

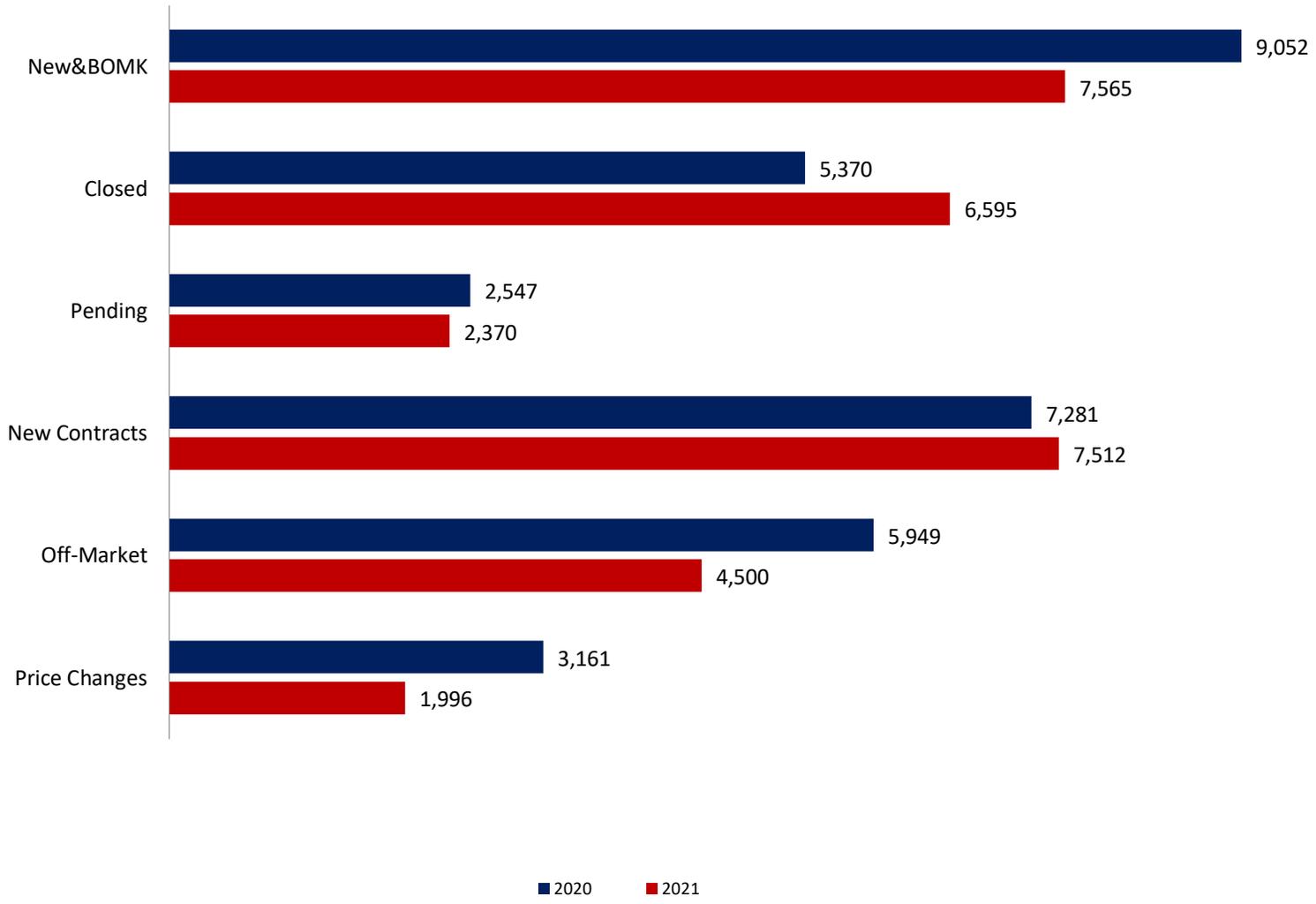


Legal

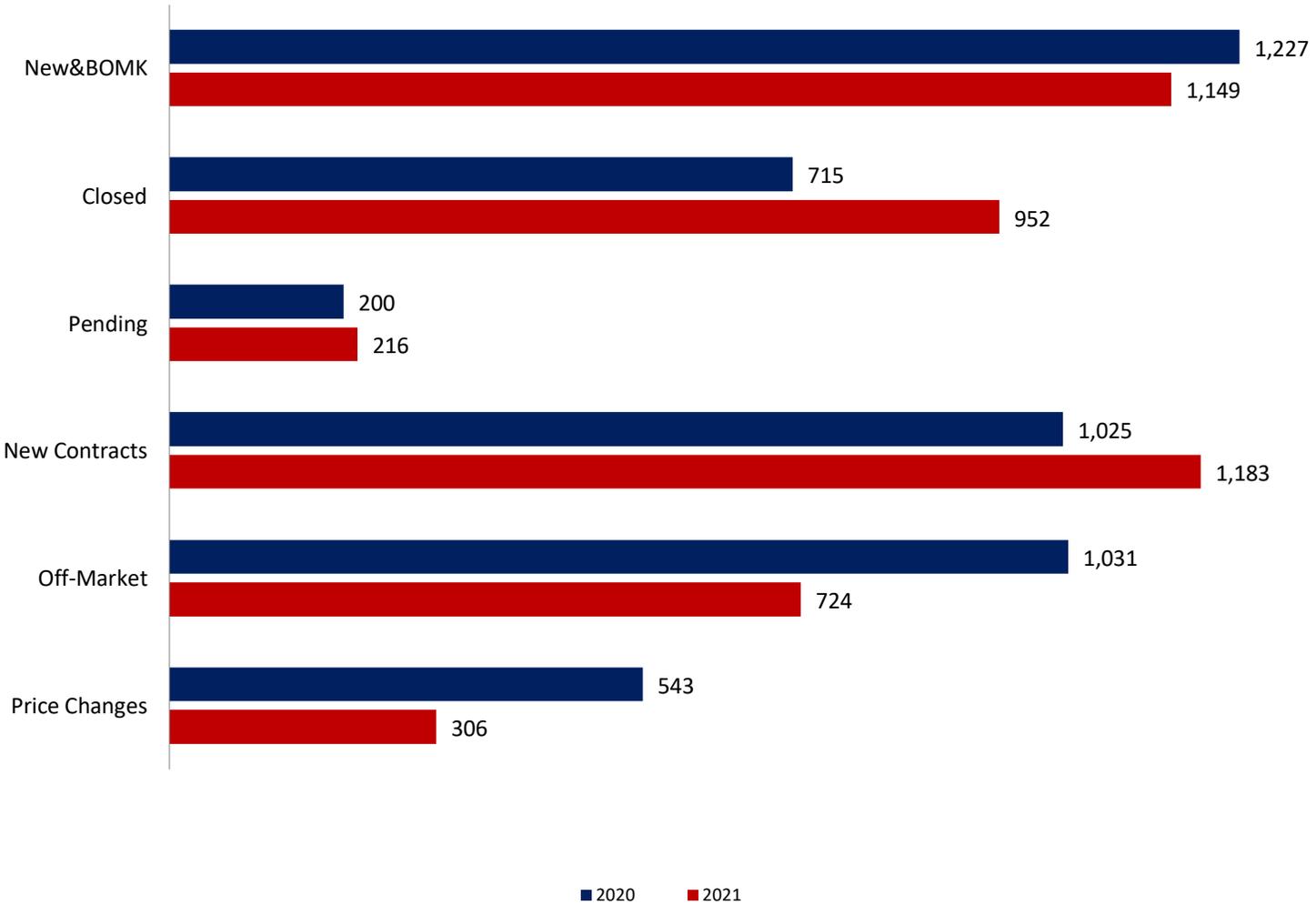
Legal Information

The following representations are based in whole or in part on data supplied by various participants in the Midwest Real Estate Data, LLC (MRED). Neither North Shore Barrington Association of Realtors (NSBAR) nor the Midwest Real Estate Data LLC guarantees, nor is in any way responsible for its accuracy. Data maintained by the Midwest Real Estate Data, LLC may not reflect all real estate activity in the market.

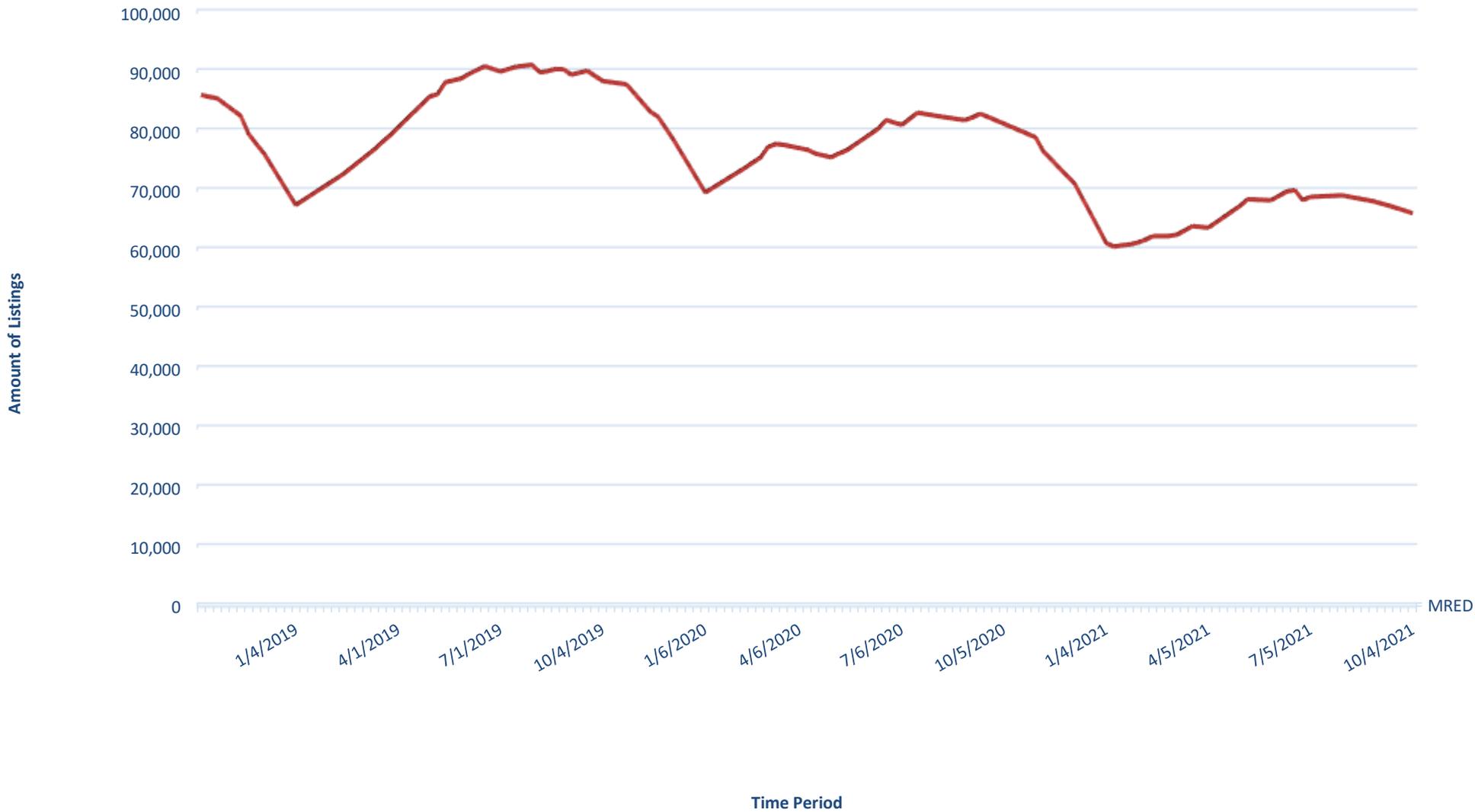
North Shore Area Quick Data



Barrington Area Quick Data

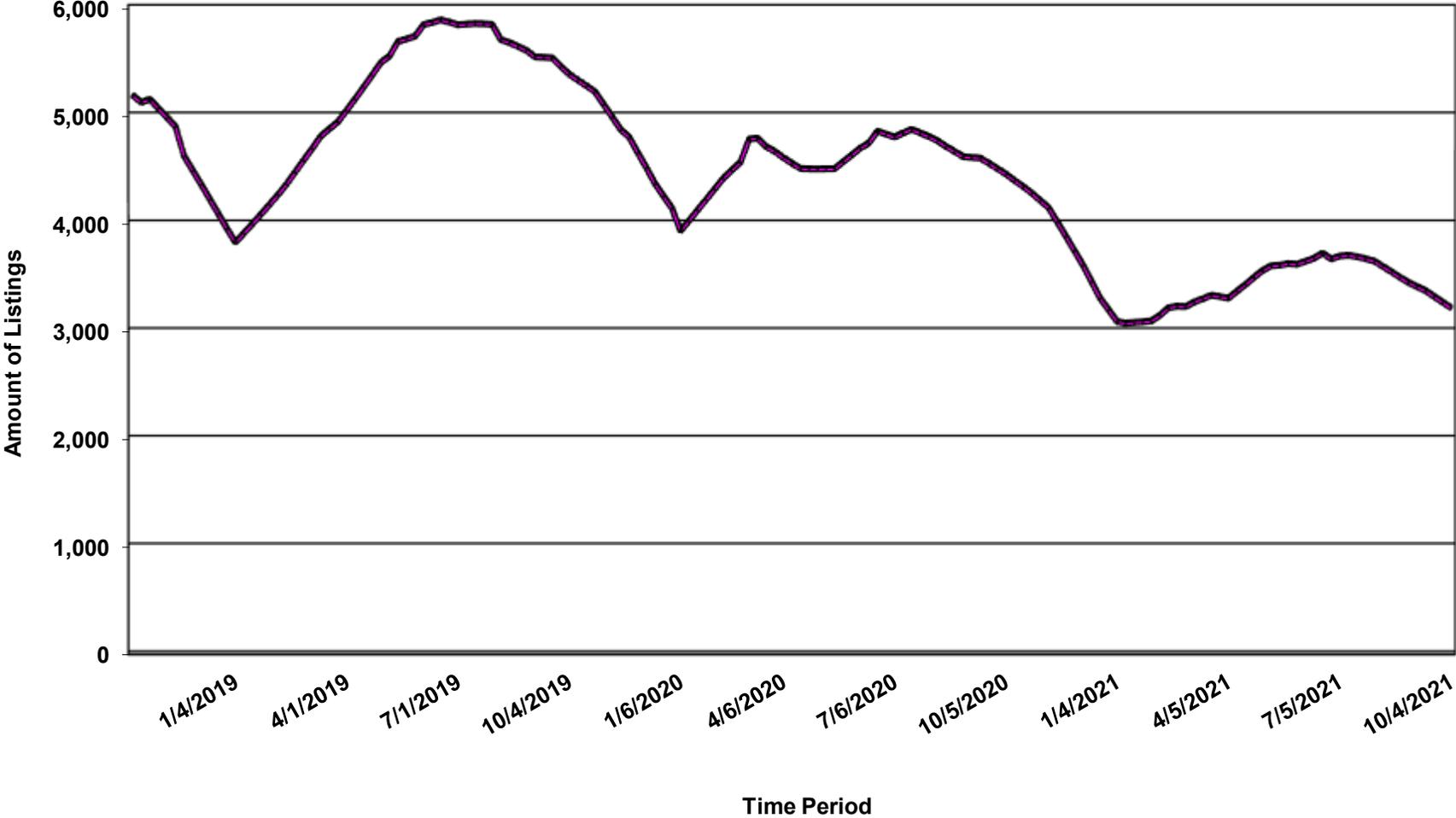


MRED Active Listngs All Property Types

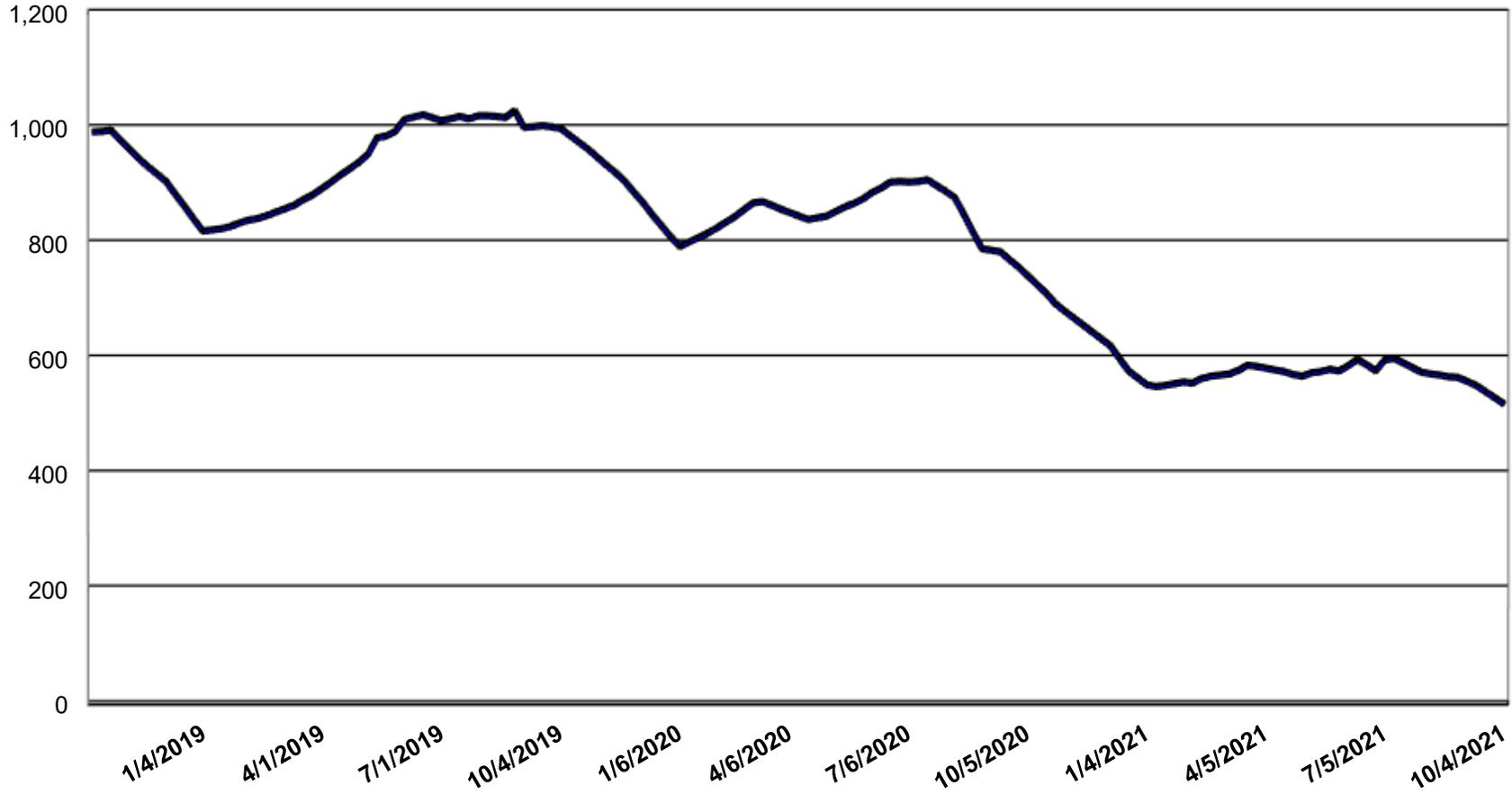


The tables show active listings for all MRED and NSBAR. The NSBAR actives are broken down between North Shore and Barrington.

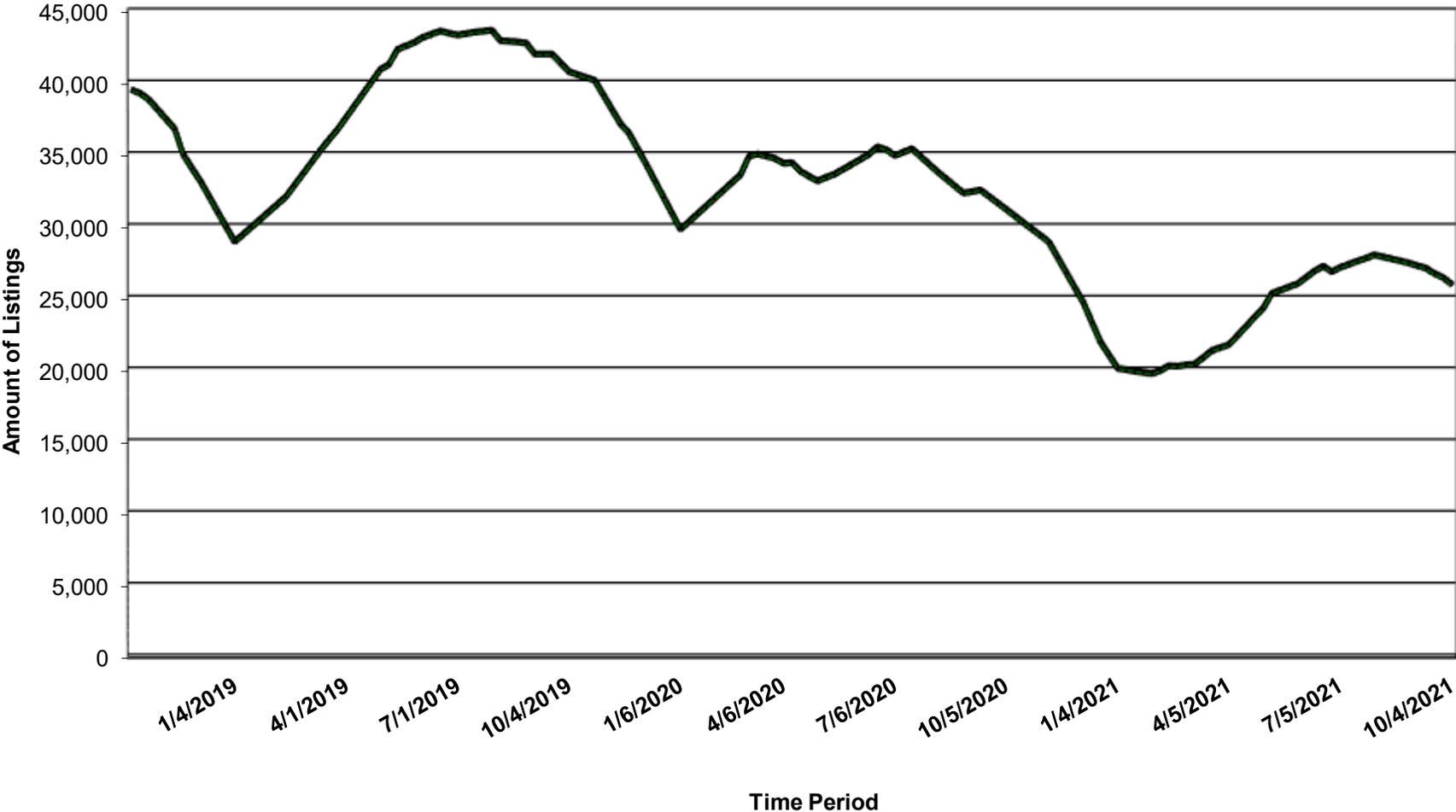
North Shore Area Active Listings All Property Types



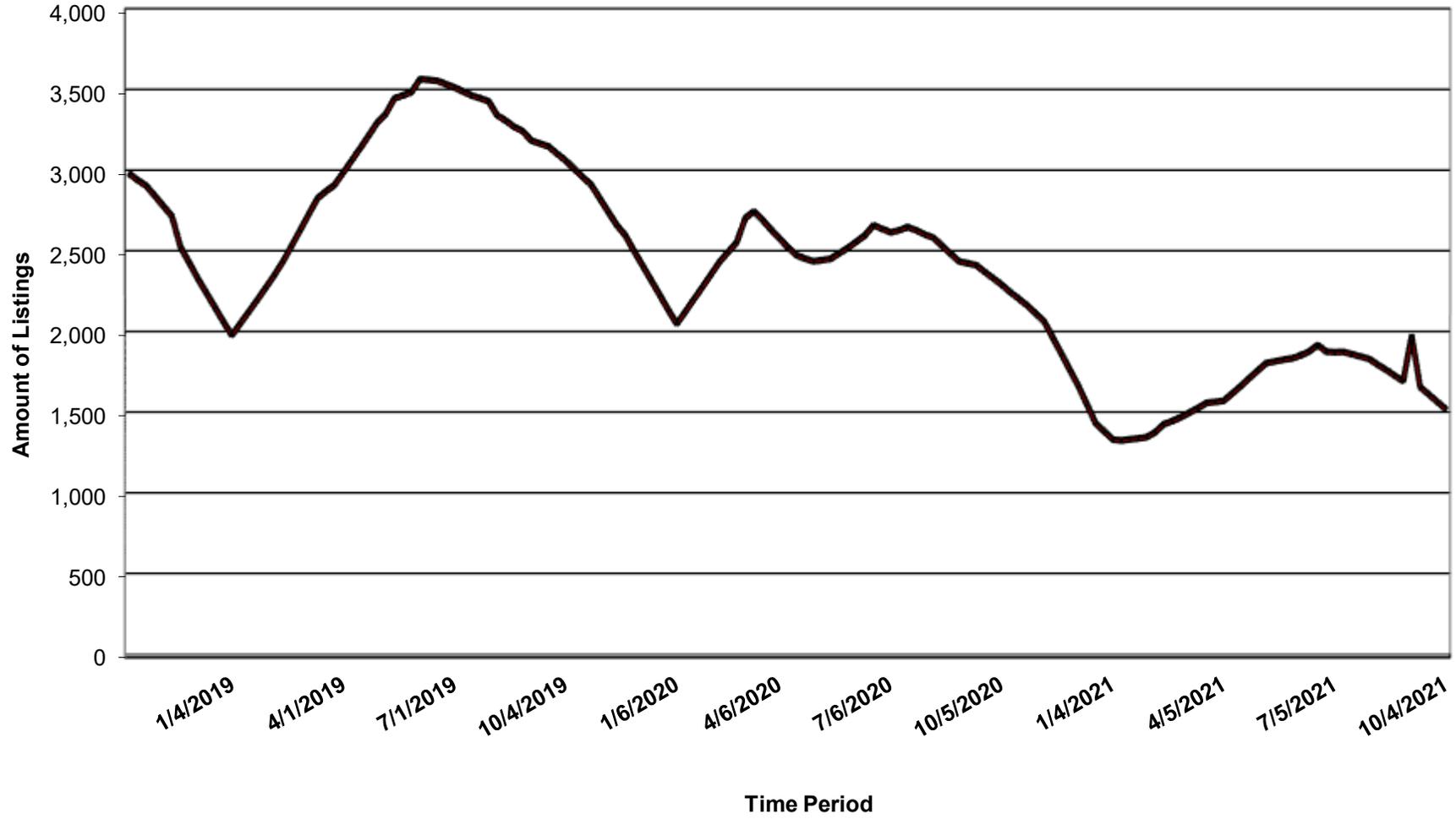
Barrington Area Active Listings - All Property Types



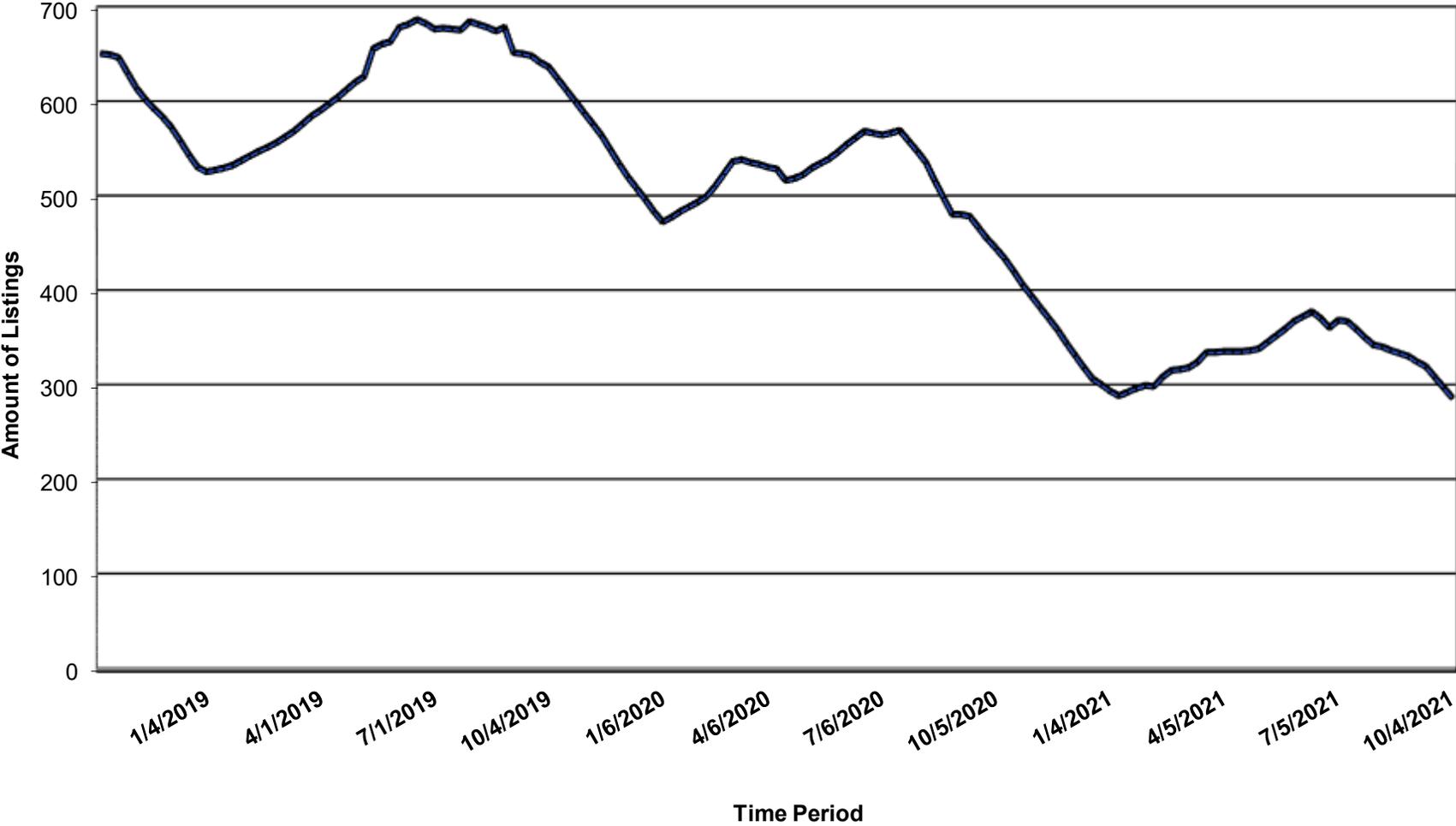
MRED Single Family Homes Active Listings (DE)



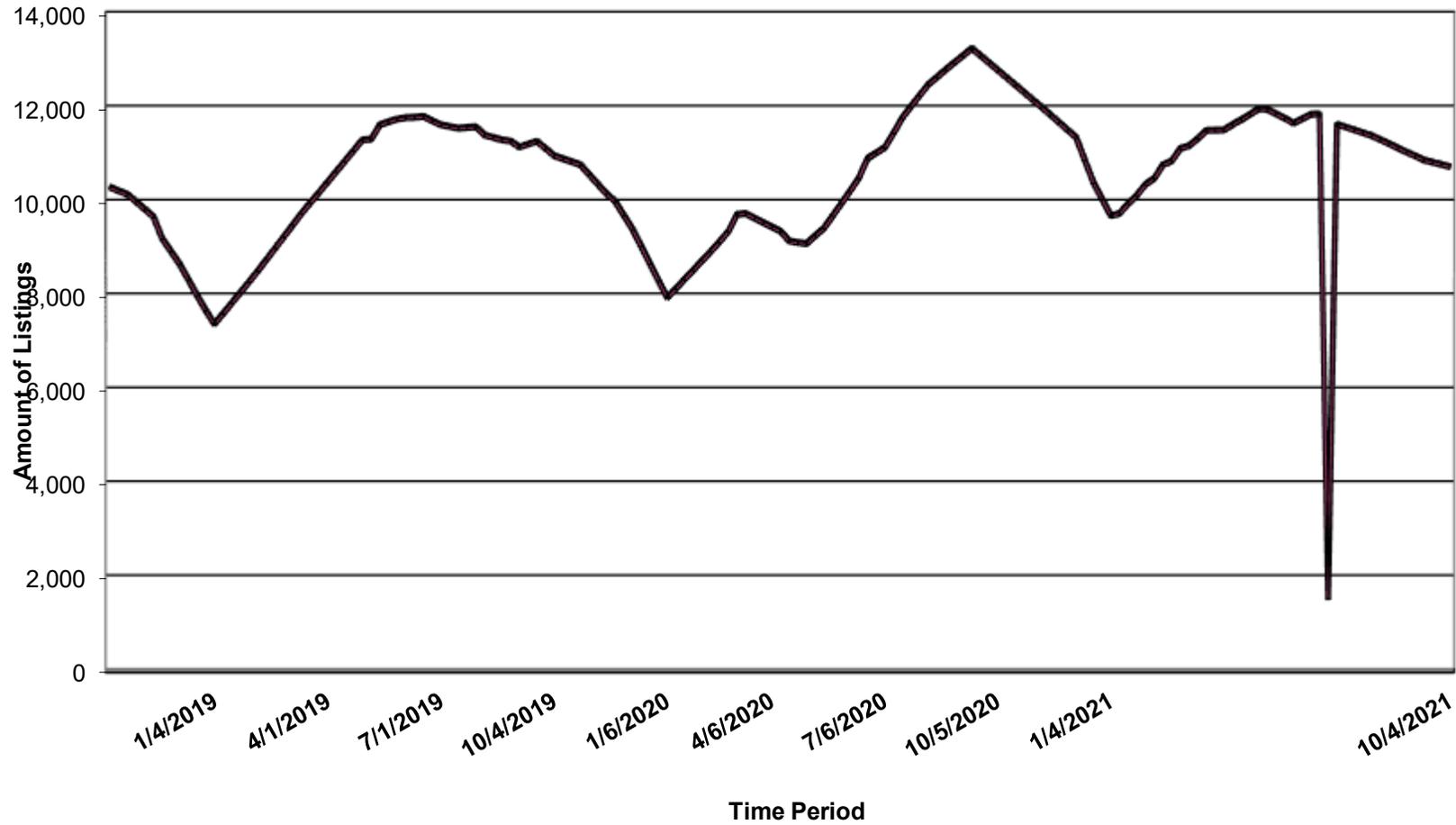
North Shore Area Single Family Homes Active Listings (DE)



Barrington Area Single Family Homes Active Listings (DE)

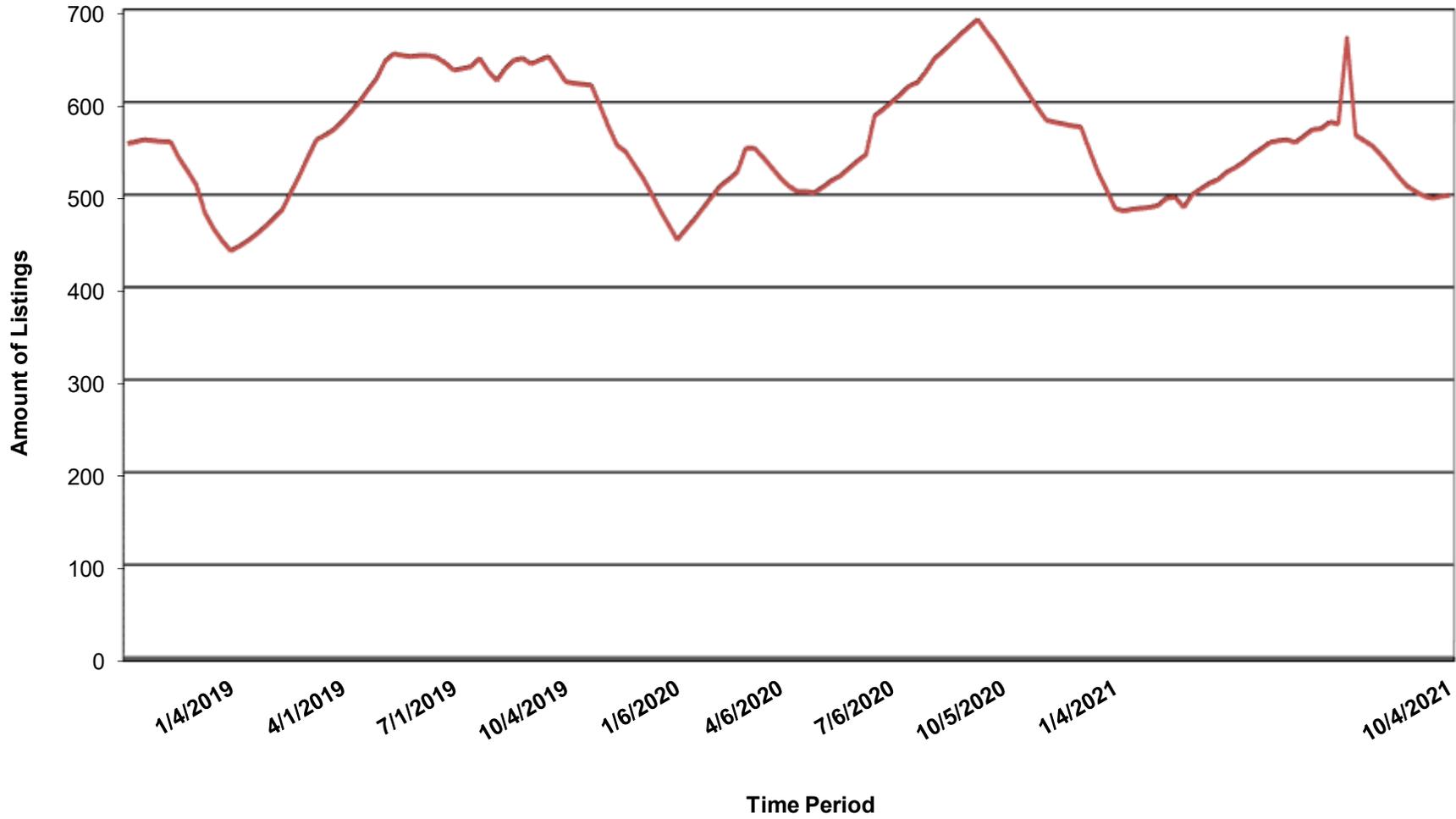


MRED Active Condo Listings(AT-C)



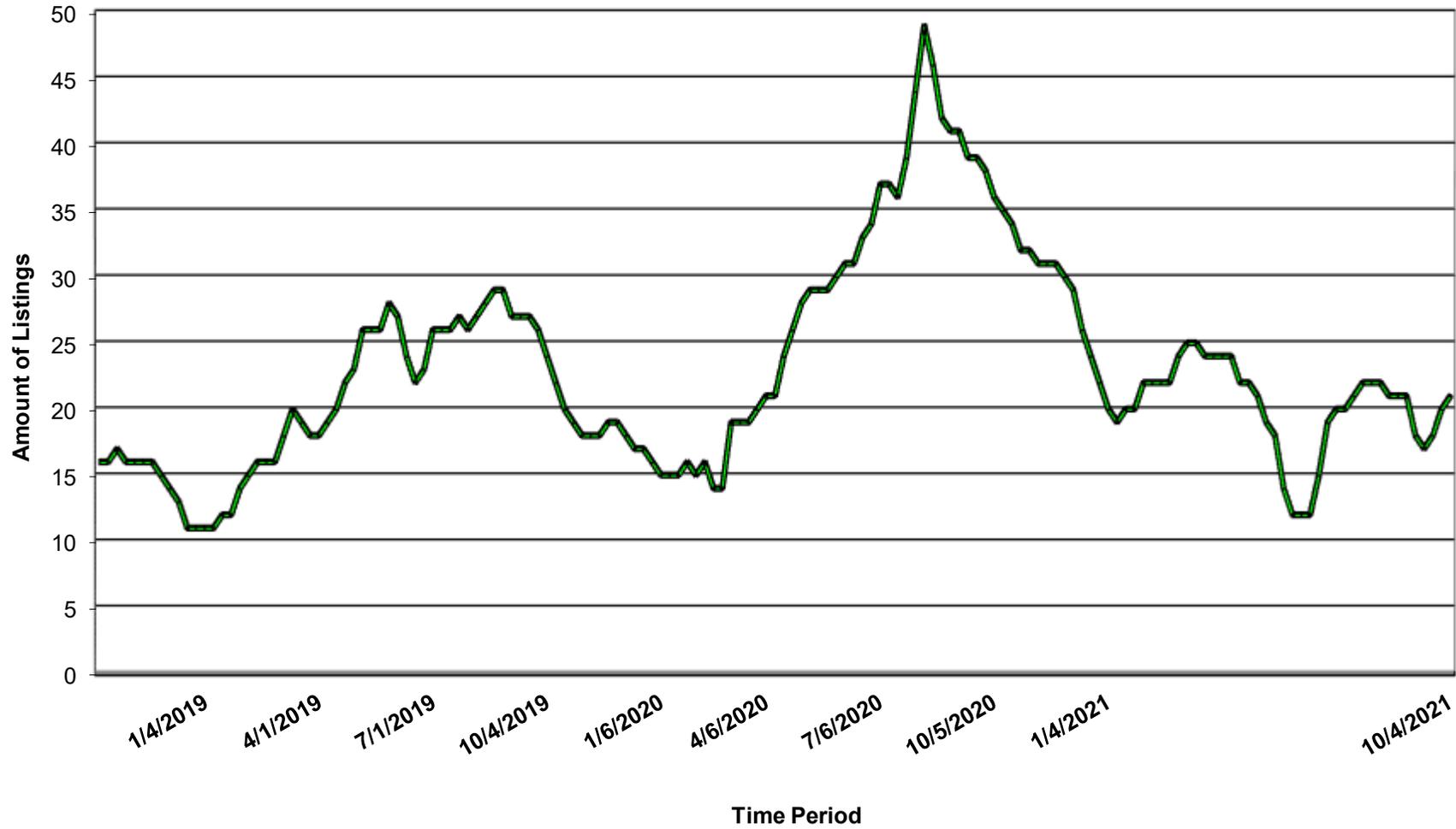
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

North Shore Area Active Condo Listings



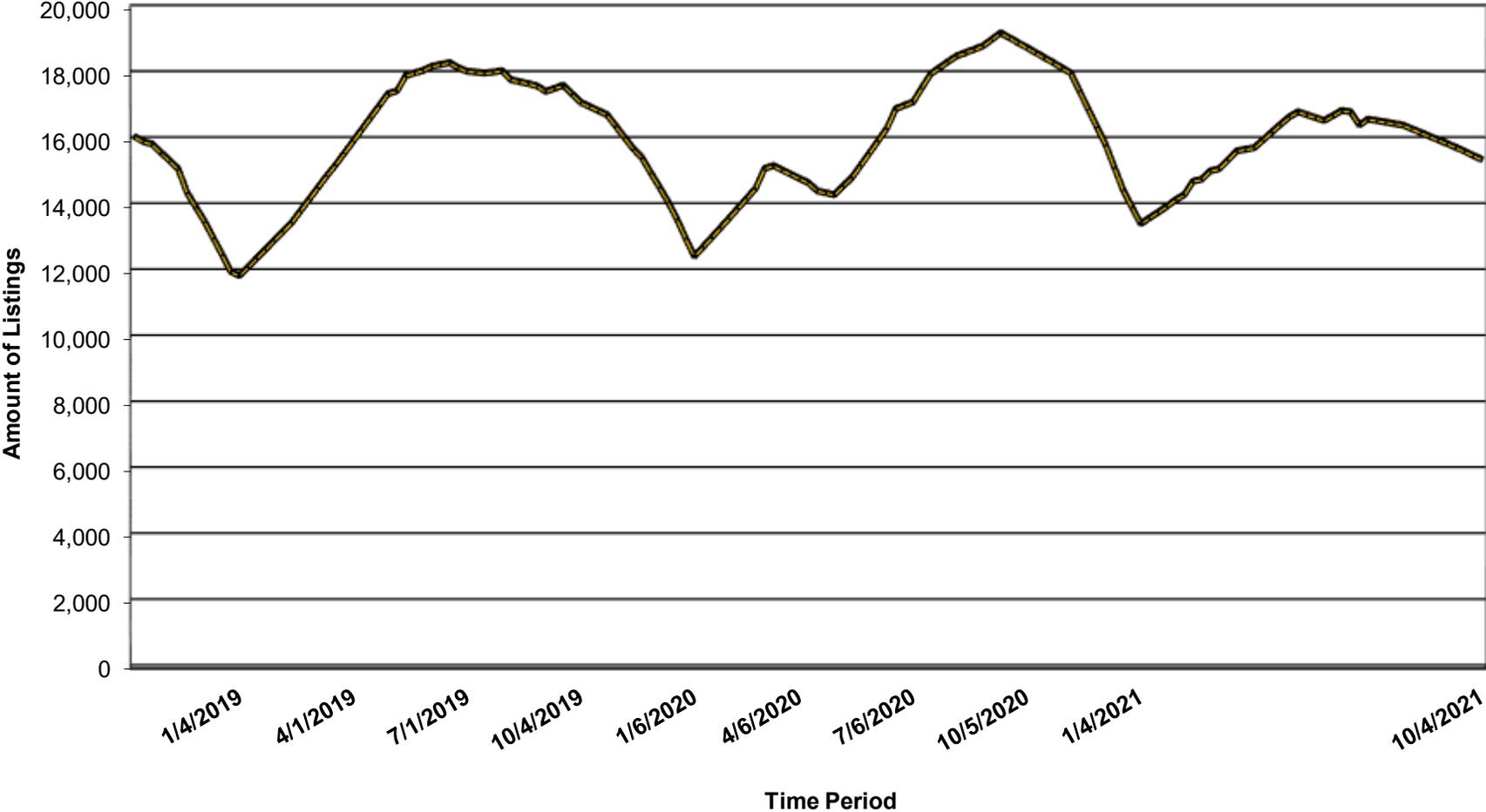
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

Barrington Area Active Condo Listings



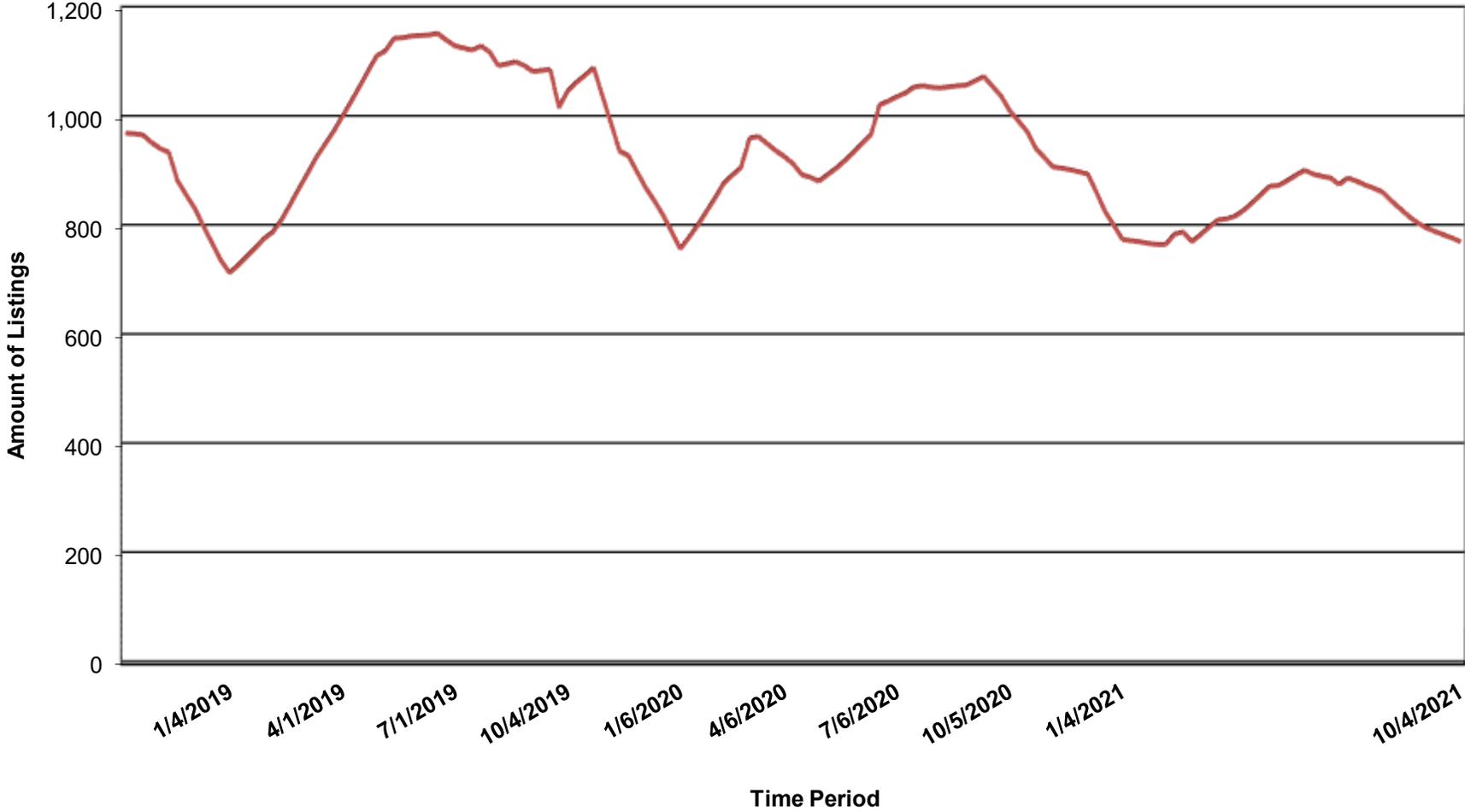
Information is for Property Type 2, Attached, for type of Property C for Condominium. This does not include townhouses, co-ops, or any other type of property listed under Attached Property types.

MRED Attached Active Listings



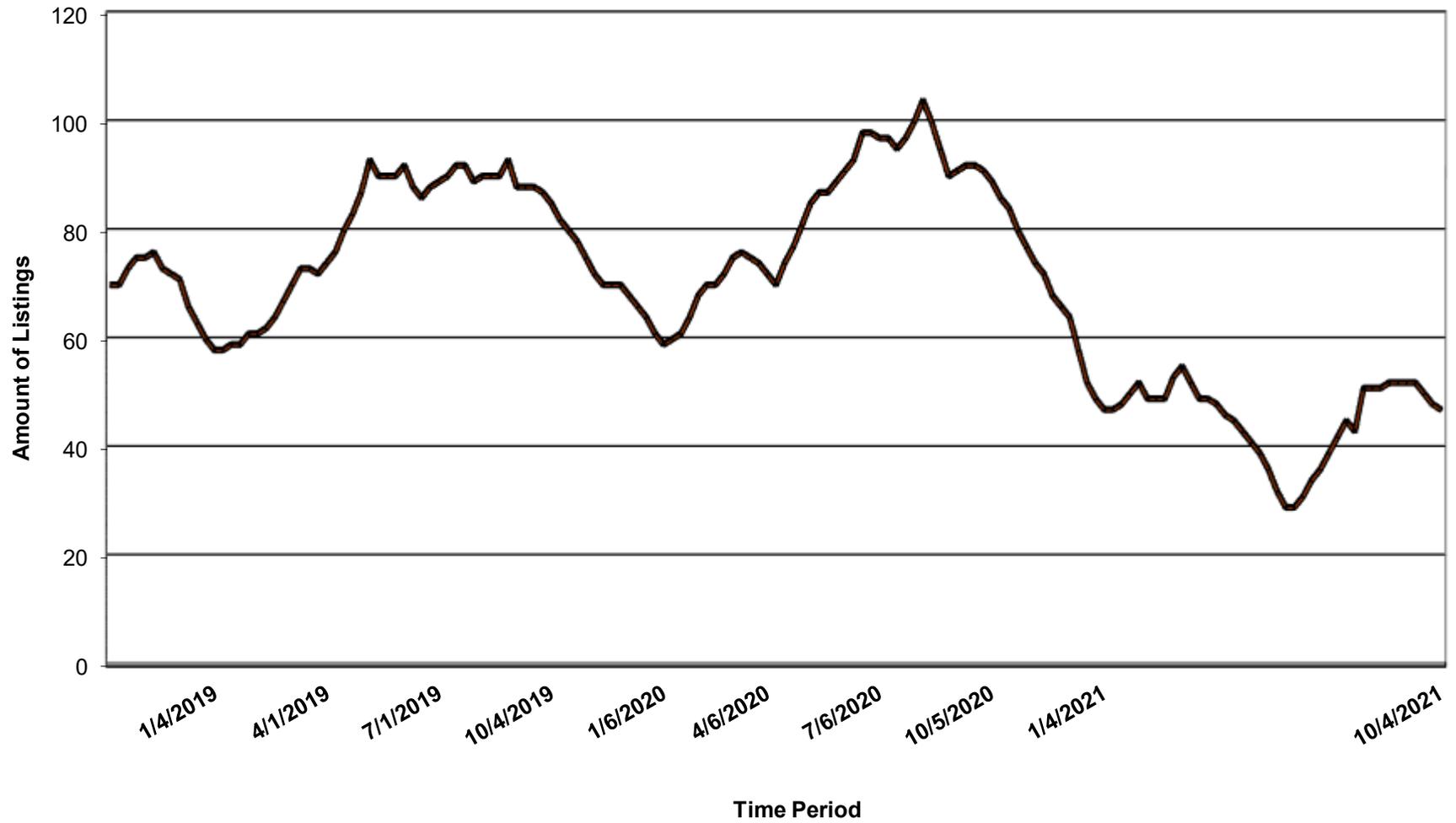
Information is for all types of properties listed under Attached, Property Type 2

North Shore Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

Barrington Area Active Attached Listings



Information is for all types of properties listed under Attached, Property Type 2

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	417	397	5.0%	347,093	290,508	19.5%	343,000	285,000	20.4%
ANTIOCH	389	342	13.7%	295,504	240,181	23.0%	270,000	229,945	17.4%
ARLINGTON HEIGHTS	809	701	15.4%	474,217	411,689	15.2%	425,000	378,000	12.4%
BARRINGTON AREA	733	626	17.1%	677,905	556,194	21.9%	619,000	505,625	22.4%
BARTLETT	434	383	13.3%	369,131	313,994	17.6%	350,000	304,000	15.1%
BEACH PARK	136	120	13.3%	229,586	192,630	19.2%	229,450	190,500	20.4%
BUFFALO GROVE	429	298	44.0%	428,751	369,192	16.1%	410,000	350,000	17.1%
CAROL STREAM	308	251	22.7%	338,678	296,901	14.1%	330,000	285,000	15.8%
CARPENTERSVILLE	217	243	-10.7%	249,280	225,214	10.7%	216,500	215,000	0.7%
CHICAGO - ALBANY PARK	121	116	4.3%	545,752	471,929	15.6%	503,000	442,450	13.7%
CHICAGO - DUNNING	365	334	9.3%	352,473	309,549	13.9%	350,000	300,000	16.7%
CHICAGO - EDGEWATER	58	61	-4.9%	964,918	778,515	23.9%	900,000	750,000	20.0%
CHICAGO - IRVING PARK	224	211	6.2%	623,205	574,042	8.6%	592,450	547,900	8.1%
CHICAGO - LAKE VIEW	163	102	59.8%	1,441,239	1,418,908	1.6%	1,375,000	1,330,250	3.4%
CHICAGO - LINCOLN PARK	233	137	70.1%	2,065,425	1,736,454	18.9%	1,710,000	1,450,000	17.9%
CHICAGO - LINCOLN SQUARE	118	81	45.7%	942,423	772,327	22.0%	866,750	749,500	15.6%
CHICAGO - LOGAN SQUARE	246	190	29.5%	944,453	857,496	10.1%	880,000	794,500	10.8%
CHICAGO - NEAR NORTH SIDE	40	28	42.9%	2,037,588	2,135,715	-4.6%	1,837,500	1,687,500	8.9%
CHICAGO - NEAR WEST SIDE	54	21	157.1%	688,379	475,690	44.7%	619,050	476,000	30.1%
CHICAGO - PORTAGE PARK	379	289	31.1%	403,328	371,386	8.6%	372,500	350,400	6.3%
CHICAGO - ROGERS PARK	39	29	34.5%	571,914	496,806	15.1%	585,000	480,000	21.9%
CHICAGO - UPTOWN	32	30	6.7%	1,104,420	943,233	17.1%	1,005,250	917,500	9.6%
CHICAGO - WEST RIDGE	118	98	20.4%	462,848	409,073	13.1%	435,000	396,000	9.8%
CHICAGO - WEST TOWN	228	154	48.1%	1,068,192	1,008,113	6.0%	976,000	952,500	2.5%
DE KALB	280	268	4.5%	196,618	177,036	11.1%	175,000	170,000	2.9%
DEERFIELD	371	253	46.6%	676,856	586,281	15.4%	605,000	533,000	13.5%
DES PLAINES	465	401	16.0%	348,609	305,109	14.3%	335,000	294,000	13.9%
ELGIN	949	927	2.4%	303,435	266,886	13.7%	282,000	250,000	12.8%
ELK GROVE VILLAGE	277	213	30.0%	354,058	308,336	14.8%	331,870	299,000	11.0%
EVANSTON	406	408	-0.5%	762,318	654,076	16.5%	664,500	575,350	15.5%
FOX LAKE	95	98	-3.1%	276,809	245,305	12.8%	230,000	205,000	12.2%
GLENCOE	137	147	-6.8%	1,227,372	1,223,822	0.3%	1,128,566	965,000	16.9%
GOLF-GLENVIEW	612	482	27.0%	759,627	678,942	11.9%	675,000	590,000	14.4%
GREEN OAKS-LIBERTYVILLE	465	367	26.7%	558,882	507,293	10.2%	510,000	470,000	8.5%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GREENWOOD- WOODSTOCK	343	354	-3.1%	302,270	262,933	15.0%	275,000	246,000	11.8%
GURNEE	456	343	32.9%	348,536	304,955	14.3%	340,000	295,000	15.3%
HAINESVILLE-GRAYSLAKE	511	501	2.0%	265,369	246,940	7.5%	265,000	241,000	10.0%
HANOVER PARK	215	203	5.9%	272,935	243,134	12.3%	272,000	246,500	10.3%
HIGHLAND PARK	454	405	12.1%	728,519	614,129	18.6%	639,500	535,000	19.5%
HIGHWOOD	24	13	84.6%	505,667	315,308	60.4%	471,250	279,000	68.9%
HOFFMAN ESTATES	438	444	-1.4%	359,403	321,406	11.8%	350,000	315,000	11.1%
INGLESIDE	119	146	-18.5%	253,030	227,124	11.4%	238,000	201,750	18.0%
INVERNESS	120	92	30.4%	689,465	572,314	20.5%	650,078	547,500	18.7%
ISLAND LAKE	85	94	-9.6%	260,992	228,403	14.3%	245,200	211,250	16.1%
KENILWORTH	59	40	47.5%	1,775,988	1,573,336	12.9%	1,275,000	1,140,000	11.8%
LAKE BLUFF	161	123	30.9%	706,616	640,716	10.3%	605,000	540,000	12.0%
LAKE FOREST	354	310	14.2%	1,138,503	974,983	16.8%	880,500	775,000	13.6%
LAKE IN THE HILLS	292	283	3.2%	305,264	274,123	11.4%	295,750	266,900	10.8%
LAKE VILLA- LINDENHURST	518	445	16.4%	296,838	257,680	15.2%	285,000	242,000	17.8%
LAKELAKE-CRYSTAL LAKE	804	713	12.8%	356,940	302,909	17.8%	331,221	280,400	18.1%
LINCOLNSHIRE	130	76	71.1%	656,756	542,276	21.1%	575,000	504,500	14.0%
LINCOLNWOOD	125	94	33.0%	546,883	510,805	7.1%	460,000	428,500	7.4%
LONG GROVE-LAKE ZURICH- HAWTHORN W	741	555	33.5%	555,504	471,979	17.7%	531,000	445,000	19.3%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	806	782	3.1%	279,935	236,819	18.2%	245,000	224,500	9.1%
METTAWA	12	4	0.0%	905,721	639,500	0.0%	760,000	606,500	0.0%
MORTON GROVE	231	217	6.5%	396,644	356,069	11.4%	375,000	335,000	11.9%
MT. PROSPECT	419	421	-0.5%	391,821	361,723	8.3%	370,000	339,000	9.1%
MUNDELEIN	385	341	12.9%	347,683	310,492	12.0%	330,000	295,000	11.9%
NAPERVILLE	1797	1,487	20.8%	580,501	497,567	16.7%	530,000	450,000	17.8%
NILES	212	208	1.9%	390,096	341,627	14.2%	370,000	328,750	12.5%
NORTH CHICAGO	56	47	19.1%	136,410	131,847	3.5%	148,450	133,000	11.6%
NORTHBROOK	464	341	36.1%	699,936	627,979	11.5%	625,000	560,000	11.6%
NORTHFIELD	90	70	28.6%	1,043,570	798,832	30.6%	850,000	667,500	27.3%
OAKWOOD HILLS - CARY	358	319	12.2%	345,133	288,913	19.5%	320,000	266,950	19.9%
PALATINE	584	442	32.1%	413,158	361,969	14.1%	385,000	329,450	16.9%
PARK CITY -WAUKEGAN	376	331	13.6%	183,139	157,551	16.2%	176,000	151,000	16.6%
PARK RIDGE	461	413	11.6%	588,848	528,199	11.5%	510,000	475,000	7.4%
PRAIRIE VIEW	17	6	0.0%	437,059	314,167	0.0%	392,500	299,250	0.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD Sales for Detached Single Family - Listed by TOWN

Detached Single Family	# OF HOUSES SOLD			AVERAGE SALE PRICE			AVERAGE MEDIAN PRICE		
	YTD	YTD	YOY	AVG PRICE	AVG PRICE	YOY	MED PRICE	MED PRICE	YOY
TOWN	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
PROSPECT HEIGHTS	77	73	5.5%	489,032	392,362	24.6%	450,000	375,000	20.0%
ROLLING MEADOWS	181	135	34.1%	310,044	276,003	12.3%	291,000	256,000	13.7%
ROUND LAKE	486	403	20.6%	231,100	195,778	18.0%	230,750	199,000	16.0%
SCHAUMBURG	420	357	17.6%	389,483	345,243	12.8%	365,000	335,000	9.0%
SKOKIE	414	318	30.2%	421,366	375,150	12.3%	395,000	345,000	14.5%
STREAMWOOD	370	294	25.9%	277,303	239,404	15.8%	270,500	232,000	16.6%
SYCAMORE	222	183	21.3%	296,236	248,462	19.2%	285,000	247,000	15.4%
VERNON HILLS	236	166	42.2%	534,146	431,371	23.8%	496,500	397,000	25.1%
WADSWORTH - OLD MILL CREEK	82	73	12.3%	367,604	323,853	13.5%	344,000	300,000	14.7%
WAUCONDA	171	169	1.2%	302,582	268,642	12.6%	300,000	265,900	12.8%
WHEELING	141	107	31.8%	307,310	270,751	13.5%	299,900	270,750	10.8%
WILMETTE	396	302	31.1%	967,818	911,891	6.1%	862,500	772,000	11.7%
WINNETKA	274	213	28.6%	1,518,271	1,314,973	15.5%	1,318,000	1,080,000	22.0%
WINTHROP HARBOR	81	78	3.8%	223,149	188,234	18.5%	220,000	184,450	19.3%
ZION	262	262	0.0%	174,740	137,811	26.8%	170,000	135,750	25.2%

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NorthShore - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
	Jan	97	114	136	293,282	277,915	322,084	280,440	265,776
Feb	100	120	146	287,249	315,368	302,586	275,303	302,229	292,010
Mar	137	163	211	311,521	299,903	323,811	300,798	287,785	314,850
Apr	195	160	251	326,338	319,352	328,515	316,098	308,687	319,098
May	250	114	274	296,782	314,505	354,725	287,427	301,275	348,764
Jun	247	130	325	315,032	314,226	352,141	305,331	300,960	346,623
Jul	216	218	282	319,191	316,914	325,915	307,662	305,940	319,257
Aug	201	239	299	310,450	332,358	337,714	299,190	318,904	330,090
Sep	176	233	233	301,168	351,161	346,424	290,634	337,930	338,606
Oct	186	254		305,498	335,827		294,272	324,730	
Nov	136	173		296,847	334,046		285,175	323,492	
Dec	144	178		313,139	348,654		301,526	338,581	
TOTAL	2,133	2,096	2,157	315,077	286,755		297,016	313,126	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	89	116	92	249,000	245,000	262,000	241,000	229,250	249,950
Feb	85	124	109	244,950	262,500	247,000	230,000	243,000	243,500
Mar	100	124	94	250,000	260,000	295,000	240,000	253,000	280,000
Apr	87	88	92	289,000	292,000	295,000	279,000	277,500	288,000
May	85	111	72	249,950	279,900	315,000	241,250	270,000	310,000
Jun	80	91	52	275,000	300,960	319,000	265,000	280,000	314,000
Jul	73	103	53	285,000	269,450	285,000	266,500	258,725	282,750
Aug	68	94	61	270,000	285,000	290,000	260,500	272,000	285,000
Sep	89	97	42	259,000	299,950	308,000	253,250	288,750	297,000
Oct	78	90		264,950	285,000		253,500	275,000	
Nov	94	77		285,175	285,000		251,875	275,000	
Dec	92	88		249,499	294,500		240,750	279,250	
TOTAL	84	98		269,000	270,000		251,875	270,000	

Barrington - Statistics

Prepared by: North Shore - Barrington Association of REALTORS

Property Type: Attached Single Family

	# HOUSES SOLD YTD			AVERAGE LIST PRICE			AVERAGE SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	5	3	5	280,320	254,966	358,720	263,440	248,800	351,842
Feb	4	12	7	215,900	289,363	293,514	207,225	280,485	282,500
Mar	8	11	21	294,486	364,990	297,460	285,061	338,316	293,622
Apr	7	3	21	271,742	294,933	244,900	260,857	283,000	267,237
May	15	8	26	312,065	360,913	313,707	303,083	328,492	309,621
Jun	17	10	19	285,000	268,710	328,089	274,205	253,050	325,384
Jul	12	16	11	308,709	333,649	290,316	295,590	329,346	284,445
Aug	10	20	10	310,979	315,047	302,830	291,691	305,263	305,750
Sep	13	20	16	290,568	296,180	285,362	278,876	288,350	282,734
Oct	15	21		299,073	284,498		284,638	280,547	
Nov	6	18		314,481	313,893		303,665	307,042	
Dec	4	17		543,278	315,775		508,854	317,590	
TOTAL	123	159		293,258	308,812		281,640	300,630	
	AVERAGE TIME ON MARKET			MEDIAN LIST PRICE			MEDIAN SALE PRICE		
	2019	2020	2021	2019	2020	2021	2019	2020	2021
Jan	126	223	83	269,000	220,000	314,900	261,000	219,900	314,910
Feb	83	120	118	219,350	314,500	309,000	202,000	297,000	297,500
Mar	107	146	137	289,500	364,990	292,900	275,000	350,840	281,500
Apr	102	143	92	230,000	225,000	244,900	222,000	217,500	244,000
May	94	108	107	319,000	372,450	283,000	305,000	336,250	289,250
Jun	145	129	30	285,000	244,950	335,000	275,000	242,500	327,500
Jul	44	100	41	266,250	294,500	299,900	258,750	292,000	280,000
Aug	153	88	86	287,500	307,000	195,000	268,250	295,000	194,000
Sep	136	71	43	255,000	284,800	285,000	246,000	271,000	286,000
Oct	78	75		249,900	230,000		230,000	225,000	
Nov	116	95		302,500	267,000		285,000	264,500	
Dec	228	62		475,000	324,900		452,000	317,000	
TOTAL	112	97		264,900	299,000		257,000	289,000	

NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS
YTD

Sales for Attached Single Family - Listed by TOWN

Attached Single Family									
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
ALGONQUIN	144	118	22.0%	214,154	192,404	11.3%	209,075	187,000	11.8%
ANTIOCH	28	23	21.7%	176,143	155,974	12.9%	160,500	149,500	7.4%
ARLINGTON HEIGHTS	472	313	50.8%	223,385	194,542	14.8%	184,500	160,000	15.3%
BARRINGTON AREA	138	103	34.0%	296,822	300,805	-1.3%	281,250	300,000	-6.3%
BARTLETT	196	143	37.1%	226,758	207,383	9.3%	234,500	215,500	8.8%
BEACH PARK	33	28	17.9%	163,597	145,729	12.3%	160,500	139,250	15.3%
BUFFALO GROVE	403	277	45.5%	236,593	221,571	6.8%	220,000	210,000	4.8%
CAROL STREAM	223	173	28.9%	208,022	190,156	9.4%	207,500	190,000	9.2%
CARPENTERSVILLE	141	90	56.7%	168,844	153,380	10.1%	170,000	155,000	9.7%
CHICAGO - ALBANY PARK	196	128	53.1%	226,993	244,592	-7.2%	212,250	225,500	-5.9%
CHICAGO - DUNNING	91	70	30.0%	213,420	195,556	9.1%	220,000	205,000	7.3%
CHICAGO - EDGEWATER	800	510	56.9%	272,556	275,547	-1.1%	243,625	246,243	-1.1%
CHICAGO - IRVING PARK	292	215	35.8%	265,403	260,291	2.0%	229,500	230,000	-0.2%
CHICAGO - LAKE VIEW	2165	1,442	50.1%	426,248	432,111	-1.4%	398,000	411,750	-3.3%
CHICAGO - LINCOLN PARK	1466	940	56.0%	604,434	577,287	4.7%	510,000	510,750	-0.1%
CHICAGO - LINCOLN SQUARE	377	263	43.3%	336,162	360,845	-6.8%	310,000	321,000	-3.4%
CHICAGO - LOGAN SQUARE	684	479	42.8%	458,997	442,945	3.6%	430,000	418,000	2.9%
CHICAGO - LOOP	850	407	108.8%	728,810	404,139	80.3%	385,180	326,800	17.9%
CHICAGO - NEAR NORTH SIDE	2346	1,471	59.5%	566,074	565,300	0.1%	405,000	410,000	-1.2%
CHICAGO - NEAR SOUTH SIDE	746	488	52.9%	442,998	438,859	0.9%	386,500	383,000	0.9%
CHICAGO - NEAR WEST SIDE	1237	764	61.9%	488,990	440,062	11.1%	376,000	360,000	4.4%
CHICAGO - PORTAGE PARK	95	85	11.8%	209,701	208,306	0.7%	179,000	172,000	4.1%
CHICAGO - ROGERS PARK	494	328	50.6%	219,505	189,746	15.7%	205,000	171,250	19.7%
CHICAGO - UPTOWN	879	594	48.0%	312,215	305,687	2.1%	300,000	300,000	0.0%
CHICAGO - WEST RIDGE	365	219	66.7%	179,903	161,157	11.6%	160,000	145,000	10.3%
CHICAGO - WEST TOWN	1672	1,279	30.7%	517,706	520,930	-0.6%	500,000	500,000	0.0%
DEERFIELD	112	68	64.7%	292,958	255,902	14.5%	285,500	259,500	10.0%
DEKALB	86	62	38.7%	162,052	153,481	5.6%	163,000	149,500	9.0%
DES PLAINES	572	395	44.8%	198,972	185,409	7.3%	184,950	172,000	7.5%
ELGIN	386	336	14.9%	197,159	177,794	10.9%	197,000	179,250	9.9%
ELK GROVE VILLAGE	202	150	34.7%	194,929	184,145	5.9%	193,950	183,700	5.6%
EVANSTON	581	412	41.0%	298,809	296,034	0.9%	265,000	264,200	0.3%
FOX LAKE	147	117	25.6%	142,858	129,219	10.6%	152,000	135,000	12.6%
GLENCOE	12	7	71.4%	281,677	429,143	-34.4%	244,500	410,000	-40.4%
GOLF-GLENVIEW	306	226	35.4%	359,870	326,165	10.3%	339,950	288,000	18.0%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
GREEN OAKS-LIBERTYVILLE	112	62	80.6%	289,979	298,263	-2.8%	255,000	282,500	-9.7%
GREENWOOD- WOODSTOCK	91	87	4.6%	172,555	155,172	11.2%	165,000	145,000	13.8%
GURNEE	174	135	28.9%	180,808	159,790	13.2%	174,944	159,000	10.0%
HAINESVILLE-GRAYSLAKE	217	172	26.2%	195,211	166,772	17.1%	190,000	163,000	16.6%
HANOVER PARK	194	159	22.0%	192,705	172,547	11.7%	185,000	165,500	11.8%
HIGHLAND PARK	120	88	36.4%	375,978	343,634	9.4%	335,500	310,000	8.2%
HIGHWOOD	10	9	11.1%	407,700	449,500	-9.3%	406,000	585,000	-30.6%
HOFFMAN ESTATES	255	171	49.1%	191,306	192,094	-0.4%	178,000	200,000	-11.0%
INGLESIDE	4	4	0.0%	185,475	203,884	-9.0%	184,950	200,268	-7.6%
INVERNESS	28	16	75.0%	441,779	356,119	24.1%	429,250	348,500	23.2%
ISLAND LAKE	43	32	34.4%	155,761	140,803	10.6%	157,000	142,700	10.0%
LAKE BLUFF	45	31	45.2%	225,090	250,182	-10.0%	194,500	205,000	-5.1%
LAKE FOREST	85	50	70.0%	541,972	592,034	-8.5%	515,000	560,000	-8.0%
LAKE IN THE HILLS	169	115	47.0%	202,237	181,846	11.2%	195,000	172,500	13.0%
LAKE VILLA- LINDENHURST	66	52	26.9%	182,318	168,272	8.3%	175,750	175,000	0.4%
LAKEWOOD-CRYSTAL LAKE	199	178	11.8%	208,991	178,504	17.1%	216,000	178,950	20.7%
LINCOLNSHIRE	59	38	55.3%	419,717	365,697	14.8%	380,000	355,000	7.0%
LINCOLNWOOD	25	19	31.6%	285,956	217,526	31.5%	262,500	205,000	28.0%
LONG GROVE-LAKE ZURICH- HAWTHORN W	72	57	26.3%	309,040	278,395	11.0%	290,000	270,000	7.4%
MCHENRY-LAKE MOOR-McCULLOM LAKE-JC	171	133	28.6%	167,450	151,496	10.5%	171,000	158,000	8.2%
MORTON GROVE	110	61	80.3%	269,626	247,743	8.8%	250,000	257,400	-2.9%
MT. PROSPECT	219	181	21.0%	207,402	182,656	13.5%	187,000	170,000	10.0%
MUNDELEIN	127	74	71.6%	246,186	203,639	20.9%	235,000	202,750	15.9%
NAPERVILLE	776	604	28.5%	281,232	254,818	10.4%	245,000	225,450	8.7%
NILES	127	105	21.0%	206,039	215,301	-4.3%	210,199	234,000	-10.2%
NORTH CHICAGO	9	4	125.0%	86,442	71,750	20.5%	79,000	64,000	23.4%
NORTHBROOK	279	188	48.4%	347,512	313,109	11.0%	325,000	298,500	8.9%
NORTHFIELD	41	29	41.4%	398,315	277,336	43.6%	337,500	228,000	48.0%
OAKWOOD HILLS - CARY	103	94	9.6%	212,995	181,075	17.6%	210,000	172,000	22.1%
PALATINE	750	487	54.0%	209,153	189,442	10.4%	191,000	173,000	10.4%
PARK CITY -WAUKEGAN	35	35	0.0%	126,323	110,884	13.9%	143,000	122,000	17.2%
PARK RIDGE	133	102	30.4%	318,219	327,475	-2.8%	286,000	295,000	-3.1%
PROSPECT HEIGHTS	110	87	26.4%	174,940	190,361	-8.1%	152,125	160,000	-4.9%
ROLLING MEADOWS	192	139	38.1%	203,042	162,076	25.3%	166,000	135,000	23.0%
ROUND LAKE	233	196	18.9%	163,441	145,157	12.6%	167,000	152,750	9.3%
SCHAUMBURG	793	611	29.8%	208,047	188,483	10.4%	195,000	176,000	10.8%

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NORTH SHORE - BARRINGTON ASSOCIATION OF REALTORS

YTD

Sales for Attached Single Family - Listed by TOWN

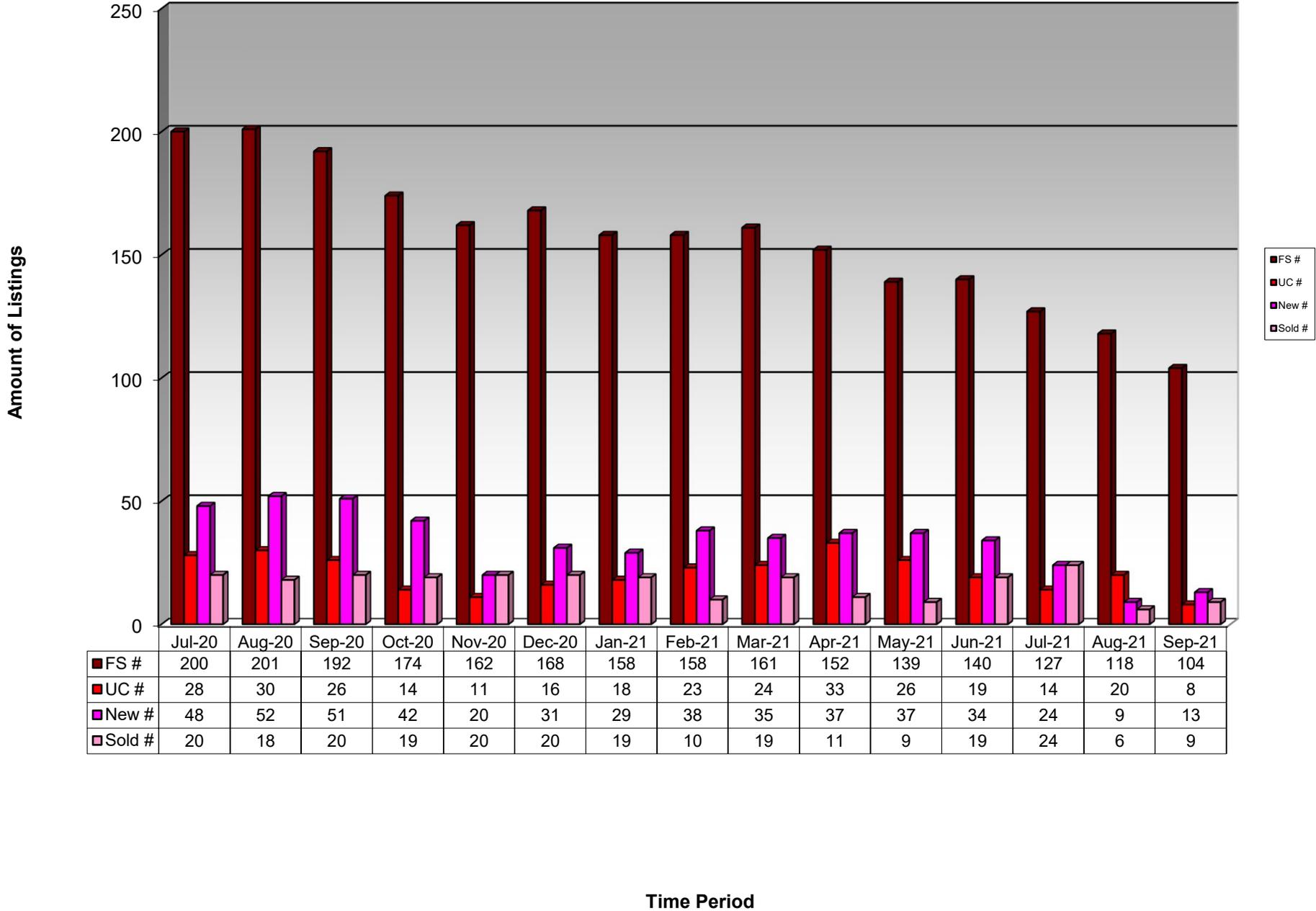
TOWN	# OF HOUSES SOLD			AVERAGE SALE PRICE			MEDIAN SALE PRICE		
	Sold YTD		YOY	AVG PRICE		YOY	MEDIAN		YOY
	2021	2020	% CHG	2021	2020	% CHG	2021	2020	% CHG
SKOKIE	262	177	48.0%	217,539	214,092	1.6%	205,000	207,000	-1.0%
STREAMWOOD	276	203	36.0%	204,541	183,767	11.3%	195,000	176,000	10.8%
SYCAMORE	84	92	-8.7%	189,008	154,279	22.5%	158,050	142,000	11.3%
VERNON HILLS	264	139	89.9%	242,302	214,974	12.7%	228,500	187,000	22.2%
WADSWORTH - OLD MILL CREEK	30	27	11.1%	175,485	159,680	9.9%	174,000	164,000	6.1%
WAUCONDA	67	57	17.5%	200,624	177,061	13.3%	200,000	175,000	14.3%
WHEELING	343	227	51.1%	216,488	199,125	8.7%	205,000	184,000	11.4%
WILMETTE	111	68	63.2%	413,460	350,534	18.0%	325,000	320,500	1.4%
WINNETKA	35	16	118.8%	407,132	424,316	-4.0%	410,000	409,975	0.0%
ZION	6	5	20.0%	100,550	119,600	-15.9%	115,500	115,000	0.4%

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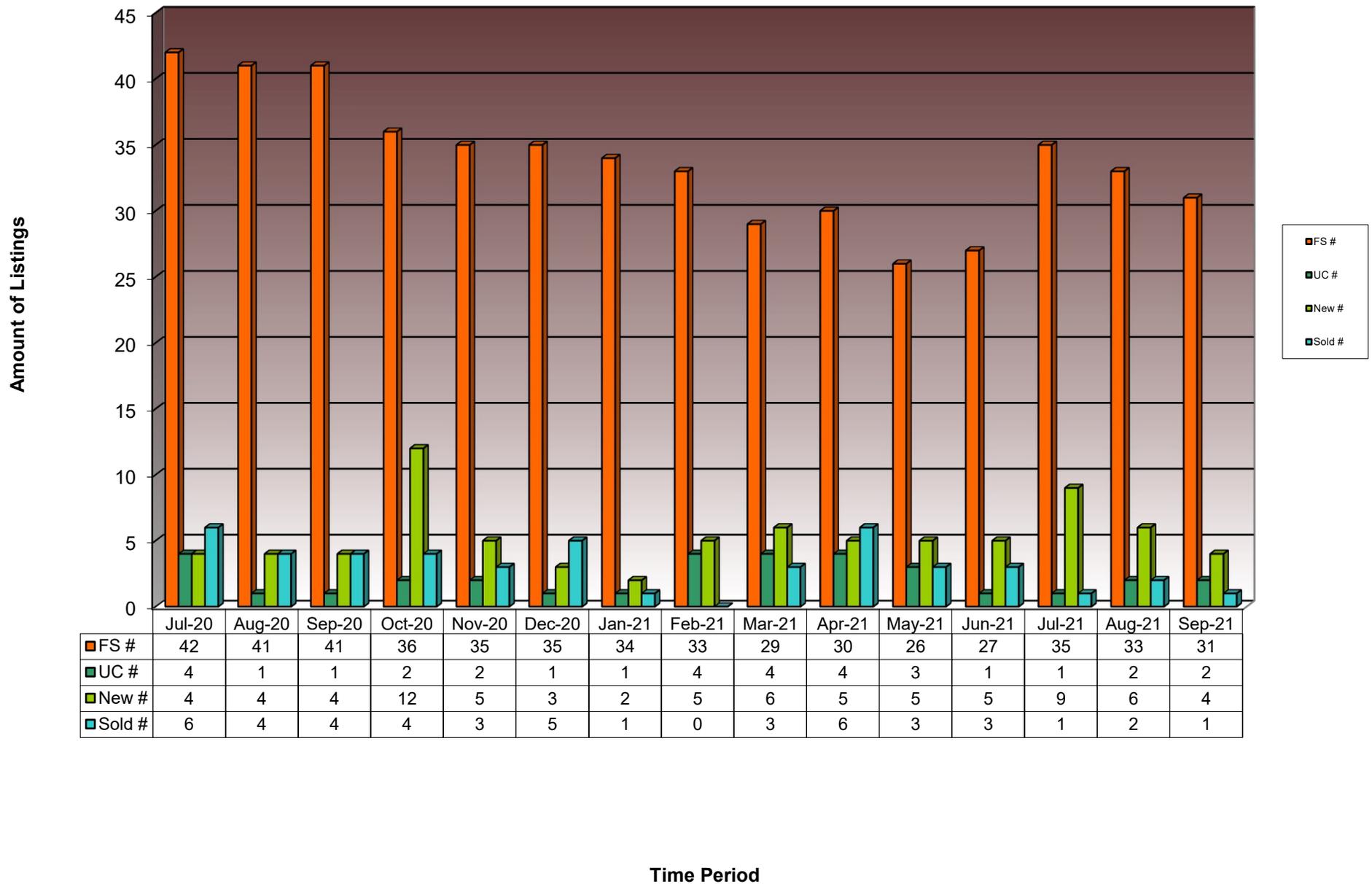
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North Shore Area New Construction for All Property Types



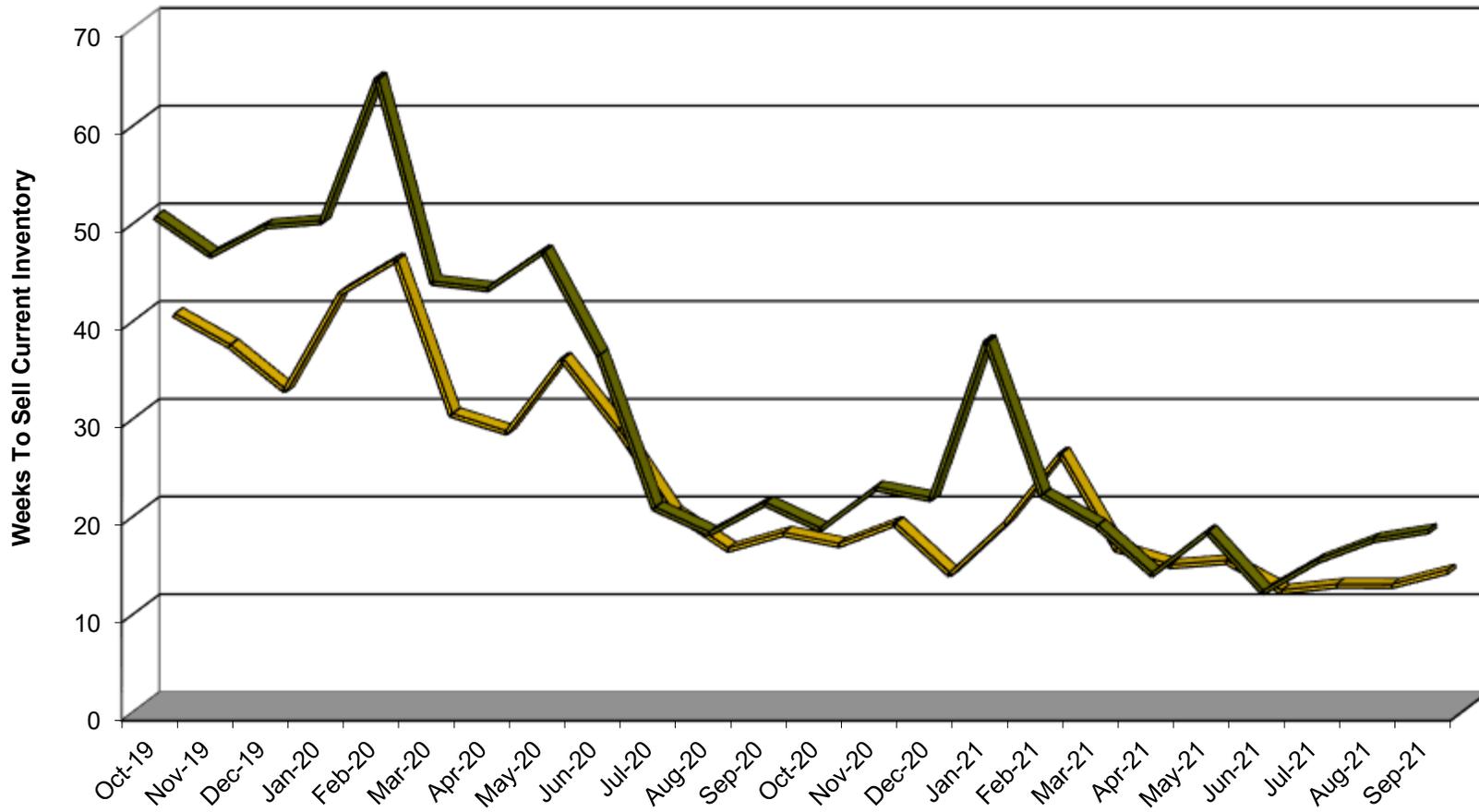
These chart shows new construction data for the past fifteen months th number of new homes in the North Shore area for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

Barrington Area New Construction for All Property Types

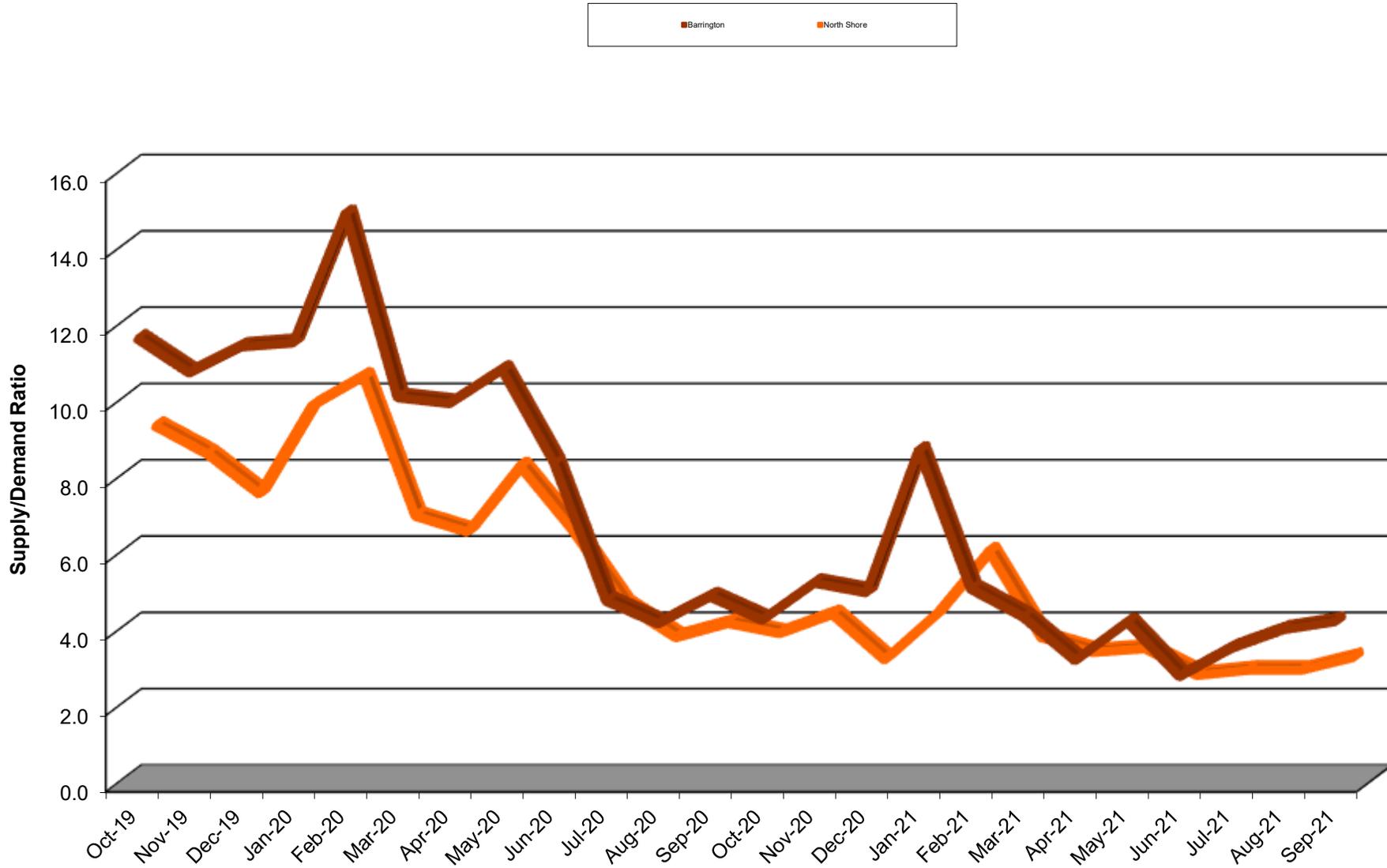


These chart shows new construction data for the past fifteen months th number of new homes Barrington for all property types both Residential and Commerical..
 Produced by NSBAR from information in MRED

NSBAR Absorption Rate for Detached Single Family Homes

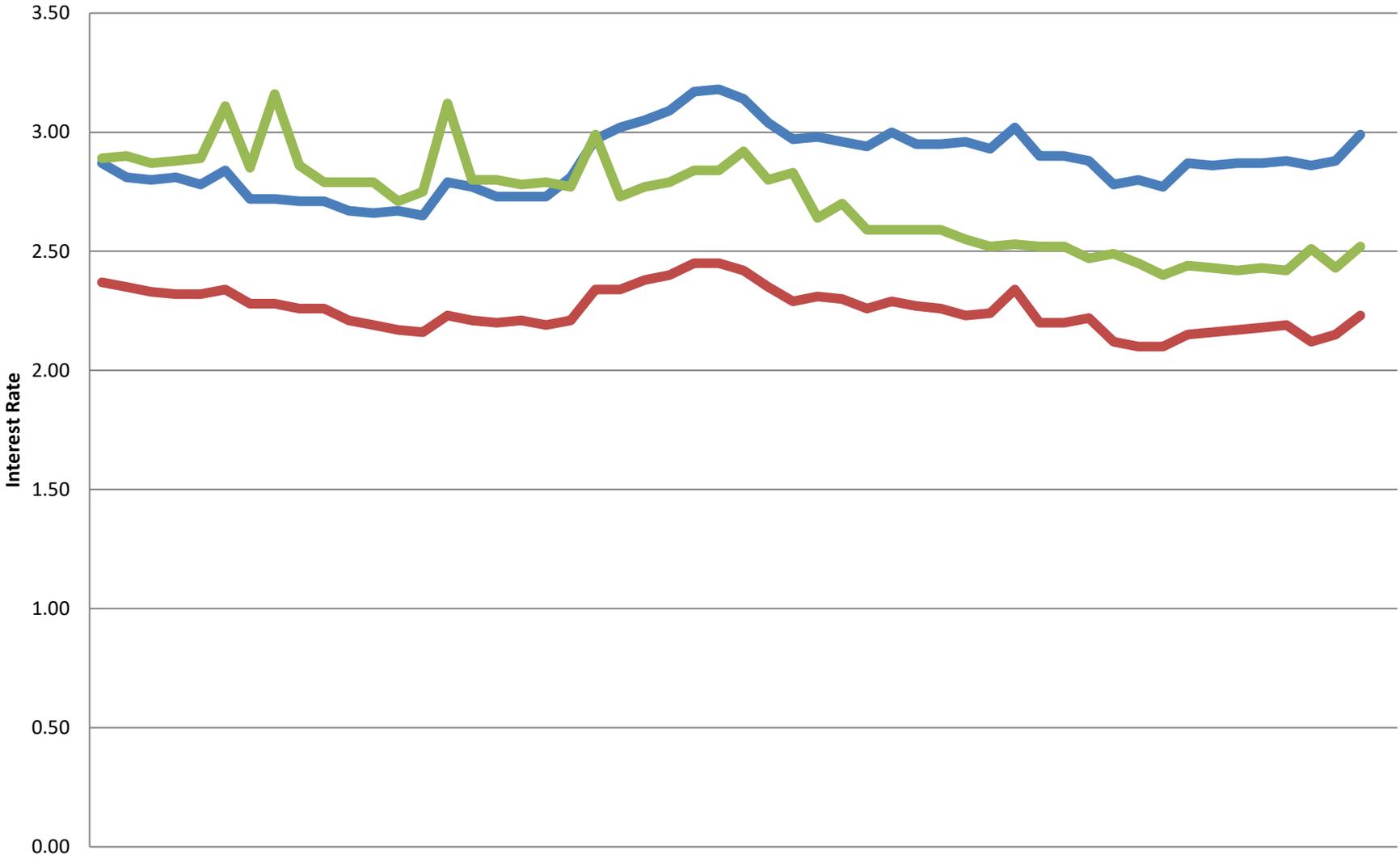


NSBAR Supply Demand Ratio for Single Family Homes



The numbers in the chart represent the ratio of the number of homes for sale to the number of homes sold. The higher the S/D ratio, the more supply there is relative to demand. Optimal S/D ratio is 6.0. Produced by NSBAR from information in MRED

Historical Mortgage Rates



10/9/2020 11/5/2020 12/3/2020 12/31/2020 1/28/2021 2/25/2021 3/25/2021 4/22/2021 5/20/2021 6/17/2021 7/15/2021 8/12/2021 9/9/2021

Glossary of Terms and Abbreviations

Absorption Rate:

Absorption rates are used to determine the amount of weeks that it will take to sell the current inventory at the present rate of sales.

Twenty six weeks is considered neutral. When the absorption is rate is higher than 26 weeks, it is considered a buyer's market and sale prices become stagnant. When the rate is lower, homes are selling faster and sales prices increase.

To formulate Absorption Rate you need to know 2 figures.

- 1) How many listings are currently on the market?
- 2) How many listings sold last month?

Then

- A.) Multiple the number of solds last month by 12 (months).
- B.) Divided by the current listings equals # of Units that would sell each week.
- C.) Divide the # or units that should sell each week into the number available = absorption rate.

Supply Demand Ratio

The amount of homes for sales divided by the amount of sold properties for a given time period. When there are six active listings for every sold listing, the market is considered to be at its equilibrium, homes are being sold at the exact right price.

Listing

Listing in MRED - when the current titleholders of the property have signed an exclusive or exclusive right to sell agreement and the agreement is in effect with an MRED office.

Statuses for Active Listings

ACTV - An A

ctive listing is where an agreement and an owner of real property and a real estate agent, whereby the agent agrees to secure a buyer or tenant for specific property at a certain price and terms in return for a fee or commission.

BOMK - Back on Market: A listing previously showing Off-Market (Canceled, Closed, Expired, or Rented) status is now active again.

CTG - Contingent on a contract pending – A valid sales contract has been signed by a Buyer and Seller with provisions to be met before a contract can become binding.

CONTINGENCY FLAGS

A/I - Attorney Approval/Home Inspection

CTGO - Denotes other contingency that may apply. Call Listing Agent for specifics of contingency

FIN - Financing

*HC*** - Buyer has home to close. Code is followed by number of hours in kick out period

*HS*** - Buyer has home to sell. Code is followed by number of hours in kick out period

NEW - A New listing.

PCHG - Price Change: A listing showing a change in list price – new list price is required.

RACT Reactivate: A listing that was previously showing as Contingent, Pending or Temporarily Off-Market

TEMP - Active -Temporarily Off-Market (still listed) exclusive brokerage agreement in effect, property unable to be shown, except for reasonable restrictions noted on the listing in the showing instructions.

BOMK, NEW, PCHG & RACT - statuses will show on MRED® for 5 days (unless a status change is made to the listing) and then revert to an ACTV status.

OFF-MARKET LISTING

Closed property in MRED is when an active listing has been sold and the title has changed from the seller titleholder to the new title holder.

Expired listing in MRED is an active listing which has reached its expiration date and has moved from active status to expired and the listing agreement is no longer in effect.

Temporary off the market/withdrawn is a listing in MRED which still has a valid listing agreement but the titleholders have asked the property be taken out of MRED.

Cancelled listing in MRED is when seller titleholders and the real estate company have cancelled the listing agreement and the property is no longer for sale with that company.

OFF MARKET STATUSES

CANC - A Canceled listing - cancellation date is required

CLSD - A Closed listing - must be reported within 72 hours of closing. Selling Price, Contract Date, Closed Date, Seller's Concessions Y/N (if Y is entered, Seller's Concessions \$ amount is required (PNT)), and Selling Agent are required.

EXP - An Expired listing.

PEND - Pending: A fully executed purchase contract with no contingencies other than closing. Property must be placed in Pending in order to report it closed and show the correct Market Time. Requires entry/confirmation of the Contract Date and Selling Agent ID.

RNTD - Rented: Property type 6 only - requires Rental Date, Selling Agent and Rented Price.

Median Sale Price - The median price is the price that is midway between the least expensive and most expensive home sold in an area during a given period of time. During that time, half the buyers bought homes that cost more than the median price and half bought homes for less than the median price.

Average Sale Price - The average home price is the sum of prices of all homes sold in a certain area in a certain period, divided by the number of properties sold in the same area in that period.

Days On Market (DOM) or Market Time (MT) - The number of days a listing is active in a multiple listing service before it is entered into "pending" status. Pending status is when an offer has been accepted by the seller but the transaction is not yet closed. Many agents refer to "average days on market," which is derived by adding all the days on market of each listing and dividing by the number of listings. In a buyer's market, the DOM are generally higher because inventory takes longer to sell. In a seller's market, the DOM are fewer.

Additional Abbreviations:

FS= For Sale or Active Property

UC= Under Contract, Property under contract but has not had all contingencies met.

OLP = Original List Price

LP = List Price

LLP = Last List Price