 | -7.8% | 228,403 | 206,503 | 10.6% | 211,250 | 192,000 | 10.0% |
| KENILWORTH | 40 | 29 | 37.9% | 1,573,336 | 1,289,293 | 22.0% | 1,140,000 | 1,279,500 | -10.9% |
| LAKE BLUFF | 123 | 93 | 32.3% | 640,716 | 602,266 | 6.4% | 540,000 | 465,000 | 16.1% |
| LAKE FOREST | 310 | 209 | 48.3% | 974,983 | 929,202 | 4.9% | 775,000 | 775,000 | 0.0% |
| LAKE IN THE HILLS | 283 | 260 | 8.8% | 274,123 | 249,304 | 10.0% | 266,900 | 245,500 | 8.7% |
| LAKE VILLA- LINDENHURST | 445 | 436 | 2.1% | 257,680 | 241,695 | 6.6% | 242,000 | 227,250 | 6.5% |
| LAKELAKE-CRYSTAL LAKE | 713 | 652 | 9.4% | 302,909 | 277,553 | 9.1% | 280,400 | 255,000 | 10.0% |
| LINCOLNSHIRE | 76 | 59 | 28.8% | 542,276 | 585,469 | -7.4% | 504,500 | 575,000 | -12.3% |
| LINCOLNWOOD | 94 | 83 | 13.3% | 510,805 | 441,089 | 15.8% | 428,500 | 410,000 | 4.5% |
| LONG GROVE-LAKE ZURICH- HAWTHORN W | 555 | 487 | 14.0% | 471,979 | 463,947 | 1.7% | 445,000 | 450,000 | -1.1% |
| MCHENRY-LAKE MOOR-McCULLOM LAKE-JC | 782 | 659 | 18.7% | 236,819 | 219,917 | 7.7% | 224,500 | 202,000 | 11.1% |
| METTAWA | 4 | 1 | 0.0% | 639,500 | 472,300 | 0.0% | 606,500 | 472,300 | 0.0% |
| MORTON GROVE | 217 | 208 | 4.3% | 356,069 | 335,763 | 6.0% | 335,000 | 311,750 | 7.5% |
| MT. PROSPECT | 421 | 397 | 6.0% | 361,723 | 349,871 | 3.4% | 339,000 | 325,000 | 4.3% |
| MUNDELEIN | 341 | 294 | 16.0% | 310,492 | 306,698 | 1.2% | 295,000 | 285,000 | 3.5% |
| NAPERVILLE | 1,487 | 1347 | 10.4% | 497,567 | 481,772 | 3.3% | 450,000 | 444,250 | 1.3% |
| NILES | 208 | 188 | 10.6% | 341,627 | 341,737 | 0.0% | 328,750 | 326,500 | 0.7% |
| NORTH CHICAGO | 47 | 63 | -25.4% | 131,847 | 104,294 | 26.4% | 133,000 | 110,000 | 20.9% |
| NORTHBROOK | 341 | 350 | -2.6% | 627,979 | 638,877 | -1.7% | 560,000 | 585,500 | -4.4% |
| NORTHFIELD | 70 | 58 | 20.7% | 798,832 | 866,997 | -7.9% | 667,500 | 693,750 | -3.8% |
| OAKWOOD HILLS - CARY | 319 | 273 | 16.8% | 288,913 | 266,064 | 8.6% | 266,950 | 255,000 | 4.7% |
| PALATINE | 442 | 447 | -1.1% | 361,969 | 359,533 | 0.7% | 329,450 | 325,000 | 1.4% |
| PARK CITY -WAUKEGAN | 331 | 329 | 0.6% | 157,551 | 141,176 | 11.6% | 151,000 | 139,888 | 7.9% |
| PARK RIDGE | 413 | 369 | 11.9% | 528,199 | 476,431 | 10.9% | 475,000 | 430,000 | 10.5% |
| PRAIRIE VIEW | 6 | 9 | 0.0% | 314,167 | 279,389 | 0.0% | 299,250 | 279,500 | 0.0% |
| PROSPECT HEIGHTS | 73 | 65 | 12.3% | 392,362 | 378,316 | 3.7% | 375,000 | 350,000 | 7.1% |
| ROLLING MEADOWS | 135 | 135 | 0.0% | 276,003 | 277,177 | -0.4% | 256,000 | 253,750 | 0.9% |

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

| Detached Single Family | # OF HOUSES SOLD | | | AVERAGE SALE PRICE | | | AVERAGE MEDIAN PRICE | | |
|----------------------------|------------------|------|--------|--------------------|-----------|--------|----------------------|-----------|--------|
| | YTD | YTD | YOY | AVG PRICE | AVG PRICE | YOY | MED PRICE | MED PRICE | YOY |
| TOWN | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG |
| ROUND LAKE | 403 | 439 | -8.2% | 195,778 | 184,193 | 6.3% | 199,000 | 185,000 | 7.6% |
| SCHAUMBURG | 357 | 373 | -4.3% | 345,243 | 340,999 | 1.2% | 335,000 | 324,500 | 3.2% |
| SKOKIE | 318 | 361 | -11.9% | 375,150 | 365,664 | 2.6% | 345,000 | 343,000 | 0.6% |
| STREAMWOOD | 294 | 301 | -2.3% | 239,404 | 235,068 | 1.8% | 232,000 | 225,000 | 3.1% |
| SYCAMORE | 183 | 199 | -8.0% | 248,462 | 239,167 | 3.9% | 247,000 | 239,000 | 3.3% |
| VERNON HILLS | 166 | 174 | -4.6% | 431,371 | 480,303 | -10.2% | 397,000 | 410,500 | -3.3% |
| WADSWORTH - OLD MILL CREEK | 73 | 75 | -2.7% | 323,853 | 315,617 | 2.6% | 300,000 | 298,000 | 0.7% |
| WAUCONDA | 169 | 163 | 3.7% | 268,642 | 249,770 | 7.6% | 265,900 | 256,000 | 3.9% |
| WHEELING | 107 | 110 | -2.7% | 270,751 | 272,213 | -0.5% | 270,750 | 247,950 | 9.2% |
| WILMETTE | 302 | 309 | -2.3% | 911,891 | 834,268 | 9.3% | 772,000 | 730,000 | 5.8% |
| WINNETKA | 213 | 192 | 10.9% | 1,314,973 | 1,448,269 | -9.2% | 1,080,000 | 1,270,000 | -15.0% |
| WINTHROP HARBOR | 78 | 75 | 4.0% | 188,234 | 189,876 | -0.9% | 184,450 | 195,000 | -5.4% |
| ZION | 262 | 261 | 0.4% | 137,811 | 140,619 | -2.0% | 135,750 | 137,900 | -1.6% |

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

| | # HOUSES SOLD YTD | | | AVERAGE LIST PRICE | | | AVERAGE SALE PRICE | | |
|--------------|-------------------------------|--------------|------|--------------------------|----------------|---------|--------------------------|----------------|---------|
| | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 |
| Jan | 100 | 97 | 114 | 315,071 | 293,282 | 277,915 | 299,985 | 280,440 | 265,776 |
| Feb | 99 | 100 | 120 | 325,966 | 287,249 | 315,368 | 314,708 | 275,303 | 302,229 |
| Mar | 154 | 137 | 163 | 291,051 | 311,521 | 299,903 | 280,503 | 300,798 | 287,785 |
| Apr | 190 | 195 | 160 | 320,916 | 326,338 | 319,352 | 311,949 | 316,098 | 308,687 |
| May | 246 | 250 | 109 | 308,621 | 296,782 | 314,505 | 298,639 | 287,427 | 301,275 |
| Jun | 221 | 247 | 126 | 305,885 | 315,032 | 314,226 | 296,034 | 305,331 | 300,960 |
| Jul | 212 | 216 | 216 | 299,575 | 319,191 | 316,914 | 290,732 | 307,662 | 305,940 |
| Aug | 204 | 201 | 238 | 310,043 | 310,450 | 332,358 | 297,092 | 299,190 | 318,904 |
| Sep | 163 | 176 | 232 | 312,740 | 301,168 | 351,161 | 300,405 | 290,634 | 337,930 |
| Oct | 141 | 186 | | 317,238 | 305,498 | | 304,762 | 294,272 | |
| Nov | 139 | 136 | | 341,505 | 296,847 | | 327,436 | 285,175 | |
| Dec | 119 | 144 | | 306,749 | 313,139 | | 294,397 | 301,526 | |
| TOTAL | 2,043 | 2,133 | | 317,258 | 315,077 | | 299,448 | 297,016 | |
| | AVERAGE TIME ON MARKET | | | MEDIAN LIST PRICE | | | MEDIAN SALE PRICE | | |
| | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 | 2018 | 2019 | 2020 |
| Jan | 87 | 89 | 116 | 264,500 | 249,000 | 245,000 | 250,000 | 241,000 | 229,250 |
| Feb | 110 | 85 | 124 | 299,000 | 244,950 | 262,500 | 277,500 | 230,000 | 243,000 |
| Mar | 89 | 100 | 124 | 249,900 | 250,000 | 260,000 | 245,000 | 240,000 | 253,000 |
| Apr | 84 | 87 | 88 | 287,000 | 289,000 | 292,000 | 275,000 | 279,000 | 277,500 |
| May | 68 | 85 | 111 | 279,000 | 249,950 | 279,900 | 268,500 | 241,250 | 270,000 |
| Jun | 58 | 80 | 91 | 259,900 | 275,000 | 300,960 | 250,000 | 265,000 | 280,000 |
| Jul | 54 | 73 | 103 | 264,906 | 285,000 | 269,450 | 256,250 | 266,500 | 258,725 |
| Aug | 80 | 68 | 94 | 280,000 | 270,000 | 285,000 | 273,989 | 260,500 | 272,000 |
| Sep | 69 | 89 | 97 | 269,900 | 259,000 | 299,950 | 260,000 | 253,250 | 288,750 |
| Oct | 80 | 78 | | 269,000 | 264,950 | | 250,000 | 253,500 | |
| Nov | 72 | 94 | | 280,000 | 285,175 | | 271,000 | 251,875 | |
| Dec | 88 | 92 | | 259,900 | 249,499 | | 250,000 | 240,750 | |
| TOTAL | 76 | 84 | | 275,000 | 269,000 | | 258,000 | 251,875 | |

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

| TOWN | Attached Single Family | | | | | | | | |
|---------------------------|------------------------|------|--------|--------------------|---------|--------|-------------------|---------|-------|
| | # OF HOUSES SOLD | | | AVERAGE SALE PRICE | | | MEDIAN SALE PRICE | | |
| | Sold YTD | | YOY | AVG PRICE | | YOY | MEDIAN | | YOY |
| | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG |
| ALGONQUIN | 118 | 126 | -6.3% | 192,404 | 191,773 | 0.3% | 187,000 | 190,000 | -1.6% |
| ANTIOCH | 23 | 23 | 0.0% | 155,974 | 167,113 | -6.7% | 149,500 | 153,000 | -2.3% |
| ARLINGTON HEIGHTS | 313 | 388 | -19.3% | 194,542 | 198,611 | -2.0% | 160,000 | 167,775 | -4.6% |
| BARRINGTON AREA | 103 | 91 | 13.2% | 300,805 | 280,766 | 7.1% | 300,000 | 259,000 | 15.8% |
| BARTLETT | 143 | 176 | -18.8% | 207,383 | 201,552 | 2.9% | 215,500 | 202,950 | 6.2% |
| BEACH PARK | 28 | 20 | 40.0% | 145,729 | 137,480 | 6.0% | 139,250 | 136,000 | 2.4% |
| BUFFALO GROVE | 277 | 272 | 1.8% | 221,571 | 221,149 | 0.2% | 210,000 | 207,000 | 1.4% |
| CAROL STREAM | 173 | 165 | 4.8% | 190,156 | 188,743 | 0.7% | 190,000 | 185,000 | 2.7% |
| CARPENTERSVILLE | 90 | 116 | -22.4% | 153,380 | 154,134 | -0.5% | 155,000 | 154,500 | 0.3% |
| CHICAGO - ALBANY PARK | 128 | 136 | -5.9% | 244,592 | 213,956 | 14.3% | 225,500 | 197,200 | 14.4% |
| CHICAGO - DUNNING | 70 | 103 | -32.0% | 195,556 | 191,448 | 2.1% | 205,000 | 197,500 | 3.8% |
| CHICAGO - EDGEWATER | 510 | 584 | -12.7% | 275,547 | 243,094 | 13.4% | 246,243 | 215,000 | 14.5% |
| CHICAGO - IRVING PARK | 215 | 212 | 1.4% | 260,291 | 231,399 | 12.5% | 230,000 | 211,000 | 9.0% |
| CHICAGO - LAKE VIEW | 1,442 | 1411 | 2.2% | 432,111 | 398,671 | 8.4% | 411,750 | 350,000 | 17.6% |
| CHICAGO - LINCOLN PARK | 940 | 1009 | -6.8% | 577,287 | 586,651 | -1.6% | 510,750 | 490,000 | 4.2% |
| CHICAGO - LINCOLN SQUARE | 263 | 303 | -13.2% | 360,845 | 357,134 | 1.0% | 321,000 | 320,000 | 0.3% |
| CHICAGO - LOGAN SQUARE | 479 | 512 | -6.4% | 442,945 | 433,134 | 2.3% | 418,000 | 411,750 | 1.5% |
| CHICAGO - LOOP | 407 | 579 | -29.7% | 404,139 | 421,003 | -4.0% | 326,800 | 330,000 | -1.0% |
| CHICAGO - NEAR NORTH SIDE | 1,471 | 1878 | -21.7% | 565,300 | 640,594 | -11.8% | 410,000 | 395,000 | 3.8% |
| CHICAGO - NEAR SOUTH SIDE | 488 | 559 | -12.7% | 438,859 | 446,181 | -1.6% | 383,000 | 372,500 | 2.8% |
| CHICAGO - NEAR WEST SIDE | 764 | 922 | -17.1% | 440,062 | 508,194 | -13.4% | 360,000 | 365,500 | -1.5% |
| CHICAGO - PORTAGE PARK | 85 | 64 | 32.8% | 208,306 | 182,176 | 14.3% | 172,000 | 156,500 | 9.9% |
| CHICAGO - ROGERS PARK | 328 | 360 | -8.9% | 189,746 | 192,461 | -1.4% | 171,250 | 173,250 | -1.2% |
| CHICAGO - UPTOWN | 594 | 653 | -9.0% | 305,687 | 287,931 | 6.2% | 300,000 | 277,500 | 8.1% |
| CHICAGO - WEST RIDGE | 219 | 277 | -20.9% | 161,157 | 160,074 | 0.7% | 145,000 | 145,000 | 0.0% |
| CHICAGO - WEST TOWN | 1,279 | 1173 | 9.0% | 520,930 | 494,158 | 5.4% | 500,000 | 474,500 | 5.4% |
| DEERFIELD | 68 | 81 | -16.0% | 255,902 | 267,265 | -4.3% | 259,500 | 257,000 | 1.0% |
| DEKALB | 62 | 66 | -6.1% | 153,481 | 150,944 | 1.7% | 149,500 | 149,950 | -0.3% |
| DES PLAINES | 395 | 433 | -8.8% | 185,409 | 181,686 | 2.0% | 172,000 | 171,000 | 0.6% |
| ELGIN | 336 | 324 | 3.7% | 177,794 | 172,838 | 2.9% | 179,250 | 172,950 | 3.6% |
| ELK GROVE VILLAGE | 150 | 151 | -0.7% | 184,145 | 170,598 | 7.9% | 183,700 | 172,900 | 6.2% |
| EVANSTON | 412 | 473 | -12.9% | 296,034 | 284,786 | 3.9% | 264,200 | 240,000 | 10.1% |
| FOX LAKE | 117 | 105 | 11.4% | 129,219 | 115,530 | 11.8% | 135,000 | 132,000 | 2.3% |
| GLENCOE | 7 | 4 | 75.0% | 429,143 | 290,625 | 47.7% | 410,000 | 237,500 | 72.6% |
| GOLF-GLENVIEW | 226 | 225 | 0.4% | 326,165 | 306,834 | 6.3% | 288,000 | 259,000 | 11.2% |

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

| TOWN | # OF HOUSES SOLD | | | AVERAGE SALE PRICE | | | MEDIAN SALE PRICE | | |
|------------------------------------|------------------|------|--------|--------------------|---------|--------|-------------------|---------|--------|
| | Sold YTD | | YOY | AVG PRICE | | YOY | MEDIAN | | YOY |
| | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG |
| GREEN OAKS-LIBERTYVILLE | 62 | 74 | -16.2% | 298,263 | 273,891 | 8.9% | 282,500 | 255,000 | 10.8% |
| GREENWOOD- WOODSTOCK | 87 | 76 | 14.5% | 155,172 | 152,320 | 1.9% | 145,000 | 144,500 | 0.3% |
| GURNEE | 135 | 127 | 6.3% | 159,790 | 154,949 | 3.1% | 159,000 | 150,000 | 6.0% |
| HAINESVILLE-GRAYSLAKE | 172 | 181 | -5.0% | 166,772 | 164,714 | 1.2% | 163,000 | 162,500 | 0.3% |
| HANOVER PARK | 159 | 162 | -1.9% | 172,547 | 166,147 | 3.9% | 165,500 | 165,083 | 0.3% |
| HIGHLAND PARK | 88 | 91 | -3.3% | 343,634 | 338,917 | 1.4% | 310,000 | 311,000 | -0.3% |
| HIGHWOOD | 9 | 10 | -10.0% | 449,500 | 319,840 | 40.5% | 585,000 | 213,000 | 174.6% |
| HOFFMAN ESTATES | 171 | 223 | -23.3% | 192,094 | 171,719 | 11.9% | 200,000 | 160,500 | 24.6% |
| INGLESIDE | 4 | 5 | -20.0% | 203,884 | 161,610 | 26.2% | 200,268 | 170,000 | 17.8% |
| INVERNESS | 16 | 22 | -27.3% | 356,119 | 411,000 | -13.4% | 348,500 | 386,750 | -9.9% |
| ISLAND LAKE | 32 | 26 | 23.1% | 140,803 | 139,609 | 0.9% | 142,700 | 142,250 | 0.3% |
| LAKE BLUFF | 31 | 40 | -22.5% | 250,182 | 237,581 | 5.3% | 205,000 | 207,691 | -1.3% |
| LAKE FOREST | 50 | 60 | -16.7% | 592,034 | 570,370 | 3.8% | 560,000 | 532,500 | 5.2% |
| LAKE IN THE HILLS | 115 | 125 | -8.0% | 181,846 | 183,307 | -0.8% | 172,500 | 168,500 | 2.4% |
| LAKE VILLA- LINDENHURST | 52 | 64 | -18.8% | 168,272 | 159,401 | 5.6% | 175,000 | 149,250 | 17.3% |
| LAKEWOOD-CRYSTAL LAKE | 178 | 176 | 1.1% | 178,504 | 169,117 | 5.6% | 178,950 | 170,000 | 5.3% |
| LINCOLNSHIRE | 38 | 37 | 2.7% | 365,697 | 329,761 | 10.9% | 355,000 | 303,000 | 17.2% |
| LINCOLNWOOD | 19 | 29 | -34.5% | 217,526 | 233,793 | -7.0% | 205,000 | 215,000 | -4.7% |
| LONG GROVE-LAKE ZURICH- HAWTHORN W | 57 | 47 | 21.3% | 278,395 | 259,611 | 7.2% | 270,000 | 256,000 | 5.5% |
| MCHENRY-LAKE MOOR-McCULLOM LAKE-JC | 133 | 149 | -10.7% | 151,496 | 142,173 | 6.6% | 158,000 | 147,000 | 7.5% |
| MORTON GROVE | 61 | 94 | -35.1% | 247,743 | 230,158 | 7.6% | 257,400 | 232,000 | 10.9% |
| MT. PROSPECT | 181 | 201 | -10.0% | 182,656 | 199,936 | -8.6% | 170,000 | 192,500 | -11.7% |
| MUNDELEIN | 74 | 107 | -30.8% | 203,639 | 193,178 | 5.4% | 202,750 | 190,124 | 6.6% |
| NAPERVILLE | 604 | 651 | -7.2% | 254,818 | 238,025 | 7.1% | 225,450 | 222,500 | 1.3% |
| NILES | 105 | 110 | -4.5% | 215,301 | 211,301 | 1.9% | 234,000 | 213,500 | 9.6% |
| NORTH CHICAGO | 4 | 9 | -55.6% | 71,750 | 70,378 | 1.9% | 64,000 | 67,000 | -4.5% |
| NORTHBROOK | 188 | 203 | -7.4% | 313,109 | 322,870 | -3.0% | 298,500 | 290,000 | 2.9% |
| NORTHFIELD | 29 | 31 | -6.5% | 277,336 | 281,600 | -1.5% | 228,000 | 210,000 | 8.6% |
| OAKWOOD HILLS - CARY | 94 | 74 | 27.0% | 181,075 | 188,067 | -3.7% | 172,000 | 175,000 | -1.7% |
| PALATINE | 487 | 542 | -10.1% | 189,442 | 191,202 | -0.9% | 173,000 | 172,200 | 0.5% |
| PARK CITY -WAUKEGAN | 35 | 30 | 16.7% | 110,884 | 115,848 | -4.3% | 122,000 | 128,450 | -5.0% |
| PARK RIDGE | 102 | 107 | -4.7% | 327,475 | 321,116 | 2.0% | 295,000 | 299,900 | -1.6% |
| PROSPECT HEIGHTS | 87 | 108 | -19.4% | 190,361 | 170,222 | 11.8% | 160,000 | 144,500 | 10.7% |
| ROLLING MEADOWS | 139 | 110 | 26.4% | 162,076 | 162,379 | -0.2% | 135,000 | 144,950 | -6.9% |
| ROUND LAKE | 196 | 170 | 15.3% | 145,157 | 137,427 | 5.6% | 152,750 | 145,000 | 5.3% |
| SCHAUMBURG | 611 | 652 | -6.3% | 188,483 | 183,924 | 2.5% | 176,000 | 174,000 | 1.1% |

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

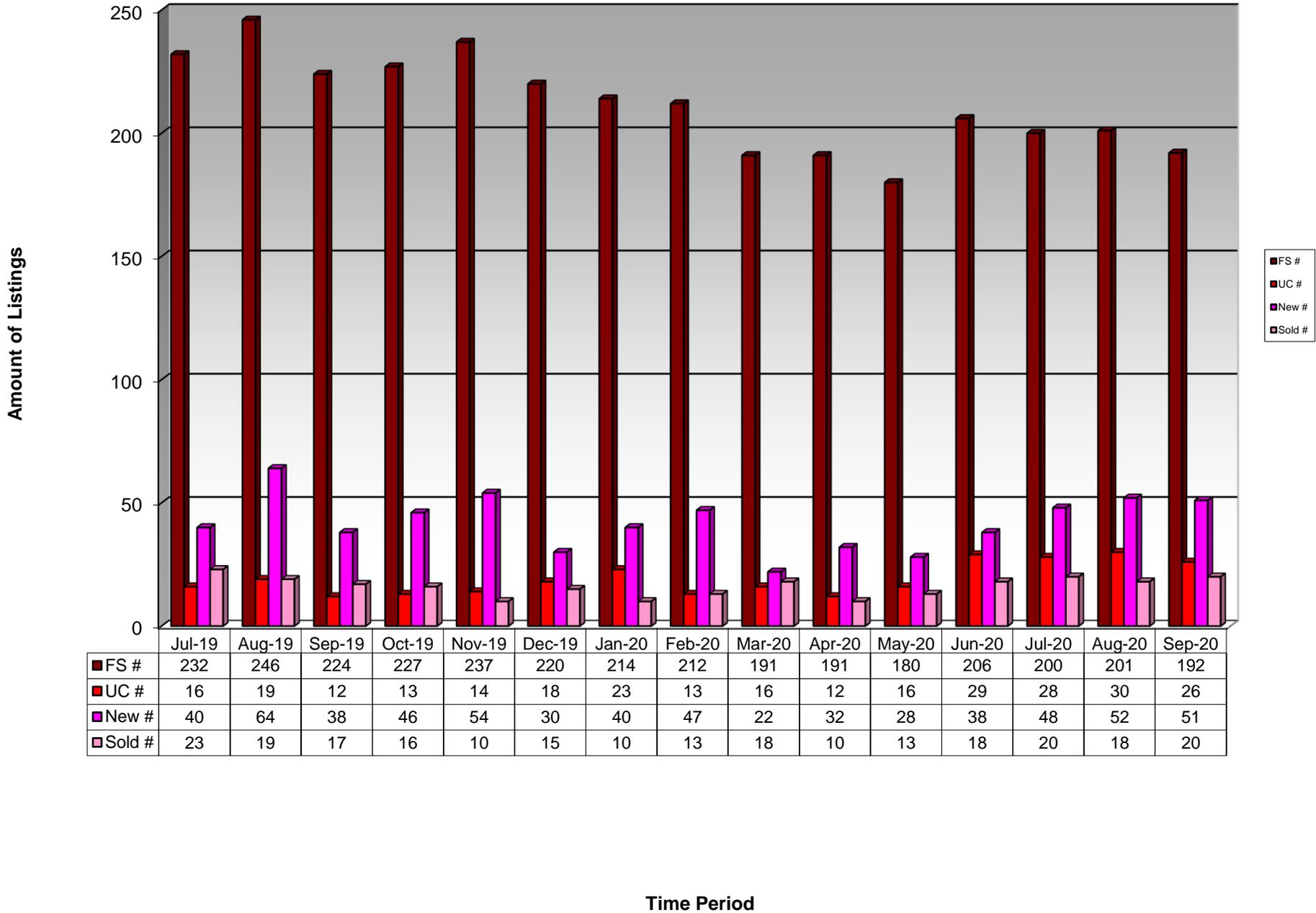
| TOWN | # OF HOUSES SOLD | | | AVERAGE SALE PRICE | | | MEDIAN SALE PRICE | | |
|----------------------------|------------------|------|--------|--------------------|---------|--------|-------------------|---------|--------|
| | Sold YTD | | YOY | AVG PRICE | | YOY | MEDIAN | | YOY |
| | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG | 2020 | 2019 | % CHG |
| SKOKIE | 177 | 199 | -11.1% | 214,092 | 215,567 | -0.7% | 207,000 | 206,000 | 0.5% |
| STREAMWOOD | 203 | 234 | -13.2% | 183,767 | 175,862 | 4.5% | 176,000 | 172,750 | 1.9% |
| SYCAMORE | 92 | 103 | -10.7% | 154,279 | 148,432 | 3.9% | 142,000 | 135,000 | 5.2% |
| VERNON HILLS | 139 | 165 | -15.8% | 214,974 | 216,748 | -0.8% | 187,000 | 197,000 | -5.1% |
| WADSWORTH - OLD MILL CREEK | 27 | 27 | 0.0% | 159,680 | 144,937 | 10.2% | 164,000 | 143,000 | 14.7% |
| WAUCONDA | 57 | 57 | 0.0% | 177,061 | 199,667 | -11.3% | 175,000 | 185,000 | -5.4% |
| WHEELING | 227 | 256 | -11.3% | 199,125 | 185,707 | 7.2% | 184,000 | 178,000 | 3.4% |
| WILMETTE | 68 | 61 | 11.5% | 350,534 | 373,390 | -6.1% | 320,500 | 355,000 | -9.7% |
| WINNETKA | 16 | 16 | 0.0% | 424,316 | 491,594 | -13.7% | 409,975 | 492,500 | -16.8% |
| ZION | 5 | 6 | -16.7% | 119,600 | 104,352 | 14.6% | 115,000 | 107,000 | 7.5% |

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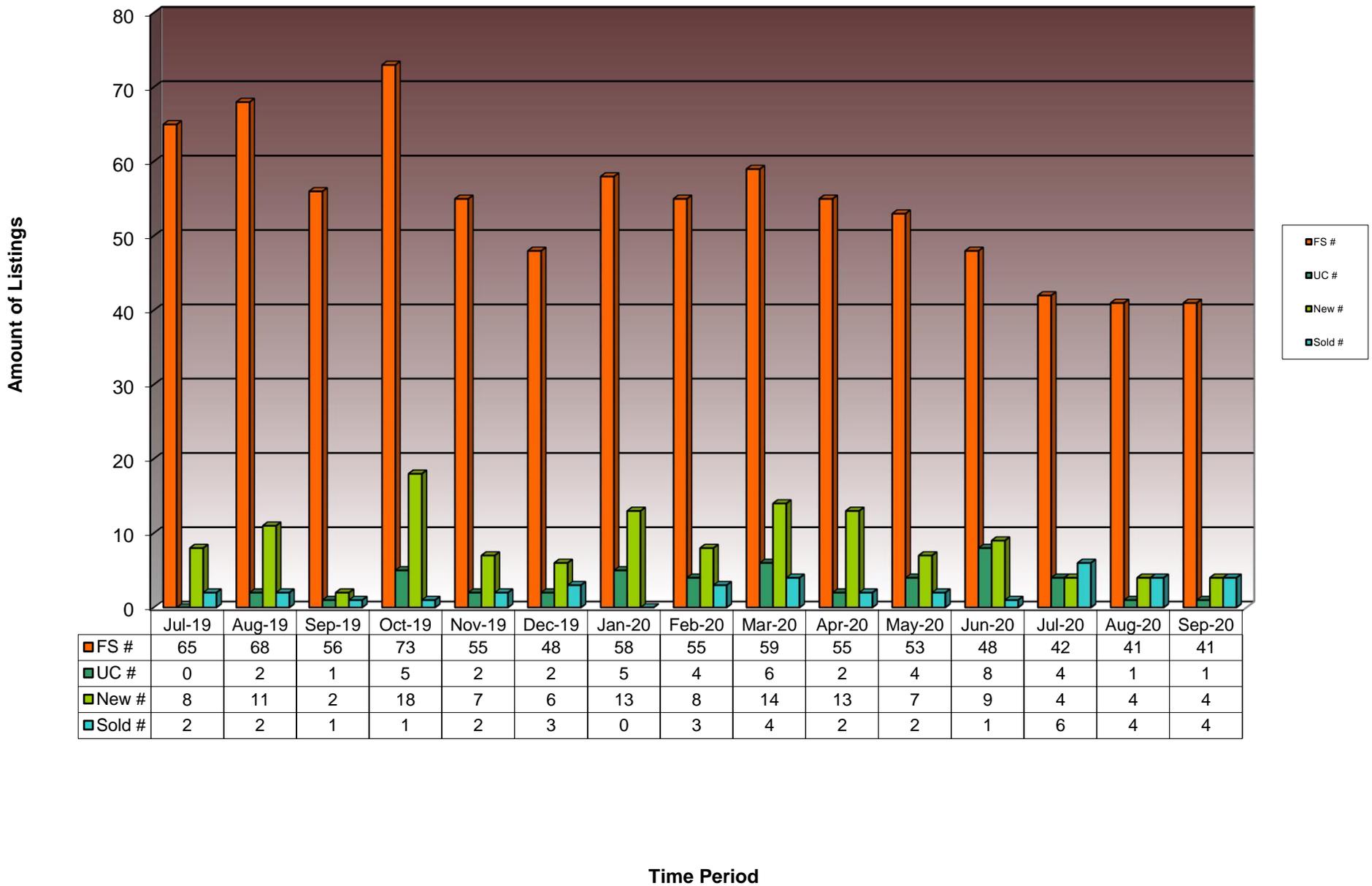
The Association makes no claim as to the accuracy of this data and has provided this data as a service to our members.

North Shore Area New Construction for All Property Types



These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

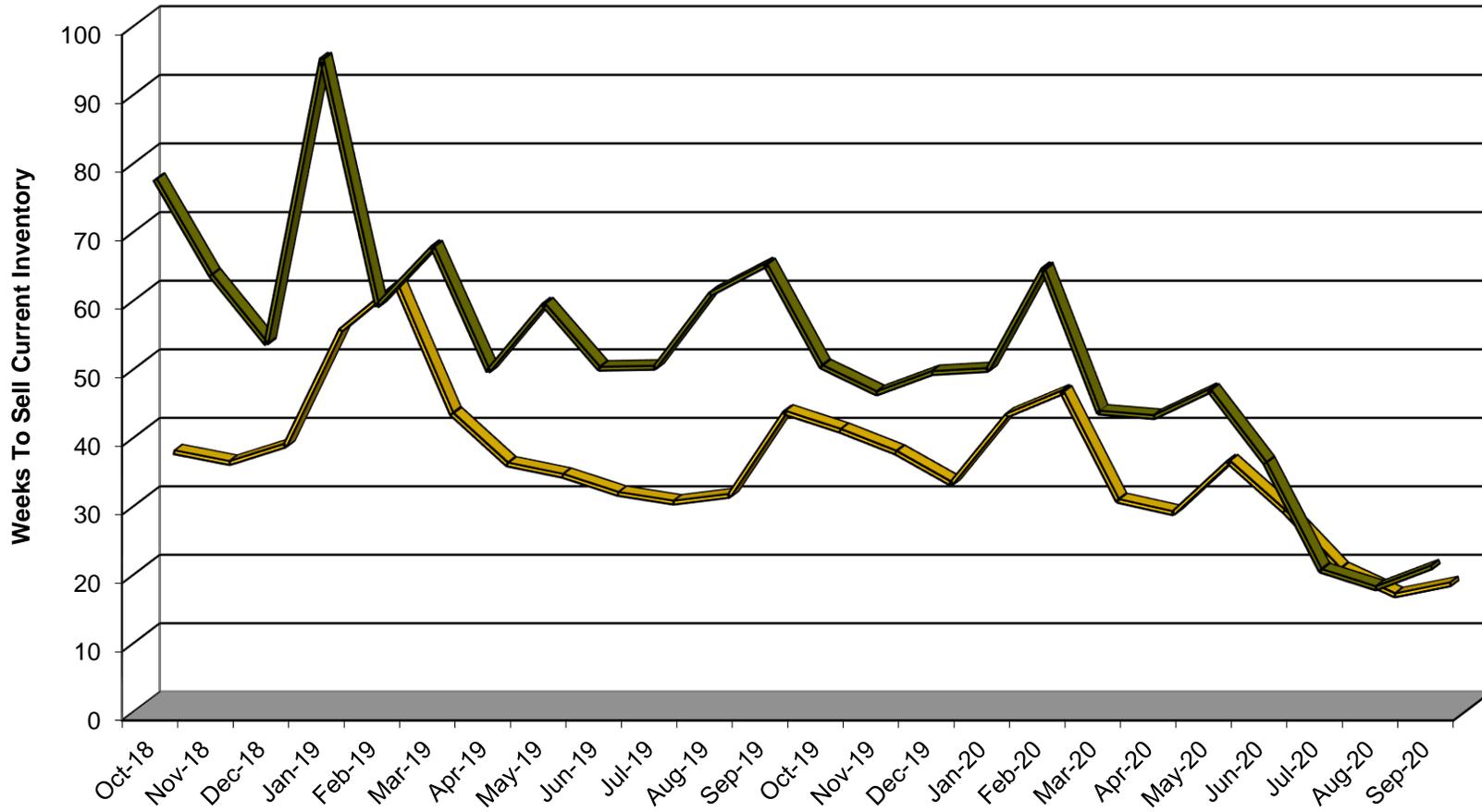
Barrington Area New Construction for All Property Types



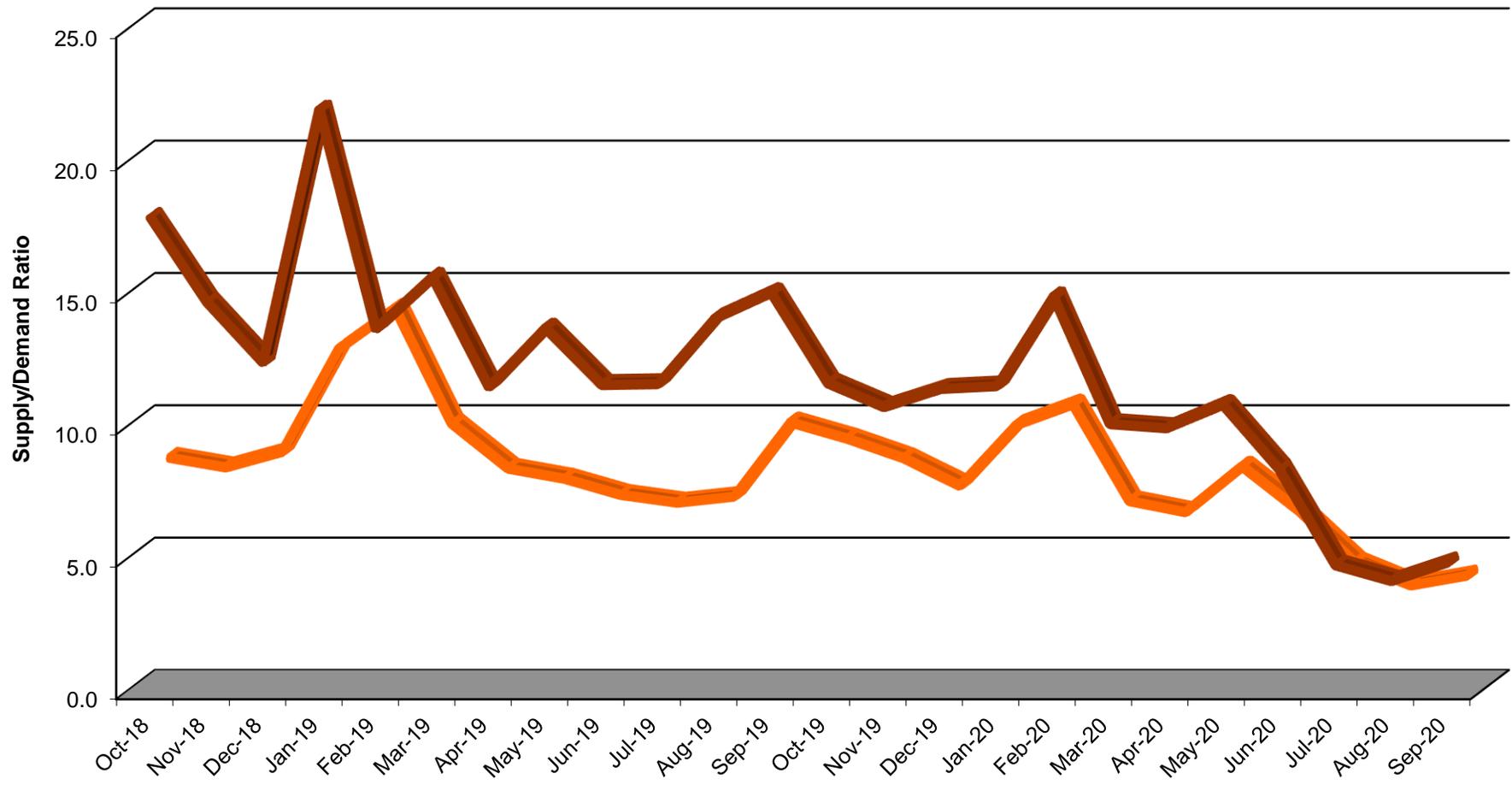
These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

■ Barrington ■ NorthShore

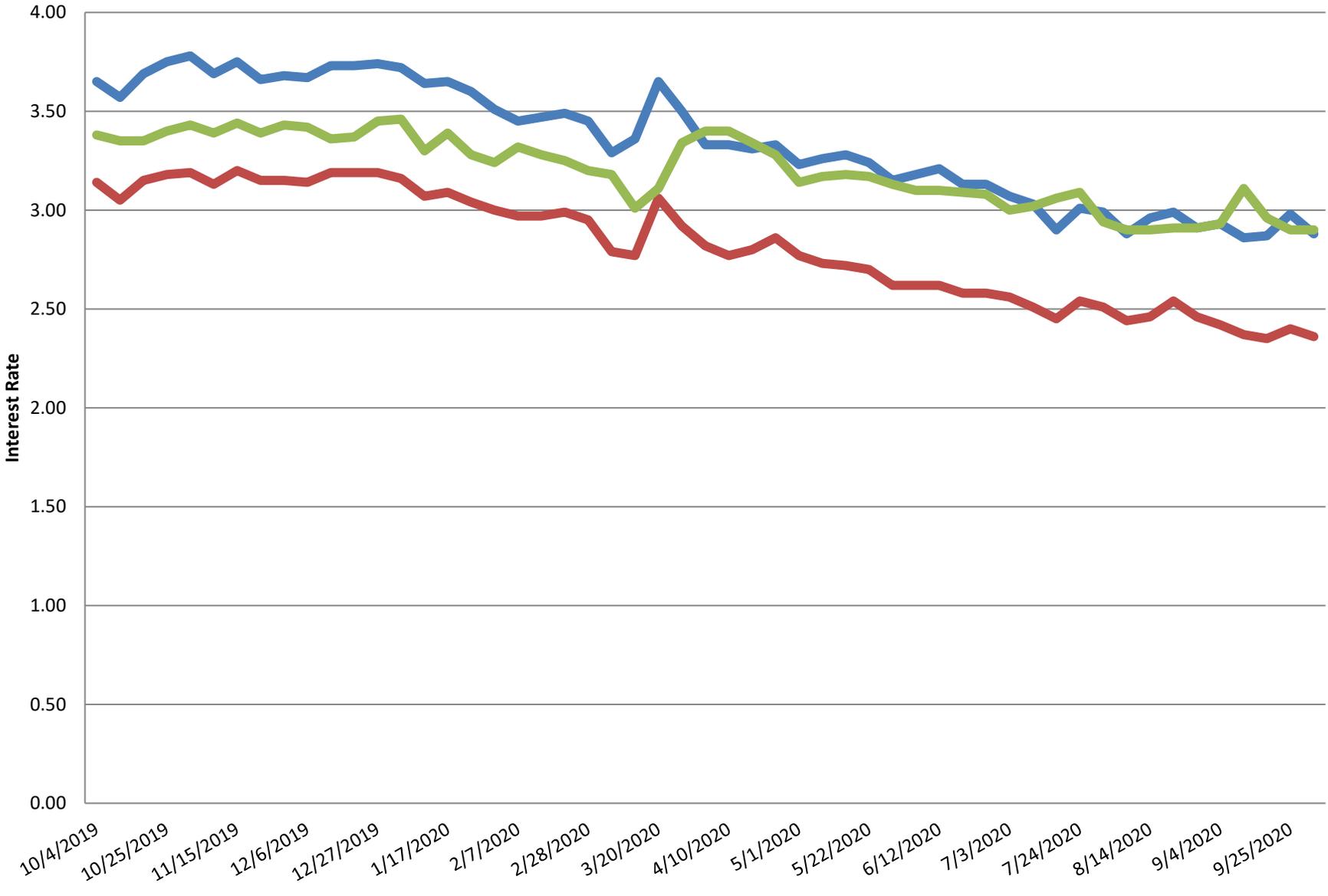


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price